



SUPPLEMENTAL MATERIAL WAS ADDED TO THE BOARD OF DIRECTORS

June 21, 2018
AGENDA PACKET

Pertaining to the following Scheduled Items:

6/19/2018

- ITEM No. 10:** A RESOLUTION APPROVING THE DISPOSAL AND SERVICE FEES EFFECTIVE JULY 1, 2018, RESCINDING RESOLUTION No. 2018-11, AND APPROVING THE USE OF THE RATE STABILIZATION FUND TO OFFSET GREEN WASTE COST
- ITEM No. 11:** SOCIAL MEDIA PROGRESS REPORT
- ITEM No. 13:** FUNDING REQUEST FROM MONTEREY COUNTY TO SUPPORT INCREASED LITTER AND ILLEGAL DUMPING ABATEMENT SERVICES
- ITEM No. 14:** LONG-TERM FACILITY NEEDS PROJECT ENVIRONMENTAL IMPACT REPORT REVISED PROJECT DESCRIPTION

The "Supplemental Materials" have been added to the end of its corresponding agenda item in the agenda packet.



AGENDA Regular Meeting

BOARD OF DIRECTORS

June 21, 2018, 6:00 p.m.

Gonzales City Council Chambers
117 Fourth Street, Gonzales, California

CALL TO ORDER

PLEDGE OF ALLEGIANCE

ROLL CALL

Board Directors

County: Simon Salinas, *President*
County: John M. Phillips
Salinas: Gloria De La Rosa, *Alt. Vice-President*
Salinas: Tony R. Barrera
Salinas: Kimbley Craig
Gonzales: Elizabeth Silva
Soledad: Christopher K. Bourke
Greenfield: Avelina T. Torres
King City: Robert S. Cullen, *Vice President*

Alternate Directors

County: Luis Alejo
Salinas: Joseph D. Gunter
Gonzales: Scott Funk
Soledad: Carla Stewart
Greenfield: Lance Walker
King City: Darlene Acosta

TRANSLATION SERVICES AND OTHER MEETING ANNOUNCEMENTS

GENERAL MANAGER/CAO COMMENTS

DEPARTMENT MANAGER COMMENTS

BOARD DIRECTOR COMMENTS

PUBLIC COMMENT

Receive public comment from audience on items which are not on the agenda. The public may comment on scheduled agenda items as the Board considers them. Speakers are limited to three minutes at the discretion of the Chair.

CONSENT AGENDA:

All matters listed under the Consent Agenda may be enacted by one motion unless a member of the Board, a citizen, or a staff member requests discussion or a separate vote.

1. [Minutes of May 17, 2018, Regular Meeting](#)
2. [April 2018 Claims and Financial Reports](#)
3. [Member and Interagency Activity Report for May 2018 and Upcoming Events](#)
4. [Strategic Plan 2016-19 Goals & Objectives Monthly Progress Report](#)
5. [Appointment to the Citizens Advisory Group](#)
6. [A Resolution Approving a Professional Services Agreement with AdManor, Inc. for Multi-Media Marketing Services in an Amount Not to Exceed \\$100,000](#)
7. [A Resolution Approving Amendment No. 2 Authorizing a One-Year Extension to the Professional Services Agreement with ECS Refining for the Hauling and Recycling of Electronic Waste](#)
8. [A Resolution Approving Temporary Increase in General Manager/CAO Spending Limits to Facilitate Ongoing Construction of Organics Infrastructure July/August 2018](#)
9. [A Resolution Approving Amendment No. 2 to the Professional Services Agreement with CH2M Hill Engineers, Inc. for the Long-range Financial Model](#)

PUBLIC HEARING

10. [A RESOLUTION APPROVING THE DISPOSAL AND SERVICE FEES EFFECTIVE JULY 1, 2018, RESCINDING RESOLUTION NO. 2018-11, AND APPROVING THE USE OF THE RATE STABILIZATION FUND TO OFFSET GREEN WASTE COSTS](#)
- A. Receive Report from Ray Hendricks, Finance and Administration Manager
 - B. Public Hearing
 - C. Board Discussion
 - D. Recommended Action – Adopt Resolution

PRESENTATION

11. [SOCIAL MEDIA PROGRESS REPORT](#)
- A. Receive Report from Mandy Brooks, Resource Recovery Manager
 - B. Board Discussion
 - C. Public Comment
 - D. Recommended Action – None; Informational Only
12. [COMMUNITY SERVICE RECOGNITION](#)
- A. Receive Report from Mandy Brooks, Resource Recovery Manager
 - B. Board Discussion
 - C. Public Comment
 - D. Recommended Action – None; Informational Only

CONSIDERATION

13. [FUNDING REQUEST FROM MONTEREY COUNTY TO SUPPORT INCREASED LITTER AND ILLEGAL DUMPING ABATEMENT SERVICES](#)
- A. Receive Report from Patrick Mathews, General Manager/CAO
 - B. Board Discussion
 - C. Public Comment
 - D. Recommended Action – Provide Direction
14. [LONG-TERM FACILITY NEEDS PROJECT ENVIRONMENTAL IMPACT REPORT REVISED PROJECT DESCRIPTION](#)
- A. Receive Report from Patrick Mathews, General Manager/CAO
 - B. Board Discussion
 - C. Public Comment
 - D. Recommended Action – Provide Direction
15. [CRAZY HORSE LANDFILL SATELLITE ORGANICS FACILITY LEASE](#)
- A. Receive Report from Patrick Mathews, General Manager/CAO
 - B. Board Discussion
 - C. Public Comment
 - D. Recommended Action – Provide Direction

FUTURE AGENDA ITEMS

16. [AGENDA ITEMS – VIEW AHEAD SCHEDULE](#)

ADJOURNMENT

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This agenda was posted at the Administration Office of the Salinas Valley Solid Waste Authority, 128 Sun St., Ste 101, Salinas, on the Gonzales Council Chambers Bulletin Board, 117 Fourth Street, Gonzales, and the Authority's Website on Friday, June 15, 2018. The Salinas Valley Solid Waste Authority Board will next meet in regular session on, Thursday, August 16, 2018. Staff reports for the Authority Board meetings are available for review at: ► Salinas Valley Solid Waste Authority: 128 Sun Street, Ste. 101, Salinas, CA 93901, Phone 831-775-3000 ► Web Site: www.salinavalleyrecycles.org ► Public Library Branches in Gonzales, Prunedale and Soledad. In compliance with the Americans with Disabilities Act, if you need special assistance to participate in the meeting, please contact Erika J. Trujillo, Clerk of the Board at 831-775-3000. Notification 48 hours prior to the meeting will enable the Authority to make reasonable arrangements to ensure accessibility to this meeting (28 CFR 35.102-35.104 ADA Title II). Spanish interpretation will be provided at the meeting. *Se proporcionará interpretación a Español.*

MINUTES OF
THE SALINAS VALLEY SOLID WASTE AUTHORITY
BOARD MEETING
MAY 17, 2018

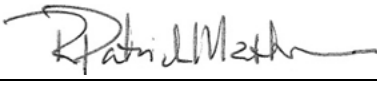
CALL TO ORDER

President Salinas called the meeting to order at 6:00 p.m.

ROLL CALL

The following Board Directors were present:

County of Monterey	John M. Phillips
City of Salinas	Gloria De La Rosa, Alt. Vice President
City of Salinas	Tony Barrera
City of Salinas	Kimbley Craig
City of Gonzales	Elizabeth Silva
City of Greenfield	Avelina Torres

ITEM NO. 1
Agenda Item

General Manager/CAO
T. Bruen by et
General Counsel Approval

The following Board Directors were absent:

County of Monterey	Simon Salinas, President
City of King	Robert Cullen, Vice President
City of Soledad	Christopher K. Bourke

Staff Members Present:

Patrick Mathews, General Manager/CAO	Brian Kennedy, Engineering & Environmental Compliance Manager
Cesar Zuñiga, Asst. GM/Operations Manager	Cindy Iglesias, Administrative Assistant II
Ray Hendricks, Finance and Administration Manager	Erika J. Trujillo, Clerk of the Board
Mandy Brooks, Resource Recovery Manager	Thomas Bruen, General Counsel

MEETING ANNOUNCEMENTS

(6:01) Alt. Vice President De La Rosa announced translation services were available. No member from the public requested the service.

GENERAL MANAGER COMMENTS

(6:01) General Manager/CAO Mathews commented on the following;

- The article from Waste Dive that was handed to the Board.
- Two items to be added for the next Board meeting related to the progress of the expansion of the Organics program.
- Upcoming Association Conferences, extending an invitation to any Board member interested in attending.
- The accomplishment of receiving the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association by the Finance Department.

DEPARTMENT MANAGER COMMENTS

(6:07) Finance and Administration Manager Hendricks thanked J.D. Back, Accountant and Ernesto Natera, Accounting Technician for their contribution in obtaining the Certificate of Achievement for Excellence in Financial Reporting. Resource Recovery Manager Brooks informed the Board of the upcoming Composting event at Natividad Creek Park, the Greenfield Clean up week, and the end of the Soledad Clean Up event.

BOARD DIRECTORS COMMENTS

(6:08) Director Silva commented on the start of the Salinas Valley Fair in King City, extending an invitation to everyone present.

PUBLIC COMMENT

(6:09) None

CONSENT AGENDA (6:09)

1. Minutes of April 19, 2018, Regular Meeting
2. March 2018 Claims and Financial Reports
3. Member and Interagency Activity Report for April 2018 and Upcoming Events
4. Tonnage and Diversion Report for the Quarter Ended March 31, 2018
5. Resolution No. 2018–18 Approving a Professional Service Agreement with Douglas Nolan, dba Rock Steady Juggling for the School Assembly Program in an Amount Not to Exceed \$50,000
6. Resolution No. 2018–19 Awarding the Purchase of Refurbished Compactor Wheels for the 836H Compactor to Caron Compactor Company for an Amount of \$64,861.67

Board Comments: None

Public Comment: None

Motion: Director Phillips made a motion to approve the consent agenda as presented. Director Silva seconded the motion.

Votes: Motion carried 6,0

Ayes: De La Rosa, Silva, Barrera, Torres, Craig, Phillips

Noes: None

Abstain: None

Absent: Salinas, Bourke, Cullen

PUBLIC HEARING

7. RESOLUTION NO. 2018-20 APPROVING THE DISPOSAL AND SERVICE FEES EFFECTIVE JULY 1, 2018, RESCINDING RESOLUTION NO. 2018-11

(6:10) Finance and Administration Manager Hendricks presented the revised disposal and service fee schedule. Detailing the rate adjustments to the AB939 fees being proposed in order to subsidize the shortfall of the Organics fee for the City of Salinas, and the effect of the rates to each member agency. Mr. Hendricks explained that the City of Salinas did not support the Organics processing agreement amendment between the Authority and Republic Services for a phased in rate adjustment to equalize rates for all member agencies at this time. The City of Salinas indicated they needed an estimated six months to conduct an internal review and be able to address their concerns about the methodology used by their hauler for calculating its rates.

Public Hearing: The Public Hearing was opened at 6:18 p.m. No member from the public made comments, the Public Hearing was closed at 6:19 p.m.

Board Comments: The Board discussed the presentation with some Directors expressing their concerns regarding the rate increase to the other cities to subsidize the City of Salinas. Director Craig commented on the concerns of the City of Salinas with the agreement.

