



Agenda
EXECUTIVE COMMITTEE
THURSDAY, December 2, 2021
4:00 p.m.

Conference Room
128 Sun Street, Suite. 101, Salinas, California

Public Participation Via Zoom
Meeting ID No. **847 4098 5705** | Passcode: **721307**

This meeting will be held virtually via Zoom, information on how to participate and an important notice on page 2.

CALL TO ORDER

ROLL CALL

President	Chris Lopez (County of Monterey)
Vice President	Christie Cromeenes (City of Salinas)
Alternate Vice President	Andrew Tipton (City of Greenfield)
Past President	Robert Cullen (City of King)

GENERAL MANAGER AND DEPARTMENT MANAGER COMMENTS

COMMITTEE MEMBER COMMENTS

PUBLIC COMMENTS

Receive public communications from audience on items which are not on the agenda. Speakers are limited to three minutes at the discretion of the Chair.

CONSIDERATION ITEMS

1. [Minutes of November 4, 2021 Meeting](#)
 - A. Committee Discussion
 - B. Public Comment
 - C. Recommended Committee Action – Approval
2. [October 2021 Claims and Financial Reports](#)
 - A. Receive report from Ray Hendricks, Finance and Administration Manager
 - B. Committee Discussion
 - C. Public Comment
 - D. Recommended Committee Action – Forward to the Board and Recommend Approval
3. [A Discussion on the Final Two Proposals from the Request for Proposals for Organics Composting, and Marketing Products at the Johnson Canyon Landfill](#)
 - A. Receive report from Mandy Brooks, Resource Recovery Manager
 - B. Committee Discussion
 - C. Public Comment
 - D. Recommended Committee Action – Provide Input and Direction

FUTURE AGENDA ITEMS

4. [Future Agenda Items – View Ahead Calendar](#)

CLOSED SESSION

Receive public comment from audience before entering into closed session:

5. Pursuant to **Government Code Section 54957(b)(1)**
Title: Board of Directors Strategic Planning Facilitator/Consultant.
6. Pursuant to **Government Code Section 54957.6** to provide instruction to General Manager/CAO Patrick Mathews, Asst. GM/Ops Manager Cesar Zuñiga, and General

Counsel Roy C. Santos, to negotiate salaries and benefits with SVSWA employees - management and non-management.

7. Pursuant to **Government Code Section 54957 (b)** to consider the Performance Evaluation of the General Manager/Chief Administrative Officer Patrick Mathews for 2021.

RECONVENE

ADJOURNMENT

Important Notice

In accordance with AB361, State, County, and local orders, recommendations on protocols to contain the spread of COVID-19, this meeting will be in virtual format via Zoom.

Members of the public interested in observing the meeting may do so on our YouTube channel <https://www.youtube.com/user/svswa831>. To participate during the meeting and make a general comment, or to comment on a specific agenda item as an item is being heard, you may join the meeting virtually through Zoom using the link below. Join using the computer audio at: <https://us02web.zoom.us/j/84740985705?pwd=czRBU0Y5bG5TZTB1Ti9oUzIEMFQ2dz09>.

To Participate by telephone dial any of the numbers listed below and enter the meeting ID number and passcode listed:

+1 669 900 9128	+1 253 215 8782	+1 346 248 7799
+1 301 715 8592	+ 1 312 626 6799	+ 1 646 558 8656
Enter Meeting ID: # 847 4098 5705		Passcode: 721307
To Raise your Hand press *9		To Mute and Unmute yourself press *6

Public comments may also be submitted via e-mail to the Clerk of the Board at comment@svswa.org. Comment must be received by 2 p.m. on Thursday, December 2, 2021, and should be limited to 250 words or less. Every effort will be made to read your comment into the record, but some comments may not be read due to time limitations. Comments received via e-mail after 2 p.m. will be made part of the record if received prior to the end of the meeting. To assist the Clerk in identifying the agenda item relating to your public comment, please indicate in the Subject Line the item number (i.e. Item No. 10).

This meeting agenda was posted at the Salinas Valley Solid Waste Authority office at 128 Sun Street, Suite 101, Salinas, on **Tuesday, November 23, 2021**. The Executive Committee will next meet in regular session on **Thursday, January 6, 2022, at 4:00 p.m.** Staff reports for the Authority Executive Committee meetings are available for review at 128 Sun Street, Suite 101, Salinas, California 93901, Phone 831-775-3000 and at www.salinavalleyrecycles.org. In compliance with the Americans with Disabilities Act, if you need special assistance to participate in the meeting, please contact Erika J. Trujillo, Clerk of the Board, at 831-775-3000. Notification 48 hours prior to the meeting will enable the Authority to make reasonable arrangements to ensure accessibility to this meeting (28 CFR Executive Committee to provide direction 35.102-35.104 ADA Title II).

**MINUTES OF MEETING
SALINAS VALLEY SOLID WASTE AUTHORITY
EXECUTIVE COMMITTEE
November 4, 2021**

This meeting was conducted in hybrid in-person/virtual format in accordance with AB 361.
In-person location, 128 Sun Street, Suite 101, Salinas, CA 93901 | Virtual participation via Zoom.

CALL TO ORDER

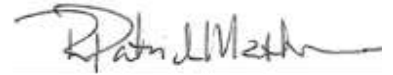
President Lopez called the meeting to order at 4:03 p.m.

COMMITTEE MEMBERS PRESENT

County of Monterey	Chris Lopez, <i>President</i>	In-person
City of Salinas	Christie Cromeenes, <i>Vice President</i>	In-person
City of Greenfield	Andrew Tipton, <i>Alt. Vice President</i>	In-person
City of King	Robert Cullen	Virtual

ITEM NO. 1

Agenda Item



General Manager/CAO

R. Santos by E.T.

Authority General Counsel

STAFF MEMBERS PRESENT

Patrick Mathews, General Manager/CAO	In-person
Cesar Zuñiga, Asst. GM/Operations Manager	In-person
Ray Hendricks, Finance and Administration Manager	In-person
Mandy Brooks, Resource Recovery Manager	Virtual
Brian Kennedy, Engineering and Environmental Compliance Manager	Virtual
Roy C. Santos, General Counsel	Virtual
Rosie Ramirez, Administrative Assistant	In-person
Erika J. Trujillo, Clerk of the Board	In-person

GENERAL MANAGER AND DEPARTMENT MANAGER COMMENTS

(4:04) General Manager/CAO Mathews reported on his attendance to the SWANA Conference. He indicated that item No. 6 would be pulled from the agenda and will be taken for discussion to the Board of Directors at its upcoming meeting.

Assistant General Manager/Operation Manager Zuñiga commented on the staff changes made to prevent layoffs at the time of the Sun Street Transfer Station programs relocation.

Finance and Administration Manager Hendricks reported that the Authority's bond refinancing is tentatively scheduled for approval at the January Board meeting.

Resource Recovery Brooks reminded the Committee that the City of Salinas and the City of Greenfield will be hosting city wide clean up events the upcoming weekend.

COMMITTEE COMMENTS

(4:06) President Lopez reported on the County of Monterey mask mandate taking effect beginning November 5, 2021.

PUBLIC COMMENT

(4:07) None

CONSIDERATION ITEMS

(4:08)

1. Minutes of October 7, 2021 Meeting

Committee Discussion: None

Public Comment: None

Committee Action: Vice President Cromeenes made a motion to approve the minutes as presented. Alternate Vice President Tipton seconded the motion. The motion passed unanimously: 3-0.

2. September 2021 Claims and Financial Reports

(4:09) Finance and Administration Manager Hendricks provided a report on the Agency's finances, indicating that revenues and expenditures are aligning to the projected budget and comparable to last year.

