



## AGENDA Regular Meeting

### BOARD OF DIRECTORS

December 16, 2021 | 6:00 p.m.

Meeting ID No. 847 4071 9119

Passcode: 502503

***This meeting will be conducted in virtual format via Zoom. Important notice on pages 2 & 3.***

#### **CALL TO ORDER**

#### **PLEDGE OF ALLEGIANCE**

#### **ROLL CALL**

##### **Board Directors**

County: John M. Phillips  
County: Chris Lopez, *President*  
Salinas: Christie Cromeenes, *Vice President*  
Salinas: Kimbley Craig  
Salinas: Anthony Rocha  
Gonzales: Elizabeth Silva  
Soledad: Ben Jimenez, Jr.  
Greenfield: Andrew Tipton, *Alt. Vice President*  
King City: Robert S. Cullen

##### **Alternate Directors**

County: Luis Alejo  
Salinas: Orlando Osornio  
Gonzales: Scott Funk  
Soledad: Carla Strobridge  
Greenfield: Robert White  
King City: Darlene Acosta

#### **TRANSLATION SERVICES AND OTHER MEETING ANNOUNCEMENTS**

Translation Services will be available by calling in to 1(425) 436-6345 Access Code: 444666

#### **GENERAL MANAGER/CAO COMMENTS**

#### **DEPARTMENT MANAGER COMMENTS**

#### **BOARD DIRECTOR COMMENTS**

#### **PUBLIC COMMENT**

Receive public comment from audience on items which are not on the agenda. The public may comment on scheduled agenda items as the Board considers them. Speakers are limited to three minutes at the discretion of the Chair.

#### **CLOSED SESSION**

*Receive public comment from audience before entering into closed session:*

1. Pursuant to **Government Code Section 54957.6** to provide instruction to General Manager/CAO Patrick Mathews, Asst. GM/Ops Manager Cesar Zuñiga, and General Counsel Roy C. Santos, to negotiate salaries and benefits with SVSWA employees - management and non-management.
2. Pursuant to **Government Code Section 54957 (b)** to consider the Performance Evaluation of the General Manager/Chief Administrative Officer Patrick Mathews for 2021

#### **RECONVENE**

#### **CONSENT AGENDA:**

*All matters listed under the Consent Agenda may be enacted by one motion unless a member of the Board, a citizen, or a staff member requests discussion or a separate vote.*

3. [Minutes of the November 18, 2021 Meeting](#)
4. [October 2021 Claims and Financial Reports](#)
5. [Member and Interagency Activities Report for November 2021](#)
6. [A Resolution Making Findings Related to the Continued Existence of a State of Emergency Due to Covid-19 and Re-Authorizing the Conduct of Public Meetings of the Legislative Bodies](#)

of the Authority Via Remote Teleconferencing for an Initial 30-Day Period Pursuant to the Ralph M. Brown Act as Amended by Assembly Bill No. 361

7. A Resolution Approving Supplemental Appropriation of \$5,000 for Carton Council's School Carton Recycling Grant
8. A Resolution Authorizing the Purchase of One Used 2021 Caterpillar 623K Scraper for the Johnson Canyon Landfill Module Develop from Quinn Caterpillar of Salinas for an Amount of \$910,487.50
9. A Resolution Approving an Agreement with SCS Engineers in the Amount of \$28,000 for Engineering Services for Landfill Gas Planning at Johnson Canyon Landfill

## **CONSIDERATION**

10. A RESOLUTION APPROVING AMENDMENT NO. 11 TO THE REVISED AND RESTATED AGREEMENT BETWEEN THE SALINAS VALLEY SOLID WASTE AUTHORITY AND R. PATRICK MATHEWS FOR SERVICES AS GENERAL MANAGER/CHIEF ADMINISTRATIVE OFFICE AND APPROVING THE REVISED SALARY SCHEDULE EFFECTIVE JANUARY 1, 2022
  - A. Receive Report from Christopher M. Lopez, Board President
  - B. Board Discussion
  - C. Public Comment
  - D. Recommended Action – Adopt the Resolution
11. SELECTION OF THE FINAL PROPOSALS TO AWARD THE ORGANICS PROCESSING, COMPOSTING, AND PRODUCT MARKETING FOR THE JOHNSON CANYON LANDFILL FACILITY
  - A. Receive Report from Mandy Brooks, Resource Recovery Manager
  - B. Board Discussion
  - C. Public Comment
  - D. Recommended Action – Provide Direction

## **FUTURE AGENDA ITEMS**

12. AGENDA ITEMS – VIEW AHEAD SCHEDULE

## **ADJOURNMENT**

### **Important Notice**

In accordance with AB361 and State, County, and local recommendations on protocols to contain the spread of COVID-19, the Board meeting will be conducted in virtual format. Public interested in observing the meeting may do so on our YouTube channel <https://www.youtube.com/user/svswa831>.

To participate in the meeting and make a general comments or comments on a specific agenda item as an item is being heard, join the meeting virtually thru Zoom using the link below. Join with computer audio at: <https://us02web.zoom.us/j/84740719119?pwd=N0twdWtieFRSM2JkbGN2cDVIRE1Ldz09>. When ready to make a public comment, click the Raise Hand icon.

To participate by telephone dial any of the numbers listed below and enter the meeting ID number and passcode:

+1 669 900 9128	+1 253 215 8782	+1 346 248 7799
+1 301 715 8592	+ 1 312 626 6799	+ 1 646 558 8656
Enter <b>Meeting ID: 847 4071 9119#</b>		Passcode: <b>502503</b>
To <b>Raise your Hand</b> press <b>*9</b>		To <b>Mute</b> and <b>Unmute</b> yourself press <b>*6</b>

Public comments may also be submitted via e-mail to the Clerk of the Board at [comment@svswa.org](mailto:comment@svswa.org). Comment must be received by 5 p.m. on Thursday, December 16, 2021 and should be limited to 250 words or less. Every effort will be made to read your comment into the record, but some comments may not be read due to time limitations. Comments received via e-mail after 5 p.m. will be made part of the record if received prior to the end of the meeting. To assist the Clerk in identifying the agenda item relating to your public comment please indicate in the Subject Line, the item number (i.e. Item No. 10).

This agenda was posted at the Administration Office of the Salinas Valley Solid Waste Authority, 128 Sun St., Ste 101, Salinas, on the Gonzales Council Chambers Bulletin Board, 117 Fourth Street, Gonzales, and the Authority's Website on **Thursday**,

**December 9, 2021.** The Salinas Valley Solid Waste Authority Board will next meet in regular session on, **Thursday, January 20, 2022.** Staff reports for the Authority Board meetings are available for review at: ▶ Salinas Valley Solid Waste Authority: 128 Sun Street, Ste. 101, Salinas, CA 93901, Phone 831-775-3000 ▶ Web Site: [www.salinasvalleyrecycles.org](http://www.salinasvalleyrecycles.org). In compliance with the Americans with Disabilities Act, if you need special assistance to participate in the meeting, please contact Erika J. Trujillo, Clerk of the Board at 831-775-3000. Notification 48 hours prior to the meeting will enable the Authority to make reasonable arrangements to ensure accessibility to this meeting (28 CFR 35.102-35.104 ADA Title II). Spanish interpretation will be provided at the meeting. *Se proporcionará interpretación a Español.*

**MINUTES OF  
THE SALINAS VALLEY SOLID WASTE AUTHORITY  
BOARD MEETING  
NOVEMBER 18, 2021**

This meeting was conducted in hybrid in-person/virtual format in accordance with AB 361.  
In-person location, 117 Fourth Street, Gonzales, CA 93926 | Virtual participation via Zoom.

**CALL TO ORDER**

President Lopez called the meeting to order at 6:00 p.m.

**PLEDGE OF ALLEGIANCE**

The flag salute was recited.

**ROLL CALL****Board Directors**

County of Monterey	John M. Phillips ( <i>Logged in at 6:02 pm</i> )	Present (Virtual)
County of Monterey	Chris Lopez, <i>President</i>	Present (In-person)
City of Salinas	Christie Cromeenes, <i>Vice President</i> ( <i>Logged off at 7:45 pm</i> )	Present (Virtual)
City of Salinas	Kimbley Craig	Present (Virtual)
City of Salinas	Anthony Rocha	Present (Virtual)
City of Gonzales	Elizabeth Silva	Present (In-person)
City of Soledad	Ben Jimenez, Jr.	Present (Virtual)
City of Greenfield	Andrew Tipton, <i>Alt. Vice President</i> ( <i>Logged off between 6:58 pm and 8:01 pm</i> )	Present (Virtual)
City of Greenfield	Robert White, <i>Alternate</i> ( <i>Participated between 6:59 pm and 8:00 pm</i> )	Present (Virtual)
City of King	Robert Cullen	Present (In-person)

**Staff Member Present**

Patrick Mathews, General Manager/CAO	In-person
Cesar Zuñiga, Asst. GM/Operations Manager	In-person
Ray Hendricks, Finance and Administration Manager	In-person
Mandy Brooks, Resource Recovery Manager	In-person
Brian Kennedy, Engineering and Environmental Compliance Manager	In-person
Janna Faulk, Recycling Coordinator	In-person
Roy C. Santos, General Counsel	Virtual
Rosie Ramirez, Administrative Assistant	In-person
Erika J. Trujillo, Clerk of the Board	In-person

**MEETING ANNOUNCEMENTS**

(6:06) Clerk of the Board Trujillo announced the translation services availability in Spanish.

**GENERAL MANAGER COMMENTS**

(6:07) General Manager/CAO Mathews commented on the following:

- The proposals received for the Board of Directors Strategic Planning Retreat facilitator and selection process.
- The tentative December Board of Directors meeting will likely be need to address next steps related to the organics processing decision.
- The article from *Waste Dive* included within the packet regarding landfills and climate change.

**ITEM NO. 3**

Agenda Item



General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel  
Approval

### **DEPARTMENT MANAGER COMMENTS**

(6:03) Assistant General Manager/Operations Manager Zuñiga reported that layoffs related to the closure of Sun Street Transfer Station will not likely be required due to backfilling of existing vacancies.

Finance and Administrator Manager Hendricks reported on the status of the bond refinancing.

### **BOARD DIRECTORS COMMENTS**

(6:06) Director Silva extended an invitation for the City of Gonzales' 75th Year Incorporation Anniversary celebration to be held on December 4<sup>th</sup> in the downtown area.

Director Rocha inquired about the SB 1383 compliance status of the City of Salinas.

President Lopez commented on the meeting held regarding the raised concerns of the redistricting maps for the congressional and senate districts.

### **PUBLIC COMMENT**

(6:10) Kristin Skromme from Waste Management commented on the Pajaro and King City cleanup event. She extended her appreciation for the Authority Household Hazardous Waste department staff for their assistance at the cleanup events.

### **CONSENT AGENDA (6:20)**

1. Minutes of the October 21, 2021 Regular Meeting
2. September 2021 Claims and Financial Reports
3. Member and Interagency Activities Report for October 2021
4. Tonnage and Diversion Report for the Quarter Ended September 30, 2021
5. Resolution No. 2021-46 Approving the Allocation of Cash Balances for Fiscal Year 2020-21, and Supplemental Appropriation to Fund Adjustments to the Operating and Capital improvement Budgets
6. Resolution No. 2021-47 Making Findings Related to the Continued Experience of a State of Emergency Due to COVID-19 and Re-Authorizing the Conduct of Public Meetings of the Legislative Bodies of the Authority Via Remote Teleconferencing for an Initial 30-Day Pursuant to the Ralph M. Brown Act as Amended by Assembly Bill No. 361
7. Resolution No. 2021-48 of Adopting the Revised Financial Policies
8. Resolution No. 2021-49 Approving Amendment No. 3 to the Autoclave Technologies Agreement with Global OrganciS Energy, LLC
9. Resolution No. 2021-50 Approving Supplemental Appropriation of \$77,757.00 for CalRecycle's 2021-2 Local Government Waste Tire Amnesty Grant
10. Resolution No. 2021-51 Approving an Agreement with Geo-Logic Associates in the Amount of \$32,390 for Well Siting Services at Jolon Road and Johnson Canyon Landfills

**Public Comment:** None

**Motion:** Director Phillips made a motion to approve the consent agenda as presented. Vice President Cromeenes seconded the motion.

**Votes:** Motion carried 9,0

Ayes: Craig, Cromeenes, Cullen, Jimenez, Lopez, Phillips, Rocha, Silva, Tipton

Noes: None

Abstain: None

Absent: None

## **COSNIDERATION**

### **11. ANNUAL COMPREHENSIVE FINANCIAL REPORT FOR THE FISCAL YEAR ENDED JUNE 30, 2021**

(6:14) Finance and Administration Manager Hendricks presented an overview of the audit report. He commended the Finance staff for their work and dedication. Mr. Hendricks indicated the Authorities net position increased by \$17,519,444 to \$24,913,805 in the past fiscal year. Mr. Hendricks provided the report for McGilloway, Ray Brown & Kaufman as technical issues where presented. He indicated the Auditors provided an unmodified opinion of the Authority's finances. They indicated all accounting standards were met, and that they had no problems working with management during the audit. The Authority will once again apply for the Certificate of Achievement for Excellence in Financial Reporting award.

**Board Discussion:** The Board discussed the presentation.

**Public Comment:** None

**Motion:** Director Silva made a motion to accept the report. Director Cullen seconded the motion.

**Votes:** Motion carried 9,0

Ayes: Craig, Cromeenes, Cullen, Jimenez, Lopez, Phillips, Rocha, Silva, Tipton

Noes: None

Abstain: None

Absent: None

## **PRESENTATION**

### **12. COMMUNITY BASED SOCIAL MARKETING UPDATE**

(6:33) Recycling Coordinator Faulk presented a detailed report on the program planning developed to launch the new Curbside Food Scrap program. The program is part of the effort created to help meet mandates from SB 1383. The Curbside Food Scrap program objective is to educate people and change behavior on how to correctly separate garbage from organic material. A pilot testing is scheduled for January 1, 2022, in the City of Soledad with full launch and large-scale outreach/advertising tentative to begin on earth day, April 22, 2022.

**Board Discussion:** The Board discussed the presentation.

**Public Comment:** None

**Motion:** None; Information Only

### **13. 2020-21 SALINAS VALLEY RECYCLES ANNUAL REPORT**

(6:48) General Manager/CAO Mathews provide an overview of the annual report that details the accomplishments, statics on diversion, data on landfill tonnage, sustainability, and financial information of the past fiscal year. The report highlights the programs and events managed and attended by the Authority throughout the year to promote waste reduction, resource recovery, and conservation within its jurisdiction.

**Board Discussion:** The Board discussed the presentation.

**Public Comment:** None

**Motion:** None; Information Only

(6:58) Alternate Vice President Tipton logged off.

## **CONSIDERATION**

### **14. A DISCUSSION ON THE FINAL TWO PROPOSALS FROM THE REQUEST FOR PROPOSALS FOR ORGANICS PROCESSING COMPOSTING, AND MARKETING PRODUCTS AT THE JOHNSON CANYON LANDFILL**

(7:00) Resource Recovery Manager Brooks presented a report the current contract for Organics Processing with Vision Recycling at the Johnson Canyon Landfill. She detailed the contract term end,

the release of a Request for Proposals, the three external and one internal proposal received, and the process for selection of the top two proposals being presented for consideration. Atlas Organics, the external candidate, and the Authority submitted internal proposal as a cost comparison for assuming operations of the facility similar to the Authority's prior bids for Landfill & Transfer Station Operations. Mrs. Brooks provided a side-by-side comparison with detailed information on prices, investment requirements, risks and potential customer rate impacts.

**Board Discussion:** The Board discussed the presentation.

**Public Comment:** Jarrett Bond, Controller from Atlas Organics commented on their experience, technology, facilities, risks, and practices.

**Motion:** Director Craig made a motion to continue the item to a future meeting. Director Rocha seconded the motion.

**Votes:** Motion carried 9,0

Ayes: Craig, Cromeenes, Cullen, Jimenez, Lopez, Phillips, Rocha, Silva, White (Alt)

Noes: None

Abstain: None

Absent: Tipton

(7:45) Vice President Cromeenes logged off.

(8:01) Alternate Vice President Tipton logged back in.

## **15. APPOINTMENT OF NOMINATING COMMITTEE FOR THE 2022 ELECTION OF OFFICERS**

(8:02) General Manager/CAO Mathews explained the nomination process and rotation for the election of officers based on the Authority Code and explained in detail each of the options available. President Lopez requested two volunteers for the Nominating Committee.

**Board Discussion:** The Board discussed the report

**Public Comment:** None

**Motion:** President Lopez made a motion to elect Director Phillips and Director Silva to form the Nominating Committee. Director Cullen seconded the motion.

**Votes:** Motion carried 8,0

Ayes: Craig, Cullen, Jimenez, Lopez, Phillips, Rocha, Silva, Tipton

Noes: None

Abstain: None

Absent: Cromeenes

## **FUTURE AGENDA ITEMS**

### **16. AGENDA ITEMS – VIEW AHEAD SCHEDULE**

(8:05) The Board reviewed the future agenda items.

## **CLOSED SESSION**

(8:08) President Lopez invited the Public Comment related to closed session item nos. 17 and 18.

**17.** Pursuant to **Government Code Section 54957.6** to provide instruction to General Manager/CAO Patrick Mathews, Asst. GM/Ops Manager Cesar Zuñiga, and General Counsel Roy C. Santos, to negotiate salaries and benefits with SVSWA employees - management and non-management.

**18.** Pursuant to **Government Code Section 54957 (b)** to consider the Performance Evaluation of the General Manager/Chief Administrative Officer Patrick Mathews for 2021

**PUBLIC COMMENT**

None

**ADJOURNED**

(8:09) President Lopez adjourned the meeting into closed session to discuss item nos. 17 and 18.

**RECONVENE**

(8:37) President Lopez reconvened the meeting to open session. Legal Counsel Santos indicated there were no reportable actions taken in closed session.

**ADJOURNED**

(8:38) President Lopez adjourned the meeting.

APPROVED: \_\_\_\_\_  
Christopher M. Lopez, President

Attest: \_\_\_\_\_  
Erika J. Trujillo, Clerk of the Board





## Report to the Board of Directors

### ITEM NO. 4

Finance and Administration  
Manager/Controller/Treasurer

General Manager/CAO

N/A

Authority General Counsel

**Date:** December 16, 2021

**From:** C. Ray Hendricks, Finance and Administration Manager

**Title:** October 2021 Claims and Financial Reports

### RECOMMENDATIONS

The Executive Committee recommends acceptance of the October 2021 Claims and Financial Reports.

### DISCUSSION & ANALYSIS

Please refer to the attached financial reports and checks issued report for the month of October for a summary of the Authority's financial position as of October 31, 2021. The following are highlights of the Authority's financial activity for the month of October.

Results of Operations (Consolidated Statement of Revenues and Expenditures)  
For the month of October 2021, operating revenues exceeded expenditures by \$694,327.

#### Revenues (Consolidated Statement of Revenues and Expenditures)

	Budget	Actual	Over/(Under)
Tipping Fees - Solid Waste	1,268,471	1,404,475	136,004
Tipping Fees - Diverted Materials	295,107	259,397	(35,710)
Total Revenue	1,999,944	2,103,405	103,461

Solid Waste revenues for October were \$136,004 or 10.7% over budgeted amounts. Diverted Material revenues for October were \$35,710 or 12.1% under budgeted amounts. October total revenue was 103,461 or 5.2% over budgeted amounts.

	Y-T-D Budget	Y-T-D Actual	Over/(Under)
Tipping Fees - Solid Waste	5,040,869	5,844,922	804,053
Tipping Fees - Diverted Materials	1,134,459	1,061,941	(72,518)
Total Revenue	8,045,233	8,798,401	753,168

Solid Waste revenues year to date as of October were \$804,053 or 16.0% over budgeted amounts. Diverted Material revenues year to date as of October were \$72,518 or 6.4% under budgeted amounts. Year to date total revenue as of October was \$753,168 or 9.4% over budgeted amounts.

Operating Expenditures (Consolidated Statement of Revenues and Expenditures)  
As of October 31, 2021 (33.3% of the fiscal year), year-to-date operating expenditures totaled \$7,587,174. This is 37.0% of the operating budget of \$20,525,000.

Capital Project Expenditures (Consolidated Grant and CIP Expenditures Report)  
For the month of October 2021, capital project expenditures totaled \$200,162. \$75,386 was for Concrete Grinding. \$46,009 was for the JC Module Engineering and Construction project. \$43,670 was for the Community-Based Social Marketing project. \$14,448 was for CH Postclosure Maintenance.

Claims Checks Issued Report

The Authority's Checks Issued Report for the month of October 2021 is attached for review and acceptance. October disbursements total \$1,526,551.87 of which \$521,332.79 was paid from the payroll checking account for payroll and payroll related benefits.

Following is a list of vendors paid more than \$50,000 during the month of October 2021.

Vendor	Services	Amount
Quinn Company	All Sites Equipment Maintenance & DR6 Engine/Transmission Rebuild	\$170,100.03
Vision Recycling	September Greenwaste & C&D Processing	\$158,501.35
California Dep. Tax and Fee Administration	July to September Quarterly Landfill Fee	\$91,286.00
MB America, Inc.	Crusher Bucket for Concrete Recycling	\$75,385.88

Cash Balances

The Authority's cash position increased \$868,238.43 during October to \$33,585,920.02. Most of the cash balance is restricted, held in trust, committed, or assigned as shown below. The debt principal and interest payments totaling \$2,517,079.31 on August 1, 2021, substantially reduced cash available for operations. This will be recovered over the next few months from profitable operations.