1st Motion: Director Craig made a motion to adopt Resolution No. 2018-20. Director Barrera seconded the motion.

Votes: Motion failed 3,3
Ayes: De La Rosa, Barrera, Craig
Noes: Phillips, Silva, Torrez
Abstain: None
Absent: Salinas, Cullen, Bourke
2ND MOTION: By consensus the Board directed staff to continue Item No. 7 at the June Board meeting for further consideration.

PRESENTATION

8. RECYCLING RECOGNITION

(6:23) Resource Recovery Manager Brooks presented a Recycling Recognition Award to Ippolito International for their accomplishment of earning two Gold Total Resource Use and Efficiency (TRUE) Zero-Waste Certifications for their two facilities located in the Salinas Valley. Ippolito collaborated with Measure to Improve, a full-service sustainability consulting firm for the fresh produce industry to achieve a diversion rate of 90% between the two facilities for 12 consecutive months. Mrs. Brooks introduced Ron Mondo, Owner and Partner of Ippolito International and Nikki Rodoni, Founder and CEO of Measure to Improve whom presented the steps taken and the results that led to the two certifications.

Board Comments: The Board discussed the presentation commending Ippolito International and Measure to Improve for their commitment and achievement.
Public Comment: None
Motion: None; Informational Only

9. FOOD WASTE VIDEO CLIP

(6:43) Resource Recovery Manager Brooks introduced an eight-minute clip of episode one of the eight part documentary series called Food Exposed with Nelufar Hedayat. She indicated that the documentary was produced for Fusion TV Network and Assistant General Manager Zuñiga had been interviewed to discuss food waste received at the Salinas Transfer Station and Johnson Canyon Landfill.

Board Comments: The Board discussed the presentation.
Public Comment: None
Motion: None; Informational Only

10. SALINAS VALLEY RECYCLES STATE OF OPERATIONS

(6:59) Assistant General Manager/Operational Manager Zuñiga provided a report on the history of each facility operated by the Authority. He detailed the growth in tonnage, trip counts, and customer count for each facility. Mr. Zuñiga presented the staffing levels for each facility and providing a side by side comparison of the operations growth percentages and current staffing levels. He indicated staff will be bringing back a proposal for the addition of three positions during fiscal year 2018-19 to increase the staffing levels and assist with demands on the current staffing levels.

Board Comments: The Board discussed the presentation.
Public Comment: None
Motion: None; Informational Only

11. GLORIA ROAD/IVERSON ROAD REPAIRS UPDATE

(7:15) General Manager/CAO Mathews provided a report on the City of Gonzales Host agreement requiring the use of Iverson Road and Gloria Road route in lieu of 5th Street for the direct haul and waste haulers to the Johnson Canyon Landfill. He explained in detail the

mitigation condition for the Authority to contribute to the road improvement project, the **Authority's estimated share**, and potential challenges. Mr. Mathews explained that the project is a three-way collaboration between the County of Monterey, the City of Gonzales, and the Authority, in which the City of Gonzales has express interest in taking the lead in the full project development.

Board Comments: The Board discussed the report.

Public Comment: None

Action: None; Informational Only

CONSIDERATION

12. RESOLUTION NO. 2018-21 APPROVING THE 2016-19 STRATEGIC PLAN GOALS AND SIX-MONTH OBJECTIVES THROUGH OCTOBER 2018

(7:26) General Manager/CAO Mathews presented the final draft of the Strategic Plan matrix requesting from the Board of Directors for six volunteers for Item No. 2 under the Goal: Promote the Value of SVR Services and Programs to the Community.

Board Comments: The Board discussed the presentation. Directors De La Rosa, Silva, Craig, Barrera, and Torres volunteered for the item requested from staff. A unanimous decision to include Director Salinas to the volunteer list was made. The Board inquired about the addition of the objective requested at the April meeting by the Board for a Memorandum of Understanding (MOU) for future collaboration opportunities between Monterey Regional Waste Management District (MRWMD) and the Authority.

Staff Comments: Staff indicated the wrong Strategic Planning matrix had been attached to the agenda packet as the final draft presented to the Executive Committee included the objective requested by the Board and stated the final Strategic Plan matrix will be corrected accordingly.

Public Comment: None

Motion: Director Craig made a motion to adopt Resolution No. 2018-21 with the corrected Strategic Plan Matrix to include the MOU between the Authority and MRWMD. Director Phillips seconded the motion.

Votes: Motion carried 6,0

Ayes: De La Rosa, Silva, Barrera, Torres, Craig, Phillips

Noes: None

Abstain: None

Absent: Salinas, Bourke, Cullen

FUTURE AGENDA ITEMS

13. AGENDA ITEMS – VIEW AHEAD SCHEDULE



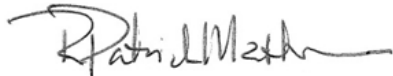
(7:40) The Board reviewed the future agenda items.

ADJOURN

(7:41) President Salinas adjourned the meeting.

APPROVED: _____
Simón Salinas, President

Attest: _____
Erika J. Trujillo, Clerk of the Board

 <p>Report to the Board of Directors</p>	<p>ITEM NO. 2</p>
<p>Date: June 21, 2018</p> <p>From: C. Ray Hendricks, Finance and Administration Manager</p> <p>Title: April 2018 Claims and Financial Reports</p>	<p></p> <p>Finance and Administration Manager/Controller-Treasurer</p> <p></p> <p>General Manager/CAO</p> <p>N/A</p> <p>General Counsel</p>

RECOMMENDATIONS

The Executive Committee recommends acceptance of the April 2018 Claims and Financial Reports.

DISCUSSION & ANALYSIS

Please refer to the attached financial reports and checks issued report for the month of April for a summary of the Authority's financial position as of April 30, 2018. The following are highlights of the Authority's financial activity for the month of April.

Results of Operations (Consolidated Statement of Revenues and Expenditures)

For the month of April 2018, operating revenues exceeded expenditures by \$681,518. Fiscal year 2017-2018 to date operating revenue exceeded expenditures by \$5,012,628.

Revenues (Consolidated Statement of Revenues and Expenditures)

After ten months of the fiscal year, (83.33% of the fiscal year), revenues total \$18,341,308. or 96.7% of the total annual revenues forecast of \$18,974,750. April Tipping Fees totaled \$1,181,809. and for the year to date totaled \$11,778,042. or 96.9% of the forecasted total of \$12,158,750.

Operating Expenditures (Consolidated Statement of Revenues and Expenditures)

As of April 30, (83.33% of the fiscal year), year-to-date operating expenditures total \$13,328,681. This is 77.4% of the operating budget of \$17,213,200.

Capital Project Expenditures (Consolidated Grant and CIP Expenditures Report)

For the month of April 2018, capital project expenditures totaled \$129,765. \$72,501. was for JCLF groundwater wells and \$22,900. was for JCLF LFG wells.

Claims Checks Issued Report

The Authority's Checks Issued Report for the month of April 2018 is attached for review and acceptance. April disbursements total \$1,093,376.12 of which \$441,049.73 was paid from the payroll checking account for payroll and payroll related benefits.

Following is a list of vendors paid more than \$50,000 during the month of April 2018.

Vendor	DESCRIPTION	Amount
VISION RECYCLING INC	GREENWASTE & WOODWASTE PROCESSING	66,336.82
CARDLOCK FUELS SYSTEM, INC.	DIESEL FUEL	55,036.97
SALINAS PUMP CO	JCLF NEW WATER WELL	71,536.26
CA STATE BOARD OF EQUALIZATION	QUARTERLY BOE LANDFILL PAYMENTS & USE TAX	82,036.40

Cash Balances

The Authority's cash position increased \$690,797.60 during April to \$26,432,457.91.

Most of the cash balance is restricted, held in trust, committed, or assigned as shown below.

Restricted by Legal Agreements:

Johnson Canyon Closure Fund	4,090,975.22
State & Federal Grants	74,738.28
BNY - Bond 2014A Payment	-
BNY - Bond 2014B Payment	-
BNY - Sub Pmt Cap One 2014 Eq Lease	-
GEO Deposit (CEQA)	(16,064.59)

Funds Held in Trust:

Central Coast Media Recycling Coalition	102,669.88
Employee Unreimbursed Medical Claims	4,702.80

Committed by Board Policy:

AB939 Services	1,018,487.95
Designated for Capital Projects Reserve	1,941,749.15
Designated for Environmental Impairment Reserve	861,776.73
Designated for Operating Reserve	861,776.73
Expansion Fund (South Valley Revenues)	8,259,780.85
Salinas Rate Stabilization Fund	24,324.06

Assigned by Budget:

Assigned for Capital Projects	6,914,685.11
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Available for Operations:

2,292,855.74

Total

26,432,457.91

ATTACHMENTS

1. April 2018 Consolidated Statement of Revenues and Expenditures
2. April 2018 Consolidated Grant and CIP Expenditures Report
3. April 2018 Checks Issued Report



Salinas Valley Solid Waste Authority

Consolidated Statement of Revenues and Expenditure

For Period Ending April 30, 2018

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<u>Revenue Summary</u>							
Tipping Fees - Solid Waste	12,158,750	1,181,809	11,778,042	96.9 %	380,708	0	380,708
Tipping Fees - Surcharge	1,803,000	162,480	1,668,994	92.6 %	134,006	0	134,006
Tipping Fees - Diverted Materials	1,942,800	167,132	2,109,364	108.6 %	(166,564)	0	(166,564)
AB939 Service Fee	2,319,700	193,308	1,933,080	83.3 %	386,620	0	386,620
Charges for Services	124,500	33,745	105,632	84.8 %	18,868	0	18,868
Sales of Materials	244,000	80,670	335,269	137.4 %	(91,269)	0	(91,269)
Gas Royalties	220,000	0	206,619	93.9 %	13,381	0	13,381
Investment Earnings	162,000	65,010	196,222	121.1 %	(34,222)	0	(34,222)
Other Non-Operating Revenue	0	1,716	8,087	0.0 %	(8,087)	0	(8,087)
Total Revenue	18,974,750	1,885,870	18,341,308	96.7 %	633,442	0	633,442
<u>Expense Summary</u>							
Executive Administration	443,200	31,825	285,148	64.3 %	158,052	414	157,638
Administrative Support	501,680	37,921	377,413	75.2 %	124,267	15,639	108,628
Human Resources Administration	195,110	14,960	141,585	72.6 %	53,525	272	53,252
Clerk of the Board	168,600	9,591	119,324	70.8 %	49,276	1,421	47,855
Finance Administration	754,610	41,613	477,429	63.3 %	277,181	1,532	275,649
Operations Administration	454,050	23,552	269,782	59.4 %	184,268	1,491	182,776
Resource Recovery	911,550	67,031	619,646	68.0 %	291,904	252	291,652
Marketing	77,500	4,779	65,962	85.1 %	11,538	11,108	429
Public Education	217,000	40,880	135,873	62.6 %	81,127	55,350	25,777
Household Hazardous Waste	770,350	49,660	513,107	66.6 %	257,243	4,396	252,848
C & D Diversion	170,000	1,200	104,675	61.6 %	65,325	0	65,325
Organics Diversion	833,200	129,994	612,624	73.5 %	220,576	179,576	41,000
Diversion Services	18,000	1,375	11,125	61.8 %	6,875	0	6,875
Scalehouse Operations	555,950	40,751	458,254	82.4 %	97,696	2,996	94,701



