



## Agenda

### EXECUTIVE COMMITTEE

Wednesday June 5, 2013

4:00 p.m.

Conference Room

128 Sun Street, Suite 101, Salinas, California

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#### CALL TO ORDER

#### ROLL CALL

|                          |                                       |
|--------------------------|---------------------------------------|
| President                | Fernando Armenta (County of Monterey) |
| Vice President           | Elizabeth Silva (City of Gonzales)    |
| Alternate Vice President | Jyl Lutes (City of Salinas)           |

#### GENERAL MANAGER COMMENTS

#### DEPARTMENT MANAGER COMMENTS

#### COMMITTEE MEMBER COMMENTS

#### PUBLIC COMMENTS

Receive public communications from audience on items which are not on the agenda. Speakers are limited to three minutes.

#### CONSIDERATION ITEMS

1. [Minutes of May 1, 2013 Meeting](#)
  - A. Committee Discussion
  - B. Public Comment
  - C. Recommended Committee Action – Approval
2. [April 2013 Claims and Financial Reports](#)
  - A. Receive a report from Finance Manager Roberto Moreno
  - B. Committee Discussion
  - C. Public Comment
  - D. Recommended Committee Action – Forward to the Board for Approval
3. [A Resolution Establishing the Investment Policy for Fiscal Year 2013-14](#)
  - A. Receive a report from Finance Manager Roberto Moreno
  - B. Committee Discussion
  - C. Public Comment
  - D. Recommended Committee Action – Forward to the Board for Approval
4. [A Resolution Approving Fiscal Year 2013-14 Final Budget, Personnel Allocation, and Salary Schedule](#)
  - A. Receive a report from Finance Manager Roberto Moreno
  - B. Committee Discussion
  - C. Public Comment
  - D. Recommended Committee Action – Forward to the Board for Approval

## **FUTURE AGENDA ITEMS**

### **5. [Agenda Items – View Ahead](#)**

## **ADJOURNMENT**

This meeting agenda was posted at the Salinas Valley Solid Waste Authority office at 128 Sun Street, Suite 101, Salinas, on **Friday, May 31, 2013**. The Executive Committee will next meet on regular session on **Wednesday, August 7, 2013, at 4:00 p.m.** Staff reports for the Authority Executive Committee meetings are available for review at 128 Sun Street, Suite 101, Salinas, California 93901, Phone 831-775-3000 and at [www.salinasvalleyrecycles.org](http://www.salinasvalleyrecycles.org).

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in the meeting, please contact Elia Zavala, Clerk of the Board, at 831-775-3000. Notification 48 hours prior to the meeting will enable the Authority to make reasonable arrangements to ensure accessibility to this meeting (28 CFR 35.102-35.104 ADA Title II)

**MINUTES OF MEETING  
SALINAS VALLEY SOLID WASTE AUTHORITY  
EXECUTIVE COMMITTEE MEETING  
May 1, 2013**

**DRAFT**

**CALL TO ORDER**

President Armenta called the meeting to order at 4:00 p.m.

**Committee Members Present**

Fernando Armenta    President  
Elizabeth Silva       Vice President  
Jyl Lutes              Alternate Vice President

**Staff Members Present**

Patrick Mathews, General Manager/CAO  
Susan Warner, Diversion Manager  
Rose Gill, Administrative Manager

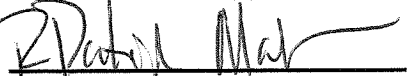
David Meza, Authority Engineer  
Cesar Zuniga, Operations Manager  
Elia Zavala, Clerk of the Board

**ITEM NO. 1**

Agenda Item

**T. Bruen by ez**

General Counsel Approval

  
General Manager/CAO

**GENERAL MANAGER COMMENTS**

General Manager/CAO Mathews spoke on his participation in a Hartnell College class in King City where students engaged in a real-world exercise where a fictitious city had a landfill running out of capacity. The community had to decide between building a waste-to-energy plant or a new landfill. The exercise culminated in a roll-play of city council members whom, after all initially leaning towards a waste-to-energy project, resulted with a split vote of 6-5 in favor of a waste-to-energy project after receiving compelling arguments about costs and environmental issues.

**DEPARTMENT MANAGER COMMENTS**

Authority Engineer Meza announced that the Crazy Horse Closure project is almost complete. An event is being planned at the site by one of the project's key contractors, tentatively on June 21. An invitation will be sent to the Board with the final details.

**COMMITTEE MEMBER COMMENTS**

Vice President Silva commented that the Gonzales High School gym received substantial damage due to a fire incident and will be inoperable for about one month.

**PUBLIC COMMENT**

None

**CONSIDERATION ITEMS**

**1. Minutes of April 3, 2013 Meeting**

*Public Comment:*            None

*Committee Action:*       Vice President Silva made a motion to approve the minutes as presented. Alternate Vice President Lutes seconded the motion. The motion passed unanimously.

**2. March 2013 Claims and Financial Reports**

General Manager/CAO Mathews provided a report on the finances for the month of March. He stated that the State Board of Equalization fees for the Crazy Horse Landfill will be reduced once the closure certification is completed.

- Public Comment:* Doug Kenyon, with Republic Services, commented that the seasonal tonnage increase occurred in April, which normally occurs in March. Staff added that that data would be reflected on the April financial report.
- Committee Discussion:* The Committee discussed the reasons why expenditures are higher than revenues for this month. Staff outlined the larger non-routine payments issued this month.
- Committee Action:* Vice President Silva made a motion to recommend Board approval. Alternate Vice President Lutes seconded the motion. The motion passed unanimously.

### **3. FY 2013-14 Proposed Rates and Budget**

(4:14) General Manager/CAO Mathews provided a report indicating that there are two things that need to occur for the Authority to be able to refinance the revenue bonds, 1) the County needs to rescind its notice of intent to withdraw, and 2) it needs to approve a rate adjustment sufficient to provide more than 125% debt coverage.

- Public Comment:* Doug Kenyon spoke in support of the rate increase and did not support prolonging it or phasing it out.
- Committee Discussion:* The Committee discussed how to move forward with the proposed budget and issues around refinancing the bonds. Suggestions were made for each Board member to work with his/her Mayor and Council to contact their respective County Supervisor to urge him/her to rescind the County's notice of intent to withdraw.
- Committee Action:* Alternate Vice President Lutes made a motion to forward to the full Board the Committee's recommendation to 1) direct Bond Counsel to write a proposal for refinancing the revenue bonds that lays out the savings, 2) send a letter to the County Board of Supervisors, on behalf of the Executive Committee, requesting that the rescission of its notice of intent to withdraw be scheduled on its agenda soon, and 3) provide final Board approval of the proposed rate increase in May. Vice President Silva seconded the motion. The motion passed unanimously.

## **FUTURE AGENDA ITEMS**

### **4. Agenda Items – View Ahead**

General Manager/CAO Mathews stated that at the May meeting, the Board will review the formation of a Citizen's Advisory Committee.

## **CLOSED SESSION**

(4:54) President Armenta adjourned the meeting to closed session to discuss the following:

5. Pursuant to Government Code Section 54956.8 to confer with legal counsel and real property negotiators General Manager/CAO Patrick Mathews, Diversion Manager Susan Warner, Finance Manager Roberto Moreno, and Legal Counsel Tom Bruen, concerning the possible terms and conditions of acquisition or lease of APN 003-012-005, APN 003-012-017 and APN 003-012-018, located between Work Street, Work Circle and Elvee Circle, Salinas, California. The Authority's negotiators will negotiate with the City of Salinas and Matthew Ottone and Ottone-Salinas, Inc., the owners of the property.

6. Pursuant to Government Code Section 54956.8 to confer with legal counsel and real property negotiators General Manager/CAO Patrick Mathews, Diversion Manager Susan Warner, Finance Manager Roberto Moreno, and Legal Counsel Tom Bruen, concerning the possible terms and conditions of a sale or exchange of APN 003-051-086 and 003-051-087, located at 135-139 Sun Street, Salinas, California. The Authority's negotiators will negotiate with the City of Salinas, Cooley Development and Bristol Alisal Marketplace, LLC, and their affiliates.
7. Pursuant to **Government Code Section 54957 (b)** to consider the Performance Evaluation of the General Manager/Chief Administrative Officer.

**RECONVENE**

President Armenta reconvened the meeting to open session with no reportable action taken in closed session.

**ADJOURNMENT**

President Armenta adjourned the meeting.

APPROVED: \_\_\_\_\_  
Fernando Armenta, President

ATTEST: \_\_\_\_\_  
Elia Zavala, Clerk of the Board





SalinasValleyRecycles.org

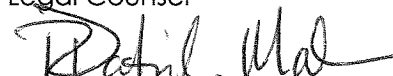
SALINAS VALLEY SOLID WASTE AUTHORITY

## Report to the Executive Committee

### ITEM NO. 2

  
Finance Manager/Controller-Treasurer

N/A  
Legal Counsel

  
General Manager/CAO

**Date:** June 5, 2013  
**From:** Roberto Moreno, Finance Manager  
**Title:** April 2013 Claims and Financial Reports

### RECOMMENDATION

Staff recommends acceptance of the April 2013 Claims and Financial Reports.

### DISCUSSION & ANALYSIS

Please refer to the attached financial reports and checks issued report for the month of April for a discussion of the Authority's financial position as of April 30, 2013. Following are highlights of the Authority's financial activity for the month of April.

#### Results of Operations

For the month of April 2013, operating revenue exceeded expenses by \$524,712. Year to date operating revenues exceed operating expenditures by \$1,247,163.

#### Revenues

Revenues for the month of April totaled \$1,335,766. As of April 30, after ten months (83.3%) of the fiscal year, revenues total \$13,037,289. This is 80.61% of the estimated revenues of \$16,172,705. Year-to-date solid waste tipping fees are \$9,246,183. This is 82.16% of the estimated \$11,254,500 in solid waste tipping fees.

#### Operating Expenditures

Expenditures for the month of April totaled \$811,054. As of April 30, (83.3% of the fiscal year) year-to-date operating expenditures total \$11,790,126. This is 73.18% of the operating budget of \$16,111,606.

All operating programs are within trend line projections except for principal and interest on the 2002 Revenue Bonds and the Crazy Horse Installment Purchase Agreement which are now fully paid for the year.

#### Capital Project Expenditures

For the month of April 2013, capital project expenditures totaled \$62,820. The Crazy Horse Landfill closure project accounted for \$56,696 of the total.

#### Claims Checks Issued Report

The Authority's Checks Issued Report for the month of April 2013 is attached for review and acceptance. The April claims checks issued total \$887,099.36 of which \$281,591.48 was paid from the payroll checking account for payroll and payroll related benefits. Selected major payments to vendors are listed below.

| Vendor                        | Services                                 | Amount       |
|-------------------------------|--|--------------|
| RECOLOGY WASTE SOLUTIONS, INC | JC BASIC SVC, EXTD HRS & DIVERS 03-13    | \$175,312.74 |
| CA STATE BOE                  | INTEGRATED WASTE MANAGEMENT FEE          | 73,244.00    |
|                               | JR TRANSFER STATION OPS FY 2012-13       | 57,165.16    |
|                               | JC ORGANICS PROGRAM 03-13                | 50,165.67    |
| COAST OIL COMPANY, LLC        | SSTS DIESEL/BIO-DIESEL 03-26-13/04-15-13 | 23,740.16    |
|                               | CH, JC, LR OMM 03-13                     | 23,312.79    |
| GEOLOGIC ASSOCIATES, INC.     | CH CLOSURE CQA THRU 01-13                | 23,165.00    |
| SCS FIELD SERVICES, INC       | CH CLOSURE NR ENGINEERING SERVICES       | 21,841.20    |
| CITY OF GONZALES              | HOSTING FEES 04-13                       | 20,833.33    |
| WASTE MANAGEMENT, INC         | BFI WASTE DELIVERED TO MLTS 03-13        | 3,239.01     |
|                               | CH NR LFG OM&M BLOWER REPAIR             | 1,265.32     |
| VISION RECYCLING, INC         | MOVING C & D GRINDS 03-13                | 1,125.00     |
|                               | WATER SVC                                | 785.19       |
|                               | MISC M&R                                 | 535.40       |

#### Cash Balances

The Authority's cash position increased \$349,071.27 during April to \$13,652,973.91. Most of the cash balance is restricted as shown below:

|   |                     |
|---|---------------------|
| Restricted by Legal Agreements:         |                     |
| Crazy Horse Closure Fund                | \$ 100,092.82       |
| Johnson Canyon Closure Fund             | 2,719,094.11        |
| Bond Debt Service Reserve               | 2,820,700.00        |
| State & Federal Grants                  | 102,560.20          |
| Restricted by Board policy:             |                     |
| Expansion Fund (South Valley Revenues)  | 6,061,707.14        |
| Salinas Transportation Surcharge        | 180,621.23          |
| Salinas Rate Stabilization Fund         | 47,415.03           |
| Funds Held in Trust:                    |                     |
| Central Coast Media Recycling Coalition | 59,543.26           |
| Employee Unreimbursed Medical Claims    | 2,731.93            |
| Unrestricted - Assigned:                |                     |
| Operations and Capital Projects         | <u>1,558,508.19</u> |
|   | \$ 13,652,973.91    |

#### **ATTACHMENTS**

1. April 2013 Consolidated Statement of Revenues and Expenditures
2. April 2013 Consolidated CIP Expenditures Report
3. April 2013 Checks Issued Report





# Salinas Valley Solid Waste Authority

## Consolidated Statement of Revenues and Expenditure

### For Period Ending April 30, 2013

|                                      | CURRENT<br>BUDGET | MTD<br>REV/EXP   | YTD<br>REV/EXP    | % OF<br>BUDGET | REMAINING<br>BALANCE | YTD<br>ENCUMBRANCES | UNENCUMBERED<br>BALANCE |
|--------------------------------------|-------------------|------------------|-------------------|----------------|----------------------|---------------------|-------------------------|
| <b>Revenue Summary</b>               |                   |                  |                   |                |                      |                     |                         |
| Tipping Fees - Solid Waste           | 11,254,500        | 947,141          | 9,246,183         | 82.16%         | 2,008,317            | 0                   | 2,008,317               |
| Tipping Fees - Surcharge             | 725,600           | 61,220           | 594,496           | 81.93%         | 131,104              | 0                   | 131,104                 |
| Tipping Fees - Diverted Materials    | 1,001,800         | 88,310           | 896,183           | 89.46%         | 105,617              | 0                   | 105,617                 |
| Tipping Fees - South Valley          | 2,340,900         | 195,080          | 1,950,802         | 83.34%         | 390,098              | 0                   | 390,098                 |
| Charges for Services                 | 117,000           | 18,405           | 77,715            | 66.42%         | 39,285               | 0                   | 39,285                  |
| Sales of Materials                   | 572,500           | 16,469           | 219,517           | 38.34%         | 352,983              | 0                   | 352,983                 |
| Investment Earnings                  | 80,200            | 7,705            | 45,875            | 57.20%         | 34,325               | 0                   | 34,325                  |
| Grants                               | 20,205            | 0                | 0                 | 0.00%          | 20,205               | 0                   | 20,205                  |
| Miscellaneous/Other                  | 60,000            | 1,437            | 6,518             | 10.86%         | 53,482               | 0                   | 53,482                  |
| <b>Total Revenue</b>                 | <b>16,172,705</b> | <b>1,335,766</b> | <b>13,037,289</b> | <b>80.61%</b>  | <b>3,135,416</b>     | <b>0</b>            | <b>3,135,416</b>        |
| <b>Expense Summary</b>               |                   |                  |                   |                |                      |                     |                         |
| Administration                       | 2,353,160         | 175,604          | 1,853,935         | 78.78%         | 499,225              | 33,475              | 465,750                 |
| Resource Recovery                    | 2,461,196         | 135,335          | 1,589,354         | 64.58%         | 871,842              | 398,610             | 473,232                 |
| Scalehouses Operations               | 342,490           | 24,615           | 256,219           | 74.81%         | 86,271               | 5,820               | 80,451                  |
| Transfer Stations Operations         | 2,732,180         | 163,673          | 1,971,959         | 72.18%         | 760,221              | 277,601             | 482,620                 |
| Landfills Operations                 | 3,568,290         | 268,697          | 2,146,447         | 60.15%         | 1,421,843            | 1,003,174           | 418,669                 |
| Postclosure Maintenance              | 725,370           | 25,294           | 477,926           | 65.89%         | 247,444              | 98,059              | 149,385                 |
| Environmental Control Systems        | 511,800           | 17,836           | 354,234           | 69.21%         | 157,566              | 96,913              | 60,653                  |
| Debt Service - Interest              | 2,037,120         | 0                | 2,037,063         | 100.00%        | 57                   | 0                   | 57                      |
| Debt Service - Principal             | 1,103,000         | 0                | 1,102,988         | 100.00%        | 12                   | 0                   | 12                      |
| Closure Set-Aside                    | 277,000           | 0                | 0                 | 0.00%          | 277,000              | 0                   | 277,000                 |
| <b>Total Expense</b>                 | <b>16,111,606</b> | <b>811,054</b>   | <b>11,790,126</b> | <b>73.18%</b>  | <b>4,321,480</b>     | <b>1,913,652</b>    | <b>2,407,828</b>        |
| <b>Revenue Over/(Under) Expenses</b> | <b>61,099</b>     | <b>524,712</b>   | <b>1,247,163</b>  |                |                      |                     |                         |



Salinas Valley Solid Waste Authority  
Consolidated CIP Expenditure Report  
For Period Ending April 30, 2013

|  | CURRENT<br>BUDGET | MTD<br>REV/EXP | YTD<br>REV/EXP   | % OF<br>BUDGET | REMAINING<br>BALANCE | YTD<br>ENCUMBRANCES | UNENCUMBERED<br>BALANCE |
|--|-------------------|----------------|------------------|----------------|----------------------|---------------------|-------------------------|
| <b>Fund 131 - Crazy Horse Closure Fund</b>       |                   |                |                  |                |                      |                     |                         |
| 131 9227 CH Landfill Closure                     | 0                 | 0              | 0                | 0.00%          | 0                    | 0                   | 0                       |
| 131 9301 CH Closure Preparation                  | 34,618            | 0              | 15,346           | 44.33%         | 19,272               | 16,500              | 2,772                   |
| 131 9302 CH PH 1A Leachate Recirculation         | 33,841            | 0              | 33,841           | 100.00%        | 0                    | 0                   | 0                       |
| 131 9303 CH PH 1B Site Prep Work                 | 161               | 0              | 5,375            | 3330.07%       | (5,214)              | 0                   | (5,214)                 |
| 131 9304 CH PH 1C Bench Preparation              | 0                 | 0              | 1,104            | 0.00%          | (1,104)              | 0                   | (1,104)                 |
| 131 9305 CH PH 1D Liner Termination              | 8,187             | 0              | 9,106            | 111.23%        | (919)                | 0                   | (919)                   |
| 131 9306 CH PH 1E Liner Placement                | 1,443,629         | 2,768          | 1,423,723        | 98.62%         | 19,906               | 0                   | 19,906                  |
| 131 9307 CH PH 1F Winterization                  | 18,185            | 623            | 16,941           | 93.15%         | 1,245                | 0                   | 1,245                   |
| 131 9308 CH PH 2A Module 1                       | 626,113           | 3,096          | 629,808          | 100.59%        | (3,695)              | 1,975               | (5,670)                 |
| 131 9309 CH PH 2B Lower Access Road              | 2,468             | 0              | 2,468            | 100.00%        | 0                    | 0                   | 0                       |
| 131 9310 CH PH 2C Remaining LF Prep              | (12,143)          | 0              | (11,059)         | 91.07%         | (1,084)              | 0                   | (1,084)                 |
| 131 9311 CH PH 2D Liner Placement                | 10,817            | 0              | 10,817           | 100.00%        | 0                    | 0                   | 0                       |
| 131 9312 CH PH 2E Complete Liner Work            | 398,021           | 26,452         | 372,749          | 93.65%         | 25,272               | 12,231              | 13,041                  |
| 131 9313 CH Closure Equipment Purchases          | 31,454            | 0              | 31,454           | 100.00%        | 0                    | 0                   | 0                       |
| 131 9314 CH Closure Quality Assurance            | 242,938           | 23,758         | 225,641          | 92.88%         | 17,298               | 3,966               | 13,331                  |
| 131 9315 CH Closure Contingency                  | 1,015             | 0              | 684              | 67.42%         | 331                  | 331                 | 0                       |
| <b>Total Fund 131 - Crazy Horse Closure Fund</b> | <b>2,839,306</b>  | <b>56,696</b>  | <b>2,767,999</b> | <b>97.49%</b>  | <b>71,307</b>        | <b>35,003</b>       | <b>36,304</b>           |
| <b>Fund 180 - Expansion Fund</b>                 |                   |                |                  |                |                      |                     |                         |
| 180 9003 USDA Autoclave Studies                  | 167,375           | 0              | 2,203            | 1.32%          | 165,172              | 14,873              | 150,299                 |
| 180 9021 Autoclave CEQA                          | 240,875           | 1,333          | 15,655           | 6.50%          | 225,220              | 145,985             | 79,235                  |
| 180 9801 Ameresco JCL LFG Equipment              | 376,000           | 0              | 338,400          | 90.00%         | 37,600               | 37,600              | 0                       |
| <b>Total Fund 180 - Expansion Fund</b>           | <b>784,250</b>    | <b>1,333</b>   | <b>356,258</b>   | <b>45.43%</b>  | <b>427,992</b>       | <b>198,458</b>      | <b>229,534</b>          |
| <b>Fund 211 - State Grants</b>                   |                   |                |                  |                |                      |                     |                         |
| 211 9019 Biodiesel Fuel Station                  | 20,205            | 0              | 20,205           | 100.00%        | 0                    | 0                   | 0                       |
| <b>Total Fund 211 - State Grants</b>             | <b>20,205</b>     | <b>0</b>       | <b>20,205</b>    | <b>100.00%</b> | <b>0</b>             | <b>0</b>            | <b>0</b>                |

Fund 216 - Plasco Reimbursement



Salinas Valley Solid Waste Authority  
Consolidated CIP Expenditure Report  
For Period Ending April 30, 2013

|  | CURRENT<br>BUDGET | MTD<br>REV/EXP | YTD<br>REV/EXP | % OF<br>BUDGET | REMAINING<br>BALANCE | YTD<br>ENCUMBRANCES | UNENCUMBERED<br>BALANCE |
|--|-------------------|----------------|----------------|----------------|----------------------|---------------------|-------------------------|
| 216 9022 Gasifier CEQA                         | 663,195           | 0              | 0              | 0.00%          | 663,195              | 472,945             | 190,250                 |
| Total Fund 216 - Plasco Reimbursement          | 663,195           | 0              | 0              | 0.00%          | 663,195              | 472,945             | 190,250                 |
| Fund 800 - Capital Projects Fund               |                   |                |                |                |                      |                     |                         |
| 800 9010 JC Roadway Improvements               | 0                 | 4,536          | 25,162         | 0.00%          | (25,162)             | 3,238               | (28,400)                |
| 800 9012 Work St Transfer Station              | 59,892            | 256            | 32,763         | 54.70%         | 27,130               | 0                   | 27,130                  |
| 800 9019 Biodiesel Fuel Station                | 0                 | 0              | (7,111)        | 0.00%          | 7,111                | 0                   | 7,111                   |
| 800 9101 Equipment Replacement                 | 0                 | 0              | 0              | 0.00%          | 0                    | 0                   | 0                       |
| 800 9199 Sun Street Transfer Station Expansion | 0                 | 0              | 6,972          | 0.00%          | (6,972)              | 0                   | (6,972)                 |
| 800 9701 SSTS Equipment Replacement            | 0                 | 0              | 0              | 0.00%          | 0                    | 0                   | 0                       |
| 800 9702 SSTS NPDES Improvements               | 0                 | 0              | 0              | 0.00%          | 0                    | 0                   | 0                       |
| 800 9703 SSTS Improvements                     | 0                 | 0              | 0              | 0.00%          | 0                    | 0                   | 0                       |
| 800 9913 CH LFG to Energy Project              | 5,295             | 0              | 0              | 0.00%          | 5,295                | 0                   | 5,295                   |
| Total Fund 800 - Capital Projects Fund         | 65,187            | 4,791          | 57,786         | 88.65%         | 7,402                | 3,238               | 4,164                   |
| Total CIP Expenditures                         | 4,372,143         | 62,820         | 3,202,248      | 73.24%         | 1,169,896            | 709,643             | 460,252                 |

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 4/1/2013 to 4/30/2013**

| Check # | Name   | Check Date | Amount             | Check Total |
|---------|--|------------|--------------------|-------------|
| 11065   | AT&T SERVICES INC<br>PHONE SERVICES THRU 03.23.13  | 4/3/2013   | 1,282.36           | 1,282.36    |
| 11066   | CALIFORNIA HIGHWAY ADOPTION CO.<br>HWY 101 LITTER ABATEMENT APRIL 2013                         | 4/3/2013   | 550.00             | 550.00      |
| 11067   | CALIFORNIA WATER SERVICE<br>SS TS WATER SERVICES THRU 03.15.13                                 | 4/3/2013   | 518.08             | 518.08      |
| 11068   | COAST COUNTIES TRUCK & EQUIPMENT CO.<br>CORE INJECTOR RETURNED<br>TRK002 COMPRESSOR & SUPPLIES | 4/3/2013   | (486.49)<br>524.16 | 37.67       |
| 11069   | COAST OIL COMPANY, LLC<br>SSTS EQUIP BIO-DIESEL FUEL USAGE 03.26.13                            | 4/3/2013   | 1,504.74           | 1,504.74    |
| 11070   | CSC OF SALINAS/YUMA<br>1 1/4" FILTER ELEMENT   | 4/3/2013   | 92.67              | 92.67       |
| 11071   | DOCTORS ON DUTY<br>FIRST AID & HEB B VACCINE   | 4/3/2013   | 261.00             | 261.00      |
| 11072   | GOLDEN STATE TRUCK & TRAILER REPAIR<br>17236 OLD DOOR ON TRAILER REPLACED                      | 4/3/2013   | 261.82             | 261.82      |
| 11073   | HOPE SERVICES<br>SS MATTRESS/BOX SPRING RECYCLING 03.20.13                                     | 4/3/2013   | 550.00             | 550.00      |
| 11074   | INTERNATIONAL PUBLIC MANAGEMENT ASSOCIATION - HR<br>IPMA-HR MEMBERSHIP DUES                    | 4/3/2013   | 149.00             | 149.00      |
| 11075   | JULIO GIL<br>Central Coast Sign Factory 5 E-waste Signs  | 4/3/2013   | 641.30             | 641.30      |
| 11076   | LIEBERT CASSIDY WHITMORE<br>PROFESSIONAL SERVICES RENDERED THRU 02.28.13                       | 4/3/2013   | 196.00             | 196.00      |
| 11077   | MICHAEL BALLIET<br>SYSTEM OPTIMIZATION CONSULTING SERVICES                                     | 4/3/2013   | 16,875.00          | 16,875.00   |
| 11078   | MONTEREY BAY OFFICE PRODUCTS<br>CONTRACT, OVERAGE & FREIGHT CHARGES JAN-MAR 13                 | 4/3/2013   | 810.35             | 810.35      |
| 11079   | PACIFIC GAS AND ELECTRIC COMPANY<br>ELECTRIC SERVICES THRU 03.24.13                            | 4/3/2013   | 5,081.08           | 5,081.08    |

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| 11080   | QUINN COMPANY<br>1 EA BOLT & NUT  | 4/3/2013   | 22.59   | 22.59       |
| 11081   | Ray Hendricks - Petty Cash Custodian<br>EXECUTIVE COMMITTEE SUPPLIES  | 4/3/2013   | 75.44   | 75.44       |
| 11082   | SCS FIELD SERVICES<br>CH CLOSURE NR ENGINEERING SERVICES<br>CH NR LFG OM&M BLOWER REPAIR  | 4/3/2013   | 21,841.20<br>1,265.32   | 23,106.52   |
| 11083   | STURDY OIL COMPANY<br>4 TRK/TRLR WASH, 8 STEAM MARCH 2013   | 4/3/2013   | 1,354.71  | 1,354.71    |
| 11084   | A-1 SWEEPING<br>SWEEP YARD & EXTERIOR STREET @ SUN ST MAR 2013  | 4/10/2013  | 774.00  | 774.00      |
| 11085   | BECKS SHOE STORE, INC.<br>SAFETY SHOES FOR OG   | 4/10/2013  | 169.83  | 169.83      |
| 11086   | CALABRO PLUMBING & TRUE VALUE<br>6 EA BOLTS, NUTS, LOCK WASHERS, WASHERS, SCREWS  | 4/10/2013  | 12.95   | 12.95       |
| 11087   | CDW GOVERNMENT<br>Toner for Color Printer   | 4/10/2013  | 1,297.45  | 1,297.45    |
| 11088   | COAST COUNTIES TRUCK & EQUIPMENT CO.<br>TRK003 OIL, FUEL/WATER, AIR FILTERS   | 4/10/2013  | 124.08  | 124.08      |
| 11089   | COAST OIL COMPANY, LLC<br>SS TS DIESEL/BIO-DIESEL USAGE MAR 2013  | 4/10/2013  | 19,140.41   | 19,140.41   |
| 11090   | F.A.S.T. SERVICES<br>BD Mtg Translation Services 03.21.13   | 4/10/2013  | 180.00  | 180.00      |
| 11091   | FEDEX<br>overnight shipments  | 4/10/2013  | 128.93  | 128.93      |
| 11092   | GEOLOGIC ASSOCIATES, INC.<br>CH CLOSURE CQA THRU 01.31.13   | 4/10/2013  | 23,165.00   | 23,165.00   |
| 11093   | GOLDEN STATE TRUCK & TRAILER REPAIR<br>16094 AIR COMPRESSOR LEAK REPAIRED, FAN BELT REPL<br>17235 TIRE REPAIR<br>CH 210LE JOHN DEERE FLUID FILTERS REPLACED & LUBED<br>210LE LUBE, REPLACE OIL, FUEL, TRANS & HYD FILTERS<br>950K REPLACE OIL, FUEL, HYD FILTERS & DIFF OIL<br>RO001 DRIVER'S SIDE BROKEN SEAT REPAIRED<br>RO001 LEFT & RIGHT REAR BRAKES REPLACED<br>TRK001 REPLACE SERVICE HOSE FROM V1 TO V2 WITH NEW<br>TRK003 REPLACED X5 LF INNER & X4 RT INNER TIRES<br>TRK003 X2 RT/LT TIRES REPAIRED | 4/10/2013  | 1,090.00<br>88.23<br>383.40<br>428.40<br>500.00<br>115.00<br>792.93<br>134.73<br>110.00<br>180.00 |             |

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|         | TRK003 X4, X5 RT SIDE BRAKES/DRUMS REPLACED, ETC   |            | 347.50 |             |
|         | TRK004 RT OUTER TIRE PATCHED                       |            | 78.23  |             |
|         |  |            |        | 4,248.42    |
| 11094   | **Void**   | 4/10/2013  | 0.00   |             |
|         |  |            |        | 0.00        |
| 11095   | GRAINGER   | 4/10/2013  |        |             |
|         | FILTER REGULATOR, PRESSURE GAUGE, FILTER, BRACKETS |            | 278.41 |             |
|         |  |            |        | 278.41      |
| 11096   | HERTZ EQUIPMENT RENTAL CORPORATION                 | 4/10/2013  |        |             |
|         | TRASH PUMP, DISCHG HOSES, SUCT 02.18.13 - 02.20.13 |            | 683.46 |             |
|         |  |            |        | 683.46      |
| 11097   | HOME DEPOT   | 4/10/2013  |        |             |
|         | 2 EA 23 1/2" X 35 1/2" VINYL WINDOWS               |            | 213.90 |             |
|         | 6 EA 24" PLY LEAF RAKES                            |            | 38.62  |             |
|         | CH ANCHOR FRAME, ANCHOR SLEEVE, LAG SCREWS, ETC    |            | 375.10 |             |
|         | CH SUPPLIES BOX GR SAE, TOOL SET                   |            | 108.43 |             |
|         | CH 9312 SUPPLIES VARIOUS ITEMS                     |            | 312.34 |             |
|         | CH CIP 9312 SUPPLIES ANCHOR WEDGES                 |            | 51.56  |             |
|         | CH PIPE SUPPORT CLEANUP SUPPLIES                   |            | 192.73 |             |
|         | CH LAG SCREWS, TAPE, ANCHORS, WEDGE ANCHORS, ETC   |            | 330.18 |             |
|         |  |            |        | 1,622.86    |
| 11098   | HOPE SERVICES                                      | 4/10/2013  |        |             |
|         | JC MATTRESS/BOX SPRING RECYCLING 03.28.13          |            | 206.25 |             |
|         |  |            |        | 206.25      |
| 11099   | MONTEREY AUTO SUPPLY INC                           | 4/10/2013  |        |             |
|         | 17235 RT REAR TIRE REPLACED                        |            | 264.72 |             |
|         |  |            |        | 264.72      |
| 11100   | MONTEREY SANITARY SUPPLY, INC.                     | 4/10/2013  |        |             |
|         | Janitorial Supplies 03.27.13                       |            | 100.06 |             |
|         |  |            |        | 100.06      |
| 11101   | NETPIPE INTERNET SERVICES                          | 4/10/2013  |        |             |
|         | INTERNET SERVICES APRIL 2013                       |            | 300.00 |             |
|         |  |            |        | 300.00      |
| 11102   | NEXTEL OF CALIFORNIA, INC                          | 4/10/2013  |        |             |
|         | Cellphone Service MAR 2013                         |            | 406.67 |             |
|         |  |            |        | 406.67      |
| 11103   | OFFICE DEPOT                                       | 4/10/2013  |        |             |
|         | Office Supplies 2 ELECTRIC STAPLERS                |            | 29.66  |             |
|         | Scalehouse Supplies BATTERIES, TOWELS, TISSUE      |            | 35.75  |             |
|         | CLASP ENV, TONER, STENO PADS, BATTERIES, PENS      |            | 115.29 |             |
|         | Scalehouse Supplies COUNTERFEIT DETECTOR PENS      |            | 23.16  |             |
|         | Office Supplies WRSL KEYBOARD/MOUSE                |            | 61.61  |             |
|         |  |            |        | 265.47      |

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| 11104   | ONE STOP AUTO CARE<br>F-150 Repairs   | 4/10/2013  | 955.46   | 955.46      |
| 11105   | ORCHARD SUPPLY HARDWARE LLC<br>SS TS SUPPLIES 4 EZ REACHERS & ZINSCO SING POLE  | 4/10/2013  | 161.95   | 161.95      |
| 11106   | PLACEMENT PROS<br>CH CLOSURE CIP 9307 CONTRACT LABORERS 03.10.13  | 4/10/2013  | 324.44   | 324.44      |
| 11107   | PURE WATER BOTTLING<br>BOTTLED WATER SERVICE 04.01.13   | 4/10/2013  | 126.50   | 126.50      |
| 11108   | QUINN COMPANY<br>950K 2 EA HYD OIL ADDITIVE, 4 EA TDTO-502 5 GAL<br>950K FILTERS, ELEMENTS, O-RINGS, HYD BREATHER KIT   | 4/10/2013  | 507.75<br>463.28   | 971.03      |
| 11109   | ROSE BACKFLOW SERVICES<br>SS TS 3 BACKFLOW TESTS  | 4/10/2013  | 135.00   | 135.00      |
| 11110   | SALINAS CALIFORNIAN #1078<br>Public Notice: Rates Public Hearing 3/21   | 4/10/2013  | 363.00   | 363.00      |
| 11111   | SALINAS FALSE ALARM REDUCTION PROGAM<br>FALSE ALARM 03.11.13  | 4/10/2013  | 60.00  | 60.00       |
| 11112   | SALINAS VALLEY CHAMBER OF COMMERCE<br>Earth Day Mixer Sponsorship   | 4/10/2013  | 150.00   | 150.00      |
| 11113   | SCS ENGINEERS<br>CH ON-CALL GHG REGULATORY ISSUES CARP & EPA  | 4/10/2013  | 525.00   | 525.00      |
| 11114   | STURDY OIL COMPANY<br>SS TS 55 GAL 15-40 GROL CJ-4  | 4/10/2013  | 723.58   | 723.58      |
| 11115   | TRI-COUNTY FIRE PROTECTION, INC.<br>JC SCALE HOUSE FIRE EXTINGUISHER SERVICE MAINTENAN  | 4/10/2013  | 43.50  | 43.50       |
| 11116   | URS CORPORATION<br>JC Roadway Project Eng Services ENDING 03.15.13<br>MRC ENGINEERING SERVICES ENDING 03.15.13  | 4/10/2013  | 4,535.75<br>1,333.25   | 5,869.00    |
| 11117   | US BANK CORPORATE PAYMENT SYSTEM<br>NCCIPMA-HR<br>AMERICAN AIRLINES - TYLER CONNECT 2013<br>Foodsco:Board Meeting Supplies<br>FIRST AWAKENINGS - BREAKFAST WITH SUBA<br>La Plaza Bakery<br>GFOA REGISTRATION FEES RM<br>Apple iTunes: Agenda Packet Apps<br>ELECTRICAL DISTRIBUTORS<br>Apple iTunes: Agenda Packet Apps | 4/10/2013  | 338.00<br>439.75<br>5.67<br>67.36<br>49.00<br>735.00<br>4.99<br>185.12<br>9.99 |             |

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|         | INTERMEDIA EXCHANGE SERVICE MARCH 2013   |            | 239.78   |             |
|         | HUGHESNET.COM 03.11.13-04.11.13  |            | 11.55    |             |
|         | Apple:Ipad   |            | 606.84   |             |
|         | HUGHESNET.COM 03.11.13-04.11.13  |            | 79.99    |             |
|         | Doorbell Dining-Monterey Bay   |            | 284.32   |             |
|         | Docstoc Premium Subscription   |            | 19.95    |             |
|         | Sharefile.com: FTP Monthly Service MAR 2013  |            | 32.95    |             |
|         | HomeDepot: Office Supplies   |            | 39.40    |             |
|         | Ross: EC Mtg Refreshments 3/6/13   |            | 9.97     |             |
|         | ENVIROSAFETY PRODUCTS  |            | 160.62   |             |
|         | Land's End   |            | 33.42    |             |
|         | Amazon:Standing Desk for HHW   |            | 343.95   |             |
|         | Safeway Store  |            | 36.61    |             |
|         | Smart & Final  |            | 9.29     |             |
|         | SWANA-Western Symposium  |            | 450.00   |             |
|         | Smart & Final  |            | 8.09     |             |
|         | Fred Pryor Seminars  |            | 368.00   |             |
|         | ENVIROSUPPLY   |            | 1,326.82 |             |
|         | City of Walnut Creek NCCCA parking   |            | 3.00     |             |
|         |  |            |          | 5,899.43    |
| 11118   | **Void**   | 4/10/2013  | 0.00     |             |
|         |  |            |          | 0.00        |
| 11119   | **Void**   | 4/10/2013  | 0.00     |             |
|         |  |            |          | 0.00        |
| 11120   | VALLEY PACIFIC PETROLEUM SERVICES, INC.<br>SS TS EQUIPMENT DIESEL FUEL THUR 03.31.13 | 4/10/2013  | 337.88   |             |
|         |  |            |          | 337.88      |
| 11121   | VISION RECYCLING INC<br>MOVING C & D GRINDS MAR 2013                                 | 4/10/2013  | 1,125.00 |             |
|         |  |            |          | 1,125.00    |
| 11122   | WASTE MANAGEMENT INC<br>BFI WASTE DELIVERED TO MADISON - MARCH 2012                  | 4/10/2013  | 3,239.01 |             |
|         |  |            |          | 3,239.01    |
| 11123   | WESTERN EXTERMINATOR COMPANY<br>RODENT CONTROL SERVICE FY 2012-13                    | 4/10/2013  | 272.00   |             |
|         |  |            |          | 272.00      |
| 11124   | BARTEL ASSOCIATES, LLC<br>ONGOING WORK ON OPEB VALUATION FEB 2013                    | 4/17/2013  | 2,000.00 |             |
|         |  |            |          | 2,000.00    |
| 11125   | CALIFORNIA LIVE FLOORS, INC,<br>8 DECK SLATS, SUBDECKING, BEARINGS, ETC              | 4/17/2013  | 5,818.92 |             |
|         |  |            |          | 5,818.92    |



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| 11126   | COAST OIL COMPANY, LLC<br>SSTS EQUIP BIO-DIESEL FUEL USAGE 04.04.13  | 4/17/2013  | 1,559.17  | 1,559.17    |
| 11127   | DAVE S. DEERING<br>Janitorial Services 04.10.13  | 4/17/2013  | 1,445.00  | 1,445.00    |
| 11128   | EDUARDO ARROYO<br>RELOCATE/SECURE LOCKERS, REMOVE/INSTALL BATH WINDO   | 4/17/2013  | 2,000.00  | 2,000.00    |
| 11129   | FERGUSON ENTERPRISES INC #588<br>10 1 1/4 RIGID STRUT CLMPS, 2 RSR CLMPS<br>14 W PVC S40 SOC CAPS, 6 1 1/2 PVC S40 SOC CAPS  | 4/17/2013  | 25.77<br>17.85  | 43.62       |
| 11130   | GOLDEN STATE TRUCK & TRAILER REPAIR<br>210LE EXHAUST REINSTALLED/WELDED<br>2200 BOBCAT NEW HINGES FOR TRUNK DOOR INSTALLED<br>EXPANDED METAL ON FENCE NEXT TO METAL PILE<br>F250 EVAP SYSTEM LEAK FUEL CAP TIGHTENED DOWN<br>TIGER SPREADER L & R/S PANELS & BEARINGS REPLACED<br>TRK001 FIX FLAT TIRE<br>TRK002 WATER RESERVOIR REPLACED/4 GAL COOLANT,   | 4/17/2013  | 155.00<br>95.00<br>5,000.00<br>270.00<br>1,391.23<br>76.46<br>396.63  | 7,384.32    |
| 11131   | GRAINGER<br>Closure Supplies   | 4/17/2013  | 158.87  | 158.87      |
| 11132   | GREEN RUBBER - KENNEDY AG, LP<br>BALL VALVES, FITTINGS, HOSE OCUPLING NIPPPLES, ETC<br>LCRS FITTINGS, BALL VALVES, BLUE NITRILE, ETC   | 4/17/2013  | 1,211.94<br>617.81  | 1,829.75    |
| 11133   | JONES LANG LASALLE<br>CREDIT REFUND PER CUSTOMER'S REQUEST   | 4/17/2013  | 441.50  | 441.50      |
| 11134   | LUMBERMENS INC<br>1 BOX 2 1/2" FINSH NAILS<br>100 SAFETY CAP FOR REBAR, FUEL SURCHARGE<br>16 EA 1/4 X 3 1/4 RED HEAD WEDGE, ETC<br>20 2X4 8' STUDS, 6 1/2 4X8 DRYWALLS, ETC<br>3 2X12 20 GRN LUMBER<br>3 2X12 20' LUMBER<br>50 WEDGE ANCHORS, ANGLES, HX WASHERS, ETC<br>56 FENCE POST CONCRETE MIXES, ETC<br>RETURN OF LUMBER, PRIME & SEALER, ETC<br>RETURN OF LUMBER, PRIME & SEALER, ETC<br>RETURN OF LUMBER, PRIME & SEALER, ETC<br>SMTHSET LITE, DRWALL CORNERS, DRYWALL | 4/17/2013  | 15.00<br>74.18<br>111.84<br>165.34<br>104.90<br>175.40<br>338.20<br>450.70<br>(104.90)<br>(1,050.00)<br>(297.27)<br>22.53 | 5.92        |