Restricted by Legal Agreements:

Johnson Canyon Closure Fund	4,922,357.18
Restricted for Pension Liabilities	281,256.35
State & Federal Grants	40,982.03
BNY - Bond 2014A Payment	-
BNY - Bond 2014B Payment	-

Funds Held in Trust:

Central Coast Media Recycling Coalition	99,320.49
Employee Unreimbursed Medical Claims	11,164.33

Committed by Board Policy:

AB939 Services	352,959.23
Undesignated Reserves	1,971,979.27
Designated for Capital Projects Reserve	4,959,528.33
Designated for Environmental Impairment Reserve	1,851,462.97
Designated for Operating Reserve	2,870,580.00
Expansion Fund (South Valley Revenues)	8,683,733.95

Assigned for Post Closure and Capital Improvements

Crazy Horse Post Closure	1,024,401.07
Lewis Road Post Closure	310,036.49
Jolon Road Post Closure	187,845.58
Johnson Canyon Post Closure	1,965,939.68
Capital Improvement Projects	6,933,389.03

Available for Operations:

(2,881,015.96)

Total

33,585,920.02

**ATTACHMENTS**

1. October 2021 Consolidated Statement of Revenues and Expenditures
2. October 2021 Consolidated Grant and CIP Expenditures Report
3. October 2021 Checks Issued Report

**Salinas Valley Solid Waste Authority**  
**Consolidated Statement of Revenues and Expenditure**  
**For Period Ending October 31, 2021**

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<b><u>Revenue Summary</u></b>							
Tipping Fees - Solid Waste	14,385,000	1,404,475	5,844,922	40.6 %	8,540,078	0	8,540,078
Tipping Fees - Surcharge	1,486,800	115,040	487,828	32.8 %	998,972	0	998,972
Tipping Fees - Diverted Materials	3,188,250	259,397	1,061,941	33.3 %	2,126,309	0	2,126,309
AB939 Service Fee	3,460,000	288,334	1,153,336	33.3 %	2,306,664	0	2,306,664
Charges for Services	141,300	5,789	48,716	34.5 %	92,584	0	92,584
Sales of Materials	245,500	30,370	129,141	52.6 %	116,359	0	116,359
Gas Royalties	290,000	0	60,238	20.8 %	229,762	0	229,762
Investment Earnings	75,000	0	12,279	16.4 %	62,721	0	62,721
Total Revenue	23,271,850	2,103,404	8,798,401	37.8 %	14,473,449	0	14,473,449
<b><u>Expense Summary</u></b>							
Executive Administration	498,700	49,283	145,832	29.2 %	352,868	85,957	266,911
Administrative Support	450,300	22,983	131,042	29.1 %	319,258	107,389	211,869
Human Resources Administration	264,600	13,837	66,992	25.3 %	197,608	7,479	190,129
Clerk of the Board	197,900	10,454	58,173	29.4 %	139,727	5,610	134,116
Finance Administration	842,000	49,876	242,191	28.8 %	599,809	6,086	593,723
Operations Administration	590,100	35,440	151,491	25.7 %	438,609	3,863	434,746
Resource Recovery	1,136,100	73,326	300,245	26.4 %	835,855	2,886	832,969
Marketing	75,600	0	5,838	7.7 %	69,762	0	69,762
Public Education	275,300	10,225	63,397	23.0 %	211,903	77,397	134,506
Household Hazardous Waste	787,800	25,249	126,050	16.0 %	661,750	218,917	442,833
C & D Diversion	466,900	33,247	54,163	11.6 %	412,737	84,279	328,459
Organics Diversion	1,999,900	132,683	478,624	23.9 %	1,521,276	1,332,252	189,024
Diversion Services	30,000	1,950	9,600	32.0 %	20,400	1,950	18,450
JR Transfer Station	682,500	35,786	171,120	25.1 %	511,380	83,131	428,249
JR Recycling Operations	182,300	9,728	39,001	21.4 %	143,299	11	143,288

**Salinas Valley Solid Waste Authority**  
**Consolidated Statement of Revenues and Expenditure**  
**For Period Ending October 31, 2021**

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
SS Disposal Operations	1,124,000	67,681	397,754	35.4 %	726,246	115,423	610,823
SS Transfer Operations	1,385,700	93,873	380,819	27.5 %	1,004,881	409,540	595,341
SS Recycling Operations	716,700	51,968	203,508	28.4 %	513,192	77,118	436,074
JC Landfill Operations	3,163,600	488,006	1,240,389	39.2 %	1,923,211	749,372	1,173,839
JC Recycling Operations	479,800	28,585	119,225	24.8 %	360,575	18,126	342,449
Johnson Canyon ECS	473,300	31,703	92,467	19.5 %	380,833	130,418	250,415
Sun Street ECS	181,900	6,458	24,558	13.5 %	157,342	71,588	85,754
Debt Service - Interest	1,279,000	0	662,079	51.8 %	616,921	0	616,921
Debt Service - Principal	1,855,000	0	1,855,000	100.0 %	0	0	0
Closure/Post Closure Set-Aside	336,000	33,148	137,604	41.0 %	198,396	0	198,396
Cell Construction Set-Aside	1,050,000	103,588	430,011	41.0 %	619,989	0	619,989
Total Expense	20,525,000	1,409,077	7,587,174	37.0 %	12,937,826	3,588,792	9,349,034
Revenue Over/(Under) Expenses	2,746,850	694,327	1,211,228	44.1 %	1,535,622	(3,588,792)	5,124,415

# Salinas Valley Solid Waste Authority

## Consolidated CIP Expenditure Report For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<b><u>Fund 131 - Crazy Horse Post-Closure Fund</u></b>							
131 9316 CH Corrective Action Program	253,000	0	0	0.0 %	253,000	0	253,000
131 9319 CH LFG System Improvements	146,500	0	0	0.0 %	146,500	0	146,500
131 9321 CH Postclosure Maintenance	763,681	14,448	138,928	18.2 %	624,753	203,792	420,961
<b>Total Fund 131 - Crazy Horse Post-Closure</b>	<b>1,163,181</b>	<b>14,448</b>	<b>138,928</b>	<b>11.9 %</b>	<b>1,024,253</b>	<b>203,792</b>	<b>820,461</b>
<b><u>Fund 141 - Lewis Road Post-Closure Fund</u></b>							
141 9402 LR LFG Well Replacement	50,000	0	0	0.0 %	50,000	0	50,000
141 9403 LR Postclosure Maintenance	330,532	6,718	70,495	21.3 %	260,036	68,122	191,914
<b>Total Fund 141 - Lewis Road Post-Closure F</b>	<b>380,532</b>	<b>6,718</b>	<b>70,495</b>	<b>18.5 %</b>	<b>310,036</b>	<b>68,122</b>	<b>241,914</b>
<b><u>Fund 161 - Jolon Road Post-Closure Fund</u></b>							
161 9604 JR Postclosure Maintenance	369,616	1,646	181,771	49.2 %	187,846	22,350	165,496
<b>Total Fund 161 - Jolon Road Post-Closure F</b>	<b>369,616</b>	<b>1,646</b>	<b>181,771</b>	<b>49.2 %</b>	<b>187,846</b>	<b>22,350</b>	<b>165,496</b>
<b><u>Fund 180 - Expansion Fund</u></b>							
180 9804 Long Range Facility Needs EIR	335,395	0	0	0.0 %	335,395	0	335,395
180 9806 Long Range Financial Model	28,388	0	0	0.0 %	28,388	0	28,388
180 9807 GOE Autoclave Final Project	100,000	0	0	0.0 %	100,000	0	100,000
<b>Total Fund 180 - Expansion Fund</b>	<b>463,783</b>	<b>0</b>	<b>0</b>	<b>0.0 %</b>	<b>463,783</b>	<b>0</b>	<b>463,783</b>
<b><u>Fund 211 - Grants</u></b>							
211 9220 Tire Amnesty 2019-20	4,121	0	3,675	89.2 %	447	0	447
211 9247 Cal Recycle - CCPP	12,559	850	1,950	15.5 %	10,609	6,800	3,809
211 9257 Cal Recycle - 2019-20 CCPP	15,910	1,239	1,539	9.7 %	14,371	0	14,371
211 9258 Cal Recycle - 2020-21 CCPP	21,552	550	550	2.6 %	21,002	3,500	17,502
<b>Total Fund 211 - Grants</b>	<b>54,142</b>	<b>2,639</b>	<b>7,714</b>	<b>14.2 %</b>	<b>46,429</b>	<b>10,300</b>	<b>36,129</b>
<b><u>Fund 216 - Reimbursement Fund</u></b>							
216 9802 Autoclave Demonstration Unit	141,499	0	0	0.0 %	141,499	0	141,499

# Salinas Valley Solid Waste Authority

## Consolidated CIP Expenditure Report

For Period Ending October 31, 2021

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
216 9804 Long Range Facility Needs EIR	180,062	0	0	0.0 %	180,062	0	180,062
<b>Total Fund 216 - Reimbursement Fund</b>	<b>321,560</b>	<b>0</b>	<b>0</b>	<b>0.0 %</b>	<b>321,560</b>	<b>0</b>	<b>321,560</b>
<b>Fund 800 - Capital Improvement Projects Fu</b>							
800 9104 Organics System Expansion Study	31,756	0	0	0.0 %	31,756	0	31,756
800 9105 Concrete Grinding	70,000	75,386	75,386	107.7 %	(5,386)	0	(5,386)
800 9107 Scale House Software Upgrade	100,000	0	0	0.0 %	100,000	0	100,000
800 9108 Emergency Generators	222,568	0	0	0.0 %	222,568	159,106	63,461
800 9214 Organics Program 2016-17	563,340	0	0	0.0 %	563,340	0	563,340
800 9222 Community-Based Social Marketing	120,000	43,670	71,123	59.3 %	48,877	48,877	0
800 9223 Outdoor Education Center	185,000	0	0	0.0 %	185,000	106,727	78,274
800 9501 JC LFG System Improvements	109,465	2,961	8,803	8.0 %	100,663	0	100,663
800 9505 JC Partial Closure	100,000	6,685	6,685	6.7 %	93,315	45,060	48,255
800 9506 JC Litter Control Barrier	70,490	0	1,819	2.6 %	68,671	0	68,671
800 9507 JC Corrective Action	260,362	0	0	0.0 %	260,362	0	260,362
800 9509 JC Groundwater Well	250,000	0	0	0.0 %	250,000	0	250,000
800 9526 JC Equipment Replacement	1,216,025	0	0	0.0 %	1,216,025	0	1,216,025
800 9527 JC Module Engineering and Constr	2,149,120	46,009	147,621	6.9 %	2,001,499	42,365	1,959,134
800 9528 Roadway Improvements	100,049	0	0	0.0 %	100,049	0	100,049
800 9601 JR Transfer Station Improvements	357,138	0	0	0.0 %	357,138	0	357,138
800 9602 JR Equipment Purchase	240,000	0	0	0.0 %	240,000	0	240,000
800 9603 JR Well Replacement	150,000	0	0	0.0 %	150,000	0	150,000
800 9701 SSTs Equipment Replacement	358,568	0	0	0.0 %	358,568	0	358,568
800 9703 SSTs Improvements and Cleanup	160,934	0	0	0.0 %	160,934	0	160,934
<b>Total Fund 800 - Capital Improvement Proje</b>	<b>6,814,814</b>	<b>174,711</b>	<b>311,436</b>	<b>4.6 %</b>	<b>6,503,378</b>	<b>402,135</b>	<b>6,101,243</b>
<b>Total CIP Expenditures</b>	<b>9,567,629</b>	<b>200,162</b>	<b>710,343</b>	<b>7.4 %</b>	<b>8,857,286</b>	<b>706,700</b>	<b>8,150,586</b>

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27830	A & G PUMPING, INC JC Org & JR Portable Toilets	10/7/2021	458.13	458.13
27831	ADMANOR, INC CCRMC Monthly Media & Marketing Service June CCRMC Media & Marketing Services	10/7/2021	22,267.38 8,261.00	30,528.38
27832	ALESHIRE & WYNDER, LLP Monthly Legal Services	10/7/2021	13,222.61	13,222.61
27833	ARAM AND TAVIT KARABETIAN All Sites Safety & Facility Supplies	10/7/2021	1,316.00	1,316.00
27834	ASBURY ENVIRONMENTAL SERVICES ABOP HHW Disposal	10/7/2021	190.00	190.00
27835	AT&T SERVICES INC All Sites Telephone Services	10/7/2021	459.48	459.48
27836	AUTOZONE LLC. All Sites Vehicle Maintenance Supplies	10/7/2021	181.28	181.28
27837	BLUE STRIKE ENVIRONMENTAL Special Event Recycling	10/7/2021	1,440.00	1,440.00
27838	BRYAN EQUIPMENT All Sites Equipment Maintenance	10/7/2021	124.36	124.36
27839	CALIFORNIA HIGHWAY ADOPTION CO. Litter Control	10/7/2021	550.00	550.00
27840	CINTAS CORPORATION NO.2 All Sites Safety Supplies	10/7/2021	78.07	78.07
27841	COAST COUNTIES TRUCK & EQUIPMENT CO. SS Vehicle Maintenance Supplies	10/7/2021	1,769.45	1,769.45
27842	CORE & MAIN LP JC LRCS Supplies	10/7/2021	260.12	260.12
27843	CUTTING EDGE SUPPLY JC Equipment Maintenance	10/7/2021	1,544.33	1,544.33
27844	DLT SOLUTIONS LLC AutoCAD Annual Subscription	10/7/2021	2,094.95	2,094.95
27845	DOUGLAS NOLAN School Assembly Program	10/7/2021	7,850.00	7,850.00
27846	F.A.S.T. SERVICES Monthly Board Interpreting Services	10/7/2021	180.00	180.00



**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27847	FIRST ALARM SS Alarm Service	10/7/2021	70.00	70.00
27848	FRESNO OXYGEN SS Facility Maintenance Supplies	10/7/2021	302.08	302.08
27849	FULL STEAM STAFFING LLC All Sites Contract Labor	10/7/2021	16,567.81	16,567.81
27850	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/7/2021	970.81	970.81
27851	GONZALES ACE HARDWARE All Sites Facility Supplies	10/7/2021	225.29	225.29
27852	GRAINGER JC Safety Supplies	10/7/2021	533.33	533.33
27853	GRANITE ROCK CO/PAVEX JC Facility Maintenance Supplies	10/7/2021	44.36	44.36
27854	GREEN RUBBER - KENNEDY AG, LP All Sites Facility Maintenance Supplies	10/7/2021	2,553.05	2,553.05
27855	ICONIX WATERWORK (US) INC. JC Facility Maintenance Supplies	10/7/2021	806.53	806.53
27856	INFINITY STAFFING SERVICES, INC. All Sites Contract Labor	10/7/2021	3,228.33	3,228.33
27857	JT HOSE & FITTINGS All Sites Equipment Maintenance	10/7/2021	490.75	490.75
27858	Koffler Electrical Mechanical Apparatus Repair, Inc. JC Org Blower Repairs	10/7/2021	1,200.00	1,200.00
27859	MICHAEL MANSFIELD Fuel Purchase Reimbursement	10/7/2021	21.24	21.24
27860	MISSION LINEN SUPPLY All Sites Uniforms	10/7/2021	506.56	506.56
27861	MONTEREY BAY UNIFIED AIR POLLUTION CONTROL DISTRICT JC Air Board Fees	10/7/2021	8,894.86	8,894.86
27862	MONTEREY COUNTY DEPARTMENT OF PUBLIC WORKS Mo. Co. Litter Abatement Program	10/7/2021	12,372.25	12,372.25
27863	OFFICE DEPOT Office Supplies	10/7/2021	777.31	777.31

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27864	ONE STOP AUTO CARE/V & S AUTO CARE, INC Ops Vehicle Maintenance	10/7/2021	238.18	238.18
27865	ONHOLD EXPERIENCE Adm Telephone Hold Service	10/7/2021	207.00	207.00
27866	QUINN COMPANY D6R - Engine/Transmission Rebuild All Sites Equipment & Vehicle Maintenance	10/7/2021	165,078.93 1,748.98	166,827.91
27867	**Void**	10/7/2021	-	-
27868	R.D. OFFUTT COMPANY JC Facility Supplies	10/7/2021	524.20	524.20
27869	RETURNS R US, INC. HHW Hauling & Disposal	10/7/2021	450.00	450.00
27870	RODOLFO RAMIREZ AYALA All Sites Facility Maintenance	10/7/2021	5,130.00	5,130.00
27871	**Void**	10/7/2021	-	-
27872	ROSSI BROS TIRE & AUTO SERVICE All Sites Tire Repair & Replacement Service	10/7/2021	2,139.85	2,139.85
27873	**Void**	10/7/2021	-	-
27874	SCS ENGINEERS AB1383 Ad Tech Review	10/7/2021	3,214.00	3,214.00
27875	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Biodiesel Fuel	10/7/2021	15,759.83	15,759.83
27876	Southern Counties Oil Co., a CA Limited Partnership All Sites Monthly Fuel	10/7/2021	5,771.90	5,771.90
27877	TELCO BUSINESS SOLUTIONS Monthly Network Support	10/7/2021	245.35	245.35
27878	THE DON CHAPIN COMPANY, INC. CH Facility Maintenance Supplies	10/7/2021	319.43	319.43
27879	TRI-COUNTY FIRE PROTECTION, INC. SS Safety Supplies	10/7/2021	20.00	20.00
27880	VALERIO VARELA JR All Sites Vehicle & Equipment Maintenance	10/7/2021	6,825.00	6,825.00

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27881	VALLEY FABRICATION, INC. All Sites Maintenance Supplies	10/7/2021	2,952.54	2,952.54
27882	VEGETABLE GROWERS SUPPLY, INC. JC Safety Supplies	10/7/2021	186.82	186.82
27883	VISION RECYCLING INC Monthly Organics & C&D Processing	10/7/2021	9,676.71	9,676.71
27884	WESTERN EXTERMINATOR COMPANY All Sites Vector Control	10/7/2021	307.65	307.65
27885	WHITE CAP, L.P. JC Safety Supplies	10/7/2021	93.44	93.44
27886	US BANK CORPORATE PAYMENT SYSTEM 08.26.21 US Bank DM Osuna Auto Electric: SS Vehicle Maintenance Bearing Engineering: JC Compost Maintenance Lowes: JC Organics Maintenance Att.com: Internet Monterey Tides: Managers Retreat Casa de Humo: SSTS Employee Appreciation Safeway: RR Special Dept. Supplies Experian: Credit Checks Costco.com: Desktop Computer Intermedia: Monthly Exchange Server Hosting Amazon: Ops Admin Safety Supplies Harbor Freight: SS Facility Maintenance Pest Control Solutions: JR Vector Control Nextivia: HR Subscription ATT.COM: JC Internet Service SWANA: RR Training Amazon.com: JR Special Dept. Supplies Zoom: Monthly Subscription PARMA - Annual Conference PARMA - Annual Membership Autozone: RR Special Dept. Supplies Harbor Freight: RR Special Dept Supplies CVS: HR Office Supplies Office Depot: RR Office Supplies TPO HR Experts: HR Training Microsoft: Windows 10 Pro License SWANA: RR Training	10/13/2021	7.22 179.61 432.89 188.94 43.23 270.00 588.47 63.05 99.90 830.28 424.65 194.69 1,130.45 1,469.28 74.02 70.00 793.00 142.56 146.96 350.00 150.00 13.10 66.42 14.38 36.24 119.00 99.00 250.00	8,247.34
27887	**Void**	10/13/2021	-	-
27888	**Void**	10/13/2021	-	-

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27889	AMERICAN SUPPLY CO. All Sites Janitorial Supplies	10/13/2021	258.65	258.65
27890	FERGUSON ENTERPRISES INC #795 JC Facility Maintenance Supplies	10/13/2021	1,165.81	1,165.81
27891	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/13/2021	100.00	100.00
27892	GEOLOGIC ASSOCIATES, INC. JC Engineering Services	10/13/2021	20,590.32	20,590.32
27893	TODD V. RAMEY JC Partial Closure CQA	10/13/2021	4,774.00	4,774.00
27894	WRIGHT EXPRESS FINANCIAL SERVICES CORPORATION Monthly Fuel	10/13/2021	3,157.13	3,157.13
27895	ADMANOR, INC CCRMC Monthly Media & Marketing Service	10/20/2021	9,283.00	9,283.00
27896	AGRI-FRAME, INC JC Facility & Equipment Maintenance	10/20/2021	135.04	135.04
27897	AMERICAN SUPPLY CO. All Sites Janitorial Supplies	10/20/2021	942.16	942.16
27898	AON RISK INSURANCE SERVICES WEST, INC . Auto Insurance Audit FY 2020-21	10/20/2021	6,709.00	6,709.00
27899	ASBURY ENVIRONMENTAL SERVICES ABOP HHW Disposal	10/20/2021	245.00	245.00
27900	CALIFORNIA SPECIAL DISTRICTS ASSOCIATION Annual Membership	10/20/2021	1,750.00	1,750.00
27901	CALIFORNIA WATER SERVICE SS & JRTS Water Services	10/20/2021	1,291.02	1,291.02
27902	CITY OF GONZALES JC Water Service Monthly Hosting Fee	10/20/2021	104.40 20,833.33	20,937.73
27903	CLARK PEST CONTROL, INC Adm Pest Control	10/20/2021	95.00	95.00
27904	COAST COUNTIES TRUCK & EQUIPMENT CO. SS Vehicle Maintenance	10/20/2021	3,064.41	3,064.41
27905	DATAFLOW BUSINESS SYSTEMS INC. Printer Network Support	10/20/2021	25.29	25.29