Committee Discussion: None

Public Comment: None

Committee Action: Vice President Cromeenes made a motion to forward to the Board recommending approval. Alternate Vice President Tipton seconded the motion. The motion passed unanimously: 3-0.

3. A Resolution Approving the Allocation of Cash Balances for Fiscal Year 2020-21, and Supplemental Appropriation to Fund Adjustments to the Operating and Capital Improvement Budgets

(4:11) Finance and Administration Manager Hendricks explained in detail the amounts in the cash balance accounts, the allocation amounts, accounts designated to reserves in accordance with Board policy, and the adjustments recommended for the Environmental Impairment Reserve account.

Committee Discussion: The Committee discussed the presentation.

Public Comment: None

Committee Action: Alternate Vice President Tipton made a motion to forward to the Board recommending approval with the additional appropriations to the Road Improvements CIP. Vice President Cromeenes seconded the motion. The motion passed unanimously: 3-0.

4. A Resolution Adopting the Revised Financial Policies

(4:23) Finance and Administration Manager Hendricks reported that there were revisions needed to the Authority policies that were approved in 2014. He explained the necessary administrative changes and revised language to comply with Government Code 8855(i) adopted in 2017.

Committee Discussion: None

Public Comment: None

Committee Action: Alternate Vice President Tipton made a motion to forward to the Board recommending approval. Vice President Cromeenes seconded the motion. The motion passed unanimously: 3-0.

5. Comprehensive Annual Financial Report for the Fiscal Year ended June 30, 2021

(4:26) Finance and Administration Manager Hendricks presented a brief report on the comprehensive annual financial audit conducted by McGilloway, Ray, Brown & Kaufman. Mr. Hendricks indicated that once again the Authority did not receive a management letter and that the report demonstrated that the Authority continues to improve its positive net position. Mr. Hendricks introduced Patricia Kaufman, Partner at McGilloway, Ray, Brown & Kaufman Accountants and Consultants. Mrs. Kaufman provided a clean opinion of the Authority's finances commending staff for their work. She indicated that there were no difficulties while working with management, and that all accounting standards were met.

Committee Discussion: The Committee discussed the report.

Public Comment: None

Committee Action: None; Informational Only

6. ~~Discussion on the Organics Processing and Composting Request Proposals~~
Item was not discussed.

FUTURE AGENDA ITEMS

7. Future Agenda Items – View Ahead Calendar
(4:50) The Committee discussed the view ahead.

CLOSED SESSION

(4:56) President Lopez invited public comment on item nos. 8, and 9.

- 8.** Pursuant to **Government Code Section 54957.6** to provide instruction to General Manager/CAO Patrick Mathews, Assist. GM/Operations Manager Cesar Zuñiga, and General Counsel Roy C. Santos, to negotiate salaries and benefits with SVSWA employees – management and non-management.
- 9.** Pursuant to **Government Code Section 54957 (b)** to consider the performance Evaluation of the General Manager/Chief Administrative Officer Patrick Mathews for 2021.

PUBLIC COMMENTED

(5:00) None

(5:01) President Lopez adjourned the meeting to closed session to discuss Item Nos. 8, and 9.

RECONVENE

(5:32) President Lopez reconvened the meeting to open session with no reportable actions taken in closed session.

ADJOURNMENT

(5:33) President Lopez adjourned the meeting.

APPROVED: _____
Christopher M. Lopez, President

ATTEST: _____
Erika J. Trujillo, Clerk of the Board



Report to the Executive Committee

ITEM NO. 2

Finance and Administration
Manager/Controller/Treasurer

General Manager/CAO

N/A

General Counsel

Date: December 2, 2021

From: C. Ray Hendricks, Finance and Administration Manager

Title: October 2021 Claims and Financial Reports

RECOMMENDATIONS

Staff requests that the Executive Committee recommends acceptance of the October 2021 Claims and Financial Reports.

DISCUSSION & ANALYSIS

Please refer to the attached financial reports and checks issued report for the month of October for a summary of the Authority's financial position as of October 31, 2021. The following are highlights of the Authority's financial activity for the month of October.

Results of Operations (Consolidated Statement of Revenues and Expenditures)

For the month of October 2021, operating revenues exceeded expenditures by \$694,327.

Revenues (Consolidated Statement of Revenues and Expenditures)

	Budget	Actual	Over/(Under)
Tipping Fees - Solid Waste	1,268,471	1,404,475	136,004
Tipping Fees - Diverted Materials	295,107	259,397	(35,710)
Total Revenue	1,999,944	2,103,405	103,461

Solid Waste revenues for October were \$136,004 or 10.7% over budgeted amounts. Diverted Material revenues for October were \$35,710 or 12.1% under budgeted amounts. October total revenue was 103,461 or 5.2% over budgeted amounts.

	Y-T-D Budget	Y-T-D Actual	Over/(Under)
Tipping Fees - Solid Waste	5,040,869	5,844,922	804,053
Tipping Fees - Diverted Materials	1,134,459	1,061,941	(72,518)
Total Revenue	8,045,233	8,798,401	753,168

Solid Waste revenues year to date as of October were \$804,053 or 16.0% over budgeted amounts. Diverted Material revenues year to date as of October were \$72,518 or 6.4% under budgeted amounts. Year to date total revenue as of October was \$753,168 or 9.4% over budgeted amounts.

Operating Expenditures (Consolidated Statement of Revenues and Expenditures)
As of October 31, 2021 (33.3% of the fiscal year), year-to-date operating expenditures totaled \$7,587,174. This is 37.0% of the operating budget of \$20,525,000.

Capital Project Expenditures (Consolidated Grant and CIP Expenditures Report)
For the month of October 2021, capital project expenditures totaled \$200,162. \$75,386 was for Concrete Grinding. \$46,009 was for the JC Module Engineering and Construction project. \$43,670 was for the Community-Based Social Marketing project. \$14,448 was for CH Postclosure Maintenance.

Claims Checks Issued Report

The Authority's Checks Issued Report for the month of October 2021 is attached for review and acceptance. October disbursements total \$1,526,551.87 of which \$521,332.79 was paid from the payroll checking account for payroll and payroll related benefits.

Following is a list of vendors paid more than \$50,000 during the month of October 2021.

Vendor	Services	Amount
Quinn Company	All Sites Equipment Maintenance & DR6 Engine/Transmission Rebuild	\$170,100.03
Vision Recycling	September Greenwaste & C&D Processing	\$158,501.35
California Dep. Tax and Fee Administration	July to September Quarterly Landfill Fee	\$91,286.00
MB America, Inc.	Crusher Bucket for Concrete Recycling	\$75,385.88

Cash Balances

The Authority's cash position increased \$868,238.43 during October to \$33,585,920.02. Most of the cash balance is restricted, held in trust, committed, or assigned as shown below. The debt principal and interest payments totaling \$2,517,079.31 on August 1, 2021, substantially reduced cash available for operations. This will be recovered over the next few months from profitable operations.