Salinas Valley Solid Waste Authority

Consolidated Statement of Revenues and Expenditure

For Period Ending April 30, 2018

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
JR Transfer Station	347,450	30,928	263,456	75.8 %	83,994	5,092	78,903
JR Recycling Operations	158,900	8,364	87,651	55.2 %	71,249	0	71,249
ML Transfer Station	500,000	28,628	404,727	80.9 %	95,273	95,273	0
SS Disposal Operations	844,050	64,744	761,550	90.2 %	82,500	10,117	72,383
SS Transfer Operations	1,268,050	135,598	1,052,158	83.0 %	215,892	30,884	185,008
SS Recycling Operations	724,850	56,620	510,661	70.5 %	214,189	7,957	206,232
JC Landfill Operations	2,451,200	250,916	1,917,841	78.2 %	533,359	205,368	327,991
JC Recycling Operations	340,800	17,186	194,573	57.1 %	146,227	165	146,062
Crazy Horse Postclosure Maintenance	531,200	31,660	259,200	48.8 %	272,000	63,767	208,234
Lewis Road Postclosure Maintenance	224,700	14,831	140,720	62.6 %	83,980	25,771	58,210
Johnson Canyon ECS	304,600	32,490	210,990	69.3 %	93,610	48,392	45,219
Jolon Road Postclosure Maintenance	221,200	1,427	156,800	70.9 %	64,400	9,322	55,078
Sun Street ECS	127,900	10,243	74,666	58.4 %	53,234	35,949	17,285
Debt Service - Interest	1,619,100	0	1,619,000	100.0 %	100	0	100
Debt Service - Principal	1,229,900	0	1,229,866	100.0 %	34	0	34
Closure Set-Aside	248,500	25,585	252,876	101.8 %	(4,376)	0	(4,376)
Total Expense	17,213,200	1,204,351	13,328,681	77.4 %	3,884,519	812,504	3,072,015
Revenue Over/(Under) Expenses	1,761,550	681,518	5,012,628	284.6 %	(3,251,078)	(812,504)	(2,438,574)



Salinas Valley Solid Waste Authority

Consolidated Grant and CIP Expenditure Report

For Period Ending April 30, 2018

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
<u>Fund 180 - Expansion Fund</u>							
180 9804 Long Range Facility Needs EIR	446,982	1,550	84,130	18.8 %	362,852	333,711	29,141
180 9806 Long Range Financial Model	60,261	2,768	2,768	4.6 %	57,493	0	57,493
180 9807 GOE Autoclave Final Project	100,000	0	0	0.0 %	100,000	0	100,000
Total Fund 180 - Expansion Fund	607,243	4,318	86,898	14.3 %	520,345	333,711	186,634
<u>Fund 211 - Grants</u>							
211 9206 HHW HD25-15-0003	13,679	0	13,439	98.2 %	240	0	240
211 9209 Tire Derived Aggregate 5-15-0004	66,373	0	3,329	5.0 %	63,044	0	63,044
211 9213 Tire Amnesty 2017-18	62,832	238	26,261	41.8 %	36,571	26,130	10,441
211 9214 Organics Program 2016-17	1,341,865	0	13,490	1.0 %	1,328,375	0	1,328,375
211 9216 AB2766 Motor Vehicle Emission Redi	379,335	0	0	0.0 %	379,335	379,335	0
211 9247 Cal Recycle - CCPP	76,499	690	3,090	4.0 %	73,408	0	73,408
211 9251 Cal Recycle - 2015-16 CCPP	45,052	(9,807)	12,217	27.1 %	32,835	9,288	23,547
211 9252 Cal Recycle - 2016-17 CCPP	61,955	10,550	14,726	23.8 %	47,229	774	46,455
Total Fund 211 - Grants	2,047,590	1,670	86,554	4.2 %	1,961,036	415,527	1,545,509
<u>Fund 216 - Reimbursement Fund</u>							
216 9802 Autoclave Demonstration Unit	141,499	0	0	0.0 %	141,499	0	141,499
216 9804 Long Range Facility Needs EIR	221,126	0	41,065	18.6 %	180,062	166,961	13,100
Total Fund 216 - Reimbursement Fund	362,625	0	41,065	11.3 %	321,560	166,961	154,599
<u>Fund 800 - Capital Improvement Projects Fund</u>							
800 9103 Closed Landfill Revenue Study	24,831	0	0	0.0 %	24,831	0	24,831
800 9104 Organics System Expansion Study	35,000	0	2,500	7.1 %	32,500	0	32,500
800 9316 CH Corrective Action Program	253,000	0	0	0.0 %	253,000	0	253,000
800 9319 CH LFG System Improvements	116,500	0	0	0.0 %	116,500	0	116,500
800 9401 LR LFG Replacement	16,563	320	13,284	80.2 %	3,279	0	3,279
800 9402 LFG Well Replacement	30,000	0	0	0.0 %	30,000	0	30,000



Salinas Valley Solid Waste Authority

Consolidated Grant and CIP Expenditure Report

For Period Ending April 30, 2018

	CURRENT BUDGET	M-T-D REV/EXP	Y-T-D REV/EXP	% OF BUDGET	REMAINING BALANCE	Y-T-D ENCUMBRANCES	UNENCUMBERED BALANCE
800 9501 JC LFG System Improvements	40,000	353	37,821	94.6 %	2,179	0	2,179
800 9506 JC Litter Control Barrier	68,179	6,374	49,572	72.7 %	18,607	0	18,607
800 9507 JC Corrective Action	100,000	0	0	0.0 %	100,000	0	100,000
800 9508 JC Drainage Modifications	35,000	0	0	0.0 %	35,000	0	35,000
800 9509 JC Groundwater Wells	140,008	72,501	79,651	56.9 %	60,357	0	60,357
800 9510 JC LFG System (Vertical Wells)	90,000	(234)	89,766	99.7 %	234	0	234
800 9511 JC LFG System (Horizontal Wells)	35,321	22,781	22,781	64.5 %	12,541	0	12,541
800 9526 JC Equipment Replacement	130,900	0	0	0.0 %	130,900	0	130,900
800 9527 JC Module 7 Engineering and Constr	3,500,000	12,275	12,275	0.4 %	3,487,726	249,849	3,237,877
800 9528 JC Roadway Improvements	2,218,937	0	0	0.0 %	2,218,937	0	2,218,937
800 9529 JC Leachate Handling Sys	39,531	0	39,531	100.0 %	0	0	0
800 9601 JR Transfer Station Improvements	85,362	0	0	0.0 %	85,362	0	85,362
800 9602 JR Equipment Purchase	47,997	0	0	0.0 %	47,997	0	47,997
800 9701 SSTS Equipment Replacement	449,352	5,927	310,560	69.1 %	138,792	23,158	115,634
800 9703 SSTS Improvements	63,834	3,479	3,479	5.5 %	60,355	0	60,355
Total Fund 800 - Capital Improvement Projects	7,520,316	123,776	661,220	8.8 %	6,859,096	273,007	6,586,090
Total CIP Expenditures	10,537,774	129,765	875,737	8.3 %	9,662,038	1,189,207	8,472,831

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20118	AUTOZONE LLC. JC Vehicle Maintenance	4/4/2018	62.77	62.77
20119	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance	4/4/2018	1,000.14	1,000.14
20120	Comcast ANNUAL INTERNET SERVICE	4/4/2018	284.71	284.71
20121	GOLDEN STATE TRUCK & TRAILER REPAIR SSTS & JR Vehicle Maintenance SSTS & JR Vehicle Maintenance	4/4/2018	92.70 1,597.08	1,689.78
20122	GONZALES ACE HARDWARE JC & SSTS Supplies JC & SSTS Supplies JC & SSTS Supplies	4/4/2018	36.52 13.52 8.10	58.14
20123	GUARDIAN SAFETY AND SUPPLY, LLC SSTS Safety Supplies	4/4/2018	209.72	209.72
20124	HD SUPPLY CONSTRUCTION SUPPLY, LTD BRANCH #6186 SSTS Facility Improvements	4/4/2018	244.89	244.89
20125	HERC RENTALS INC. SSTS Equipment Rental	4/4/2018	191.19	191.19
20126	JOHN NAEGLER Medical DOT Renewal	4/4/2018	150.00	150.00
20127	MONTEREY BAY OFFICE PRODUCTS Admin Copier Machine	4/4/2018	362.12	362.12
20128	OFFICE DEPOT Admin, RR, JC, Scalehouse Office Supplies Admin, RR, JC, Scalehouse Office Supplies Admin, RR, JC, Scalehouse Office Supplies Admin, RR, JC, Scalehouse Office Supplies Admin, RR, JC, Scalehouse Office Supplies	4/4/2018	405.74 57.29 390.72 12.16 19.11	885.02
20129	ONE STOP AUTO CARE/V & S AUTO CARE, INC Ops Admin Vehicle Maintenance-Oil Change	4/4/2018	93.23	93.23
20130	SCS FIELD SERVICES CH & LR ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES CH & LR ENGINEERING SERVICES	4/4/2018	350.00 2,350.00 4,195.00 350.00	7,245.00
20131	SKINNER EQUIPMENT REPAIR, INC. JR Equipment Maintenance	4/4/2018	512.00	512.00
20132	TOMMY DIAZ DOT Medical Card Renewal	4/4/2018	150.00	150.00
20133	TRI-COUNTY FIRE PROTECTION, INC. HHW Fire Extinguisher Maintenance	4/4/2018	83.96	83.96

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20134	VEGETABLE GROWERS SUPPLY, INC. JC & SSTS Safety Supplies Raincoats JC & SSTS Safety Supplies Rain pants	4/4/2018	70.85 36.21	107.06
20135	VISION RECYCLING INC Greenwaste Contamination	4/4/2018	1,125.00	1,125.00
20136	ADMANOR, INC Media Campaign - Public Ed	4/5/2018	7,599.95	7,599.95
20137	AMERICAN SUPPLY CO. ALL SITES CUSTODIAL SUPPLIES	4/5/2018	87.35	87.35
20138	AT&T SERVICES INC MONTHLY TELEPHONE SERVICE	4/5/2018	1,380.56	1,380.56
20139	CA STATE BOARD OF EQUALIZATION 2017 USE TAX	4/5/2018	12,686.00	12,686.00
20140	CARDLOCK FUELS SYSTEM, INC. JC & SSTS Dyed Diesel JC & SSTS Dyed Diesel JC & SSTS Dyed Diesel JC & SSTS Dyed Diesel	4/5/2018	1,352.41 620.86 2,661.65 469.70	5,104.62
20141	CSC OF SALINAS/YUMA SSTS Vehicle Maintenance	4/5/2018	841.46	841.46
20142	CSU-MONTEREY BAY Supervisor Training Registration	4/5/2018	1,080.00	1,080.00
20143	EDGES ELECTRICAL GROUP, LLC SSTS Facility Maintenance	4/5/2018	348.24	348.24
20144	FULL STEAM STAFFING LLC JC & SSTS Contract Labor JC & SSTS Contract Labor JC & SSTS Contract Labor	4/5/2018	798.00 3,292.70 1,431.68	5,522.38
20145	GOLDEN STATE TRUCK & TRAILER REPAIR SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/5/2018	185.59 3,414.67 221.45 1,967.30	5,789.01
20146	**Void**	4/5/2018	-	-
20147	GRAINGER HHW & JC Facility Maintenance SSTS Vehicle Maintenance	4/5/2018	396.95 1,016.31	1,413.26
20148	GREEN RUBBER - KENNEDY AG, LP JC Maintenance	4/5/2018	124.52	124.52
20149	INTERNATIONAL INSTITUTE OF MUNICIPAL CLERKS Annual Membership	4/5/2018	260.00	260.00
20150	MANDY BROOKS Illegal Dumping Outreach Meeting	4/5/2018	27.19	27.19