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| 11135   | MANUEL PEREA TRUCKING, INC.<br>BASIN ENLARGEMENT DIRT HAULING FR SS TO JC<br>Equipment Transportation  | 4/17/2013  | 4,450.00<br>600.00  | 5,050.00    |
| 11136   | OFFICE DEPOT<br>BINDER CLIPS, STICKY BACK TAPE, BATH TISSUE, SPLEN<br>BUSINESS CARDS FOR CZ<br>NETWORK, HDMI CABLES, HDMI EXT ADAPTER  | 4/17/2013  | 81.38<br>76.36<br>115.10                                      | 272.84      |
| 11137   | PAPE MATERIAL HANDLING, INC<br>2 SPRING LATCHES, FREIGHT & HANDLING  | 4/17/2013  | 51.79   | 51.79       |
| 11138   | RECOLOGY WASTE SOLUTIONS, INC<br>JC BASIC SERVICE & EXTENDED HOURS MAR 2013<br>Diversion Services at JC MAR 2013<br>REMOVED ROAD CROSSING/DOWN DRAIN S.E.S. GAS SERV<br>REMOVED SIGN FROM THE ROAD<br>WATER FOR ELECTRIC POWER PLANT CONSTRUCTION<br>WATER FOR S.E.S. TEST LINES | 4/17/2013  | 165,740.00<br>9,572.74<br>493.28<br>42.12<br>684.40<br>100.79 | 176,633.33  |
| 11139   | REPUBLIC SERVICES #471<br>TRASH CART SERVICE APR 2013  | 4/17/2013  | 60.22   | 60.22       |
| 11140   | SWT ENGINEERING, INC.<br>TO PROVIDE SS TS SWPPP MAR 2013   | 4/17/2013  | 1,460.81  | 1,460.81    |
| 11141   | THOMAS M BRUEN<br>LEGAL SERVICES RENDERED MARCH 2013   | 4/17/2013  | 3,583.85  | 3,583.85    |
| 11142   | TOYOTA MATERIAL HANDLING<br>FORKLIFT REPAIR  | 4/17/2013  | 141.37  | 141.37      |
| 11143   | VERIZON WIRELESS SERVICES, LLC<br>Cellphone Service MARCH 2013<br>Network Card MAR 2013  | 4/17/2013  | 38.01<br>81.02  | 119.03      |
| 11144   | VISION RECYCLING INC<br>JC Organics Program MAR 2013   | 4/17/2013  | 50,165.67   | 50,165.67   |
| 11145   | WASTE MANAGEMENT INC<br>JOLON ROAD OPERATIONS FY 2012-13   | 4/17/2013  | 57,165.16   | 57,165.16   |
| 11146   | ADMANOR, INC<br>CCRMC MEDIA & MARKETING SERVICES MAR 2013<br>RECYCLING OUTREACH/EDUCATION MAR 2013   | 4/24/2013  | 14,325.00<br>325.00   | 14,650.00   |

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| 11147   | BC LABORATORIES, INC<br>JR GRDWTR ANALYTICAL SERVICES MAR 2013  | 4/24/2013  | 784.00   | 784.00      |
| 11148   | CALIFORNIA WATER SERVICE<br>SS TS WATER SERVICE THRU 04.12.13   | 4/24/2013  | 637.80   | 637.80      |
| 11149   | CITY OF GONZALES<br>CITY OF GONZALES HOSTING FEES APRIL 2013  | 4/24/2013  | 20,833.33  | 20,833.33   |
| 11150   | COAST COUNTIES TRUCK & EQUIPMENT CO.<br>TRK003 BELT<br>TRK003 SQUARE SEAL   | 4/24/2013  | 24.57<br>1.86  | 26.43       |
| 11151   | COAST OIL COMPANY, LLC<br>SSTS EQUIP BIO-DIESEL FUEL USAGE 04.15.13   | 4/24/2013  | 1,535.84   | 1,535.84    |
| 11152   | CSC OF SALINAS/YUMA<br>7 PUSH LOCK HOSES, 1 EA HSE END, WORM GEAR CLAMP   | 4/24/2013  | 32.86  | 32.86       |
| 11153   | DOCTORS ON DUTY<br>EMPLOYEE PHYSICALS 06.22.12  | 4/24/2013  | 129.00   | 129.00      |
| 11154   | EDWARDS TRUCK CENTER, INC<br>1 CONNECTOR<br>1 EA GASKET, O-RING SEAL, HAND HOLE GASKET, SEAL<br>8 SEAL GROMMETS, 2 O-RINGS, 2 SEALS<br>BELT & 7 GAL ANTI-FREEZE<br>RETURN 6 EA ANTIFREEZE<br>TENSIONER, IDLER PULLEY ASM, BELT<br>WATER PUMP & WATER FILTER | 4/24/2013  | 34.53<br>101.58<br>34.48<br>86.09<br>(68.04)<br>222.49<br>174.41 | 585.54      |
| 11155   | ELIA ZAVALA<br>Meeting Exp Reimbursement (Mar-ABCEA, Mar-NCCCA)   | 4/24/2013  | 20.12  | 20.12       |
| 11156   | FERGUSON ENTERPRISES INC #588<br>20 4 PVC S40 SXS COUPLINGS<br>40 1 5/8 X 1 5/8 X 10 12 GALV STRUTS, 10 STRUT CLM   | 4/24/2013  | 112.10<br>141.09   | 253.19      |
| 11157   | GOLDEN STATE TRUCK & TRAILER REPAIR<br>F150 2 BFG RUGGED TRAIL 265/70 R17 TIRES   | 4/24/2013  | 515.20   | 515.20      |
| 11158   | GRAINGER<br>1 MOUNTING BRACKET KIT<br>SS TS CAL SPA SUPPLIES 2 EA CATCH BASIN INSERT<br>2 FILTER HOUSING CARTRIDGES<br>2 HOUSING WRENCHES, 1 MNTNG BRKT KIT   | 4/24/2013  | 29.17<br>1,658.88<br>213.63<br>39.15                             | 1,940.83    |

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| 11159   | GREEN RUBBER - KENNEDY AG, LP<br>40 1" PVC SCH 80 PIPES, 10 1" OP ELLS, ETC<br>NIPPLE, SPRING CHECK VALVE   | 4/24/2013  | 547.61<br>63.90  | 611.51      |
| 11160   | GUERITO<br>JC & SS TS PORTABLE TOILET SERVICE APR 2013  | 4/24/2013  | 330.00   | 330.00      |
| 11161   | MANDY BROOKS<br>Baskets for Outreach Materials at Events  | 4/24/2013  | 13.83  | 13.83       |
| 11162   | NEXIS PARTNERS, LLC<br>RENT & COMMON AREAS MAY 2013   | 4/24/2013  | 8,709.00   | 8,709.00    |
| 11163   | PACIFIC MUNICIPAL CONSULTANTS<br>CH Closure - Engineering Services CEQA   | 4/24/2013  | 592.50   | 592.50      |
| 11164   | PLACEMENT PROS<br>CH Closure Temporary Labor WK ENDING 03.31.13   | 4/24/2013  | 105.63   | 105.63      |
| 11165   | RBF CONSULTING<br>JC ON-CALL SURVEYING SERVICES OCT - DEC 2012  | 4/24/2013  | 5,672.00   | 5,672.00    |
| 11166   | SCS FIELD SERVICES<br>JC NR LFG ENG SER MAR 2013<br>JC NR SEM ENG SERV MAR 2013<br>LR NR OM&M ENG SERV MAR 2013<br>TASK 1A LR LFG OMM MAR 2013<br>TASK 2A - CH LFG OMM MAR 2013<br>TASK 2C CH LFG SURFACE MONITORING MAR 2013<br>TASK 2E CH GROUNDWATER CAP MAR 2013<br>TASK 2G CH LEACHATE OMM MAR 2013<br>TASK 3A JC LFG OMM MAR 2013<br>TASK 3E JC LEACHATE OMM MAR 2013 | 4/24/2013  | 1,056.77<br>365.00<br>1,660.02<br>3,691.00<br>4,712.00<br>3,350.00<br>1,344.00<br>1,400.00<br>3,539.00<br>2,195.00 | 23,312.79   |
| 11167   | STURDY OIL COMPANY<br>10 EA SP A/W 68 HYDRAULIC OIL<br>55 GALS DIESEL EXHAUST FLUID<br>SS TS 4 TRK/TRLR WASH & 8 STEAM CLEANING   | 4/24/2013  | 94.09<br>177.60<br>520.00  | 791.69      |
| 11168   | TOYOTA MATERIAL HANDLING<br>MODEL 5FBE15 SERIAL 28960 - 2 TIRES<br>MODEL 7FBEU15 SERIAL 11158 - 2 NEW TIRES   | 4/24/2013  | 1,128.15<br>1,128.15   | 2,256.30    |
| 11169   | VALLEY PACIFIC PETROLEUM SERVICES, INC.<br>SS TS VEHICLE THRU 04.15.13  | 4/24/2013  | 383.22   | 383.22      |

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 4/1/2013 to 4/30/2013**

| Check #               | Name   | Check Date | Amount     | Check Total       |
|-----------------------|--|------------|------------|-------------------|
| 11170                 | WESTERN EXTERMINATOR COMPANY<br>JC STORAGE CONTAINER RODENT CONTROL MAR 2013 | 4/24/2013  | 53.00      | 53.00             |
| 11171                 | WRIGHT EXPRESS FINANCIAL SERVICES CORPORATION<br>Fuel Expenses MAR 2013      | 4/24/2013  | 2,026.05   | 2,026.05          |
| DFT2013863            | WAGEWORKS<br>FSA MONTHLY ADMIN FEES MAR 2013                                 | 4/17/2013  | 50.00      | 50.00             |
| DFT2013864            | CA STATE BOARD OF EQUALIZATION<br>Integrated Waste Management Fee            | 4/22/2013  | 73,244.00  | 73,244.00         |
| Total                 |  |            | 605,507.88 | 605,507.88        |
| Payroll Disbursements |  |            |            | 281,591.48        |
| Grand Total           |  |            |            | <u>887,099.36</u> |





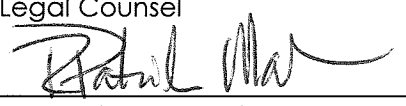
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SALINAS VALLEY SOLID WASTE AUTHORITY

## Report to the Executive Committee

### ITEM NO. 3

  
Finance Manager/Controller-Treasurer

N/A  
Legal Counsel  
  
General Manager/CAO

**Date:** June 5, 2013  
**From:** Roberto Moreno, Finance Manager  
**Title:** A Resolution Establishing the Investment Policy for Fiscal Year 2013-14

### RECOMMENDATION

Staff recommends that the Executive Committee support approval of this item.

### STRATEGIC PLAN RELATIONSHIP

The recommended action is routine in nature. However it does help support Goal No. 1 – Develop and Implement a Sustainable Finance Plan by ensuring that the Authority's monies are invested accordance with State law and sound investment practices.

### FISCAL IMPACT

Due to the current state of the economy investment returns are at an all-time low. While interest earnings used to be a significant part of the Authority's budget that is no longer the case. By becoming a more active, but still conservative, participant in the investment market, the Authority should net higher yields resulting in more revenue for the Authority.

### DISCUSSION & ANALYSIS

The investment policy for 2013-14 has no changes from the current policy. While the Investment Policy allows investment in all investment vehicles permitted by State law, in actual practice the funds managed by the Treasurer have historically been invested in the Local Agency Investment Fund (LAIF). Due to the low yields being produced by LAIF the Treasurer is seeking higher yields by means of more proactive, yet conservative, investment practices. At the end of April 2012, LAIF was yielding 0.264%. In order to increase yield, the Authority has diversified out of LAIF.

Staff has been diversifying investments by investing in collateralized Certificates of Deposit with yields much higher than the LAIF rate. The Bond Reserve is currently in a federal money market account waiting to be part of the bond refinancing. Staff will continue to look for higher yielding investment opportunities that meet the criteria of Safety, Liquidity and Yield in that order.

Attached is a copy of the March Treasurer's Report showing the current investment portfolio.

## **BACKGROUND**

In order to properly handle the Authority's investments, the Board is asked to adopt the attached Investment Policy. This policy is modeled after the City of Salinas Investment Policy under which the Authority's investments were handled until April 2007. California Government Code Section 53646(a)(2) states that the treasurer or chief fiscal officer of a local agency may render annually to the legislative body of the local agency an investment policy, which the legislative body shall consider at a public meeting. State law further requires the Treasurer or Chief Financial Officer to submit detailed information on all securities, investments and monies of the Authority on a quarterly basis.

## **ATTACHMENT(S)**

1. Resolution
2. Investment Policy
3. March 2013 Treasurer's Report



**RESOLUTION NO. 2013 -**

**A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY  
ESTABLISHING THE INVESTMENT POLICY  
FOR FISCAL YEAR 2013-14**

**WHEREAS** the legislative body of a local agency may invest surplus monies not required for the immediate necessities of the local agency in accordance with the provisions of California Government Code Sections 5921 and 53630 et seq.; and

**WHEREAS** the Legislature of the State of California has declared that the deposit and investment of public funds by local officials and local agencies is an issue of statewide concern and has passed legislation to restrict permissible investments and promote oversight procedures; and

**WHEREAS** it is necessary to establish the policy and guidelines for the Authority to invest public funds in a manner which will provide a high level of safety and security of principal; and

**WHEREAS** the Finance Manager/Treasurer of Salinas Valley Solid Waste Authority shall annually prepare and submit a statement of investment policy and such policy, and any changes thereto, shall be considered by the legislative body at a public meeting; and

**WHEREAS** the Authority's Investment Policy for fiscal year 2013-2014 has been developed and presented to this Board this date.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Directors of the Salinas Valley Solid Waste Authority that it does hereby adopt the attached Investment Policy, marked "Exhibit A", and authorizes and directs the Finance Manager/Treasurer to use said Policy in the investment of Authority funds.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at the regular meeting duly held on the 21<sup>st</sup> day of June 2013 by the following vote:

AYES:           BOARD MEMBERS:

NOES:           BOARD MEMBERS:

ABSENT:       BOARD MEMBERS:

ABSTAIN:      BOARD MEMBERS:

---

Fernando Armenta, President

ATTEST:

---

Elia Zavala, Clerk of the Board

# **SALINAS VALLEY SOLID WASTE AUTHORITY**

## **INVESTMENT POLICY**

### **PURPOSE**

The purpose of this document is to identify various policies and procedures that enhance opportunities for a prudent and systematic investment process and to organize and formalize investment-related activities. Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived. The ultimate goal is to enhance the economic status of the Authority while protecting its invested cash.

The investment policies and practices of the Salinas Valley Solid Waste Authority are based on state law and prudent money management. All funds will be invested in accordance with the Authority's Investment Policy and the authority governing investments for local governments as set forth in the California Government Code, Sections 53601 through 53686. The investments of bond proceeds are restricted by the provisions of relevant bond documents.

### **OBJECTIVE**

The Authority has a fiduciary responsibility to maximize the productive use of all the assets entrusted to its care and to invest and wisely and prudently manage those public funds. As such, the Authority shall strive to maintain the level of investment of all idle funds as near 100% as possible through daily and projected cash flow determinations, investing in those investment vehicles deemed prudent and allowable under current legislation of the State of California and the ordinances and resolutions of the Salinas Valley Solid Waste Authority.

### **SCOPE**

It is intended that this policy cover all funds and investment activities of the Salinas Valley Solid Waste Authority. This investment policy applies to all Authority transactions involving the financial assets and related activity of all funds. Any additional funds that may be created from time to time shall also be administered with the provisions of this policy and comply with current State Government Code.

The Authority will consolidate cash and reserve balances from all funds to maximize investment earnings and to increase efficiencies with regard to investment pricing, safekeeping and administration. Investment income will be allocated to the various funds based on their respective participation and in accordance with generally accepted accounting principles.

### **AUTHORIZATION**

The Board of Directors has delegated investment authority to the Finance Manager/Treasurer. This delegation is further authorized by Section 53600, et seq. of the Government Code of the State of California which specifies the various permissible investment vehicles, collateralization levels, portfolio limits, and reporting requirements.

## GUIDELINES

Government Code Section 53600.5 states: “When investing, reinvesting, purchasing, acquiring, exchanging, selling and managing public funds, the primary objective of the trustee shall be to safeguard the principal of funds under its control. The secondary objective shall be to meet the liquidity needs of the depositor. The third objective shall be to achieve a return on the funds under its control”.

Simply stated, *safety of principal* is the foremost objective, followed by *liquidity* and *return on investment* (known as yield). Each investment transaction shall seek to first ensure that capital losses are avoided, whether they are from market erosion or security defaults.

1. Government Code Section 53601 authorizes the following investment vehicles:

| <u>Permitted Investments/Deposits</u>    | <u>Maximum Percentages of Portfolio</u> | <u>Maximum Maturity</u> | <u>Minimum Quality Requirements</u> |
|--|---|-------------------------|-------------------------------------|
| U.S. Treasury Obligations                | Unlimited                               | 5 Years*                | None                                |
| U.S. Agencies Obligations <sup>(g)</sup> | Unlimited                               | 5 Years*                | None                                |
| Certificates of Deposit                  | Unlimited                               | 5 Years*                | None                                |
| Negotiable Certificates                  | 30%                                     | 5 Years*                | None                                |
| Bankers Acceptances                      | 40% <sup>b</sup>                        | 180 Days                | None                                |
| Commercial Paper                         | 25% <sup>c</sup>                        | 270 Days                | A-1/P-1/F-1                         |
| L.A.I.F.                                 | 40 Million <sup>a</sup>                 | n/a                     | None                                |
| CalTRUST Investment Pool <sup>(h)</sup>  | Unlimited                               | n/a                     | None                                |
| Repurchase Agreements                    | Unlimited                               | 1 Year                  | None                                |
| Reverse Repurchase Agreements            | 20%                                     | 92 Days                 | None                                |
| Mutual Funds and Money Market            |   |                         |                                     |
| Mutual Funds                             | 20%                                     | n/a                     | Multiple <sup>d, e</sup>            |
| Medium Term Notes <sup>f</sup>           | 30%                                     | 5 Years*                | “A” rating                          |

\*Maximum term unless expressly authorized by Governing Body and within the prescribed time frame for said approval

(a) Limit set by LAIF Governing Board, not the Government Code.

(b) No more than 30 percent of the agency’s money may be in Bankers’ Acceptances of any one commercial bank.

(c) 10 percent of the outstanding commercial paper of any single corporate issuer.

(d) A mutual fund must receive the highest ranking by not less than two nationally recognized rating agencies or the fund must retain an investment advisor who is registered with the SEC (or exempt from registration), has assets under management in excess of \$500 million, and has at least five years experience investing in instruments authorized by Government Code sections 53601 and 53635.

(e) A money market mutual fund must receive the highest ranking by not less than two nationally recognized statistical rating organizations or retain an investment advisor registered with the SEC or exempt from registration and who has not less than five years

experience investing in money market instruments with assets under management in excess of \$500 million.

(f) "Medium-term notes" are defined in Government Code Section 53601 as "all corporate and depository institution debt securities with a maximum remaining maturity of five years or less, issued by corporations organized and operating within the U.S. or by depository institutions licensed by the U.S. or any state and operating within the U.S."

(g) Includes U.S. Government Sponsored Enterprise Obligations

(h) Investment Trust of California dba CalTRUST

2. Criteria for selecting investments, and the order of priority, are:

- A) Safety. The safety and risk associated with an investment refers to the potential loss of principal, interest or a combination of these amounts. Investments of the Salinas Valley Solid Waste Authority shall be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio. To attain this objective, diversification is required in order that potential losses on individual securities do not exceed the income generated from the remainder of the portfolio. The Authority only invests in those instruments that are considered very safe.
  - B) Liquidity. This refers to the ability to "cash in" at any moment with a minimal chance of losing some portion of principal or interest. Liquidity is an important investment quality especially when the unexpected need for funds occurs. The Salinas Valley Solid Waste Authority investment portfolio will remain sufficiently liquid to enable the Authority to meet all operating requirements which might be reasonably anticipated. It is the Authority's full intent, at the time of purchase, to hold all investments until maturity to ensure the return of all invested principal dollars.
  - C) Yield. Yield is the potential dollar earnings an investment can provide, and sometimes is described as the rate of return. The Salinas Valley Solid Waste Authority investment portfolio shall be designed with the objective of attaining a market rate of return throughout budgetary and economic cycles, taking into account the Authority's investment risk constraints and the cash flow characteristics of the portfolio.
- 3. An amount of money deemed sufficient to meet one payroll and two weeks claims shall be maintained in highly liquid investment vehicles such as the State Local Agency Investment Fund, or other similar investment instrument
  - 4. The Authority will attempt to obtain the highest yield obtainable when selecting investments, provided that criteria for safety and liquidity are met. Ordinarily, through a positive yield curve, (i.e., longer term investment rates are higher than those of shorter maturities), the Authority attempts to ladder its maturities to meet anticipated cash maturities that carry a higher rate than is available in the extremely short market of 30 days or less.
  - 5. Most investments are highly liquid, with the exception of certificates of deposit held by banks and savings and loans. Investments in Certificate of Deposit shall be fully insured or collateralized. When insurance is pledged it shall be through the FDIC. Collateralization shall

be in the amount of 110% of principal when government securities are pledged or 150% of principal when backed by first deeds of trust. Maturities are selected to anticipate cash needs, thereby obviating the need for forced liquidation.

6. When investing in Bankers Acceptances, Treasury Bills and Notes, Government Agency Securities and Commercial Paper, securities for these investments shall be conducted on a delivery-versus-payment basis. Securities are held by a third party custodian designated by the Treasurer and evidenced by safekeeping receipts when such delivery directly to the Authority would be impractical.
7. With the exception of Treasury Notes and other government Agency Issues, the maturity of any given investment shall not exceed 1 year.
8. Bond Proceeds shall include any notes, bonds or other instruments issued on behalf of the Salinas Valley Solid Waste Authority for which the members of the Board of Directors serve as the governing body. Should the Salinas Valley Solid Waste Authority elect to issue bonds for any purpose, the Indenture of Trust shall be the governing document specifying allowable investments for the proceeds of the issue as prescribed by law.
9. Investment income shall be shared by all funds on a proportionate ratio of each funds balance to total pooled cash with investment income distributed accordingly on a quarterly basis.
10. Investments in any other vehicle like Repurchase and Reverse Repurchase Agreements shall not be authorized unless the investment is made through the pooled money portfolio of the Local Agency Investment Fund.
11. The Treasurer shall annually render to the Board of Directors for consideration at a public meeting, a statement of investment policy. The Treasurer will also render an investment report to the Board of Directors within 30 days following the end of each calendar quarter. The monthly report shall include type of investment, issuer, date of maturity, par and dollar amount invested on all securities, investments and monies held by the Salinas Valley Solid Waste Authority. The report shall state compliance with the investment policy or manner in which the portfolio is not in compliance. It shall also include a statement denoting the ability to meet the Authority's expenditure requirement for the next six months or provide an explanation as to why sufficient money shall, or may, not be available.
12. Any State of California legislative action, that further restricts allowable maturities, investment type or percentage allocations, will be incorporated into the Salinas Valley Solid Waste Authority Investment Policy and supersede any and all previous language.
13. Officers and employees involved in the investment process shall refrain from personal business activities that could conflict with proper execution of the investment program, or that could impair their ability to make impartial decisions.
14. The Treasurer shall establish an annual process of independent review by an external auditor. This review will provide internal control by assuring compliance with policies and procedures.

The basic premises underlying the Authority's investment philosophy are, and will continue to be, to safeguard principal, to meet the liquidity needs of the organization and to return an acceptable yield.

June 20, 2013

SALINAS VALLEYSOLID WASTE AUTHORITY  
Cash and Investments Report  
March 31, 2013

| Issuer/Investment                                  | Rate   | Balance                        | Maturity   | Moody's Rating |
|--|--------|--------------------------------|------------|----------------|
| Investments Managed by Trustee - Bank of New York: |        |                                |            |                |
| JP Morgan US Treasury Plus Premier # 3920          | 0.00%  | \$ 2,820,700.00                | N/A        | Aaa            |
|  |        | <u>\$ 2,820,700.00</u>         |            |                |
| Investments Managed by Authority Treasurer:        |        |                                |            |                |
| Petty Cash   | -      | 1,500.00                       | N/A        | N/A            |
| General Checking Account                           | -      | 696,971.85                     | Same day   | Aaa            |
| General Deposit Account                            | -      | 19,136.03                      | Same day   | Aaa            |
| Payroll Checking account                           | -      | 2,961.42                       | Same day   | Aaa            |
| Scalehouse Deposit Account                         | -      | 18,263.69                      | Same day   | Aaa            |
| Aflac Checking account                             | -      | 3,678.84                       | Same day   | Aaa            |
| L.A.I.F  | 0.285% | 6,979,441.11                   | Same day   | N/A            |
| Rabobank CD - 9328050144                           | 0.750% | \$ 250,000.00                  | 06/20/2013 | Aaa            |
| Rabobank CD - 9741914065                           | 1.100% | 500,000.00                     | 06/20/2014 | Aaa            |
| Rabobank CD - 9702905679                           | 0.750% | 1,000,000.00                   | 06/30/2013 | Aaa            |
| Rabobank PIMMA 9608512906                          | 0.290% | 1,002,244.32                   | N/A        | N/A            |
| JP Morgan US Treasury Plus Premier # 3920          | 0.000% | 9,005.38                       | N/A        | Aaa            |
|  |        | <u>\$ 10,483,202.64</u>        |            |                |
|  |        | <u><u>\$ 13,303,902.64</u></u> |            |                |

The above investments are in compliance with the Authority's Investment policy.  
The Authority has sufficient liquidity to meet expenditure requirements for the next 6 months.



Roberto Moreno, Authority Treasurer



SalinasValleyRecycles.org

SALINAS VALLEY SOLID WASTE AUTHORITY

## Report to the Executive Committee

### ITEM NO. 4

Finance Manager/Controller-Treasurer

N/A

Legal Counsel

General Manager/CAO

**Date:** June 5, 2013  
**From:** Roberto Moreno, Finance Manager  
**Title:** Resolutions Approving FY 2013-14 Final Budget, Personnel Allocation & Salary Schedule

### RECOMMENDATION

Staff recommends that the Executive Committee support approval of the FY 2013-14 Budget and related actions.

### STRATEGIC PLAN RELATIONSHIP

The recommended actions support the Board's highest priority Goal to: Develop and Implement a Sustainable Finance Plan.

### FISCAL IMPACT

The Final Proposed Operating Budget of \$16,025,000 is balanced with a \$3.00 increase to the Salinas Transportation Surcharge. In addition, the AB939 fee that will generate \$1,732,000 will prepare the Authority for termination of the Recology South Valley (RSV) agreement for importing waste on December 31, 2014, or 2015. The Authority will no longer be dependent on imported waste (RSV) revenue to fund the operating budget.

### DISCUSSION & ANALYSIS

Please refer to the Budget Message beginning on page 1 of the attached FY 2013-14 Operating Budget for a concise review of all aspects of the operating budget. Following is a brief review of the major aspects of the budget.

#### FY 2012-13 Operating Budget

The final operating budget of \$16,025,000 represents the minimum amount required to meet the Authority's regulatory, contractual and bond covenant obligations in FY 2013-14. The Operating Budget is a mere 0.2% increase over the current operating budget of \$15,998,700.

The budget has increased \$75,000 since it was first presented in February as \$15,950,000. The increase is due primarily to increases in postclosure maintenance costs of the three closed landfills and the environmental control systems at Johnson Canyon Landfill. The full impact of regulatory changes was not evident in January when the draft budget was prepared.

#### AB939 Fee

On May 20 the Board unanimously approved an AB939 fee which will generate \$1,732,000. This revenue will partially offset the \$2 million that will be lost when the contract to import

waste from Recology South Valley ends. This is a significant step toward financial sustainability. In addition to providing a revenue source to replace the RSV imported waste revenue, this revenue source is not subject to any fluctuations in tonnage since it is a fixed amount based on the full cost of providing State mandated AB939 services.

#### Salinas Transportation Surcharge

Republic Services currently pays an \$8.00 per ton surcharge to defray the cost of transporting their waste from Salinas to Johnson Canyon Landfill. In FY 2013-14 the surcharge will increase \$3.00 to \$11.00 per ton which will generate \$1,034,000. Part of the surcharge will be used to pay Waste Management for the handling and transporting a small amount of Republic Service's waste from the Madison Lane Transfer Station in Salinas to Johnson Canyon Landfill in Gonzales. The remaining surcharge will be used to offset some of the Authority's expenses of handling and transporting Republic Services waste from Sun Street Transfer Station to Johnson Canyon Landfill.

#### 2002 Bonds Rate Covenant

Meeting the Bond Rate Covenant is crucial in view of the Authority's desire to refinance the bonds in 2013. At a current rate of 3.46%, the Authority could save \$288,000 annually by refinancing the 2002 Revenue Bonds which were issued at 5.45%, or the Authority could take \$3.7 million in savings upfront and thus generate additional funding for capital projects. The budget as presented will provide a debt coverage ratio of 1.84. The Authority is required to budget a minimum ratio of 1.15 for the current bonds. However, in order to maintain our A+ rating for refinancing, a minimum 1.40 ratio is needed. With the adoption of the FY 2013-14 Operating Budget the Authority is well situated to refinance the 2002 Revenue Bonds at a favorable interest rate.

#### Personnel Allocation

The attached personnel allocation is submitted for approval due to two minor changes in positions effective July 1 as follow:

- Change the Solid Waste Technician II position to Solid Waste Technician I
- Reclassify the Diversion Driver position to Equipment Operator/Driver

Since the Solid Waste Technician II was promoted to Field Operations Supervisor I as the result of an internal recruitment, staff would like to fill that position at a Solid Waste Technician I level. Also, since Sun Street Transfer Station has been handling more waste, a Diversion Driver has been driving full time and thus receiving 10% out of class pay. Since this situation is not expected to change, staff would like to reclassify the Diversion Driver to Equipment Operator/Driver to properly reflect ongoing duties for this position. There is no change in overall compensation. These changes are incorporated in the budget.

#### Salary Schedule

The attached salary schedule is submitted for approval so that it properly reflects the changes that have been approved by the Board including the salary for the Field Operations Supervisor I, Solid Waste Technician I, and the General Manager's 2% salary adjustment as the result of his recent performance review.

### **BACKGROUND**

On February 21, 2013, the Board reviewed the following:

- The financial policies and how the Authority is measuring up to the policies



- A five-year forecast of the Authority tipping fees based on currently discussed future plans
- The Proposed Operating Budget of \$15,950,000 (final \$16,025,000)
- The Capital Improvement Budget with proposed options for financing the projects
- The proposed public outreach program for notifying ratepayers of the proposed rate increase

On March 21, 2013, a public hearing was held on the proposed AB939 Service Fee as requested by the Board. After mailing 90,000 flyers to all Salinas Valley businesses and households, only one member of the public appeared at the public hearing. In response to a request from Rene Mendez, Gonzales City Manager, the Board decided to hold off on approving the AB939 fee until Mr. Mendez could provide a proposal to look at the issues involving solid waste in the entire County. This proposed study by the city manager's group is expected to take 6-12 months to complete once all Monterey County cities and solid waste agencies agree to the funding requirements and scope of work.

On March 21, 2013, the Board approved the following personnel changes which are incorporated in the budget at a savings of \$10,300:

- Freeze the Assistant General Manager Position
- Reclassify the Field Operations Supervisor II position to Operations Manager
- Create a new Operations Supervisor I position
- Unfreeze a Diversion Worker II position
- Authorize the General Manager to appoint an existing manager as acting Assistant General Manager with a 10% special assignment pay.

On April 18, 2013, the Board once again discussed the proposed AB939 Service Fee. This time the Board decided to hold off on making a decision until after the Joint Meeting with the Board of Supervisors on April 30.

On May 16, 2013, the Board unanimously approved the proposed AB939 Service Fee and Authority Fee Schedule for FY 2013-14.

## **ATTACHMENTS**

1. Resolution approving FY 2013-14 Operating Budget, Personnel Allocation & Salary Schedule
2. FY 2013-14 Operating Budget (as a separate document)
3. Personnel Allocation Schedule
4. Salary Schedule

## RESOLUTION NO. 2013 -

### A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING OPERATING BUDGET FOR FY 2013-14 AND THE PERSONNEL ALLOCATION AND SALARY SCHEDULE

**WHEREAS**, on February 21, 2013, the Board of Directors of the Salinas Valley Solid Waste Authority reviewed the proposed operating budget; and,

**WHEREAS**, the Board held a public hearing on March 21, 2013, to discuss the proposed AB939 Service Fee; and,

**WHEREAS**, on May 16, 2013, the Board approved a \$3.00 per ton increase in the Salinas Transportation Surcharge and the AB939 Service Fee; and,

**NOW THEREFORE BE IT RESOLVED**, by the Board of Directors of the Salinas Valley Solid Waste Authority, that the Operating Budget for Fiscal Year 2013-14, attached hereto as "Exhibit A" is hereby approved to become effective July 1, 2013; and,

**BE IT FURTHER RESOLVED**, that the Personnel Allocation attached hereto as "Exhibit B" and the Salary Schedule attached hereto as "Exhibit C" are hereby approved to become effective July 1, 2013; and,

**BE IT FURTHER RESOLVED**, that the General Manager/CAO is hereby authorized to implement the budget in accordance with the Authority's financial policies.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 20th day of June 2013, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

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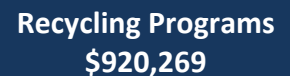
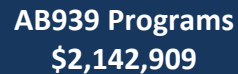
Fernando Armenta, President

ATTEST:

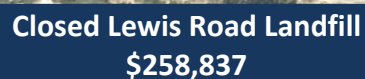
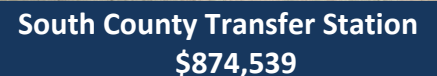
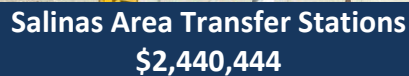
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Elia Zavala, Clerk of the Board

**\$16,025,000**



**Debt Service**  
**\$3,141,800**





# **SALINAS VALLEY SOLID WASTE AUTHORITY**

## **Final Budget**

**Fiscal Year**

**2013-2014**



Prepared by:  
The Authority's Finance Division

Roberto Moreno  
Finance Manager/Treasurer

---

PO Box 2159  
128 Sun St., Suite 101  
Salinas, CA 93901



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SALINAS VALLEY SOLID WASTE AUTHORITY

Final Budget

FY 2013-2014

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SALINAS VALLEY SOLID WASTE AUTHORITY

Final Budget

FY 2013-2014

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June 20, 2013

Salinas Valley Solid Waste Authority Board Members:

We are pleased to present for your consideration the Proposed Operating Budget for fiscal year 2013-14. The \$16,025,000 operating budget represents a 0.2% increase over the FY 2012-13 budget. This slight increase is covered by the scheduled \$3.00 per ton increase in the Salinas Transportation Surcharge. In order to stop relying on the importation of waste from Recology South Valley to fund operations the Board approved an AB939 Service Fee in the amount of \$1,732,000. This offsets most of the \$2 million in revenue from Recology South Valley.

The current Capital Improvement Budget appropriations will carry over to FY 2013-14 per the Authority's financial policies. New capital improvement project appropriations for FY 2013-14 will be based on the Five-Year Capital Improvement Plan which is a separate document.

### **Achieving a Balanced Budget**

The Authority has been able to keep rate increases to a minimum for the last two years by using the Recology South Valley (RSV) revenues for operations. The RSV revenues were never intended to be used for operations. They were meant for the development of landfill capacity because they are one-time revenues that are scheduled to end on December 2014. The Authority must therefore no longer rely on \$2 million of RSV revenues for operations.

Bringing garbage into the Salinas Valley landfills from South Santa Clara Valley to keep rates down is no longer financially plausible. Develop and implementation of a sustainable finance plan was identified as the top priority in the Authority's Strategic Plan.

In the meantime, due to regulatory requirements, the Authority's expenses for landfill maintenance and compliance of active and closed landfills continue to increase. The Authority has some large capital improvements, such as the Corrective Action Plan, that need to be made at Crazy Horse Landfill as soon as the closure of that landfill is completed.

To achieve a balanced budget this document incorporates the following steps:

- Minimize operating budget increases by making more efficient use of Sun Street Transfer Station. This has allowed the Authority to absorb increased regulatory cost increases.
- Increase the Salinas Transportation Surcharge by \$3.00 per ton to \$11.00. This allows the Authority to slowly get out of subsidizing the transportation of Salinas franchise garbage.
- Implements an AB939 fee of \$1.7 million to stop relying on \$2 million of Recology South Valley revenues for operations.

Beginning on the next page is a summary of the proposed budget followed by a discussion of how it was developed and how it can be funded. Thereafter the budget summaries analyze the budget in various ways.

| Salinas Valley Solid Waste Authority       |                   |                     |                         |                   |
|--|-------------------|---------------------|-------------------------|-------------------|
| Two-Year Budget Comparison                 |                   |                     |                         |                   |
| FY 2013-14                                 |                   |                     |                         |                   |
|  | 2012-13<br>BUDGET | 2013-14<br>PROPOSED | Increase/<br>(Decrease) | Percent<br>Change |
| <b>Revenues</b>                            |                   |                     |                         |                   |
| 51 - Tipping Fees - Solid Waste            | 11,254,500        | 11,141,800          | (112,700)               | -1.0%             |
| 51.1 - Tipping Fees - Surcharge            | 725,600           | 1,034,000           | 308,400                 | 42.5%             |
| 51.2 - Tipping Fees - Diverted Materials   | 1,001,800         | 956,800             | (45,000)                | -4.5%             |
| 51.3 - AB939 Service Fee                   | -                 | 1,732,000           | 1,732,000               |                   |
| 51.7 - Tipping Fees - South Valley         | 2,340,900         | 2,318,800           | (22,100)                | -0.9%             |
| 52 - Charges for Services                  | 117,000           | 117,000             | -                       | 0.0%              |
| 53 - Sales of Materials                    | 572,500           | 572,500             | -                       | 0.0%              |
| 54 - Investment Earnings                   | 80,200            | 80,200              | -                       | 0.0%              |
| 57 - Miscellaneous/Other                   | 60,000            | -                   | (60,000)                | -100.0%           |
| <b>Total Revenues</b>                      | <b>16,152,500</b> | <b>17,953,100</b>   | <b>1,800,600</b>        | <b>11.1%</b>      |
| <b>Expenditures</b>                        |                   |                     |                         |                   |
| 1110 - Executive Administration            | 358,270           | 391,550             | 33,280                  | 9.3%              |
| 1120 - Administrative Support              | 385,040           | 399,000             | 13,960                  | 3.6%              |
| 1130 - Human Resources Administration      | 299,240           | 323,900             | 24,660                  | 8.2%              |
| 1140 - Clerk of the Board                  | 153,360           | 163,850             | 10,490                  | 6.8%              |
| 1200 - Finance Administration              | 620,200           | 640,700             | 20,500                  | 3.3%              |
| 1300 - Operations Administration           | 537,050           | 245,200             | (291,850)               | -54.3%            |
| 2100 - Resource Recovery                   | 648,000           | 682,320             | 34,320                  | 5.3%              |
| 2150 - Marketing                           | 110,000           | 75,000              | (35,000)                | -31.8%            |
| 2200 - Public Education                    | 135,000           | 160,000             | 25,000                  | 18.5%             |
| 2300 - Household Hazardous Waste           | 645,160           | 668,800             | 23,640                  | 3.7%              |
| 2400 - C & D Diversion                     | 58,500            | 30,000              | (28,500)                | -48.7%            |
| 2500 - Organics Diversion                  | 598,530           | 587,530             | (11,000)                | -1.8%             |
| 2600 - Diversion Services                  | 153,000           | 144,750             | (8,250)                 | -5.4%             |
| 3100 - Scalehouse Operations               | 342,590           | 371,650             | 29,060                  | 8.5%              |
| 3600 - JR Transfer Station                 | 701,910           | 724,400             | 22,490                  | 3.2%              |
| 3650 - ML Transfer Station                 | 450,000           | 150,000             | (300,000)               | -66.7%            |
| 3710 - SS Disposal Operations              | 422,242           | 667,350             | 245,108                 | 58.0%             |
| 3720 - SS Transfer Operations              | 929,598           | 909,000             | (20,598)                | -2.2%             |
| 3730 - SS Recycling Operations             | 228,430           | 188,900             | (39,530)                | -17.3%            |
| 4500 - JC Landfill Operations              | 3,568,290         | 3,714,600           | 146,310                 | 4.1%              |
| 5300 - Crazy Horse Postclosure Maintenance | 466,490           | 553,100             | 86,610                  | 18.6%             |
| 5400 - Lewis Road Postclosure Maintenance  | 160,210           | 214,400             | 54,190                  | 33.8%             |
| 5500 - Johnson Canyon ECS                  | 249,300           | 322,100             | 72,800                  | 29.2%             |
| 5600 - Jolon Road Postclosure Maintenance  | 98,670            | 168,800             | 70,130                  | 71.1%             |
| 5700 - Sun Street ECS                      | 262,500           | 109,300             | (153,200)               | -58.4%            |
| 6100 - Debt Service - Interest             | 2,037,120         | 1,979,200           | (57,920)                | -2.8%             |
| 6200 - Debt Service - Principal            | 1,103,000         | 1,162,600           | 59,600                  | 5.4%              |
| 6605 - Closure Set-Aside                   | 277,000           | 277,000             | -                       | 0.0%              |
| <b>Total Expenditures</b>                  | <b>15,998,700</b> | <b>16,025,000</b>   | <b>26,300</b>           | <b>0.2%</b>       |
| <b>Net Increase to Fund Balance</b>        | <b>153,800</b>    | <b>1,928,100</b>    | <b>1,774,300</b>        |                   |

## **DEVELOPMENT OF A BALANCED BUDGET**

### **The Proposed Budget**

The proposed budget of \$16,025,000 reflects an increase of \$26,300 (0.2%) over the current appropriations.

### **Development of the Proposed Operating Budget**

The budget can no longer be balanced by reducing expenditures. Expenditures have been decreased to the minimum level that can still meet all regulatory requirements, meet financial obligations and continue providing necessary services to the public.

Staff was able to keep operating expenses to a modest 0.2% increase by changing waste transportation services in Salinas. The Authority was able to increase the permitted tonnage that can be handled at Sun Street Transfer Station. This allows the handling of larger amounts of waste with minimal cost increases. Prior to this change a large proportion of Salinas waste was being handled by Waste Management at Madison Lane Transfer Station, where the Authority paid a fixed rate on a per ton basis. The incremental cost to handle more tonnage at Sun Street is less than the fixed amount per ton paid for Madison Lane Transfer Station.

### **Rate increase is needed to end importation of garbage**

Without a substantial rate increase the Authority will continue to rely on RSV revenues for operations. This means that no additional funds will be set-aside for developing or expanding the current disposal capacity. When the RSV revenues end the Authority will have to take drastic measures instead of planning in advance of this certainty.