Restricted by Legal Agreements:

Johnson Canyon Closure Fund	4,922,357.18
Restricted for Pension Liabilities	281,256.35
State & Federal Grants	40,982.03
BNY - Bond 2014A Payment	-
BNY - Bond 2014B Payment	-

Funds Held in Trust:

Central Coast Media Recycling Coalition	99,320.49
Employee Unreimbursed Medical Claims	11,164.33

Committed by Board Policy:

AB939 Services	352,959.23
Undesignated Reserves	1,971,979.27
Designated for Capital Projects Reserve	4,959,528.33
Designated for Environmental Impairment Reserve	1,851,462.97
Designated for Operating Reserve	2,870,580.00
Expansion Fund (South Valley Revenues)	8,683,733.95

Assigned for Post Closure and Capital Improvements

Crazy Horse Post Closure	1,024,401.07
Lewis Road Post Closure	310,036.49
Jolon Road Post Closure	187,845.58
Johnson Canyon Post Closure	1,965,939.68
Capital Improvement Projects	6,933,389.03

Available for Operations: (2,881,015.96)

Total	<u><u>33,585,920.02</u></u>
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ATTACHMENTS

1. October 2021 Consolidated Statement of Revenues and Expenditures
2. October 2021 Consolidated Grant and CIP Expenditures Report
3. October 2021 Checks Issued Report

Salinas Valley Solid Waste Authority

Consolidated Statement of Revenues and Expenditure

For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<u>Revenue Summary</u>							
Tipping Fees - Solid Waste	14,385,000	1,404,475	5,844,922	40.6 %	8,540,078	0	8,540,078
Tipping Fees - Surcharge	1,486,800	115,040	487,828	32.8 %	998,972	0	998,972
Tipping Fees - Diverted Materials	3,188,250	259,397	1,061,941	33.3 %	2,126,309	0	2,126,309
AB939 Service Fee	3,460,000	288,334	1,153,336	33.3 %	2,306,664	0	2,306,664
Charges for Services	141,300	5,789	48,716	34.5 %	92,584	0	92,584
Sales of Materials	245,500	30,370	129,141	52.6 %	116,359	0	116,359
Gas Royalties	290,000	0	60,238	20.8 %	229,762	0	229,762
Investment Earnings	75,000	0	12,279	16.4 %	62,721	0	62,721
Total Revenue	23,271,850	2,103,404	8,798,401	37.8 %	14,473,449	0	14,473,449
<u>Expense Summary</u>							
Executive Administration	498,700	49,283	145,832	29.2 %	352,868	85,957	266,911
Administrative Support	450,300	22,983	131,042	29.1 %	319,258	107,389	211,869
Human Resources Administration	264,600	13,837	66,992	25.3 %	197,608	7,479	190,129
Clerk of the Board	197,900	10,454	58,173	29.4 %	139,727	5,610	134,116
Finance Administration	842,000	49,876	242,191	28.8 %	599,809	6,086	593,723
Operations Administration	590,100	35,440	151,491	25.7 %	438,609	3,863	434,746
Resource Recovery	1,136,100	73,326	300,245	26.4 %	835,855	2,886	832,969
Marketing	75,600	0	5,838	7.7 %	69,762	0	69,762
Public Education	275,300	10,225	63,397	23.0 %	211,903	77,397	134,506
Household Hazardous Waste	787,800	25,249	126,050	16.0 %	661,750	218,917	442,833
C & D Diversion	466,900	33,247	54,163	11.6 %	412,737	84,279	328,459
Organics Diversion	1,999,900	132,683	478,624	23.9 %	1,521,276	1,332,252	189,024
Diversion Services	30,000	1,950	9,600	32.0 %	20,400	1,950	18,450
JR Transfer Station	682,500	35,786	171,120	25.1 %	511,380	83,131	428,249
JR Recycling Operations	182,300	9,728	39,001	21.4 %	143,299	11	143,288

Salinas Valley Solid Waste Authority
Consolidated Statement of Revenues and Expenditure
For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
SS Disposal Operations	1,124,000	67,681	397,754	35.4 %	726,246	115,423	610,823
SS Transfer Operations	1,385,700	93,873	380,819	27.5 %	1,004,881	409,540	595,341
SS Recycling Operations	716,700	51,968	203,508	28.4 %	513,192	77,118	436,074
JC Landfill Operations	3,163,600	488,006	1,240,389	39.2 %	1,923,211	749,372	1,173,839
JC Recycling Operations	479,800	28,585	119,225	24.8 %	360,575	18,126	342,449
Johnson Canyon ECS	473,300	31,703	92,467	19.5 %	380,833	130,418	250,415
Sun Street ECS	181,900	6,458	24,558	13.5 %	157,342	71,588	85,754
Debt Service - Interest	1,279,000	0	662,079	51.8 %	616,921	0	616,921
Debt Service - Principal	1,855,000	0	1,855,000	100.0 %	0	0	0
Closure/Post Closure Set-Aside	336,000	33,148	137,604	41.0 %	198,396	0	198,396
Cell Construction Set-Aside	1,050,000	103,588	430,011	41.0 %	619,989	0	619,989
Total Expense	20,525,000	1,409,077	7,587,174	37.0 %	12,937,826	3,588,792	9,349,034
Revenue Over/(Under) Expenses	2,746,850	694,327	1,211,228	44.1 %	1,535,622	(3,588,792)	5,124,415

Salinas Valley Solid Waste Authority

Consolidated CIP Expenditure Report For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<u>Fund 131 - Crazy Horse Post-Closure Fund</u>							
131 9316 CH Corrective Action Program	253,000	0	0	0.0 %	253,000	0	253,000
131 9319 CH LFG System Improvements	146,500	0	0	0.0 %	146,500	0	146,500
131 9321 CH Postclosure Maintenance	763,681	14,448	138,928	18.2 %	624,753	203,792	420,961
Total Fund 131 - Crazy Horse Post-Closure	1,163,181	14,448	138,928	11.9 %	1,024,253	203,792	820,461
<u>Fund 141 - Lewis Road Post-Closure Fund</u>							
141 9402 LR LFG Well Replacement	50,000	0	0	0.0 %	50,000	0	50,000
141 9403 LR Postclosure Maintenance	330,532	6,718	70,495	21.3 %	260,036	68,122	191,914
Total Fund 141 - Lewis Road Post-Closure F	380,532	6,718	70,495	18.5 %	310,036	68,122	241,914
<u>Fund 161 - Jolon Road Post-Closure Fund</u>							
161 9604 JR Postclosure Maintenance	369,616	1,646	181,771	49.2 %	187,846	22,350	165,496
Total Fund 161 - Jolon Road Post-Closure F	369,616	1,646	181,771	49.2 %	187,846	22,350	165,496
<u>Fund 180 - Expansion Fund</u>							
180 9804 Long Range Facility Needs EIR	335,395	0	0	0.0 %	335,395	0	335,395
180 9806 Long Range Financial Model	28,388	0	0	0.0 %	28,388	0	28,388
180 9807 GOE Autoclave Final Project	100,000	0	0	0.0 %	100,000	0	100,000
Total Fund 180 - Expansion Fund	463,783	0	0	0.0 %	463,783	0	463,783
<u>Fund 211 - Grants</u>							
211 9220 Tire Amnesty 2019-20	4,121	0	3,675	89.2 %	447	0	447
211 9247 Cal Recycle - CCPP	12,559	850	1,950	15.5 %	10,609	6,800	3,809
211 9257 Cal Recycle - 2019-20 CCPP	15,910	1,239	1,539	9.7 %	14,371	0	14,371
211 9258 Cal Recycle - 2020-21 CCPP	21,552	550	550	2.6 %	21,002	3,500	17,502
Total Fund 211 - Grants	54,142	2,639	7,714	14.2 %	46,429	10,300	36,129
<u>Fund 216 - Reimbursement Fund</u>							
216 9802 Autoclave Demonstration Unit	141,499	0	0	0.0 %	141,499	0	141,499