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27906	EAST BAY TIRE CO. JC Vehicle Maintenance	10/20/2021	1,365.82	1,365.82
27907	ENRIQUE CARRILLO JR. Monthly Tire Repair Services	10/20/2021	11,428.42	11,428.42
27908	FERGUSON ENTERPRISES INC #795 JC Maintenance Supplies	10/20/2021	407.14	407.14
27909	FIRST ALARM All Sites Alarm Services	10/20/2021	128.09	128.09
27910	FRESNO OXYGEN SS Facility Maintenance	10/20/2021	49.22	49.22
27911	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/20/2021	3,526.89	3,526.89
27912	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/20/2021	2,424.94	2,424.94
27913	GONZALES ACE HARDWARE All Sites Facility & Vehicle Maintenance	10/20/2021	450.06	450.06
27914	GONZALES TIRE & AUTO SUPPLY All Sites Equipment & Vehicle Maintenance Supplies	10/20/2021	1,034.14	1,034.14
27915	**Void**	10/20/2021	-	-
27916	GRAINGER JC Maintenance Supplies	10/20/2021	846.99	846.99
27917	GREEN RUBBER - KENNEDY AG, LP JC Maintenance Supplies	10/20/2021	7,630.06	7,630.06
27918	GUARDIAN SAFETY AND SUPPLY, LLC JC Safety Supplies	10/20/2021	860.30	860.30
27919	INFINITY STAFFING SERVICES, INC. JC Contract Labor	10/20/2021	1,900.92	1,900.92
27920	ISCO INDUSTRIES INC JC Maintenance Supplies	10/20/2021	2,892.25	2,892.25
27921	JT HOSE & FITTINGS JC Equipment Maintenance	10/20/2021	143.50	143.50
27922	Maestro Health FSA Service Fees	10/20/2021	150.00	150.00

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27923	MANUEL PEREA TRUCKING, INC. All Sites Hauling Services	10/20/2021	275.00	275.00
27924	MICROSOFT CORPORATION Annual Office 365 Subscription	10/20/2021	88.43	88.43
27925	MISSION LINEN SUPPLY All Sites Uniforms	10/20/2021	549.08	549.08
27926	NEXIS PARTNERS, LLC Monthly Adm Building Rent	10/20/2021	9,212.00	9,212.00
27927	OFFICE DEPOT All Sites Office Supplies	10/20/2021	1,165.15	1,165.15
27928	ONSITE ELECTRONICS RECYCLING, LLC E-Waste Hauling and Recycling Services	10/20/2021	2,427.49	2,427.49
27929	PACIFIC CREST ENGINEERING INC JC Engineering Services	10/20/2021	1,910.75	1,910.75
27930	PURE WATER BOTTLING All Sites Water Service	10/20/2021	411.20	411.20
27931	QUINN COMPANY All Sites Equipment & Vehicle Maintenance	10/20/2021	829.01	829.01
27932	R.D. OFFUTT COMPANY JC Equipment Maintenance	10/20/2021	93.23	93.23
27933	REPUBLIC SERVICES #471 Ops Adm Building Monthly Trash	10/20/2021	85.30	85.30
27934	RODOLFO RAMIREZ AYALA All Sites Vehicle & Equipment Maintenance	10/20/2021	2,340.00	2,340.00
27935	RONNIE G. REHN RR Key Duplicate	10/20/2021	17.48	17.48
27936	ROSSI BROS TIRE & AUTO SERVICE Tire Repair & Replacement Service	10/20/2021	694.78	694.78
27937	SCS FIELD SERVICES All Sites Routine Engineering Services	10/20/2021	25,550.47	25,550.47
27938	SHARPS SOLUTIONS, LLC HHW Hauling & Disposal	10/20/2021	200.00	200.00
27939	SOCIAL VOCATIONAL SERVICES, INC. JC Litter Abatement	10/20/2021	1,900.00	1,900.00

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27940	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Biodiesel Fuel	10/20/2021	7,545.49	7,545.49
27941	STERICYCLE, INC Adm Shredding Services	10/20/2021	193.58	193.58
27942	VALERIO VARELA JR All Sites Vehicle & Equipment Maintenance	10/20/2021	2,200.00	2,200.00
27943	VOSTI'S INC All Sites Facility Supplies	10/20/2021	1,315.49	1,315.49
27944	WEST COAST RUBBER RECYCLING, INC Tire Recycling Services	10/20/2021	1,950.00	1,950.00
27945	ACTION RESEARCH Community Based Social Marketing	10/27/2021	43,669.89	43,669.89
27946	ALESHIRE & WYNDER, LLP Monthly Legal Services	10/27/2021	4,980.00	4,980.00
27947	AT&T SERVICES INC All Sites Telephone Services	10/27/2021	961.81	961.81
27948	BARTEL ASSOCIATES, LLC OPEB Valuation	10/27/2021	3,300.00	3,300.00
27949	CALIFORNIA WATER SERVICE SS & JRTS Water Services	10/27/2021	1,824.09	1,824.09
27950	CDW GOVERNMENT Annual Antivirus Subscription	10/27/2021	2,373.14	2,373.14
27951	COMCAST Monthly Internet Service	10/27/2021	380.57	380.57
27952	CUTTING EDGE SUPPLY SS Vehicle Maintenance	10/27/2021	242.37	242.37
27953	EAST BAY TIRE CO. SS & JC Vehicle Maintenance	10/27/2021	64.93	64.93
27954	ERNEST BELL D. JR All Sites Janitorial Services	10/27/2021	3,100.00	3,100.00
27955	FIRST ALARM SS Alarm Services	10/27/2021	2,317.23	2,317.23
27956	FULL STEAM STAFFING LLC SS & JC Contract Labor	10/27/2021	6,049.59	6,049.59

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27957	GEOLOGIC ASSOCIATES, INC. JC Engineering Services	10/27/2021	495.50	495.50
27958	Glasdon, Inc. Bottles and Cans Bins	10/27/2021	1,239.05	1,239.05
27959	GOLDEN STATE TRUCK & TRAILER REPAIR All Sites Equipment & Vehicle Maintenance	10/27/2021	921.56	921.56
27960	GONZALES ACE HARDWARE All Sites Facility & Vehicle Maintenance	10/27/2021	166.27	166.27
27961	GONZALES TIRE & AUTO SUPPLY SS Vehicle Maintenance	10/27/2021	78.82	78.82
27962	GREEN RUBBER - KENNEDY AG, LP SS & JC Maintenance Supplies	10/27/2021	640.21	640.21
27963	GUERITO SS & JC Portable Toilet	10/27/2021	1,243.00	1,243.00
27964	HOPE SERVICES Monthly SS Litter Abatement	10/27/2021	10,917.48	10,917.48
27965	INFINITY STAFFING SERVICES, INC. JR Contract Labor	10/27/2021	1,530.00	1,530.00
27966	JT HOSE & FITTINGS SS & JC Equipment Maintenance JC Facility Maintenance	10/27/2021	179.57 757.19	936.76
27967	KING CITY HARDWARE INC. JR Facility Maintenance	10/27/2021	75.78	75.78
27968	LIEBERT CASSIDY WHITMORE HR Legal Services	10/27/2021	862.50	862.50
27969	MALLORY CO. INC HHW Safety Supplies	10/27/2021	425.54	425.54
27970	MANUEL PEREA TRUCKING, INC. All Sites Hauling Services	10/27/2021	935.00	935.00
27971	MISSION LINEN SUPPLY All Sites Uniforms	10/27/2021	613.56	613.56
27972	MONTEREY COUNTY HEALTH DEPARTMENT All Sites Permit Fees	10/27/2021	175.00	175.00
27973	MONTEREY COUNTY TREASURER/TAX COLLECTOR Semi - Annual Property Taxes All Sites	10/27/2021	15,919.27	15,919.27



**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
27974	OFFICE DEPOT All Sites Office Supplies	10/27/2021	619.14	619.14
27975	PROBUILD COMPANY LLC JC Equipment Maintenance	10/27/2021	223.72	223.72
27976	QUINN COMPANY All Sites Equipment & Vehicle Maintenance Supplies	10/27/2021	2,443.11	2,443.11
27977	R. PATRICK MATHEWS Waste Con Annual Conference	10/27/2021	243.00	243.00
27978	SCALES UNLIMITED JC Scale Maintenance	10/27/2021	666.50	666.50
27979	SOUTHERN COUNTIES LUBRICANTS LLC All Sites Equipment & Vehicle Fuel	10/27/2021	21,994.11	21,994.11
27980	The EcoHero Show LLC School Assembly Program	10/27/2021	850.00	850.00
27981	TRI-COUNTY FIRE PROTECTION, INC. SS Safety Supplies	10/27/2021	205.39	205.39
27982	UNITED RENTALS (NORTHWEST), INC JC Equipment Rental	10/27/2021	13,547.00	13,547.00
27983	VALERIO VARELA JR JC Facility Maintenance All Sites Vehicle & Equipment Maintenance	10/27/2021	200.00 2,325.00	2,525.00
27984	VALLEY FABRICATION, INC. SS Vehicle Maintenance	10/27/2021	22.94	22.94
27985	VEGETABLE GROWERS SUPPLY, INC. SS & JC Safety Supplies	10/27/2021	325.62	325.62
27986	VERIZON WIRELESS SERVICES JC, Organics, JR & RR Internet Service	10/27/2021	152.04	152.04
27987	VISION RECYCLING INC Monthly C&D Processing Monthly Organics Processing	10/27/2021	20,696.14 128,128.50	148,824.64
27988	HOME DEPOT All Sites Facility Maintenance	10/28/2021	2,991.90	2,991.90
27989	**Void**	10/28/2021	-	-
27990	**Void**	10/28/2021	-	-

**Salinas Valley Solid Waste Authority**  
**Checks Issued Report for 10/1/2021 to 10/31/2021**

Check #	Name	Check Date	Amount	Check Total
22-00156-DFT	PACIFIC GAS AND ELECTRIC COMPANY All Sites Electrical Services	10/7/2021	21,727.07	21,727.07
22-00159-DFT	PACIFIC GAS AND ELECTRIC COMPANY All Sites CNG Fuel	10/13/2021	3,082.00	3,082.00
22-00175-DFT	California Department of Tax and Fee Administration Quarterly BOE Landfill Fee	10/22/2021	91,286.00	91,286.00
22-00178-DFT	MB America, Inc. Crusher Bucket for Concrete Recycling	10/27/2021	75,385.88	75,385.88
	Subtotal			1,005,219.08
	Payroll Disbursements			<u>521,332.79</u>
	Grand Total			<u><u>1,526,551.87</u></u>



## Report to the Board of Directors

**Date:** December 16, 2021

**From:** Mandy Brooks, Resource Recovery Manager

**Title:** Member and Interagency Activities Report for November 2021

### ITEM NO. 5

N/A

Finance and Administration Manager/  
Controller/Treasurer

General Manager/CAO

N/A

Authority General Counsel

### RECOMMENDATION

Staff recommends that the Board accept this item. The report is intended to keep the Board apprised of activities and communications with member agencies and regulators.

### STRATEGIC PLAN RELATIONSHIP

Promote the Value of SVR Services and Programs to the Community.

The Authority provides a wide array of recycling and waste recovery services and programs to the public including local businesses, schools, multifamily complexes and participates in numerous community events and cleanups. Providing monthly reports highlighting these activities ensures that the strategic plan goal is being met.

### FISCAL IMPACT

This agenda item is a routine operational item and does not have a direct budget impact.

### DISCUSSION & ANALYSIS

#### Monterey County Environmental Health Bureau (Local Enforcement Agency - LEA)

Sun Street Transfer Station: The monthly inspection for the Sun Street Transfer Station was conducted on November 19. No areas of concern or violations were noted during the inspection.

Johnson Canyon Landfill & Composting Facility: The monthly inspection for the Johnson Canyon Landfill and Composting Facility was conducted on November 30. No violations were noted but an Area of Concern (AOC) was again noted during the inspection for inadequate fire lanes between the piles (must be 20ft wide) at the Organics Processing area next to the Composting Facility.

Solid Waste Facility Permit Revision: On November 10, CalRecycle conducted a pre-permit inspection at Johnson Canyon Landfill for the permit revision process. No Areas of Concern or violations were noted. The Authority was notified that CalRecycle and the LEA will be conducting the 18-month inspection in December.

Jolon Road Transfer Station: The monthly inspection for Jolon Road Transfer Station was conducted on November 22. No areas of concern or violations were noted for the inspection.

The quarterly inspections for Crazy Horse Landfill (closed) and Lewis Road Landfill (closed) were conducted on December 2<sup>nd</sup>. No violations or areas of concern were observed at either facility during the inspections.

Monterey Bay Air Resources District: In November the Authority received a Verification of Correction (VOC) for the Notice to Comply received in September for failing to submit annual emission reports. The Authority corrected the NOC by submitting a 5-year projection of Non-Methane Organic Compounds (NMOC) emissions which allows for an annual report exemption.

### **Gonzales Clothing Closet**

The clothing closet continues to be open Tuesdays - Thursdays from 3:00pm to 5:00pm.

<b>CY 2021</b>	<b># of Volunteers</b>	<b>Hours</b>	<b>Clothing Items Distributed</b>	<b># of Families Served</b>	<b># of Family Members Served</b>
Sept 2021	2	56	408	25	123
Oct 2021	2	56	315	24	121
Nov 2021	3	65.5	476	31	156
<b>CY TOTALS</b>	<b>2.3 (AVG)</b>	<b>177.5</b>	<b>1,199</b>	<b>80</b>	<b>400</b>

### **Clean Up Events**

A 2022 community cleanup schedule is being developed by each of the cities/county and franchise haulers and will be included in the events list below.

In November, three (3) community cleanup events were conducted with results from two of the events listed below. Results from the Salinas Citywide Cleanup on Nov 6<sup>th</sup> will be provided in the December update next month.

- **Greenfield Community Cleanup:** Tri-Cities Disposal & Recycling and city staff conducted a one-day cleanup on Nov 6 at the City's Public Works Yard. The event collected approximately 7.2 tons of trash and 9.5 tons of recyclable materials resulting in a 57% diversion rate for the event. The County's Used Motor Oil & Filter Recycling Program also distributed 6 free oil filter vouchers for their exchange program. Approximately 839 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected during the event by SVR staff.
- **Gonzales Community Clean:** Tri-Cities & Disposal & Recycling and volunteers with the Gonzales High School Cross Country and Track teams conducted a one-day cleanup on Nov 13 at Fairview Middle School. This event was conducted in partnership with CalTrans' District 5 Clean California Program (which provides funding for landfill disposal fees and staff time at the event). The event collected approximately 8 tons of trash and 9.6 tons of recyclable materials resulting in a 54% diversion rate for the event. The County's Used Motor Oil & Filter Recycling Program also distributed 30 free oil filter vouchers for their exchange program. Approximately 1,955 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected during the event by SVR staff.

### **FY 21-22 Current and Future Events with SVR Staff Participation**

*\* Events continue to be limited due to COVID-19 and Delta/Omicron variant concerns \**

Gonzales: 12/07/21 Landfill Tour, FARMS Leadership Class

12/18/21      Holiday Traveling Lights Parade, Centennial Park

Greenfield:    None

King City:     12/17/21      Chamber of Commerce Christmas Parade, SV Fairgrounds  
                  1/26 - 1/27      South County Farm Day, SV Fairgrounds

Salinas:        None

Soledad:       12/04/21      Christmas Parade of Lights, Front St

Mo. Co.:        None

**BACKGROUND**

Established in November 2014 as part of the FY 14-15 Strategic Plan 3-year goal to increase public access, involvement, and awareness of Salinas Valley Recycles activities, the monthly report keeps the Board apprised of communications with member agencies and regulators. In addition, the report has evolved over the years to also include a current and future event list to inform Board members and the public of community events and cleanups occurring in each member agency's service area.

**ATTACHMENT(S)** None



## Report to the Board of Directors

### ITEM NO. 6

Finance and Administration  
Manager/Controller/Treasurer

General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** R. Patrick Mathews, General Manager/CAO

**Title:** A Resolution Making Findings Related to the Continued Existence of a State of Emergency Due to Covid-19 and Re-Authorizing the Conduct of Public Meetings of the Legislative Bodies of the Authority Via Remote Teleconferencing for an Initial 30-Day Period Pursuant to the Ralph M. Brown Act as Amended by Assembly Bill No. 361

### RECOMMENDATION

Staff recommends that the Board approve the Resolution authorizing the conduct of public meetings of the legislative bodies of the Authority via remote teleconferencing.

### STRATEGIC PLAN RELATIONSHIP

This item does not relate to the Board's Strategic Plan but does however reflect one of the Authority's key core values to be "Fiscally Prudent."

### FISCAL IMPACT

No fiscal impact.

### DISCUSSION & ANALYSIS

On September 16, 2021, Governor Newsom signed AB 361 into law. AB 361 allows legislative bodies to continue to utilize remote/virtual platforms for meetings. To implement remote meetings under AB 361, one of three criteria must be met at the time the Authority is holding a meeting during a proclaimed state of emergency by the Governor that includes area within the jurisdictional boundaries of the Authority:

- State or local officials have imposed or recommended measures to promote social distancing; or
- For the purpose of determining, by majority vote, whether as a result of the state of emergency, meeting in person would present imminent risks to the health or safety of attendees; or
- The Board of Directors has previously determined, by majority vote, that, as a result of the state of emergency, meeting in person would present imminent risks to the health or safety of attendees.

In other words, the Board of Directors can meet remotely under AB 361, during a declared state of emergency by the Governor that includes the Authority, if the Board of Directors determines that one of the following is also true:

- State or local officials have imposed or recommended social distancing; or
- The Salinas Valley Solid Waste Authority holds a remote meeting to determine by a majority vote whether to hold remote future meetings; or
- The Salinas Valley Solid Waste Authority holds a meeting having already determined by a majority vote to hold remote meetings.

If one of these three criteria is met, then the Salinas Valley Solid Waste Authority can conduct meetings remotely via Government Code sections 54953(e) *et seq.* For the first and second conditions, the Salinas Valley Solid Waste Authority must determine, by majority vote and by adoption of a resolution, the grounds for electing to continue with remote meeting procedures.

## **BACKGROUND**

In March of 2020, at the onset of the COVID-19 pandemic, Governor Newsom enacted Executive Order N-25-20 allowing legislative bodies to meet using remote/virtual platforms pursuant to health orders. Since that time several other Executive Orders were issued that waived Brown Act requirements for the Board of Directors of the Salinas Valley Solid Waste Authority, staff, or the public to appear in person for meetings.

These executive orders allowed the Board of Directors, and other committees to modify how meetings were conducted to ensure both the health and safety of staff and the public, while ensuring the transparency and accessibility for open and public meetings.

## **ATTACHMENT(S)**

1. Resolution

## **RESOLUTION NO. 2021 -**

### **A RESOLUTION OF THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY MAKING FINDINGS RELATED TO THE CONTINUED EXISTENCE OF A STATE OF EMERGENCY DUE TO COVID-19 AND RE-AUTHORIZING THE CONDUCT OF PUBLIC MEETINGS OF THE LEGISLATIVE BODIES OF THE AUTHORITY VIA REMOTE TELECONFERENCING FOR AN INITIAL 30-DAY PERIOD PURSUANT TO THE RALPH M. BROWN ACT AS AMENDED BY ASSEMBLY BILL NO. 361**

**WHEREAS**, the Board of Directors of the Salinas Valley Solid Waste Authority ("Authority") are committed to preserving and nurturing public access and participation in meetings of the legislative bodies (as that term is defined in Government Code section 54952, including commissions, boards and committees subject to the Brown Act) of the Authority (collectively, the "Legislative Bodies"); and

**WHEREAS**, all meetings of the Legislative Bodies are open and public as required by the Ralph M. Brown Act, codified as Government Code sections 54950 *et seq.*, so that any member of the public may attend, participate, and observe the Legislative Bodies conduct their business; and

**WHEREAS**, the Brown Act, at Government Code section 54953(e), as amended by Assembly Bill (AB) 361 effective October 1, 2021, makes provision for remote teleconferencing participation in public meetings by members of a Legislative Body without compliance with the provisions of Government Code section 54953(b)(3), subject to the existence of certain conditions; and

**WHEREAS**, a required condition under Government Code section 54953(e) is that the meeting is held during a state of emergency that has been declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property within the state caused by conditions as described in Government Code section 8558; and

**WHEREAS**, a proclamation can be made under circumstances including conditions when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the Authority's boundaries, caused by natural, technological, or human-caused disasters

**WHEREAS**, it is further required that state or local officials continue to impose or recommend measures to promote social distancing, or that the legislative body is meeting to determine or has previously determined that meeting in person would present imminent risks to the health or safety of attendees; and

**WHEREAS**, starting in March 2020, in response to the spread of COVID-19 in the State of California, the Governor proclaimed a state of emergency for the State of California and thereafter issued a number of executive orders aimed at containing COVID-19; and

**WHEREAS**, in March of 2020, the Authority adopted Resolution declaring and



proclaiming the existence of a local emergency in the Authority in response to COVID-19. The Legislative Bodies have since conducted many of their meetings via remote teleconferencing consistent with the declaration of local emergency and executive orders issued by the Governor; and

**WHEREAS**, the executive orders issued by the Governor, among other things, waived requirements of the Brown Act expressly or impliedly requiring the physical presence of members of the legislative body, the clerk or other personnel of the body, or of the public as a condition of participation in or for the purpose of establishing a quorum for a public meeting. Without limitation, the orders waived the following requirements of Government Code section 54953(b)(3):

- the requirement that local agencies provide notice of each teleconference location from which a member of the legislative body will be participating in a public meeting;
- the requirement that each teleconference location be accessible to the public;
- the requirement that members of the public be able to address the legislative body at each teleconference conference location;
- the requirement that local agencies post agendas at all teleconference locations; and
- the requirement that at least a quorum of the members of the local body participate from locations within the boundaries of the territory over which the local body exercises jurisdiction; and

**WHEREAS**, on June 11, 2021, the Governor issued Executive Order N-08-21, which rescinded the modifications made by the aforementioned executive orders, effective September 30, 2021. On September 16, 2021, the Governor signed AB 361, creating a modified set of provisions for local agencies for compliance with the Brown Act relative to remote meetings. AB 361 was made effective on October 1, 2021. These modifications include the following:

- In each instance in which notice of the time of the teleconferenced meeting is given or the agenda for the meeting is posted, the legislative body shall also give notice of the manner by which members of the public may access the meeting and offer public comment;
- The agenda shall identify and include an opportunity for all persons to attend via a call-in option or an internet-based service option;
- The legislative body shall allow members of the public to access the meeting, and the agenda shall include an opportunity for members of the public to address the legislative body directly;
- In the event of a disruption which prevents the local agency from broadcasting

the meeting to members of the public using the call-in option or internet-based service option, or in the event of a disruption within the local agency's control which prevents members of the public from offering public comments using the call-in option or internet-based service option, the legislative body shall take no further action on items appearing on the meeting agenda until public access to the meeting via the call-in option or internet-based service option is restored; and

- Written/remote public comment must be accepted until the point at which the public comment period is formally closed; registration/sign-up to provide/be recognized to provide public comment can only be closed when the public comment period is formally closed.