On May 16, the Board unanimously approved an AB939 fee that will generate \$1,732,000 to pay for the Authority's AB939 program costs.

### **Tonnage decreases appear to be leveling off**

It appears that the loss of tonnage due to the economic downturn is leveling off. The 2013-14 Budget is based on the assumption that we will receive 166,500 tons of solid waste to be landfilled, an increase of 0.7% of the estimated 165,400 tons for 2012-2013.

### **FY 2013-14 is a Transition Year**

During fiscal year 2013-14, the Authority will be working on a means to finance future obligations out of declining tonnages. This requires that the Authority make some fundamental changes to its financial policies. The future cannot be funded in the same way as the past.

One of the keys to financing future obligations is to refinance the 2002 Revenue Bonds and the Crazy Horse Installment Purchase Agreement. The refinancing will generate savings of \$3.7 million that can be used for capital improvements.

In addition, staff will be working on a system optimization report that will assist with flow control which should generate additional revenue for the Authority.

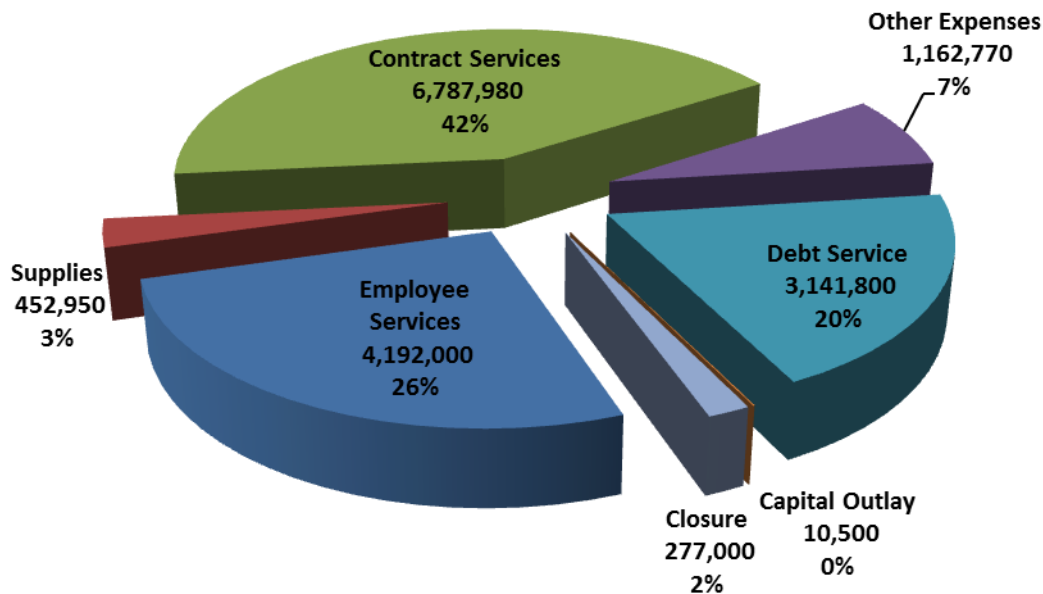
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## OPERATING EXPENDITURES BUDGET HIGHLIGHTS

Following is a comparison of the operating budget expenditures by category.

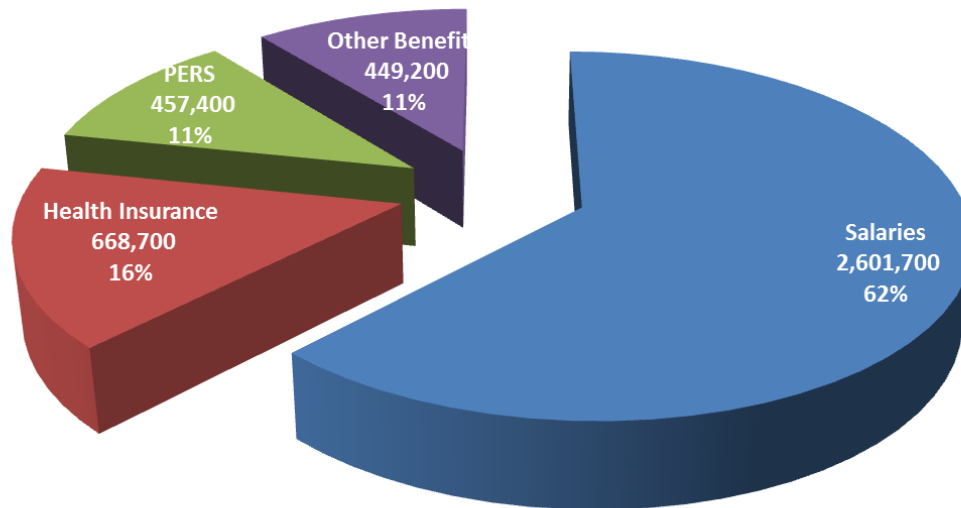
| Salinas Valley Solid Waste Authority |                   |                     |                       |             |
|--------------------------------------|-------------------|---------------------|-----------------------|-------------|
| Budget by Category                   |                   |                     |                       |             |
| FY 2013-14                           |                   |                     |                       |             |
| Category                             | 2012-13<br>BUDGET | 2013-14<br>PROPOSED | Increase/<br>Decrease | %<br>Change |
| 61 - Employee Services               | 3,857,200         | 4,192,000           | 334,800               | 8.7%        |
| 62 - Supplies                        | 461,930           | 452,950             | (8,980)               | -1.9%       |
| 63 - Contract Services               | 7,120,838         | 6,787,980           | (332,858)             | -4.7%       |
| 64 - Other Expenses                  | 1,129,862         | 1,162,770           | 32,908                | 2.9%        |
| 65 - Debt Service                    | 3,140,120         | 3,141,800           | 1,680                 | 0.1%        |
| 66 - Capital Outlay                  | 11,750            | 10,500              | (1,250)               | -10.6%      |
| 67 - Closure/Postclosure             | 277,000           | 277,000             | -                     | 0.0%        |
| <b>Grand Total</b>                   | <b>15,998,700</b> | <b>16,025,000</b>   | <b>26,300</b>         | <b>0.2%</b> |

### FY 2013-14 Budget by Category \$16,025,000



## Employee Services

### **FY 2013-14 Proposed Employee Services \$4,177,000**



Employee services are budgeted to increase 8.3% (\$320,700) in 2013-14 to \$4,177,000 due to:

1. Salary schedule adjustments for all employees.
2. Reduction in hours worked on CIP's.
3. Higher Health Insurance Premiums
4. Reclassification of Workers Compensation codes
5. Increase in CalPERS rates.
6. Increase in overtime at Sun Street Transfer Station

COLA and step increases account for \$45,200 in increased employee costs.

During 2012-13 the Authority used staff to work on the closure of Crazy Horse Landfill. Since Crazy Horse will be closed in 2013-14, there will be less staff time allocated to capital improvement projects in the upcoming fiscal year. This results in a decrease of 60.9% (\$101,400) of employee payroll allocated to capital improvement projects in 2013-14.

Health Insurance Premiums are expected to increase 16.1% (\$92,900) in 2013-14 to \$668,700.

For FY 2013-14 PERS rates are schedule to increase from 10.152% to 10.695%, this will result in a 4.0% (\$17,600) increase in retirement costs.

A review of the Authority's Worker's Comp rates resulted in all transfer station, landfill, and HHW employees being reclassified to Worker's Comp code 9424. This new rate is expected to increase worker's compensation premiums by 30.2% (\$33,900). Due to the Authority's safety record worker's compensation insurance costs are still low compared to industry standards.

Increased tonnage received at Sun Street Transfer Station will require an additional \$10,000 in overtime in order to adequately staff the transfer station to ensure proper safety procedures are followed. The overtime at the transfer station is more than offset by the reduction of expenditures for the use of Madison Lane Transfer Station.

### Supplies

Supplies expense will decrease \$8,980 (-1.9%) primarily due to a decrease of \$17,900 in maintenance supplies required for the maintenance of Environmental Controls at the Johnson Canyon Landfill. Other changes in supplies are more than offset by this decrease..

### Business Partnerships (Contract Services)

Contract Services is the largest expense category. This category pays for landfill operations, transfer station operations, regulatory compliance and environmental monitoring. Contract services will decrease 4.7% to \$6,787,980. Following is a summary of the major expenses in this category.

- The Authority's contract with Norcal Engineering (now Recology) for the Johnson Canyon landfill operations is the single largest contract of the Authority. The total budgeted amount of \$2,710,200 represents an increase of 2.3% for 2013-14. Following are the amounts budgeted for compensating Recology:

| <b>Task</b>                    | <b>FY 2012-13</b> | <b>FY 2013-14</b> | <b>Percent Change</b> |
|--------------------------------|-------------------|-------------------|-----------------------|
| Landfill Operations            | \$ 1,991,500      | \$ 2,030,300      | 1.9%                  |
| Compaction Incentive           | 800,000           | 800,000           | 0.0%                  |
| Tonnage Band Fees Over/(Short) | (152,800)         | (130,100)         | -14.9%                |
| Out of Scope Work              | 10,000            | 10,000            | 0.0%                  |
| Total Landfill Operations      | 2,648,700         | 2,710,200         | 2.3%                  |
|                                |                   |                   |                       |
| Diversion Assistance           | 98,000            | 100,000           | 2.0%                  |
|                                |                   |                   |                       |
| Total Fees                     | \$ 2,746,700      | \$ 2,810,200      | 2.3%                  |

- Waste Management will be compensated \$700,200 for operating the Jolon Road Transfer Station and delivering the waste to Johnson Canyon Landfill. This contract terminates on September 1, 2016 at which time the Authority will have an opportunity to drastically reduce this expense.
- Waste Management will be compensated \$150,000 for handling and transporting Republic waste delivered to the Madison Lane Transfer Station. This is due to changing the Sun Street Transfer Station permit limit to a combined total of 400 tons accepted per day. Waste Management will handle an average 20 tons per day. This is financed using a portion of the budgeted \$11.00 per ton surcharge on Salinas franchise waste for 2013-14.

### Debt Service

Debt service will not change much at \$3,141,800. At \$3.1 million it is the third largest expense category. \$2,756,600 is for the debt service on the \$39.8 million 2002 Revenue Bonds which will be paid off in 2032. \$385,200 is for the annual installment to the City of Salinas for the purchase of Crazy Horse landfill which will be paid off in 2028.

Staff is currently working on a refinancing plan that will save \$280,000 annually in debt service or generate \$3.7 million in upfront savings.

### Closure/Postclosure Funding

Closure funding will remain the same at \$277,000. Closure funding is on a per ton basis of \$1.15 per ton.

### Other Expenses

This category catches everything else not covered in the above categories. There are two major expenses included here that are deserving of more discussion as follows:

#### *California Integrated Waste Management Fees - \$349,100*

All landfills are required to pay the State \$1.40 per ton buried at landfills. The expense is partially funded from the South Valley monies for the tonnage delivered.

#### *Monterey County Environmental Health Bureau Regional Fees - \$184,500*

The Monterey County Environmental Health Division expects to receive \$496,080 in total from the Authority and MRWMD based proportionally on tonnage landfilled at each site.

#### *Monterey County Local Enforcement Agency (LEA) - \$78,200*

The Monterey County Environmental Health Bureau LEA charges permit fees for active and closed landfills.

In total the Authority expects to pay \$262,700 to Monterey County Environmental Health.

## **DEBT SERVICE**

The Authority is committed to annual debt service (principal and interest) payments of \$3.1 million through 2028. Thereafter the annual debt service payments reduce to \$2.75 million through 2032, at which time all current debt will be paid off.

### **Revenue Bonds, Series 2002**

On May 15, 2002 the Authority issued Revenue Bonds, Series 2002 in the amount of \$39,845,000 to finance capital improvements projects, refund the Authority's 1997 Revenue Bonds, payoff a portion of the Crazy Horse installment purchase agreement and provide capitalized interest and debt service reserve fund. Maximum annual debt service is \$2,756,524, including interest at 5.56% for 30 years.

From fiscal year 2002-03 through fiscal year 2006-07 the Authority gradually increased tipping fees \$9.00 per ton in accordance with the financing plan for the 2002 Revenue Bonds. The debt service payments were structured so that rate increases could be done gradually. This was possible because the bond issue included \$3,140,454 in capitalized interest to help make the debt service payments during the initial period so rates could be increased gradually. Debt service (principal and interest) payments on the 2002 Revenue Bonds are leveled at \$2.75 million through FY 2031-32.

### **Installment Purchase Agreement**

The Authority purchased Crazy Horse Sanitary Landfill from the City of Salinas for \$8,000,000. On August 12, 1997, the Authority and the City entered into an Installment Purchase Agreement (IPA). The installment payments to the City were \$701,224 per year, including interest at 7.91% for 30 years.

On August 28, 2002, principal of \$3,470,438 was paid to the City reducing the outstanding balance on the installment purchase agreement to \$4,168,269. The installment payments to the City were reduced to \$385,097 per year, including interest at 7.91% for the remaining 27 years.

Following is a summary of the Authority's debt service requirements through the final payment on the outstanding debt:

| <b>Fiscal Year<br/>Ended June 30,</b> | <b>IPA</b>       |                 | <b>2002 Bonds</b> |                 | <b>Total Debt<br/>Service<br/>Requirement</b> |
|---------------------------------------|------------------|-----------------|-------------------|-----------------|---|
|                                       | <b>Principal</b> | <b>Interest</b> | <b>Principal</b>  | <b>Interest</b> |   |
| 2014                                  | 127,506          | 257,591         | 1,035,000         | 1,721,524       | 3,141,621                                     |
| 2015                                  | 137,792          | 247,306         | 1,085,000         | 1,667,203       | 3,137,300                                     |
| 2016                                  | 148,907          | 236,190         | 1,150,000         | 1,604,344       | 3,139,441                                     |
| 2017                                  | 160,919          | 224,178         | 1,215,000         | 1,537,828       | 3,137,925                                     |
| 2018-2022                             | 1,021,567        | 903,918         | 7,180,000         | 6,584,581       | 15,690,067                                    |
| 2023-2027                             | 1,505,674        | 419,812         | 9,315,000         | 4,449,509       | 15,689,995                                    |
| 2028-2032                             | 185,223          | 7,326           | 12,105,000        | 1,655,194       | 13,952,742                                    |
| Total                                 | 3,287,588        | 2,296,321       | 33,085,000        | 19,220,183      | 57,889,092                                    |

For full Debt Service schedules see:

Appendix G for 2002 Revenue Bonds on page 105

Appendix H for Crazy Horse Landfill IPA on page 107



## **CLOSURE & POSTCLOSURE FUNDING**

The calculation of closure and postclosure amounts is based on Governmental Accounting Standards Board Statement No. 18 (GASB 18). GASB 18 states very clearly how the costs of closure and postclosure maintenance are calculated and allocated to accounting periods. The Authority uses GASB 18 methodology to determine the budget amount for closure costs. The funding of liabilities for closure and postclosure are governed by the California Department of Resources Recycling and Recovery (CalRecycle).

### **Closure Funding Requirement**

By the time a landfill stops accepting waste it is required to have set-aside sufficient funds to pay for the closure of the landfill. Closure costs are determined and funded annually based on landfill capacity used. Even though the funds will not be spent until the landfill is closed, the annual required funding amount is considered an expense for the period when the landfill capacity was used. The Authority therefore budgets to set-aside sufficient funds to cover the expense of closure for the fiscal year.

### **Closure Funding Calculations**

The calculation of closure funding is based on a per ton basis. The Johnson Canyon Landfill (JCL) Closure amount is calculated at \$1.15 per ton based on the unfunded liability as of June 30, 2012.

### **Johnson Canyon Landfill Postclosure Maintenance Requirement**

Once a landfill is closed, the State requires that the landfill be monitored for at least the next 30 years. This is called postclosure maintenance. Under GASB 18, the Authority is required to recognize annually an expense for postclosure maintenance for Johnson Canyon Landfill even though the actual expenditure of the funds will not take place until after the landfill is closed. The postclosure maintenance expense is offset by a liability since the Authority does not actually pay for this item at present. Ideally the Authority should be funding this liability from current revenues so that the postclosure maintenance of JCL is paid for by the users of the landfill capacity. However the Authority has chosen instead to enter into a financial assurance agreement with CalRecycle whereby the Authority has agreed to fund the future postclosure maintenance costs out of future revenues.

### **Johnson Canyon Landfill Postclosure Maintenance Future Funding**

If the Authority was to fund JCL postclosure maintenance out of current revenues it would need to set-aside a minimum of \$.48 per ton landfilled or a maximum of \$.79 per ton landfilled. Doing so would ensure that future generations do not have to pay for the postclosure maintenance of JCL as is the case with the three closed landfills.

In an effort to keep rate increases as low as possible staff is not recommending the funding of this future liability at this time. By not doing so, the Postclosure Maintenance Liability will continue to increase until it reaches \$4.9 million upon the future closure of JCL.

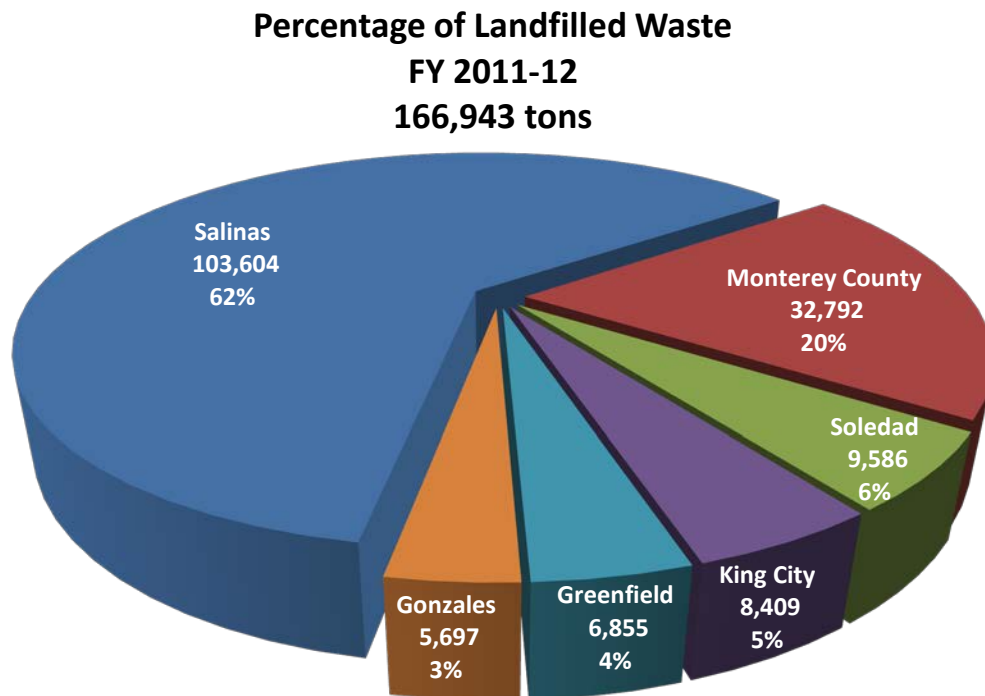
Once expenses level off or additional revenue is available staff will bring back a proposal to begin funding the postclosure maintenance of Johnson Canyon Landfill.

### **Closure Funding Recommendation**

For FY 2013-14 the closure funding rates are recommended to remain the same at \$1.15 per ton.

## **SOLID WASTE ORIGIN**

The chart below shows the origin of the landfilled waste from the Authority service area.



## **LANDFILL CAPACITY**

The Authority has one operating landfill remaining, Johnson Canyon Landfill (JCL) located outside of Gonzales. At June 30, 2012 it had 6.0 million tons of remaining permitted capacity. At the current tonnage disposal rate it has 28 years of capacity left.

### **Johnson Canyon Landfill Rate of Use**

In FY 2011-12 236,248 tons of solid waste were buried at JCL. For FY 2013-14 245,700 tons are expected to be buried (166,500 from the Authority service area and 79,200 from South Santa Clara County).

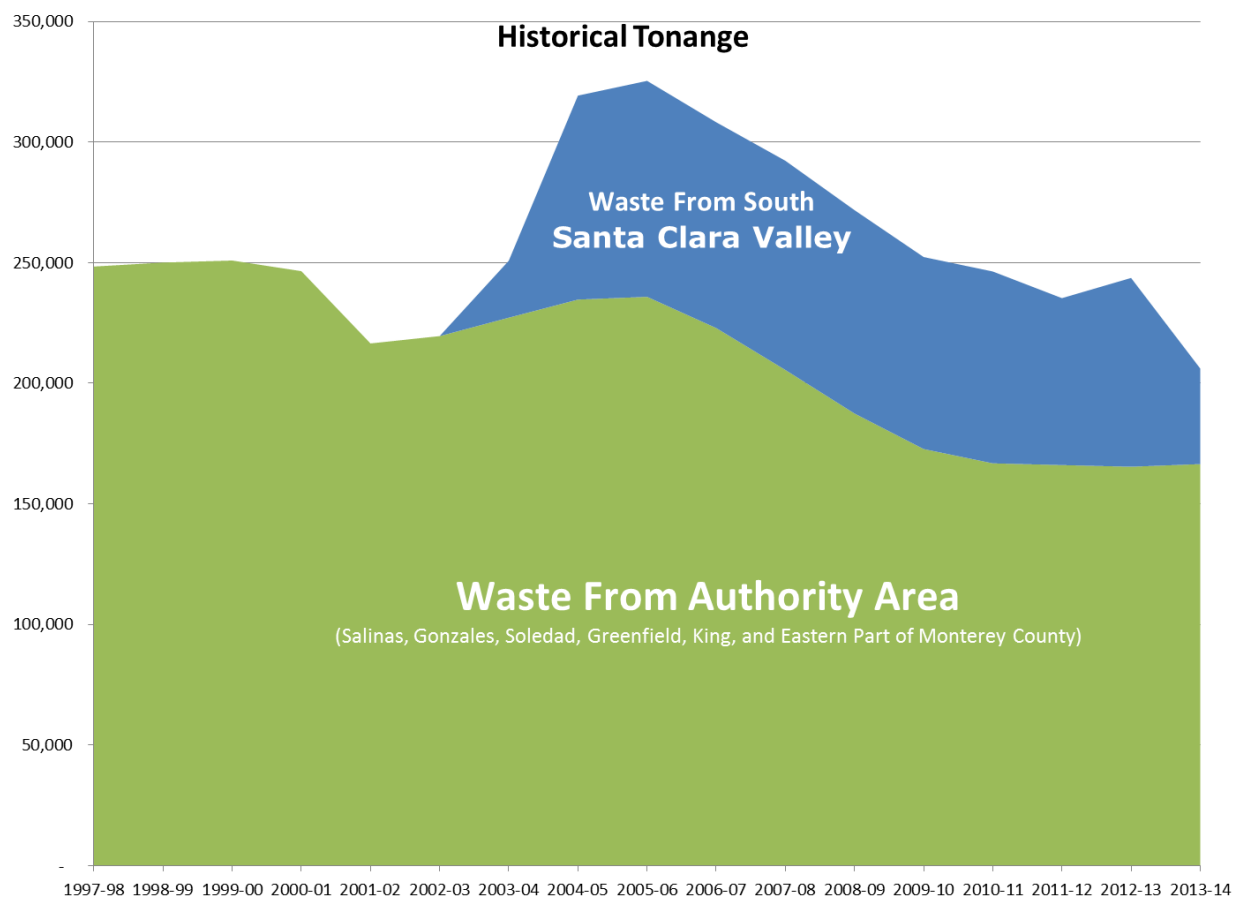
As mandatory recycling begins to take effect in Salinas and other jurisdictions, and as the Authority stops receiving waste from South Santa Clara County landfill tonnage could drop to as low as 131,000 tons per year giving the Authority 46 years of landfill capacity. If conversion technology is implemented it is expected to have a dramatic impact on landfill tonnage, giving the Authority 107 years of landfill capacity.

### **Johnson Canyon Landfill Capital Improvements**

In order to fully utilize the permitted capacity, Johnson Canyon Landfill will require capital improvements totaling \$17,524,800.

### **Landfilled Tonnage**

The following chart shows that as of June 30, 2012 tonnage has decreased 32.8% since the formation of the Authority. The decreased tonnage has been the basis for the Authority's revenue.



## **REVENUES AND TONNAGE**

Below is a summary of the expected landfill tonnage for FY 2013-14. This will be the first year with an anticipated slight increase in tonnage since fiscal year 2005-06. This is followed with a brief discussion of each of the different types of tonnages.

| <b><u>Tonnage Source</u></b> | <b><u>2009-10<br/>Actual</u></b> | <b><u>2010-11<br/>Actual</u></b> | <b><u>2011-12<br/>Actual</u></b> | <b><u>2012-13<br/>Budget</u></b> | <b><u>2013-14<br/>Budget</u></b> |
|------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Franchise                    | 152,581                          | 147,732                          | 149,048                          | 147,700                          | 150,900                          |
| Self-Haul Tons               | 15,531                           | 15,906                           | 15,330                           | 16,200                           | 15,000                           |
| Madison Lane SH              | 4,519                            | 2,614                            | 1,414                            | 1,200                            | 500                              |
| Field Plastic                | 111                              | 566                              | 299                              | 300                              | 100                              |
| Total                        | 172,742                          | 166,818                          | 166,091                          | 165,400                          | 166,500                          |
| Percentage change            | -7.1%                            | -3.4%                            | -0.4%                            | -0.4%                            | +0.7%                            |

### **Franchise Solid Waste Tonnage**

| <b><u>Franchise Account</u></b> | <b><u>2009-10<br/>Actual</u></b> | <b><u>2010-11<br/>Actual</u></b> | <b><u>2011-12<br/>Actual</u></b> | <b><u>2012-13<br/>Budget</u></b> | <b><u>2013-14<br/>Budget</u></b> |
|---------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Republic Services               | 92,553                           | 89,358                           | 91,753                           | 90,700                           | 94,000                           |
| Rural Disposal                  | 28,039                           | 26,379                           | 25,660                           | 25,800                           | 24,800                           |
| WM-Madison Lane *               |                                  |                                  |                                  |                                  |                                  |
| WM-Jolon Road *                 | 15,524                           | 15,267                           | 14,326                           | 14,100                           | 14,200                           |
| City of Soledad                 | 6,100                            | 6,275                            | 6,147                            | 6,100                            | 6,200                            |
| City of Greenfield              | 5,596                            | 5,704                            | 5,702                            | 5,700                            | 5,700                            |
| Tri-Cities Disposal             | 1,856                            | 1,835                            | 2,660                            | 2,400                            | 3,200                            |
| City of Gonzales                | 2,913                            | 2,914                            | 2,800                            | 2,900                            | 2,800                            |
| Total                           | 152,581                          | 147,732                          | 149,048                          | 147,700                          | 150,900                          |
| Percentage change               | -0.04%                           | -3.2%                            | 0.9%                             | -0.9%                            | +2.2%                            |

As the above numbers indicate, for FY 2012-13 staff prepared the budget based on 147,700 of franchise waste. Republic Services has shown a slight increase in tonnage during the fiscal year. However, since there are no indications that tonnage will continue to increase, staff believes that 150,900 tons is a conservative estimate for FY 2013-14.

### **Self-Haul Solid Waste Tonnage**

The second largest source of income for the Authority is Self-Haul solid waste. These are customers that bring their own solid waste to Authority landfills. These customers can go wherever they please. Self-haul solid waste is charged at the same rate as franchise waste. The number of self-haul customers has decreased at Sun Street Transfer Station. The table below shows the basis for the Authority estimate of a 7.4% decrease in self-haul tonnage for FY 2013-14.

| <u>Self-Haul</u>  | <u>2009-10</u><br><u>Actual</u> | <u>2010-11</u><br><u>Actual</u> | <u>2011-12</u><br><u>Actual</u> | <u>2012-13</u><br><u>Budget</u> | <u>2013-14</u><br><u>Budget</u> |
|-------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Self-Haul Tons    | 15,531                          | 15,906                          | 15,330                          | 16,200                          | 15,000                          |
| Percentage change | -28.0%                          | +2.4%                           | -3.6%                           | +5.7%                           | -7.4%                           |

The closure of Crazy Horse Landfill on May 31, 2009 caused a decrease in self-haul tonnage.

#### Madison Lane Self-Haul Tonnage

The third largest source of revenue for the Authority is the self-haul tonnage that comes from Madison Lane Transfer Station, which is owned and operated by USA Waste, dba Waste Management. In 2005 the Authority entered into an agreement with Waste Management for the delivery of their self-haul waste to an Authority landfill at a reduced rate. The reduced rate was granted because the Authority does not have to provide the services for this waste that it has to provide to customers of its member agencies. The rate started at \$29.00 per ton and goes up by \$1.00 per year. For FY 2012-13 the rate is \$37.00. In FY 2013-14 the rate will be \$38.00.

Following is a chart depicting the self-haul waste delivered to the Authority from Madison Lane Transfer Station.

| <u>Franchise Account</u> | <u>2009-10</u><br><u>Actual</u> | <u>2010-11</u><br><u>Actual</u> | <u>2011-12</u><br><u>Actual</u> | <u>2012-13</u><br><u>Budget</u> | <u>2013-14</u><br><u>Budget</u> |
|--------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Madison Lane SH          | 4,519                           | 2,614                           | 1,414                           | 1,200                           | 500                             |
| Percentage change        | -55.9%                          | -41.5%                          | -46.5%                          | -15.1%                          | -58.3%                          |

#### Field Plastic Tonnage

As shown below, after the closure of Crazy Horse the Authority lost all field plastic that was being delivered to Crazy Horse. The vast majority of it is now recycled directly in the field by outside recyclers..

| <u>Franchise Account</u> | <u>2009-10</u><br><u>Actual</u> | <u>2010-11</u><br><u>Actual</u> | <u>2011-12</u><br><u>Actual</u> | <u>2012-13</u><br><u>Budget</u> | <u>2013-14</u><br><u>Budget</u> |
|--------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Field Plastic            | 111                             | 566                             | 299                             | 300                             | 100                             |
| Percentage change        | -92.4%                          | +409.9%                         | -47.2%                          | 0.3%                            | -66.7%                          |

#### Salinas Transportation Surcharge

The Salinas Transportation Surcharge is used to pay for the handling and transporting of Republic waste to Johnson Canyon Landfill from Madison Lane and Sun Street Transfer Stations. The surcharge was originally \$6.00 per ton in FY 2009-10. It decreased to \$5.00 per ton in FY 2010-11 to offset a \$1.00 per ton tipping fee increase. In FY 2012-13 the surcharge was increased by \$3.00 to \$8.00 per ton in order to help offset some of the cost of transferring Salinas waste from the Sun Street Transfer Station.

In order to eventually pay for the entire cost of transferring Salinas waste through the Republic surcharge, the surcharge is being increased in FY 2013-14 by \$3.00 per ton. The \$11.00 per ton surcharge will result in \$1,034,000 in tipping fees that will be used to cover the cost of using Madison Lane Transfer Station and a portion of Sun Street Transfer Station for the transporting of Republic Services waste from Salinas to Johnson Canyon Landfill in Gonzales.

## **EXPANSION FUND – (RECOLOGY SOUTH VALLEY TONNAGE)**

The Expansion Fund is used to account for revenue from the sale of landfill capacity to Recology South Santa Clara Valley Disposal (Recology South Valley). The Authority is guaranteed to receive \$2,318,135 in FY 2013-14 for landfilling 79,226 tons of solid waste.

While \$1,000,000 annually from these funds was used for operating Crazy Horse Landfill (CHL) until its closure, these funds were not meant to be used to operate Johnson Canyon Landfill. Costs associated with Recology South Valley waste (i.e. closure, CalRecycle fees, County Regional Fees); amounting to \$257,300 will continue to be paid from these funds.

At June 30, 2013 the Expansion Fund is projected to have an available fund balance of \$5,491,121.

At the end of 10 years (June 30, 2014) the Expansion Fund is expected to have a balance of \$7.5 million which, per Board policy, is to be used for developing 50 years of sustainable landfill capacity. If the agreement is kept in place until December 2017, it will generate \$14.9 million.

The following table summarizes the use and eventual balance of these monies.

| <b>Salinas Valley Solid Waste Authority<br/>Estimated Income and Expenditures<br/>for South Valley Disposal &amp; Recycling</b> |                           |                           |                              |                              |                              |                              |                              |
|---|---------------------------|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
|   | <b>FY11/12<br/>Actual</b> | <b>FY12/13<br/>Budget</b> | <b>FY13/14<br/>Projected</b> | <b>FY14/15<br/>Projected</b> | <b>FY15/16<br/>Projected</b> | <b>FY16/17<br/>Projected</b> | <b>FY17/18<br/>Projected</b> |
| <b>Tons</b>   |                           |                           |                              |                              |                              |                              |                              |
| Guaranteed Minimum  | 77,358                    | 78,286                    | 79,226                       | 80,176                       | 81,138                       | 82,112                       | 41,549                       |
| Excess Tonnage  | (8,143)                   | -                         | -                            | -                            | -                            | -                            | -                            |
| <b>Total South Valley Tons</b>  | <b>69,215</b>             | <b>78,286</b>             | <b>79,226</b>                | <b>80,176</b>                | <b>81,138</b>                | <b>82,112</b>                | <b>41,549</b>                |
|   | 89%                       | 100%                      | 100%                         | 100%                         | 100%                         | 100%                         | 100%                         |
| <b>Beginning Fund Balance</b>   | <b>\$ 7,129,114</b>       | <b>\$ 6,566,596</b>       | <b>\$ 5,491,121</b>          | <b>\$ 7,538,526</b>          | <b>\$ 9,518,584</b>          | <b>\$ 11,591,249</b>         | <b>\$ 13,757,166</b>         |
| <b>Estimated Revenue</b>  |                           |                           |                              |                              |                              |                              |                              |
| Investment Earnings   | 21,062                    | 26,400                    | 22,500                       | 23,000                       | 24,500                       | 25,000                       | 25,000                       |
| Capacity Sales  | 2,243,315                 | 2,340,962                 | 2,318,835                    | 2,290,588                    | 2,385,695                    | 2,482,507                    | 1,290,521                    |
| <b>Total Estimated Revenue</b>  | <b>2,264,377</b>          | <b>2,367,362</b>          | <b>2,341,335</b>             | <b>2,313,588</b>             | <b>2,410,195</b>             | <b>2,507,507</b>             | <b>1,315,521</b>             |
| <b>Operating Expenses</b>   |                           |                           |                              |                              |                              |                              |                              |
| Less Operating Expense  | (2,035,332)               | (2,108,232)               |                              |                              |                              |                              |                              |
| CIWMB Fees  | (96,902)                  | (109,600)                 | (110,920)                    | (112,250)                    | (113,590)                    | (114,960)                    | (58,170)                     |
| LEA Fees  | (56,787)                  | (59,500)                  | (60,210)                     | (60,930)                     | (61,660)                     | (62,410)                     | (31,580)                     |
| <b>Transfers To Closure Funds</b>   |                           |                           |                              |                              |                              |                              |                              |
| Crazy Horse Canyon  | -                         | -                         | -                            | -                            | -                            | -                            | -                            |
| Johnson Canyon  | (75,356)                  | (90,030)                  | (122,800)                    | (160,350)                    | (162,280)                    | (164,220)                    | (83,100)                     |
| Transfer To Crazy Horse Operations  | -                         | -                         | -                            | -                            | -                            | -                            | -                            |
| <b>Total Operating Expenses</b>   | <b>(2,264,377)</b>        | <b>(2,367,362)</b>        | <b>(293,930)</b>             | <b>(333,530)</b>             | <b>(337,530)</b>             | <b>(341,590)</b>             | <b>(172,850)</b>             |
| <b>Net Operating Income</b>   | <b>-</b>                  | <b>-</b>                  | <b>2,047,405</b>             | <b>1,980,058</b>             | <b>2,072,665</b>             | <b>2,165,917</b>             | <b>1,142,671</b>             |
| <b>Capital Projects</b>   |                           |                           |                              |                              |                              |                              |                              |
| Autoclave CEQA  | (1,900)                   | (598,100)                 |                              |                              |                              |                              |                              |
| Sun St. Equipment Replacement   | (558,305)                 | -                         | -                            | -                            | -                            | -                            | -                            |
| USDA Autoclave Studies  | (2,313)                   | (101,375)                 | -                            | -                            | -                            | -                            | -                            |
| <b>Total Capital Projects</b>   | <b>(562,518)</b>          | <b>(1,075,475)</b>        | <b>-</b>                     | <b>-</b>                     | <b>-</b>                     | <b>-</b>                     | <b>-</b>                     |
| <b>Net Income</b>   | <b>(562,518)</b>          | <b>(1,075,475)</b>        | <b>2,047,405</b>             | <b>1,980,058</b>             | <b>2,072,665</b>             | <b>2,165,917</b>             | <b>1,142,671</b>             |
| <b>Ending Fund Balance</b>  | <b>6,566,596</b>          | <b>5,491,121</b>          | <b>7,538,526</b>             | <b>9,518,584</b>             | <b>11,591,249</b>            | <b>13,757,166</b>            | <b>14,899,837</b>            |

## **REVENUE BOND RATE COVENANT**

Pursuant to the Master Indenture for the 2002 Revenue Bonds the Authority agreed “to fix, prescribe and collect rates, fees and charges and manage the operation of the System for each fiscal year so as to yield Net Revenues during such fiscal year equal to at least one hundred fifteen percent (115%) of the Annual Debt Service in such fiscal year.” After paying for operations the Authority must have available 115% of the amount of debt service. This ensures the bond holders that there is a 15% cushion to make debt service payments in the event changes are necessary during the year which would affect revenues or expenditures. For FY 2013-14 the debt service coverage ratio is 184%.

For the Debt Service Coverage Ratio Calculations refer to Appendix J on page 113.

## **CONCLUSION**

The budget as presented covers all required operating expenditures, debt service payments, and transfers leaving an operating net income of \$1,928,100. During FY 2013-14 the Authority will complete the closure of Crazy Horse Landfill, the single largest project for the Authority.

The budget is a never ending cycle. While the Board has approved \$1.7 million in AB939 fees to help offset the loss of \$2 million when the Recology contract ends, there is still a need to cover the gap of \$300,000. Staff will continue working on options for generating additional revenue.

The Board’s approval of the AB939 fee allows the Authority to finally have a surplus of \$1,928,100. Once the budget is adopted the real work will begin as the Authority continues to work at becoming a more efficient operation poised to handle the recycling, resource recovery, and solid waste disposal needs of the Salinas Valley in a “Future Without Landfills”.