Salinas Valley Solid Waste Authority

Consolidated CIP Expenditure Report

For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
216 9804 Long Range Facility Needs EIR	180,062	0	0	0.0 %	180,062	0	180,062
Total Fund 216 - Reimbursement Fund	321,560	0	0	0.0 %	321,560	0	321,560
Fund 800 - Capital Improvement Projects Fu							
800 9104 Organics System Expansion Study	31,756	0	0	0.0 %	31,756	0	31,756
800 9105 Concrete Grinding	70,000	75,386	75,386	107.7 %	(5,386)	0	(5,386)
800 9107 Scale House Software Upgrade	100,000	0	0	0.0 %	100,000	0	100,000
800 9108 Emergency Generators	222,568	0	0	0.0 %	222,568	159,106	63,461
800 9214 Organics Program 2016-17	563,340	0	0	0.0 %	563,340	0	563,340
800 9222 Community-Based Social Marketing	120,000	43,670	71,123	59.3 %	48,877	48,877	0
800 9223 Outdoor Education Center	185,000	0	0	0.0 %	185,000	106,727	78,274
800 9501 JC LFG System Improvements	109,465	2,961	8,803	8.0 %	100,663	0	100,663
800 9505 JC Partial Closure	100,000	6,685	6,685	6.7 %	93,315	45,060	48,255
800 9506 JC Litter Control Barrier	70,490	0	1,819	2.6 %	68,671	0	68,671
800 9507 JC Corrective Action	260,362	0	0	0.0 %	260,362	0	260,362
800 9509 JC Groundwater Well	250,000	0	0	0.0 %	250,000	0	250,000
800 9526 JC Equipment Replacement	1,216,025	0	0	0.0 %	1,216,025	0	1,216,025
800 9527 JC Module Engineering and Constr	2,149,120	46,009	147,621	6.9 %	2,001,499	42,365	1,959,134
800 9528 Roadway Improvements	100,049	0	0	0.0 %	100,049	0	100,049
800 9601 JR Transfer Station Improvements	357,138	0	0	0.0 %	357,138	0	357,138
800 9602 JR Equipment Purchase	240,000	0	0	0.0 %	240,000	0	240,000
800 9603 JR Well Replacement	150,000	0	0	0.0 %	150,000	0	150,000
800 9701 SSTs Equipment Replacement	358,568	0	0	0.0 %	358,568	0	358,568
800 9703 SSTs Improvements and Cleanup	160,934	0	0	0.0 %	160,934	0	160,934
Total Fund 800 - Capital Improvement Proje	6,814,814	174,711	311,436	4.6 %	6,503,378	402,135	6,101,243
Total CIP Expenditures	9,567,629	200,162	710,343	7.4 %	8,857,286	706,700	8,150,586

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27830	A & G PUMPING, INC JC Org & JR Portable Toilets	10/7/2021	458.13	458.13
27831	ADMANOR, INC CCRMC Monthly Media & Marketing Service June CCRMC Media & Marketing Services	10/7/2021	22,267.38 8,261.00	30,528.38
27832	ALESHIRE & WYNDER, LLP Monthly Legal Services	10/7/2021	13,222.61	13,222.61
27833	ARAM AND TAVIT KARABETIAN All Sites Safety & Facility Supplies	10/7/2021	1,316.00	1,316.00
27834	ASBURY ENVIRONMENTAL SERVICES ABOP HHW Disposal	10/7/2021	190.00	190.00
27835	AT&T SERVICES INC All Sites Telephone Services	10/7/2021	459.48	459.48
27836	AUTOZONE LLC. All Sites Vehicle Maintenance Supplies	10/7/2021	181.28	181.28
27837	BLUE STRIKE ENVIRONMENTAL Special Event Recycling	10/7/2021	1,440.00	1,440.00
27838	BRYAN EQUIPMENT All Sites Equipment Maintenance	10/7/2021	124.36	124.36
27839	CALIFORNIA HIGHWAY ADOPTION CO. Litter Control	10/7/2021	550.00	550.00
27840	CINTAS CORPORATION NO.2 All Sites Safety Supplies	10/7/2021	78.07	78.07
27841	COAST COUNTIES TRUCK & EQUIPMENT CO. SS Vehicle Maintenance Supplies	10/7/2021	1,769.45	1,769.45
27842	CORE & MAIN LP JC LRCS Supplies	10/7/2021	260.12	260.12
27843	CUTTING EDGE SUPPLY JC Equipment Maintenance	10/7/2021	1,544.33	1,544.33
27844	DLT SOLUTIONS LLC AutoCAD Annual Subscription	10/7/2021	2,094.95	2,094.95
27845	DOUGLAS NOLAN School Assembly Program	10/7/2021	7,850.00	7,850.00
27846	F.A.S.T. SERVICES Monthly Board Interpreting Services	10/7/2021	180.00	180.00

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27847	FIRST ALARM SS Alarm Service	10/7/2021	70.00	70.00
27848	FRESNO OXYGEN SS Facility Maintenance Supplies	10/7/2021	302.08	302.08
27849	FULL STEAM STAFFING LLC All Sites Contract Labor	10/7/2021	16,567.81	16,567.81
27850	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/7/2021	970.81	970.81
27851	GONZALES ACE HARDWARE All Sites Facility Supplies	10/7/2021	225.29	225.29
27852	GRAINGER JC Safety Supplies	10/7/2021	533.33	533.33
27853	GRANITE ROCK CO/PAVEX JC Facility Maintenance Supplies	10/7/2021	44.36	44.36
27854	GREEN RUBBER - KENNEDY AG, LP All Sites Facility Maintenance Supplies	10/7/2021	2,553.05	2,553.05
27855	ICONIX WATERWORK (US) INC. JC Facility Maintenance Supplies	10/7/2021	806.53	806.53
27856	INFINITY STAFFING SERVICES, INC. All Sites Contract Labor	10/7/2021	3,228.33	3,228.33
27857	JT HOSE & FITTINGS All Sites Equipment Maintenance	10/7/2021	490.75	490.75
27858	Koffler Electrical Mechanical Apparatus Repair, Inc. JC Org Blower Repairs	10/7/2021	1,200.00	1,200.00
27859	MICHAEL MANSFIELD Fuel Purchase Reimbursement	10/7/2021	21.24	21.24
27860	MISSION LINEN SUPPLY All Sites Uniforms	10/7/2021	506.56	506.56
27861	MONTEREY BAY UNIFIED AIR POLLUTION CONTROL DISTRICT JC Air Board Fees	10/7/2021	8,894.86	8,894.86
27862	MONTEREY COUNTY DEPARTMENT OF PUBLIC WORKS Mo. Co. Litter Abatement Program	10/7/2021	12,372.25	12,372.25
27863	OFFICE DEPOT Office Supplies	10/7/2021	777.31	777.31

Salinas Valley Solid Waste Authority
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Check #	Name	Check Date	Amount	Check Total
27864	ONE STOP AUTO CARE/V & S AUTO CARE, INC Ops Vehicle Maintenance	10/7/2021	238.18	238.18
27865	ONHOLD EXPERIENCE Adm Telephone Hold Service	10/7/2021	207.00	207.00
27866	QUINN COMPANY D6R - Engine/Transmission Rebuild All Sites Equipment & Vehicle Maintenance	10/7/2021	165,078.93 1,748.98	166,827.91
27867	**Void**	10/7/2021	-	-
27868	R.D. OFFUTT COMPANY JC Facility Supplies	10/7/2021	524.20	524.20
27869	RETURNS R US, INC. HHW Hauling & Disposal	10/7/2021	450.00	450.00
27870	RODOLFO RAMIREZ AYALA All Sites Facility Maintenance	10/7/2021	5,130.00	5,130.00
27871	**Void**	10/7/2021	-	-
27872	ROSSI BROS TIRE & AUTO SERVICE All Sites Tire Repair & Replacement Service	10/7/2021	2,139.85	2,139.85
27873	**Void**	10/7/2021	-	-
27874	SCS ENGINEERS AB1383 Ad Tech Review	10/7/2021	3,214.00	3,214.00
27875	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Biodiesel Fuel	10/7/2021	15,759.83	15,759.83
27876	Southern Counties Oil Co., a CA Limited Partnership All Sites Monthly Fuel	10/7/2021	5,771.90	5,771.90
27877	TELCO BUSINESS SOLUTIONS Monthly Network Support	10/7/2021	245.35	245.35
27878	THE DON CHAPIN COMPANY, INC. CH Facility Maintenance Supplies	10/7/2021	319.43	319.43
27879	TRI-COUNTY FIRE PROTECTION, INC. SS Safety Supplies	10/7/2021	20.00	20.00
27880	VALERIO VARELA JR All Sites Vehicle & Equipment Maintenance	10/7/2021	6,825.00	6,825.00