**WHEREAS**, the Governor's proclaimed state of emergency and the Authority's proclaimed local emergency related to COVID-19 remains in effect and encompass the jurisdictional boundaries of the Authority. State of California and County of Monterey Public Health officials have recommended measures to promote social distancing, and the Centers for Disease Control and Prevention ("CDC") continue to recommend physical distancing; and

**WHEREAS**, the Authority as a consequence of the persisting state of emergency and the imposed or recommended social distancing measures, the Legislative Bodies may conduct their meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of Government Code section 54953, and that the Legislative Bodies may comply with the requirements to provide the public with access to the meetings as prescribed in paragraph (2) of subdivision (e) of Government Code section 54953; and

**WHEREAS**, consistent with AB 361, during the effectiveness of this Resolution, the Legislative Bodies and their staff may choose to avail themselves with AB 361 and give notice of the manner by which members of the public may access the Legislative Bodies' meetings and offer public comment; identify and include an opportunity for all persons to attend via a call-in option or an internet-based service option; and allow members of the public to access the meeting, and the agenda shall include an opportunity for members of the public to address the Legislative Body directly.

**NOW, THEREFORE**, the Board of Directors of the Salinas Valley Solid Waste Authority do hereby resolve as follows:

**SECTION 1.** The foregoing recitals are true and correct and are incorporated herein by reference.

**SECTION 2.** The Authority has considered the existing conditions of the state of emergency in the Authority and, consistent with the provisions of Government Code section 54953(e), hereby finds and determines that: (1) a proclaimed statewide state of emergency and a proclaimed local emergency related to COVID-19 are both currently in effect and persist in the jurisdictional boundaries of the Authority; and (2) State, local and CDC officials have imposed or recommended measures to promote social distancing in connection with the COVID-19 emergency.

**SECTION 3.** The Board of Directors of the Salinas Valley Solid Waste Authority hereby acknowledges and affirms the continued effectiveness of the Governor's proclaimed state of emergency and the Authority's proclaimed local emergency (as may have been amended since their initial proclamation) which encompass their jurisdictional boundaries.

**SECTION 4.** The Legislative Bodies and staff are hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this Resolution, which may include the alternative of conducting all open and public meetings of the Legislative Bodies in accordance with Government Code section 54953(e) and other applicable provisions of the Brown Act.

**SECTION 5.** This Resolution shall take effect immediately upon its adoption and shall be effective until the earlier of (i) January 17, 2022, or (ii) such time as the Board of Directors of the Salinas Valley Solid Waste Authority adopts a subsequent resolution in accordance with Government Code section 54953(e)(3) to extend the time during which the Legislative Bodies may continue to teleconference without compliance with paragraph (3) of subdivision (b) of Government Code section 54953.

**SECTION 6.** Should any provision, section, paragraph, sentence or word of this Resolution be rendered or declared invalid by any final court action in a court of competent jurisdiction or by reason of any preemptive legislation, the remaining provisions, sections, paragraphs, sentences or words of this Resolution as hereby adopted shall remain in full force and effect.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 16th day of December 2021, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

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Christopher M. Lopez, President

ATTEST:

APPROVED AS TO FORM:

---

Erika J. Trujillo, Clerk of the Board

---

Roy C. Santos, Authority General Counsel



## Report to the Board of Directors

### ITEM NO. 7

Finance and Administration  
Manager/Controller/Treasurer

General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** Elia Zavala, Contracts & Grants Analyst

**Title:** A Resolution Approving Supplemental Appropriation of \$5,000 for Carton Council's School Carton Recycling Grant

### RECOMMENDATION

Staff recommends that the Board adopt the resolution.

### STRATEGIC PLAN RELATIONSHIP

The recommended action supports the Authority's Mission, Vision and Values by providing sustainable and cost-effective community-based waste reduction programs. This action provides free milk waste bins to local schools to help decrease milk waste contamination and increase carton recycling, resulting in diverted waste from the landfill.

### FISCAL IMPACT

This is a \$5,000 grant funded on a reimbursement basis and requires 50% matching funds, which will be covered using existing Public Education budget (106-AB 939 Fund). The Authority will contribute an estimated \$7,998.00 in matching funds towards the purchase of the containers and an estimated \$7,992.92 in staff resources, for a total of \$15,990.92.

The FY 2021-22 Budget was adopted in advance of notification of this grant award. Therefore, a budget amendment is needed to include the revenue and its associated expenditures, which is planned to be used as follows.

Grant Budget Items	Grant	THE AUTHORITY In-Kind	Total Cost
Milk Waste Containers	\$5,000.00	\$7,998.00	\$12,998.00
Staff Time (Education/Training)	0.00	\$7,992.92	\$ 7,992.92
<b>Total</b>	<b>\$5,000.00</b>	\$15,990.92	\$20,990.92

### DISCUSSION & ANALYSIS

During implementation of waste separation stations at local schools, Authority staff realized the need to include a milk waste diversion system to increase milk carton recycling and prevent the milk waste from contaminating other recyclables. Authority staff designed a DIY milk/liquid disposal system to address milk waste contamination. The company PourAway created a new product for schools based on the Authority's prototype, which is an easy-to-use liquid disposal system that will significantly increase waste reduction and carton recycling.

With this grant funding, the Authority will purchase 38 milk waste collection containers from PourAway and distribute them to local, proactive, schools that are taking steps forward to increase recycling and reduce waste in their student meal operations. The Authority will provide not only the infrastructure but the education to participating schools on how to properly empty milk waste from cartons, resulting in thousands of empty milk cartons being recycle-ready every day. This will also prevent contamination of other recyclables, preventing these from going to the landfill. The milk waste will be diverted into the sanitary sewer system instead of sent to the landfill.

## **BACKGROUND**

The Authority's service area includes 21 school districts with 117 schools, with an estimated 57,721 students, according to the California Department of Education, DataQuest, Student Enrollment 2019-20. Countywide, Monterey County has 126 public schools, 8 charter schools, and 22 private schools.

Schools provide multiple meal options to students throughout the day; however, they do not have milk/liquid disposal options which often results in unrecycled carton and contaminated recyclables. This grant project will provide schools with a milk/liquid diversion system where students can drain all milk waste from milk cartons into the milk waste container to properly recycle all empty milk cartons, resulting in increased carton recycling, reduced recycling contamination, and milk waste diversion from the landfill.

## **ATTACHMENTS**

1. Resolution
2. Grant Agreement

## RESOLUTION NO. 2021 –

### **A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING A SUPPLEMENTAL APPROPRIATION OF \$5,000 FOR THE CARTON COUNCIL'S SCHOOL CARTON RECYCLING GRANT**

**WHEREAS**, on April 15, 2021, the Board of Directors of the Salinas Valley Solid Waste Authority approved the Fiscal Year 2021-22 Operating Budget; and,

**WHEREAS**, Salinas Valley Solid Waste Authority received a Notice of Award of funding for the School Carton Recycling Grant from Carton Council on November 15, 2021, after the approval of the Authority's Fiscal Year 2019-20 Budget; and,

**WHEREAS**, the grant funding will be used to purchase milk waste collection containers and distribute them to local schools to help increase carton recycling and reduce recycling contamination.

**NOW, THEREFORE, BE IT RESOLVED**, by the Board of Directors of the Salinas Valley Solid Waste Authority that a Supplemental Appropriation of \$5,000 for Carton Council's School Carton Recycling Grant is hereby approved; and,

**BE IT FURTHER RESOLVED**, that the General Manager/CAO is hereby authorized to implement the budget in accordance with the Authority's financial policies.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 16<sup>th</sup> day of December 2021, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

---

Christopher M. Lopez, President

ATTEST:

APPROVED AS TO FORM:

---

Erika J. Trujillo, Clerk of the Board

---

Roy C. Santos, Authority General Counsel



**CARTON  
COUNCIL**

recyclecartons.com

## AGREEMENT

Carton Council of North America, Inc. ("CC") is pleased to approve funding to

Salinas Valley Solid Waste Authority ("Recipient") in the amount specified in Section 3 below, on the terms set forth in this Agreement. Such funds to be paid hereunder are referred to in this Agreement as the "Funds."

The parties agree as follows:

1. Use of the Funds. Recipient will use the Funds solely to implement the following Carton Recycling Outreach Program (the "Program"):

Milk Waste Containers. The specific purpose of the funding contemplated by this Agreement is to: increase school milk carton recycling. Recipient will ensure that the Funds are expended only in accordance with the proposal and related documents submitted by Recipient to CC (collectively the "Proposal"), all of which are attached hereto as Exhibit A, and the other requirements of this Agreement. Any changes in the implementation of the Program (i.e., any change from the implementation procedures specified in the Proposal and/or related documents attached hereto as Exhibit A) will require the prior written approval of CC.

2. Period of Agreement. This Agreement will commence on the last signature date set forth below and will continue thereafter until June 30, 2023, subject to early termination as provided below. This Agreement may be extended only by mutual written agreement of the parties. A party may terminate this Agreement immediately upon written notice to the other party if the other party commits a material breach of this Agreement and fails or is otherwise unable to cure such breach within ten days after notice thereof is given by the non-breaching party. Such termination will be without prejudice to any other rights or remedies available to the non-breaching party.

3. Amount of Funds; Payment Terms. The amount of the Funds to be paid by CC to Recipient is \$5,000.00. The Funds will be payable in full no later than 30 days after CC's receipt of this Agreement executed by Recipient.

4. Photographs and Recordings. If Recipient obtains, or hires/engages a third party to obtain, photographs, videos and/or other media identifying persons participating in the Program (the "Media Assets"), Recipient will ensure that it also obtains from such persons (or in the case of minors, the parents or guardians of such minors) all releases which are necessary for CC to use the Media Assets pursuant to the license described below. At CC's request, Recipient will furnish CC with copies of all releases obtained pursuant to this Section. Recipient hereby grants to CC an exclusive perpetual royalty-free license to use the Media Assets solely in connection with CC's advertising, marketing and promotion of the Program. To the extent any Media Asset is created by a third party on Recipient's behalf, Recipient will obtain the above license rights from such third party on CC's behalf. The Media Assets may be incorporated into CC's publications, public affair releases, marketing materials, websites, social media and other related endeavors.

5. No Lobbying. Recipient agrees that no portion of the Funds will be used for any of the following: (a) to lobby or otherwise attempt to influence legislation; (b) to influence the outcome of any specific public election or participate or intervene in any political campaign on behalf of any candidate for public office or conduct, directly or indirectly, any voter registration drive; or (c) to distribute funds to any entity or individual, other than as detailed in the Proposal.

6. CC Compliance. Recipient acknowledges that CC must make reasonable efforts and establish adequate procedures to see that the Funds are spent solely for the purpose for which they were



**ELOPAK**

**evergreen.**  
packaging







**CARTON  
COUNCIL**

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provided, and to obtain full and complete records on how the Funds have been expended. Upon request by CC, Recipient will provide additional reports and/or perform such additional acts as may be required in order for the activities contemplated by this Agreement to meet the requirements of applicable laws (as such laws may change from time to time).

#### 7. Miscellaneous.

This Agreement is entered into with the understanding that CC has no obligation to provide other or additional support to Recipient.

This Agreement, including the Preamble set forth above and the Exhibit attached to this Agreement, both of which are incorporated herein by reference, constitutes the entire agreement between the parties relating to the subject matter hereof, and all prior agreements, correspondence, discussions, negotiations and understandings of the parties regarding such subject matter are merged herein, made a part hereof, and superseded hereby. No amendment, waiver, or modification of this Agreement shall be valid unless made in writing and signed by both parties. This Agreement will be governed by and construed in accordance with the laws of the State of Illinois, without regard to conflicts of law principles. This Agreement shall be binding upon, inure to the benefit of and be enforceable by the parties and their permitted successors and permitted assigns. The provisions of this Agreement may not be amended or waived unless such amendment or waiver is set forth in a writing signed by both parties. Neither party may assign this Agreement, or any rights or obligations under this Agreement, without the prior written consent of the other party; and any attempted assignment without such consent will be null and void and of no force or effect. This Agreement may be executed by facsimile signature and may be

executed in separate counterparts, each of which shall be deemed to be an original and all of which together shall constitute a single instrument.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed as of the last date set forth below.

CARTON COUNCIL OF  
NORTH AMERICA, INC.

Signature: Bob R R

Name: Robert Derriz Brown

Title: V.P. Sustainability Carton Council

Date: 11/15/2021

Signature: [Signature]

Name: Edward Klein

Title: President

Date: 11/15/2021

RECIPIENT:

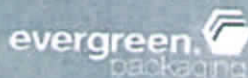
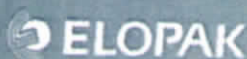
Signature: [Signature]

Name: Ella Zavala

Title: Contracts & Grants Analyst

Date: 11/18/21

8794645 (Execution Copy)







# **Carton Council SCHOOL CARTON RECYCLING GRANT APPLICATION**

## **Milk Waste Containers**

**SUBMITTED BY:  
SALINAS VALLEY SOLID WASTE AUTHORITY**

128 SUN STREET, SUITE 101  
SALINAS, CALIFORNIA 93901  
TELEPHONE: (831) 775-3000; FAX (831) 755-1322

# Salinas Valley Solid Waste Authority Grant Application Submittal

School Carton Recycling Grant

## APPLICATION

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**Mission:** To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer services and education.

**Vision:** To reduce the amount of waste by promoting individual and corporate responsibility. To recover waste for its highest and best use while balancing rates and services. To transform our business from burying waste to utilizing waste as a resource. To eliminate the need for landfills.

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November 5, 2021

Carton Council  
Debra Dodson  
[ddodson1@mac.com](mailto:ddodson1@mac.com)

Dear Ms. Dodson,

Enclosed is the Salinas Valley Solid Waste Authority's (SVSWA) grant application in response to the School Carton Recycling Grant Program with a grant funding request of \$5,000.

SVSWA joins in the Carton's Council's efforts to ensure that cartons no longer end up in landfills and are instead recycled into new products. It is the intention of this grant project to increase carton recycling in the Salinas Valley schools, while diverting milk waste from the landfill.

This project aligns with SVSWA's mission to promote sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service and education. As such, SVSWA is committed to funding the In-Kind estimated amount of \$15,990.92 to fulfill successful completion of this grant project.

We look forward to the opportunity to work with the Carton Council on this carton recycling project.

Thank you for your consideration,

**Elia Zavala**  
Contracts & Grants Analyst  
Signatory Authority  
[eliaz@svswa.org](mailto:eliaz@svswa.org)

## **PART I – GENERAL INFORMATION**

### **Project Title**

Milk Waste Containers

### **Applicant**

Salinas Valley Solid Waste Authority

[www.svswa.org](http://www.svswa.org)

### **Contact Information**

Name: Elia Zavala  
Title: Contracts & Grants Analyst  
Mailing Address: 128 Sun Street, Suite 101, Salinas, CA 93901  
Email Address: [eliaz@svswa.org](mailto:eliaz@svswa.org)  
Telephone Number: (831) 775-3010

### **Service Area**

The Salinas Valley Solid Waste Authority (SVSWA) provides landfill and diversion/recycling services to its six (6) member agencies, the Cities of King, Greenfield, Soledad, Gonzales, Salinas, and the eastern part of unincorporated Monterey County, which consists of a population of about 265,000. SVSWA's service area includes 21 school districts with 117 schools, with an estimated 57,721 students, according to the California Department of Education, DataQuest, Student Enrollment 2019-20. County-wide, Monterey County has 126 public schools, 8 charter schools, and 22 private schools.

### **Project Overview**

This grant proposes to purchase milk waste collection containers and distribute them to local, proactive schools that are taking steps forward to increase recycling and reduce waste in their student meal operations. SVSWA will provide not only the infrastructure but the education to participating schools on how to properly empty milk waste from cartons, resulting in thousands of empty milk cartons being recycle-ready every day.

SVSWA's service area has three franchise haulers that collect recyclables from the local schools: Waste Management in King City and unincorporated Monterey County, Tri-Cities Disposal & Recycling in Greenfield, Soledad, and Gonzales, and Republic Services in Salinas. Waste Management and Republic Services both take the collected carton to Monterey Regional Waste Management District for recycling. Tri-Cities Disposal & Recycling currently does not have an outlet for the milk carton material. The Carton Council grant funds will be utilized to increase milk carton recycling at schools whose franchise hauler currently collects the milk cartons for recycling.

### **Funding Request & Project Impact**

SVSWA is requesting \$5,000 in grant funding from the Carton Council, and is committed to contributing \$15,990.92 in In-Kind contributions, for a total grant project of \$20,990.92. With this grant funding, SVSWA will be able to purchase approximately 38 milk waste containers that would allow 38 schools to increase their milk carton recycling. Using a school with 850 students as an example, if each student takes at least one milk carton during any given school meal per day and empties the leftover milk in a milk waste container, the school will produce 850 empty milk cartons for recycling. In one school year, an estimated 76,500 milk cartons would be recycled, while also preventing other recyclable materials from being contaminated with the milk waste.

## **PART II – PROPOSAL SUMMARY**

### **Background and Statement of Need**

Salinas Valley Solid Waste Authority (SVSWA) owns four landfills, one open and three closed, and two transfer stations in Monterey County. Its mission is to manage the Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service and education. SVSWA also provides diversion services and resource recovery outreach and education to schools, businesses and residents. It is constantly seeking new systems and technologies to fulfill its mission, while directly benefiting its six member agencies in their efforts to comply with various waste diversion mandates, including AB 939, AB 341, SB 1383, amongst others.

During implementation of waste separation stations at local schools, SVSWA staff realized the need to include a milk waste diversion system to increase milk carton recycling and prevent the milk waste from contaminating other recyclables. SVSWA staff designed a DIY milk/liquid disposal system to address milk waste contamination. The company PourAway created a new product for schools based on SVSWA's prototype, which is an easy-to-use liquid disposal system that will significantly increase waste reduction and carton recycling.

The goal of this project is to provide infrastructure to schools to help increase their milk carton recycling while preventing milk waste from contaminating other recyclables placed in the school recycling containers.

### **Program Description**

Schools provide multiple meal options to students throughout the day; however, they do not have milk/liquid disposal options which often results in unrecycled carton and contaminated recyclables. The grant project proposes to provide schools with a milk/liquid diversion system where students can drain all milk waste from milk cartons into the milk waste container to properly recycle all empty milk cartons. The milk waste will be diverted into the sanitary sewer system instead of sent to the landfill.

If awarded, SVSWA plans to purchase approximately 38 milk waste container units and distribute them to the equivalent number of local schools. Schools that have already implemented or are currently implementing food waste reduction programs will be contacted first.

SVSWA understands that education is key to a successful recycling and waste reduction program and will provide the necessary education to all the different levels of school administration, from principals to teachers, to custodians and students.

The impact of this grant project activities results in the opportunity for all participating schools to divert 100% of all their milk carton and diverting approximately 250 pounds of milk waste from the waste stream from schools that average 850 students (approximately 150 pounds of milk waste would be diverted from school that average 550 students).

### **Budget**

This project is requesting \$5,000.00 in grant funding to purchase approximately 38 milk waste containers. SVSWA will contribute an estimated \$7,998.00 in matching funds towards the purchase of the containers and an estimated \$7,992.92 in staff resources, for a total In-Kind contribution of \$15,990.92. The matching funds will be covered by SVSWA FY 21-22 Operating Budget. The total grant project budget is \$20,990.92.