Salinas Valley Solid Waste Authority
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Check #	Name	Check Date	Amount	Check Total
20151	MANUEL PEREA TRUCKING, INC. ALL Sites Hauling Services ALL Sites Hauling Services ALL Sites Hauling Services	4/5/2018	350.00 450.00 800.00	1,600.00
20152	ONE STOP AUTO CARE/V & S AUTO CARE, INC RR Vehicle Maintenance	4/5/2018	122.66	122.66
20153	QUINN COMPANY SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/5/2018	272.44 1,680.00 602.66	2,555.10
20154	SKINNER EQUIPMENT REPAIR, INC. JC Equipment Maintenance	4/5/2018	8,845.95	8,845.95
20155	VALLEY FABRICATION, INC. SSTS Facility & Vehicle Maintenance	4/5/2018	74.60	74.60
20156	VISION RECYCLING INC MONTHLY GREENWASTE AND WOODWASTE PROCESSING	4/5/2018	65,211.82	65,211.82
20157	ADMANOR, INC Tire Amnesty Media Campaign	4/12/2018	95.00	95.00
20158	CALIFORNIA WATER SERVICE SSTS Water Service	4/12/2018	99.35	99.35
20159	CARDLOCK FUELS SYSTEM, INC. JR& SSTS Fuel JR& SSTS Fuel	4/12/2018	3,829.33 1,779.10	5,608.43
20160	CLARK PEST CONTROL, INC ADMIN BUILDING PEST CONTROL	4/12/2018	93.00	93.00
20161	CUTTING EDGE SUPPLY JC Equipment Repairs	4/12/2018	3,258.84	3,258.84
20162	FERGUSON ENTERPRISES INC #795 JC LFG Project 17/18	4/12/2018	1,340.96	1,340.96
20163	FIRST ALARM All Sites building alarm services All Sites building alarm services All Sites building alarm services	4/12/2018	158.88 497.19 187.29	843.36
20164	FULL STEAM STAFFING LLC JC / SSTS Contract Labor	4/12/2018	3,624.92	3,624.92
20165	GOLDEN STATE TRUCK & TRAILER REPAIR SSTS Equipment Maintenance	4/12/2018	932.67	932.67
20166	GRAINGER HHW Spill Supplies	4/12/2018	257.60	257.60
20167	GREEN RUBBER - KENNEDY AG, LP JC Facility Maintenance JC Facility Maintenance	4/12/2018	19.81 829.20	849.01

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Check #	Name	Check Date	Amount	Check Total
20168	MANUEL PEREA TRUCKING, INC. JR Facility Maintenance	4/12/2018	500.00	500.00
20169	PHILIP SERVICES CORP HHW Material and Hauling Services	4/12/2018	1,360.00	1,360.00
20170	PROBUILD COMPANY LLC JC Facility & Equipment Maintenance	4/12/2018	957.03	957.03
20171	QUINN COMPANY JC, JR, & SSTS Equipment & Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance JC, JR, & SSTS Equipment & Vehicle Maintenance	4/12/2018	168.00 1,145.53 2,147.07 215.09 702.88 67.50 9,708.63 7,435.86 69.21	21,659.77
20172	**Void**	4/12/2018	-	-
20173	SKINNER EQUIPMENT REPAIR, INC. HHW Equipment Maintenance	4/12/2018	197.68	197.68
20174	WRIGHT EXPRESS FINANCIAL SERVICES CORPORATION All Sites Fuel All Sites Fuel All Sites Fuel All Sites Fuel All Sites Fuel All Sites Fuel All Sites Fuel Vehicle Fuel	4/12/2018	122.61 379.95 751.24 492.27 751.46 257.91 443.90 3,102.20	6,301.54
20175	ADMANOR, INC FY 2017-18 CCRMC MARKETING Media Campaign - Marketing Media Campaign - Public Ed	4/12/2018	3,072.73 744.25 5,644.83	9,461.81
20176	AIR TOXICS LTD CH Facility Maintenance	4/12/2018	1,193.00	1,193.00
20177	AMERICAN SUPPLY CO. JC Ops Litter bags & HHW Supplies ALL SITES CUSTODIAL SUPPLIES	4/12/2018	2,120.95 158.34	2,279.29
20178	CALIFORNIA WATER SERVICE SSTS Water Service Monthly Water Service	4/12/2018	664.40 287.12	951.52
20179	CARDLOCK FUELS SYSTEM, INC. JC & SSTS Dyed Diesel JC & SSTS Dyed Diesel SSTS Dyed & Cleared Diesel JC & SSTS Dyed Diesel SSTS Equipment Maintenance SSTS Dyed & Cleared Diesel	4/12/2018	4,839.91 1,375.33 823.00 241.13 120.00 2,055.20	9,454.57

Salinas Valley Solid Waste Authority
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Check #	Name	Check Date	Amount	Check Total
20180	CH2M HILL, INC Long Range Financial Model	4/12/2018	2,768.25	2,768.25
20181	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance	4/12/2018	400.12	400.12
20182	CSC OF SALINAS/YUMA SSTS, JC Vehicle Maintenance SS Equipment Maintenance Supplies	4/12/2018	58.60 190.79	249.39
20183	ERNEST BELL D. JR ADMIN, SSTS & JC JANITORIAL SERVICES ADMIN, SSTS & JC JANITORIAL SERVICES ADMIN, SSTS & JC JANITORIAL SERVICES	4/12/2018	900.00 1,100.00 400.00	2,400.00
20184	FEDEX Overnight Shipments	4/12/2018	125.44	125.44
20185	FIRST ALARM SSTS Building Alarm Services SSTS Building Alarm Services JC Scale Alarm Maintenance	4/12/2018	43.50 490.98 132.90	667.38
20186	FULL STEAM STAFFING LLC JC & SSTS Contract Labor JC & SSTS Contract Labor	4/12/2018	1,007.65 1,935.50	2,943.15
20187	GONZALES ACE HARDWARE JC Facility Maintenance	4/12/2018	21.11	21.11
20188	GRAINGER HHW Spill Supplies	4/12/2018	4,290.04	4,290.04
20189	GREEN VALLEY INDUSTRIAL SUPPLY, INC SSTS Facility Maintenance	4/12/2018	29.27	29.27
20190	JOHNSON ASSOCIATES JC Vehicle Supplies	4/12/2018	248.87	248.87
20191	KING CITY HARDWARE INC. JR Facility Maintenance	4/12/2018	89.79	89.79
20192	MANUEL PEREA TRUCKING, INC. JC Hauling Services	4/12/2018	250.00	250.00
20193	NEXTEL OF CALIFORNIA, INC SCALEHOUSE, SS & JR CELL PHONE SERVICES SCALEHOUSE, SS & JR CELL PHONE SERVICES SCALEHOUSE, SS & JR CELL PHONE SERVICES	4/12/2018	80.07 33.03 183.46	296.56
20194	OFFICE DEPOT Administration Office Supplies Admin Office Supplies	4/12/2018	152.79 32.71	185.50
20195	ONE STOP AUTO CARE/V & S AUTO CARE, INC Administration Vehicle Maintenance	4/12/2018	300.79	300.79
20196	PACIFIC GAS AND ELECTRIC COMPANY SSTS & HHW CNG FUEL SSTS & HHW CNG FUEL	4/12/2018	103.88 300.49	404.37

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Check #	Name	Check Date	Amount	Check Total
20197	PENINSULA MESSENGER LLC ALL SITES COURIER SERVICES	4/12/2018	1,240.00	1,240.00
20198	PROBUILD COMPANY LLC JC Facility & Equipment Maintenance JC Facility & Equipment Maintenance	4/12/2018	5.18 21.84	27.02
20199	SCOTT W GORDON Legal Services September 2017 - February 2018 Legal Services September 2017 - February 2018	4/12/2018	1,210.00 4,702.50	5,912.50
20200	SCS FIELD SERVICES JC Non Routine Engineer Services	4/12/2018	1,517.00	1,517.00
20201	SIGNS.COM, INC. Recycling Station Flags	4/12/2018	3,165.40	3,165.40
20202	SKINNER EQUIPMENT REPAIR, INC. JC Equipment Maintenance	4/12/2018	197.80	197.80
20203	STURDY OIL COMPANY SSTS Vehicle Maintenance	4/12/2018	155.03	155.03
20204	TELCO AUTOMATION, INC. Telephone Server Upgrades and Repairs	4/12/2018	3,705.61	3,705.61
20205	TOYOTA MATERIAL HANDLING HHW Equipment Maintenance	4/12/2018	116.00	116.00
20206	TY CUSHION TIRE, LLC SSTS Equipment Maintenance JD 210E	4/12/2018	1,320.74	1,320.74
20207	VALLEY PACIFIC PETROLEUM SERVICES, INC. JC Equipment Diesel	4/12/2018	493.46	493.46
20208	WESTERN EXTERMINATOR COMPANY JC & SS EXTERMINATOR SERVICES	4/12/2018	514.00	514.00
20209	CARDLOCK FUELS SYSTEM, INC. SSTS Dyed & Clear Diesel SSTS Dyed & Clear Diesel JC Dyed Diesel JC Dyed Diesel	4/12/2018	2,130.24 895.40 1,857.84 326.40	5,209.88
20210	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/12/2018	870.49 607.29	1,477.78
20211	GOLDEN STATE TRUCK & TRAILER REPAIR SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/12/2018	259.55 1,002.85 144.20	1,406.60
20212	GREEN RUBBER - KENNEDY AG, LP SSTS Facility Maintenance	4/12/2018	269.37	269.37
20213	GREEN VALLEY INDUSTRIAL SUPPLY, INC SSTS Equipment Maintenance	4/12/2018	74.08	74.08