Salinas Valley Solid Waste Authority
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Check #	Name	Check Date	Amount	Check Total
27881	VALLEY FABRICATION, INC. All Sites Maintenance Supplies	10/7/2021	2,952.54	2,952.54
27882	VEGETABLE GROWERS SUPPLY, INC. JC Safety Supplies	10/7/2021	186.82	186.82
27883	VISION RECYCLING INC Monthly Organics & C&D Processing	10/7/2021	9,676.71	9,676.71
27884	WESTERN EXTERMINATOR COMPANY All Sites Vector Control	10/7/2021	307.65	307.65
27885	WHITE CAP, L.P. JC Safety Supplies	10/7/2021	93.44	93.44
27886	US BANK CORPORATE PAYMENT SYSTEM 08.26.21 US Bank DM Osuna Auto Electric: SS Vehicle Maintenance Bearing Engineering: JC Compost Maintenance Lowes: JC Organics Maintenance Att.com: Internet Monterey Tides: Managers Retreat Casa de Humo: SSTs Employee Appreciation Safeway: RR Special Dept. Supplies Experian: Credit Checks Costco.com: Desktop Computer Intermedia: Monthly Exchange Server Hosting Amazon: Ops Admin Safety Supplies Harbor Freight: SS Facility Maintenance Pest Control Solutions: JR Vector Control Nextivia: HR Subscription ATT.COM: JC Internet Service SWANA: RR Training Amazon.com: JR Special Dept. Supplies Zoom: Monthly Subscription PARMA - Annual Conference PARMA - Annual Membership Autozone: RR Special Dept. Supplies Harbor Freight: RR Special Dept Supplies CVS: HR Office Supplies Office Depot: RR Office Supplies TPO HR Experts: HR Training Microsoft: Windows 10 Pro License SWANA: RR Training	10/13/2021	7.22 179.61 432.89 188.94 43.23 270.00 588.47 63.05 99.90 830.28 424.65 194.69 1,130.45 1,469.28 74.02 70.00 793.00 142.56 146.96 350.00 150.00 13.10 66.42 14.38 36.24 119.00 99.00 250.00	8,247.34
27887	**Void**	10/13/2021	-	-
27888	**Void**	10/13/2021	-	-

Salinas Valley Solid Waste Authority
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Check #	Name	Check Date	Amount	Check Total
27889	AMERICAN SUPPLY CO. All Sites Janitorial Supplies	10/13/2021	258.65	258.65
27890	FERGUSON ENTERPRISES INC #795 JC Facility Maintenance Supplies	10/13/2021	1,165.81	1,165.81
27891	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/13/2021	100.00	100.00
27892	GEOLOGIC ASSOCIATES, INC. JC Engineering Services	10/13/2021	20,590.32	20,590.32
27893	TODD V. RAMEY JC Partial Closure CQA	10/13/2021	4,774.00	4,774.00
27894	WRIGHT EXPRESS FINANCIAL SERVICES CORPORATION Monthly Fuel	10/13/2021	3,157.13	3,157.13
27895	ADMANOR, INC CCRMC Monthly Media & Marketing Service	10/20/2021	9,283.00	9,283.00
27896	AGRI-FRAME, INC JC Facility & Equipment Maintenance	10/20/2021	135.04	135.04
27897	AMERICAN SUPPLY CO. All Sites Janitorial Supplies	10/20/2021	942.16	942.16
27898	AON RISK INSURANCE SERVICES WEST, INC . Auto Insurance Audit FY 2020-21	10/20/2021	6,709.00	6,709.00
27899	ASBURY ENVIRONMENTAL SERVICES ABOP HHW Disposal	10/20/2021	245.00	245.00
27900	CALIFORNIA SPECIAL DISTRICTS ASSOCIATION Annual Membership	10/20/2021	1,750.00	1,750.00
27901	CALIFORNIA WATER SERVICE SS & JRTS Water Services	10/20/2021	1,291.02	1,291.02
27902	CITY OF GONZALES JC Water Service Monthly Hosting Fee	10/20/2021	104.40 20,833.33	20,937.73
27903	CLARK PEST CONTROL, INC Adm Pest Control	10/20/2021	95.00	95.00
27904	COAST COUNTIES TRUCK & EQUIPMENT CO. SS Vehicle Maintenance	10/20/2021	3,064.41	3,064.41
27905	DATAFLOW BUSINESS SYSTEMS INC. Printer Network Support	10/20/2021	25.29	25.29

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27906	EAST BAY TIRE CO. JC Vehicle Maintenance	10/20/2021	1,365.82	1,365.82
27907	ENRIQUE CARRILLO JR. Monthly Tire Repair Services	10/20/2021	11,428.42	11,428.42
27908	FERGUSON ENTERPRISES INC #795 JC Maintenance Supplies	10/20/2021	407.14	407.14
27909	FIRST ALARM All Sites Alarm Services	10/20/2021	128.09	128.09
27910	FRESNO OXYGEN SS Facility Maintenance	10/20/2021	49.22	49.22
27911	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/20/2021	3,526.89	3,526.89
27912	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/20/2021	2,424.94	2,424.94
27913	GONZALES ACE HARDWARE All Sites Facility & Vehicle Maintenance	10/20/2021	450.06	450.06
27914	GONZALES TIRE & AUTO SUPPLY All Sites Equipment & Vehicle Maintenance Supplies	10/20/2021	1,034.14	1,034.14
27915	**Void**	10/20/2021	-	-
27916	GRAINGER JC Maintenance Supplies	10/20/2021	846.99	846.99
27917	GREEN RUBBER - KENNEDY AG, LP JC Maintenance Supplies	10/20/2021	7,630.06	7,630.06
27918	GUARDIAN SAFETY AND SUPPLY, LLC JC Safety Supplies	10/20/2021	860.30	860.30
27919	INFINITY STAFFING SERVICES, INC. JC Contract Labor	10/20/2021	1,900.92	1,900.92
27920	ISCO INDUSTRIES INC JC Maintenance Supplies	10/20/2021	2,892.25	2,892.25
27921	JT HOSE & FITTINGS JC Equipment Maintenance	10/20/2021	143.50	143.50
27922	Maestro Health FSA Service Fees	10/20/2021	150.00	150.00