BUDGET					
Equipment and Infrastructure Costs					
DESCRIPTION OF ITEM(S)	# of Units	Cost/Unit	Total Cost	Grant Request \$	SVSWA In-Kind Funds \$
Milk Waste Containers	38	\$249.00	\$9,462.00	\$5,000.00	\$4,462.00
Sales Tax					\$686.00
Freight					\$2,850.00
SUBTOTAL				\$5,000.00	\$7,998.00
TOTAL EQUIPMENT/INFRASTRUCTURE COSTS				\$12,998.00	
Education & Outreach					
DESCRIPTION OF ITEM(S)	# of Schools	Hours/School	Cost/Hour	Grant Request \$	SVSWA In-Kind Funds \$
School Training - Resource Recovery Tech I	38	2	\$42.18	0	\$3,205.68
School Training - Resource Recovery Tech II	38	2	\$62.99	0	\$4,787.24
SUBTOTAL				\$0.00	\$7,992.92
TOTAL EDUCATION/OUTREACH COSTS				\$7,992.92	

Total Grant Request	\$5,000.00
Total SVSWA Match	\$15,990.92
TOTAL PROJECT BUDGET	\$20,990.92

### **Timeline**

Upon notification of award of grant funding, SVSWA will schedule acceptance of the funds by its Board of Directors. After funds have been accepted, SVSWA staff will proceed with the order and schedule delivery. The units will be stored at SVSWA's warehouse ready for distribution to the participating schools. Staff will utilize existing



school contacts to schedule delivery and education of the 38 units. SVSWA will distribute the containers to the equivalent number of schools and provide adequate training for proper carton recycling. Schools with existing food waste separation stations will be contacted first as these units will enhance their waste reduction efforts. SVSWA will work with other schools to help setup and implement food waste separation stations that will now include milk waste containers. The chart below depicts an approximate timeline for the grant tasks.

Task/Activity	2021			2022												2023					
	4Q			1Q			2Q			3Q			4Q			1Q			2Q		
	O	N	D	J	F	M	A	M	J	J	A	S	O	N	D	J	F	M	A	M	J
1 Submit Application																					
2 Board Acceptance of Grant Funds																					
3 Purchase Units																					
4 Units Delivery																					
5 Schedule Participant Schools																					
6 Unit Installation & Education																					

### Partnerships

Program partners for the successful implementation of this project include participant school administration, custodial staff, teachers, and students. SVSWA will continue to involve the local waste haulers to provide appropriate infrastructure modification as may be needed due to the change in waste separation.

Description of partner roles and responsibilities:

School Administration	Incorporate milk waste disposal system as part of regular daily waste sorting/recycling.
SVSWA	Provide milk waste infrastructure and education to school personnel and students.
School Meal Personnel	Be trained on waste separation to assist students with lunch waste disposal.
School Custodians	Maintain containers. Remove unit strainer with separated food waste and empty liquid into the sewer system.
Waste Hauler	Provide collection infrastructure for increased carton recycling and deliver to recycling processing facility.

### Results and Measurement

The success of the program will be measured by the increase in carton recycling and reduction in recyclables contamination. Participating schools should see a reduction in their total waste volume, which may result in a reduction of waste container size and increase in recycling container.

Most of the schools that have implement a milk waste reduction program have seen a reduction in milk waste after staff, students, and faculty see how much milk is being wasted. Students are encourage/reminded daily to drink all their milk or are asked not to take one if they will not be drinking it. Removing milk from the garbage cans, dumpsters and collection vehicles decreases liquid spill and potentially decreases dumpster/can odors.

Milk waste diversion can help schools to divert/recycle properly drained milk cartons. Diverting milk cartons reduces garbage volumes and increases recycling capacity and potentially saves money on garbage disposal fees. Projects that result in a financial and environmentally sustainable benefit often motivate others to follow.

Education and installation of a well-organized and easy waste separation station is important in the successful roll out of the project. Once school personnel are trained and onboard with the waste diversion program, and school administration sees the financial and environmental benefit, other schools will follow suit. Success will be measured in the distribution of all units to schools that enlistment to receive this much needed infrastructure.

### **PART III – INVOICE FOR REQUESTED FUNDS**

See Attachment A.



# PART III Invoice for Requested Funds

How Ya Do INC, DBA PourAway

11834 Kemper Rd,  
Auburn  
CA 95603

## ATTACHMENT A

## Quote

Date	Quote #
11/3/2021	2559394

<b>Sold To</b>
Salinas Valley Recycles ATTN: Estela Gutierrez 128 Sun Street Suite 101 Salinas, CA 93901

<b>Ship To</b>
Salinas Valley Recycles ATTN: Estela Gutierrez 139 Sun Street Salinas, CA 93901



Description	Qty	Rate	Amount	Sales Tax	Total
PourAway Cadet	38	249.00	9,462.00	7.25%	10,148.00
Freight Charge		2,850.00	2,850.00		2,850.00
<b>Total</b>					\$12,998.00



128 Sun Street, Suite 101  
Salinas, CA 93901  
831-775-3000 831-755-1322-fax

# INVOICE

DATE: November 8, 2021  
INVOICE: CC21-22

**Bill To:**  
CARTON COUNCIL OF NORTH AMERICA  
3300 AIRPORT RD  
DENTON, TX 76207

Units	DESCRIPTION	AMOUNT
38	<b>PourAway Liquid Waste Containers</b> <i>For School Carton Recycling Grant</i>	<b>\$5,000.00</b>
TOTAL NOW DUE		<b>\$5,000.00</b>

Make all checks payable to:  
**SALINAS VALLEY SOLID WASTE AUTHORITY**  
If you have any questions concerning this invoice, contact:  
Elia Zavala  
Contracts & Grants Analyst  
831-775-3010  
[eliaz@svswa.org](mailto:eliaz@svswa.org)

THANK YOU



## Report to the Board of Directors

### ITEM NO. 8

Finance and Administration  
Manager/Controller/Treasurer

General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** Cesar Zuñiga, Assistant General  
Manager/Operations Manager

**Title:** A Resolution Authorizing the Purchase of One  
Used 2021 Caterpillar 623K Scraper for the  
Johnson Canyon Landfill Module Develop from  
Quinn Caterpillar of Salinas for an Amount of  
\$910,487.50

### RECOMMENDATION

Staff recommends approval of the resolution for the purchase of one used Caterpillar 623K Scraper from Quinn Caterpillar of Salinas.

### STRATEGIC PLAN RELATIONSHIP

The purchase of the used 2021 Caterpillar 623K Scraper will assist the Authority in supporting its Objective to Maintain a High Performance and Flexible Workforce. The purchase of the Caterpillar 623K Scraper will be used by staff to excavate soil from future modules and place the excavated soil on completed sections of the landfill. This will benefit the agency by excavating the future module at a lower cost and protecting the environment by starting construction work early on closure of old landfill areas.

### FISCAL IMPACT

The Johnson Canyon Module Engineering and Construction budget has \$1,934,000 allocated for construction activities, including equipment. There are sufficient funds within the Capital Improvement Budget 9527 to fund the purchase of the Caterpillar 623K Scraper.

### DISCUSSION & ANALYSIS

The Johnson Canyon Landfill serves all its member agencies disposal and recycling needs. The facility development plans call for a total of up to eleven (11) modules to be constructed throughout the landfill's existence. The facility is currently landfilling waste in Module VII which was constructed in FY 18/19. Staff is using the future Module VIII as a borrow pit for its daily soil needs and to minimize the required soil excavation needed when it is time to construct the future module.

The Authority also received approval from regulatory agencies to begin the rolling closure of completed areas of the landfill. Staff worked to get approval from regulatory agencies to develop and use a mono-cover, which consists of a thicker layer of soil compacted to an establish density and thickness that prevents the infiltration of liquids into the completed

landfill areas. These covers are typically used in more arid locations, such as Johnson Canyon.

In 2020 the Authority Board authorized an allocation for a third Solid Waste Technician (SWT) to assist with maintenance and repair to its closed landfill facilities. Staff also anticipated using the third SWT to assist with soil relocation from the future landfill module to conduct rolling closure of the landfill. The task requires the use of large earthmoving equipment such as scrapers and dozers for the placement and compaction of soil.

The excavation volume of Module VIII is estimated at over 700,000 cubic yards of soil. The contractors cost of excavation per yard from our last module constructed in FY 19/20 was \$4.10 per cubic yard. The Authorities calculated cost per cubic yard is \$3.58. This cost includes a fully loaded hourly rate for SWT, cost of fuel and cost of purchasing a Caterpillar 627K scraper. The \$3.58 per cubic yard includes excavation of the future module and placement of the material for the rolling closure which results in a larger cost saving for the Authority over the course of the project.

We anticipate the cost savings to be up to \$1.2 million if the module is fully excavated by staff and would minimize the amount of dirt work a contractor would need to perform in the future to construct the next modules.

Below are the quotes received from Caterpillar vendors. The cost includes delivery and sales tax. The unit provided by Quinn of Salinas includes remainder manufactures warranty of 4,000 hours or 36 months at no additional cost. Due to its very low hours, included warranty and local procurement, staff recommends purchase through Quinn Caterpillar. The other units also offer warranty for an additional cost as listed below:

<b>Vendor</b>	<b>Model Year</b>	<b>Hours</b>	<b>Cost w/Tax (No added warranty)</b>	<b>Location</b>	<b>Transport Cost Included</b>	<b>Warranty</b>
Quinn Caterpillar	2021	810	\$910,487.50	Fresno, CA	Yes	Yes / \$0
Holt Caterpillar	2020	924	\$948,200	Austin, TX	Yes	Yes, \$21,000
Holt Caterpillar	2019	2,618	\$797,350	Corpus Christi, TX.	Yes	Yes, \$7,500
Holt Caterpillar	2019	2,715	\$781,188	San Antonio, TX.	Yes	Yes, \$16,000

## **BACKGROUND**

On January 21, 2021, the Board of Directors authorized a revised Personnel Allocation adding one additional Solid Waste Technician. The primary project expected to be completed with the addition of the Solid Waste Technician I/II was the placement of up to 600,000 cubic yards of soil as part of the rolling closure of the Johnson Canyon Landfill and future module development.

## **ATTACHMENT(S)**

1. Resolution
2. Exhibit A – Quote

## RESOLUTION NO. 2021 -

### **A RESOLUTION AUTHORIZING THE PURCHASE OF ONE USED 2021 CATERPILLAR 623K SCRAPER FOR THE JOHNSON CANYON MODULE DEVELOPMENT TO QUINN CATERPILLAR OF SALINAS, CALIFORNIA FOR AN AMOUNT OF \$910,487.50.**

**WHEREAS** on January 21, 2021, the Board of Directors authorized a revised Personnel Allocation adding one additional Solid Waste Technician to assist with excavation of future module development; and,

**WHEREAS** staff has received approval from the regulatory agencies to begin the rolling closure and construction of a moncover over completed waste placement areas of the landfill; and,

**WHEREAS** staff solicited quotes for a lightly used, low hours 623k scraper and received four with comparable model years and hours; and,

**WHEREAS**, Quinn Caterpillar had the best overall unit based on model year, hours, warranty, and cost.

**NOW THEREFORE BE IT RESOLVED, BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY** that the General Manager/CAO is hereby authorized and directed for, and on behalf of, the Salinas Valley Solid Waste Authority to purchase a used 2021 Caterpillar 623K Scraper from Quinn Caterpillar of Salinas, CA for the Johnson Canyon Module Development, as attached hereto and marked "Exhibit A," and to carry out all responsibilities necessary.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at the meeting duly held on the 16th day of December 2021, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

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Christopher M. Lopez, President

ATTEST:

APPROVED AS TO FORM:

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Erika J. Trujillo, Clerk of the Board

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Roy C. Santos, Authority General Counsel



## Report to the Board of Directors

### ITEM NO. 9

Finance and Administration  
Manager/Controller/Treasurer

General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** Brian Kennedy – Engineering and Environmental Compliance Manager

**Title:** A Resolution Approving an Agreement with SCS Engineers in the Amount of \$28,000 for Engineering Services for Landfill Gas Planning at Johnson Canyon Landfill

### RECOMMENDATION

Staff requests that the Board adopt the resolution.

### STRATEGIC PLAN RELATIONSHIP

The agreement is not related to any strategic plan goals but is a crucial part of the day to day and long-term operations and compliance at the Johnson Canyon Landfill.

### FISCAL IMPACT

CIP 9501 has sufficient funding to cover this request.

### DISCUSSION & ANALYSIS

The landfill gas (LFG) system at Johnson Canyon was first installed in the year 2000 as part of the regulatory requirement to manage the gas produced as the garbage decomposes. As more waste is placed in the landfill through time, the amount of LFG being generated increases. Over the years the system has been expanded to manage additional gas by drilling additional wells, extending pipelines, and adding flare capacity. The current gas system will prove to be inadequate soon, and this contract is for a detailed engineering examination of the future collection and control system needs to continue to maintain regulatory compliance.

While the cost of the contract is under the \$50,000 administrative approval limit, the Authority currently utilizes SCS Engineers for site LFG monitoring and reporting services and this resolution allows for payment, as in aggregate, the contracts exceed the allowed signature limit of the General Manager/CAO. This also give the Authority the ability to track the projects separately.

### BACKGROUND

The Johnson Canyon Landfill has an active landfill gas (LFG) collection and control system, that includes LFG collection wells, conveyance piping, a power plant operated by Ameresco, and two LFG flares. Management of the landfill gas is a priority for regulatory compliance as well as health and safety reasons.

### ATTACHMENT(S)

- 1) Resolution
- 2) Exhibit A – LFG Engineering and Planning Services Proposal

**RESOLUTION NO. 2021-**

**A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING AN AGREEMENT WITH SCS ENGINEERS IN THE AMOUNT OF \$28,000 FOR LANDFILL GAS ENGINEERING SERVICES AT JOLON ROAD AND JOHNSON CANYON LANDFILL**

**WHEREAS**, waste decomposition in landfills produces landfill gases including methane through anerobic decomposition; and

**WHEREAS**, regulations require this landfill gas to be properly managed for health and safety concerns as well as to reduce the surface emissions of this greenhouse gas; and

**WHEREAS**, continued placement of waste in the landfill adds to the amount of gas that is generated and therefore increases the required gas management efforts; and,

**WHEREAS**, SCS Engineers are a leader in landfill gas engineering and planning and are qualified to perform this work; and

**NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY** that the Chief Administration Officer is hereby authorized and directed for and on behalf of the Salinas Valley Solid Waste Authority to execute an agreement in the amount of \$28,000 with SCS Engineers for landfill gas engineering services as attached hereto and marked "Exhibit A".

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 16th day of December 2021, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

\_\_\_\_\_  
Christopher M. Lopez, President

ATTEST:

APPROVED AS TO FORM:

\_\_\_\_\_  
Erika J. Trujillo, Clerk of the Board

\_\_\_\_\_  
Roy C. Santos, Authority General Counsel

December 8, 2021  
File No. 010972221

Mr. Brian Kennedy  
Engineering and Environmental Compliance Manager  
128 Sun Street, Suite 101  
Salinas, CA 93901

Subject: Proposal for Engineering Services for Landfill Gas Planning  
Johnson Canyon Landfill, Gonzales, California

Dear Brian:

SCS Engineers (SCS) is pleased to submit this proposal to the Salinas Valley Solid Waste Authority (Authority) to provide engineering services associated with the evaluation of and planning for upgrades to the gas collection and control system for the Johnson Canyon Landfill (Landfill; Site) located in Gonzales, California. This proposal was prepared based on your request and our previous discussions regarding the current status of the GCCS at the Landfill.

## **BACKGROUND**

The Landfill currently has an active GCCS. Recently GCCS wellfield improvements have included the installation of 31 new vertical extraction wells and horizontal collectors in the new cell. It is SCS' understanding that based on recent operational data and surface emission monitoring (SEM) data, there are indications that an expansion of the GCCS may be warranted.

As a result, the Authority has started to plan for upgrades at the flare station in order to have sufficient capacity for control. To initiate this process, SCS will attend a site meeting to review with the Authority the current site system, review in the field the configuration of the GCCS and review available documents and GCCS field data. SCS will then prepare a LFG recovery potential with generation model to estimate recovery potential and generation rates at the Site based on historical and future predicted waste intake rates. A design flow will be selected from the LFG model in order to create a Master Plan for the site. The Master Plan will provide information on sizing of piping and control device equipment to manage estimated design flow at the Landfill.

## **SCOPE OF WORK**

The scope of engineering services are provided below.

### **Task 1 – Site Meeting and Site Review**

SCS will meet with the Authority at the Landfill to discuss the current system, collect available information and review the GCCS in the field. Goals for the GCCS evaluation will be discussed and an overall schedule for the project will be set during the meeting. SCS will provide the Authority with a data request list for items to review as part of the evaluation and planning for any items not already in the possession of SCS. Items requested would include, but not limited to:





- Blower flare station equipment information
- Current permits for the Landfill
- Current GCCS as-built in AutoCAD
- Historical waste intake rates
- Previously prepared reports (e.g. GCCS Master Plan, LFG generation model)

In addition, SCS will also perform a review of the information SCS maintains for the authority which includes but is not limited to:

- Blower flare station operational data (i.e. gas quality, flow, vacuum)
- GCCS wellfield operational data (six months)
- SEM data (four quarters)
- Perimeter probe data (four quarters)

SCS will review all of the provided information in order to prepare an evaluation on the current system and prepare engineering calculations for future expansion planning as described in Tasks 2 and 3 below.

## Task 2 - Update LFG Recovery Potential with Generation Model

Upon project initiation, an initial scoping meeting will be held with the SCS team and the Authority to discuss the historical LFG recovery potential and generation model for the Site, and review historical LFG recovery data provided by the Authority, available data on SCS Etools, or reported under the federal greenhouse gas (GHG) reporting program.

SCS will then develop the updated LFG generation/recovery curve to be used in support of any future blower-flare sizing and capital budgeting. SCS will submit a brief memo summarizing the LFG curve and associated project assumptions.

## Task 2 – GCCS Master Plan

### **Master Plan Header Layout**

SCS will utilize the design flow selected during the LFG generation/recovery model task to prepare a pipe sizing model and layout. The model will be prepared utilizing KYPipe® software. The KYPipe analysis will utilize the peak flow at final fill from the prepared LFG generation/recovery model to correctly size and place major (i.e., 12-inch diameter and larger) header pipes throughout the landfill for the final fill design.

SCS will prepare a written summary of the KYPipe analysis, to be included along with printed model inputs and results, in the GCCS Master Plan report.

SCS will prepare a draft copy of a written summary of the KYPipe analysis, along with printed model inputs and results, and will submit in PDF format to the Authority for review and comment. SCS will host one (1) conference call with the Authority to review the results of the KYPipe analysis and discuss the Authority's comments. Mutually agreed upon changes will be incorporated into the final model result summary, and the final summary will be submitted to the Authority as a PDF document.

## **GCCS Master Plan Drawings**

Once a KYPipe ® model has been finalized for the final GCCS header build out, GCCS Master Plan drawings will be prepared. The drawings will include the following sheets:

- Existing site plan;
- Final build out header layout;
- Proposed flare station conceptual layout;
- Current year proposed wellfield installation;
- Phased 5-year GCCS wellfield development drawings; and
- LFG detail sheets

The drawings will be prepared utilizing AutoCAD files either provided by the Authority or conjunction those previously prepared by SCS, including the existing liner/bottom of waste as-built, current site topography survey, final fill plan and intermediate phased fill plans. SCS assumes that near term (e.g. annual over the next five years) fill plans have been prepared by others and can be provided in AutoCAD format for this work. Draft drawings will be prepared and submitted to the Authority in electronic PDF. SCS will host one (1) teleconference to discuss the GCCS Master Plan drawings and will incorporate mutually agreed upon comments. The GCCS Master Plan drawings will be included in the GCCS Master Plan report, and used as a guide for the construction level GCCS wellfield improvements drawings.

Deliverables:

- LFG generation/recovery model in electronic PDF.
- Draft GCCS Master Plan drawings in electronic PDF.
- Final GCCS Master Plan drawings in electronic PDF.
- One hard copy and one electronic PDF of the GCCS Master Plan report (text, drawings and Appendices).

## **SCHEDULE**

The above scope of services will start upon receipt of the Notice to Proceed.

## **COMPENSATION**

The proposed fees for each task of the project based on the scope of work will total \$28,000. We would consider these costs to be a lump sum (LS) basis to complete the task items based on the scope of work outlined above, unless otherwise noted. Any change in scope requested by the Authority could result in an increase (or decrease) in costs. This budget would not be exceeded without prior approval of the Authority.

Costs for the above-listed tasks are presented in the table below.