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Check #	Name	Check Date	Amount	Check Total
20214	HOME DEPOT	4/12/2018		
	SSTS Facility Improvements		365.92	
	SSTS Facility Maintenance		15.35	
	JC & SSTS Facility Maintenance		35.00	
	SSTS Scalehouse & Facility Maintenance Supplies		85.17	
	SSTS Facility Maintenance		130.76	
	SSTS Facility Maintenance		202.47	
	SSTS Facility Improvements		107.88	
	SSTS Scalehouse & Facility Maintenance Supplies		250.67	
	SSTS Scalehouse & Facility Maintenance Supplies		88.63	
	SSTS Facility Maintenance		441.41	
	SSTS Facility Maintenance		93.02	
	SSTS Scalehouse & Facility Maintenance Supplies		218.46	
				2,034.74
20215	**Void**	4/12/2018	-	
				-
20216	PACIFIC GAS AND ELECTRIC COMPANY	4/12/2018		
	ALL SITE ELECTRICAL SERVICES		689.23	
	ALL SITE ELECTRICAL SERVICES		1,330.37	
	ALL SITE ELECTRICAL SERVICES		1,865.96	
	ALL SITE ELECTRICAL SERVICES		1,810.63	
	SS ELECTRICITY		620.18	
	ALL SITE ELECTRICAL SERVICES		19.72	
	ALL SITE ELECTRICAL SERVICES		342.81	
	ALL SITE ELECTRICAL SERVICES		415.78	
				7,094.68
20217	QUINN COMPANY	4/12/2018		
	JC, JR, & SSTS Equipment & Vehicle Maintenance		48.41	
	JC, JR, & SSTS Equipment & Vehicle Maintenance		389.05	
	JC, JR, & SSTS Equipment & Vehicle Maintenance		1,527.24	
	JC Equipment, SSTS Vehicle Maintenance		195.25	
	JC Equipment, SSTS Vehicle Maintenance		760.01	
				2,919.96
20218	SKINNER EQUIPMENT REPAIR, INC.	4/12/2018		
	JC Equipment Maintenance		256.00	
	JC Equipment Maintenance		422.20	
				678.20
20219	VALLEY FABRICATION, INC.	4/12/2018		
	SSTS Facility & Vehicle Maintenance		362.53	
				362.53
20220	CHUALAR UNION SCHOOL DISTRICT	4/17/2018		
	Wally Waste not Award - Chualar Elementary		2,000.00	
				2,000.00
20221	KING CITY UNION SCHOOL DISTRICT	4/17/2018		
	Wally Waste not Award - Santa Lucia School		2,000.00	
				2,000.00
20222	LINCOLN ELEMENTARY SCHOOL PTO	4/17/2018		
	Wally Waste not Award - Lincoln School Elementary		2,000.00	
				2,000.00
20223	MONTEREY COUNTY OFFICE OF EDUCATION	4/17/2018		
	Wally Waste not Award - Fremont 3 Head Start		2,000.00	
				2,000.00
20224	MONTEREY COUNTY OFFICE OF EDUCATION	4/17/2018		
	Wally Wastenot Award - Frank Paul III Head Start		2,000.00	
				2,000.00
20225	NOTRE DAME HIGH SCHOOL	4/17/2018		
	Wally Waste not Award - Notre Dame High School		2,000.00	
				2,000.00

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Check #	Name	Check Date	Amount	Check Total
20226	SALINAS CITY ELEMENTARY SCHOOL DISTRICT Wally Waste not Award - Dual Immersion Academy	4/17/2018	2,000.00	2,000.00
20227	SANTA RITA UNION SCHOOL DISTRICT Wally Wastenot Award - New Republic	4/17/2018	2,000.00	2,000.00
20228	SANTA RITA UNION SCHOOL DISTRICT Wally Waste not Award - Santa Rita Elementary	4/17/2018	2,000.00	2,000.00
20229	SLOANE DEVOTO Wally Waste not Award - Echo Valley School	4/17/2018	2,000.00	2,000.00
20230	UCEN, INC. Wally Wastenot Award - Oasis Charter Public School	4/17/2018	2,000.00	2,000.00
20231	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance	4/19/2018	331.39	331.39
20232	HOPE SERVICES SSTS CONTRACT LABOR SSTS CONTRACT LABOR	4/19/2018	7,006.03 5,993.11	12,999.14
20233	OFFICE DEPOT Administration Office Supplies	4/19/2018	453.72	453.72
20234	ONE STOP AUTO CARE/V & S AUTO CARE, INC SS VEHICLE MAINTENANCE	4/19/2018	215.10	215.10
20235	ONHOLD EXPERIENCE Telephone Hold Service	4/19/2018	207.00	207.00
20236	SCS FIELD SERVICES ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES Lewis Rd & CH Non Routine Engineering Services Lewis Rd & CH Non Routine Engineering Services	4/19/2018	1,550.00 5,395.00 935.64 864.00	8,744.64
20237	A & G PUMPING, INC JR PORTABLE TOILET SERVICE	4/20/2018	16.65	16.65
20238	ALLEN BROTHERS OIL INC. JC Vehicle Maintenance	4/20/2018	217.83	217.83
20239	AT&T SERVICES INC MONTHLY TELEPHONE SERVICE	4/20/2018	706.41	706.41
20240	CALIFORNIA SOCIETY OF CPAs CAL CPA Annual Memberships CAL CPA Annual Memberships	4/20/2018	410.00 50.00	460.00
20241	CARDLOCK FUELS SYSTEM, INC. SSTS Dyed & Cleared Diesel SSTS Dyed and Cleared Diesel SSTS Dyed & Cleared Diesel SSTS Dyed and Cleared Diesel	4/20/2018	129.67 3,387.26 3,739.82 808.92	8,065.67
20242	CITY OF GONZALES MONTHLY HOSTING FEE	4/20/2018	20,833.33	20,833.33

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Check #	Name	Check Date	Amount	Check Total
20243	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/20/2018	43.51 40.28	83.79
20244	CSC OF SALINAS/YUMA SSTS, JC Vehicle Maintenance SSTS, JC Vehicle Maintenance SSTS, JC Vehicle Maintenance SSTS Facility Maintenance SSTS Facility Maintenance	4/20/2018	5.63 15.30 7.43 888.43 12.47	929.26
20245	CUTTING EDGE SUPPLY JR Vehicle Maintenance	4/20/2018	1,176.76	1,176.76
20246	DOUGLAS NOLAN Rock Steady Juggling School Assembly Program	4/20/2018	1,000.00	1,000.00
20247	EAST BAY TIRE CO. SSTS Equipment Maintenance	4/20/2018	513.11	513.11
20248	EDGES ELECTRICAL GROUP, LLC SSTS Facility Maintenance JRTS Facility Maintenance	4/20/2018	43.44 1,222.38	1,265.82
20249	FERGUSON ENTERPRISES INC #795 JC Facility Maintenance SSTS Facility Maintenance JC Facility Maintenance SSTS Facility Maintenance PARTS RETURN	4/20/2018	130.46 251.16 262.20 51.77 (233.82)	461.77
20250	FULL STEAM STAFFING LLC JC Contract Labor JC Contracted Labor JC Contracted Labor	4/20/2018	687.75 399.00 1,241.63	2,328.38
20251	GOLDEN STATE TRUCK & TRAILER REPAIR JC Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Facility Maintenance	4/20/2018	87.55 585.23 53.86 1,136.07 97.85 1,220.55	3,181.11
20252	GONZALES ACE HARDWARE JC Facility Maintenance JC Facility Maintenance JC Facility Maintenance	4/20/2018	21.54 25.49 7.56	54.59
20253	GREEN VALLEY INDUSTRIAL SUPPLY, INC SSTS Facility Maintenance	4/20/2018	31.01	31.01
20254	GUARDIAN SAFETY AND SUPPLY, LLC SSTS Safety Supplies	4/20/2018	64.21	64.21
20255	Hartford Fire Insurance Company Annual Surety Insurance Renewal GM	4/20/2018	2,750.00	2,750.00
20256	HD SUPPLY CONSTRUCTION SUPPLY, LTD BRANCH #6186 JCLF Facility Maintenance	4/20/2018	59.00	59.00

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Check #	Name	Check Date	Amount	Check Total
20257	KELLY-MOORE PAINT COMPANY INC. CH Facility Maintenance	4/20/2018	73.38	73.38
20258	KING CITY HARDWARE INC. JR Facility Maintenance	4/20/2018	4.32	4.32
20259	MARTA M. GRANADOS FY17-18 BD Meeting Interpreter	4/20/2018	180.00	180.00
20260	NEXIS PARTNERS, LLC MONTHLY ADMIN BUILDING RENT MONTHLY ADMIN BUILDING RENT	4/20/2018	2,018.00 7,194.00	9,212.00
20261	OFFICE DEPOT Admin Office Supplies Admin Office Supplies Admin Office Supplies SUPPLY RETURN	4/20/2018	26.15 36.13 11.22 (22.94)	50.56
20262	PROBUILD COMPANY LLC JC Facility & Equipment Maintenance	4/20/2018	22.17	22.17
20263	PURE WATER BOTTLING ALL SITES BOTTLED WATER SERVICE ALL SITES BOTTLED WATER SERVICE ALL SITES BOTTLED WATER SERVICE ALL SITES BOTTLED WATER SERVICE	4/20/2018	94.75 150.50 77.70 35.25	358.20
20264	QUINN COMPANY JC EQUIPMENT MAINTENANCE JC Equipment Maintenance JC & SSTS Equipment Maintenance PARTS RETURN JC & SSTS Equipment Maintenance JC & SSTS Equipment Maintenance JC & SSTS Equipment Maintenance SSTS Vehicle Maintenance JC & SSTS Equipment Maintenance	4/20/2018	15,491.77 61.78 2,420.02 (7,534.92) 69.20 95.66 338.92 3,377.22 67.50	14,387.15
20265	**Void**	4/20/2018	-	-
20266	**Void**	4/20/2018	-	-
20267	REPUBLIC SERVICES #471 Monthly Admin Building Trash Service Pick Ups	4/20/2018	72.88	72.88
20268	RETURNS R US, INC. Med Bin Replacement Kits - All Care Pharmacy	4/20/2018	450.00	450.00
20269	ROSSI BROS TIRE & AUTO SERVICE JR Equipment Maintenance SSTS Equipment Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/20/2018	112.52 5,927.08 91.18 195.69 659.14 45.59 686.93 40.00	7,758.13

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20270	**Void**	4/20/2018	-	-
20271	**Void**	4/20/2018	-	-
20272	SALINAS PUMP CO Johnson Canyon Construction of New Well	4/20/2018	71,536.26	71,536.26
20273	SKINNER EQUIPMENT REPAIR, INC. JC Equipment Maintenance	4/20/2018	4,957.82	4,957.82
20274	VALLEY FABRICATION, INC. SSTS Facility & Vehicle Maintenance	4/20/2018	10.05	10.05
20275	WASTE MANAGEMENT INC Salinas Franchise Waste Transfer	4/20/2018	28,628.03	28,628.03
20276	CALIFORNIA HIGHWAY ADOPTION CO. MONTHLY HIGHWAY LITTER CLEANUP SERVICES	4/20/2018	550.00	550.00
20277	GONZALES ACE HARDWARE JC Facility and Equipment Supplies	4/20/2018	21.64	21.64
20278	GREEN RUBBER - KENNEDY AG, LP SS Facility Supplies SS Facility Supplies SS Facility Supplies	4/20/2018	15.03 134.49 21.72	171.24
20279	L. A. HEARNE COMPANY JC Facility Supplies	4/20/2018	240.00	240.00
20280	NETPIPE INTERNET SERVICES Monthly Network Services	4/20/2018	242.00	242.00
20281	VALLEY FABRICATION, INC. SSTS Facility & Vehicle Maintenance	4/20/2018	181.57	181.57
20282	OREGON STATE UNIVERSITY Certification Training	4/23/2018	1,960.00	1,960.00
20283	US BANK CORPORATE PAYMENT SYSTEM Hybrid Motor Works Admin Vehicle Maintenance Costco: Adm/SSTS Office Supplies Allston Way Garage: Parking for NCRA Meeting Amazon - Replacement Laptop Power Charger Amazon.com: Administration Office Supplies Amazon: Office Supplies AMAZON: PROTECTIVE LAPTOP CASE AMAZON:USB CHARGER AND CHARGING CABLE Mike's Pizza: Board of Directors Meeting - Meal Smart & Final: Board of Directors Meeting Snacks El Pollo Loco: Citizens Advisory Group Meeting Smart & Final: Citizens Advisory Group Meeting Costco: Office Supplies eBay: Dress Form to Display Trashion Show Design Safeway: Executive Committee Meeting Applebee's: Employee Recognition CSDA: AB1234 WEBINAR Facebook - Boosted Posts - Facebook & Instagram GFOA - CAFR Award Submittal	4/24/2018	408.24 15.98 15.00 14.99 27.20 49.94 75.01 84.96 78.20 16.98 30.43 5.99 38.99 109.00 32.96 103.12 65.00 9.99 435.00	