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27923	MANUEL PEREA TRUCKING, INC. All Sites Hauling Services	10/20/2021	275.00	275.00
27924	MICROSOFT CORPORATION Annual Office 365 Subscription	10/20/2021	88.43	88.43
27925	MISSION LINEN SUPPLY All Sites Uniforms	10/20/2021	549.08	549.08
27926	NEXIS PARTNERS, LLC Monthly Adm Building Rent	10/20/2021	9,212.00	9,212.00
27927	OFFICE DEPOT All Sites Office Supplies	10/20/2021	1,165.15	1,165.15
27928	ONSITE ELECTRONICS RECYCLING, LLC E-Waste Hauling and Recycling Services	10/20/2021	2,427.49	2,427.49
27929	PACIFIC CREST ENGINEERING INC JC Engineering Services	10/20/2021	1,910.75	1,910.75
27930	PURE WATER BOTTLING All Sites Water Service	10/20/2021	411.20	411.20
27931	QUINN COMPANY All Sites Equipment & Vehicle Maintenance	10/20/2021	829.01	829.01
27932	R.D. OFFUTT COMPANY JC Equipment Maintenance	10/20/2021	93.23	93.23
27933	REPUBLIC SERVICES #471 Ops Adm Building Monthly Trash	10/20/2021	85.30	85.30
27934	RODOLFO RAMIREZ AYALA All Sites Vehicle & Equipment Maintenance	10/20/2021	2,340.00	2,340.00
27935	RONNIE G. REHN RR Key Duplicate	10/20/2021	17.48	17.48
27936	ROSSI BROS TIRE & AUTO SERVICE Tire Repair & Replacement Service	10/20/2021	694.78	694.78
27937	SCS FIELD SERVICES All Sites Routine Engineering Services	10/20/2021	25,550.47	25,550.47
27938	SHARPS SOLUTIONS, LLC HHW Hauling & Disposal	10/20/2021	200.00	200.00
27939	SOCIAL VOCATIONAL SERVICES, INC. JC Litter Abatement	10/20/2021	1,900.00	1,900.00

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27940	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Biodiesel Fuel	10/20/2021	7,545.49	7,545.49
27941	STERICYCLE, INC Adm Shredding Services	10/20/2021	193.58	193.58
27942	VALERIO VARELA JR All Sites Vehicle & Equipment Maintenance	10/20/2021	2,200.00	2,200.00
27943	VOSTI'S INC All Sites Facility Supplies	10/20/2021	1,315.49	1,315.49
27944	WEST COAST RUBBER RECYCLING, INC Tire Recycling Services	10/20/2021	1,950.00	1,950.00
27945	ACTION RESEARCH Community Based Social Marketing	10/27/2021	43,669.89	43,669.89
27946	ALESHIRE & WYNDER, LLP Monthly Legal Services	10/27/2021	4,980.00	4,980.00
27947	AT&T SERVICES INC All Sites Telephone Services	10/27/2021	961.81	961.81
27948	BARTEL ASSOCIATES, LLC OPEB Valuation	10/27/2021	3,300.00	3,300.00
27949	CALIFORNIA WATER SERVICE SS & JRTS Water Services	10/27/2021	1,824.09	1,824.09
27950	CDW GOVERNMENT Annual Antivirus Subscription	10/27/2021	2,373.14	2,373.14
27951	COMCAST Monthly Internet Service	10/27/2021	380.57	380.57
27952	CUTTING EDGE SUPPLY SS Vehicle Maintenance	10/27/2021	242.37	242.37
27953	EAST BAY TIRE CO. SS & JC Vehicle Maintenance	10/27/2021	64.93	64.93
27954	ERNEST BELL D. JR All Sites Janitorial Services	10/27/2021	3,100.00	3,100.00
27955	FIRST ALARM SS Alarm Services	10/27/2021	2,317.23	2,317.23
27956	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/27/2021	6,049.59	6,049.59

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27957	GEOLOGIC ASSOCIATES, INC. JC Engineering Services	10/27/2021	495.50	495.50
27958	Glasdon, Inc. Bottles and Cans Bins	10/27/2021	1,239.05	1,239.05
27959	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/27/2021	921.56	921.56
27960	GONZALES ACE HARDWARE All Sites Facility & Vehicle Maintenance	10/27/2021	166.27	166.27
27961	GONZALES TIRE & AUTO SUPPLY SS Vehicle Maintenance	10/27/2021	78.82	78.82
27962	GREEN RUBBER - KENNEDY AG, LP SS & JC Maintenance Supplies	10/27/2021	640.21	640.21
27963	GUERITO SS & JC Portable Toilet	10/27/2021	1,243.00	1,243.00
27964	HOPE SERVICES Monthly SS Litter Abatement	10/27/2021	10,917.48	10,917.48
27965	INFINITY STAFFING SERVICES, INC. JR Contract Labor	10/27/2021	1,530.00	1,530.00
27966	JT HOSE & FITTINGS SS & JC Equipment Maintenance JC Facility Maintenance	10/27/2021	179.57 757.19	936.76
27967	KING CITY HARDWARE INC. JR Facility Maintenance	10/27/2021	75.78	75.78
27968	LIEBERT CASSIDY WHITMORE HR Legal Services	10/27/2021	862.50	862.50
27969	MALLORY CO. INC HHW Safety Supplies	10/27/2021	425.54	425.54
27970	MANUEL PEREA TRUCKING, INC. All Sites Hauling Services	10/27/2021	935.00	935.00
27971	MISSION LINEN SUPPLY All Sites Uniforms	10/27/2021	613.56	613.56
27972	MONTEREY COUNTY HEALTH DEPARTMENT All Sites Permit Fees	10/27/2021	175.00	175.00
27973	MONTEREY COUNTY TREASURER/TAX COLLECTOR Semi - Annual Property Taxes All Sites	10/27/2021	15,919.27	15,919.27

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
27974	OFFICE DEPOT All Sites Office Supplies	10/27/2021	619.14	619.14
27975	PROBUILD COMPANY LLC JC Equipment Maintenance	10/27/2021	223.72	223.72
27976	QUINN COMPANY All Sites Equipment & Vehicle Maintenance Supplies	10/27/2021	2,443.11	2,443.11
27977	R. PATRICK MATHEWS Waste Con Annual Conference	10/27/2021	243.00	243.00
27978	SCALES UNLIMITED JC Scale Maintenance	10/27/2021	666.50	666.50
27979	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Equipment & Vehicle Fuel	10/27/2021	21,994.11	21,994.11
27980	The EcoHero Show LLC School Assembly Program	10/27/2021	850.00	850.00
27981	TRI-COUNTY FIRE PROTECTION, INC. SS Safety Supplies	10/27/2021	205.39	205.39
27982	UNITED RENTALS (NORTHWEST), INC JC Equipment Rental	10/27/2021	13,547.00	13,547.00
27983	VALERIO VARELA JR JC Facility Maintenance All Sites Vehicle & Equipment Maintenance	10/27/2021	200.00 2,325.00	2,525.00
27984	VALLEY FABRICATION, INC. SS Vehicle Maintenance	10/27/2021	22.94	22.94
27985	VEGETABLE GROWERS SUPPLY, INC. SS & JC Safety Supplies	10/27/2021	325.62	325.62
27986	VERIZON WIRELESS SERVICES JC, Organics, JR & RR Internet Service	10/27/2021	152.04	152.04
27987	VISION RECYCLING INC Monthly C&D Processing Monthly Organics Processing	10/27/2021	20,696.14 128,128.50	148,824.64
27988	HOME DEPOT All Sites Facility Maintenance	10/28/2021	2,991.90	2,991.90
27989	**Void**	10/28/2021	-	-
27990	**Void**	10/28/2021	-	-

Salinas Valley Solid Waste Authority
Checks Issued Report for 10/1/2021 to 10/31/2021

Check #	Name	Check Date	Amount	Check Total
22-00156-DFT	PACIFIC GAS AND ELECTRIC COMPANY All Sites Electrical Services	10/7/2021	21,727.07	21,727.07
22-00159-DFT	PACIFIC GAS AND ELECTRIC COMPANY All Sites CNG Fuel	10/13/2021	3,082.00	3,082.00
22-00175-DFT	California Department of Tax and Fee Administration Quarterly BOE Landfill Fee	10/22/2021	91,286.00	91,286.00
22-00178-DFT	MB America, Inc. Crusher Bucket for Concrete Recycling	10/27/2021	75,385.88	75,385.88
	Subtotal			1,005,219.08
	Payroll Disbursements			<u>521,332.79</u>
	Grand Total			<u><u>1,526,551.87</u></u>



Report to the Executive Committee

ITEM NO. 3

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

R. Santos by E.T.

Authority General Counsel

Date: December 2, 2021

From: Mandy Brooks, Resource Recovery Manager

Title: Provide Direction on the Final Two Proposals from the Request for Proposals for Organics Processing, Composting, and Product Marketing Services at the Johnson Canyon Composting Facility

RECOMMENDATION

Staff recommends that the Executive Committee provide direction on the final two proposals being considered from the Request for Proposals (RFP) for Organics Processing, Composting, and Product Marketing Services. This item was continued from the November 18th Board Meeting. The Board requested staff to return with the item to allow for additional time for consideration.