Table 1. Engineering Services for LFG Planning

Task	Description	Fee Basis	
Task 1	Site Meeting and Data Review	LS	\$5,000
Task 2	LFG Model Update	LS	\$3,000
Task 3	GCCS Master Plan	LS	\$20,000
Total			\$28,000

## ASSUMPTIONS

In developing the above costs, SCS has included the following assumptions:

- The Authority will provide SCS, at no cost, all necessary documents, including the existing GCCS design plan permits, GCCS and landfill bottom as-built information, topography, LFG composition data, and all necessary information in AutoCAD, Microsoft Word, or Microsoft Excel electronic format to complete the proposed scope of work. These items will be provided in a timely manner to adhere to the enclosed schedules.
- SCS's effort is contingent upon the adequacy of available information.
- Topographic landfill contours and the landfill bottom plan (i.e., liner as-built) provided by the Authority are the most recent available, georeferenced to the current site coordinate system, and properly created as polylines with elevation attributes.
- Activities beyond the assumed scope of work will be discussed with the Authority prior to commencement and can be provided at time and material (T&M) rates, as needed, by a change order to this project.
- Charges for services that are not a part of the proposed scope of work and are not included in the budget estimate will be billed on a T&M basis.
- Out of scope services will not be completed without prior authorization from the Authority.

## CONTRACT TERMS AND CONDITIONS

The project work will be performed in accordance with our current contract with the Authority dated May 18, 2017 and extension dated May 20, 2021 and a new purchase agreement describing the specifics of the project. This project will be performed on a LS basis.

## CLOSING

SCS appreciates the opportunity to provide this proposal and professional engineering services for your Site. We look forward to continuing to work with you on this project. If you have any questions regarding this submittal, do not hesitate to contact Maura at 669-290-2585 or Art at 209-345-2062.

Sincerely,

A handwritten signature in blue ink that reads "Maura Dougherty". The signature is fluid and cursive, with a long horizontal line extending from the end.

Maura E. Dougherty, P.E.  
Senior Project Manager  
SCS Engineers

A handwritten signature in blue ink that reads "Art". The signature is stylized and cursive, with a large loop at the beginning and a long horizontal line extending from the end.

Arthur E. Jones, Jr.  
Vice President  
SCS Engineers



## Report to the Board of Directors

### ITEM NO. 10

Finance and Administration  
Manager/Controller-Treasurer

*C. Lopez by P.M.*

President, Salinas Valley Solid Waste  
Authority & Executive Committee Chair

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** Chris Lopez, President and Executive  
Committee Chair  
Roy Santos, Authority General Counsel

**Title:** A Resolution Approving Amendment No. 11 to  
the Revised and Restated Agreement  
Between the Salinas Valley Solid Waste  
Authority and R. Patrick Mathews for Services  
as General Manager/Chief Administrative  
Officer (GM/CAO) and Revised Salary  
Schedule effective January 1, 2022

### RECOMMENDATION

Executive Committee recommends that the Board adopt the resolution.

### STRATEGIC PLAN RELATIONSHIP

This is an administrative item and does not relate to the Board's Strategic Plan.

### FISCAL IMPACT

Funding is available in the Executive Administration budget for this adjustment and will be included in future budgets.

### DISCUSSION & ANALYSIS

The Board directed its President and General Counsel to initiate negotiations with Mr. Mathews, GM/CAO of the Authority regarding an extension of his current employment contract term, award of a salary merit increase for 2021 performance, as well as ratification of the cost-of-living (COLA) adjustment for 2022 included in Amendment 10 to his contract from April 16, 2020. In addition, the GM/CAO is proposing a contract modification for increasing cost sharing of future health care premium increases to support long-term controls of rising health care premiums.

On November 4<sup>th</sup> and December 2<sup>nd</sup>, 2021, the Executive Committee considered the 2021 GM/CAO evaluation and discussed the proposed terms for a salary adjustment and term extension to the GM/CAO's contract which currently expires on December 31, 2022. The proposed terms for an amendment were discussed with the full Board in closed session at its November 18, 2021, meeting. The Executive Committee and Board has considered the proposed terms of the amendment and directed the amendments to the Employment Agreement be prepared and returned at the Board's December 16, 2021, meeting with recommendations for final consideration.

The following changes are proposed as Amendment No. 11 of the GM/CAO's Employment Agreement based on the Board's direction:

1. Section 2 to be amended to include a one-and-a half (1.5) year extension of the term of the contract with a new expiration date of June 30, 2024 and reduction of the minimum COLA adjustment to 0% for 2023 and 2024.
2. Section 3(a) Base Salary to be amended to include a two percent (2%) percent merit-based salary increase and a three percent (3%) CPI increase beginning January 1, 2022. The CPI increase is based upon the Consumer Price Index for San Francisco/Oakland/Hayward, Urban Wage Earners and Clerical Workers, using the twelve-month percentage increase from the prior year with a 2% minimum to 3% maximum adjustment. CPI for the last reported period was 5.2%.
3. Section 3(e) Health Insurance to be amended by adding the following language: The General Manager/CAO shall pay fifty percent (50%) of any future health care, dental or vision premium increases above the rates established for all available plans for 2022 (baseline).

CalPERS requires that all salary adjustments be included in a salary schedule approved by the Board. The General Manager's review process begins at the end of the calendar year with any salary increases effective on January 1, which requires a subsequent adjustment to the Salary Schedule previously approved effective July 1, 2021 as part of the fiscal year budget adoption. The only change to the attached salary schedule are the combined merit and COLA adjustments included in the GM/CAO Contract Amendment No. 11 herein.

## **BACKGROUND**

The Executive Committee and Board have discussed the 2021 evaluation results for the GM/CAO. The evaluation results qualify the GM/CAO for a merit increase of up to five percent (5%) based on contract guidelines and Board discretion. The GM/CAO has indicated he will not expect a merit increase in excess of two percent (2%) for 2022. The GM/CAO received no merit increase for 2021 at the Board's discretion, though qualified for up to a 5% merit increase based on evaluation results and contract guidelines on merit increases.

The Executive Committee and Board has considered the proposed terms of the amendment to the GM/CAO's current contract including term extension, salary adjustment and modification of future health care premium cost sharing. This amendment to the Employment Agreement was directed to be prepared and returned at the Board's December 16, 2021, meeting with recommendations for final consideration.

The term of the original GM/CAO contract was from June 23, 2008, through December 31, 2012, with Board approval of subsequent extensions for the periods of January 1, 2013 through December 31, 2016, January 1, 2017 through December 31, 2020, and January 1, 2021 through December 31, 2022.

## **ATTACHMENT(S)**

1. Resolution Approving Amendment No. 11 to GM/CAO Employment Agreement
2. Exhibit A - Amendment No. 11
3. Exhibit B - Revised Salary Schedule effective January 1, 2022

## **RESOLUTION NO. 2021 -**

### **A RESOLUTION APPROVING AMENDMENT NO. 11 TO THE EMPLOYMENT AGREEMENT BETWEEN THE SALINAS VALLEY SOLID WASTE AUTHORITY AND R. PATRICK MATHEWS FOR SERVICES AS GENERAL MANAGER AND CHIEF ADMINISTRATIVE OFFICER AND APPROVING THE REVISED SALARY SCHEDULE EFFECTIVE JANUARY 1, 2022**

**WHEREAS**, on March 26, 2020, the Board of Directors of the Salinas Valley Solid Waste Authority approved the Salary Schedule effective July 1, 2021 and,

**WHEREAS**, on April 16, 2020, the Board of Directors of the Salinas Valley Solid Waste Authority approved Amendment No. 10 to the Revised and Restated Agreement Between the Salinas Valley Solid Waste Authority and R. Patrick Mathews for Services as General Manager/Chief Administrative Officer (GM/CAO), which includes a 3% COLA increase effective January 1, 2022; and,

**WHEREAS**, the Board has considered the performance evaluation of the GM/CAO for 2021 and is awarding the GM/CAO with a 2% merit increase effective January 1, 2022; and,

**WHEREAS**, CalPERS requires that all salary adjustments be included on a Salary Schedule approved by the Board in a public meeting.

**NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY**, that the President of the Board of Director is hereby authorized and directed for, and on behalf of, the Salinas Valley Solid Waste Authority to execute Amendment No. 11 to the Employment Agreement with R. Patrick Mathews, attached hereto and marked "Exhibit A" for services as General Manager and Chief Administrative Officer.

**BE IT FUTHER RESOLVED, BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY**, that the Salary Schedule effective January 1, 2022, attached hereto and marked "Exhibit B" is hereby approved.

**PASSED AND ADOPTED** by the Board of Directors of the Salinas Valley Solid Waste Authority at its meeting duly held on the 16th day of December 2021, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

---

Christopher M. Lopez, President

ATTEST:

APPROVED AS TO FORM:

---

Erika J. Trujillo, Clerk of the Board

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Roy C. Santos, General Counsel



## EXHIBIT A

### **AMENDMENT NO. 11 TO THE EMPLOYMENT AGREEMENT BETWEEN THE SALINAS VALLEY SOLID WASTE AUTHORITY AND R. PATRICK MATHEWS FOR SERVICES AS GENERAL MANAGER AND CHIEF ADMINISTRATIVE OFFICER**

This Amendment is made and entered into this 16<sup>th</sup> day of December 2021, by and between the Salinas Valley Solid Waste Authority, a joint powers authority organized under the laws of the State of California (hereinafter "Authority"), and R. Patrick Mathews ("Employee") jointly referred to herein as "Parties".

The Authority and Employee entered into an Agreement on April 17, 2008. All terms of the aforementioned agreement will continue in force, including those in Amendment No. 1 entered into on May 1, 2009, Amendment No. 2 entered into on April 16, 2009, Amendment No. 3 entered into on April 21, 2011, Amendment No. 4 entered into August 16, 2012, Amendment No. 5 entered into June 19, 2014, Amendment No 6 entered into March 17, 2016, Amendment No. 7 entered into February 15, 2018, Amendment No. 8 entered into February 21, 2019, Amendment No. 9 entered into February 20, 2020, and Amendment No. 10 entered into April 16, 2020 with the exception of the following amendments:

#### **Section 2 "Term" is amended in its entirety to read as follows:**

The term of this Agreement shall be effective January 1, 2022, and shall end June 30, 2024. This Agreement may be extended by the mutual agreement of the Parties. Said agreement shall be in written and signed by both Employee and the Chair of the Authority Board.

#### **Section 3. "Compensation and Benefits" Sections 3(a) i & ii is amended in its entirety to read as follows:**

##### **(a). Base Salary**

- (i) Effective on January 1, 2022, Employee's Base Salary shall be increased by 5% (3% cost-of-living and 2% merit) for an amended Base Salary of \$228,833.85.
- (ii) Effective on January 1, 2023, and January 1, 2024, Employee's Base Salary shall be increased based upon Consumer Price Index for San Francisco/Oakland/Hayward, Urban Wage Earners and Clerical Workers, using the most recent twelve-month percentage increase available at the time the adjustment is determined with a 0% minimum to 3% maximum adjustment.

#### **Section 3. "Compensation and Benefits" is amended in its entirety to read as follows:**

##### **(e). Health Insurance**

Effective January 1, 2022, and during the Term of this Employment Agreement, Authority will continue to offer PERS provided medical insurance, as well as Dental and Vision Services coverage up to the cost of full family plans and shall contribute ninety percent (90%) of the total premium amount. Employees

electing medical, dental and/or vision coverage shall pay ten (10%) percent of the total premium amount. Authority and employee acknowledge that the premium amounts are established by the respective insurance providers and are subject to change.

The employee's contribution toward the premium amount is based on the Employee selected Plans and levels of dependent care coverage and will be paid as a pre-tax payroll deduction.

Any subsequent changes in any plan and premium selected by the employee that is above those established for 2022 (baseline) shall be equally and additionally shared by the Employee and Authority for the term of this Agreement.

IN WITNESS WHEREOF, the parties hereto have duly executed and delivered this Amendment as of the day and year first below written.

**EMPLOYEE**

\_\_\_\_\_  
R. Patrick Mathews, GM/CAO

\_\_\_\_\_  
Date:

**SALINAS VALLEY SOLID WASTE AUTHORITY**

\_\_\_\_\_  
Christopher M. Lopez, President

\_\_\_\_\_  
Date:

Attest:

\_\_\_\_\_  
Erika J. Trujillo, Clerk of the Board

Approved as to Form:

\_\_\_\_\_  
Roy C. Santos, General Counsel

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
1.0	Hourly		9.684	9.926	10.174	10.428	10.689	10.956	11.230	11.511	11.799	12.094	12.336
	Bi-Weekly		774.72	794.08	813.92	834.24	855.12	876.48	898.40	920.88	943.92	967.52	986.88
	Monthly		1,678.56	1,720.51	1,763.49	1,807.52	1,852.76	1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,138.24
	Annual		20,142.72	20,646.08	21,161.92	21,690.24	22,233.12	22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,658.88
1.5	Hourly		9.926	10.174	10.428	10.689	10.956	11.230	11.511	11.799	12.094	12.396	12.644
	Bi-Weekly		794.08	813.92	834.24	855.12	876.48	898.40	920.88	943.92	967.52	991.68	1,011.52
	Monthly		1,720.51	1,763.49	1,807.52	1,852.76	1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,191.63
	Annual		20,646.08	21,161.92	21,690.24	22,233.12	22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,299.52
2.0	Hourly		10.174	10.428	10.689	10.956	11.230	11.511	11.799	12.094	12.396	12.706	12.960
	Bi-Weekly		813.92	834.24	855.12	876.48	898.40	920.88	943.92	967.52	991.68	1,016.48	1,036.80
	Monthly		1,763.49	1,807.52	1,852.76	1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,246.40
	Annual		21,161.92	21,690.24	22,233.12	22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	26,956.80
2.5	Hourly		10.428	10.689	10.956	11.230	11.511	11.799	12.094	12.396	12.706	13.024	13.284
	Bi-Weekly		834.24	855.12	876.48	898.40	920.88	943.92	967.52	991.68	1,016.48	1,041.92	1,062.72
	Monthly		1,807.52	1,852.76	1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,302.56
	Annual		21,690.24	22,233.12	22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,630.72
3.0	Hourly		10.689	10.956	11.230	11.511	11.799	12.094	12.396	12.706	13.024	13.350	13.617
	Bi-Weekly		855.12	876.48	898.40	920.88	943.92	967.52	991.68	1,016.48	1,041.92	1,068.00	1,089.36
	Monthly		1,852.76	1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,360.28
	Annual		22,233.12	22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,323.36
3.5	Hourly		10.956	11.230	11.511	11.799	12.094	12.396	12.706	13.024	13.350	13.684	13.958
	Bi-Weekly		876.48	898.40	920.88	943.92	967.52	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,116.64
	Monthly		1,899.04	1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,419.39
	Annual		22,788.48	23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,032.64
4.0	Hourly		11.230	11.511	11.799	12.094	12.396	12.706	13.024	13.350	13.684	14.026	14.307
	Bi-Weekly		898.40	920.88	943.92	967.52	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,144.56
	Monthly		1,946.53	1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,479.88
	Annual		23,358.40	23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,758.56
4.5	Hourly		11.511	11.799	12.094	12.396	12.706	13.024	13.350	13.684	14.026	14.377	14.665
	Bi-Weekly		920.88	943.92	967.52	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,173.20
	Monthly		1,995.24	2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,541.93
	Annual		23,942.88	24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,503.20
5.0	Hourly		11.799	12.094	12.396	12.706	13.024	13.350	13.684	14.026	14.377	14.736	15.031
	Bi-Weekly		943.92	967.52	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,202.48
	Monthly		2,045.16	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,605.37
	Annual		24,541.92	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,264.48

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	5.5	Hourly	12.094	12.396	12.706	13.024	13.350	13.684	14.026	14.377	14.736	15.104	15.406
		Bi-Weekly	967.52	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,232.48
		Monthly	2,096.29	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,670.37
		Annual	25,155.52	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,044.48
	6.0	Hourly	12.396	12.706	13.024	13.350	13.684	14.026	14.377	14.736	15.104	15.482	15.792
		Bi-Weekly	991.68	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,263.36
		Monthly	2,148.64	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,737.28
		Annual	25,783.68	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	32,847.36
	6.5	Hourly	12.706	13.024	13.350	13.684	14.026	14.377	14.736	15.104	15.482	15.869	16.186
		Bi-Weekly	1,016.48	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,294.88
		Monthly	2,202.37	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,805.57
		Annual	26,428.48	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,666.88
	7.0	Hourly	13.024	13.350	13.684	14.026	14.377	14.736	15.104	15.482	15.869	16.266	16.591
		Bi-Weekly	1,041.92	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,327.28
		Monthly	2,257.49	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,875.77
		Annual	27,089.92	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,509.28
	7.5	Hourly	13.350	13.684	14.026	14.377	14.736	15.104	15.482	15.869	16.266	16.673	17.006
		Bi-Weekly	1,068.00	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,360.48
		Monthly	2,314.00	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,947.71
		Annual	27,768.00	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,372.48
	8.0	Hourly	13.684	14.026	14.377	14.736	15.104	15.482	15.869	16.266	16.673	17.090	17.432
		Bi-Weekly	1,094.72	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,394.56
		Monthly	2,371.89	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,021.55
		Annual	28,462.72	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,258.56
Student Intern	8.5	Hourly	14.026	14.377	14.736	15.104	15.482	15.869	16.266	16.673	17.090	17.517	17.867
		Bi-Weekly	1,122.08	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,429.36
		Monthly	2,431.17	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,096.95
		Annual	29,174.08	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,163.36
	9.0	Hourly	14.377	14.736	15.104	15.482	15.869	16.266	16.673	17.090	17.517	17.955	18.314
		Bi-Weekly	1,150.16	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,465.12
		Monthly	2,492.01	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,174.43
		Annual	29,904.16	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,093.12
	9.5	Hourly	14.736	15.104	15.482	15.869	16.266	16.673	17.090	17.517	17.955	18.404	18.772
		Bi-Weekly	1,178.88	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,501.76
		Monthly	2,554.24	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,253.81
		Annual	30,650.88	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,045.76

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
 Revised Date: December 16, 2021  
 EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	10.0	Hourly	15.104	15.482	15.869	16.266	16.673	17.090	17.517	17.955	18.404	18.864	19.241
		Bi-Weekly	1,208.32	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,539.28
		Monthly	2,618.03	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,335.11
		Annual	31,416.32	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,021.28
	10.5	Hourly	15.482	15.869	16.266	16.673	17.090	17.517	17.955	18.404	18.864	19.336	19.723
		Bi-Weekly	1,238.56	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,577.84
		Monthly	2,683.55	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,418.65
		Annual	32,202.56	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,023.84
	11.0	Hourly	15.869	16.266	16.673	17.090	17.517	17.955	18.404	18.864	19.336	19.819	20.215
		Bi-Weekly	1,269.52	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,617.20
		Monthly	2,750.63	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,503.93
		Annual	33,007.52	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,047.20
	11.5	Hourly	16.266	16.673	17.090	17.517	17.955	18.404	18.864	19.336	19.819	20.314	20.720
		Bi-Weekly	1,301.28	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,657.60
		Monthly	2,819.44	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,591.47
		Annual	33,833.28	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,097.60
	12.0	Hourly	16.673	17.090	17.517	17.955	18.404	18.864	19.336	19.819	20.314	20.822	21.238
		Bi-Weekly	1,333.84	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,699.04
		Monthly	2,889.99	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,681.25
		Annual	34,679.84	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,175.04
Diversion Worker I	12.5	Hourly	17.090	17.517	17.955	18.404	18.864	19.336	19.819	20.314	20.822	21.343	21.770
		Bi-Weekly	1,367.20	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,741.60
		Monthly	2,962.27	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,773.47
		Annual	35,547.20	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,281.60
	13.0	Hourly	17.517	17.955	18.404	18.864	19.336	19.819	20.314	20.822	21.343	21.877	22.315
		Bi-Weekly	1,401.36	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,785.20
		Monthly	3,036.28	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,867.93
		Annual	36,435.36	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,415.20
	13.5	Hourly	17.955	18.404	18.864	19.336	19.819	20.314	20.822	21.343	21.877	22.424	22.872
		Bi-Weekly	1,436.40	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,829.76
		Monthly	3,112.20	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,964.48
		Annual	37,346.40	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,573.76
	14.0	Hourly	18.404	18.864	19.336	19.819	20.314	20.822	21.343	21.877	22.424	22.985	23.445
		Bi-Weekly	1,472.32	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,875.60
		Monthly	3,190.03	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,063.80
		Annual	38,280.32	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	48,765.60

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
Diversion Worker II	14.5	Hourly	18.864	19.336	19.819	20.314	20.822	21.343	21.877	22.424	22.985	23.560	24.031
		Bi-Weekly	1,509.12	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,922.48
		Monthly	3,269.76	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,165.37
		Annual	39,237.12	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	49,984.48
	15.0	Hourly	19.336	19.819	20.314	20.822	21.343	21.877	22.424	22.985	23.560	24.149	24.632
		Bi-Weekly	1,546.88	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,970.56
		Monthly	3,351.57	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,269.55
		Annual	40,218.88	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,234.56
	15.5	Hourly	19.819	20.314	20.822	21.343	21.877	22.424	22.985	23.560	24.149	24.753	25.248
		Bi-Weekly	1,585.52	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,019.84
		Monthly	3,435.29	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,376.32
		Annual	41,223.52	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,515.84
	16.0	Hourly	20.314	20.822	21.343	21.877	22.424	22.985	23.560	24.149	24.753	25.372	25.879
		Bi-Weekly	1,625.12	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,070.32
		Monthly	3,521.09	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,485.69
		Annual	42,253.12	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	53,828.32
	16.5	Hourly	20.822	21.343	21.877	22.424	22.985	23.560	24.149	24.753	25.372	26.006	26.526
		Bi-Weekly	1,665.76	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,122.08
		Monthly	3,609.15	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,597.84
		Annual	43,309.76	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,174.08
	17.0	Hourly	21.343	21.877	22.424	22.985	23.560	24.149	24.753	25.372	26.006	26.656	27.189
		Bi-Weekly	1,707.44	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,175.12
		Monthly	3,699.45	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,712.76
		Annual	44,393.44	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,553.12
HHW Maintenance Worker I	17.5	Hourly	21.877	22.424	22.985	23.560	24.149	24.753	25.372	26.006	26.656	27.322	27.868
		Bi-Weekly	1,750.16	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,229.44
		Monthly	3,792.01	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,830.45
		Annual	45,504.16	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	57,965.44
	18.0	Hourly	22.424	22.985	23.560	24.149	24.753	25.372	26.006	26.656	27.322	28.005	28.565
		Bi-Weekly	1,793.92	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,285.20
		Monthly	3,886.83	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,951.27
		Annual	46,641.92	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,415.20
	18.5	Hourly	22.985	23.560	24.149	24.753	25.372	26.006	26.656	27.322	28.005	28.705	29.279
		Bi-Weekly	1,838.80	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,342.32
		Monthly	3,984.07	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,075.03
		Annual	47,808.80	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	60,900.32