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
	Staples: Hard Plastic Storage Bins		149.59	
	Harbor Freight- SS Facility Supplies		52.43	
	Amazon: JC Facility Maintenance		48.37	
	Amazon.com: SSTS/JC Breakroom Supplies		25.24	
	HUGHES:JR & JC SCALEHOUSE MONTHLY INTERNET SERVICE		171.61	
	Target: Label Maker for Supplies in Storage Locker		27.30	
	OKEEFE CONTROLS: LEACHATE TANK SUPPLIES		526.14	
	NCH Software- Well VU Camera Software		34.99	
	Marriott: CSMFO Conference - Lodging		294.58	
	Hilton: Lodging Deposit-SWANA Conference		176.57	
	Intermedia: Monthly Exchange Server Hosting		367.28	
	Home Depot: Office window blinds		46.18	
	Marriott: CSMFO Conference - Lodging		36.00	
	Zig Auto Parts: SS Vehicle Supplies		9.44	
	Barnes Welding Supply-JC Facility Maintenance		73.70	
	SHRM: HR Certification Testing		300.00	
	Alliance on Aging: Rancho Cielo Sponsorship		250.00	
	Hartnell College: Ag Tech Summit Registration		250.00	
	Costco: Adm/SSTS Office Supplies		37.22	
	Orchard Supply Store-SSTS Supplies		98.31	
	Tarpy's Road House: Special District Managers Mtg.		29.58	
	Mission Linen Supply- HHW Disposals Supplies		327.75	
	Home Depot: Used Household Battery Collection Cart		98.29	
	Versa Desk - Desk Riser		323.38	
	Walgreens: Administration Office Supplies		5.45	
	CSDA: AB1234 Online Training		130.00	
	CSDA: Webinar Registration		65.00	
	CSDA: Webinar Registration		65.00	
				5,636.38
20284	**Void**	4/24/2018	-	
				-
20285	**Void**	4/24/2018	-	
				-
20286	**Void**	4/24/2018	-	
				-
20287	**Void**	4/24/2018	-	
				-
20288	AMERICAN SUPPLY CO.	4/25/2018		
	HHW Disposal Supplies		503.41	
	ALL SITES CUSTODIAL SUPPLIES		30.71	
	ALL SITES CUSTODIAL SUPPLIES		401.97	
				936.09
20289	ASBURY ENVIRONMENTAL SERVICES	4/25/2018		
	USED OIL RECYCLING		80.00	
				80.00
20290	AUTOZONE LLC.	4/25/2018		
	JC Vehicle Supplies		10.60	
				10.60
20291	BC LABORATORIES, INC	4/25/2018		
	ALL SITES WATER LAB ANALYSIS		738.51	
				738.51
20292	BECKS SHOES AND REPAIR	4/25/2018		
	SSTS Uniforms-Safety Shoes		561.82	
				561.82
20293	CALIFORNIA WATER SERVICE	4/25/2018		
	SSTS Water Service		744.38	
				744.38

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20294	CARDLOCK FUELS SYSTEM, INC. SSTS Biodiesel Fuel JC Biodiesel Fuel JC & JR Equipment Diesel JC & JR Equipment Diesel SSTS Biodiesel Fuel JC & JR Equipment Diesel	4/25/2018	 3,510.57 8,717.86 3,479.81 614.09 2,057.28 3,214.19	 21,593.80
20295	CARLON'S FIRE EXTINGUISHER SALES & SERVICE Admin Equipment Maintenance	4/25/2018	 426.87	 426.87
20296	COAST COUNTIES TRUCK & EQUIPMENT CO. SSTS Vehicle Maintenance	4/25/2018	 365.44	 365.44
20297	CSC OF SALINAS/YUMA SS VEHICLE MAINTENANCE SUPPLIES SSTS Equipment Maintenance SSTS Equipment Maintenance SSTS Vehicle Maintenance	4/25/2018	 420.17 12.67 165.43 298.39	 896.66
20298	EAST BAY TIRE CO. SSTS Vehicle Maintenance JC Equipment Maintenance	4/25/2018	 1,206.08 697.96	 1,904.04
20299	FERGUSON ENTERPRISES INC #795 JC Vehicle Maintenance SSTS Facility Maintenance	4/25/2018	 5.35 179.62	 184.97
20300	GFOA - GOVERNMENT FINANCE OFFICERS ASSOCIATION GASB Subscription	4/25/2018	 265.00	 265.00
20301	GOLDEN STATE TRUCK & TRAILER REPAIR SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Supplies SSTS Equipment Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance SSTS Vehicle Maintenance	4/25/2018	 988.80 2,224.80 7,036.05 10.91 247.20 437.97 305.71	 11,251.44
20302	GONZALES ACE HARDWARE J Vehicle Maintenance SSTS Facility Maintenance JC Vehicle Maintenance JC Equipment Maintenance	4/25/2018	 19.47 2.14 19.44 1.50	 42.55
20303	GONZALES TIRE & AUTO SUPPLY JC VEHICLE SUPPLIES	4/25/2018	 16.11	 16.11
20304	GRAINGER SSTS Facility Maintenance	4/25/2018	 139.00	 139.00
20305	GREEN RUBBER - KENNEDY AG, LP SSTS Facility Maintenance	4/25/2018	 22.47	 22.47
20306	GREEN VALLEY INDUSTRIAL SUPPLY, INC SSTS Vehicle Maintenance	4/25/2018	 36.13	 36.13
20307	LIEBERT CASSIDY WHITMORE HR Personnel Matters	4/25/2018	 1,435.00	 1,435.00

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20308	MICHAEL MANSFIELD JC VEHICLE FUEL	4/25/2018	36.05	36.05
20309	OFFICE DEPOT OPS & Admin Office Supplies OPS & Admin Office Supplies All Sites Office Supplies All Sites Office Supplies SSTS Office Supplies	4/25/2018	8.72 110.15 8.96 66.42 13.10	207.35
20310	PINNACLE MEDICAL GROUP Post accident #5843381-40	4/25/2018	100.00	100.00
20311	PITNEY BOWES - POSTAGE Admin Postage	4/25/2018	320.99	320.99
20312	QUINN COMPANY SSTS Equipment Maintenance JC & SSTS Equipment Maintenance JC Equipment Maintenance SSTS Vehicle Maintenance JC & SSTS Equipment Maintenance SSTS Vehicle Maintenance	4/25/2018	155.59 3,342.72 876.29 14.28 3,435.34 190.01	8,014.23
20313	REFRIGERATION SUPPLIES DISTRIBUTOR HHW Freon Removal	4/25/2018	67.73	67.73
20314	ROBERT BIXBY ASSOCIATES, INC. SSTS Equipment Maintenance	4/25/2018	396.96	396.96
20315	RONNIE G. REHN JC, JR & SSTS Building Supplies	4/25/2018	579.03	579.03
20316	ROSSI BROS TIRE & AUTO SERVICE SSTS Equipment Maintenance SSTS Equipment Maintenance	4/25/2018	38.00 35.00	73.00
20317	SALINAS VALLEY CHAMBER OF COMMERCE Sponsorship - McShane's Earth Day Mixer	4/25/2018	300.00	300.00
20318	SCS FIELD SERVICES ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES CH & LR ENGINEERING SERVICES Johnson Canyon Non Routine Services ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES ALL SITES ROUTINE ENGINEERING SERVICES CH & LR ENGINEERING SERVICES	4/25/2018	1,550.00 5,395.00 350.00 590.00 4,200.00 2,350.00 9,990.00 4,195.00 350.00	28,970.00
20319	SKINNER EQUIPMENT REPAIR, INC. JC Equipment Maintenance JR Vehicle Maintenance	4/25/2018	4,535.97 195.65	4,731.62
20320	STURDY OIL COMPANY SSTS & JR Vehicle Maintenance SSTS & JR Vehicle Maintenance SS VEHICLE SUPPLIES SS Vehicle Supplies	4/25/2018	460.03 152.90 152.90 151.83	917.66

Salinas Valley Solid Waste Authority
Checks Issued Report for 4/1/2018 to 4/30/2018

Check #	Name	Check Date	Amount	Check Total
20321	TOYOTA MATERIAL HANDLING HHW Equipment Maintenance	4/25/2018	263.58	263.58
DFT2018427	CA STATE BOARD OF EQUALIZATION QUARTERLY BOE LANDFILL PAYMENTS	4/25/2018	69,350.40	69,350.40
	Subtotal			<u>653,844.11</u>
	Payroll Disbursements			441,049.73
	Grand Total			<u><u>1,094,893.84</u></u>



Report to the Board of Directors

ITEM NO. 3

N/A

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

General Counsel

Date: June 21, 2018

From: Mandy Brooks, Resource Recovery Manager

Title: Member and Interagency Activities Report for
May 2018 and Upcoming Events

RECOMMENDATION

Staff recommends the Board accept the report.

STRATEGIC PLAN RELATIONSHIP

This report relates to the Strategic Plan Goal to promote the value of Salinas Valley Recycles' services and programs to the community. It is intended to keep the Board apprised of activities and communication with our member agencies and regulators.

Monterey County Environmental Health Bureau (Local Enforcement Agency - LEA)

The monthly inspection for the Sun Street Transfer Station was conducted on May 31 with no violations or areas of concern noted. The LEA did comment on improving litter control for the bunker area where Republic's curbside recycling is being trans-loaded on site. Litter netting is being installed around the area as a control measure. The LEA was notified on May 1 of tonnage exceedances at Sun Street by approximately 4 tons due to a large load of concrete received at the facility from an apartment demolition project. No customers were turned away in an effort to reduce illegal dumping issues.

The monthly inspection for the Johnson Canyon Landfill was conducted on May 31 with no areas of concern noted. The LEA noted how clean the facility was with very little litter observed on the south slope, litter fence and perimeter road.

The notice of violation continues for the on-going exceedance of methane concentration of 5% by volume for the Southern Boundary Probe 23 at Johnson Canyon Landfill. A follow-up Notice and Order was Issued by the LEA on June 11th requiring compliance within one-year and mandating a corrective action plan. Continued monitoring and reporting of our corrective actions for this probe is required until compliance is maintained for an extended period. Staff continues working to correct the issue by reconnecting landfill gas wells that were off-line, de-watering existing wells, and conducting daily readings and monitoring.

The monthly inspection of the Jolon Road Transfer Station was completed on May 1 with no areas of concern or violations observed during the inspection.



Solid Waste Facilities Permit Revision:

The LEA has completed the 5-Year Review but due to landfill gas probe 23 methane exceedances, the LEA has issued a Notice and Order (NO) as the mechanism to continue the permit revision process. Once the NO is issued, the LEA will re-submit the permit revision application to CalRecycle. Staff will work to complete the directives outlined in the NO, including following our remediation plan and monthly reporting to be considered in

compliance with the State minimum standards. Regulatory re-testing of gas probe-23 continues: on May 24 the gas level readings at all probe ranges (deep, medium, and shallow) were clean (0.0).