Respectfully submitted,

Patrick Mathews  
General Manager/CAO

Roberto Moreno  
Finance Manager/Treasurer



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# **SALINAS VALLEY SOLID WASTE AUTHORITY**



## **List of Principal Officials**

**Fernando Armenta, County of Monterey**  
President

**Liz Silva, City of Gonzales**  
Vice President

**Jyl Lutes, City of Salinas**  
Alternate Vice President

**Tony Barrera, City of Salinas**  
Board Member

**Lou Calcagno, County of Monterey**  
Board Member

**Robert Cullen, City of King**  
Board Member

**Gloria De La Rosa, City of Salinas**  
Board Member

**Annie Moreno, City of Greenfield**  
Board Member

**Richard Perez, City of Soledad**  
Board Member

**Patrick Mathews**  
Chief Administrative Officer

**Thomas M. Bruen**  
General Counsel

**Rose Gill**  
Administrative Manager

**Dave Meza**  
Authority Engineer

**Roberto Moreno**  
Finance Manager/Treasurer

**Susan Warner**  
Diversion Manager

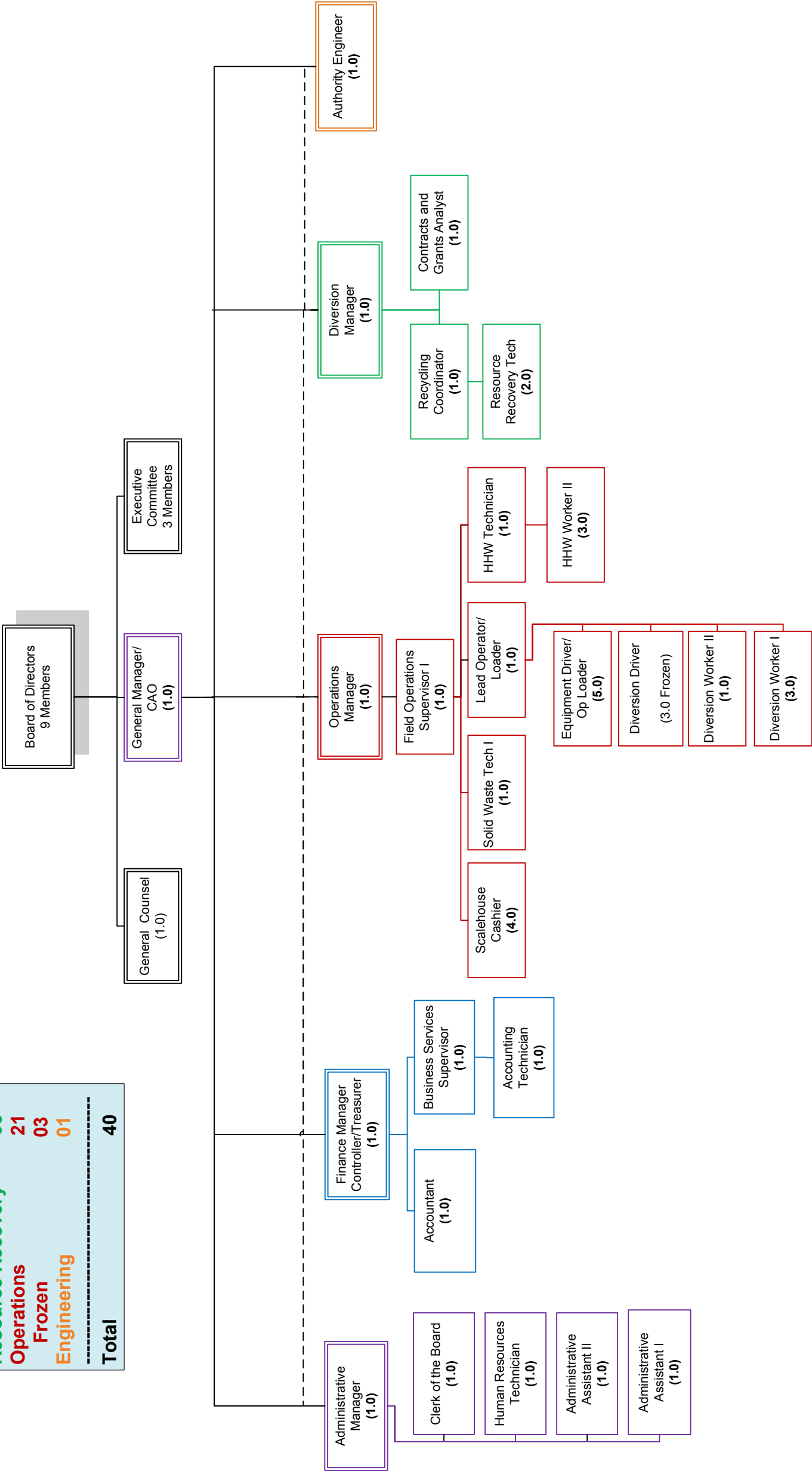
**Cesar Zuniga**  
Operations Manager



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Salinas Valley Solid Waste Authority  
Organizational Chart  
Effective Date : July 1, 2013

|                   |    |
|-------------------|----|
| Administration    | 06 |
| Finance           | 04 |
| Resource Recovery | 05 |
| Operations        | 21 |
| Frozen            | 03 |
| Engineering       | 01 |
| <hr/>             |    |
| Total             | 40 |





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**Salinas Valley Solid Waste Authority**  
**Two-Year Budget Comparison**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Increase/<br/>(Decrease)</b> | <b>Percent<br/>Change</b> |
|--|---------------------------|-----------------------------|---------------------------------|---------------------------|
| <b>Revenues</b>                            |                           |                             |                                 |                           |
| 51 - Tipping Fees - Solid Waste            | 11,254,500                | 11,141,800                  | (112,700)                       | -1.0%                     |
| 51.1 - Tipping Fees - Surcharge            | 725,600                   | 1,034,000                   | 308,400                         | 42.5%                     |
| 51.2 - Tipping Fees - Diverted Materials   | 1,001,800                 | 956,800                     | (45,000)                        | -4.5%                     |
| 51.3 - AB939 Service Fee                   | -                         | 1,732,000                   | 1,732,000                       |                           |
| 51.7 - Tipping Fees - South Valley         | 2,340,900                 | 2,318,800                   | (22,100)                        | -0.9%                     |
| 52 - Charges for Services                  | 117,000                   | 117,000                     | -                               | 0.0%                      |
| 53 - Sales of Materials                    | 572,500                   | 572,500                     | -                               | 0.0%                      |
| 54 - Investment Earnings                   | 80,200                    | 80,200                      | -                               | 0.0%                      |
| 57 - Miscellaneous/Other                   | 60,000                    | -                           | (60,000)                        | -100.0%                   |
| <b>Total Revenues</b>                      | <b>16,152,500</b>         | <b>17,953,100</b>           | <b>1,800,600</b>                | <b>11.1%</b>              |
| <b>Expenditures</b>                        |                           |                             |                                 |                           |
| 1110 - Executive Administration            | 358,270                   | 391,550                     | 33,280                          | 9.3%                      |
| 1120 - Administrative Support              | 385,040                   | 399,000                     | 13,960                          | 3.6%                      |
| 1130 - Human Resources Administration      | 299,240                   | 323,900                     | 24,660                          | 8.2%                      |
| 1140 - Clerk of the Board                  | 153,360                   | 163,850                     | 10,490                          | 6.8%                      |
| 1200 - Finance Administration              | 620,200                   | 640,700                     | 20,500                          | 3.3%                      |
| 1300 - Operations Administration           | 537,050                   | 245,200                     | (291,850)                       | -54.3%                    |
| 2100 - Resource Recovery                   | 648,000                   | 682,320                     | 34,320                          | 5.3%                      |
| 2150 - Marketing                           | 110,000                   | 75,000                      | (35,000)                        | -31.8%                    |
| 2200 - Public Education                    | 135,000                   | 160,000                     | 25,000                          | 18.5%                     |
| 2300 - Household Hazardous Waste           | 645,160                   | 668,800                     | 23,640                          | 3.7%                      |
| 2400 - C & D Diversion                     | 58,500                    | 30,000                      | (28,500)                        | -48.7%                    |
| 2500 - Organics Diversion                  | 598,530                   | 587,530                     | (11,000)                        | -1.8%                     |
| 2600 - Diversion Services                  | 153,000                   | 144,750                     | (8,250)                         | -5.4%                     |
| 3100 - Scalehouse Operations               | 342,590                   | 371,650                     | 29,060                          | 8.5%                      |
| 3600 - JR Transfer Station                 | 701,910                   | 724,400                     | 22,490                          | 3.2%                      |
| 3650 - ML Transfer Station                 | 450,000                   | 150,000                     | (300,000)                       | -66.7%                    |
| 3710 - SS Disposal Operations              | 422,242                   | 667,350                     | 245,108                         | 58.0%                     |
| 3720 - SS Transfer Operations              | 929,598                   | 909,000                     | (20,598)                        | -2.2%                     |
| 3730 - SS Recycling Operations             | 228,430                   | 188,900                     | (39,530)                        | -17.3%                    |
| 4500 - JC Landfill Operations              | 3,568,290                 | 3,714,600                   | 146,310                         | 4.1%                      |
| 5300 - Crazy Horse Postclosure Maintenance | 466,490                   | 553,100                     | 86,610                          | 18.6%                     |
| 5400 - Lewis Road Postclosure Maintenance  | 160,210                   | 214,400                     | 54,190                          | 33.8%                     |
| 5500 - Johnson Canyon ECS                  | 249,300                   | 322,100                     | 72,800                          | 29.2%                     |
| 5600 - Jolon Road Postclosure Maintenance  | 98,670                    | 168,800                     | 70,130                          | 71.1%                     |
| 5700 - Sun Street ECS                      | 262,500                   | 109,300                     | (153,200)                       | -58.4%                    |
| 6100 - Debt Service - Interest             | 2,037,120                 | 1,979,200                   | (57,920)                        | -2.8%                     |
| 6200 - Debt Service - Principal            | 1,103,000                 | 1,162,600                   | 59,600                          | 5.4%                      |
| 6605 - Closure Set-Aside                   | 277,000                   | 277,000                     | -                               | 0.0%                      |
| <b>Total Expenditures</b>                  | <b>15,998,700</b>         | <b>16,025,000</b>           | <b>26,300</b>                   | <b>0.2%</b>               |
| <b>Net Increase to Fund Balance</b>        | <b>153,800</b>            | <b>1,928,100</b>            | <b>1,774,300</b>                |                           |

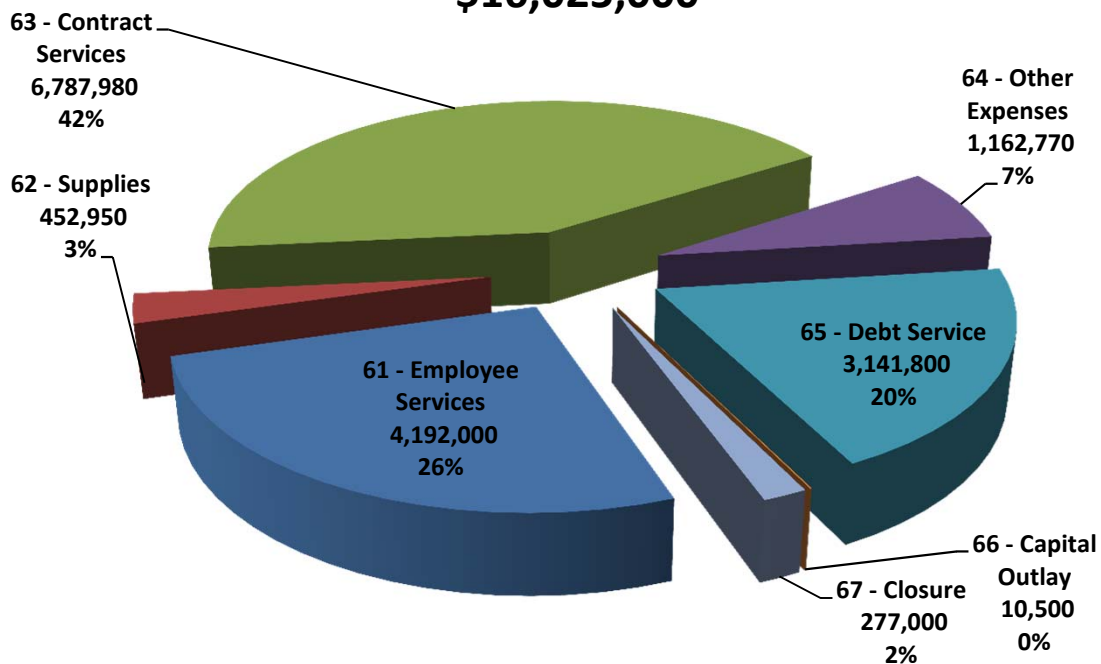


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**Salinas Valley Solid Waste Authority  
Budget by Category  
FY 2013-14**

| <b>Category</b>          | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Increase/<br/>Decrease</b> | <b>%<br/>Change</b> |
|--------------------------|---------------------------|-----------------------------|-------------------------------|---------------------|
| 61 - Employee Services   | 3,857,200                 | 4,192,000                   | 334,800                       | 8.7%                |
| 62 - Supplies            | 461,930                   | 452,950                     | (8,980)                       | -1.9%               |
| 63 - Contract Services   | 7,120,838                 | 6,787,980                   | (332,858)                     | -4.7%               |
| 64 - Other Expenses      | 1,129,862                 | 1,162,770                   | 32,908                        | 2.9%                |
| 65 - Debt Service        | 3,140,120                 | 3,141,800                   | 1,680                         | 0.1%                |
| 66 - Capital Outlay      | 11,750                    | 10,500                      | (1,250)                       | -10.6%              |
| 67 - Closure/Postclosure | 277,000                   | 277,000                     | -                             | 0.0%                |
| <b>Grand Total</b>       | <b>15,998,700</b>         | <b>16,025,000</b>           | <b>26,300</b>                 | <b>0.2%</b>         |

**FY 2013-14 Budget by Category  
\$16,025,000**





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**Salinas Valley Solid Waste Authority**  
**Budget by Program**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Percent<br/>Change</b> |
|--|---------------------------|-----------------------------|---------------------------|
| 1110 - Executive Administration            | 358,270                   | 391,550                     | 9.3%                      |
| 1120 - Administrative Support              | 385,040                   | 399,000                     | 3.6%                      |
| 1130 - Human Resources Administration      | 299,240                   | 323,900                     | 8.2%                      |
| 1140 - Clerk of the Board                  | 153,360                   | 163,850                     | 6.8%                      |
| 1200 - Finance Administration              | 620,200                   | 640,700                     | 3.3%                      |
| 1300 - Operations Administration           | 537,050                   | 245,200                     | -54.3%                    |
| 2100 - Resource Recovery                   | 648,000                   | 682,320                     | 5.3%                      |
| 2150 - Marketing                           | 110,000                   | 75,000                      | -31.8%                    |
| 2200 - Public Education                    | 135,000                   | 160,000                     | 18.5%                     |
| 2300 - Household Hazardous Waste           | 645,160                   | 668,800                     | 3.7%                      |
| 2400 - C & D Diversion                     | 58,500                    | 30,000                      | -48.7%                    |
| 2500 - Organics Diversion                  | 598,530                   | 587,530                     | -1.8%                     |
| 2600 - Diversion Services                  | 153,000                   | 144,750                     | -5.4%                     |
| 3100 - Scalehouse Operations               | 342,590                   | 371,650                     | 8.5%                      |
| 3600 - JR Transfer Station                 | 701,910                   | 724,400                     | 3.2%                      |
| 3650 - ML Transfer Station                 | 450,000                   | 150,000                     | -66.7%                    |
| 3710 - SS Disposal Operations              | 422,242                   | 667,350                     | 58.0%                     |
| 3720 - SS Transfer Operations              | 929,598                   | 909,000                     | -2.2%                     |
| 3730 - SS Recycling Operations             | 228,430                   | 188,900                     | -17.3%                    |
| 4500 - JC Landfill Operations              | 3,568,290                 | 3,714,600                   | 4.1%                      |
| 5300 - Crazy Horse Postclosure Maintenance | 466,490                   | 553,100                     | 18.6%                     |
| 5400 - Lewis Road Postclosure Maintenance  | 160,210                   | 214,400                     | 33.8%                     |
| 5500 - Johnson Canyon ECS                  | 249,300                   | 322,100                     | 29.2%                     |
| 5600 - Jolon Road Postclosure Maintenance  | 98,670                    | 168,800                     | 71.1%                     |
| 5700 - Sun Street ECS                      | 262,500                   | 109,300                     | -58.4%                    |
| 6100 - Debt Service - Interest             | 2,037,120                 | 1,979,200                   | -2.8%                     |
| 6200 - Debt Service - Principal            | 1,103,000                 | 1,162,600                   | 5.4%                      |
| 6605 - Closure Set-Aside                   | 277,000                   | 277,000                     | 0.0%                      |
| <b>Grand Total</b>                         | <b>15,998,700</b>         | <b>16,025,000</b>           | <b>0.2%</b>               |



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**Salinas Valley Solid Waste Authority  
Full Cost of Services by Major Functions  
FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>Proposed<br/>2013-14</b> |
|--|---------------------------|-----------------------------|
| <b><u>Disposal Services</u></b>            |                           |                             |
| 3600 - JR Transfer Station                 | 863,392                   | 874,539                     |
| 3650 - ML Transfer Station                 | 553,527                   | 181,089                     |
| 3710 - SS Disposal Operations              | 730,087                   | 1,030,003                   |
| 3720 - SS Transfer Operations              | 1,143,462                 | 1,097,399                   |
| 4500 - JC Landfill Operations              | 4,389,214                 | 4,708,824                   |
| 5500 - Johnson Canyon ECS                  | 306,654                   | 388,858                     |
| 5700 - Sun Street ECS                      | 322,891                   | 131,953                     |
| 6605 - Closure Set-Aside                   | 277,000                   | 277,000                     |
| <b>Total Disposal Services</b>             | <b>8,586,228</b>          | <b>8,689,665</b>            |
| <b><u>Operational Liabilities*</u></b>     |                           |                             |
| 6200 - Debt Service - Principal            | 453,100                   | 476,100                     |
| 6100 - Debt Service - Interest             | 814,200                   | 791,936                     |
| <b>Total Operational Liabilities</b>       | <b>1,267,300</b>          | <b>1,268,036</b>            |
| <b><u>Legacy Liabilities**</u></b>         |                           |                             |
| 5300 - Crazy Horse Postclosure Maintenance | 784,514                   | 667,735                     |
| 5400 - Lewis Road Postclosure Maintenance  | 197,068                   | 258,837                     |
| 5600 - Jolon Road Postclosure Maintenance  | 121,370                   | 203,785                     |
| 6200 - Debt Service - Principal            | 649,900                   | 686,500                     |
| 6100 - Debt Service - Interest             | 1,222,920                 | 1,187,264                   |
| <b>Total Legacy Liabilities</b>            | <b>2,975,773</b>          | <b>3,004,121</b>            |
| <b><u>AB939 Programs</u></b>               |                           |                             |
| 2100 - Resource Recovery                   | 797,079                   | 823,737                     |
| 2150 - Marketing                           | 135,307                   | 90,544                      |
| 2200 - Public Education                    | 166,058                   | 193,162                     |
| 2300 - Household Hazardous Waste           | 793,586                   | 807,415                     |
| 3730 - SS Recycling Operations             | 280,983                   | 228,051                     |
| <b>Total AB939 Programs</b>                | <b>2,173,013</b>          | <b>2,142,909</b>            |
| <b><u>Recycling Programs</u></b>           |                           |                             |
| 2400 - C & D Diversion                     | 71,959                    | 36,218                      |
| 2500 - Organics Diversion                  | 736,228                   | 709,301                     |
| 2600 - Diversion Services                  | 188,199                   | 174,750                     |
| <b>Total Recycling Programs</b>            | <b>996,386</b>            | <b>920,269</b>              |
| <b>Grand Total</b>                         | <b>15,998,700</b>         | <b>16,025,000</b>           |

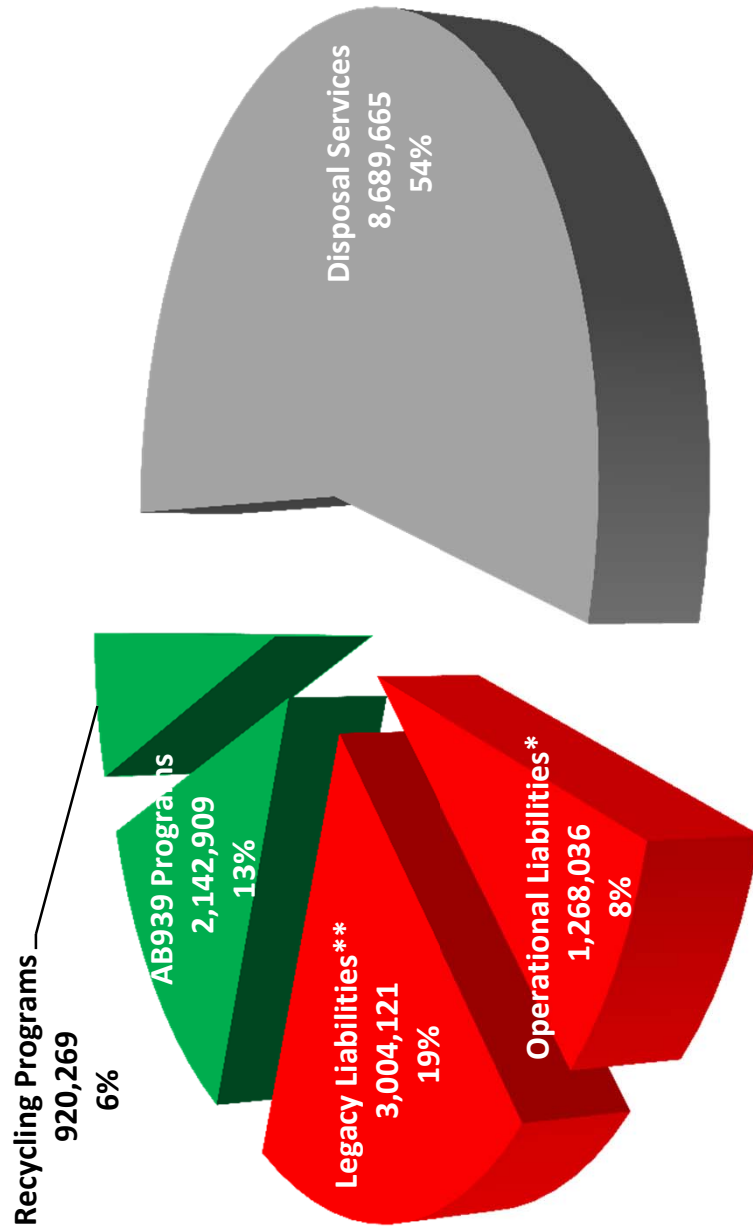
\*46% of total bond debt are for Operational Liabilities

\*54% of total bond debt are for Legacy Liabilities

# Salinas Valley Solid Waste Authority

## Full Cost of Services by Major Function

### \$16,025,000



**Salinas Valley Solid Waste Authority**  
**Cost of Services by Program**  
**FY 2013-14**

|  | <b>2013-14<br/>PROPOSED</b> | <b>Scalehouse<br/>Allocation</b> | <b>Overhead<br/>Allocation</b> | <b>Full Cost of<br/>Services</b> |
|--|-----------------------------|----------------------------------|--------------------------------|----------------------------------|
| 1110 - Executive Administration            | 391,550                     |                                  | (391,550)                      | -                                |
| 1120 - Administrative Support              | 399,000                     |                                  | (399,000)                      | -                                |
| 1130 - Human Resources Administration      | 323,900                     |                                  | (323,900)                      | -                                |
| 1140 - Clerk of the Board                  | 163,850                     |                                  | (163,850)                      | -                                |
| 1200 - Finance Administration              | 640,700                     |                                  | (640,700)                      | -                                |
| 1300 - Operations Administration           | 245,200                     |                                  | (245,200)                      | -                                |
| 2100 - Resource Recovery                   | 682,320                     |                                  | 141,417                        | 823,737                          |
| 2150 - Marketing                           | 75,000                      |                                  | 15,544                         | 90,544                           |
| 2200 - Public Education                    | 160,000                     |                                  | 33,161                         | 193,161                          |
| 2300 - Household Hazardous Waste           | 668,800                     |                                  | 138,615                        | 807,415                          |
| 2400 - C & D Diversion                     | 30,000                      |                                  | 6,218                          | 36,218                           |
| 2500 - Organics Diversion                  | 587,530                     |                                  | 121,771                        | 709,301                          |
| 2600 - Diversion Services                  | 144,750                     |                                  | 30,001                         | 174,751                          |
| 3100 - Scalehouse Operations               | 371,650                     | (371,650)                        | -                              | -                                |
| 3600 - JR Transfer Station                 | 724,400                     |                                  | 150,139                        | 874,539                          |
| 3650 - ML Transfer Station                 | 150,000                     |                                  | 31,089                         | 181,089                          |
| 3710 - SS Disposal Operations              | 667,350                     | 185,825                          | 176,828                        | 1,030,003                        |
| 3720 - SS Transfer Operations              | 909,000                     |                                  | 188,399                        | 1,097,399                        |
| 3730 - SS Recycling Operations             | 188,900                     |                                  | 39,151                         | 228,051                          |
| 4500 - JC Landfill Operations              | 3,714,600                   | 185,825                          | 808,399                        | 4,708,824                        |
| 5300 - Crazy Horse Postclosure Maintenance | 553,100                     |                                  | 114,635                        | 667,735                          |
| 5400 - Lewis Road Postclosure Maintenance  | 214,400                     |                                  | 44,436                         | 258,836                          |
| 5500 - Johnson Canyon ECS                  | 322,100                     |                                  | 66,758                         | 388,858                          |
| 5600 - Jolon Road Postclosure Maintenance  | 168,800                     |                                  | 34,985                         | 203,785                          |
| 5700 - Sun Street ECS                      | 109,300                     |                                  | 22,653                         | 131,953                          |
| 6100 - Debt Service - Interest             | 1,979,200                   |                                  |                                | 1,979,200                        |
| 6200 - Debt Service - Principal            | 1,162,600                   |                                  |                                | 1,162,600                        |
| 6605 - Closure Set-Aside                   | 277,000                     |                                  |                                | 277,000                          |
| <b>Grand Total</b>                         | <b>16,025,000</b>           | <b>-</b>                         | <b>-</b>                       | <b>16,025,000</b>                |



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**Salinas Valley Solid Waste Authority**  
**Budget by Category with Line Item Detail**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Percent<br/>Change</b> |
|--|---------------------------|-----------------------------|---------------------------|
| <b>61 - Employee Services</b>                              |                           |                             |                           |
| 61110 - Regular Pay  | 2,532,000                 | 2,577,200                   | 1.8%                      |
| 61112 - Special Assignment Pay - Asst. GM responsibilities | -                         | 15,000                      |                           |
| 61120 - Paid Time Off                                      | 87,500                    | 99,400                      | 13.6%                     |
| 61300 - Overtime - Regular                                 | 76,500                    | 89,500                      | 17.0%                     |
| 61400 - Education Assistance                               | 2,000                     | 2,000                       | 0.0%                      |
| 61410 - Wellness Program                                   | 4,000                     | 4,000                       | 0.0%                      |
| 61700 - Flexible Leave                                     | 50,600                    | 52,500                      | 3.8%                      |
| 61705 - Management Leave                                   | 23,000                    | 22,300                      | -3.0%                     |
| 61815 - Auto Allowance                                     | 30,000                    | 30,000                      | 0.0%                      |
| 61816 - Cell Phone   | 11,300                    | 11,300                      | 0.0%                      |
| 61822 - PERS Employer Contribution                         | 262,800                   | 276,200                     | 5.1%                      |
| 61823 - PERS EPMC  | 177,000                   | 181,200                     | 2.4%                      |
| 61825 - Medicare   | 37,200                    | 38,500                      | 3.5%                      |
| 61826 - FICA   | 900                       | -                           | -100.0%                   |
| 61831 - Health Insurance                                   | 575,800                   | 668,700                     | 16.1%                     |
| 61833 - Long-Term Disability                               | 11,000                    | 12,000                      | 9.1%                      |
| 61834 - Unemployment                                       | 19,900                    | 20,600                      | 3.5%                      |
| 61836 - Life Insurance                                     | 9,800                     | 10,400                      | 6.1%                      |
| 61837 - Insurance - Workers Compensation                   | 112,300                   | 146,200                     | 30.2%                     |
| 61999 - CIP/Program Regular Salary Deduct                  | (166,400)                 | (65,000)                    | -60.9%                    |
| <b>61 - Employee Services Total</b>                        | <b>3,857,200</b>          | <b>4,192,000</b>            | <b>8.7%</b>               |
| <b>62 - Supplies</b>                                       |                           |                             |                           |
| 62100 - Office Supplies & Materials                        | 29,450                    | 35,800                      | 21.6%                     |
| 62120 - Reproduction Costs                                 | 124                       | 1,000                       | 708.5%                    |
| 62130 - Copier/Printer Supplies                            | 10,100                    | 7,100                       | -29.7%                    |
| 62140 - Janitorial Supplies                                | 4,700                     | 4,400                       | -6.4%                     |
| 62230 - Rolling Stock Supplies                             | 6,600                     | 5,500                       | -16.7%                    |
| 62230 - Vehicle Supplies                                   | 3,900                     | 7,000                       | 79.5%                     |
| 62290 - Other Repair & Maintenance Supplies                | 31,600                    | 21,500                      | -32.0%                    |
| 62330 - Fuel   | 139,676                   | 112,400                     | -19.5%                    |
| 62335 - Biodiesel Fuel                                     | 159,600                   | 185,000                     | 15.9%                     |
| 62510 - Uniforms   | 3,600                     | 4,050                       | 12.5%                     |
| 62800 - Special Dept Supplies                              | 33,500                    | 34,500                      | 3.0%                      |
| 62801 - Graffiti Removal Supplies                          | 1,500                     | 2,500                       | 66.7%                     |
| 62802 - Litter Abatement                                   | 2,500                     | -                           | -100.0%                   |
| 62810 - Software/License Renewals                          | 11,000                    | 7,900                       | -28.2%                    |
| 62840 - Safety Supplies                                    | 7,100                     | 8,300                       | 16.9%                     |
| 62850 - Small Tools  | 900                       | 500                         | -44.4%                    |
| 62910 - Minor Capital Outlay                               | 10,500                    | 11,500                      | 9.5%                      |
| 62915 - Minor Computer Equipment                           | 5,580                     | 4,000                       | -28.3%                    |
| <b>62 - Supplies Total</b>                                 | <b>461,930</b>            | <b>452,950</b>              | <b>-1.9%</b>              |
| <b>63 - Contract Services</b>                              |                           |                             |                           |
| 63116 - Cell Phones  | 7,250                     | 6,800                       | -6.2%                     |
| 63120 - Telephone  | 15,600                    | 14,600                      | -6.4%                     |
| 63121 - Conference Call Services                           | -                         | 700                         |                           |
| 63125 - Internet Services                                  | 6,800                     | 5,600                       | -17.6%                    |
| 63126 - Exchange Hosting Services                          | 4,500                     | 3,000                       | -33.3%                    |
| 63127 - Network Access                                     | 760                       | 800                         | 5.3%                      |

**Salinas Valley Solid Waste Authority**  
**Budget by Category with Line Item Detail**  
**FY 2013-14**

|   | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Percent<br/>Change</b> |
|---|---------------------------|-----------------------------|---------------------------|
| 63140 - Postage                                     | 5,000                     | 5,000                       | 0.0%                      |
| 63150 - Overnight Shipments                         | 2,000                     | 2,000                       | 0.0%                      |
| 63210 - Water                                       | 9,600                     | 8,400                       | -12.5%                    |
| 63220 - Sewer                                       | 400                       | 400                         | 0.0%                      |
| 63230 - Gas & Electricity                           | 108,000                   | 128,200                     | 18.7%                     |
| 63240 - Portable Toilet                             | 4,100                     | 4,100                       | 0.0%                      |
| 63250 - Exterminator Service                        | 4,580                     | 4,550                       | -0.7%                     |
| 63261 - Vector Control                              | 7,900                     | 5,000                       | -36.7%                    |
| 63270 - Garbage/Recycling Pickup                    | 700                       | 700                         | 0.0%                      |
| 63320 - Building Rent                               | 86,400                    | 86,400                      | 0.0%                      |
| 63322 - Building Maintenance Fees                   | 21,000                    | 21,000                      | 0.0%                      |
| 63410 - Vehicle Maintenance                         | 181,700                   | 110,000                     | -39.5%                    |
| 63416 - Building Alarm Service                      | 5,430                     | 4,950                       | -8.8%                     |
| 63430 - Equipment Maintenance                       | 38,500                    | 41,200                      | 7.0%                      |
| 63431 - Equip Maintenance - Copier                  | 3,500                     | 3,500                       | 0.0%                      |
| 63440 - Equipment Rental                            | 7,970                     | 21,000                      | 163.5%                    |
| 63510 - Legal Services                              | 170,000                   | 105,000                     | -38.2%                    |
| 63520 - Recruitment Services                        | 2,000                     | -                           | -100.0%                   |
| 63522 - HR Investigations, Testing                  | 3,600                     | 2,000                       | -44.4%                    |
| 63530 - Audit Services                              | 23,050                    | 24,000                      | 4.1%                      |
| 63535 - Actuarial Services                          | 10,000                    | -                           | -100.0%                   |
| 63540 - Consulting Engineer                         | 36,060                    | 20,000                      | -44.5%                    |
| 63542 - Eng. Services - Surveying                   | 25,000                    | 39,000                      | 56.0%                     |
| 63543 - Aerial Topography                           | -                         | 6,000                       |                           |
| 63544 - Eng. Services - Leachate                    | 47,500                    | 47,500                      | 0.0%                      |
| 63545 - Eng. Services - GW Monitoring               | 92,000                    | 89,200                      | -3.0%                     |
| 63546 - TO-15 Testing                               | 7,600                     | 7,600                       | 0.0%                      |
| 63548 - Eng. Services - LFG System                  | 148,000                   | 148,000                     | 0.0%                      |
| 63549 - Eng Services - LFG Surface Monitoring       | 36,000                    | 36,000                      | 0.0%                      |
| 63551 - GHG Monitoring (AB32)                       | 38,500                    | 25,000                      | -35.1%                    |
| 63553 - Eng. Services - GW Cap - Non Routine        | 2,670                     | 2,500                       | -6.4%                     |
| 63554 - Eng. Services - Leachate - Non Routine      | 14,400                    | 11,200                      | -22.2%                    |
| 63555 - Eng. Services - GW Monitoring - Non Routine | 10,000                    | 8,500                       | -15.0%                    |
| 63558 - Eng. Services - LFG System - Non Routine    | 52,000                    | 64,900                      | 24.8%                     |
| 63560 - Custodial Service                           | 17,000                    | 19,600                      | 15.3%                     |
| 63565 - Records Management Disposal Service         | 250                       | 250                         | 0.0%                      |
| 63570 - Bank of NY -1997 Series A Bond              | 5,100                     | 5,100                       | 0.0%                      |
| 63571 - Bond Continuing Disclosure Services         | 1,850                     | 1,900                       | 2.7%                      |
| 63580 - Safety Program/Consulting                   | 4,450                     | 5,000                       | 12.4%                     |
| 63581 - Safety Awards                               | 6,520                     | 7,000                       | 7.4%                      |
| 63586 - Vehicle Safety Inspection                   | 1,200                     | -                           | -100.0%                   |
| 63587 - Street Sweeping                             | 9,500                     | 3,000                       | -68.4%                    |
| 63590 - Other Professional Services                 | 3,000                     | 3,000                       | 0.0%                      |
| 63592 - Facility Maintenance                        | 47,000                    | 38,000                      | -19.1%                    |
| 63593 - Landscape Maintenance                       | 2,400                     | 5,500                       | 129.2%                    |
| 63594 - Credit Card Fees                            | 8,000                     | 8,000                       | 0.0%                      |
| 63595 - Returned Check Expense                      | 500                       | 500                         | 0.0%                      |
| 63596 - Bank Fees                                   | 10,200                    | 10,800                      | 5.9%                      |



**Salinas Valley Solid Waste Authority**  
**Budget by Category with Line Item Detail**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Percent<br/>Change</b> |
|--|---------------------------|-----------------------------|---------------------------|
| 63597 - Litter Abatement                       | 60,000                    | 60,000                      | 0.0%                      |
| 63598 - FSA Service Fees                       | 910                       | 800                         | -12.1%                    |
| 63599 - EAP Service Fee                        | 5,260                     | 5,250                       | -0.2%                     |
| 63603 - NPDES Improvements                     | 100,000                   | 25,000                      | -75.0%                    |
| 63613 - Contract Labor                         | 41,000                    | 74,000                      | 80.5%                     |
| 63615 - Hauling Services                       | -                         | 3,500                       |                           |
| 63616 - Madison Lane Transfer Station Services | 450,000                   | 150,000                     | -66.7%                    |
| 63622 - Diversion Assistance Fee-JC            | 98,000                    | 100,000                     | 2.0%                      |
| 63623 - Metal Diversion Fees                   | 2,500                     | 1,500                       | -40.0%                    |
| 63624 - Tires Diversion Fees                   | 4,000                     | 7,500                       | 87.5%                     |
| 63625 - Wood Waste Diversion Fees              | 6,600                     | 3,700                       | -43.9%                    |
| 63628 - Greenwaste Processing Fees             | 591,930                   | 582,330                     | -1.6%                     |
| 63630 - C&D Recycling (ST Goal)                | 58,500                    | 30,000                      | -48.7%                    |
| 63631 - Mattresses Diversion Service           | 35,000                    | 35,750                      | 2.1%                      |
| 63632 - Carpets Diversion Service              | 1,500                     | -                           | -100.0%                   |
| 63636 - Diversion Assistance - SS              | 65,000                    | 75,000                      | 15.4%                     |
| 63637 - Food Waste Diversion                   | 12,000                    | -                           | -100.0%                   |
| 63651 - HHW Hauling & Disposal                 | 150,000                   | 150,000                     | 0.0%                      |
| 63653 - ABOP Disposal                          | 5,000                     | 5,000                       | 0.0%                      |
| 63654 - Freon Removal                          | 2,400                     | 2,400                       | 0.0%                      |
| 63655 - HHW Disposal Supplies                  | 32,200                    | 35,000                      | 8.7%                      |
| 63671 - Network Support                        | 13,350                    | 20,000                      | 49.8%                     |
| 63672 - Laserfiche Support                     | 7,200                     | 7,200                       | 0.0%                      |
| 63673 - Paradigm Support                       | 17,000                    | 17,000                      | 0.0%                      |
| 63674 - Plan-It Support                        | 1,000                     | 1,000                       | 0.0%                      |
| 63675 - Website Hosting Service                | 840                       | 900                         | 7.1%                      |
| 63676 - INCODE Off Site Backup                 | 2,000                     | 2,000                       | 0.0%                      |
| 63677 - INCODE Support                         | 16,500                    | 18,000                      | 9.1%                      |
| 63679 - Employee Evaluations Software Support  | 3,000                     | 3,000                       | 0.0%                      |
| 63700 - Public Media Relations                 | 4,100                     | 10,000                      | 143.9%                    |
| 63711 - Media Campaign                         | 107,280                   | 100,000                     | -6.8%                     |
| 63715 - Give Aways                             | 4,950                     | 5,000                       | 1.0%                      |
| 63719 - RecycleRama                            | 60,000                    | 60,000                      | 0.0%                      |
| 63730 - Direct Mailing                         | 27,720                    | -                           | -100.0%                   |
| 63750 - Increased Public Education (ST Goal)   | 75,000                    | 100,000                     | 33.3%                     |
| 63810 - Leachate Storage                       | 1,400                     | 13,500                      | 864.3%                    |
| 63811 - RWQCB Studies                          | 2,000                     | 2,000                       | 0.0%                      |
| 63812 - Lab Water Analysis                     | 55,000                    | 55,000                      | 0.0%                      |
| 63813 - Eng. Services - GW Cap                 | 16,130                    | 17,000                      | 5.4%                      |
| 63815 - Site Grading                           | 11,340                    | 10,000                      | -11.8%                    |
| 63817 - NPDES - Permitting                     | -                         | 45,000                      |                           |
| 63850 - Gonzales Host Fees                     | 250,000                   | 250,000                     | 0.0%                      |
| 63921 - Scale Maintenance & Repair - JC        | 7,200                     | 7,200                       | 0.0%                      |
| 63922 - Scale Maintenance & Repair - SS        | 6,000                     | 6,000                       | 0.0%                      |
| 63952 - Tonnage Band Fees                      | (152,800)                 | (130,100)                   | -14.9%                    |
| 63955 - Landfill Operations                    | 1,981,800                 | 2,030,300                   | 2.4%                      |
| 63956 - Compaction Incentive                   | 800,000                   | 800,000                     | 0.0%                      |
| 63957 - Transfer Station Operations            | 679,800                   | 700,200                     | 3.0%                      |
| 63958 - Out of Scope Work                      | 9,168                     | 10,000                      | 9.1%                      |

**Salinas Valley Solid Waste Authority**  
**Budget by Category with Line Item Detail**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> | <b>Percent<br/>Change</b> |
|--|---------------------------|-----------------------------|---------------------------|
| 63960 - Contingencies                                      | 35,020                    | 59,100                      | 68.8%                     |
| <b>63 - Contract Services Total</b>                        | <b>7,120,838</b>          | <b>6,787,980</b>            | <b>-4.7%</b>              |
| <b>64 - Other Expenses</b>                                 |                           |                             |                           |
| 64100 - Advertising/Public Notices                         | 8,900                     | 10,400                      | 16.9%                     |
| 64110 - Advertising - Recruitments                         | 3,000                     | 1,500                       | -50.0%                    |
| 64200 - Conferences/Meetings                               | 29,650                    | 31,500                      | 6.2%                      |
| 64201 - Travel Expense - General Manager                   | 4,000                     | 2,000                       | -50.0%                    |
| 64210 - Board Meeting Supplies                             | 3,000                     | 3,000                       | 0.0%                      |
| 64220 - Board Retreat                                      | 12,100                    | 6,500                       | -46.3%                    |
| 64225 - Confrences/Meetings - Boardmembers                 | 1,900                     | 7,500                       | 294.7%                    |
| 64240 - Employee Recognition                               | 3,500                     | 4,000                       | 14.3%                     |
| 64250 - Training   | 23,800                    | 24,500                      | 2.9%                      |
| 64251 - INCODE Student Center                              | -                         | 1,500                       |                           |
| 64310 - Association Memberships                            | 9,590                     | 11,000                      | 14.7%                     |
| 64320 - Publications & Trade Journals                      | 6,300                     | 6,270                       | -0.5%                     |
| 64411 - Insurance - Commercial Auto                        | 29,970                    | 34,600                      | 15.4%                     |
| 64412 - Insurance - Crime                                  | 5,190                     | 6,100                       | 17.5%                     |
| 64413 - Insurance - Environmental Impairment Liability     | 77,460                    | 89,400                      | 15.4%                     |
| 64414 - Insurance - General Liability                      | 36,060                    | 41,700                      | 15.6%                     |
| 64415 - Insurance - Public Officials and Employment Liabil | 15,310                    | 18,100                      | 18.2%                     |
| 64416 - Insurance - Property Damage                        | 22,570                    | 26,200                      | 16.1%                     |
| 64417 - Insurance - Excess Liability                       | 29,600                    | 34,300                      | 15.9%                     |
| 64418 - Insurance - Surety Bond                            | 2,750                     | 3,200                       | 16.4%                     |
| 64419 - First Aid  | 750                       | -                           | -100.0%                   |
| 64700 - Refunds & Reimbursement                            | 1,000                     | 1,000                       | 0.0%                      |
| 64810 - Board Member Stipends                              | 13,500                    | 14,400                      | 6.7%                      |
| 64903 - Fees & Permits                                     | 8,640                     | 1,000                       | -88.4%                    |
| 64904 - Property Taxes                                     | 27,700                    | 27,700                      | 0.0%                      |
| 64905 - Mo.Co. LEA Fees                                    | 78,622                    | 78,200                      | -0.5%                     |
| 64906 - Mo.Co. Regional Fees                               | 184,500                   | 184,500                     | 0.0%                      |
| 64910 - SBOE - CIWMB Fees                                  | 349,100                   | 349,100                     | 0.0%                      |
| 64920 - MBUAPCD-Air Board Fees                             | 21,300                    | 20,600                      | -3.3%                     |
| 64925 - SWRCB Fees   | 119,100                   | 122,000                     | 2.4%                      |
| 64943 - Fees and Permits                                   | 1,000                     | 1,000                       | 0.0%                      |
| <b>64 - Other Expenses Total</b>                           | <b>1,129,862</b>          | <b>1,162,770</b>            | <b>2.9%</b>               |
| <b>65 - Debt Service</b>                                   |                           |                             |                           |
| 65110 - 2002 Rev Bonds Interest                            | 1,770,000                 | 1,721,600                   | -2.7%                     |
| 65120 - Salinas IPA Interest                               | 267,120                   | 257,600                     | -3.6%                     |
| 65210 - 2002 Rev Bonds Principal                           | 985,000                   | 1,035,000                   | 5.1%                      |
| 65220 - Salinas IPA Principal                              | 118,000                   | 127,600                     | 8.1%                      |
| <b>65 - Debt Service Total</b>                             | <b>3,140,120</b>          | <b>3,141,800</b>            | <b>0.1%</b>               |
| <b>66 - Capital Outlay</b>                                 |                           |                             |                           |
| 66530 - Office Equipment                                   | 2,150                     | 2,500                       | 16.3%                     |
| 66550 - Rolling Equipment                                  | 9,600                     | 8,000                       | -16.7%                    |
| <b>66 - Capital Outlay Total</b>                           | <b>11,750</b>             | <b>10,500</b>               | <b>-10.6%</b>             |
| <b>67 - Closure/Postclosure</b>                            |                           |                             |                           |
| 67100 - Closure Expense                                    | 277,000                   | 277,000                     | 0.0%                      |
| <b>67 - Closure/Postclosure Total</b>                      | <b>277,000</b>            | <b>277,000</b>              | <b>0.0%</b>               |
| <b>Grand Total</b>   | <b>15,998,700</b>         | <b>16,025,000</b>           | <b>0.2%</b>               |

**Salinas Valley Solid Waste Authority**  
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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| <b>105 - Administration Fund</b>                           |                           |                             |
| <b>1110 - Executive Administration</b>                     |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 178,300                   | 176,500                     |
| 61112 - Special Assignment Pay - Asst. GM responsibilities | -                         | 15,000                      |
| 61120 - Paid Time Off                                      | 6,200                     | 6,800                       |
| 61705 - Management Leave                                   | 5,200                     | 5,100                       |
| 61815 - Auto Allowance                                     | 6,000                     | 6,000                       |
| 61816 - Cell Phone   | 1,200                     | 1,200                       |
| 61822 - PERS Employer Contribution                         | 18,600                    | 18,900                      |
| 61823 - PERS EPMC  | 12,500                    | 12,400                      |
| 61825 - Medicare   | 2,600                     | 2,600                       |
| 61831 - Health Insurance                                   | 20,400                    | 23,400                      |
| 61833 - Long-Term Disability                               | 800                       | 800                         |
| 61834 - Unemployment                                       | 600                       | 600                         |
| 61836 - Life Insurance                                     | 700                       | 700                         |
| 61837 - Insurance - Workers Compensation                   | 4,700                     | 1,300                       |
| 61999 - CIP/Program Regular Salary Deduct                  | (26,300)                  | (5,000)                     |
| 61 - Employee Services Total                               | 231,500                   | 266,300                     |
| 62 - Supplies  |                           |                             |
| 62810 - Software/License Renewals                          | 400                       | 400                         |
| 62915 - Minor Computer Equipment                           | 1,250                     | 500                         |
| 62 - Supplies Total  | 1,650                     | 900                         |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 600                       | 600                         |
| 63510 - Legal Services                                     | 75,000                    | 85,000                      |
| 63540 - Consulting Engineer                                | 20,760                    | 15,000                      |
| 63590 - Other Professional Services                        | 3,000                     | 3,000                       |
| 63598 - FSA Service Fees                                   | 100                       | 100                         |
| 63599 - EAP Service Fee                                    | 150                       | 150                         |
| 63960 - Contingencies                                      | 3,700                     | -                           |
| 63 - Contract Services Total                               | 103,310                   | 103,850                     |
| 64 - Other Expenses  |                           |                             |
| 64200 - Conferences/Meetings                               | 5,000                     | 5,000                       |
| 64201 - Travel Expense - General Manager                   | 4,000                     | 2,000                       |
| 64250 - Training   | 2,000                     | 2,000                       |
| 64310 - Association Memberships                            | 5,000                     | 5,000                       |
| 64320 - Publications & Trade Journals                      | 2,000                     | 2,000                       |
| 64412 - Insurance - Crime                                  | 370                       | 500                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 690                       | 800                         |
| 64418 - Insurance - Surety Bond                            | 2,750                     | 3,200                       |
| 64 - Other Expenses Total                                  | 21,810                    | 20,500                      |
| <b>1110 - Executive Administration Total</b>               | <b>358,270</b>            | <b>391,550</b>              |
| <b>1120 - Administrative Support</b>                       |                           |                             |
| 61 - Employee Services                                     |                           |                             |