The Organics Processing and Composting agreement allows the Authority and its member agencies to meet many of the new organics mandates required under SB 1383 by operating the new composting facility to accept and effectively process organic materials, ensuring production of high quality and marketable landscape and compost products.

STRATEGIC PLAN RELATIONSHIP

This item relates to the Strategic Plan Goal to "Select and Implement Facilities and Programs that Lead to Achievement of at Least 75% Waste Diversion".

FISCAL IMPACT

Processing Costs:

The Johnson Canyon Composting Facility receives approximately 48,000 tons per year of organic material including yard waste, wood waste, food scraps and de-packaged slurry. Vision Recycling's current agreement and processing costs are based on a tiered structure that depends on tonnage and includes an annual CPI adjustment. Vision's current processing cost is based on up to 50,000 tons per year being processed.

The Request for Proposal (RFP) requested that proposers assume that there is no water on site, which requires purchasing the water and transporting it to the facility. If on-site water infrastructure were made available this would change the per ton cost. The Authority has begun to look at possible on-site water sources, including drilling a new well. Funding for the new production well was previously approved by the Board and is in the final stages of design, permitting and preparation for bid.

Atlas Organics' original cost proposal was \$50.27 per ton and assumed no access to water on site. Atlas has since offered several cost options that vary depending on whether water is or is not available, and how much, if any, of the capital the Authority may be willing to fund.

The Authority's (aka Salinas Valley Recycles & Organics - SVRO) net cost proposal is \$30.64/ton and requires an initial investment of \$2.4 million to purchase the equipment necessary to assume operations and a total of \$3.1 million over the first ten years that includes capitalized rebuilding of some equipment with less than 10-year life lifespans. The cost proposal includes a set-aside that will be used to replace the purchased equipment when necessary, hiring an additional nine employees, as well as incorporates conservative revenue estimates from the compost sales.

Atlas has offered various rate reductions if the Authority was willing to purchase some of the processing equipment. In order to provide the best cost comparison between Atlas's and SVRO's proposals, we have provided the Atlas rates reflecting a \$3 million Authority capital investment. With a \$3 million investment from the Authority, Atlas's per ton cost is reduced to \$38.11 per ton (with water), or \$41.66 per ton (without water) which is the cost reflected in the table below. A cost comparison between the current processing costs and the cost proposals from the top two cost proposals are included in the table below.

	Vision Recycling (current)	Atlas Organics (Proposed)	Authority (SVRO) (Proposed)
Net Processing Costs	\$32.00/ton	\$38.11 - \$41.66/ton	\$30.64/ton
% Change	-	19% - 30%	-4.3%

Organics Rates:

Based on the above processing costs, the estimated impact on organics rates for each of the two proposed costs and the percent change from the current rate is shown below. The estimated franchise customer rate increase necessary for the Atlas proposal option for residential and commercial customers is also included in the table below. There would be no organics rate increase for the Authority's cost proposal.

Organics Rates	Current Rate	Atlas Organics (Estimated)	Authority (SVRO) (Estimated)
	\$50.00/ton	\$57.38 - \$61.66	\$50.00
% Change	-	15% - 23%	0%
Franchise Hauler Rate Increase			
Residential (32gal)	-	\$0.06 - \$0.31	\$0.00
Commercial (1cy)		\$0.19- \$0.50	\$0.00

The current FY 21-22 budget includes \$1,690,500 for the organics processing costs. At the November 18th the Board approved the Fund Balance allocation, which increased Capital Reserves to \$5,702,715.89. Sufficient non-designated Capital Reserves are available for either vendor option at the estimated \$2.5 to \$3.0 million in system investments.

DISCUSSION & ANALYSIS

At the August 19th Board of Directors Meeting, staff informed the Board that a Request for Proposal (RFP) for the Authority's Organics Processing, Composting and Marketing Services would be released in the Fall. Vision Recycling has held the contract since July 2011 and the current agreement terminates on June 30, 2022. The Authority has constructed the Aerated Static Pile (ASP) compost system and added the De-packager facility since the contract was last bid.

On September 3, 2021, an RFP was released to approximately fifteen vendors and included public noticing in the local newspaper as well as posting on our website. A mandatory tour of the Johnson Canyon Composting Facility was conducted on Sept 14th with eight (8) vendors attending. Comments from the vendors regarding the RFP were due September 20th and responses to the fifty-six questions received were issued on September 27th with proposals due on Oct 7th. Prior to the due date, Vision Recycling, the current contractor, informed the Authority that they would not be submitting a proposal.

A total of five (5) proposals were received; four (4) external proposals and one (1) internal from the following vendors: WeCare Denali, Atlas Organics, Agromin, Zanker Recycling, and the Authority (aka Salinas Valley Recycles & Organics (SVRO)). Similar to the Authority's prior internal bids for the Landfill and Transfer Station Operations, the Authority submitted a proposal for assuming operations of the facility, and to analyze whether there could be a cost savings from assuming the operations and risks involved.

All five (5) proposals were first scored based on their technical proposals including qualifications, experience/expertise, past performance, etc. Once the five technical proposals were scored, cost proposals were then opened and reviewed. The per ton cost proposals ranged between \$49.50 - \$69.50. Based on both the technical proposal and cost proposal, three (3) proposers were selected for interviews; Atlas Organics, Zanker Recycling, and SVRO. From the interviews, two top proposers were identified: Atlas Organics and SVRO.

ATLAS ORGANICS

Atlas Organics was the second lowest external bid received. They are a private company from Spartanburg, South Carolina with collectively 30 years of composting experience among staff and 6 years of experience in operating several composting operations for municipalities, similar in size to the Authority's facility, throughout the US, including South Carolina, North Carolina, Florida, Texas, and Tennessee. Atlas does not currently operate any facilities in California.

Atlas's proposal includes the use of innovative technology for organics contamination removal with the use of robotics and Artificial Intelligence (AI) to create clean end products. Atlas has marketing experience and is confident they will be able to market the materials to local customers including municipal partners (i.e., parks and recreation, and highway maintenance), retail and commercial landscape supply, agriculture, and the home gardening market. Atlas also provided a pricing structure for SB 1383 procurement of mulch or compost for the Authority's member agencies.

Atlas's proposal is based on \$5.29 million of capital investment for the stationary infrastructure for the facility and assumes a 10-year contract term. The stationary infrastructure includes concrete pads, a building to house the equipment, electrical upgrades, and other utility improvements needed for the pre-processing system. Ultimately these fixed infrastructure items

of the project would be owned by the Authority once the contract terminates regardless of any initial investment the Authority may choose to make. The balance of the equipment includes a sort line and conveyors, robotics, and Artificial Intelligence system, trommel screen, and other mobile equipment that would be Atlas's responsibility and likely be fully depreciated in value at the end of the contract term. Atlas's proposal does include maintenance costs for all equipment through the term of the contract.

In summary, fixed-on-the-ground infrastructure (buildings, utilities, etc.) will remain at the end of the initial 10-year project term, will still have significant usable life, and be the property of the Authority. The Authority can either invest in some of this fixed infrastructure in advance to lower the initial processing rates or allow Atlas to fully fund this investment and recover its cost through a higher rate.