Gonzales Clothing Closet

During the month of May, the Gonzales Clothing Closet's three (3) volunteers distributed 336 clothing items to 30 clients, representing a total of 148 family members served. The Clothing Closet is a partnership between the Authority, The Salvation Army, and the Gonzales Community Church to provide free clothing to families in need.

Clean Up & ABOP Collection Events

In May, four community cleanup events were conducted. The results from the four events along with results from one April event are listed below.

- King City: Waste Management conducted a one-day cleanup on April 21 at the High School and collected approximately 4.4 tons of trash and 10 tons of recyclable materials resulting in a 70% diversion rate for the event. Approximately 1,031 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected during the event by SVR staff.
- Gonzales: Tri-Cities & Disposal & Recycling conducted a Litter Abatement Event on April 28 that was staffed by approximately 26 volunteers supporting Gonzales Boy Scout Pack 370. The volunteers collected 260 pounds of micro-trash and litter, including several large bulky items (shopping cart and futon cushion) from throughout the entire downtown area.
- Chualar: Waste Management conducted a one-day cleanup on May 5 at Chualar Elementary School parking lot and collected almost 4 tons of trash and approximately 10 tons of recyclable materials resulting in an 61% diversion rate for the event. Approximately 966 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected during the event by SVR staff.
- Salinas, District 2: Republic Services conducted a one-day cleanup on May 12th on Beech St and collected approximately 4.5 tons of trash and 12.9 tons of recyclable materials resulting in a 74% diversion rate for the event.
- Soledad: Tri-Cities & Disposal & Recycling conducted a week-long community clean up Event May 14 – May 19 at the Soledad Public Works Yard. Approximately 50 tons of trash and 29 tons of recyclable materials were collected resulting in a 37% diversion rate for the event. Approximately 3,210 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected on the Saturday of the event by SVR staff.
- Greenfield: Tri-Cities & Disposal & Recycling conducted a week-long community clean up Event May 21 – May 26 at the TCD Corporation Yard. Almost 40 tons of trash and 18 tons of recyclable materials were collected resulting in a 31% diversion rate for the event. Approximately 2,104 lbs. of ABOP (Antifreeze, Batteries, Motor Oil and Paint) waste materials were also collected on the Saturday of the event by SVR staff.

Current and Future Events with SVR Staff Participation (Opportunities for Board Member Participation)

Gonzales:	6/22 – 6/30	Tire Amnesty Event, Johnson Canyon Landfill
	6/23	Composting Workshop, Fairview Middle School, 11am
	6/23	ABOP Collection Event, Fairview Middle School
	6/23 & 6/24	Reuse, Recycle Clean Up Event, Fairview Middle School
	7/12	Booth at CAPSLO Health Fair Event, St Theodore's Church
	10/7	Carnival Event, St Theodore's Church
	10/13	ABOP Collection Event, Fairview Middle School
	10/13 & 10/14	Reuse, Recycle Clean Up Event, Fairview Middle School

Greenfield:	7/26	Booth at CAPSLO Health Fair Event, Memorial Hall
	8/26	Booth at Dia del Trabajador Agricola Resource Fair, Patriot Park
	10/20	Reuse, Recycle & Clean Up Day, Memorial Hall
King City:	6/22 – 6/30	Tire Amnesty Event, Jolon Road Transfer Station
	6/30	Summer Clean Up & ABOP Collection Event, Mildred Ave
	11/3	Fall Clean Up & ABOP Collection Event, Mildred Ave
Salinas:	6/22 – 6/30	Tire Amnesty Event, Sun Street Transfer Station
	6/23	Composting Demonstration, Los Olivos-Riker Neighborhood Event
	7/14	Colmo del Rodeo Parade, Main St
	8/25	Mayor's Neighborhood Clean Up Event
	9/15	District 5 Neighborhood Clean Up Event
	10/20	City-wide Fall Clean Up Event, multiple locations
	11/3	District 1 Neighborhood Clean Up Event
Soledad:	8/12	Fiesta Event, Our Lady of Solitude Church
	9/29	Reuse, Recycle & Clean Up Day, High School Parking Lot
	9/29	ABOP Collection Event, High School Parking Lot
	11/3	Fall Litter Abatement Collection Event
Monterey County:	6/9	Aromas Clean Up & ABOP Collection Event, Carpenteria Rd
	7/7	San Lucas Clean Up & ABOP Collection Event, San Benito St
	9/8	San Ardo Clean Up & ABOP Collection Event, Oak Ave
	10/6	Bradley Clean Up & ABOP Collection Event, Bradley Rd
	11/17	Pajaro Fall Clean Up & ABOP Collection Event, Salinas Rd
Other:	7/26 – 7/29	California Resource Recovery Association Conference, Oakland

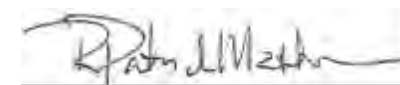
**SALINAS VALLEY SOLID WASTE MANAGEMENT AUTHORITY
(SALINAS VALLEY RECYCLES)**

SIX-MONTH STRATEGIC OBJECTIVES

April 19, 2018 – October 18, 2018

ITEM NO. 4

Agenda Item



General Manager/CAO

THREE-YEAR GOAL: *SELECT AND IMPLEMENT FACILITIES (e.g., SALINAS AREA MATERIALS RECOVERY CENTER) AND PROGRAMS THAT LEAD TO ACHIEVEMENT OF AT LEAST 75% WASTE DIVERSION*

WHEN	WHO	WHAT	STATUS			COMMENTS
			DONE	ON TARGET	REVISED	
1. At the March 15, 2018 meeting	General Manager and Resource Recovery Manager	Present to the Board for consideration the results of the Strategic Plan Priorities Survey.	X			Survey Results were presented to the Board at its March 15, 2018 meeting
2. By the September 20, 2018 Board meeting	General Manager (CAG Recommendation)	Arrange for Tour of a Modern Enclosed Transfer Station for Board Members		X		Best Available Date Survey will go out to Board Members in June 2018
3. At the April 19, 2018 Board meeting	General Manager	Provide the Board with Recommendations to Restart the Long-Term Facility Needs EIR and other due diligence activities.	X			Presented at April 19, 2018 Board meeting and direction was provided to staff
4. By the September 20, 2018 Board meeting	General Manager	Present to the Board for consideration a Memorandum of Understanding between the Authority and MRWMD regarding collaboration and communication		X		SVR and MRWMD General Managers are discussing format and objectives and preparing first draft.
5. At the August 16, 2018 Board meeting and quarterly thereafter	Resource Recovery Manager and Environmental Compliance Engineer	Present to the Board expanded Organics Program update.		X		The De-Packaging Equipment and Refrigerated Food Truck purchases were approved at the April 19 th Board Meeting. Delivery and/or installation is expected in Oct 2018

THREE-YEAR GOAL: *REDUCE LANDFILL DISPOSAL FEE DEPENDENCE THROUGH SELF-FUNDED PROGRAMS AND NEW REVENUE SOURCES*

WHEN	WHO	WHAT	STATUS			COMMENTS
1. At the August 16, 2018 Board meeting	Resource Recovery Manager (Recycling Coordinator)	Present to the Board for consideration option(s) on resale of reusable items and materials from our landfills.		X		Partner search in progress and optional SVR resale center included in LTFN project description
2. At the September 20, 2018 Board meeting	Resource Recovery Manager (Contracts and Grants Coordinator)	Provide the Board for consideration with a list of project-specific grants for infrastructure and identify staff and consultant needs to prepare grant applications.		X		Research in progress
3. At the September 20, 2018 Board meeting	Assistant General Manager	Present to the Board for consideration an update and revised costs for options to improve and self-fund construction and demolition recovery efforts.		X		Awaiting cost from MRWMD and revised equipment estimates
4. At the October 18, 2018 Board meeting	General Manager	Present to the Board ideas for funding Legacy liabilities, other than use of landfill disposal fees.		X		Currently following MRWMD process for establishing Capital Funding Assessment

THREE-YEAR GOAL: <i>PROMOTE THE VALUE OF SVR SERVICES AND PROGRAMS TO THE COMMUNITY</i>						
WHEN	WHO	WHAT	STATUS			COMMENTS
			DONE	ON TARGET	REVISED	
1. At the June 21, 2018 Board meeting	Resource Recovery Manager (Recycling Coordinator, working with the Marketing Intern)	Present to the Board for information the results of the Social Media Campaign.		X		Presentation is included on the June 21 st Board Meeting agenda
2. By October 1, 2018	Six Board Members (De La Rosa, Silva, Craig, Barrera, Torres, Salinas)	Attend at least one community event to promote SVR services and programs and report the results to the Board.		X		Board to self-report participation in SVR services or programs
3. By October 1, 2018	Resource Recovery Manager (Recycling Coordinator, with involvement from Board members)	Create a promotional short clip or picture of Board members for social media with each Board member stating how they recycle (<i>all Board member participation required</i>).		X		Ideas and options being developed for Board participation

THREE-YEAR GOAL: <i>MAINTAIN A HIGH PERFORMANCE AND FLEXIBLE WORKFORCE</i>						
WHEN	WHO	WHAT	STATUS			COMMENTS
			DONE	ON TARGET	REVISED	
1. By August 15, 2018	Assistant General Manager	Update the Safety Training for the Administration Office.		X		Draft list has been generated and routing for review by Safety Committee
2. By October 15, 2018	General Manager	Complete 360* feedback evaluations for all managers.		X		Evaluation service options under discussion
3. By October 15, 2018	Assistant General Manager	Incorporate facility staff into quarterly facility inspections to expand safety knowledge and provide more diverse feedback.	X			Incorporated field staff into quarterly safety inspections at of March 2018
4. By October 15, 2018	Finance and Administration Manager (HR Supervisor)	Establish a Supervisor/Manager Development Program.		X		Compiling current training practices and options prior to formalizing program

 <p>Report to the Board of Directors</p>	ITEM NO. 5
	N/A
	Finance and Administration Manager/Controller-Treasurer
	
Date: June 21, 2018	General Manager/CAO
From: Erika Trujillo, Clerk of the Board Patrick Mathews, General Manager/CAO	N/A
Title: Appointment to the Citizens Advisory Group	General Counsel

RECOMMENDATION

Staff recommends that the Board review the new Citizens Advisory Group nominee and make the appointment.

STRATEGIC PLAN RELATIONSHIP

The Citizens Advisory Group (CAG) was established during the 2013-16 Strategic Plan Goals to "Increase Public Access, Involvement, and Awareness of Salinas Valley Recycles (SVR) Activities," and "Complete Development of the Salinas Area Transfer Station and Materials Recovery Center."

In the 2016-19 Strategic Plan, the Board requested a review of the Group's terms, future appointments, and responsibilities under the goal to "Promote the value of SVR services and programs to the community."

FISCAL IMPACT

There is no fiscal impact.

DISCUSSION & ANALYSIS

In the last year a total of nine appointments and/or reappointments were made to the CAG. However, three resignations were also received during that same period. As of today, the committee has six members and we have received a new nomination for the City of Greenfield. The new nominee fulfills the qualifying criteria. See "Attachment 1" for an update of the appointment nominations made to date and attendance roster.

Staff will work with the appropriate Board members to assist with recruiting replacement CAG members for the remaining two vacancies.