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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 61110 - Regular Pay                      | 107,300                   | 112,000                     |
| 61120 - Paid Time Off                    | 3,700                     | 4,400                       |
| 61300 - Overtime - Regular               | 500                       | 500                         |
| 61410 - Wellness Program                 | 1,000                     | 1,000                       |
| 61700 - Flexible Leave                   | 3,100                     | 3,300                       |
| 61822 - PERS Employer Contribution       | 11,200                    | 12,000                      |
| 61823 - PERS EPMC                        | 7,500                     | 7,900                       |
| 61825 - Medicare                         | 1,600                     | 1,700                       |
| 61831 - Health Insurance                 | 25,500                    | 29,300                      |
| 61833 - Long-Term Disability             | 500                       | 500                         |
| 61834 - Unemployment                     | 1,100                     | 1,100                       |
| 61836 - Life Insurance                   | 400                       | 400                         |
| 61837 - Insurance - Workers Compensation | 800                       | 1,800                       |
| <b>61 - Employee Services Total</b>      | <b>164,200</b>            | <b>175,900</b>              |
| <b>62 - Supplies</b>                     |                           |                             |
| 62100 - Office Supplies & Materials      | 23,000                    | 30,000                      |
| 62120 - Reproduction Costs               | 124                       | 1,000                       |
| 62130 - Copier/Printer Supplies          | 9,000                     | 6,000                       |
| 62140 - Janitorial Supplies              | 3,500                     | 2,000                       |
| 62230 - Vehicle Supplies                 | 1,200                     | 2,000                       |
| 62330 - Fuel                             | 2,576                     | 1,200                       |
| 62800 - Special Dept Supplies            | 3,000                     | 3,000                       |
| 62810 - Software/License Renewals        | 600                       | 600                         |
| 62910 - Minor Capital Outlay             | 1,500                     | -                           |
| 62915 - Minor Computer Equipment         | 1,000                     | 1,000                       |
| <b>62 - Supplies Total</b>               | <b>45,500</b>             | <b>46,800</b>               |
| <b>63 - Contract Services</b>            |                           |                             |
| 63120 - Telephone                        | 9,000                     | 9,000                       |
| 63121 - Conference Call Services         | -                         | 700                         |
| 63140 - Postage                          | 5,000                     | 5,000                       |
| 63150 - Overnight Shipments              | 800                       | 800                         |
| 63210 - Water                            | 600                       | 600                         |
| 63230 - Gas & Electricity                | 12,000                    | 12,000                      |
| 63270 - Garbage/Recycling Pickup         | 700                       | 700                         |
| 63320 - Building Rent                    | 86,400                    | 86,400                      |
| 63322 - Building Maintenance Fees        | 21,000                    | 21,000                      |
| 63416 - Building Alarm Service           | 700                       | 700                         |
| 63430 - Equipment Maintenance            | 1,000                     | 1,000                       |
| 63431 - Equip Maintenance - Copier       | 3,500                     | 3,500                       |
| 63560 - Custodial Service                | 9,600                     | 6,600                       |
| 63598 - FSA Service Fees                 | 200                       | 200                         |
| 63599 - EAP Service Fee                  | 300                       | 300                         |
| <b>63 - Contract Services Total</b>      | <b>150,800</b>            | <b>148,500</b>              |
| <b>64 - Other Expenses</b>               |                           |                             |
| 64100 - Advertising/Public Notices       | 5,000                     | 5,000                       |

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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 64200 - Conferences/Meetings                               | -                         | 1,000                       |
| 64250 - Training   | 2,000                     | 2,000                       |
| 64411 - Insurance - Commercial Auto                        | 750                       | 300                         |
| 64412 - Insurance - Crime                                  | 220                       | 300                         |
| 64413 - Insurance - Environmental Impairment Liability     | 12,910                    | 14,900                      |
| 64414 - Insurance - General Liability                      | 790                       | 900                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 130                       | 200                         |
| 64416 - Insurance - Property Damage                        | 1,990                     | 2,300                       |
| 64417 - Insurance - Excess Liability                       | 750                       | 900                         |
| 64 - Other Expenses Total                                  | 24,540                    | 27,800                      |
| <b>1120 - Administrative Support Total</b>                 | <b>385,040</b>            | <b>399,000</b>              |
| <b>1130 - Human Resources Administration</b>               |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 163,100                   | 166,300                     |
| 61120 - Paid Time Off                                      | 5,600                     | 6,400                       |
| 61300 - Overtime - Regular                                 | 500                       | 500                         |
| 61400 - Education Assistance                               | 1,000                     | 1,000                       |
| 61410 - Wellness Program                                   | 500                       | 500                         |
| 61700 - Flexible Leave                                     | 1,900                     | 1,900                       |
| 61705 - Management Leave                                   | 2,900                     | 3,000                       |
| 61815 - Auto Allowance                                     | 6,000                     | 6,000                       |
| 61816 - Cell Phone   | 1,000                     | 1,000                       |
| 61822 - PERS Employer Contribution                         | 17,000                    | 17,800                      |
| 61823 - PERS EPMC  | 11,500                    | 11,700                      |
| 61825 - Medicare   | 2,400                     | 2,500                       |
| 61831 - Health Insurance                                   | 32,600                    | 37,400                      |
| 61833 - Long-Term Disability                               | 800                       | 800                         |
| 61834 - Unemployment                                       | 1,100                     | 1,100                       |
| 61836 - Life Insurance                                     | 600                       | 600                         |
| 61837 - Insurance - Workers Compensation                   | 1,200                     | 1,700                       |
| 61 - Employee Services Total                               | 249,700                   | 260,200                     |
| 62 - Supplies  |                           |                             |
| 62810 - Software/License Renewals                          | 600                       | 600                         |
| 62915 - Minor Computer Equipment                           | 1,000                     | 1,000                       |
| 62 - Supplies Total  | 1,600                     | 1,600                       |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 600                       | 600                         |
| 63510 - Legal Services                                     | 5,000                     | 20,000                      |
| 63520 - Recruitment Services                               | 2,000                     | -                           |
| 63522 - HR Investigations, Testing                         | 500                       | 2,000                       |
| 63580 - Safety Program/Consulting                          | 4,450                     | 5,000                       |
| 63581 - Safety Awards                                      | 6,520                     | 7,000                       |
| 63599 - EAP Service Fee                                    | 300                       | 300                         |
| 63679 - Employee Evaluations Software Support              | 3,000                     | 3,000                       |
| 63 - Contract Services Total                               | 22,370                    | 37,900                      |

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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 64 - Other Expenses  |                           |                             |
| 64110 - Advertising - Recruitments                         | 3,000                     | 1,500                       |
| 64200 - Conferences/Meetings                               | 4,100                     | 4,000                       |
| 64240 - Employee Recognition                               | 3,500                     | 4,000                       |
| 64250 - Training   | 9,900                     | 10,000                      |
| 64310 - Association Memberships                            | 2,000                     | 2,000                       |
| 64320 - Publications & Trade Journals                      | 1,800                     | 2,000                       |
| 64412 - Insurance - Crime                                  | 330                       | 400                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 190                       | 300                         |
| 64419 - First Aid  | 750                       | -                           |
| 64 - Other Expenses Total                                  | 25,570                    | 24,200                      |
| <b>1130 - Human Resources Administration Total</b>         | <b>299,240</b>            | <b>323,900</b>              |
| <b>1140 - Clerk of the Board</b>                           |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 67,700                    | 72,400                      |
| 61120 - Paid Time Off                                      | 2,400                     | 2,800                       |
| 61300 - Overtime - Regular                                 | 500                       | 500                         |
| 61700 - Flexible Leave                                     | 2,000                     | 2,100                       |
| 61822 - PERS Employer Contribution                         | 7,100                     | 7,800                       |
| 61823 - PERS EPMC  | 4,800                     | 5,100                       |
| 61825 - Medicare   | 1,000                     | 1,100                       |
| 61826 - FICA   | 900                       | -                           |
| 61831 - Health Insurance                                   | 18,600                    | 21,300                      |
| 61833 - Long-Term Disability                               | 300                       | 400                         |
| 61834 - Unemployment                                       | 600                       | 600                         |
| 61836 - Life Insurance                                     | 300                       | 300                         |
| 61837 - Insurance - Workers Compensation                   | 500                       | 1,600                       |
| 61 - Employee Services Total                               | 106,700                   | 116,000                     |
| 62 - Supplies  |                           |                             |
| 62810 - Software/License Renewals                          | 300                       | 300                         |
| 62915 - Minor Computer Equipment                           | 480                       | 500                         |
| 62 - Supplies Total  | 780                       | 800                         |
| 63 - Contract Services                                     |                           |                             |
| 63250 - Exterminator Service                               | 640                       | 650                         |
| 63565 - Records Management Disposal Service                | 250                       | 250                         |
| 63598 - FSA Service Fees                                   | 80                        | 100                         |
| 63599 - EAP Service Fee                                    | 150                       | 150                         |
| 63672 - Laserfiche Support                                 | 7,200                     | 7,200                       |
| 63 - Contract Services Total                               | 8,320                     | 8,350                       |
| 64 - Other Expenses  |                           |                             |
| 64100 - Advertising/Public Notices                         | 3,900                     | 3,900                       |
| 64200 - Conferences/Meetings                               | 1,500                     | 1,500                       |
| 64210 - Board Meeting Supplies                             | 3,000                     | 3,000                       |
| 64220 - Board Retreat                                      | 12,100                    | 6,500                       |
| 64225 - Confrences/Meetings - Boardmembers                 | 1,900                     | 7,500                       |



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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 64250 - Training   | 1,000                     | 1,000                       |
| 64310 - Association Memberships                            | 420                       | 600                         |
| 64412 - Insurance - Crime                                  | 150                       | 200                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 90                        | 100                         |
| 64810 - Board Member Stipends                              | 13,500                    | 14,400                      |
| 64 - Other Expenses Total                                  | 37,560                    | 38,700                      |
| <b>1140 - Clerk of the Board Total</b>                     | <b>153,360</b>            | <b>163,850</b>              |
| <b>1200 - Finance Administration</b>                       |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 335,100                   | 341,700                     |
| 61120 - Paid Time Off                                      | 11,600                    | 13,200                      |
| 61300 - Overtime - Regular                                 | 2,500                     | 2,500                       |
| 61400 - Education Assistance                               | 500                       | 500                         |
| 61410 - Wellness Program                                   | 500                       | 500                         |
| 61700 - Flexible Leave                                     | 6,500                     | 6,600                       |
| 61705 - Management Leave                                   | 3,200                     | 3,300                       |
| 61815 - Auto Allowance                                     | 6,000                     | 6,000                       |
| 61816 - Cell Phone   | 1,600                     | 1,600                       |
| 61822 - PERS Employer Contribution                         | 34,900                    | 36,600                      |
| 61823 - PERS EPMC  | 23,500                    | 24,000                      |
| 61825 - Medicare   | 4,900                     | 5,000                       |
| 61831 - Health Insurance                                   | 69,700                    | 79,900                      |
| 61833 - Long-Term Disability                               | 1,500                     | 1,600                       |
| 61834 - Unemployment                                       | 2,200                     | 2,200                       |
| 61836 - Life Insurance                                     | 1,200                     | 1,200                       |
| 61837 - Insurance - Workers Compensation                   | 2,500                     | 5,400                       |
| 61 - Employee Services Total                               | 507,900                   | 531,800                     |
| 62 - Supplies  |                           |                             |
| 62100 - Office Supplies & Materials                        | 750                       | 600                         |
| 62800 - Special Dept Supplies                              | 1,500                     | 1,000                       |
| 62810 - Software/License Renewals                          | 6,600                     | 3,500                       |
| 62910 - Minor Capital Outlay                               | -                         | 1,500                       |
| 62915 - Minor Computer Equipment                           | 1,850                     | 1,000                       |
| 62 - Supplies Total  | 10,700                    | 7,600                       |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 600                       | -                           |
| 63125 - Internet Services                                  | 4,800                     | 3,600                       |
| 63126 - Exchange Hosting Services                          | 4,500                     | 3,000                       |
| 63127 - Network Access                                     | 760                       | 800                         |
| 63150 - Overnight Shipments                                | 200                       | 200                         |
| 63430 - Equipment Maintenance                              | 550                       | 600                         |
| 63530 - Audit Services                                     | 23,050                    | 24,000                      |
| 63535 - Actuarial Services                                 | 10,000                    | -                           |
| 63570 - Bank of NY -1997 Series A Bond                     | 5,100                     | 5,100                       |
| 63571 - Bond Continuing Disclosure Services                | 1,850                     | 1,900                       |

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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 63595 - Returned Check Expense                             | 500                       | 500                         |
| 63596 - Bank Fees  | 3,000                     | 3,600                       |
| 63598 - FSA Service Fees                                   | 200                       | 200                         |
| 63599 - EAP Service Fee                                    | 600                       | 600                         |
| 63671 - Network Support                                    | 13,350                    | 20,000                      |
| 63674 - Plan-It Support                                    | 1,000                     | 1,000                       |
| 63675 - Website Hosting Service                            | 840                       | 900                         |
| 63676 - INCODE Off Site Backup                             | 2,000                     | 2,000                       |
| 63677 - INCODE Support                                     | 16,500                    | 18,000                      |
| 63 - Contract Services Total                               | 89,400                    | 86,000                      |
| 64 - Other Expenses  |                           |                             |
| 64200 - Conferences/Meetings                               | 5,000                     | 6,000                       |
| 64250 - Training   | 2,500                     | 2,500                       |
| 64251 - INCODE Student Center                              | -                         | 1,500                       |
| 64320 - Publications & Trade Journals                      | 500                       | 500                         |
| 64412 - Insurance - Crime                                  | 670                       | 800                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 380                       | 500                         |
| 64700 - Refunds & Reimbursement                            | 1,000                     | 1,000                       |
| 64 - Other Expenses Total                                  | 10,050                    | 12,800                      |
| 66 - Capital Outlay  |                           |                             |
| 66530 - Office Equipment                                   | 2,150                     | 2,500                       |
| 66 - Capital Outlay Total                                  | 2,150                     | 2,500                       |
| <b>1200 - Finance Administration Total</b>                 | <b>620,200</b>            | <b>640,700</b>              |
| <b>1300 - Operations Administration</b>                    |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 384,000                   | 148,400                     |
| 61120 - Paid Time Off                                      | 15,300                    | 14,900                      |
| 61300 - Overtime - Regular                                 | 10,000                    | 500                         |
| 61410 - Wellness Program                                   | 500                       | 500                         |
| 61700 - Flexible Leave                                     | 4,900                     | 4,100                       |
| 61705 - Management Leave                                   | 8,000                     | 7,200                       |
| 61815 - Auto Allowance                                     | 12,000                    | 6,000                       |
| 61816 - Cell Phone   | 4,400                     | 4,400                       |
| 61822 - PERS Employer Contribution                         | 46,300                    | 15,900                      |
| 61823 - PERS EPMC  | 31,200                    | 10,400                      |
| 61825 - Medicare   | 6,500                     | 2,200                       |
| 61831 - Health Insurance                                   | 53,700                    | 18,300                      |
| 61833 - Long-Term Disability                               | 1,900                     | 700                         |
| 61834 - Unemployment                                       | 2,200                     | 600                         |
| 61836 - Life Insurance                                     | 1,600                     | 600                         |
| 61837 - Insurance - Workers Compensation                   | 24,300                    | 5,800                       |
| 61999 - CIP/Program Regular Salary Deduct                  | (140,100)                 | (60,000)                    |
| 61 - Employee Services Total                               | 466,700                   | 180,500                     |
| 62 - Supplies  |                           |                             |
| 62100 - Office Supplies & Materials                        | 1,200                     | 1,200                       |



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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 62230 - Rolling Stock Supplies                             | 3,100                     | 2,000                       |
| 62330 - Fuel   | 15,300                    | 12,000                      |
| 62800 - Special Dept Supplies                              | 1,700                     | 2,000                       |
| 62810 - Software/License Renewals                          | 2,500                     | 2,500                       |
| 62840 - Safety Supplies                                    | -                         | 1,000                       |
| <b>62 - Supplies Total</b>                                 | <b>23,800</b>             | <b>20,700</b>               |
| <b>63 - Contract Services</b>                              |                           |                             |
| 63116 - Cell Phones  | 1,000                     | 1,200                       |
| 63150 - Overnight Shipments                                | 1,000                     | 1,000                       |
| 63430 - Equipment Maintenance                              | 6,500                     | 5,000                       |
| 63540 - Consulting Engineer                                | 15,300                    | 5,000                       |
| 63598 - FSA Service Fees                                   | 150                       | 100                         |
| 63599 - EAP Service Fee                                    | 600                       | 600                         |
| 63700 - Public Media Relations                             | 4,100                     | 10,000                      |
| <b>63 - Contract Services Total</b>                        | <b>28,650</b>             | <b>22,900</b>               |
| <b>64 - Other Expenses</b>                                 |                           |                             |
| 64200 - Conferences/Meetings                               | 6,050                     | 5,000                       |
| 64250 - Training   | 1,900                     | 4,000                       |
| 64310 - Association Memberships                            | 1,770                     | 3,000                       |
| 64320 - Publications & Trade Journals                      | 1,730                     | 1,500                       |
| 64411 - Insurance - Commercial Auto                        | 2,110                     | 2,500                       |
| 64412 - Insurance - Crime                                  | 920                       | 1,100                       |
| 64415 - Insurance - Public Officials and Employment Liabil | 3,420                     | 4,000                       |
| 64920 - MBUAPCD-Air Board Fees                             | -                         | -                           |
| <b>64 - Other Expenses Total</b>                           | <b>17,900</b>             | <b>21,100</b>               |
| <b>1300 - Operations Administration Total</b>              | <b>537,050</b>            | <b>245,200</b>              |
| <b>3100 - Scalehouse Operations</b>                        |                           |                             |
| <b>61 - Employee Services</b>                              |                           |                             |
| 61110 - Regular Pay  | 173,800                   | 187,800                     |
| 61120 - Paid Time Off                                      | 7,000                     | 8,300                       |
| 61300 - Overtime - Regular                                 | 7,500                     | 7,500                       |
| 61700 - Flexible Leave                                     | 5,900                     | 6,200                       |
| 61822 - PERS Employer Contribution                         | 18,100                    | 20,100                      |
| 61823 - PERS EPMC  | 12,200                    | 13,200                      |
| 61825 - Medicare   | 2,600                     | 2,800                       |
| 61831 - Health Insurance                                   | 47,000                    | 56,100                      |
| 61833 - Long-Term Disability                               | 700                       | 800                         |
| 61834 - Unemployment                                       | 1,900                     | 1,900                       |
| 61836 - Life Insurance                                     | 700                       | 700                         |
| 61837 - Insurance - Workers Compensation                   | 4,500                     | 5,400                       |
| <b>61 - Employee Services Total</b>                        | <b>281,900</b>            | <b>310,800</b>              |
| <b>62 - Supplies</b>                                       |                           |                             |
| 62100 - Office Supplies & Materials                        | 1,500                     | 1,000                       |
| 62130 - Copier/Printer Supplies                            | 500                       | 500                         |
| 62290 - Other Repair & Maintenance Supplies                | 1,000                     | 1,000                       |

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|--|---------------------------|-----------------------------|
| 62510 - Uniforms   | 1,600                     | 1,600                       |
| 62800 - Special Dept Supplies                              | 1,000                     | 1,000                       |
| 62840 - Safety Supplies                                    | 400                       | 900                         |
| 62910 - Minor Capital Outlay                               | 1,500                     | 1,500                       |
| 62 - Supplies Total  | 7,500                     | 7,500                       |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 1,000                     | 1,000                       |
| 63125 - Internet Services                                  | 2,000                     | 2,000                       |
| 63210 - Water  | 300                       | 300                         |
| 63240 - Portable Toilet                                    | 1,400                     | 1,400                       |
| 63416 - Building Alarm Service                             | 950                       | 850                         |
| 63589 - Cash Over/Short                                    | -                         | -                           |
| 63594 - Credit Card Fees                                   | 8,000                     | 8,000                       |
| 63596 - Bank Fees  | 7,200                     | 7,200                       |
| 63598 - FSA Service Fees                                   | -                         | -                           |
| 63599 - EAP Service Fee                                    | 600                       | 600                         |
| 63673 - Paradigm Support                                   | 17,000                    | 17,000                      |
| 63921 - Scale Maintenance & Repair - JC                    | 7,200                     | 7,200                       |
| 63922 - Scale Maintenance & Repair - SS                    | 6,000                     | 6,000                       |
| 63 - Contract Services Total                               | 51,650                    | 51,550                      |
| 64 - Other Expenses  |                           |                             |
| 64250 - Training   | 500                       | 500                         |
| 64412 - Insurance - Crime                                  | 360                       | 500                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 680                       | 800                         |
| 64 - Other Expenses Total                                  | 1,540                     | 1,800                       |
| <b>3100 - Scalehouse Operations Total</b>                  | <b>342,590</b>            | <b>371,650</b>              |
| <b>105 - Administration Fund Total</b>                     | <b>2,695,750</b>          | <b>2,535,850</b>            |
| <b>106 - Resource Recovery Fund</b>                        |                           |                             |
| <b>2100 - Resource Recovery</b>                            |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 391,200                   | 404,800                     |
| 61120 - Paid Time Off                                      | 13,500                    | 15,600                      |
| 61300 - Overtime - Regular                                 | 5,000                     | 5,000                       |
| 61400 - Education Assistance                               | 500                       | 500                         |
| 61410 - Wellness Program                                   | 500                       | 500                         |
| 61700 - Flexible Leave                                     | 7,700                     | 8,000                       |
| 61705 - Management Leave                                   | 3,700                     | 3,700                       |
| 61815 - Auto Allowance                                     | -                         | 6,000                       |
| 61816 - Cell Phone   | 2,000                     | 2,000                       |
| 61822 - PERS Employer Contribution                         | 40,700                    | 43,300                      |
| 61823 - PERS EPMC  | 27,400                    | 28,400                      |
| 61825 - Medicare   | 5,700                     | 5,900                       |
| 61831 - Health Insurance                                   | 72,200                    | 88,000                      |
| 61832 - Health Insurance - Retired                         | -                         | -                           |
| 61833 - Long-Term Disability                               | 1,700                     | 1,800                       |

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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 61834 - Unemployment                                       | 2,700                     | 2,700                       |
| 61836 - Life Insurance                                     | 1,400                     | 1,500                       |
| 61837 - Insurance - Workers Compensation                   | 8,600                     | 6,900                       |
| <b>61 - Employee Services Total</b>                        | <b>584,500</b>            | <b>624,600</b>              |
| 62 - Supplies  |                           |                             |
| 62100 - Office Supplies & Materials                        | 2,500                     | 2,500                       |
| 62130 - Copier/Printer Supplies                            | 600                       | 600                         |
| 62230 - Rolling Stock Supplies                             | 500                       | 500                         |
| 62330 - Fuel   | 3,000                     | 2,000                       |
| 62800 - Special Dept Supplies                              | 2,500                     | 2,500                       |
| 62801 - Graffiti Removal Supplies                          | 1,500                     | 2,500                       |
| 62802 - Litter Abatement                                   | 2,500                     | -                           |
| 62910 - Minor Capital Outlay                               | 2,500                     | 3,500                       |
| <b>62 - Supplies Total</b>                                 | <b>15,600</b>             | <b>14,100</b>               |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 50                        | -                           |
| 63430 - Equipment Maintenance                              | 700                       | 700                         |
| 63598 - FSA Service Fees                                   | 100                       | 100                         |
| 63599 - EAP Service Fee                                    | 750                       | 750                         |
| 63711 - Media Campaign                                     | 25,000                    | 25,000                      |
| 63715 - Give Aways   | 4,950                     | 5,000                       |
| 63960 - Contingencies                                      | 5,000                     | -                           |
| <b>63 - Contract Services Total</b>                        | <b>36,550</b>             | <b>31,550</b>               |
| 64 - Other Expenses  |                           |                             |
| 64200 - Conferences/Meetings                               | 4,500                     | 5,500                       |
| 64250 - Training   | 2,000                     | 1,000                       |
| 64310 - Association Memberships                            | 400                       | 400                         |
| 64320 - Publications & Trade Journals                      | 270                       | 270                         |
| 64411 - Insurance - Commercial Auto                        | 2,120                     | 2,900                       |
| 64412 - Insurance - Crime                                  | 780                       | 500                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 1,280                     | 1,500                       |
| <b>64 - Other Expenses Total</b>                           | <b>11,350</b>             | <b>12,070</b>               |
| <b>2100 - Resource Recovery Total</b>                      | <b>648,000</b>            | <b>682,320</b>              |
| <b>2150 - Marketing</b>                                    |                           |                             |
| 63 - Contract Services                                     |                           |                             |
| 63711 - Media Campaign                                     | 82,280                    | 75,000                      |
| 63730 - Direct Mailing                                     | 27,720                    | -                           |
| <b>63 - Contract Services Total</b>                        | <b>110,000</b>            | <b>75,000</b>               |
| <b>2150 - Marketing Total</b>                              | <b>110,000</b>            | <b>75,000</b>               |
| <b>2200 - Public Education</b>                             |                           |                             |
| 63 - Contract Services                                     |                           |                             |
| 63719 - RecycleRama  | 60,000                    | 60,000                      |
| 63750 - Increased Public Education (ST Goal)               | 75,000                    | 100,000                     |
| <b>63 - Contract Services Total</b>                        | <b>135,000</b>            | <b>160,000</b>              |
| <b>2200 - Public Education Total</b>                       | <b>135,000</b>            | <b>160,000</b>              |

**Salinas Valley Solid Waste Authority**  
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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| <b>2300 - Household Hazardous Waste</b>                    |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 221,500                   | 228,400                     |
| 61120 - Paid Time Off                                      | 7,700                     | 8,800                       |
| 61300 - Overtime - Regular                                 | 10,000                    | 10,000                      |
| 61700 - Flexible Leave                                     | 6,400                     | 6,600                       |
| 61816 - Cell Phone   | 700                       | 700                         |
| 61822 - PERS Employer Contribution                         | 23,100                    | 24,500                      |
| 61823 - PERS EPMC  | 15,500                    | 16,000                      |
| 61825 - Medicare   | 3,300                     | 3,400                       |
| 61831 - Health Insurance                                   | 74,100                    | 79,900                      |
| 61833 - Long-Term Disability                               | 900                       | 1,000                       |
| 61834 - Unemployment                                       | 2,200                     | 2,200                       |
| 61836 - Life Insurance                                     | 900                       | 900                         |
| 61837 - Insurance - Workers Compensation                   | 22,600                    | 30,200                      |
| 61 - Employee Services Total                               | 388,900                   | 412,600                     |
| 62 - Supplies  |                           |                             |
| 62230 - Rolling Stock Supplies                             | 3,000                     | 3,000                       |
| 62330 - Fuel   | 2,200                     | 2,200                       |
| 62800 - Special Dept Supplies                              | 14,200                    | 15,000                      |
| 62840 - Safety Supplies                                    | 800                       | -                           |
| 62910 - Minor Capital Outlay                               | 5,000                     | 5,000                       |
| 62 - Supplies Total  | 25,200                    | 25,200                      |
| 63 - Contract Services                                     |                           |                             |
| 63120 - Telephone  | 2,000                     | 2,000                       |
| 63230 - Gas & Electricity                                  | 10,000                    | 10,000                      |
| 63416 - Building Alarm Service                             | 600                       | 700                         |
| 63430 - Equipment Maintenance                              | 5,800                     | 3,500                       |
| 63522 - HR Investigations, Testing                         | 1,600                     | -                           |
| 63589 - Cash Over/Short                                    | -                         | -                           |
| 63599 - EAP Service Fee                                    | 600                       | 600                         |
| 63651 - HHW Hauling & Disposal                             | 150,000                   | 150,000                     |
| 63653 - ABOP Disposal                                      | 5,000                     | 5,000                       |
| 63654 - Freon Removal                                      | 2,400                     | 2,400                       |
| 63655 - HHW Disposal Supplies                              | 32,200                    | 35,000                      |
| 63 - Contract Services Total                               | 210,200                   | 209,200                     |
| 64 - Other Expenses  |                           |                             |
| 64200 - Conferences/Meetings                               | 3,500                     | 3,500                       |
| 64250 - Training   | 1,500                     | 1,500                       |
| 64310 - Association Memberships                            | -                         | -                           |
| 64411 - Insurance - Commercial Auto                        | 1,670                     | 2,000                       |
| 64412 - Insurance - Crime                                  | 490                       | 600                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 3,100                     | 3,600                       |
| 64905 - Mo.Co. LEA Fees                                    | 2,600                     | 2,600                       |
| 64 - Other Expenses Total                                  | 12,860                    | 13,800                      |

**Salinas Valley Solid Waste Authority**  
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|   | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|---|---------------------------|-----------------------------|
| 66 - Capital Outlay                               |                           |                             |
| 66550 - Rolling Equipment                         | 8,000                     | 8,000                       |
| 66 - Capital Outlay Total                         | 8,000                     | 8,000                       |
| <b>2300 - Household Hazardous Waste Total</b>     | <b>645,160</b>            | <b>668,800</b>              |
| <b>2400 - C &amp; D Diversion</b>                 |                           |                             |
| 63 - Contract Services                            |                           |                             |
| 63630 - C&D Recycling (ST Goal)                   | 58,500                    | 30,000                      |
| 63 - Contract Services Total                      | 58,500                    | 30,000                      |
| <b>2400 - C &amp; D Diversion Total</b>           | <b>58,500</b>             | <b>30,000</b>               |
| <b>2500 - Organics Diversion</b>                  |                           |                             |
| 63 - Contract Services                            |                           |                             |
| 63592 - Facility Maintenance                      | -                         | 1,500                       |
| 63625 - Wood Waste Diversion Fees                 | 6,600                     | 3,700                       |
| 63628 - Greenwaste Processing Fees                | 591,930                   | 582,330                     |
| 63 - Contract Services Total                      | 598,530                   | 587,530                     |
| <b>2500 - Organics Diversion Total</b>            | <b>598,530</b>            | <b>587,530</b>              |
| <b>2600 - Diversion Services</b>                  |                           |                             |
| 63 - Contract Services                            |                           |                             |
| 63622 - Diversion Assistance Fee-JC               | 98,000                    | 100,000                     |
| 63623 - Metal Diversion Fees                      | 2,500                     | 1,500                       |
| 63624 - Tires Diversion Fees                      | 4,000                     | 7,500                       |
| 63631 - Mattresses Diversion Service              | 35,000                    | 35,750                      |
| 63632 - Carpets Diversion Service                 | 1,500                     | -                           |
| 63637 - Food Waste Diversion                      | 12,000                    | -                           |
| 63 - Contract Services Total                      | 153,000                   | 144,750                     |
| <b>2600 - Diversion Services Total</b>            | <b>153,000</b>            | <b>144,750</b>              |
| <b>106 - Resource Recovery Fund Total</b>         | <b>2,348,190</b>          | <b>2,348,400</b>            |
| <b>130 - Crazy Horse Project Fund</b>             |                           |                             |
| <b>5300 - Crazy Horse Postclosure Maintenance</b> |                           |                             |
| 61 - Employee Services                            |                           |                             |
| 61110 - Regular Pay                               | 23,600                    | 46,300                      |
| 61300 - Overtime - Regular                        | -                         | 2,000                       |
| 61822 - PERS Employer Contribution                | -                         | 5,000                       |
| 61823 - PERS EPMC                                 | -                         | 3,300                       |
| 61825 - Medicare                                  | -                         | 700                         |
| 61831 - Health Insurance                          | -                         | 11,000                      |
| 61833 - Long-Term Disability                      | -                         | 300                         |
| 61834 - Unemployment                              | -                         | 300                         |
| 61836 - Life Insurance                            | -                         | 200                         |
| 61837 - Insurance - Workers Compensation          | -                         | 4,300                       |
| 61 - Employee Services Total                      | 23,600                    | 73,400                      |
| 62 - Supplies                                     |                           |                             |
| 62290 - Other Repair & Maintenance Supplies       | 2,200                     | 2,500                       |
| 62 - Supplies Total                               | 2,200                     | 2,500                       |
| 63 - Contract Services                            |                           |                             |

**Salinas Valley Solid Waste Authority**  
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|   | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|---|---------------------------|-----------------------------|
| 63120 - Telephone                                       | 1,500                     | 500                         |
| 63230 - Gas & Electricity                               | 45,000                    | 62,000                      |
| 63416 - Building Alarm Service                          | 500                       | -                           |
| 63544 - Eng. Services - Leachate                        | 17,000                    | 17,000                      |
| 63545 - Eng. Services - GW Monitoring                   | 49,000                    | 49,000                      |
| 63546 - TO-15 Testing                                   | 5,000                     | 5,000                       |
| 63548 - Eng. Services - LFG System                      | 57,000                    | 57,000                      |
| 63549 - Eng Services - LFG Surface Monitoring           | 16,000                    | 16,000                      |
| 63551 - GHG Monitoring (AB32)                           | 15,000                    | 10,000                      |
| 63553 - Eng. Services - GW Cap - Non Routine            | 2,670                     | 2,500                       |
| 63554 - Eng. Services - Leachate - Non Routine          | 6,000                     | 6,200                       |
| 63555 - Eng. Services - GW Monitoring - Non Routine     | 3,500                     | 5,000                       |
| 63558 - Eng. Services - LFG System - Non Routine        | 14,000                    | 20,000                      |
| 63592 - Facility Maintenance                            | 5,000                     | 5,000                       |
| 63810 - Leachate Storage                                | 1,000                     | 10,000                      |
| 63812 - Lab Water Analysis                              | 40,000                    | 40,000                      |
| 63813 - Eng. Services - GW Cap                          | 16,130                    | 17,000                      |
| 63960 - Contingencies                                   | 21,300                    | 25,000                      |
| <b>63 - Contract Services Total</b>                     | <b>315,600</b>            | <b>347,200</b>              |
| <b>64 - Other Expenses</b>                              |                           |                             |
| 64413 - Insurance - Environmental Impairment Liability  | 12,910                    | 14,900                      |
| 64414 - Insurance - General Liability                   | 8,680                     | 10,000                      |
| 64416 - Insurance - Property Damage                     | 2,830                     | 3,300                       |
| 64417 - Insurance - Excess Liability                    | 7,070                     | 8,200                       |
| 64904 - Property Taxes                                  | 1,800                     | 1,800                       |
| 64905 - Mo.Co. LEA Fees                                 | 24,500                    | 24,500                      |
| 64920 - MBUAPCD-Air Board Fees                          | 12,300                    | 12,300                      |
| 64925 - SWRCB Fees                                      | 55,000                    | 55,000                      |
| <b>64 - Other Expenses Total</b>                        | <b>125,090</b>            | <b>130,000</b>              |
| <b>5300 - Crazy Horse Postclosure Maintenance Total</b> | <b>466,490</b>            | <b>553,100</b>              |
| <b>130 - Crazy Horse Project Fund Total</b>             | <b>466,490</b>            | <b>553,100</b>              |
| <b>141 - Lewis Road Closure Fund</b>                    |                           |                             |
| <b>5400 - Lewis Road Postclosure Maintenance</b>        |                           |                             |
| <b>61 - Employee Services</b>                           |                           |                             |
| 61110 - Regular Pay                                     | 8,400                     | 28,100                      |
| 61300 - Overtime - Regular                              | -                         | 2,000                       |
| 61822 - PERS Employer Contribution                      | -                         | 3,000                       |
| 61823 - PERS EPMC                                       | -                         | 2,000                       |
| 61825 - Medicare  | -                         | 500                         |
| 61831 - Health Insurance                                | -                         | 7,000                       |
| 61833 - Long-Term Disability                            | -                         | 200                         |
| 61834 - Unemployment                                    | -                         | 200                         |
| 61836 - Life Insurance                                  | -                         | 200                         |
| 61837 - Insurance - Workers Compensation                | -                         | 2,500                       |
| <b>61 - Employee Services Total</b>                     | <b>8,400</b>              | <b>45,700</b>               |

**Salinas Valley Solid Waste Authority**  
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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 63 - Contract Services                                 |                           |                             |
| 63120 - Telephone                                      | 300                       | 300                         |
| 63230 - Gas & Electricity                              | 5,000                     | 5,000                       |
| 63430 - Equipment Maintenance                          | 450                       | 5,400                       |
| 63440 - Equipment Rental                               | 1,550                     | 3,500                       |
| 63542 - Eng. Services - Surveying                      | -                         | 5,000                       |
| 63545 - Eng. Services - GW Monitoring                  | 14,000                    | 13,200                      |
| 63546 - TO-15 Testing                                  | 2,600                     | 2,600                       |
| 63548 - Eng. Services - LFG System                     | 45,000                    | 45,000                      |
| 63551 - GHG Monitoring (AB32)                          | 3,500                     | 5,000                       |
| 63555 - Eng. Services - GW Monitoring - Non Routine    | 3,000                     | -                           |
| 63558 - Eng. Services - LFG System - Non Routine       | 6,200                     | 4,900                       |
| 63812 - Lab Water Analysis                             | 5,000                     | 5,000                       |
| 63815 - Site Grading                                   | 11,340                    | 10,000                      |
| 63960 - Contingencies                                  | 2,460                     | 9,000                       |
| 63 - Contract Services Total                           | 100,400                   | 113,900                     |
| 64 - Other Expenses                                    |                           |                             |
| 64413 - Insurance - Environmental Impairment Liability | 12,910                    | 14,900                      |
| 64414 - Insurance - General Liability                  | 3,930                     | 4,600                       |
| 64416 - Insurance - Property Damage                    | 800                       | 1,000                       |
| 64417 - Insurance - Excess Liability                   | 3,270                     | 3,800                       |
| 64904 - Property Taxes                                 | 2,200                     | 2,200                       |
| 64905 - Mo.Co. LEA Fees                                | 5,000                     | 5,000                       |
| 64920 - MBUAPCD-Air Board Fees                         | 3,300                     | 3,300                       |
| 64925 - SWRCB Fees                                     | 20,000                    | 20,000                      |
| 64 - Other Expenses Total                              | 51,410                    | 54,800                      |
| <b>5400 - Lewis Road Postclosure Maintenance Total</b> | <b>160,210</b>            | <b>214,400</b>              |
| <b>141 - Lewis Road Closure Fund Total</b>             | <b>160,210</b>            | <b>214,400</b>              |
| <b>150 - Johnson Cyn Project Fund</b>                  |                           |                             |
| <b>4500 - JC Landfill Operations</b>                   |                           |                             |
| 61 - Employee Services                                 |                           |                             |
| 61110 - Regular Pay                                    | -                         | 30,600                      |
| 61300 - Overtime - Regular                             | -                         | 2,000                       |
| 61822 - PERS Employer Contribution                     | -                         | 3,300                       |
| 61823 - PERS EPMC                                      | -                         | 2,200                       |
| 61825 - Medicare                                       | -                         | 500                         |
| 61831 - Health Insurance                               | -                         | 7,000                       |
| 61833 - Long-Term Disability                           | -                         | 200                         |
| 61834 - Unemployment                                   | -                         | 200                         |
| 61836 - Life Insurance                                 | -                         | 200                         |
| 61837 - Insurance - Workers Compensation               | -                         | 3,000                       |
| 61 - Employee Services Total                           | -                         | 49,200                      |
| 62 - Supplies  |                           |                             |
| 62290 - Other Repair & Maintenance Supplies            | 3,000                     | 3,000                       |
| 62 - Supplies Total                                    | 3,000                     | 3,000                       |



**Salinas Valley Solid Waste Authority**  
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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 63 - Contract Services                                 |                           |                             |
| 63120 - Telephone                                      | 600                       | 1,600                       |
| 63230 - Gas & Electricity                              | 1,000                     | 1,200                       |
| 63250 - Exterminator Service                           | 1,500                     | 1,200                       |
| 63440 - Equipment Rental                               | 2,500                     | 2,500                       |
| 63542 - Eng. Services - Surveying                      | 25,000                    | 28,000                      |
| 63543 - Aerial Topography                              | -                         | 6,000                       |
| 63592 - Facility Maintenance                           | 8,500                     | 7,500                       |
| 63593 - Landscape Maintenance                          | -                         | 2,500                       |
| 63613 - Contract Labor                                 | -                         | 10,000                      |
| 63850 - Gonzales Host Fees                             | 250,000                   | 250,000                     |
| 63952 - Tonnage Band Fees                              | (152,800)                 | (130,100)                   |
| 63955 - Landfill Operations                            | 1,981,800                 | 2,030,300                   |
| 63956 - Compaction Incentive                           | 800,000                   | 800,000                     |
| 63958 - Out of Scope Work                              | 9,168                     | 10,000                      |
| 63 - Contract Services Total                           | 2,927,268                 | 3,020,700                   |
| 64 - Other Expenses                                    |                           |                             |
| 64411 - Insurance - Commercial Auto                    | 160                       | 200                         |
| 64413 - Insurance - Environmental Impairment Liability | 12,910                    | 14,900                      |
| 64414 - Insurance - General Liability                  | 10,990                    | 12,700                      |
| 64416 - Insurance - Property Damage                    | 410                       | 500                         |
| 64417 - Insurance - Excess Liability                   | 8,920                     | 10,300                      |
| 64610 - Bad Debt Expense                               | -                         | -                           |
| 64904 - Property Taxes                                 | 20,500                    | 20,500                      |
| 64905 - Mo.Co. LEA Fees                                | 25,832                    | 25,000                      |
| 64906 - Mo.Co. Regional Fees                           | 125,500                   | 125,500                     |
| 64910 - SBOE - CIWMB Fees                              | 240,800                   | 240,800                     |
| 64920 - MBUAPCD-Air Board Fees                         | 5,700                     | 5,000                       |
| 64925 - SWRCB Fees                                     | 18,000                    | 18,000                      |
| 64943 - Fees and Permits                               | 1,000                     | 1,000                       |
| 64 - Other Expenses Total                              | 470,722                   | 474,400                     |
| <b>4500 - JC Landfill Operations Total</b>             | <b>3,400,990</b>          | <b>3,547,300</b>            |
| <b>5500 - Johnson Canyon ECS</b>                       |                           |                             |
| 61 - Employee Services                                 |                           |                             |
| 61110 - Regular Pay                                    | 20,500                    | 32,300                      |
| 61300 - Overtime - Regular                             | -                         | 2,000                       |
| 61822 - PERS Employer Contribution                     | -                         | 3,500                       |
| 61823 - PERS EPMC                                      | -                         | 2,300                       |
| 61825 - Medicare                                       | -                         | 500                         |
| 61831 - Health Insurance                               | -                         | 7,800                       |
| 61833 - Long-Term Disability                           | -                         | 200                         |
| 61834 - Unemployment                                   | -                         | 300                         |
| 61836 - Life Insurance                                 | -                         | 200                         |
| 61837 - Insurance - Workers Compensation               | -                         | 3,000                       |
| 61 - Employee Services Total                           | 20,500                    | 52,100                      |