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	19.0	Hourly	23.560	24.149	24.753	25.372	26.006	26.656	27.322	28.005	28.705	29.423	30.011
		Bi-Weekly	1,884.80	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,400.88
		Monthly	4,083.73	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,201.91
		Annual	49,004.80	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,422.88
HHW Maintenance Worker II Scalehouse Cashier	19.5	Hourly	24.149	24.753	25.372	26.006	26.656	27.322	28.005	28.705	29.423	30.159	30.762
		Bi-Weekly	1,931.92	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,460.96
		Monthly	4,185.83	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,332.08
		Annual	50,229.92	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	63,984.96
Administrative Assistant I	20.0	Hourly	24.753	25.372	26.006	26.656	27.322	28.005	28.705	29.423	30.159	30.913	31.531
		Bi-Weekly	1,980.24	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,522.48
		Monthly	4,290.52	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,465.37
		Annual	51,486.24	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,584.48
	20.5	Hourly	25.372	26.006	26.656	27.322	28.005	28.705	29.423	30.159	30.913	31.686	32.320
		Bi-Weekly	2,029.76	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,585.60
		Monthly	4,397.81	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,602.13
		Annual	52,773.76	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,225.60
Equipment Operator/Driver Heavy Equipment Operator	21.0	Hourly	26.006	26.656	27.322	28.005	28.705	29.423	30.159	30.913	31.686	32.478	33.128
		Bi-Weekly	2,080.48	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,650.24
		Monthly	4,507.71	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,742.19
		Annual	54,092.48	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	68,906.24
	21.5	Hourly	26.656	27.322	28.005	28.705	29.423	30.159	30.913	31.686	32.478	33.290	33.956
		Bi-Weekly	2,132.48	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,716.48
		Monthly	4,620.37	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,885.71
		Annual	55,444.48	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,628.48
Administrative Assistant II	22.0	Hourly	27.322	28.005	28.705	29.423	30.159	30.913	31.686	32.478	33.290	34.122	34.804
		Bi-Weekly	2,185.76	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,784.32
		Monthly	4,735.81	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,032.69
		Annual	56,829.76	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,392.32
	22.5	Hourly	28.005	28.705	29.423	30.159	30.913	31.686	32.478	33.290	34.122	34.975	35.675
		Bi-Weekly	2,240.40	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,854.00
		Monthly	4,854.20	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,183.67
		Annual	58,250.40	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,204.00
Accounting Technician I Equipment Maintenance Technician I Equipment Operator Lead Heavy Equipment Operator Lead Resource Recovery Tech I Solid Waste Technician I	23.0	Hourly	28.705	29.423	30.159	30.913	31.686	32.478	33.290	34.122	34.975	35.849	36.566
		Bi-Weekly	2,296.40	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,925.28
		Monthly	4,975.53	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,338.11
		Annual	59,706.40	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,057.28

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	23.5	Hourly	29.423	30.159	30.913	31.686	32.478	33.290	34.122	34.975	35.849	36.745	37.480
		Bi-Weekly	2,353.84	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	2,998.40
		Monthly	5,099.99	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,496.53
		Annual	61,199.84	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	77,958.40
	24.0	Hourly	30.159	30.913	31.686	32.478	33.290	34.122	34.975	35.849	36.745	37.664	38.417
		Bi-Weekly	2,412.72	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,073.36
		Monthly	5,227.56	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,658.95
		Annual	62,730.72	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	79,907.36
HHW Technician	24.5	Hourly	30.913	31.686	32.478	33.290	34.122	34.975	35.849	36.745	37.664	38.606	39.378
		Bi-Weekly	2,473.04	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,150.24
		Monthly	5,358.25	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,825.52
		Annual	64,299.04	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	81,906.24
Accounting Technician II Equipment Maintenance Technician II Resource Recovery Tech II Solid Waste Technician II	25.0	Hourly	31.686	32.478	33.290	34.122	34.975	35.849	36.745	37.664	38.606	39.571	40.362
		Bi-Weekly	2,534.88	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,228.96
		Monthly	5,492.24	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	6,996.08
		Annual	65,906.88	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	83,952.96
Clerk of the Board	25.5	Hourly	32.478	33.290	34.122	34.975	35.849	36.745	37.664	38.606	39.571	40.560	41.371
		Bi-Weekly	2,598.24	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,309.68
		Monthly	5,629.52	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,170.97
		Annual	67,554.24	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,051.68
	26.0	Hourly	33.290	34.122	34.975	35.849	36.745	37.664	38.606	39.571	40.560	41.574	42.405
		Bi-Weekly	2,663.20	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,392.40
		Monthly	5,770.27	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,350.20
		Annual	69,243.20	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,202.40
	26.5	Hourly	34.122	34.975	35.849	36.745	37.664	38.606	39.571	40.560	41.574	42.613	43.465
		Bi-Weekly	2,729.76	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,477.20
		Monthly	5,914.48	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,533.93
		Annual	70,973.76	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,407.20
	27.0	Hourly	34.975	35.849	36.745	37.664	38.606	39.571	40.560	41.574	42.613	43.678	44.552
		Bi-Weekly	2,798.00	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,564.16
		Monthly	6,062.33	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,722.35
		Annual	72,748.00	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	92,668.16
	27.5	Hourly	35.849	36.745	37.664	38.606	39.571	40.560	41.574	42.613	43.678	44.770	45.665
		Bi-Weekly	2,867.92	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,653.20
		Monthly	6,213.83	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,915.27
		Annual	74,565.92	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	94,983.20



**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	28.0	Hourly	36.745	37.664	38.606	39.571	40.560	41.574	42.613	43.678	44.770	45.889	46.807
		Bi-Weekly	2,939.60	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,744.56
		Monthly	6,369.13	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,113.21
		Annual	76,429.60	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,358.56
	28.5	Hourly	37.664	38.606	39.571	40.560	41.574	42.613	43.678	44.770	45.889	47.036	47.977
		Bi-Weekly	3,013.12	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,838.16
		Monthly	6,528.43	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,316.01
		Annual	78,341.12	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	99,792.16
	29.0	Hourly	38.606	39.571	40.560	41.574	42.613	43.678	44.770	45.889	47.036	48.212	49.176
		Bi-Weekly	3,088.48	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,934.08
		Monthly	6,691.71	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,523.84
		Annual	80,300.48	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,286.08
Business Services Supervisor Contracts & Grants Analyst Field Operations Supervisor I Human Resources Supervisor Recycling Coordinator	29.5	Hourly	39.571	40.560	41.574	42.613	43.678	44.770	45.889	47.036	48.212	49.417	50.405
		Bi-Weekly	3,165.68	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,032.40
		Monthly	6,858.97	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,736.87
		Annual	82,307.68	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	104,842.40
	30.0	Hourly	40.560	41.574	42.613	43.678	44.770	45.889	47.036	48.212	49.417	50.652	51.665
		Bi-Weekly	3,244.80	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,133.20
		Monthly	7,030.40	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,955.27
		Annual	84,364.80	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,463.20
	30.5	Hourly	41.574	42.613	43.678	44.770	45.889	47.036	48.212	49.417	50.652	51.918	52.956
		Bi-Weekly	3,325.92	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,236.48
		Monthly	7,206.16	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,179.04
		Annual	86,473.92	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,148.48
	31.0	Hourly	42.613	43.678	44.770	45.889	47.036	48.212	49.417	50.652	51.918	53.216	54.280
		Bi-Weekly	3,409.04	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,342.40
		Monthly	7,386.25	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,408.53
		Annual	88,635.04	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	112,902.40
	31.5	Hourly	43.678	44.770	45.889	47.036	48.212	49.417	50.652	51.918	53.216	54.546	55.637
		Bi-Weekly	3,494.24	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,450.96
		Monthly	7,570.85	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,643.75
		Annual	90,850.24	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	115,724.96
	32.0	Hourly	44.770	45.889	47.036	48.212	49.417	50.652	51.918	53.216	54.546	55.910	57.028
		Bi-Weekly	3,581.60	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,562.24
		Monthly	7,760.13	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,884.85
		Annual	93,121.60	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	118,618.24

**SALINAS VALLEY SOLID WASTE AUTHORITY**  
**SALARY SCHEDULE**  
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POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	32.5	Hourly	45.889	47.036	48.212	49.417	50.652	51.918	53.216	54.546	55.910	57.308	58.454
		Bi-Weekly	3,671.12	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,676.32
		Monthly	7,954.09	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,132.03
		Annual	95,449.12	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	121,584.32
	33.0	Hourly	47.036	48.212	49.417	50.652	51.918	53.216	54.546	55.910	57.308	58.741	59.916
		Bi-Weekly	3,762.88	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,793.28
		Monthly	8,152.91	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,385.44
		Annual	97,834.88	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	124,625.28
	33.5	Hourly	48.212	49.417	50.652	51.918	53.216	54.546	55.910	57.308	58.741	60.210	61.414
		Bi-Weekly	3,856.96	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,913.12
		Monthly	8,356.75	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,645.09
		Annual	100,280.96	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	127,741.12
	34.0	Hourly	49.417	50.652	51.918	53.216	54.546	55.910	57.308	58.741	60.210	61.715	62.949
		Bi-Weekly	3,953.36	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,035.92
		Monthly	8,565.61	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,911.16
		Annual	102,787.36	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	130,933.92
	34.5	Hourly	50.652	51.918	53.216	54.546	55.910	57.308	58.741	60.210	61.715	63.258	64.523
		Bi-Weekly	4,052.16	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,161.84
		Monthly	8,779.68	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,183.99
		Annual	105,356.16	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,207.84
Engineering and Environmental Compliance Manager Finance and Administration Manager Operations Manager Resource Recovery Manager	35.0	Hourly	51.918	53.216	54.546	55.910	57.308	58.741	60.210	61.715	63.258	64.839	66.136
		Bi-Weekly	4,153.44	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,290.88
		Monthly	8,999.12	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,463.57
		Annual	107,989.44	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	137,562.88
	35.5	Hourly	53.216	54.546	55.910	57.308	58.741	60.210	61.715	63.258	64.839	66.460	67.789
		Bi-Weekly	4,257.28	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,423.12
		Monthly	9,224.11	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,750.09
		Annual	110,689.28	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,001.12
	36.0	Hourly	54.546	55.910	57.308	58.741	60.210	61.715	63.258	64.839	66.460	68.122	69.484
		Bi-Weekly	4,363.68	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,558.72
		Monthly	9,454.64	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,043.89
		Annual	113,455.68	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	144,526.72
	36.5	Hourly	55.910	57.308	58.741	60.210	61.715	63.258	64.839	66.460	68.122	69.825	71.222
		Bi-Weekly	4,472.80	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,697.76
		Monthly	9,691.07	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,345.15
		Annual	116,292.80	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,141.76

SALINAS VALLEY SOLID WASTE AUTHORITY  
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Revised Date: December 16, 2021  
EFFECTIVE: January 1, 2022

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
Assistant General Manager	37.0	Hourly	57.308	58.741	60.210	61.715	63.258	64.839	66.460	68.122	69.825	71.571	73.002
		Bi-Weekly	4,584.64	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,840.16
		Monthly	9,933.39	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,653.68
		Annual	119,200.64	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	151,844.16
	37.5	Hourly	58.741	60.210	61.715	63.258	64.839	66.460	68.122	69.825	71.571	73.360	74.827
		Bi-Weekly	4,699.28	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	5,986.16
		Monthly	10,181.77	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	12,970.01
		Annual	122,181.28	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	155,640.16
	38.0	Hourly	60.210	61.715	63.258	64.839	66.460	68.122	69.825	71.571	73.360	75.194	76.698
		Bi-Weekly	4,816.80	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,135.84
		Monthly	10,436.40	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,294.32
		Annual	125,236.80	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	159,531.84
	38.5	Hourly	61.715	63.258	64.839	66.460	68.122	69.825	71.571	73.360	75.194	77.074	78.615
		Bi-Weekly	4,937.20	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,289.20
		Monthly	10,697.27	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,626.60
		Annual	128,367.20	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	163,519.20
	39.0	Hourly	63.258	64.839	66.460	68.122	69.825	71.571	73.360	75.194	77.074	79.001	80.581
		Bi-Weekly	5,060.64	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,446.48
		Monthly	10,964.72	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	13,967.37
		Annual	131,576.64	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	167,608.48
	39.5	Hourly	64.839	66.460	68.122	69.825	71.571	73.360	75.194	77.074	79.001	80.976	82.596
		Bi-Weekly	5,187.12	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,607.68
		Monthly	11,238.76	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,316.64
		Annual	134,865.12	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	171,799.68
	40.0	Hourly	66.460	68.122	69.825	71.571	73.360	75.194	77.074	79.001	80.976	83.000	84.660
		Bi-Weekly	5,316.80	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,772.80
		Monthly	11,519.73	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,674.40
		Annual	138,236.80	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,092.80
	40.5	Hourly	68.122	69.825	71.571	73.360	75.194	77.074	79.001	80.976	83.000	85.075	86.777
		Bi-Weekly	5,449.76	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,806.00	6,942.16
		Monthly	11,807.81	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,746.33	15,041.35
		Annual	141,693.76	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,956.00	180,496.16
	41.0	Hourly	69.825	71.571	73.360	75.194	77.074	79.001	80.976	83.000	85.075	87.202	88.946
		Bi-Weekly	5,586.00	5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,806.00	6,976.16	7,115.68
		Monthly	12,103.00	12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,746.33	15,115.01	15,417.31
		Annual	145,236.00	148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,956.00	181,380.16	185,007.68

**Revised Date: December 16, 2021**  
**EFFECTIVE: January 1, 2022**

POSITION	SALARY RANGE		STEP 1	STEP 2	STEP 3	STEP 4	STEP 5	STEP 6	STEP 7	STEP 8	STEP 9	STEP 10	STEP 11
	41.5	Hourly	71.571	73.360	75.194	77.074	79.001	80.976	83.000	85.075	87.202	89.382	91.170
Bi-Weekly		5,725.68	5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,806.00	6,976.16	7,150.56	7,293.60	
Monthly		12,405.64	12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,746.33	15,115.01	15,492.88	15,802.80	
Annual		148,867.68	152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,956.00	181,380.16	185,914.56	189,633.60	
	42.0	Hourly	73.360	75.194	77.074	79.001	80.976	83.000	85.075	87.202	89.382	91.617	93.449
Bi-Weekly		5,868.80	6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,806.00	6,976.16	7,150.56	7,329.36	7,475.92	
Monthly		12,715.73	13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,746.33	15,115.01	15,492.88	15,880.28	16,197.83	
Annual		152,588.80	156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,956.00	181,380.16	185,914.56	190,563.36	194,373.92	
	42.5	Hourly	75.194	77.074	79.001	80.976	83.000	85.075	87.202	89.382	91.617	93.907	95.785
Bi-Weekly		6,015.52	6,165.92	6,320.08	6,478.08	6,640.00	6,806.00	6,976.16	7,150.56	7,329.36	7,512.56	7,662.80	
Monthly		13,033.63	13,359.49	13,693.51	14,035.84	14,386.67	14,746.33	15,115.01	15,492.88	15,880.28	16,277.21	16,602.73	
Annual		156,403.52	160,313.92	164,322.08	168,430.08	172,640.00	176,956.00	181,380.16	185,914.56	190,563.36	195,326.56	199,232.80	
General Manager/CAO	N/A (Board Approved Contract)	Hourly											110.016
		Bi-Weekly											8,801.30
		Monthly											19,069.49
		Annual											228,833.85



## Report to the Board of Directors

### ITEM NO. 11

Finance and Administration  
Manager/Controller-Treasurer

General Manager/CAO

*R. Santos by E.T.*

Authority General Counsel

**Date:** December 16, 2021

**From:** Mandy Brooks, Resource Recovery Manager

**Title:** Selection of the Final Proposals to Award the Organics Processing, Composting, and Product Marketing Services for the Johnson Canyon Landfill Composting Facility

### RECOMMENDATION

Staff and the Executive Committee recommend that the Board of Directors provide direction on the selection of the final proposals being considered from the Organics Processing, Composting, and Product Marketing Services Request for Proposals (RFP) and award of the RFP. This item was continued from the November 18<sup>th</sup> Board Meeting to allow for additional time for consideration. This item was discussed again at the December 2<sup>nd</sup> Executive Committee meeting.

The Organics Processing and Composting agreement allows the Authority and its member agencies to meet many of the new organics mandates required under SB 1383 by operating the new composting facility to accept and effectively process organic materials, ensuring production of high quality and marketable landscape and compost products.

### STRATEGIC PLAN RELATIONSHIP

This item relates to the Strategic Plan Goal to "Select and Implement Facilities and Programs that Lead to Achievement of at Least 75% Waste Diversion".

### FISCAL IMPACT

#### Processing Costs:

The Johnson Canyon Composting Facility receives approximately 48,000 tons per year of organic material including yard waste, wood waste, food scraps and de-packaged slurry. Vision Recycling's current agreement and processing costs are based on a tiered structure that depends on tonnage and includes an annual CPI adjustment. Vision's current processing cost is based on up to 50,000 tons per year being processed.

The Request for Proposal (RFP) requested that proposers assume that there is no water on site, which requires purchasing the water and transporting it to the facility. If on-site water infrastructure were made available this would change the per ton cost. The Authority has begun to look at possible on-site water sources, including drilling a new well. Funding for the new production well was previously approved by the Board and is in the final stages of design, permitting and preparation for bid.

Atlas Organics' original cost proposal was \$50.27 per ton and assumed no access to water on site. Atlas has since offered several cost options that vary depending on whether water is or is not available, and how much, if any, of the capital the Authority may be willing to fund.

The Authority's (aka Salinas Valley Recycles & Organics - SVRO) net cost proposal is \$30.64/ton and requires an initial investment of \$2.4 million to purchase the equipment necessary to assume operations and a total of \$3.1 million over the first ten years that includes capitalized rebuilding of some equipment with less than 10-year life lifespans. The cost proposal includes a set-aside that will be used to replace the purchased equipment when necessary, hiring an additional nine employees, as well as incorporates conservative revenue estimates from the compost sales.

Atlas has offered various rate reductions if the Authority was willing to purchase some of the processing equipment. In order to provide the best cost comparison between Atlas's and SVRO's proposals, we have provided the Atlas rates reflecting a \$3 million Authority capital investment. With a \$3 million investment from the Authority, Atlas's per ton cost is reduced to \$38.11 per ton (with water), or \$41.66 per ton (without water) which is the cost reflected in the table below. A cost comparison between the current processing costs and the cost proposals from the top two cost proposals are included in the table below.

	<b>Vision Recycling (current)</b>	<b>Atlas Organics (Proposed)</b>	<b>Authority (SVRO) (Proposed)</b>
Net Processing Costs	\$32.00/ton	\$38.11 - \$41.66/ton	\$30.64/ton
% Change	-	19% - 30%	-4.3%

#### Organics Rates:

Based on the above processing costs, the estimated impact on organics rates for each of the two proposed costs and the percent change from the current rate is shown below. The estimated franchise customer rate increase necessary for the Atlas proposal option for residential and commercial customers is also included in the table below. There would be no organics rate increase for the Authority's cost proposal.

<b>Organics Rates</b>	<b>Current Rate</b>	<b>Atlas Organics (Estimated)</b>	<b>Authority (SVRO) (Estimated)</b>
	\$50.00/ton	\$57.38 - \$61.66	\$50.00
% Change	-	15% - 23%	0%
Franchise Hauler Rate Increase			
Residential (32gal)	-	\$0.10- \$0.47	\$0.00
Commercial (1cy)		\$0.33- \$1.01	\$0.00

The current FY 21-22 budget includes \$1,690,500 for the organics processing costs. At the November 18<sup>th</sup> the Board approved the Fund Balance allocation, which increased Capital Reserves to \$5,702,715.89. Sufficient non-designated Capital Reserves are available for either vendor option at the estimated \$2.5 to \$3.0 million in system investments.

## **DISCUSSION & ANALYSIS**

At the August 19<sup>th</sup> Board of Directors Meeting, staff informed the Board that a Request for Proposal (RFP) for the Authority's Organics Processing, Composting and Marketing Services would be released in the Fall. Vision Recycling has held the contract since July 2011 and the current agreement terminates on June 30, 2022. The Authority has constructed the Aerated Static Pile (ASP) compost system and added the De-packager facility since the contract was last bid.