SALINAS VALLEY RECYCLES & ORGANICS

The Authority (aka SVRO) is a public agency with over 25 years of solid waste management and resource recovery experience. Authority staff built the current Aerated Static Pile (ASP) Compost facility and De-packager operation, and while we do not have significant on-the-ground composting or marketing experience, several of our staff have completed composting training certifications and have been assisting our current contractor in operating the facility for the past 10 years. The Authority also has a demonstrated history of successfully assuming facility operations internally, including both at the Sun St and Jolon Rd Transfer Stations and the Landfill operations at Johnson Canyon. The Authority's marketing plan includes working with several local composting and ag partners to market materials. There will be a learning curve with SVRO, but we are confident that with the right staff and training we could easily assume operations.

Both Atlas and the SVRO's proposals include approximately the same number of staff to operate the site, between nine and eleven, which includes a site supervisor and sales manager. SVRO's proposal also incorporates adding a part-time Hope Services or Social Vocational Services crew to help with litter and contamination removal at the site but would require that these new positions be approved by the Board in order to allow sufficient time to start the recruitments and fill them.

This item was presented and discussed at the November 18th Board of Directors meeting but was continued to allow for additional time for input and consideration.

BACKGROUND

Organic waste (green waste and wood waste) is the Authority's largest recycling activity accounting for 83% of total diversion last fiscal year (FY 2020-21). Prioritizing organics recovery and processing will continue to grow and be the Authority's programmatic area of focus as compliance with SB 1383 regulations begin to phase in over the next 5 years.

Since 2011, the Authority and its contracted operator, Vision Recycling, have successfully managed and operated the green waste and wood waste chip and grind operations. The original agreement was a result of a request for proposals in June 2011 with Vision Recycling being selected as the vendor to manage organics at the Sun Street Transfer Station and process green and wood waste into a pre-compost material at the Johnson Canyon Landfill.

In May 2021, the Authority's state-of-the-art Aerated Static Pile (ASP) Compost Facility opened and is designed to compost up to 75,000 tons of material annually including food scraps and de-packed produce. The composting operation is a new line of business for the Authority that requires experience and technical expertise to continue its successful operations and marketing of the end products. Keeping organic wastes out of the landfill is not only a state mandate, per AB 1826 and SB 1838 but will also help achieve the Authority's goal of 75% diversion and provide additional Greenhouse Gas reduction credits to assist member agencies with AB 32 compliance.

ATTACHMENT(S)

1. Power Point Presentation



Executive Committee Meeting

December 2, 2021

Final Two Proposals for Organics Processing, Composting, & Product Marketing Services RFP

1

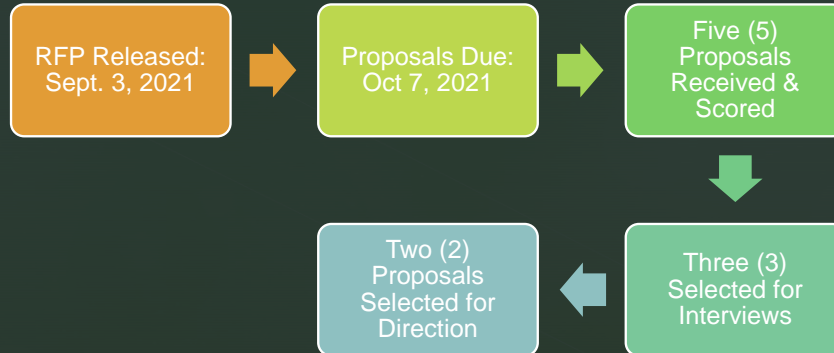
Current Organics Processor/Contractor

- Vision Recycling – 10 years
- Contract Term Ends: June 30, 2022
- Current Costs: Tiered Structure Depending on Tonnage ($\leq 50,000$ tons)
 - Green Waste/Composting: \$32.00/ton
 - Wood Waste: \$26.85/ton



2

RFP: Organics Processing, Composting & Product Marketing Services



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Proposals Pro's & Con's

Vendor	Public or Private	Years in Bus.	Tech.	Contamination Removal	Operates CA Facilities	SB 1383 Procurement Pricing	Operates Similar Facility (Risk)	Marketing Exp. (Risk)
Atlas Organics	Private	6 yrs.	Y (Robotics & Artificial Intel. (AI))	Y Use AI	N	Y	Y	Y
Authority (SVRO)	Public	25+ yrs.	N	Y Hand Sort & Wind Sifter Air Separator	Y	Y	Y (Partial)	N

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-Preliminary- Atlas Organics' Cost Proposal Ranges

Capital Investment	\$0	\$1 Million	\$2 Million	\$3 Million	\$4 Million	\$5 Million
Water	\$46.72	\$43.85	\$40.98	\$38.11	\$35.24	\$32.37
No Water	\$50.27	\$47.40	\$44.53	\$41.66	\$38.79	\$35.93

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-Preliminary- Proposal Cost Comparison

Vendor	Initial Cost/Ton	SVR Capital Contribution	Compost Sales Revenue	Final Net Cost/Ton
Atlas Organics	\$46.72 - \$50.27	+\$3 Million	Included	\$38.11 – \$41.66 (water - no water)
SVRO	\$41.53	+\$3.1 million	+\$490,000	\$30.64

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-Preliminary- SVR Organics Rate Comparison

Organics Rates	Franchise Organics Cost/Ton	% Change In Rate
Current Rates	\$50.00	
Atlas Organics	\$57.38 - \$61.66	15% - 23%
SVRO	\$50.00	0%

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Summary Comparison



**Authority
(SVRO)**

Lower Costs
= No Rate
Increase

Learning
Curve

Additional
Staffing



**Atlas
Organics**

Higher Costs
= Rate
Increase

Experienced
Composter

Innovative
Technology

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SVR Agenda Item - View Ahead 2021-22

ITEM NO. 4

	Dec	Jan	Feb	Mar	Apr	May
A	<i>Meeting Tentative</i>	Election of Officers				
1	Minutes	Minutes	Minutes	Minutes	Minutes	Minutes
2	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)
3	Reinstate Adopting AB 361	Nov. Claims/Financials (EC)	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report
4	ISM Amendment 1	Nov/Dec Member Agencies Activities Report	4th Qtr. Tonnage & Diversion Report	Reinstate Adoption of AB 361	March 31 Cash & Investments Report	1st Qtr. Tonnage & Diversion Report
5	Award Organics Processing, Composting, and Product Marketing Services Contract (EC)	December 31 Cash & Investments Report (EC)	GM Contract Amendment	Public Hearing:	Reinstate Adoption of AB 361	FY Investment Policy (EC)
6	Carton Council Grant	Mid-Year Budget Adjustments (EC)	Reinstate Adoption of AB 361	New FY 21-22 Budget (EC)	Earthday/Recycling Recognition	Reinstate Adoption of AB 361
7	Management and Non-Management MOUs (EC)	Reinstate Adoption of AB 361	FY 21-22 Preliminary Budget (EC)	Adjustment to Operating Budget 2019-20	Update on Sun St. AB 939 Programs Relocation Project (EC)	
8	GM Evaluation (EC)	Annual Employee Survey Results (EC)	Update on Sun St. AB 939 Programs Relocation Project (EC)	Update on Sun St. AB 939 Programs Relocation Project (EC)		
9		FY 21-22 Budget Direction (EC)				
10		Update on Sun St. AB 939 Programs Relocation Project (EC)				
11		Management and Non-Management MOUs (EC)				
12		GM Contract Amendment (EC)				
13						
14						

Consent
Presentation
Consideration
Closed Session
[Other] (Public Hearing, Recognition, Informational, etc.)
(EC) Executive Committee
(sp) Strategic Plan Item