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|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 62 - Supplies  |                           |                             |
| 62290 - Other Repair & Maintenance Supplies            | 22,900                    | 5,000                       |
| <b>62 - Supplies Total</b>                             | <b>22,900</b>             | <b>5,000</b>                |
| 63 - Contract Services                                 |                           |                             |
| 63120 - Telephone                                      | 2,200                     | 1,200                       |
| 63230 - Gas & Electricity                              | 30,000                    | 33,000                      |
| 63544 - Eng. Services - Leachate                       | 27,000                    | 27,000                      |
| 63545 - Eng. Services - GW Monitoring                  | 15,000                    | 13,500                      |
| 63548 - Eng. Services - LFG System                     | 43,000                    | 43,000                      |
| 63549 - Eng Services - LFG Surface Monitoring          | 20,000                    | 20,000                      |
| 63551 - GHG Monitoring (AB32)                          | 20,000                    | 10,000                      |
| 63554 - Eng. Services - Leachate - Non Routine         | 8,100                     | 5,000                       |
| 63555 - Eng. Services - GW Monitoring - Non Routine    | 3,500                     | 3,500                       |
| 63558 - Eng. Services - LFG System - Non Routine       | 29,500                    | 40,000                      |
| 63810 - Leachate Storage                               | 400                       | 3,500                       |
| 63812 - Lab Water Analysis                             | 6,000                     | 6,000                       |
| 63817 - NPDES - Permitting                             | -                         | 45,000                      |
| 63960 - Contingencies                                  | 1,200                     | 14,300                      |
| <b>63 - Contract Services Total</b>                    | <b>205,900</b>            | <b>265,000</b>              |
| <b>5500 - Johnson Canyon ECS Total</b>                 | <b>249,300</b>            | <b>322,100</b>              |
| <b>150 - Johnson Cyn Project Fund Total</b>            | <b>3,650,290</b>          | <b>3,869,400</b>            |
| <b>151 - Johnson Canyon Closure Fund</b>               |                           |                             |
| <b>6605 - Closure Set-Aside</b>                        |                           |                             |
| 67 - Closure/Postclosure                               |                           |                             |
| 67100 - Closure Expense                                | 187,000                   | 187,000                     |
| <b>67 - Closure/Postclosure Total</b>                  | <b>187,000</b>            | <b>187,000</b>              |
| <b>6605 - Closure Set-Aside Total</b>                  | <b>187,000</b>            | <b>187,000</b>              |
| <b>151 - Johnson Canyon Closure Fund Total</b>         | <b>187,000</b>            | <b>187,000</b>              |
| <b>160 - Jolon Road Project Fund</b>                   |                           |                             |
| <b>3600 - JR Transfer Station</b>                      |                           |                             |
| 63 - Contract Services                                 |                           |                             |
| 63957 - Transfer Station Operations                    | 679,800                   | 700,200                     |
| <b>63 - Contract Services Total</b>                    | <b>679,800</b>            | <b>700,200</b>              |
| 64 - Other Expenses                                    |                           |                             |
| 64413 - Insurance - Environmental Impairment Liability | 12,910                    | 14,900                      |
| 64905 - Mo.Co. LEA Fees                                | 9,200                     | 9,300                       |
| <b>64 - Other Expenses Total</b>                       | <b>22,110</b>             | <b>24,200</b>               |
| <b>3600 - JR Transfer Station Total</b>                | <b>701,910</b>            | <b>724,400</b>              |
| <b>160 - Jolon Road Project Fund Total</b>             | <b>701,910</b>            | <b>724,400</b>              |
| <b>161 - Jolon Road Closure Fund</b>                   |                           |                             |
| <b>5600 - Jolon Road Postclosure Maintenance</b>       |                           |                             |
| 61 - Employee Services                                 |                           |                             |
| 61110 - Regular Pay                                    | 8,400                     | 28,100                      |
| 61300 - Overtime - Regular                             | -                         | 2,000                       |
| 61822 - PERS Employer Contribution                     | -                         | 3,000                       |

**Salinas Valley Solid Waste Authority**  
**Proposed Budget Worksheets**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 61823 - PERS EPMC                                      | -                         | 2,000                       |
| 61825 - Medicare                                       | -                         | 500                         |
| 61831 - Health Insurance                               | -                         | 7,000                       |
| 61833 - Long-Term Disability                           | -                         | 200                         |
| 61834 - Unemployment                                   | -                         | 200                         |
| 61836 - Life Insurance                                 | -                         | 200                         |
| 61837 - Insurance - Workers Compensation               | -                         | 2,500                       |
| <b>61 - Employee Services Total</b>                    | <b>8,400</b>              | <b>45,700</b>               |
| 62 - Supplies  |                           |                             |
| 62290 - Other Repair & Maintenance Supplies            | 2,500                     | 10,000                      |
| <b>62 - Supplies Total</b>                             | <b>2,500</b>              | <b>10,000</b>               |
| 63 - Contract Services                                 |                           |                             |
| 63261 - Vector Control                                 | 7,900                     | 5,000                       |
| 63542 - Eng. Services - Surveying                      | -                         | 6,000                       |
| 63544 - Eng. Services - Leachate                       | 3,500                     | 3,500                       |
| 63545 - Eng. Services - GW Monitoring                  | 14,000                    | 13,500                      |
| 63548 - Eng. Services - LFG System                     | 3,000                     | 3,000                       |
| 63554 - Eng. Services - Leachate - Non Routine         | 300                       | -                           |
| 63558 - Eng. Services - LFG System - Non Routine       | 2,300                     | -                           |
| 63613 - Contract Labor                                 | 1,000                     | 15,000                      |
| 63811 - RWQCB Studies                                  | 2,000                     | 2,000                       |
| 63812 - Lab Water Analysis                             | 3,000                     | 3,000                       |
| 63960 - Contingencies                                  | 1,360                     | 7,300                       |
| <b>63 - Contract Services Total</b>                    | <b>38,360</b>             | <b>58,300</b>               |
| 64 - Other Expenses                                    |                           |                             |
| 64414 - Insurance - General Liability                  | 10,520                    | 12,100                      |
| 64417 - Insurance - Excess Liability                   | 8,550                     | 9,900                       |
| 64904 - Property Taxes                                 | 3,000                     | 3,000                       |
| 64905 - Mo.Co. LEA Fees                                | 3,240                     | 2,800                       |
| 64925 - SWRCB Fees                                     | 24,100                    | 27,000                      |
| <b>64 - Other Expenses Total</b>                       | <b>49,410</b>             | <b>54,800</b>               |
| 67 - Closure/Postclosure                               |                           |                             |
| 67200 - Postclosure Expense                            | -                         | -                           |
| <b>67 - Closure/Postclosure Total</b>                  | <b>-</b>                  | <b>-</b>                    |
| <b>5600 - Jolon Road Postclosure Maintenance Total</b> | <b>98,670</b>             | <b>168,800</b>              |
| <b>161 - Jolon Road Closure Fund Total</b>             | <b>98,670</b>             | <b>168,800</b>              |
| <b>170 - Salinas Transfer Station</b>                  |                           |                             |
| <b>3710 - SS Disposal Operations</b>                   |                           |                             |
| 61 - Employee Services                                 |                           |                             |
| 61110 - Regular Pay                                    | 102,800                   | 242,300                     |
| 61120 - Paid Time Off                                  | 4,400                     | 6,400                       |
| 61300 - Overtime - Regular                             | 20,000                    | 25,000                      |
| 61410 - Wellness Program                               | -                         | -                           |
| 61700 - Flexible Leave                                 | 3,700                     | 4,800                       |
| 61822 - PERS Employer Contribution                     | 10,200                    | 25,900                      |

**Salinas Valley Solid Waste Authority**  
**Proposed Budget Worksheets**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 61823 - PERS EPMC  | 6,900                     | 17,000                      |
| 61825 - Medicare   | 1,500                     | 3,600                       |
| 61826 - FICA   | -                         | -                           |
| 61831 - Health Insurance                                   | 38,500                    | 80,500                      |
| 61833 - Long-Term Disability                               | 400                       | 1,000                       |
| 61834 - Unemployment                                       | 1,200                     | 2,700                       |
| 61836 - Life Insurance                                     | 500                       | 1,100                       |
| 61837 - Insurance - Workers Compensation                   | 10,000                    | 30,500                      |
| 61 - Employee Services Total                               | 200,100                   | 440,800                     |
| 62 - Supplies  |                           |                             |
| 62100 - Office Supplies & Materials                        | 500                       | 500                         |
| 62140 - Janitorial Supplies                                | 1,200                     | 2,400                       |
| 62230 - Vehicle Supplies                                   | 400                       | 1,000                       |
| 62330 - Fuel   | 1,600                     | -                           |
| 62335 - Biodiesel Fuel                                     | 43,400                    | 45,000                      |
| 62510 - Uniforms   | 750                       | 1,200                       |
| 62800 - Special Dept Supplies                              | 4,600                     | 5,000                       |
| 62840 - Safety Supplies                                    | 2,775                     | 1,900                       |
| 62850 - Small Tools  | 900                       | 500                         |
| 62 - Supplies Total  | 56,125                    | 57,500                      |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 1,400                     | 1,400                       |
| 63210 - Water  | 8,700                     | 7,500                       |
| 63220 - Sewer  | 400                       | 400                         |
| 63230 - Gas & Electricity                                  | 5,000                     | 5,000                       |
| 63240 - Portable Toilet                                    | 2,700                     | 2,700                       |
| 63250 - Exterminator Service                               | 2,440                     | 2,700                       |
| 63416 - Building Alarm Service                             | 2,680                     | 2,700                       |
| 63430 - Equipment Maintenance                              | 23,500                    | 25,000                      |
| 63440 - Equipment Rental                                   | 3,920                     | 15,000                      |
| 63522 - HR Investigations, Testing                         | 500                       | -                           |
| 63560 - Custodial Service                                  | 7,400                     | 13,000                      |
| 63592 - Facility Maintenance                               | 33,500                    | 24,000                      |
| 63593 - Landscape Maintenance                              | 2,400                     | 3,000                       |
| 63598 - FSA Service Fees                                   | 80                        | -                           |
| 63599 - EAP Service Fee                                    | 460                       | 450                         |
| 63613 - Contract Labor                                     | 15,417                    | 10,000                      |
| 63 - Contract Services Total                               | 110,497                   | 112,850                     |
| 64 - Other Expenses  |                           |                             |
| 64100 - Advertising/Public Notices                         | -                         | 1,500                       |
| 64411 - Insurance - Commercial Auto                        | 5,200                     | 6,000                       |
| 64412 - Insurance - Crime                                  | 220                       | 300                         |
| 64413 - Insurance - Environmental Impairment Liability     | 12,910                    | 14,900                      |
| 64414 - Insurance - General Liability                      | 1,150                     | 1,400                       |
| 64415 - Insurance - Public Officials and Employment Liabil | 1,370                     | 1,600                       |

**Salinas Valley Solid Waste Authority**  
**Proposed Budget Worksheets**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 64416 - Insurance - Property Damage                        | 16,540                    | 19,100                      |
| 64417 - Insurance - Excess Liability                       | 1,040                     | 1,200                       |
| 64903 - Fees & Permits                                     | 8,640                     | 1,000                       |
| 64904 - Property Taxes                                     | 200                       | 200                         |
| 64905 - Mo.Co. LEA Fees                                    | 8,250                     | 9,000                       |
| 64 - Other Expenses Total                                  | 55,520                    | 56,200                      |
| <b>3710 - SS Disposal Operations Total</b>                 | <b>422,242</b>            | <b>667,350</b>              |
| <b>3720 - SS Transfer Operations</b>                       |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 255,100                   | 269,500                     |
| 61120 - Paid Time Off                                      | 8,800                     | 10,600                      |
| 61300 - Overtime - Regular                                 | 20,000                    | 25,000                      |
| 61410 - Wellness Program                                   | 1,000                     | 1,000                       |
| 61700 - Flexible Leave                                     | 7,400                     | 8,000                       |
| 61816 - Cell Phone   | 400                       | 400                         |
| 61822 - PERS Employer Contribution                         | 26,600                    | 28,900                      |
| 61823 - PERS EPMC  | 17,900                    | 18,900                      |
| 61825 - Medicare   | 3,700                     | 4,000                       |
| 61831 - Health Insurance                                   | 88,200                    | 93,900                      |
| 61833 - Long-Term Disability                               | 1,100                     | 1,100                       |
| 61834 - Unemployment                                       | 2,700                     | 2,700                       |
| 61836 - Life Insurance                                     | 1,000                     | 1,000                       |
| 61837 - Insurance - Workers Compensation                   | 26,000                    | 34,900                      |
| 61 - Employee Services Total                               | 459,900                   | 499,900                     |
| 62 - Supplies  |                           |                             |
| 62230 - Vehicle Supplies                                   | 2,300                     | 4,000                       |
| 62330 - Fuel   | 115,000                   | 95,000                      |
| 62335 - Biodiesel Fuel                                     | 116,200                   | 140,000                     |
| 62510 - Uniforms   | 1,250                     | 1,250                       |
| 62840 - Safety Supplies                                    | 1,625                     | 3,000                       |
| 62 - Supplies Total  | 236,375                   | 243,250                     |
| 63 - Contract Services                                     |                           |                             |
| 63116 - Cell Phones  | 2,000                     | 2,000                       |
| 63410 - Vehicle Maintenance                                | 181,700                   | 110,000                     |
| 63522 - HR Investigations, Testing                         | 1,000                     | -                           |
| 63586 - Vehicle Safety Inspection                          | 1,200                     | -                           |
| 63599 - EAP Service Fee                                    | 750                       | 750                         |
| 63613 - Contract Labor                                     | 24,583                    | 24,000                      |
| 63615 - Hauling Services                                   | -                         | 3,500                       |
| 63 - Contract Services Total                               | 211,233                   | 140,250                     |
| 64 - Other Expenses  |                           |                             |
| 64411 - Insurance - Commercial Auto                        | 17,960                    | 20,700                      |
| 64412 - Insurance - Crime                                  | 560                       | 700                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 3,570                     | 4,200                       |
| 64 - Other Expenses Total                                  | 22,090                    | 25,600                      |

**Salinas Valley Solid Waste Authority**  
**Proposed Budget Worksheets**  
**FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| <b>3720 - SS Transfer Operations Total</b>                 | <b>929,598</b>            | <b>909,000</b>              |
| <b>3730 - SS Recycling Operations</b>                      |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | 91,200                    | 56,200                      |
| 61120 - Paid Time Off                                      | 1,300                     | 1,200                       |
| 61300 - Overtime - Regular                                 | -                         | 2,500                       |
| 61700 - Flexible Leave                                     | 1,100                     | 900                         |
| 61822 - PERS Employer Contribution                         | 9,000                     | 6,100                       |
| 61823 - PERS EPMC  | 6,100                     | 4,000                       |
| 61825 - Medicare   | 1,400                     | 900                         |
| 61831 - Health Insurance                                   | 35,300                    | 18,700                      |
| 61833 - Long-Term Disability                               | 400                       | 300                         |
| 61834 - Unemployment                                       | 1,400                     | 900                         |
| 61836 - Life Insurance                                     | 500                       | 300                         |
| 61837 - Insurance - Workers Compensation                   | 6,600                     | 4,700                       |
| 61 - Employee Services Total                               | 154,300                   | 96,700                      |
| 62 - Supplies  |                           |                             |
| 62800 - Special Dept Supplies                              | 5,000                     | 5,000                       |
| 62840 - Safety Supplies                                    | 1,500                     | 1,500                       |
| 62 - Supplies Total  | 6,500                     | 6,500                       |
| 63 - Contract Services                                     |                           |                             |
| 63613 - Contract Labor                                     | -                         | 10,000                      |
| 63636 - Diversion Assistance - SS                          | 65,000                    | 75,000                      |
| 63 - Contract Services Total                               | 65,000                    | 85,000                      |
| 64 - Other Expenses  |                           |                             |
| 64250 - Training   | 500                       | -                           |
| 64412 - Insurance - Crime                                  | 120                       | 200                         |
| 64415 - Insurance - Public Officials and Employment Liabil | 410                       | 500                         |
| 64 - Other Expenses Total                                  | 1,030                     | 700                         |
| 66 - Capital Outlay  |                           |                             |
| 66550 - Rolling Equipment                                  | 1,600                     | -                           |
| 66 - Capital Outlay Total                                  | 1,600                     | -                           |
| <b>3730 - SS Recycling Operations Total</b>                | <b>228,430</b>            | <b>188,900</b>              |
| <b>5700 - Sun Street ECS</b>                               |                           |                             |
| 61 - Employee Services                                     |                           |                             |
| 61110 - Regular Pay  | -                         | 5,500                       |
| 61822 - PERS Employer Contribution                         | -                         | 600                         |
| 61823 - PERS EPMC  | -                         | 400                         |
| 61825 - Medicare   | -                         | 100                         |
| 61831 - Health Insurance                                   | -                         | 2,200                       |
| 61833 - Long-Term Disability                               | -                         | 100                         |
| 61834 - Unemployment                                       | -                         | 100                         |
| 61836 - Life Insurance                                     | -                         | 100                         |
| 61837 - Insurance - Workers Compensation                   | -                         | 700                         |
| 61 - Employee Services Total                               | -                         | 9,800                       |

**Salinas Valley Solid Waste Authority**  
**Proposed Budget Worksheets**  
**FY 2013-14**

|   | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|---|---------------------------|-----------------------------|
| 63 - Contract Services                              |                           |                             |
| 63510 - Legal Services                              | 90,000                    | -                           |
| 63587 - Street Sweeping                             | 9,500                     | 3,000                       |
| 63597 - Litter Abatement                            | 60,000                    | 60,000                      |
| 63603 - NPDES Improvements                          | 100,000                   | 25,000                      |
| 63613 - Contract Labor                              | -                         | 5,000                       |
| 63812 - Lab Water Analysis                          | 1,000                     | 1,000                       |
| 63960 - Contingencies                               | -                         | 3,500                       |
| 63 - Contract Services Total                        | 260,500                   | 97,500                      |
| 64 - Other Expenses                                 |                           |                             |
| 64925 - SWRCB Fees                                  | 2,000                     | 2,000                       |
| 64 - Other Expenses Total                           | 2,000                     | 2,000                       |
| <b>5700 - Sun Street ECS Total</b>                  | <b>262,500</b>            | <b>109,300</b>              |
| <b>170 - Salinas Transfer Station Total</b>         | <b>1,842,770</b>          | <b>1,874,550</b>            |
| <b>175 - Salinas Transportation Surcharge</b>       |                           |                             |
| <b>3650 - ML Transfer Station</b>                   |                           |                             |
| 63 - Contract Services                              |                           |                             |
| 63616 - Madison Lane Transfer Station Services      | 450,000                   | 150,000                     |
| 63 - Contract Services Total                        | 450,000                   | 150,000                     |
| <b>3650 - ML Transfer Station Total</b>             | <b>450,000</b>            | <b>150,000</b>              |
| <b>175 - Salinas Transportation Surcharge Total</b> | <b>450,000</b>            | <b>150,000</b>              |
| <b>180 - Expansion Fund</b>                         |                           |                             |
| <b>4500 - JC Landfill Operations</b>                |                           |                             |
| 64 - Other Expenses                                 |                           |                             |
| 64906 - Mo.Co. Regional Fees                        | 59,000                    | 59,000                      |
| 64910 - SBOE - CIWMB Fees                           | 108,300                   | 108,300                     |
| 64 - Other Expenses Total                           | 167,300                   | 167,300                     |
| <b>4500 - JC Landfill Operations Total</b>          | <b>167,300</b>            | <b>167,300</b>              |
| <b>6605 - Closure Set-Aside</b>                     |                           |                             |
| 67 - Closure/Postclosure                            |                           |                             |
| 67100 - Closure Expense                             | 90,000                    | 90,000                      |
| 67 - Closure/Postclosure Total                      | 90,000                    | 90,000                      |
| <b>6605 - Closure Set-Aside Total</b>               | <b>90,000</b>             | <b>90,000</b>               |
| <b>180 - Expansion Fund Total</b>                   | <b>257,300</b>            | <b>257,300</b>              |
| <b>190 - Debt Service</b>                           |                           |                             |
| <b>6100 - Debt Service - Interest</b>               |                           |                             |
| 65 - Debt Service                                   |                           |                             |
| 65110 - 2002 Rev Bonds Interest                     | 1,770,000                 | 1,721,600                   |
| 65120 - Salinas IPA Interest                        | 267,120                   | 257,600                     |
| 65 - Debt Service Total                             | 2,037,120                 | 1,979,200                   |
| <b>6100 - Debt Service - Interest Total</b>         | <b>2,037,120</b>          | <b>1,979,200</b>            |
| <b>6200 - Debt Service - Principal</b>              |                           |                             |
| 65 - Debt Service                                   |                           |                             |
| 65210 - 2002 Rev Bonds Principal                    | 985,000                   | 1,035,000                   |
| 65220 - Salinas IPA Principal                       | 118,000                   | 127,600                     |

**Salinas Valley Solid Waste Authority  
Proposed Budget Worksheets  
FY 2013-14**

|  | <b>2012-13<br/>BUDGET</b> | <b>2013-14<br/>PROPOSED</b> |
|--|---------------------------|-----------------------------|
| 65 - Debt Service Total                      | 1,103,000                 | 1,162,600                   |
| <b>6200 - Debt Service - Principal Total</b> | <b>1,103,000</b>          | <b>1,162,600</b>            |
| <b>190 - Debt Service Total</b>              | <b>3,140,120</b>          | <b>3,141,800</b>            |
| <b>Grand Total</b>                           | <b>15,998,700</b>         | <b>16,025,000</b>           |



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**RESOLUTION NO. 2006 - 35**

**A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY  
ADOPTING THE FINANCIAL POLICIES**

**BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINAS  
VALLEY SOLID WASTE AUTHORITY**, that the Financial Policies attached hereto as Exhibit  
"A" are hereby adopted.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste  
Authority at the regular meeting duly held on the 20<sup>th</sup> day of July 2006 by the following vote:

|          |                |   |
|----------|----------------|---|
| AYES:    | BOARD MEMBERS: | Fernando Armenta, Lou Calcagno, Janet Barnes,<br>Christopher Bourke (Alt.), Gloria De La Rosa,<br>Annie Moreno (Alt.), Roberto Ocampo |
| NOES:    | BOARD MEMBERS: | None  |
| ABSENT:  | BOARD MEMBERS: | Josephine Campos, Richard Ortiz, Yolanda Teneyuque,<br>George Worthy  |
| ABSTAIN: | BOARD MEMBERS: | None  |

  
Janet Barnes, President

ATTEST:

  
Elia Zavala, Clerk of the Board

# Salinas Valley Solid Waste Authority

## Financial Policies

### SUMMARY

The SVSWA Board of Directors recognizes their fiduciary responsibility by virtue of their appointment to the Board. In an effort to promote transparency in the fiscal affairs of the Authority and to promote fiscal accountability, it hereby adopts the following financial policies to guide the Authority's finances:

1. Revenues: The Authority will maintain a revenue system that will assure a reliable, equitable, predictable revenue stream to support Authority services.
2. Expenditures: The Authority shall assure fiscal stability and the effective and efficient delivery of services, through the identification of necessary services, establishment of appropriate service levels, and careful administration of the expenditure of available resources.
3. Fund Balance/Reserves: The Authority shall maintain a fund balance at a level sufficient to protect the Authority's creditworthiness as well as its financial position from unforeseeable occurrences or emergencies.
4. Capital Expenditures and Improvements: The Authority shall annually review the state of its capital assets, setting priorities for its replacement and renovation based on needs, funding, alternatives and availability of resources.
5. Debt: The Authority shall utilize debt financing only to provide needed capital equipment and improvements while minimizing the impact of debt payments on current revenues.
6. Investments: The Authority's cash will be invested in such a manner so as to ensure the absolute safety of principal and interest, meet the liquidity needs of the Authority, and achieve the highest possible yield.
7. Grants: The Authority shall seek, apply for and effectively administer federal, state and foundation grants that address the Authority's current priorities and policy objectives.
8. Closure Funding: The Authority shall properly fund all closure and postclosure costs in accordance with California Integrated Waste Management Board (CIWMB) requirements.
9. Fiscal Monitoring: Authority staff shall prepare and present to the Board regular reports that analyze, evaluate and forecast the Authority's financial performance and economic condition.
10. Accounting, Auditing and Financial Reporting: The Authority's accounting, auditing and financial reporting shall comply with prevailing local, state, and federal regulations, as well as current professional principles and practices as promulgated by authoritative bodies.

# Salinas Valley Solid Waste Authority

## Financial Policies

11. Internal Controls: The Authority shall establish and maintain an internal control structure designed to provide reasonable assurance that Authority assets are safeguarded and that the possibilities for material errors in the Authority's financial records are minimized.
12. Operating Budget: The Authority's operating budget will implement the policy decisions of the Board. It will provide a clear picture of the Authority's resources and their use.
13. Capital Assets: The Authority will capitalize all capital assets in accordance with Generally Accepted Accounting Principles so as to maintain proper control of all capital assets.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 1 - REVENUES

The Authority will maintain a revenue system that will assure a reliable, equitable, predictable revenue stream to support Authority services.

#### A. User Fees

The Authority shall establish and collect fees to recover the costs of handling specific items that benefit only specific users. The Authority Board shall determine the appropriate cost recovery level and establish the fees. Where feasible and desirable, the Authority shall seek to recover full direct and indirect costs. User fees shall be reviewed on a regular basis to calculate their full cost recovery levels, to compare them to the current fee structure, and to recommend adjustments where necessary.

#### B. Tipping Fees

Tipping fees shall be set at levels sufficient to cover operating expenditures, meet debt obligations, provide additional funding for capital improvements, and provide adequate levels of working capital. Tipping Fees are not expected to cover depreciation/depletion.

#### C. One Time Revenues

One-time revenues shall be used only for one-time expenditures.

#### D. Revenue Estimates

The Authority shall use a conservative, objective, and analytical approach when preparing revenue estimates. The process shall include analysis of probable economic changes and their impacts on revenues, historical collection rates, and trends in revenues. This approach should reduce the likelihood of actual revenues falling short of budget estimates during the year and thus avoid mid-year service reductions.

#### E. Revenue Collection and Administration

The Authority shall pursue to the full extent allowed by state law all delinquent ratepayers and others overdue in payments to the Authority. Since a revenue should exceed the cost of producing it, the Authority shall strive to control and reduce administrative collection costs.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 2 - EXPENDITURES

The Authority shall assure fiscal stability and the effective and efficient delivery of services, through the identification of necessary services, establishment of appropriate service levels, and careful administration of the expenditure of available resources.

A. Current Funding Basis

The Authority shall operate on a current funding basis. Expenditures shall be budgeted and controlled so as not to exceed current revenues.

B. Avoidance of Operating Deficits

The Authority shall take immediate corrective actions if at any time during the fiscal year expenditure and revenue estimates are such that an operating deficit (i.e., projected expenditures in excess of projected revenues) is projected at year-end. Corrective actions can include a hiring freeze, expenditure reductions, fee increases, or use of fund balance within the Fund Balance/Reserves Policy. Expenditure deferrals into the following fiscal year, short-term loans, or use of one-time revenue sources shall be avoided to balance the budget.

C. Maintenance of Capital Assets

Within the resources available each fiscal year, the Authority shall maintain capital assets and infrastructure at a sufficient level to protect the Authority's investment, to minimize future replacement and maintenance costs, and to continue current service levels.

D. Periodic Program Reviews

The General Manager shall undertake periodic staff and third-party reviews of Authority programs for both efficiency and effectiveness. Privatization and contracting with other governmental agencies will be evaluated as alternative approaches to service delivery. Programs which are determined to be inefficient and/or ineffective shall be reduced in scope or eliminated.

E. Purchasing

The Authority shall make every effort to maximize any discounts offered by creditors/vendors. Staff shall use competitive bidding whenever possible to attain the best possible price on goods and services.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 3 - FUND BALANCE/RESERVES

The Authority shall maintain a fund balance at a level sufficient to protect the Authority's creditworthiness as well as its financial position from unforeseeable emergencies.

#### A. Operating Reserve

The Authority shall strive to maintain an Operating Reserve equal to fifteen percent (15%) of the current year operating expenditures, to provide sufficient reserves for emergencies and revenue shortfalls. Operating expenditures for reserve purposes is defined as the total budget less debt service and capital project expenditures. This reserve will be in addition to the Debt Service Reserve required under the 2002 Bond Indenture.

#### B. Undesignated Fund Balance

The Authority shall strive to maintain an undesignated fund balance of ten percent (10%) of current year operating budget (maintenance and operation expenditures only). Adequate designations shall be maintained for all known liabilities and insurance retentions. After completion of the annual audit, if the undesignated fund balance exceeds 10%, the excess will be allocated to reserves in the following priority:

1. Insurance Retention Reserves
2. Operating Reserve
3. Capital Projects Reserve.

#### C. Capital Projects Reserve

Due to the capital intensive nature of the Authority's landfill operations the Authority will strive to develop a Capital Projects Reserve for the purpose of funding future capital projects in accordance with the Capital Improvements Financial Policies. After fulfilling all insurance and operating reserve requirements any undesignated funds above 10% will be allocated to the Capital Projects Reserve.

#### D. Use of Operating Reserve

The Operating Reserve shall be used only for its designated purpose - emergencies, non-recurring expenditures, or major capital purchases that can not be accommodated through current year savings. Should such use reduce the balance below the appropriate level set as the objective, restoration recommendations will accompany the decision to utilize said balance.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 4 - CAPITAL EXPENDITURES AND IMPROVEMENTS

The Authority shall annually review the state of its capital assets, setting priorities for their replacement and renovation based on needs, funding, alternatives and availability of resources.

#### A. Capital Improvement Plan

The Authority shall prepare a 10-Year Capital Improvement Plan (CIP) which will detail the Authority's capital needs financing requirements. The CIP will be reviewed and approved every two (2) years before discussions of the operating budget take place. It will include budget financing for the first two years. The CAO will develop guidelines for what projects to include in the CIP. All projects, ongoing and proposed, shall be prioritized based on an analysis of current needs and resource availability. For every capital project, all operation, maintenance and replacement costs shall be fully disclosed. The CIP will be in conformance with and support the Authority's major planning documents – the Long Term Waste Management Plan and the Regional Solid Waste Facilities Environmental Impact Report (EIR).

#### B. Capital Improvement Budget

The CIP will be the basis for which projects will be included in the following year's budget. Appropriations will be approved annually using the following criteria:

1. Linkage with needs identified in the Authority's planning documents.
2. Cost/benefit analysis identifying all economic or financial impacts of the project.
3. Identification of available funding resources.

CIP funding will be based on the following priorities:

1. Projects that comply with regulatory requirements.
2. Projects that maintain health and safety standards.
3. Projects that maintain and preserve existing facilities.
4. Projects that replace existing facilities that can no longer be maintained.
5. Projects that improve operations.

#### C. Capital Expenditure Financing

Projects will be financed using the following preferred order:

1. Use current revenues;
2. Use the Capital Projects Reserve;
3. Borrow money through debt issuance.

Debt financing includes revenue bonds, certificates of obligation, lease/purchase agreements, and other obligations permitted to be issued or incurred under California law. Guidelines for assuming debt are set forth in the Debt Policy Statements.

# Salinas Valley Solid Waste Authority

## Financial Policies

### D. Capital Projects Reserve Fund

A Capital Projects Reserve Fund shall be established and maintained to accumulate funds transferred from the undesignated fund balance. This fund shall only be used to pay for non-routine and one-time capital expenditures such as land and building purchases or construction and maintenance projects with a 10-year life. Expenditures from this Fund shall be aimed at protecting the health and safety of residents, employees and the environment, and protecting the existing assets of the Authority.

### E. Capital Projects Management

The Authority will fund and manage its capital projects in a phased approach. The project phases will become a framework for appropriate decision points and reporting. The phasing will consist of:

1. Conceptual/schematic proposal
2. Preliminary design and cost estimate
3. Engineering and final design
4. Bid administration
5. Acquisition/construction
6. Project closeout

Each project will have a project manager who will prepare the project proposal, ensure that required phases are completed on schedule, authorize all project expenditures, ensure that all regulations and laws are observed, periodically report project status and track project expenditures.



# Salinas Valley Solid Waste Authority

## Financial Policies

### 5 - DEBT

The Authority shall utilize debt financing only to provide needed capital equipment and improvements while minimizing the impact of debt payments on current revenues.

#### A. Use of Debt Financing

The issuance of long-term debt will be only for the acquisition of land, capital improvements or equipment.

Debt financing is not considered appropriate for current operations, maintenance expenses, or for any recurring purposes.

#### B. Conditions for Debt Issuance

The Authority may use long-term debt to finance major equipment acquisition or capital project only if it is established through a cost/benefit analysis that the financial and community benefits of the financing exceed the financing costs. Benefits would include, but not be limited to, the following:

1. Present value benefit: The current cost plus the financing cost is less than the future cost of the project.
2. Maintenance value benefit: The financing cost is less than the maintenance cost of deferring the project.
3. Equity benefit: Financing provides a method of spreading the cost of a facility back to the users of the facility over time.
4. Community benefit: Debt financing of the project enables the Authority to meet an immediate community need.

Debt financing will be used only when project revenues or other identified revenue sources are sufficient to service the debt.

#### C. Debt Structure

The Authority's preference is to issue fixed-rate, long-term debt with level debt service, but variable rate debt or other debt service structure may be considered if an economic advantage is identified for a particular project.

Bond proceeds, for debt service, will be held by an independent bank acting as trustee or paying agent.

# Salinas Valley Solid Waste Authority

## Financial Policies

The Authority's minimum bond rating objective for all debt issues is a Moody's and Standard & Poor's rating of A (upper medium grade). Credit enhancements will be used to achieve higher ratings when there is an economic benefit.

The Authority may retain the following contract advisors for the issuance of debt:

1. Financial Advisor - To be selected, when appropriate, by negotiation to provide financial analysis and advice related to the feasibility and structure of the proposed debt.
2. Bond Counsel - To be selected by negotiation for each debt issue.
3. Underwriters - To be selected by negotiation or competitive bid for each bond issue based upon the proposed structure for each issue.

### D. Call Provisions

Call provisions for bond issues shall be made as short as possible consistent with the lowest interest cost to the Authority. When possible, all bonds shall be callable only at par.

### E. Debt Refunding

Authority staff and the financial advisor shall monitor the municipal bond market for opportunities to obtain interest savings by refunding outstanding debt. As a general rule, the present value savings of a particular refunding should exceed 3.5% of the refunded maturities.

### F. Interest Earnings

Interest earnings received on the investment of bond proceeds shall be used to assist in paying the interest due on bond issues, to the extent permitted by law.

### G. Lease/Purchase Agreements

Over the lifetime of a lease, the total cost to the Authority will generally be higher than purchasing the asset outright. As a result, the use of lease/purchase agreements and certificates of participation in the acquisition of vehicles, equipment and other capital assets shall generally be avoided, particularly if smaller quantities of the capital asset(s) can be purchased on a "pay-as-you-go" basis.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 6 - INVESTMENTS

The Authority's cash will be invested in such a manner so as to insure the absolute safety of principal and interest, meet the liquidity needs of the Authority, and achieve the highest possible yield after meeting the first two requirements.

A. Investment Policy

The Authority Treasurer is both authorized and required to promulgate a written Statement of Investment Policy which shall be presented to the Board annually.

B. Interest Earnings

Interest earned from investments shall be distributed to the operating funds from which the money was provided, with the exception that interest earnings received on the investment of bond proceeds shall be attributed and allocated to those debt service funds responsible for paying the principal and interest due on the particular bond issue.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 7 - GRANTS

The Authority shall seek, apply for and effectively administer federal, state and foundation grants-in-aid that address the Authority's current priorities and policy objectives.

A. Grant Guidelines

The Authority shall apply, and facilitate the application by others, for only those grants that are consistent with the objectives and high priority needs previously identified by the Board. The potential for incurring ongoing costs, to include the assumption of support for grant-funded positions from local revenues, will be considered prior to applying for a grant.

B. Indirect Costs

The Authority shall recover full indirect costs unless the funding agency does not permit it. The Authority may waive or reduce indirect costs if doing so will significantly increase the effectiveness of the grant.

C. Grant Review

All grant submittals shall be reviewed for their cash match requirements, their potential impact on the operating budget, and the extent to which they meet the Authority's policy objectives. Departments shall seek Board approval prior to submission of a grant application. Should time constraints under the grant program make this impossible, the department shall obtain approval to submit an application from the CAO and then, at the earliest feasible time, seek formal Board approval. If there are cash match requirements, the source of funding shall be identified prior to application. An annual report on the status of grant programs and their effectiveness shall also be prepared.

D. Grant Program Termination

The Authority shall terminate grant-funded programs and associated positions when grant funds are no longer available unless alternate funding is identified.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 8 - CLOSURE FUNDING

The Authority shall properly fund all closure and postclosure costs in accordance with CIWMB requirements.

A. Closure Funding

In accordance with CIWMB requirements, the Authority shall annually set aside sufficient funds to fully fund all accrued closure costs liability. These funds will be held in a separate Closure Fund restricted specifically for this purpose.

B. Postclosure Funding

In accordance with the Financial Assurances, the Authority shall fund postclosure costs from future revenues when those costs are incurred. The Authority will not pre-fund postclosure costs in its operating budget. The Authority has entered into Pledge of Revenue with the CIWMB for this purpose.

C. Closure Funding Calculations

The Authority shall, as part of the budget process, annually recalculate the closure costs on a per ton basis. Funds will be transferred on a monthly basis to the Closure funds based on tonnage land-filled. Post closure expense incurred as a result of current fiscal year solid waste disposal will be recorded as an expense on the Authority's financial statements with a corresponding liability.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 9 - FISCAL MONITORING

Authority staff shall prepare and present to the Board regular reports that analyze, evaluate and forecast the Authority's financial performance and economic condition.

A. Financial Status and Performance Reports

Monthly reports comparing expenditures and revenues to current budget, noting the status of fund balances, and outlining any remedial actions necessary to maintain the Authority's financial position shall be prepared for review by the Board.

B. Five-year Forecast of Revenues and Expenditures

A five-year forecast of revenues and expenditures, to include a discussion of major trends affecting the Authority's financial position, shall be prepared in anticipation of the annual budget process. The forecast shall also examine critical issues facing the Authority, economic conditions, and the outlook for the upcoming budget year. The document shall provide insight into the Authority's financial position and alert the Board to potential problem areas requiring attention.

C. Semi-Annual Status Report on Capital Projects

A summary report on the contracts awarded, capital projects completed and the status of the Authority's various capital projects will be prepared at least semi-annually and presented to the Board.

D. Compliance with Board Policy Statements

The Financial Policies will be reviewed annually by the Board and updated, revised or refined as deemed necessary. Policy statements adopted by the Board are guidelines, and occasionally, exceptions may be appropriate and required. However, exceptions to stated policies will be specifically identified, and the need for the exception will be documented and fully explained.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 10 - ACCOUNTING, AUDITING, AND FINANCIAL REPORTING

The Authority's accounting, auditing and financial reporting shall comply with prevailing local, state, and federal regulations, as well as current professional principles and practices as promulgated by authoritative bodies.

A. Conformance to Accounting Principles

The Authority's accounting practices and financial reporting shall conform to generally accepted accounting principles (GAAP) as promulgated by the Governmental Accounting Standards Board (GASB), the American Institute of Certified Public Accountants (AICPA), and the Government Finance Officers Association (GFOA).

B. Popular Reporting

In addition to issuing a comprehensive annual financial report (CAFR) in conformity with GAAP, the Authority shall supplement its CAFR with a simpler, "popular" report designed to assist those residents who need or desire a less detailed overview of the Authority's financial activities. This report should be issued no later than six months after the close of the fiscal year.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 11 - INTERNAL CONTROLS

The Authority shall establish and maintain an internal control structure designed to provide reasonable assurance that Authority assets are safeguarded and that the possibilities for material errors in the Authority's financial records are minimized.

A. Proper Authorizations

Procedures shall be designed, implemented and maintained to ensure that financial transactions and activities are properly reviewed and authorized.

B. Separation of Duties

Job duties will be adequately separated to reduce, to an acceptable level, the opportunities for any person to be in a position to both perpetrate and conceal errors or irregularities in the normal course of assigned duties.

C. Proper Recording

Procedures shall be developed and maintained that will ensure financial transactions and events are properly recorded and that all financial reports may be relied upon as accurate, complete and up-to-date.

D. Access to Assets and Records

Procedures shall be designed and maintained to ensure that adequate safeguards exist over the access to and use of financial assets and records.

E. Independent Checks

Independent checks and audits will be made on staff performance to ensure compliance with established procedures and proper valuation of recorded amounts.

F. Costs and Benefits

Internal control systems and procedures must have an apparent benefit in terms of reducing and/or preventing losses. The cost of implementing and maintaining any control system should be evaluated against the expected benefits to be derived from that system.



# Salinas Valley Solid Waste Authority

## Financial Policies

### 12 - OPERATING BUDGET

The Authority's operating budget will implement the policy decisions of the Board. It will provide a clear picture of the Authority's resources and their use.

#### A. Budget Format

The budget shall provide a complete financial plan of all Authority funds and activities for the ensuing fiscal year and shall be in such form as the Chief Administrative Officer deems desirable or that the Board may require.

The budget shall begin with a clear general summary of its contents. It shall show in detail all estimated revenues, all carry-over fund balances and reserves, and all proposed expenditures, including debt service, for the ensuing fiscal year.

The total of proposed expenditures shall not exceed the total of estimated revenues plus the un-appropriated fund balance, exclusive of reserves, for any fund.

The budget will be organized on a program/service level format.

The budget development process will include the identification and evaluation of policy options for increasing and decreasing service levels.

#### B. Estimated Revenues

The Authority will annually update its revenue forecast to enhance the budgetary decision-making process.

In its budget projections, the Authority will attempt to match current expense to current revenue. If it becomes apparent that revenue shortfalls will create a deficit, efforts will be made first to reduce the deficiency through budgetary reductions.

If appropriate reductions are insufficient, the Board may decide, on an exception basis, to use an appropriate existing reserve, which is in excess of minimum reserve requirements.

#### C. Appropriations

In evaluating the level of appropriations for program enhancements, or reductions, the Authority will apply the following principles in the priority order given:

1. Essential services, which provide for the health and safety of residents will be funded to maintain current dollar levels.
2. The budget will provide for adequate ongoing maintenance of facilities and equipment.
3. Appropriations for program enhancements or reductions will be evaluated on a case-by-case basis rather than across the board.