On September 3, 2021, an RFP was released to approximately fifteen vendors and included public noticing in the local newspaper as well as posting on our website. A mandatory tour of the Johnson Canyon Composting Facility was conducted on Sept 14<sup>th</sup> with eight (8) vendors attending. Comments from the vendors regarding the RFP were due September 20<sup>th</sup> and responses to the fifty-six questions received were issued on September 27<sup>th</sup> with proposals due on Oct 7<sup>th</sup>. Prior to the due date, Vision Recycling, the current contractor, informed the Authority that they would not be submitting a proposal.

A total of five (5) proposals were received; four (4) external proposals and one (1) internal from the following vendors: WeCare Denali, Atlas Organics, Agromin, Zanker Recycling, and the Authority (aka Salinas Valley Recycles & Organics (SVRO)). Similar to the Authority's prior internal bids for the Landfill and Transfer Station Operations, the Authority submitted a proposal for assuming operations of the composting facility, and to analyze cost savings potential from assuming the operations and associated risks involved.

All five (5) proposals were first scored based on their technical proposals including qualifications, experience/expertise, past performance, etc. Once the five technical proposals were scored, cost proposals were then opened and reviewed. The per ton cost proposals ranged between \$49.50 - \$69.50. Based on both the technical proposal and cost proposal, three (3) proposers were selected for interviews; Atlas Organics, Zanker Recycling, and SVRO. From the interviews, two top proposers were identified: Atlas Organics and SVRO.

### **ATLAS ORGANICS**

Atlas Organics was the second lowest external bid received. They are a private company from Spartanburg, South Carolina with collectively 30 years of composting experience among staff and 6 years of experience in operating several composting operations for municipalities, similar in size to the Authority's facility, throughout the US, including South Carolina, North Carolina, Florida, Texas, and Tennessee. Atlas does not currently operate any facilities in California.

Atlas's proposal includes the use of innovative technology for organics contamination removal with the use of robotics and Artificial Intelligence (AI) to create clean end products. Atlas has marketing experience and is confident they will be able to market the materials to local customers including municipal partners (i.e., parks and recreation, and highway maintenance), retail and commercial landscape supply, agriculture, and the home gardening market. Atlas also provided a pricing structure for SB 1383 procurement of mulch or compost for the Authority's member agencies.

Atlas's proposal is based on \$5.29 million of capital investment for the stationary infrastructure for the facility and assumes a 10-year contract term. The stationary infrastructure includes concrete pads, a building to house the equipment, electrical upgrades, and other utility improvements needed for the pre-processing system. Ultimately these fixed infrastructure items

of the project would be owned by the Authority once the contract terminates regardless of any initial investment the Authority may choose to make. The balance of the equipment includes a sort line and conveyors, robotics, and Artificial Intelligence system, trommel screen, and other mobile equipment that would be Atlas's responsibility and likely be fully depreciated in value at the end of the contract term. Atlas's proposal does include maintenance costs for all equipment through the term of the contract.

Staff also recently conducted and completed reference checks with three municipal partners that Atlas currently contracts with to operate their composting facilities. The comments and feedback were very positive regarding communication, facility operation, and materials marketing. Each of the three references would recommend Atlas.

In summary, fixed-on-the-ground infrastructure (buildings, utilities, etc.) will remain at the end of the initial 10-year project term, will still have significant usable life, and be the property of the Authority. The Authority can either invest in some of this fixed infrastructure in advance to lower the initial processing rates or allow Atlas to fully fund this investment and recover its cost through a higher rate.

### **SALINAS VALLEY RECYCLES & ORGANICS**

The Authority (aka SVRO) is a public agency with over 25 years of solid waste management and resource recovery experience. Authority staff built the current Aerated Static Pile (ASP) Compost facility and De-packager operation, and while we do not have significant on-the-ground composting or marketing experience, several of our staff have completed composting training certifications and have been assisting our current contractor in operating the facility for the past 10 years. The Authority also has a demonstrated history of successfully assuming facility operations internally, including both at the Sun St and Jolon Rd Transfer Stations and the Landfill operations at Johnson Canyon. The Authority's marketing plan includes working with several local composting and ag partners to market materials. There will be a learning curve with SVRO, but we are confident that with the right staff and training we could easily assume operations.

Both Atlas and the SVRO's proposals include approximately the same number of staff to operate the site, between nine and eleven, which includes a site supervisor and sales manager. SVRO's proposal also incorporates adding a part-time Hope Services or Social Vocational Services crew to help with litter and contamination removal at the site but would require that these new positions be approved by the Board in order to allow sufficient time to start the recruitments and fill them.

This item was presented and discussed at the November 18<sup>th</sup> Board of Directors meeting and again at the Dec 2<sup>nd</sup> Executive Committee meeting but was continued to allow for additional time for input and consideration.

### **BACKGROUND**

Organic waste (green waste and wood waste) is the Authority's largest recycling activity accounting for 83% of total diversion last fiscal year (FY 2020-21). Prioritizing organics recovery and processing will continue to grow and be the Authority's programmatic area of focus as compliance with SB 1383 regulations begin to phase in over the next 5 years.

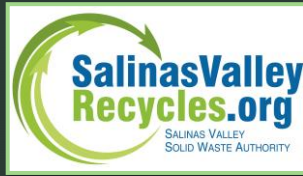


Since 2011, the Authority and its contracted operator, Vision Recycling, have successfully managed and operated the green waste and wood waste chip and grind operations. The original agreement was a result of a request for proposals in June 2011 with Vision Recycling being selected as the vendor to manage organics at the Sun Street Transfer Station and process green and wood waste into a pre-compost material at the Johnson Canyon Landfill.

In May 2021, the Authority's state-of-the-art Aerated Static Pile (ASP) Compost Facility opened and is designed to compost up to 75,000 tons of material annually including food scraps and de-packed produce. The composting operation is a new line of business for the Authority that requires experience and technical expertise to continue its successful operations and marketing of the end products. Keeping organic wastes out of the landfill is not only a state mandate, per AB 1826 and SB 1838 but will also help achieve the Authority's goal of 75% diversion and provide additional Greenhouse Gas reduction credits to assist member agencies with AB 32 compliance.

#### **ATTACHMENT(S)**

1. SVSWA Power Point Presentation
2. Atlas Organics Power Point Presentation



Board of Directors Meeting

December 16, 2021

## Final Proposal Selection & Award of the Organics Processing, Composting, & Product Marketing Services RFP

1

### Current Organics Processor/Contractor

- Vision Recycling – 10 years
- Contract Term Ends: June 30, 2022
- Current Costs: Tiered Structure Depending on Tonnage ( $\leq 50,000$  tons)
  - Wood Waste: \$26.85/ton
  - Green Waste/Composting: \$32.00/ton



2

## Final Proposals Under Consideration



**Authority  
(SVRO)**

Lower Costs  
= No Rate  
Increase

Learning  
Curve

Additional  
Staffing



**Atlas  
Organics**

Higher Costs  
= Rate  
Increase

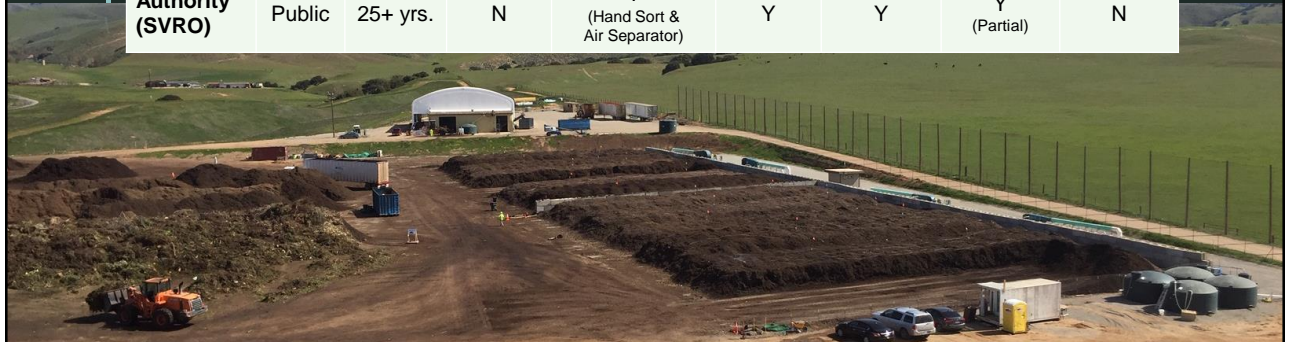
Experienced  
Composter

Innovative  
Technology

3

## Proposals Pro's & Con's

Vendor	Public or Private	Years in Bus.	Tech.	Contamination Removal	Operates CA Facilities	SB 1383 Procurem't Pricing	Operates Similar Facility (Risk)	Marketing Exp. (Risk)
<b>Atlas Organics</b>	Private	6 yrs.	Y (Robotics & Artificial Intel. (AI))	Y (Use AI)	N	Y	Y	Y
<b>Authority (SVRO)</b>	Public	25+ yrs.	N	Y (Hand Sort & Air Separator)	Y	Y	Y (Partial)	N



4

## -Preliminary- Atlas Organics' Cost Proposal Ranges

Capital Investment	\$0	\$1 Million	\$2 Million	<b>\$3 Million</b>	\$4 Million	\$5 Million
Water	\$46.72	\$43.85	\$40.98	<b>\$38.11</b>	\$35.24	\$32.37
No Water	\$50.27	\$47.40	\$44.53	<b>\$41.66</b>	\$38.79	\$35.93



5

## -Preliminary- Proposal Cost Comparison

Vendor	Initial Cost/Ton	SVR Capital Contribution	Compost Sales Revenue	Final Net Cost/Ton
Atlas Organics	\$46.72 - \$50.27	+\$3 Million	Included	<b>\$38.11 – \$41.66</b> (water - no water)
SVRO	\$41.53	+\$3.1 million	+\$490,000	<b>\$30.64</b>

6

## -Preliminary- SVR Organics Rate Comparison

Organics Rates	Franchise Organics Cost/Ton	% Change In Rate
<i>Current Rates</i>	<i>\$50.00</i>	
Atlas Organics	<b>\$57.38 - \$61.66</b>	<b>15% - 23%</b>
SVRO	<b>\$50.00</b>	<b>0%</b>

7

## Estimated Franchise Rate Comparison - Resi

Hauler	Current Resi Rate (32gal - 48 gal)	Proposed Rate Increase*	% Rate Increase
Republic Services (Salinas)	\$29.17	\$0.10 - \$0.15	0.3% – 0.5%
Tri-Cities Disposal (GON, GRE & SOL)	\$32.23	\$0.30 - \$0.47	0.9% – 1.5%
WM (King City)	\$37.85	\$0.11 - \$0.18	0.3% – 0.5%
WM (County)	\$38.32	\$0.11 - \$0.18	0.3% – 0.5%

*\*Rates do not include Franchise Fees*



8

### Estimated Franchise Rate Comparison - Comm

Hauler	Current Comm Rate (1 cy, 1x wk)	Proposed Rate Increase*	% Rate Increase
Republic Services (Salinas)	\$337.01	\$0.33 - \$0.52	0.1% – 0.2%
Tri-Cities Disposal (GON, GRE & SOL)	-	n/a	-
WM (King City)	\$104.43	\$0.49 - \$0.76	0.5% – 0.7%
WM (County)	\$230.47	\$0.65 - \$1.01	0.3% – 0.4%

*\*Rates do not include Franchise Fees*



9

## Proposal Requirements

### SVRO

- \$2.4+ Million Capital Investment
- \$2.9 Million in rebuild/ replacement set aside over 10-years
- No Contract or Term
- Purchase Equipment, Hire 9 New Staff & Market Materials
- No Rate Increase (CPI Increases)

### Atlas Organics

- \$3+ Million Capital Investment (to keep costs low)
- Equipment maintenance/ replacement costs included in proposal
- Negotiation of Contract & Term (min.10yr)
- Provides all Infrastructure, Hires Local & Market Materials
- 15% - 23% Rate Increase (CPI Increases)

10



1

# Salinas Valley Waste Authority

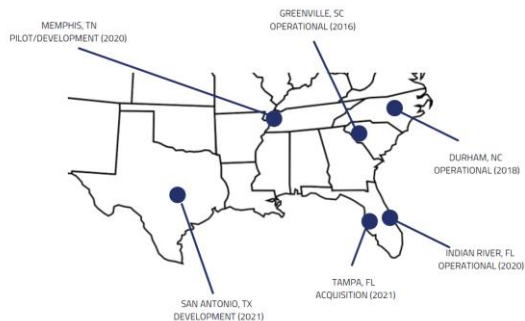


[atlasorganics.net](http://atlasorganics.net) 02

2



## PUBLIC/PRIVATE PARTNERSHIPS



CURRENTLY MANAGING 270K TPY  
220K TPY UNDER DEVELOPMENT



ATLAS  
ORGANICS

atlasorganics.net 03

3

## PUBLIC/PRIVATE PARTNERSHIPS – DURHAM, NC



ATLAS  
ORGANICS

atlasorganics.net 04

4



## PUBLIC/PRIVATE PARTNERSHIPS – INDIAN RIVER COUNTY, FL



**ATLAS**  
ORGANICS

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## PUBLIC/PRIVATE PARTNERSHIPS – SAN ANTONIO, TX

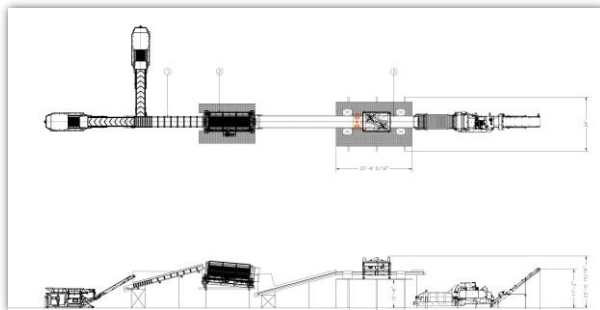


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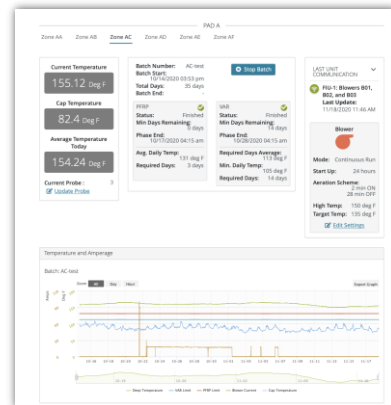
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## OPERATIONAL INNOVATION – SORT LINE



Automated pre-sort facility designed to remove contamination via a proprietary process train utilizing AI technology and robotics. Key technology for targeting west coast feedstocks with yard-food waste comingled cart programs already in place.



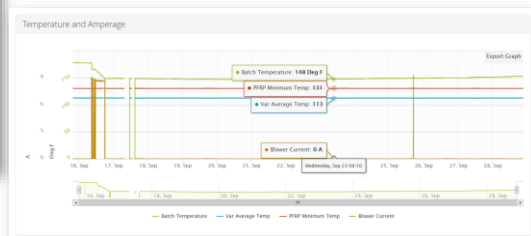
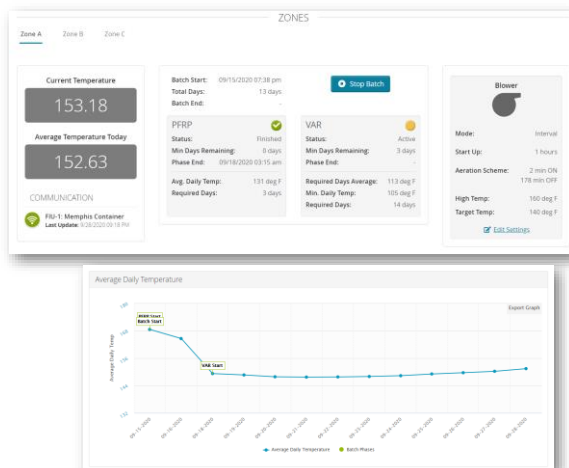
Co-developed control systems that give automatic feedback loops to Atlas management and engineering as well as optimize the aeration process.



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## OPERATIONAL INNOVATION – CONTROL SYSTEMS



Co-developed control systems that give automatic feedback loops and specialized reports to Atlas management and engineering as well as optimize the aeration process. Systems are available on computer or phone to allow for remote access and control when necessary. Atlas would be able to give SVWA access to the controls in order to remote monitor the site as well.



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## CA SPECIFIC EXPERIENCE

While Atlas does not have any operations in California, Atlas team members have experience operating compost facilities in California.

Gary Nihart – Atlas Organics COO

**Product Quality, Equipment Dispatching, and Compost Chef** March 2018 – March 2014

- Facilitated the cooperation of three waste haulers, the Salinas Valley Waste Authority, and a media specialist through a multifaceted contamination reduction campaign targeting greenwaste contaminants in five municipalities
- Analyzed costs and benefits of business models for the expansion of organics company generating \$5million annually in California
- Revamped and administered all safety and technical training for four yard waste processing facilities and one retail facility.

Jorge Montezuma, P.E. ENV SP – Atlas Organics Director of Engineering

**Los Angeles County Sanitation Districts**

November 2017 –

August 2019

- Co-managed \$20+ million biosolids contracts through network of public and private operations.
- Provided on-going engineering support to Tulare Lake Compost (100,000 WTPY biosolids): temperature monitoring, stormwater and leachate management, analysis of laboratory results, and farm management.
- Ensured regulatory compliance for 450,000 tons of biosolids produced at 4 water reclamation plants.
- Participated in regulatory and legislative meetings, assist in legal matters, and create and register bag/label.
- Brought together CA leaders to analyze expansion of organics infrastructure through the California Bioresources Symposium alongside EPA Region 9 and other state regulatory agencies.



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## SKILLS NEEDED FOR SUCCESSFUL OPERATIONS

Project Development	Compost Facility Design Experience	Technical Permitting Knowledge	Financial Underwriting Experience	Legal Analysis Experience	Facility Construction Management Experience	
Development Networks	EPC Contractor Network	Technical Network	Regulatory Network	Financial Network	Customer / Feedstock Network	Compost Industry Presence
Project Diligence	Siting Diligence Experience	Technical Diligence Experience	Financial Diligence Experience			
Facility Operations	Feedstock Procurement Experience	Organics Materials Handling Experience	Compost Processing Experience	Compost Systems and Analytics Experience		
Facility Management	HR	Finance & Accounting	Legal	Compliance & Regulatory	Community Engagement	IT

Achieving scale to support the staff required to run a compost facility well is extremely difficult. Atlas has 24 support staff for 102 operators in the field to ensure our facilities are successful and good community partners. This scale of support staff is difficult for municipalities to achieve due to limitation of resources.



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## SALES AND MARKETING TEAM

Atlas has a dedicated sales and marketing team that would be responsible of handling all sales needs of the SVWA facility. After an Intent to Award, Atlas will begin the hiring process for a facility sales representative. The Atlas sales team prioritizes finding sales representatives that are local to the area.

Below are approaches of marketing finished product as well as or comprehensive marketing plan:

- Direct marketing via electronic and standard mailing practices
- Targeted social media campaigns
- Membership, participation and support in relevant associations and related conferences
- Conduct target specific lunch and learn events for target market and influencers
- Continue to build awareness about Atlas specific activities as it relates to recycling organic waste streams, producing a valuable soil amendment, and creating living-wage careers
- Generate media activity around our efforts and the efforts of partner organizations in the sustainable and impact space in the region
- Educate and promote the value of soil health in the region and beyond
- Grow landfill diversion rates by providing expanded solutions in the residential, commercial and industrial waste space
- Provide newsworthy content for local print and television media



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# Thank you!

Eli Stilwell

Project Manager

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## SVR Agenda Item - View Ahead 2022

	Jan	Feb	Mar	Apr	May	June
<b>A</b>	Election of Officers					
<b>1</b>	Minutes	Minutes	Minutes	Minutes	Minutes	Minutes
<b>2</b>	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)
<b>3</b>	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report	Member Agencies Activities Report
<b>4</b>	December 31 Cash & Investments Report (EC)	4th Qtr. Tonnage & Diversion Report	Reinstate Adoption of AB 361	March 31 Cash & Investments Report	1st Qtr. Tonnage & Diversion Report	CCPP Supplemental Appropriation (EC)
<b>5</b>	Mid-Year Budget Adjustments (EC)	GM Contract Amendment	<b>Public Hearing:</b>	Reinstate Adoption of AB 361	FY Investment Policy (EC)	
<b>6</b>	Reinstate Adoption of AB 361	Reinstate Adoption of AB 361	New FY 22-23 Budget (EC)	<b>Earthday/Recycling Recognition</b>	Reinstate Adoption of AB 361	
<b>7</b>	Award Contract for the Production Well at Jolon Road	FY 22-23 Preliminary Budget (EC)	Adjustment to Operating Budget 2021-22	Update on Sun St. AB 939 Programs Relocation Project (EC)		
<b>8</b>	ISM Amendment No. 1	Update on Sun St. AB 939 Programs Relocation Project (EC)	Update on Sun St. AB 939 Programs Relocation Project (EC)			
<b>9</b>	Award Contract for Laboratory Services					
<b>10</b>	<b>Annual Employee Survey Results (EC)</b>					
<b>11</b>	FY 22-23 Budget Direction (EC)					
<b>12</b>	Update on Sun St. AB 939 Programs Relocation Project (EC)					

Consent

Presentation

Consideration

Closed Session

[Other] (Public Hearing, Recognition, Informational, etc.)

(EC) Executive Committee

(sp) Strategic Plan Item