# Salinas Valley Solid Waste Authority

## Financial Policies

4. When reductions in personnel are necessary to reduce expenditures, they shall be consistent with the Authority Board's established service level priorities and, when possible, shall be accomplished through normal attrition.
5. Programs, which are self-supported by special revenues or fees, shall be separately evaluated.

Prior to the Authority Board making any supplemental appropriation, the CAO or Finance Manager shall certify that funds in excess of those estimated in the budget are available for appropriation. Any such supplemental appropriations shall be made for the fiscal year by Board action up to the amount of any excess.

Appropriations may be reduced any time during the fiscal year by the Authority Board upon recommendation of the CAO. When appropriation reductions are recommended, the CAO shall provide specific recommendations to the Board, indicating the estimated amount of the reduction, any remedial actions taken, and recommendations as to any other steps to be taken.

The CAO may transfer appropriations between divisions, and division managers may transfer appropriations between programs and accounts within their individual divisions, but only the Board by resolution may appropriate funds from reserves or fund balances.

All appropriations, except for Capital Improvement Program and Grant Programs appropriations, shall lapse at the end of the fiscal year to the extent that they have not been expended or encumbered. An appropriation in the Capital Improvement Program shall continue in force until expended, revised, or cancelled.

The Authority will endeavor to budget an appropriated contingency account in all Divisions operating budget equal to one percent of the total Operating Budget to meet changing operational requirements during the fiscal year.

# Salinas Valley Solid Waste Authority

## Financial Policies

### 13 - CAPITAL ASSETS

The Authority will capitalize all capital assets in accordance with Generally Accepted Accounting Principles so as to maintain proper control of all capital assets.

A. Overview – The Finance Division will maintain a capital asset management system that will meet external financial reporting requirements and the needs of the Authority in line with these policies.

1. Capital assets are recorded as expenditures in governmental funds at the time the assets are received and the liability is incurred. These assets will be capitalized at cost on the government wide financial statements. Enterprise fixed assets are recorded as assets within the fund when purchased and a liability is incurred.
- i. GASB 34 defines Capital Assets as land, improvements to land, easements, buildings, building improvements, vehicles, machinery, equipment, works of art and historical treasures, infrastructure, and all other tangible or intangible assets that are used in operations and that have initial useful lives extending beyond a single reporting period.
- ii. GASB 34 defines Infrastructure Assets as long-lived capital assets that normally are stationary in nature and normally can be preserved for a significantly greater number of years than most capital assets. Examples include roads, bridges, tunnels, drainage systems, water and sewer systems, dams and lighting systems. Buildings that are an ancillary part of a network of infrastructure assets are included.

The Authority uses the most current edition of GOVERNMENTAL ACCOUNTING, AUDITING, AND FINANCIAL REPORTING (GAAFR) published by the Government Finance Officers Association (GFOA) as its authoritative guide in setting policy and establishing accounting procedures regarding capital assets.

B. Capitalization – Generally all capital assets with an original cost of \$25,000 or more will be capitalized (recorded as an asset on the balance sheet versus expensing the item). Infrastructure Assets with an original cost of \$150,000 or more will be capitalized. This capitalization policy addresses financial reporting, not control. The Authority follows the GFOA recommended practices for establishing capitalization thresholds. Specific capitalization requirements are described as follows:

1. The asset must cost \$25,000 or more.
2. The asset must have a useful life of two (2) or more years.
3. The capitalization threshold is applied to individual units of capital assets rather than groups. For example, ten items purchased for \$10,000 each will not be capitalized even though the total (\$100,000) exceeds the threshold of \$25,000.
4. For purposes of capitalization, the threshold will generally not be applied to components of capital assets. For example a keyboard, monitor and central processing unit purchased as components of a computer system will not be evaluated individually against the capitalization threshold. The entire computer system will be treated as a single asset. The capitalization threshold will be applied to a network if all component parts are required to make the asset

# Salinas Valley Solid Waste Authority

## Financial Policies

functional.

5. Repairs to existing capital assets will generally not be subject to capitalization unless the repair extends the useful life of the asset. In this case the repair represents an improvement and is subject to the requirements described number 6 below.
6. Improvements to existing capital assets will be presumed by definition to extend the useful life of the related capital asset and therefore will be subject to capitalization if the cost exceeds \$5,000.
7. Capital projects will be capitalized as “construction in progress” until completed. Personal computers will not be capitalized:

### C. Leased Assets-

Operating leased assets are usually short term and cancelable at anytime. The recording of an operating lease as a fixed asset is not required because the item is not purchased.

Capital leases will be capitalized if one or more of the following criteria are met and the chance of cancellation is low:

- a. Ownership is transferred by the end of the lease term
- b. The lease contains a bargain purchase option
- c. The lease term is greater than or equal to 75 percent of the asset’s service life
- d. The present value of the minimum lease payment is greater than or equal to ninety percent (90%) of the fair market value of the asset at the inception of the lease.

Capital lease items are capitalized at the beginning of the lease period, regardless of when the title transfers. Capital leases are recorded at net present value of lease payments.

- D. Capital Asset Recording - It is the responsibility of the Finance Division to record, monitor and inventory all fixed assets. Each division will assign appropriate staff members to respond to verification, inventories, and filling out the necessary forms for recording transfers, dispositions or retired fixed assets.

- E. Acquisition of Capital Assets - Fixed assets may be acquired through direct purchase, lease-purchase or capital lease, construction, eminent domain, donations, and gifts.

When a capital asset is acquired the funding source will be identified.

If funds are provided by a specific funding source, a record will be made of that specific source such as:

- ❖ Bond Proceeds
- ❖ State Grants

- F. Measuring the Cost and/or Value - Capital assets are recorded at their “historical cost”, which is the original cost of the assets. Donations accepted by the Authority will be valued at the fair market value at the time of donation. Costs include purchase price (less discounts) and any other reasonable and necessary costs incurred to place the asset in its intended location and prepare it for service. Costs could include the following:

# Salinas Valley Solid Waste Authority

## Financial Policies

Sales Tax  
Freight charges  
Legal and title fees  
Closing costs  
Appraisal and negotiation fees  
Surveying fees  
Land-preparation costs  
Demolition costs  
Relocation costs  
Architect and accounting fees  
Insurance premiums and interest costs during construction

- G. Establishing Cost in the Absence of Historical Records - According to the GASB 34, an estimate of the original cost is allowable. Standard costing is one method of estimating historical cost using a known average installed cost for a like unit at the estimated date of acquisition. Another recognized method is normal costing wherein an estimate of historical cost is based on current cost of reproduction new indexed by a reciprocal factor of the price increase of a specific item or classification from the appraisal date to the estimated date acquired. When necessary the Authority will use whichever method gives the most reasonable amount based on available information.
- H. Recording Costs Incurred After Acquisition - Expenditures/expenses for replacing a component part of an asset are not capitalized. However, expenditures/expenses that either enhance a capital asset's functionality (effectiveness or efficiency), or that extend a capital asset's expected useful life are capitalized. For example, periodically slurry sealing a street would be treated as a repair (the cost would not be capitalized), while an overlay or reconstruction would be capitalized. Adding a new lane constitutes an addition and would therefore also be capitalized.
- I. Disposition or Retirement of Fixed Assets - It is the Authority's policy that divisions wishing to dispose of surplus, damaged or inoperative equipment must notify the Finance Division.
- The Authority will conduct public auctions, as necessary, for the purpose of disposing of surplus property. Auctions will be conducted by the Finance Division. The original cost less depreciation will then be removed from the Authority's capital asset management system.
- J. Transfer of Assets - The transfer of fixed assets between divisions requires notification to the Finance Department.
- K. Depreciation - In accordance with GASB Statement No. 34 the Authority will record depreciation expense on all capital assets, except for inexhaustible assets.
- The Authority will use straight-line depreciation using the half-year convention or mid month as appropriate. Depreciation will be calculated for half a year in the year of acquisition and the year of disposition. Depreciation will be calculated over the estimated useful life of the asset.
- L. Recommended Lives - The Authority follows GFOA Recommended Practices when establishing recommended lives for capitalized assets. In accordance with GASB 34 the Authority will rely on "general guidelines obtained from professional or industry organizations." In particular the Authority will rely on estimated useful lives published by GFOA. If the life of a particular asset is estimated to be different than these guidelines, it

# Salinas Valley Solid Waste Authority

## Financial Policies

may be changed. The following is a summary for the estimated useful lives:

| <u>Asset Class</u>      | <u>Useful Life</u> |
|-------------------------|--------------------|
| Buildings               | 20 to 50 years     |
| Improvements            | 15 to 45 years     |
| Infrastructure          | 20 to 50 years     |
| Equipment and Machinery | 5 to 20 years      |

- M. Control of Assets – In accordance with GFOA Recommended Practice the Authority will exercise control over the non-capitalized tangible capital-type items by establishing and maintaining adequate control procedures at the division level. The Authority's capitalization threshold of \$5,000 meets financial reporting needs and is not designed for nor particularly suited to maintain control over lower cost capital assets. It is the responsibility of each division to maintain inventories of lower-cost capital assets to ensure adequate control and safekeeping of these assets.
- N. Maintenance Schedules - The Authority shall develop and implement maintenance and replacement schedules with a goal of maximizing the useful life of all assets. The schedules shall include estimates of annual maintenance and/or replacement funding required for each asset.
- O. Maintenance Funding - The Authority shall identify specific sources of funds for the annual maintenance or replacement of each asset. Whenever possible, the maintenance or replacement funding shall be identified from a source other than the Authority General Fund. The Authority shall endeavor to set aside, on an annual basis, one and one-half percent (1½%) of its Operating Budget to provide for on-going maintenance and required replacement of assets that cannot be reasonably funded from other sources.
- Q. Inventorying – The Authority will follow the GFOA recommended practice of performing a physical inventory of its capitalized capital assets, either simultaneously or on a rotating basis, so that all capital assets are physically accounted for at least once every five years.
- R. Tagging – The Authority will tag only moveable equipment with a value of \$5,000 or higher. Rolling stock items will not be tagged. They will be identified by the VIN number. The Finance department will be responsible for tagging equipment.

## RESOLUTION NO 2013 – 18

### **A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING SERVICE FEES EFFECTIVE JULY 1 2013 FOR RECYCLING, RESOURCE RECOVERY AND DISPOSAL AT AUTHORITY LANDFILLS AND TRANSFER STATIONS AND ADMINISTRATIVE SERVICES**

**WHEREAS** the Board of Directors of the Salinas Valley Solid Waste Authority held a public hearing on March 21 2013 to review the Disposal Fees and Rates for FY 2013-14, and

**WHEREAS** a \$3.00 per ton increase in the Salinas Transportation Surcharge is necessary to cover the cost of transporting Republic Services waste from Salinas to Johnson Canyon Landfill; and

**WHEREAS** instead of increasing tipping fees, the Authority prefers to impose an AB939 Fee on franchise haulers to cover the net cost of Authority AB939 Services; and

**WHEREAS** said AB 939 Fee will be calculated as the full cost of AB 939 services, less offsetting revenue and will be allocated to franchise haulers based upon their proportionate share of landfilled tonnage in the previous fiscal year

**NOW THEREFORE BE IT RESOLVED** by the Board of Directors of the Salinas Valley Solid Waste Authority that the Disposal Fees and Rates Schedule attached hereto as 'Exhibit A' is hereby approved to become effective July 1 2013.

**BE IT FURTHER RESOLVED** that the General Manager/CAO is hereby authorized to make adjustments to the Disposal Fees and Rates Schedule on a case by case basis for recyclable/diverted materials where there is a clear benefit to the Authority or when there is an instance of a situation not covered by the Disposal Fees and Rates Schedule. In such instances, the Board will be notified at the next scheduled meeting.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 16th day of May 2013, by the following vote:

|          |   |
|----------|---|
| AYES.    | BOARD MEMBERS. ARMENTA, BARRERA, BOURKE (ALT), VICTORIA (ALT)<br>DE LA ROSA, GUNTER (ALT), MORENO, SILVA, |
| NOES.    | BOARD MEMBERS. NONE   |
| ABSENT   | BOARD MEMBERS. CALCAGNO, CULLEN, LUTES, PEREZ   |
| ABSTAIN: | BOARD MEMBERS. NONE   |

  
Fernando Armenta, President

ATTEST

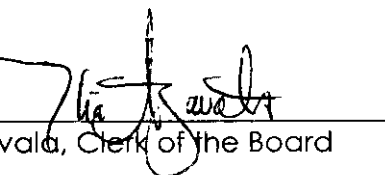
  
Elia Zavala, Clerk of the Board

EXHIBIT A  
**SALINAS VALLEY SOLID WASTE AUTHORITY**

**DISPOSAL FEES AND RATES**  
Effective July 1, 2013

|  | Current<br>Fee or Rate             | Proposed<br>Changes          |
|--|------------------------------------|------------------------------|
| <b><u>LANDFILLED MATERIALS</u></b>   |                                    |                              |
| <b><u>Franchise Haulers (Class III Solid Waste)</u></b>  | \$ 67.00                           | Per Ton                      |
| <b><u>Self Haul Loads at all Sites</u></b>   |                                    |                              |
| Minimum charge per load (up to 500 lbs.)   | \$ 15.00                           | Per Load                     |
| Loads weighing between 501 and 999 lbs.  | \$ 30.00                           | Per Load                     |
| Loads weighing 1,000 lbs. and above  | \$ 67.00                           | Per Ton                      |
| <b><u>Fumigation or Mulch Plastic/Drip Tape - Johnson Canyon only</u></b>                              |                                    |                              |
| Loads weighing 500 lbs. or less  | \$ 18.75                           | Per Load                     |
| Loads weighing between 501 and 999 lbs.  | \$ 37.50                           | Per Load                     |
| Loads weighing 1,000 pounds and above  | \$ 75.00                           | Per Ton                      |
| <b><u>Nonfriable Asbestos</u></b>  | \$ 90.00                           | Per Ton                      |
| Up to 1 cubic yard w/o pre-approval) wetted and double bagged  |                                    |                              |
| <b>Note: Usefulness and suitability of materials is subject to scale house personnel's discretion.</b> |                                    |                              |
| <b><u>Special Handling Charge (in addition to cost per ton) - Johnson Canyon only</u></b>              |                                    |                              |
| Remediated Soil Handling   | \$ 100.00                          | Each                         |
| Certified Burials (under 20' trailer)  | \$ 105.00                          | Each                         |
| Certified Burials (20' and over trailer)   | \$ 210.00                          | Each                         |
| <b><u>Tarps</u></b>  | \$ 10.00                           | Each                         |
| Untarped Loads   | Additional 50% of the Required Fee |                              |
| <b><u>Compost Bins</u></b>   | \$ 49.95                           | Each                         |
| <b><u>*Soil (Loaded by the Customer) - Johnson Canyon</u></b>  | \$ 1.00                            | Per Cubic Yard Up to 500 C Y |

**AB939 Fees (new for FY 2013-14)**

|   |              |        |
|---|--------------|--------|
| AB939 Fees Total  | \$ 1,731,980 | Annual |
| Total fee is calculated based on proposed budget of \$2,175,980 |              |        |
| less offsetting revenue of                                      | \$ 444,000   |        |
| AB 939 Fees Net Revenue Requirement                             | \$1,731,980  |        |

|   |                 |         |    |           |            |
|---|-----------------|---------|----|-----------|------------|
| Fee is charged to franchise haulers based on prior year tonnage.<br>Fee allocation is as follows: | 2011-12<br>Tons |         |    |           |            |
|   | Landfilled      | Percent |    | Annual    | Monthly    |
| Republic Services of Salinas  | 91,753          | 63.3%   | \$ | 1,096,269 | \$ 91,356  |
| Waste Management - Unincorporated area  | 30,930          | 21.3%   | \$ | 369,550   | \$ 30,796  |
| Tri-Cities - Soledad  | 6,147           | 4.2%    | \$ | 73,450    | \$ 6,121   |
| Waste Management - King City  | 7,627           | 5.3%    | \$ | 91,133    | \$ 7,594   |
| Tri-Cities - Greenfield   | 5,702           | 3.9%    | \$ | 68,124    | \$ 5,677   |
| Tri-Cities - Gonzales   | 2,800           | 1.9%    | \$ | 33,454    | \$ 2,788   |
|   | 144,959         | 100%    | \$ | 1,731,980 | \$ 144,332 |



EXHIBIT A  
**SALINAS VALLEY SOLID WASTE AUTHORITY**

**DISPOSAL FEES AND RATES**  
Effective July 1, 2013

|   | Current<br>Fee or Rate | Proposed<br>Changes |
|---|------------------------|---------------------|
| <b><u>SOURCE SEPARATED DIVERTIBLE MATERIALS</u></b> |                        |                     |

|  |                   |          |
|--|-------------------|----------|
| <b><u>Cardboard</u></b>  | No Charge         |          |
| <b><u>Recyclable plastic and glass containers, aluminum and paper</u></b>        | No Charge         |          |
| <b><u>Metal</u></b>  | No Charge         |          |
| <b><u>Construction and Demolition materials</u></b>                              |                   |          |
| Mixed Dirty  | \$ 58.00 Per Ton  |          |
| Minimum charge per load (up to 500 lbs.)   | \$ - Per Load     | \$ 14.50 |
| Loads weighing between 501 and 999 lbs.  | \$ - Per Load     | \$ 29.00 |
| Loads weighing 1,000 lbs. and above  | \$ 58.00 Per Ton  | \$ 58.00 |
| <b><u>Mattresses and box springs</u></b>   | \$ 15.00 Each     |          |
| <b><u>Greenwaste and Wood</u></b>  |                   |          |
| Minimum charge up to 500 lbs.  | \$ 10.00 Per Load |          |
| Loads weighing between 501 and 999 lbs.  | \$ 15.00 Per Load |          |
| Loads weighing 1,000 lbs. and above  | \$ 36.00 Per Ton  |          |
| Wood Stumps (3 feet and over in diameter) & Tree limbs                           | \$ 67.00 Per Ton  |          |
| <b><u>Soil and Aggregate (Johnson Canyon Landfill only)</u></b>                  |                   |          |
| Clean Fill Dirt (up to 10 c.y. without pre-approval)                             | \$ 10.00 Per Ton  |          |
| Asphalt (suitable for road base)   | \$ 1.00 Per Ton   |          |
| Concrete (suitable for road base - no rebar)                                     | \$ 1.00 Per Ton   |          |
| Concrete with rebar/pipe   | \$ 10.00 Per Ton  |          |
| <b><u>Biosolids - subject to pre-approval (Johnson Canyon Landfill only)</u></b> | \$ 28.00 Per Ton  |          |
| <b><u>Tires (without rims only)</u></b>  |                   |          |
| Auto/Light Truck Tires less than 42"   | \$ 2.00 Each      |          |
| Auto/Light Truck Tires more than 42"   | \$ 10.00 Each     |          |
| Commercial Tires   | \$ 75.00 Each     |          |
| Equipment Tires  | \$ 150.00 Each    |          |
| Altered Tires (split, sliced, quartered)   | \$ 67.00 Per Ton  |          |

EXHIBIT A  
**SALINAS VALLEY SOLID WASTE AUTHORITY**

**DISPOSAL FEES AND RATES**  
Effective July 1, 2013

Current  
Fee or Rate

Proposed  
Changes

**HOUSEHOLD HAZARDOUS WASTE AT COLLECTION FACILITIES**

All commercial customers  
Households outside the Authority's service area  
Minimum charge \$1.50 per lb.

|  |    |       |              |
|--|----|-------|--------------|
| Absorbent  | \$ | 1.50  | Per Lb       |
| Acids/Bases  | \$ | 1.50  | Per Lb       |
| Aerosols   | \$ | 1.25  | Per Can      |
| Antifreeze   | \$ | 1.50  | Per Lb.      |
| Environmentally Hazardous Substances (Reactive and Solvents) | \$ | 5.00  | Per Lb.      |
| Flammable Liquids  | \$ | 1.50  | Per Lb.      |
| Flammable Sludge   | \$ | 1.50  | Per Lb.      |
| Motor Oil - contaminated                                     | \$ | 1.50  | Per Lb       |
| Oil Filters (autos and small trucks)                         | \$ | 1.50  | Each         |
| Oil Filters (trucks and equipment)                           | \$ | 10.00 | Each         |
| Oxidizers  | \$ | 1.50  | Per Lb.      |
| Paint and Paint Related Materials                            | \$ | 1.50  | Per Lb       |
| Pesticides   | \$ | 1.50  | Per Lb.      |
| HHW Clean-up Service Fee                                     | \$ | 75.00 | Hour         |
| HHW Sorting Fee  | \$ | 25.00 | Per customer |

**Appliances and Air Conditioners**

|                     |           |       |      |
|---------------------|-----------|-------|------|
| Without refrigerant | No Charge |       |      |
| With refrigerant    | \$        | 15.00 | Each |

**Gas Cylinders (Propane, helium, fire extinguishers only)**

Must be empty with valve open

|           |    |      |      |
|-----------|----|------|------|
| 1 liter   | \$ | 1.50 | Each |
| 5 gallons | \$ | 8.00 | Each |

**Sharps Disposal (non-commercial only)**

|   |           |      |         |
|---|-----------|------|---------|
| Used needles and lancets (not in an approved container) | \$        | 3.00 | Per Lb. |
| Used needles and lancets ( in an approved container)    | No Charge |      |         |

**Sharps Containers (non-commercial only)**

|                   |    |      |      |
|-------------------|----|------|------|
| 4 Quart Container | \$ | 2.00 | Each |
| 3 Quart Container | \$ | 5.00 | Each |

**EXHIBIT A**  
**SALINAS VALLEY SOLID WASTE AUTHORITY**

**DISPOSAL FEES AND RATES**  
**Effective July 1, 2013**

|  | <b>Current<br/>Fee or Rate</b> | <b>Proposed<br/>Changes</b> |
|--|--------------------------------|-----------------------------|
| <b><u>UNIVERSAL WASTE AT HHW COLLECTION FACILITIES</u></b> |                                |                             |

**Minimum charge \$1.50 per pound**

|   |                 |
|---|-----------------|
| <b>Batteries</b>  |                 |
| Alkaline or Rechargeable A, AA, AAA, B, C, D and 6 volt<br>Nickel-Cadmium, Lithium, Silver Oxide-Hydrde Cells,<br>Lead Gel Cells, Nickel-Metal, and Lithium | \$ 1 50 Per Lb. |
| UPS/Automobile and Light Truck Batteries  | No Charge       |
| CRT (televisions and computer monitors)   | No Charge       |
| Cell Phones   | No Charge       |
| Computers, keyboard and printers  | No Charge       |
| Copiers, mimeographs, facsimile machines  | No Charge       |
| Compact Fluorescent Bulbs   | \$ 1.50 Per Lb. |
| Fluorescent Lamps   | \$ 1.50 Per Lb. |
| Halogen, High Pressure Sodium Tubes   | \$ 1.50 Per Lb. |
| Fluorescent Ballasts (PCB)  | \$ 2 00 Per Lb. |
| Kitchen appliances: microwaves, toaster, toaster ovens  | No Charge       |
| Mercury   | \$ 7 00 Per Lb. |
| Mercury thermostats, thermometers or switches   | \$ 1.00 Each    |
| Toner, developer, ink cartridges (office use)   | \$ 1.00 Per Lb. |
| Toner and developer (industrial use)  | \$ 1 50 Per Lb. |

**ADMINISTRATIVE & SPECIAL FEES**

|   |                                    |          |
|---|------------------------------------|----------|
| Salinas Transportation Surcharge<br>(applies only to Salinas Franchise Waste) | \$ 8.00 Per Ton                    | \$ 11.00 |
| Agenda Packets for Board or Executive Committee                               | \$ 116 00 Annually                 |          |
| Agendas Only  | \$ 26 00 Annually                  |          |
| Agendas Only for Public Agencies  | \$ 18.00 Annually                  |          |
| Reproduction of Public Records  | \$ 0 10 Per Page                   |          |
| Copies of Weight Tags   | \$ 20.00 Each                      |          |
| Returned Check Fee  | \$ 25 00 Each                      |          |
| Finance Charge on accounts 30+ Days Past Due                                  | 1.5% per mo., 18% annually         |          |
| Media duplication for disks, cds, tapes                                       | Actual Cost<br>\$5 00 Min Each     |          |
| Plans & Specifications for Construction Projects                              | Actual Cost<br>\$15 00 Min Per Set |          |
| Full Size Plans for Construction Projects                                     | Actual Cost<br>\$15 00 Min Per Set |          |



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**South Valley Minimum Guarantee Disposal Tons to JOHNSON CANYON LANDFILL South Valley Area W/O County of Santa Clara  
EXHIBIT 1F- REVISED**

| Growth                     | 1.20%                             | CPI                               | 2.08%                              |                                     |                                   |  |
|----------------------------|-----------------------------------|-----------------------------------|------------------------------------|-------------------------------------|-----------------------------------|--|
| Fiscal Year                | Guaranteed Minimum Annual Tonnage | Guaranteed Minimum Annual Payment | Guaranteed Minimum Monthly Payment | Surplus Tonnage Per Ton Tipping Fee | Per Ton Transportation Adjustment |  |
| 2003-04 (6 mo.)            | 40,000                            | 887,031                           | \$ 147,838.48                      | \$ 25.50                            | 2.50                              |  |
| 2004-05                    | 80,960                            | 1,869,760                         | \$ 155,813.36                      | \$ 26.45                            | 2.55                              |  |
| 2005-06                    | 81,932                            | 1,967,391                         | \$ 163,949.25                      | \$ 27.39                            | 2.61                              |  |
| 2006-07                    | 82,915                            | 2,066,983                         | \$ 172,248.58                      | \$ 28.34                            | 2.66                              |  |
| 2007-08                    | 83,910                            | 2,168,566                         | \$ 180,713.82                      | \$ 29.29                            | 2.71                              |  |
| 2008-09                    | 84,917                            | 2,272,169                         | \$ 189,347.45                      | \$ 30.23                            | 2.77                              |  |
| 2009-10                    | 80,735                            | 2,215,711                         | \$ 184,642.56                      | \$ 31.17                            | 2.83                              |  |
| 2010-11                    | 76,441                            | 2,147,536                         | \$ 178,961.33                      | \$ 32.11                            | 2.89                              |  |
| 2011-12                    | 77,358                            | 2,243,315                         | \$ 186,942.92                      | \$ 33.05                            | 2.95                              |  |
| 2012-13                    | 78,286                            | 2,340,962                         | \$ 195,080.17                      | \$ 33.99                            | 3.01                              |  |
| 2013-14 (6 mo.)            | 39,613                            | 1,220,252                         | \$ 203,375.35                      | \$ 34.93                            | 3.07                              |  |
| SUBTOTAL 10 yrs.           |                                   | 807,067                           | \$ 21,399,676                      |                                     |                                   |  |
| Optional Extension Periods |                                   |                                   |                                    |                                     |                                   |  |
| 2013-14 (6 mo.)            | 39,613                            | 1,098,583                         | \$ 183,097.09                      | \$ 34.93                            | 3.07                              |  |
| 2014-15                    | 80,176                            | 2,290,588                         | \$ 190,882.31                      | \$ 35.86                            | 3.14                              |  |
| 2015-16                    | 81,138                            | 2,385,695                         | \$ 198,807.93                      | \$ 36.80                            | 3.20                              |  |
| 2016-17                    | 82,112                            | 2,482,507                         | \$ 206,875.57                      | \$ 37.73                            | 3.27                              |  |
| 2017-18 (6 mo.)            | 41,549                            | 1,290,521                         | \$ 215,086.82                      | \$ 38.66                            | 3.34                              |  |
| TOTAL 14 yrs.              |                                   | 1,131,655                         | \$ 30,947,570                      |                                     |                                   |  |

1. Fiscal year is the period July 1 through June 30 consistent with JPA fiscal year.
2. For Fiscal 2003/2004 assumes transfer begins January 1, 2004 in terms of minimum guarantee
3. Fiscal year 2013/2014 is only 6 months with contract ending December 21, 2013
4. Santa Clara Franchise ends September 30, 2009 but was extended until December 31, 2009 so FY 2009/2010 only includes 6 months in Guarantee
5. Four year extension has fiscal year 2013/2014 has second 6 months and 2017/2018 is only 6 months with contract ending December 31, 2017.
6. "Guaranteed Minimum" and "Fee per Ton" accounts for the adjustment in \$'s per ton (reduction to authority payment) for additional mileage costs associated with shifting from Crazy Horse to Johnson Canyon Landfill.



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**ADJUSTED SERVICE RATES  
EFFECTIVE JANUARY 1, 2013**

**BASIC FACILITY SERVICE FEES FOR  
LANDFILL OPERATIONS**

|  |  |
|--|--|
|  | Johnson Canyon<br>Road Landfill<br>(7-Day per Week<br>Operation) |
|  | When<br>CHL is<br>inactive                                       |
| First year Minimum<br>annual tonnage level               | 214,731  |
| Median tonnage level                                     | 238,591  |
| First year Maximum<br>annual tonnage level               | 262,450  |
| Basic Monthly Service<br>Fee (\$/month)                  |  |
| Current Rate   | \$160,120  |
| Increase Factor  | 1.0182   |
| Adjusted Rate  | \$163,034  |
| Excess Tonnage Fee<br>(Authority pays \$/ton)            |  |
| Current Rate   | \$7.38   |
| Increase Factor  | 1.0182   |
| Adjusted Rate  | \$7.51   |
| Shortfall Tonnage<br>Payment (Contractor<br>pays \$/ton) |  |
| Current Rate   | \$2.65   |
| Increase Factor  | 1.0182   |
| Adjusted Rate  | \$2.70   |
| Extended Hours - Landfill                                |  |
| Cost per year  | \$31,894   |
| Increase Factor  | 1.0182   |
| Adjusted Rate  | \$32,474   |
| Cost per month   | \$2,706  |

**ADJUSTED SERVICE FEES  
EFFECTIVE JANUARY 1, 2013**

**MATERIAL DIVERSION SERVICE FEES**

| Material Type                                    | Current Service Fee | Increase Factor | Adjusted Service Fees |
|--|---------------------|-----------------|-----------------------|
| Tires under 42" in diameter*                     | \$18.89 per ton     | 1.0182          | \$19.23 per ton       |
| Truck tires 42" - 50" in diameter*               | \$8.86 per unit     | 1.0182          | \$9.02 per unit       |
| Truck tires 51" - 60" in diameter*               | \$66.47 per unit    | 1.0182          | \$67.68 per unit      |
| Equipment tires (over 60" in diameter)           | \$132.96 per unit   | 1.0182          | \$135.38 per unit     |
| Metal (Including all appliances & white goods)** | \$18.89 per ton     | 1.0182          | \$19.23 per ton       |
| Wood   | \$18.89 per ton     | 1.0182          | \$19.23 per ton       |
| Brush and Stumps                                 | \$18.89 per ton     | 1.0182          | \$19.23 per ton       |

\* These fees valid while Pacheco Pass Landfill is able to receive tires in their buttress fill. One (1) year prior to when Pacheco Pass will no longer receive tires in the buttress fill the Contractor and the Authority will negotiate a reasonable price for shipping and disposal.

\*\*Any regulatory requirements such as freon removal, mercury switch removal, oil removal and any other costs shall be billed to the Authority at 100% of Contractors cost with no markup.

**DIVERSION ASSISTANCE SERVICE FEES**

|  |   |
|--|---|
|  | Johnson Canyon Road<br>Landfill (when CHL is<br>inactive) |
| Monthly Fee for one loader and<br>loader operator for diversion<br>service |   |
| Current Service Fee  | \$8,008   |
| Increase Factor  | 1.0182  |
| Adjusted Service Fee   | \$8,154   |



**ADJUSTED SERVICE FEES  
EFFECTIVE JANUARY 1, 2013**

**SPECIAL SERVICES HOURLY FEES**

| Equipment / Personnel                   | Current Service Fee<br>(\$/hour) | Increase Factor | Adjusted Service Fee<br>(\$/hour) |
|---|----------------------------------|-----------------|-----------------------------------|
| Wheel loader and operator               | \$94.53                          | 1.0182          | \$96.25                           |
| Compactor and operator                  | \$147.73                         | 1.0182          | \$150.42                          |
| Transfer tractor and trailer and driver | \$94.53                          | 1.0182          | \$96.25                           |
| Equipment operator                      | \$53.18                          | 1.0182          | \$54.15                           |
| Truck driver                            | \$47.27                          | 1.0182          | \$48.13                           |
| Laborer                                 | \$29.53                          | 1.0182          | \$30.07                           |
| Scraper and operator                    | \$195.02                         | 1.0182          | \$198.57                          |
| D4/5 crawler tractor and operator       | \$118.18                         | 1.0182          | \$120.33                          |
| D8/9 crawler tractor and operator       | \$147.73                         | 1.0182          | \$150.42                          |
| Road grader and operator                | \$94.53                          | 1.0182          | \$96.25                           |
| Water truck and operator                | \$88.63                          | 1.0182          | \$90.24                           |
| Skip loader and operator                | \$82.73                          | 1.0182          | \$84.24                           |



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| PERSONNEL ALLOCATION PROPOSED EFFECTIVE DATE: JULY 1, 2013 |            |                      |                      |                      |                      |
|--|------------|----------------------|----------------------|----------------------|----------------------|
| Program and Position                                       | 11-12      | 12-13                | 12-13                | 13-14                | 13-14                |
|  |            | Approved<br>06/21/12 | Approved<br>09/20/12 | Approved<br>03/21/13 | Proposed<br>07/01/13 |
| <b>Administration</b>                                      |            |                      |                      |                      |                      |
| General Manager/CAO  | 1          | 1                    | 1                    | 1                    | 1                    |
| Administrative Manager                                     | 1          | 1                    | 1                    | 1                    | 1                    |
| Administrative Support Assistant I                         | 1          | 1                    | 1                    | 1                    | 1                    |
| Administrative Support Assistant II                        | 0.5        | 0.5                  | 0.5                  | 0.5                  | 0.5                  |
| Clerk of the Board   | 1          | 1                    | 1                    | 1                    | 1                    |
| Human Resources Technician                                 | 1          | 1                    | 1                    | 1                    | 1                    |
| <b>Total Administration</b>                                | <b>5.5</b> | <b>5.5</b>           | <b>5.5</b>           | <b>5.5</b>           | <b>5.5</b>           |
| <b>Finance</b>   |            |                      |                      |                      |                      |
| Accountant   | 1          | 1                    | 1                    | 1                    | 1                    |
| Accounting Technician                                      | 1          | 1                    | 1                    | 1                    | 1                    |
| Administrative Support Assistant II                        | 0.5        | 0.5                  | 0.5                  | 0.5                  | 0.5                  |
| Business Services Supervisor                               | 1          | 1                    | 1                    | 1                    | 1                    |
| Finance Manager  | 1          | 1                    | 1                    | 1                    | 1                    |
| <b>Total Finance</b>                                       | <b>4.5</b> | <b>4.5</b>           | <b>4.5</b>           | <b>4.5</b>           | <b>4.5</b>           |
| <b>Resource Recovery</b>                                   |            |                      |                      |                      |                      |
| Contracts & Grants Analyst                                 | 1          | 1                    | 1                    | 1                    | 1                    |
| Diversion Manager  | 1          | 1                    | 1                    | 1                    | 1                    |
| Recycling Coordinator                                      | 1          | 1                    | 1                    | 1                    | 1                    |
| Resource Recovery Technician                               | 2          | 2                    | 2                    | 2                    | 2                    |
| <b>Total Resource Recovery</b>                             | <b>5</b>   | <b>5</b>             | <b>5</b>             | <b>5</b>             | <b>5</b>             |
| <b>Engineering</b>   |            |                      |                      |                      |                      |
| Authority Engineer   | 1          | 1                    | 1                    | 1                    | 1                    |
| <b>Total Engineering</b>                                   | <b>1</b>   | <b>1</b>             | <b>1</b>             | <b>1</b>             | <b>1</b>             |
| <b>Operations</b>  |            |                      |                      |                      |                      |
| Assistant GM of Engineering and Operations                 | 1          | 1                    | 1                    | 0                    | 0                    |
| Field Operations Supervisor II                             | 1          | 1                    | 0                    | 0                    | 0                    |
| Field Operations Supervisor I                              |            |                      |                      | 1                    | 1                    |
| Diversion Driver   | 1          | 1                    | 1                    | 1                    | 0                    |
| Diversion Worker I   | 2          | 3                    | 3                    | 3                    | 3                    |
| Diversion Worker II  |            |                      |                      | 1                    | 1                    |
| Equipment Operator/Driver                                  | 4          | 4                    | 4                    | 4                    | 5                    |
| Equipment Operator/Driver/Lead                             | 1          | 1                    | 1                    | 1                    | 1                    |
| HHW Maintenance Worker II                                  | 3          | 3                    | 3                    | 3                    | 3                    |
| Household Hazardous Waste Technician                       | 1          | 1                    | 1                    | 1                    | 1                    |
| Operations Manager   |            |                      | 1                    | 1                    | 1                    |
| Scalehouse Cashier   | 4          | 4                    | 4                    | 4                    | 4                    |
| Solid Waste Technician II                                  | 1          | 1                    | 1                    | 1                    | 0                    |
| Solid Waste Technician I                                   |            |                      |                      |                      | 1                    |
| <b>Frozen Positions</b>                                    |            |                      |                      |                      |                      |
| <i>Diversion Driver</i>                                    | 3          | 3                    | 3                    | 3                    | 3                    |
| Diversion Worker I   | 1          | 0                    | 0                    | 0                    | 0                    |
| Diversion Worker II  | 1          | 1                    | 1                    | 0                    | 0                    |
| <b>Total Operations</b>                                    | <b>24</b>  | <b>24</b>            | <b>24</b>            | <b>24</b>            | <b>24</b>            |
| <b>Total Full Time Equivalents</b>                         | <b>40</b>  | <b>40</b>            | <b>40</b>            | <b>40</b>            | <b>40</b>            |



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SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1.0      | Hourly       | 7,742     | 7,938     | 8,140     | 8,342     | 8,550     | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,877     |
|          | Bi-Weekly    | 619.38    | 635.08    | 651.23    | 667.38    | 684.00    | 701.08    | 718.62    | 736.62    | 755.08    | 774.46    | 790.15    |
|          | Monthly      | 1,342.00  | 1,376.00  | 1,411.00  | 1,446.00  | 1,482.00  | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,712.00  |
|          | Annual       | 16,104.00 | 16,512.00 | 16,932.00 | 17,352.00 | 17,784.00 | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,544.00 |
| 1.5      | Hourly       | 7,938     | 8,140     | 8,342     | 8,550     | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,119    |
|          | Bi-Weekly    | 635.08    | 651.23    | 667.38    | 684.00    | 701.08    | 718.62    | 736.62    | 755.08    | 774.46    | 793.85    | 809.54    |
|          | Monthly      | 1,376.00  | 1,411.00  | 1,446.00  | 1,482.00  | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,754.00  |
|          | Annual       | 16,512.00 | 16,932.00 | 17,352.00 | 17,784.00 | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,048.00 |
| 2.0      | Hourly       | 8,140     | 8,342     | 8,550     | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,373    |
|          | Bi-Weekly    | 651.23    | 667.38    | 684.00    | 701.04    | 718.64    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 829.85    |
|          | Monthly      | 1,411.00  | 1,446.00  | 1,482.00  | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,798.00  |
|          | Annual       | 16,932.00 | 17,352.00 | 17,784.00 | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,576.00 |
| 2.5      | Hourly       | 8,342     | 8,550     | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,633    |
|          | Bi-Weekly    | 667.38    | 684.00    | 701.04    | 718.64    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 850.62    |
|          | Monthly      | 1,446.00  | 1,482.00  | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,843.00  |
|          | Annual       | 17,352.00 | 17,784.00 | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,116.00 |
| 3.0      | Hourly       | 8,550     | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,898    |
|          | Bi-Weekly    | 684.00    | 701.04    | 718.64    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 871.85    |
|          | Monthly      | 1,482.00  | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,889.00  |
|          | Annual       | 17,784.00 | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,668.00 |
| 3.5      | Hourly       | 8,763     | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,175    |
|          | Bi-Weekly    | 701.04    | 718.64    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 894.00    |
|          | Monthly      | 1,519.00  | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,937.00  |
|          | Annual       | 18,228.00 | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,244.00 |
| 4.0      | Hourly       | 8,983     | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,458    |
|          | Bi-Weekly    | 718.64    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 916.62    |
|          | Monthly      | 1,557.00  | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,986.00  |
|          | Annual       | 18,684.00 | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,832.00 |
| 4.5      | Hourly       | 9,208     | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,740    |
|          | Bi-Weekly    | 736.64    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 939.23    |
|          | Monthly      | 1,596.00  | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,035.00  |
|          | Annual       | 19,152.00 | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,420.00 |
| 5.0      | Hourly       | 9,438     | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,035    |
|          | Bi-Weekly    | 755.04    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 962.77    |
|          | Monthly      | 1,636.00  | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,086.00  |
|          | Annual       | 19,632.00 | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,032.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 5.5      | Hourly       | 9,681     | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,335    |
|          | Bi-Weekly    | 774.48    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 986.77    |
|          | Monthly      | 1,678.00  | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,138.00  |
|          | Annual       | 20,136.00 | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,656.00 |
| 6.0      | Hourly       | 9,923     | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,640    |
|          | Bi-Weekly    | 793.84    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,011.23  |
|          | Monthly      | 1,720.00  | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,191.00  |
|          | Annual       | 20,640.00 | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,292.00 |
| 6.5      | Hourly       | 10,171    | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 12,958    |
|          | Bi-Weekly    | 813.68    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,036.62  |
|          | Monthly      | 1,763.00  | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,246.00  |
|          | Annual       | 21,156.00 | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 26,952.00 |
| 7.0      | Hourly       | 10,425    | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,281    |
|          | Bi-Weekly    | 834.00    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,062.46  |
|          | Monthly      | 1,807.00  | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,302.00  |
|          | Annual       | 21,684.00 | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,624.00 |
| 7.5      | Hourly       | 10,685    | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,610    |
|          | Bi-Weekly    | 854.80    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,088.77  |
|          | Monthly      | 1,852.00  | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,359.00  |
|          | Annual       | 22,224.00 | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,308.00 |
| 8.0      | Hourly       | 10,956    | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 13,956    |
|          | Bi-Weekly    | 876.48    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,116.46  |
|          | Monthly      | 1,899.00  | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,419.00  |
|          | Annual       | 22,788.00 | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,028.00 |
| 8.5      | Hourly       | 11,233    | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,302    |
|          | Bi-Weekly    | 898.64    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,144.15  |
|          | Monthly      | 1,947.00  | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,479.00  |
|          | Annual       | 23,364.00 | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,748.00 |
| 9.0      | Hourly       | 11,510    | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,660    |
|          | Bi-Weekly    | 920.80    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,172.77  |
|          | Monthly      | 1,995.00  | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,541.00  |
|          | Annual       | 23,940.00 | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,492.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 9.5      | Hourly       | 11,798    | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,029    |
|          | Bi-Weekly    | 943.84    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,202.31  |
|          | Monthly      | 2,045.00  | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,605.00  |
|          | Annual       | 24,540.00 | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,260.00 |
| 10.0     | Hourly       | 12,092    | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,404    |
|          | Bi-Weekly    | 967.36    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,232.31  |
|          | Monthly      | 2,096.00  | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,670.00  |
|          | Annual       | 25,152.00 | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,040.00 |
| 10.5     | Hourly       | 12,392    | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,790    |
|          | Bi-Weekly    | 991.36    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,263.23  |
|          | Monthly      | 2,148.00  | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,737.00  |
|          | Annual       | 25,776.00 | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 32,844.00 |
| 11.0     | Hourly       | 12,704    | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,183    |
|          | Bi-Weekly    | 1,016.32  | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,294.62  |
|          | Monthly      | 2,202.00  | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,805.00  |
|          | Annual       | 26,424.00 | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,660.00 |
| 11.5     | Hourly       | 13,021    | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,581    |
|          | Bi-Weekly    | 1,041.68  | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,326.46  |
|          | Monthly      | 2,257.00  | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,874.00  |
|          | Annual       | 27,084.00 | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,488.00 |
| 12.0     | Hourly       | 13,344    | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,008    |
|          | Bi-Weekly    | 1,067.52  | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,360.62  |
|          | Monthly      | 2,313.00  | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,948.00  |
|          | Annual       | 27,756.00 | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,376.00 |
| 12.5     | Hourly       | 13,685    | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,429    |
|          | Bi-Weekly    | 1,094.80  | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,394.31  |
|          | Monthly      | 2,372.00  | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,021.00  |
|          | Annual       | 28,464.00 | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,252.00 |
| 13.0     | Hourly       | 14,019    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,867    |
|          | Bi-Weekly    | 1,121.52  | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,429.38  |
|          | Monthly      | 2,430.00  | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,097.00  |
|          | Annual       | 29,160.00 | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,164.00 |

**SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013**

Rev (07/13)

| POSITION            | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|---------------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Diversion Worker II | 13.5         | Hourly    | 14,371    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    |
|                     |              | Bi-Weekly | 1,149.68  | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  |
|                     |              | Monthly   | 2,491.00  | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  |
|                     |              | Annual    | 29,892.00 | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 |
|                     | 14.0         | Hourly    | 14,735    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    |
|                     |              | Bi-Weekly | 1,178.80  | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  |
|                     |              | Monthly   | 2,554.00  | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  |
|                     |              | Annual    | 30,648.00 | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 |
|                     | 14.5         | Hourly    | 15,104    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    |
|                     |              | Bi-Weekly | 1,208.32  | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  |
|                     |              | Monthly   | 2,618.00  | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  |
|                     |              | Annual    | 31,416.00 | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 |
|                     | 15.0         | Hourly    | 15,479    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    |
|                     |              | Bi-Weekly | 1,238.32  | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  |
|                     |              | Monthly   | 2,683.00  | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  |
|                     |              | Annual    | 32,196.00 | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 |
|                     | 15.5         | Hourly    | 15,865    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    |
|                     |              | Bi-Weekly | 1,269.20  | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  |
|                     |              | Monthly   | 2,750.00  | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  |
|                     |              | Annual    | 33,000.00 | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 |
|                     | 16.0         | Hourly    | 16,258    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    |
|                     |              | Bi-Weekly | 1,300.64  | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  |
|                     |              | Monthly   | 2,818.00  | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  |
|                     |              | Annual    | 33,816.00 | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 |
|                     | 16.5         | Hourly    | 16,673    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    |
|                     |              | Bi-Weekly | 1,333.84  | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  |
|                     |              | Monthly   | 2,890.00  | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  |
|                     |              | Annual    | 34,680.00 | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 |
|                     | 17.0         | Hourly    | 17,088    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    |
|                     |              | Bi-Weekly | 1,367.04  | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  |
|                     |              | Monthly   | 2,962.00  | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  |
|                     |              | Annual    | 35,544.00 | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 |



**SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013**

Rev (07/13)

| POSITION   | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|--|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| HHW Maintenance Worker I                                 | 17.5         | Hourly    | 17,515    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    |
|  |              | Bi-Weekly | 1,401.20  | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  |
|  |              | Monthly   | 3,036.00  | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  |
|  |              | Annual    | 36,432.00 | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 |
|  | 18.0         | Hourly    | 17,948    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    |
|  |              | Bi-Weekly | 1,435.84  | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  |
|  |              | Monthly   | 3,111.00  | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  |
|  |              | Annual    | 37,332.00 | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 |
| Diversion Driver   | 18.5         | Hourly    | 18,398    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    |
|  |              | Bi-Weekly | 1,471.84  | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  |
|  |              | Monthly   | 3,189.00  | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  |
|  |              | Annual    | 38,268.00 | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 |
|  | 19.0         | Hourly    | 18,860    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    |
|  |              | Bi-Weekly | 1,508.80  | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  |
|  |              | Monthly   | 3,269.00  | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  |
|  |              | Annual    | 39,228.00 | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 |
| HHW Maintenance Worker II<br>Scalehouse Cashier          | 19.5         | Hourly    | 19,338    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    |
|  |              | Bi-Weekly | 1,547.04  | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  |
|  |              | Monthly   | 3,352.00  | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  |
|  |              | Annual    | 40,224.00 | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 |
| Administrative Assistant I                               | 20.0         | Hourly    | 19,812    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    |
|  |              | Bi-Weekly | 1,584.96  | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  |
|  |              | Monthly   | 3,434.00  | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  |
|  |              | Annual    | 41,208.00 | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 |
|  | 20.5         | Hourly    | 20,313    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    |
|  |              | Bi-Weekly | 1,625.04  | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  |
|  |              | Monthly   | 3,521.00  | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  |
|  |              | Annual    | 42,252.00 | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 |
| Administrative Assistant II<br>Equipment Operator/Driver | 21.0         | Hourly    | 20,815    | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    |
|  |              | Bi-Weekly | 1,665.20  | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  |
|  |              | Monthly   | 3,608.00  | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  |
|  |              | Annual    | 43,296.00 | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 21.5     | Hourly       | 21,340    | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,179    |
|          | Bi-Weekly    | 1,707.20  | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,174.31  |
|          | Monthly      | 3,699.00  | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,711.00  |
|          | Annual       | 44,388.00 | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 |
| 22.0     | Hourly       | 21,860    | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,860    |
|          | Bi-Weekly    | 1,748.80  | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,228.77  |
|          | Monthly      | 3,789.00  | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,829.00  |
|          | Annual       | 45,468.00 | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 57,948.00 |
| 22.5     | Hourly       | 22,413    | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,558    |
|          | Bi-Weekly    | 1,793.04  | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,284.62  |
|          | Monthly      | 3,885.00  | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,950.00  |
|          | Annual       | 46,620.00 | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,400.00 |
| 23.0     | Hourly       | 22,973    | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,267    |
|          | Bi-Weekly    | 1,837.84  | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,341.38  |
|          | Monthly      | 3,982.00  | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,073.00  |
|          | Annual       | 47,784.00 | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,688.00 | 60,876.00 |
| 23.5     | Hourly       | 23,550    | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,000    |
|          | Bi-Weekly    | 1,884.00  | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,400.00  |
|          | Monthly      | 4,082.00  | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,200.00  |
|          | Annual       | 48,984.00 | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,400.00 |
| 24.0     | Hourly       | 24,133    | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,750    |
|          | Bi-Weekly    | 1,930.64  | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,460.00  |
|          | Monthly      | 4,183.00  | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,330.00  |
|          | Annual       | 50,196.00 | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 63,960.00 |
| 24.5     | Hourly       | 24,738    | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,523    |
|          | Bi-Weekly    | 1,979.04  | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,521.85  |
|          | Monthly      | 4,288.00  | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,464.00  |
|          | Annual       | 51,456.00 | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,568.00 |
| 25.0     | Hourly       | 25,362    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,313    |
|          | Bi-Weekly    | 2,028.96  | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,585.08  |
|          | Monthly      | 4,396.00  | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,601.00  |
|          | Annual       | 52,752.00 | 54,072.00 | 55,428.00 | 56,832.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,212.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION           | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|--------------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Clerk of the Board | 25.5         | Hourly    | 25,996    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    |
|                    |              | Bi-Weekly | 2,079.68  | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  |
|                    |              | Monthly   | 4,506.00  | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  |
|                    |              | Annual    | 54,072.00 | 55,428.00 | 56,808.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 |
|                    | 26.0         | Hourly    | 26,648    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    |
|                    |              | Bi-Weekly | 2,131.84  | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  |
|                    |              | Monthly   | 4,619.00  | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  |
|                    |              | Annual    | 55,428.00 | 56,808.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 |
|                    | 26.5         | Hourly    | 27,312    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    |
|                    |              | Bi-Weekly | 2,184.96  | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  |
|                    |              | Monthly   | 4,734.00  | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  |
|                    |              | Annual    | 56,808.00 | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 |
|                    | 27.0         | Hourly    | 27,998    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    |
|                    |              | Bi-Weekly | 2,239.84  | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  |
|                    |              | Monthly   | 4,853.00  | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  |
|                    |              | Annual    | 58,236.00 | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 |
|                    | 27.5         | Hourly    | 28,696    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    |
|                    |              | Bi-Weekly | 2,295.68  | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  |
|                    |              | Monthly   | 4,974.00  | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  |
|                    |              | Annual    | 59,688.00 | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 |
|                    | 28.0         | Hourly    | 29,412    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    |
|                    |              | Bi-Weekly | 2,352.96  | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  |
|                    |              | Monthly   | 5,098.00  | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  |
|                    |              | Annual    | 61,176.00 | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 |
|                    | 28.5         | Hourly    | 30,144    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    |
|                    |              | Bi-Weekly | 2,411.52  | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  |
|                    |              | Monthly   | 5,225.00  | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  |
|                    |              | Annual    | 62,700.00 | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 |
|                    | 29.0         | Hourly    | 30,906    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    |
|                    |              | Bi-Weekly | 2,472.48  | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  |
|                    |              | Monthly   | 5,357.00  | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  |
|                    |              | Annual    | 64,284.00 | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 |

**SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013**

Rev (07/13)

| POSITION   | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4    | STEP 5    | STEP 6    | STEP 7    | STEP 8    | STEP 9    | STEP 10   | STEP 11   |
|--|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Accountant<br>Business Services Supervisor<br>Contracts & Grants Analyst<br>Field Operations Supervisor I<br>Recycling Coordinator | 29.5         | Hourly    | 31,679    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    |
|  |              | Bi-Weekly | 2,534.32  | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  |
|  |              | Monthly   | 5,491.00  | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  |
|  |              | Annual    | 65,892.00 | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 |
|  | 30.0         | Hourly    | 32,469    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    |
|  |              | Bi-Weekly | 2,597.52  | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  |
|  |              | Monthly   | 5,628.00  | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  |
|  |              | Annual    | 67,536.00 | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 |
|  | 30.5         | Hourly    | 33,283    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    |
|  |              | Bi-Weekly | 2,662.64  | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  |
|  |              | Monthly   | 5,769.00  | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  |
|  |              | Annual    | 69,228.00 | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 |
|  | 31.0         | Hourly    | 34,113    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    | 42,606    |
|  |              | Bi-Weekly | 2,729.04  | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  | 3,408.48  |
|  |              | Monthly   | 5,913.00  | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  | 7,385.00  |
|  |              | Annual    | 70,956.00 | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 | 88,620.00 |
|  | 31.5         | Hourly    | 34,967    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    | 42,606    | 43,667    |
|  |              | Bi-Weekly | 2,797.36  | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  | 3,408.48  | 3,493.36  |
|  |              | Monthly   | 6,061.00  | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  | 7,385.00  | 7,569.00  |
|  |              | Annual    | 72,732.00 | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 | 88,620.00 | 90,828.00 |
|  | 32.0         | Hourly    | 35,838    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    | 42,606    | 43,667    | 44,763    |
|  |              | Bi-Weekly | 2,867.04  | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  | 3,408.48  | 3,493.36  | 3,581.04  |
|  |              | Monthly   | 6,212.00  | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  | 7,385.00  | 7,569.00  | 7,759.00  |
|  |              | Annual    | 74,544.00 | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 | 88,620.00 | 90,828.00 | 93,108.00 |
|  | 32.5         | Hourly    | 36,744    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    | 42,606    | 43,667    | 44,763    | 45,877    |
|  |              | Bi-Weekly | 2,939.52  | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  | 3,408.48  | 3,493.36  | 3,581.04  | 3,670.16  |
|  |              | Monthly   | 6,369.00  | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  | 7,385.00  | 7,569.00  | 7,759.00  | 7,952.00  |
|  |              | Annual    | 76,428.00 | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 | 88,620.00 | 90,828.00 | 93,108.00 | 95,424.00 |
|  | 33.0         | Hourly    | 37,656    | 38,596    | 39,565    | 40,558    | 41,567    | 42,606    | 43,667    | 44,763    | 45,877    | 47,031    |
|  |              | Bi-Weekly | 3,012.48  | 3,087.68  | 3,165.20  | 3,244.64  | 3,325.36  | 3,408.48  | 3,493.36  | 3,581.04  | 3,670.16  | 3,762.48  |
|  |              | Monthly   | 6,527.00  | 6,690.00  | 6,858.00  | 7,030.00  | 7,205.00  | 7,385.00  | 7,569.00  | 7,759.00  | 7,952.00  | 8,152.00  |
|  |              | Annual    | 78,324.00 | 80,280.00 | 82,296.00 | 84,360.00 | 86,460.00 | 88,620.00 | 90,828.00 | 93,108.00 | 95,424.00 | 97,824.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION               | SALARY RANGE | STEP 1    | STEP 2    | STEP 3    | STEP 4     | STEP 5     | STEP 6     | STEP 7     | STEP 8     | STEP 9     | STEP 10    | STEP 11    |
|------------------------|--------------|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|------------|------------|
| Administrative Manager | 33.5         | Hourly    | 38,596    | 39,565    | 40,558     | 41,567     | 42,606     | 43,667     | 44,763     | 45,877     | 47,031     | 48,208     |
|                        |              | Bi-Weekly | 3,087.68  | 3,165.20  | 3,244.64   | 3,325.36   | 3,408.48   | 3,493.36   | 3,581.04   | 3,670.16   | 3,762.48   | 3,856.64   |
|                        |              | Monthly   | 6,890.00  | 6,858.00  | 7,030.00   | 7,205.00   | 7,385.00   | 7,569.00   | 7,759.00   | 7,952.00   | 8,152.00   | 8,356.00   |
|                        |              | Annual    | 80,280.00 | 82,296.00 | 84,360.00  | 86,460.00  | 88,620.00  | 90,828.00  | 93,108.00  | 95,424.00  | 97,824.00  | 100,272.00 |
|                        | 34.0         | Hourly    | 39,565    | 40,558    | 41,567     | 42,606     | 43,667     | 44,763     | 45,877     | 47,031     | 48,208     | 49,408     |
|                        |              | Bi-Weekly | 3,165.20  | 3,244.64  | 3,325.36   | 3,408.48   | 3,493.36   | 3,581.04   | 3,670.16   | 3,762.48   | 3,856.64   | 3,952.64   |
|                        |              | Monthly   | 6,858.00  | 7,030.00  | 7,205.00   | 7,385.00   | 7,569.00   | 7,759.00   | 7,952.00   | 8,152.00   | 8,356.00   | 8,564.00   |
|                        |              | Annual    | 82,296.00 | 84,360.00 | 86,460.00  | 88,620.00  | 90,828.00  | 93,108.00  | 95,424.00  | 97,824.00  | 100,272.00 | 102,768.00 |
|                        | 34.5         | Hourly    | 40,558    | 41,567    | 42,606     | 43,667     | 44,763     | 45,877     | 47,031     | 48,208     | 49,408     | 50,642     |
|                        |              | Bi-Weekly | 3,244.64  | 3,325.36  | 3,408.48   | 3,493.36   | 3,581.04   | 3,670.16   | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   |
|                        |              | Monthly   | 7,030.00  | 7,205.00  | 7,385.00   | 7,569.00   | 7,759.00   | 7,952.00   | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   |
|                        |              | Annual    | 84,360.00 | 86,460.00 | 88,620.00  | 90,828.00  | 93,108.00  | 95,424.00  | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 |
| Operations Manager     | 35.0         | Hourly    | 41,567    | 42,606    | 43,667     | 44,763     | 45,877     | 47,031     | 48,208     | 49,408     | 50,642     | 51,906     |
|                        |              | Bi-Weekly | 3,325.36  | 3,408.48  | 3,493.36   | 3,581.04   | 3,670.16   | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   |
|                        |              | Monthly   | 7,205.00  | 7,385.00  | 7,569.00   | 7,759.00   | 7,952.00   | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   |
|                        |              | Annual    | 86,460.00 | 88,620.00 | 90,828.00  | 93,108.00  | 95,424.00  | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 |
| Finance Manager        | 35.5         | Hourly    | 42,606    | 43,667    | 44,763     | 45,877     | 47,031     | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     |
|                        |              | Bi-Weekly | 3,408.48  | 3,493.36  | 3,581.04   | 3,670.16   | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   |
|                        |              | Monthly   | 7,385.00  | 7,569.00  | 7,759.00   | 7,952.00   | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   |
|                        |              | Annual    | 88,620.00 | 90,828.00 | 93,108.00  | 95,424.00  | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 |
|                        | 36.0         | Hourly    | 43,667    | 44,763    | 45,877     | 47,031     | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     |
|                        |              | Bi-Weekly | 3,493.36  | 3,581.04  | 3,670.16   | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   |
|                        |              | Monthly   | 7,569.00  | 7,759.00  | 7,952.00   | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   |
|                        |              | Annual    | 90,828.00 | 93,108.00 | 95,424.00  | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 |
|                        | 36.5         | Hourly    | 44,763    | 45,877    | 47,031     | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     |
|                        |              | Bi-Weekly | 3,581.04  | 3,670.16  | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   |
|                        |              | Monthly   | 7,759.00  | 7,952.00  | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   |
|                        |              | Annual    | 93,108.00 | 95,424.00 | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 |
|                        | 37.0         | Hourly    | 45,877    | 47,031    | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     |
|                        |              | Bi-Weekly | 3,670.16  | 3,762.48  | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   |
|                        |              | Monthly   | 7,952.00  | 8,152.00  | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   |
|                        |              | Annual    | 95,424.00 | 97,824.00 | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION | SALARY RANGE | STEP 1     | STEP 2     | STEP 3     | STEP 4     | STEP 5     | STEP 6     | STEP 7     | STEP 8     | STEP 9     | STEP 10    | STEP 11    |
|----------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 37.5     | Hourly       | 47,031     | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 59,908     |
|          | Bi-Weekly    | 3,762.48   | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,792.62   |
|          | Monthly      | 8,152.00   | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,384.00  |
|          | Annual       | 97,824.00  | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 124,608.00 |
| 38.0     | Hourly       | 48,208     | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,402     |
|          | Bi-Weekly    | 3,856.64   | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,912.15   |
|          | Monthly      | 8,356.00   | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,643.00  |
|          | Annual       | 100,272.00 | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 127,716.00 |
| 38.5     | Hourly       | 49,408     | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 62,931     |
|          | Bi-Weekly    | 3,952.64   | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,034.46   |
|          | Monthly      | 8,564.00   | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,908.00  |
|          | Annual       | 102,768.00 | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 130,896.00 |
| 39.0     | Hourly       | 50,642     | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,506     |
|          | Bi-Weekly    | 4,051.36   | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,160.46   |
|          | Monthly      | 8,778.00   | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,181.00  |
|          | Annual       | 105,336.00 | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,172.00 |
| 39.5     | Hourly       | 51,906     | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,115     |
|          | Bi-Weekly    | 4,152.48   | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,289.23   |
|          | Monthly      | 8,997.00   | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,460.00  |
|          | Annual       | 107,964.00 | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 137,520.00 |
| 40.0     | Hourly       | 53,210     | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 67,771     |
|          | Bi-Weekly    | 4,256.80   | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,421.69   |
|          | Monthly      | 9,223.00   | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,747.00  |
|          | Annual       | 110,676.00 | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 140,964.00 |
| 40.5     | Hourly       | 54,537     | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 68,100     | 69,462     |
|          | Bi-Weekly    | 4,362.96   | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,448.00   | 5,556.92   |
|          | Monthly      | 9,453.00   | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,804.00  | 12,040.00  |
|          | Annual       | 113,436.00 | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 141,648.00 | 144,480.00 |
| 41.0     | Hourly       | 55,904     | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 68,100     | 69,808     | 71,204     |
|          | Bi-Weekly    | 4,472.32   | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,448.00   | 5,584.64   | 5,696.31   |
|          | Monthly      | 9,690.00   | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,804.00  | 12,100.00  | 12,342.00  |
|          | Annual       | 116,280.00 | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 141,648.00 | 145,200.00 | 148,104.00 |

SALINAS VALLEY SOLID WASTE AUTHORITY  
SALARY SCHEDULE  
JULY 1, 2013

Rev (07/13)

| POSITION            |                                  | SALARY RANGE | STEP 1     | STEP 2     | STEP 3     | STEP 4     | STEP 5     | STEP 6     | STEP 7     | STEP 8     | STEP 9     | STEP 10    | STEP 11    |
|---------------------|----------------------------------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 41.5                | Hourly                           |              | 57,300     | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 68,100     | 69,808     | 71,556     | 72,987     |
|                     | Bi-Weekly                        |              | 4,584.00   | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,448.00   | 5,584.64   | 5,724.48   | 5,838.92   |
|                     | Monthly                          |              | 9,932.00   | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,804.00  | 12,100.00  | 12,403.00  | 12,651.00  |
|                     | Annual                           |              | 119,184.00 | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 141,648.00 | 145,200.00 | 148,836.00 | 151,812.00 |
| 42.0                | Hourly                           |              | 58,731     | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 68,100     | 69,808     | 71,556     | 73,344     | 74,810     |
|                     | Bi-Weekly                        |              | 4,698.48   | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,448.00   | 5,584.64   | 5,724.48   | 5,867.52   | 5,984.77   |
|                     | Monthly                          |              | 10,180.00  | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,804.00  | 12,100.00  | 12,403.00  | 12,713.00  | 12,967.00  |
|                     | Annual                           |              | 122,160.00 | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 141,648.00 | 145,200.00 | 148,836.00 | 152,556.00 | 155,604.00 |
| 42.5                | Hourly                           |              | 60,196     | 61,696     | 63,242     | 64,817     | 66,444     | 68,100     | 69,808     | 71,556     | 73,344     | 75,185     | 76,690     |
|                     | Bi-Weekly                        |              | 4,815.68   | 4,935.68   | 5,059.36   | 5,185.36   | 5,315.52   | 5,448.00   | 5,584.64   | 5,724.48   | 5,867.52   | 6,014.80   | 6,135.23   |
|                     | Monthly                          |              | 10,434.00  | 10,694.00  | 10,962.00  | 11,235.00  | 11,517.00  | 11,804.00  | 12,100.00  | 12,403.00  | 12,713.00  | 13,032.00  | 13,293.00  |
|                     | Annual                           |              | 125,208.00 | 128,328.00 | 131,544.00 | 134,820.00 | 138,204.00 | 141,648.00 | 145,200.00 | 148,836.00 | 152,556.00 | 156,384.00 | 159,516.00 |
| General Manager/CAO | N/A<br>(Board Approved Contract) |              |            |            |            |            |            |            |            |            |            |            |            |
|                     | Hourly                           |              |            |            |            |            |            |            |            |            |            |            | 80,792     |
|                     | Bi-Weekly                        |              |            |            |            |            |            |            |            |            |            |            | 6,463.36   |
|                     | Monthly                          |              |            |            |            |            |            |            |            |            |            |            | 14,003.71  |
|                     |                                  |              |            |            |            |            |            |            |            |            |            |            | 168,047.69 |



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**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**Revenue Bonds, Series 2002**  
**\$39,845,000 Issued May 2, 2002**  
**Debt Service Schedule**

| <u>Date</u> | <u>Principal</u>        | <u>Interest</u>         | <u>Total</u>            | <u>Fiscal Year<br/>Ended</u> | <u>Fiscal Year Total</u> |
|-------------|-------------------------|-------------------------|-------------------------|------------------------------|--------------------------|
| 08/01/2013  | \$ 1,035,000.00         | \$ 872,664.38           | \$ 1,907,664.38         |                              |                          |
| 02/01/2014  |                         | 848,859.38              | 848,859.38              | 06/30/2014                   | \$ 2,756,523.75          |
| 08/01/2014  | 1,085,000.00            | 848,859.38              | 1,933,859.38            |                              |                          |
| 02/01/2015  |                         | 818,343.75              | 818,343.75              | 06/30/2015                   | 2,752,203.13             |
| 08/01/2015  | 1,150,000.00            | 818,343.75              | 1,968,343.75            |                              |                          |
| 02/01/2016  |                         | 786,000.00              | 786,000.00              | 06/30/2016                   | 2,754,343.75             |
| 08/01/2016  | 1,215,000.00            | 786,000.00              | 2,001,000.00            |                              |                          |
| 02/01/2017  |                         | 751,828.13              | 751,828.13              | 06/30/2017                   | 2,752,828.13             |
| 08/01/2017  | 1,285,000.00            | 751,828.13              | 2,036,828.13            |                              |                          |
| 02/01/2018  |                         | 715,687.50              | 715,687.50              | 06/30/2018                   | 2,752,515.63             |
| 08/01/2018  | 1,360,000.00            | 715,687.50              | 2,075,687.50            |                              |                          |
| 02/01/2019  |                         | 677,437.50              | 677,437.50              | 06/30/2019                   | 2,753,125.00             |
| 08/01/2019  | 1,435,000.00            | 677,437.50              | 2,112,437.50            |                              |                          |
| 02/01/2020  |                         | 640,665.63              | 640,665.63              | 06/30/2020                   | 2,753,103.13             |
| 08/01/2020  | 1,510,000.00            | 640,665.63              | 2,150,665.63            |                              |                          |
| 02/01/2021  |                         | 601,971.88              | 601,971.88              | 06/30/2021                   | 2,752,637.50             |
| 08/01/2021  | 1,590,000.00            | 601,971.88              | 2,191,971.88            |                              |                          |
| 02/01/2022  |                         | 561,228.13              | 561,228.13              | 06/30/2022                   | 2,753,200.00             |
| 08/01/2022  | 1,675,000.00            | 561,228.13              | 2,236,228.13            |                              |                          |
| 02/01/2023  |                         | 518,306.25              | 518,306.25              | 06/30/2023                   | 2,754,534.38             |
| 08/01/2023  | 1,765,000.00            | 518,306.25              | 2,283,306.25            |                              |                          |
| 02/01/2024  |                         | 471,975.00              | 471,975.00              | 06/30/2024                   | 2,755,281.25             |
| 08/01/2024  | 1,860,000.00            | 471,975.00              | 2,331,975.00            |                              |                          |
| 02/01/2025  |                         | 423,150.00              | 423,150.00              | 06/30/2025                   | 2,755,125.00             |
| 08/01/2025  | 1,955,000.00            | 423,150.00              | 2,378,150.00            |                              |                          |
| 02/01/2026  |                         | 371,831.25              | 371,831.25              | 06/30/2026                   | 2,749,981.25             |
| 08/01/2026  | 2,060,000.00            | 371,831.25              | 2,431,831.25            |                              |                          |
| 02/01/2027  |                         | 317,756.25              | 317,756.25              | 06/30/2027                   | 2,749,587.50             |
| 08/01/2027  | 2,175,000.00            | 317,756.25              | 2,492,756.25            |                              |                          |
| 02/01/2028  |                         | 260,662.50              | 260,662.50              | 06/30/2028                   | 2,753,418.75             |
| 08/01/2028  | 2,290,000.00            | 260,662.50              | 2,550,662.50            |                              |                          |
| 02/01/2029  |                         | 200,550.00              | 200,550.00              | 06/30/2029                   | 2,751,212.50             |
| 08/01/2029  | 2,415,000.00            | 200,550.00              | 2,615,550.00            |                              |                          |
| 02/01/2030  |                         | 137,156.25              | 137,156.25              | 06/30/2030                   | 2,752,706.25             |
| 08/01/2030  | 2,545,000.00            | 137,156.25              | 2,682,156.25            |                              |                          |
| 02/01/2031  |                         | 70,350.00               | 70,350.00               | 06/30/2031                   | 2,752,506.25             |
| 08/01/2031  | 2,680,000.00            | 70,350.00               | 2,750,350.00            |                              |                          |
|             | -                       | -                       | -                       | 06/30/2032                   | 2,750,350.00             |
| Totals      | <u>\$ 33,085,000.00</u> | <u>\$ 19,220,183.13</u> | <u>\$ 52,305,183.13</u> |                              | <u>\$ 52,305,183.13</u>  |



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**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**Crazy Horse Landfill**  
**Installment Purchase Agreement Payment Schedule**

| <b>Period Ending</b> | <b>Period</b>    |                        |                        | <b>Total Payment at</b> | <b>Period Ending</b> |
|----------------------|------------------|------------------------|------------------------|-------------------------|----------------------|
| <b>Date</b>          | <b>Beginning</b> | <b>Principal</b>       | <b>Interest</b>        | <b>Period End</b>       | <b>Balance</b>       |
| <b>Balance</b>       |                  |                        |                        |                         |                      |
| 09/01/2013           | \$ 3,287,587.54  | \$ 62,516.54           | \$ 130,032.03          | \$ 192,548.57           | \$ 3,225,071.00      |
| 03/01/2014           | 3,225,071.00     | 64,989.22              | 127,559.35             | 192,548.57              | 3,160,081.78         |
| 09/01/2014           | 3,160,081.78     | 67,559.70              | 124,988.87             | 192,548.57              | 3,092,522.08         |
| 03/01/2015           | 3,092,522.08     | 70,231.85              | 122,316.72             | 192,548.57              | 3,022,290.23         |
| 09/01/2015           | 3,022,290.23     | 73,009.69              | 119,538.88             | 192,548.57              | 2,949,280.54         |
| 03/01/2016           | 2,949,280.54     | 75,897.40              | 116,651.17             | 192,548.57              | 2,873,383.14         |
| 09/01/2016           | 2,873,383.14     | 78,899.32              | 113,649.24             | 192,548.57              | 2,794,483.82         |
| 03/01/2017           | 2,794,483.82     | 82,019.98              | 110,528.58             | 192,548.57              | 2,712,463.83         |
| 09/01/2017           | 2,712,463.83     | 85,264.07              | 107,284.50             | 192,548.57              | 2,627,199.76         |
| 03/01/2018           | 2,627,199.76     | 88,636.47              | 103,912.10             | 192,548.57              | 2,538,563.29         |
| 09/01/2018           | 2,538,563.29     | 92,142.26              | 100,406.31             | 192,548.57              | 2,446,421.04         |
| 03/01/2019           | 2,446,421.04     | 95,786.71              | 96,761.86              | 192,548.57              | 2,350,634.33         |
| 09/01/2019           | 2,350,634.33     | 99,575.30              | 92,973.26              | 192,548.57              | 2,251,059.03         |
| 03/01/2020           | 2,251,059.03     | 103,513.75             | 89,034.82              | 192,548.57              | 2,147,545.28         |
| 09/01/2020           | 2,147,545.28     | 107,607.96             | 84,940.60              | 192,548.57              | 2,039,937.32         |
| 03/01/2021           | 2,039,937.32     | 111,864.12             | 80,684.45              | 192,548.57              | 1,928,073.20         |
| 09/01/2021           | 1,928,073.20     | 116,288.61             | 76,259.95              | 192,548.57              | 1,811,784.59         |
| 03/01/2022           | 1,811,784.59     | 120,888.11             | 71,660.46              | 192,548.57              | 1,690,896.47         |
| 09/01/2022           | 1,690,896.47     | 125,669.53             | 66,879.04              | 192,548.57              | 1,565,226.95         |
| 03/01/2023           | 1,565,226.95     | 130,640.06             | 61,908.51              | 192,548.57              | 1,434,586.89         |
| 09/01/2023           | 1,434,586.89     | 135,807.19             | 56,741.38              | 192,548.57              | 1,298,779.70         |
| 03/01/2024           | 1,298,779.70     | 141,178.69             | 51,369.87              | 192,548.57              | 1,157,601.01         |
| 09/01/2024           | 1,157,601.01     | 146,762.65             | 45,785.92              | 192,548.57              | 1,010,838.35         |
| 03/01/2025           | 1,010,838.35     | 152,567.47             | 39,981.10              | 192,548.57              | 858,270.89           |
| 09/01/2025           | 858,270.89       | 158,601.88             | 33,946.69              | 192,548.57              | 699,669.01           |
| 03/01/2026           | 699,669.01       | 164,874.97             | 27,673.60              | 192,548.57              | 534,794.04           |
| 09/01/2026           | 534,794.04       | 171,396.17             | 21,152.40              | 192,548.57              | 363,397.87           |
| 03/01/2027           | 363,397.87       | 178,175.30             | 14,373.26              | 192,548.57              | 185,222.57           |
| 09/01/2027           | 185,222.57       | 185,222.57             | 7,326.00               | 192,548.57              | -                    |
| <b>Totals</b>        |                  | <b>\$ 3,287,587.54</b> | <b>\$ 2,296,320.88</b> | <b>\$ 5,583,908.42</b>  |                      |



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SALINAS VALLEY SOLID WASTE AUTHORITY  
Landfilled Tonnage History

| <u>Fiscal Year</u> | <u>Service<br/>Area</u> | <u>South Valley</u> | <u>Service<br/>Area %<br/>Change</u> | <u>Cumulative<br/>Change</u> |
|--------------------|-------------------------|---------------------|--------------------------------------|------------------------------|
| 1997-98            | 248,415                 |                     |                                      |                              |
| 1998-99            | 250,065                 |                     | 0.7%                                 | 0.7%                         |
| 1999-00            | 250,912                 |                     | 0.3%                                 | 1.0%                         |
| 2000-01            | 246,489                 |                     | -1.8%                                | -0.8%                        |
| 2001-02            | 216,524                 |                     | -12.2%                               | -12.8%                       |
| 2002-03            | 219,583                 |                     | 1.4%                                 | -11.6%                       |
| 2003-04            | 227,207                 | 23,622              | 3.5%                                 | -8.5%                        |
| 2004-05            | 234,709                 | 84,571              | 3.3%                                 | -5.5%                        |
| 2005-06            | 235,852                 | 89,536              | 0.5%                                 | -5.1%                        |
| 2006-07            | 222,906                 | 85,327              | -5.5%                                | -10.3%                       |
| 2007-08            | 205,534                 | 86,739              | -7.8%                                | -17.3%                       |
| 2008-09            | 187,486                 | 84,322              | -8.8%                                | -24.5%                       |
| 2009-10            | 173,907                 | 79,615              | -7.2%                                | -30.0%                       |
| 2010-11            | 171,082                 | 79,552              | -1.6%                                | -31.1%                       |
| 2011-12            | 167,033                 | 69,215              | -2.4%                                | -32.8%                       |

For the 5 years ended June 30, 2012 there has been a 25% decrease in tonnage.

Since the Authority was formed there has been a 32.8% decrease in tonnage.



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SALINAS VALLEY SOLID WASTE AUTHORITY  
Projected Landfilled Tonnage

| <u>Fiscal Year</u> | <u>Service<br/>Area</u> | <u>South Valley</u> | <u>Service<br/>Area %<br/>Change</u> |
|--------------------|-------------------------|---------------------|--------------------------------------|
| 2013-14            | 166,500                 | 79,226              |                                      |
| 2014-15            | 163,200                 | 80,176              | -2.0%                                |
| 2015-16            | 159,900                 | 81,138              | -2.0%                                |
| 2016-17            | 156,700                 | 82,112              | -2.0%                                |
| 2017-18            | 153,600                 | 41,549              | -2.0%                                |
| 2019-20            | 150,500                 |                     | -2.0%                                |
| 2020-21            | 147,500                 |                     | -2.0%                                |

Projections reflect a 2% annual decrease for Authority  
Service Area



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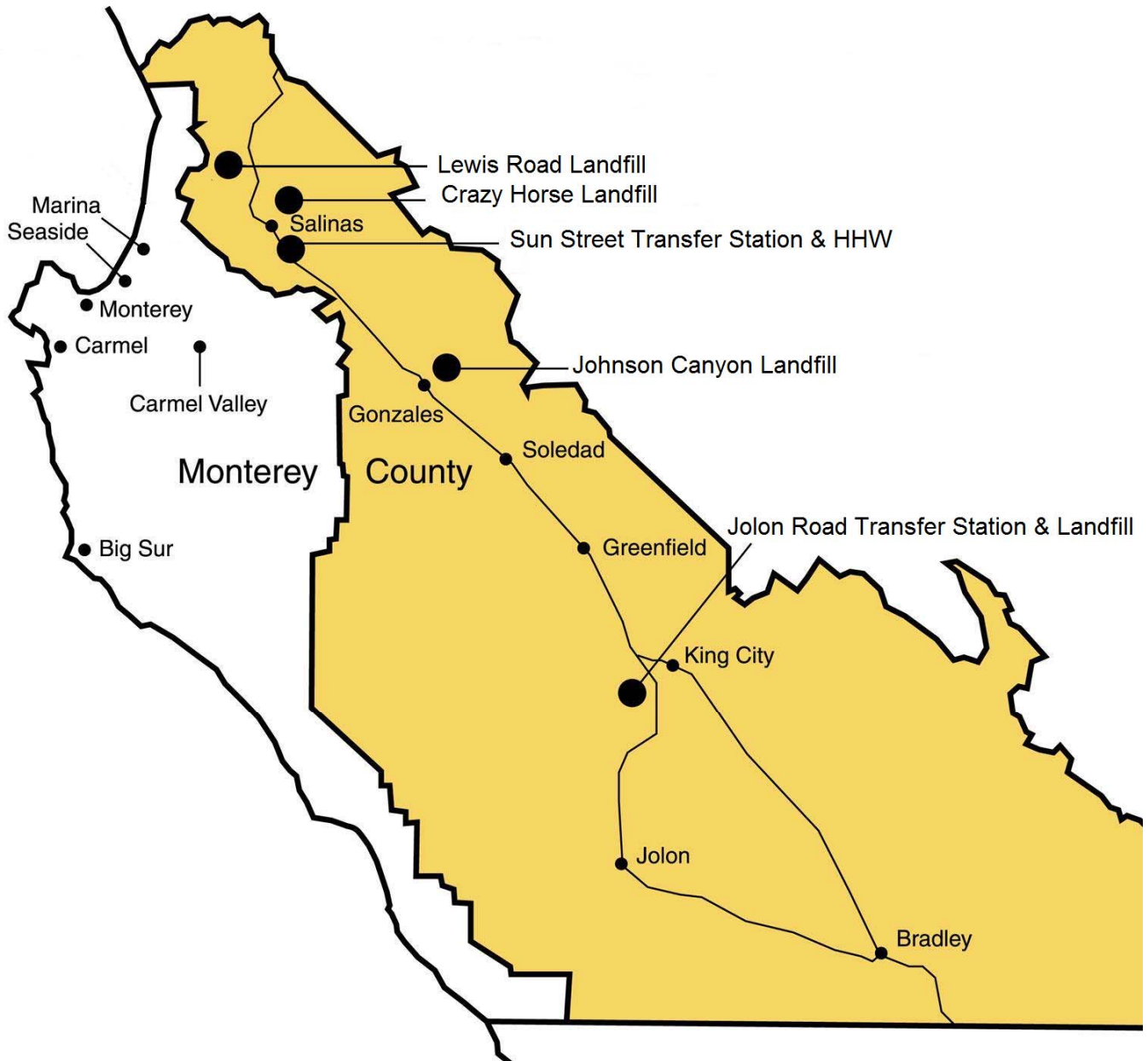
**Salinas Valley Solid Waste Authority  
Debt Service Coverage Ratio Calculations  
FY 2013-14**

|   |                   |
|---|-------------------|
| Revenues                                      |                   |
| Operating revenues                            | 16,140,900        |
| AB939 Service Fee                             | 1,732,000         |
| Interest not on Project funds                 | 80,200            |
|   |                   |
| Revised Revenues                              | <u>17,953,100</u> |
|   |                   |
| Maintenance & Operations Costs                |                   |
| Budget Operating Expenses                     | 16,025,000        |
|   |                   |
| Less the following items per Master Indenture |                   |
| Debt Service                                  | (3,141,800)       |
|   |                   |
| Revised M&O Expenses per MI                   | <u>12,883,200</u> |
|   |                   |
| Net Revenues per bond covenants               | <u>5,069,900</u>  |
|   |                   |
| <u>Annual Bond Debt Service</u>               |                   |
| Debt service on 2002 Bonds                    | 2,756,600         |
|   |                   |
| <b>Debt Service Coverage Ratio</b>            | <b>184%</b>       |
|   |                   |
| <b>Debt Service Coverage Required</b>         | <b>115%</b>       |





# Service Area



128 Sun Street, Suite 101  
Salinas, CA 93901  
(831) 775-3000

# SVSWA Agenda Items - View Ahead

Item No. 5

2013

|    | 20-Jun                                      | 31-Jul  | 22-Aug   | 26-Sep  | 17-Oct                        | 21-Nov                               |
|----|---|---|--|---|-------------------------------|--------------------------------------|
| 1  | Director Announcements of CAG appointments  | <b>RETREAT</b><br><br><b>STRATEGIC PLAN</b><br><br><b>GOALS &amp; 6-MONTH OBJECTIVES REVIEW</b> | Minutes  | Minutes                                       | Minutes                       | Minutes                              |
| 2  | Minutes                                     |   | Claims/Financials (EC)                         | Claims/Financials (EC)                        | Claims/Financials (EC)        | Claims/Financials (EC)               |
| 3  | Claims/Financials (EC)                      |   | Updated Strategic Plan Approval                | <b>Strategic Plan Monthly Progress Report</b> | QTE Sept. Cash & Investments  | QTE Sept. Tonnage & Diversion Report |
| 4  | FY Investment Policy (EC)                   |   | QTE June Tonnage & Diversion Report            | <b>CAPSLO Recycling Program</b>               | Annual County Used Oil Report | <b>Authority Annual Report</b>       |
| 5  | Management MOU (CalPers Pension Reform)     |   | QTE June Cash & Investments (EC)               | MRC Siting/Land Swap/Acquisition Plan (sp)    |                               | Audit Report (EC)                    |
| 6  | Non-management MOU (CalPERS Pension Reform) |   | Regulatory Compliance Status                   |   |                               | 2014 Meetings Calendar (EC)          |
| 7  | CalRecycle Grant Submittal Authorization    |   | CH Closure Project Completion (sp)             |   |                               |                                      |
|    | 3yr Agmt for Audit Services                 |   |  |   |                               |                                      |
| 8  | <b>HHW Report</b>                           |   | <b>2011 Franchise Haulers Performance Rept</b> |   |                               |                                      |
| 9  | <b>Safety Committee Update</b>              |   | <b>Annual SSTS Report</b>                      |   |                               |                                      |
| 10 | FY 2013-14 Budget Document (EC)             |   | Equipment Replacement Program (sp)             |   |                               |                                      |
| 11 | Response to County-wide Solid Waste Study   |   | Admin Procedures Manual (sp)                   |   |                               |                                      |
|    |   |   | Intro Ord No. 10 Local Suppliers Preference    |   |                               |                                      |

|                       |
|-----------------------|
| Consent               |
| <b>Presentation</b>   |
| Consideration         |
| <i>Closed Session</i> |

[Other] (Public Hearing, Recognition, Informational, etc.)

(EC) Executive Committee

(sp) Strategic Plan Item