BACKGROUND

At the August 22, 2013 meeting, the Board approved the following qualifying criteria for the selection of appointments to the CAG.

Qualifying criteria:

- 1) The appointee should be a resident of the appointing Board member's jurisdiction.
- 2) The appointee should have no direct contractual relationship with the Authority.
- 3) The Board should have final approval of all nominee appointments.

The CAG was created to have one appointee from each Authority Board Director.

Between November 2016 and May 2018, a total of twelve meetings have been held with the CAG being instrumental in providing input and perspective on Authority projects and activities. In particular, they worked with staff to complete the Salinas Area Materials Recovery Center Site Selection process, which lead the Board to initiate the Long-Term Facility Needs Project Environmental Impact Report (EIR) process under the California Environmental Quality Act (CEAQ) as well as preparation of full financial analyses and economic development benefits.

The group continues to provide ongoing review and comment for the Board and project staff on the reconsidered options and revised project for the Long-Term Facility Needs assessment, including a revised environmental impact report, long-range financial analysis and economic benefits study. Their roles will be to re-review and comment on components of revised draft documents prior to full release and to assist in tailoring the outreach and education efforts throughout the project review process to maximize public participation and understanding.

ATTACHEMNT(S)

1. List of Appointment Nominees to Citizens Advisory Group

ATTACHMENT 1

Citizens Advisory Group Nominations & Qualification Verification Updated 06/21/2018

	Appointing Director	Jurisdiction	Nominee	Application Received	Meets Qualifications	Staff Comments
1	Simon Salinas	County of Monterey	Paula Getzelman	10/17/13	YES	Re-appointed March 2017
2	John Phillips	County of Monterey	Grant Leonard	3/15/17	YES	Appointed March 2017
3	Tony Barrera	City of Salinas	VACANT	6/19/13		John Fair - Re-appointed March 2017 - Leave Date 9/27/17*
4	Kimbley Craig	City of Salinas	John Bailey	4/24/17	YES	Appointed May 2017
5	Gloria De La Rosa	City of Salinas	Janet Barnes	8/17/14	YES	Re-appointed March 2017
6	Robert Cullen	City of King	Daniel Raquinio	6/19/13	YES	Re-appointed March 2017
7	Liz Silva	City of Gonzales	George Worthy	06/23/17	YES	Appointed July 2017
8	Avelina Torrez	City of Greenfield	Marty H. Ramirez	2/16/17	YES	<i>New CAG member for June 2018 Board Appointment</i> Irene Garcia – Appointed April 2017 – Leave Date 09/2017
9	Christopher Bourke	City of Soledad	VACANT	12/28/17		Pervaiz Masih - Appointed January 2018 – Leave Date 5/10/2018*

NOTE: Qualifying criteria was approved 8/22/2013

Attendance:

CAG Member	Nov Dec 2016	Nov 2017	April 2017	May* 2017	Aug 2017	Sep 2017	Nov 2017	Jan 2018	Feb 2018	Mar 2018	April 2018	June 2018	Meetings Attended
Paula Getzelman	2	1	1	1	1	1	1	1	1	1	1	1	12
Grant Leonard		1				1	1				1	1	6
Janet Barnes	1	1				1	1			1		1	7
John Fair			1	1									2
John Bailey		1	1	1	1	1	1	1	1	1			8
Daniel Raquinio	2				1	1	1		1	1			7
Irene Garcia		1											1
George Worthy								1				1	2
Pervaiz Masih								1			1		2
Total	5	5	3	4	5	5	5	4	3	4	3		

*Public Information Meeting attendance in lieu of the monthly CAG meeting



Report to the Board of Directors

ITEM NO. 6

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Mandy Brooks, Resource Recovery Manager

Title: A Resolution Approving a Professional Services Agreement with AdManor, Inc. for Multi-Media Marketing Services in an Amount Not to Exceed \$100,000.

RECOMMENDATION

Staff recommends that the Board adopt the resolution.

This agreement with AdManor will continue to build and reinforce a consistent and positive brand image for the Authority (a.k.a. Salinas Valley Recycles) and promote the Authority's services and increase public education about recycling and waste reduction practices throughout the Salinas Valley community.

STRATEGIC PLAN RELATIONSHIP

The recommended action will assist the Authority in supporting the Strategic Plan Three-Year Goal to "Promote the Value of SVR Services and Programs to the Community" through print, broadcast, digital, and social media outlets.

FISCAL IMPACT

The approved FY 2018-19 budget includes \$100,000 for marketing services and media campaigns. The maximum amount of the professional services contract for fiscal year 2018-2019 will not exceed \$100,000. This agreement with AdManor will be for one year and allows for two (2) additional one (1) year extensions.

The Fee Schedule (Exhibit C) details the hourly rate by service and/or product. Based on AdManor's previous fee schedule, only the following four service fees are increasing; Copywriting/Editing, Voice Talent, Video Production – Editing, and Press-Media Relations. All other fees on the Fee Schedule remain the same and the overall budget remains the same as last year.

DISCUSSION & ANALYSIS

The current agreement with AdManor will terminate on June 30, 2018 with no further extensions remaining. As a result, a Request for Proposal (RFP) for Multi-Media Marketing Services was released on April 18, 2018 and closed on May 4, 2018. Two proposals were received from well-established, local marketing firms: Boots Road Group, LLC and AdManor, Inc.

A panel of four Authority Marketing Committee members evaluated and ranked each proposal based on merit and in accordance with selection criteria outlined in the RFP with

price negotiations only initiated with the firm selected as best qualified. The panel selected AdManor as the firm best positioned to perform the work required in the RFP.

AdManor has specialized experience in developing and producing multi-media campaigns to stimulate behavior change and increase public awareness & participation in waste reduction and recycling activities. They also have direct project **understanding with the Authority's previous** and current marketing campaigns which provides added value due to familiarity. Staff presented the selection process and determination to the General Manager, who concurred with the panel recommendation.

During the past fiscal year, Resource Recovery staff has continued to revise and produce print, digital, and radio ads for Holiday tree recycling, Tire Amnesty, and Composting Workshops. A new, comprehensive Household Hazardous Waste (HHW) brochure was also created and printed. Monthly recycling articles were developed and posted to the website in a blog format as well as submitted to the South County newspapers. The Salinas Californian notified the Authority in January that they were no longer willing to print the monthly column as the paper was changing their content direction. Staff is exploring other promotional opportunities for the monthly articles.

Over the past two years, the Marketing Committee has continued to work on the strategic plan objective to increase public awareness about our services and activities. This effort continued with the Market Research Study conducted at the end of 2017. The study results were presented to the Board at the January 18th meeting and will be used to help re-align the Salinas Valley Recycles marketing and branding strategy for next year to best focus resources that enable the most effective methods of public outreach and delivery of services.

The Marketing Intern position has also been a valuable addition to the Marketing plan; we have increased our social media presence by conducting boosted post campaigns through Facebook, Twitter, and Instagram. This has continued to be very successful in keeping people engaged and driving more “Likes”, “Impressions”, and “Followers” to our pages.

The Marketing Committee will work with AdManor to develop a FY18-19 Media Plan based on the Scope of Work and Services outlined in Exhibit B. Incorporating the results of the Market Research study, those projects and tasks may include the following:

- Continue branding of “SalinasValleyRecycles.org” **name** through website and social media outlets, etc.
- Continue promotion of programs and services through development and production of television, radio and digital/mobile media campaign
- Public Relations / Media Relations Press Release, including development of news articles to announce programs and public-interest news
- Updating website platform to be compatible with new laws and regulations effecting Public Agencies.

This contract will allow for continuity for the on-going branding of the Authority and the marketing and media work plans.

BACKGROUND

Since 1999, the Authority has contracted with marketing and public relations firms to promote components of the AB 939 Enhanced Services and to increase the overall awareness of **the Authority's services, programs**, and its mission, vision and values. The marketing services have focused on development of media plans and creating new ads and campaigns to reach target audiences.

Since 2008 AdManor has been **the Authority's** marketing and media consultant and was awarded the initial contract as a result of a competitive Request for Proposals for Marketing Services. In May 2016, the Board authorized an additional two-year professional services agreement with AdManor Inc., with the agreement ending June 30, 2018.

ATTACHMENT(S)

1. Resolution
2. Exhibit A – Professional Service Agreement
3. Exhibit B – Scope of Work and Services
4. Exhibit C – Fee Schedule

RESOLUTION NO. 2018 -

A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING
A PROFESSIONAL SERVICES AGREEMENT WITH ADMANOR, INC FOR MULTI-MEDIA
MARKETING SERVICES IN AN AMOUNT NOT TO EXCEED \$100,000

WHEREAS, a Request for Proposal was released on April 18, 2018 and two proposals were received; and,

WHEREAS, AdManor Inc., was selected as the best firm to perform the work relating to multi-media and marketing services.

THEREFORE, BE IT RESOLVED, BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY, that the General Manager/CAO is hereby authorized and directed for, and on behalf of, the Salinas Valley Solid Waste Authority to execute a Professional Services Agreement with AdManor Inc. for Mult-Media Marketing Services in an amount not to exceed \$100,000 as attached hereto and marked "Exhibit A."

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority at its regular meeting duly held on the 21st day of June 2018, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

Simon Salinas, President

ATTEST:

Erika Trujillo, Clerk of the Board



EXHIBIT A

AGREEMENT FOR PROFESSIONAL SERVICES BETWEEN SALINAS VALLEY SOLID WASTE AUTHORITY AND ADMANOR, INC. TO PROVIDE MULTI-MEDIA AND MARKETING SERVICES

This agreement, made and entered into this 21ST day of June, 2018 by and between the Salinas Valley Solid Waste Authority, a joint powers authority organized under the laws of the State of California (hereinafter "**Authority**"), and AdManor, Inc. (hereinafter "**Consultant**").

WHEREAS, Consultant represents that it is specially trained, experienced, and competent to perform the special services which will be required by this agreement; and

WHEREAS, Consultant is willing to render such professional services, as hereinafter defined, on the following terms and conditions,

NOW, THEREFORE, Consultant and Authority agree as follows:

1. Scope of Service

The project contemplated and the Consultant's services are described in Exhibit "B," attached hereto and incorporated herein by reference.

2. Completion Schedule

Consultant shall complete the consulting services described in Exhibit "B" by June 30, 2019 with an option to exercise two (2) additional one (1) year extensions at the sole discretion of the Authority.

3. Compensation

Authority hereby agrees to pay Consultant for services rendered to Authority pursuant to this agreement in an amount not to exceed the amount indicated in the payment schedule in, and in the manner indicated and in accordance with, Exhibit "C."

All wage scales shall be in accordance with applicable determinations made by the Director of the Department of Industrial Relations of the State of California, as provided by Article 2, Chapter 1, Division 2, Part 7 of the Labor Code of the State of California, commencing with Section 1771. In accordance with Section 1773.2 of said Labor Code, copies of the aforesaid determinations of the Director of the Department of Industrial Relations are to be on file at the Consultant's principal office. It shall be

mandatory for any Contractor or Consultant to whom a contract is awarded to pay not less than the applicable prevailing wage rate to all workers employed for the execution of the Contract.

4. Billing

Consultant shall submit to Authority an itemized invoice, prepared in a form satisfactory to Authority, describing its services and costs for the period covered by the invoice. Except as specifically authorized by Authority, Consultant shall not bill Authority for duplicate services performed by more than one person. Consultant's bills shall include the following information to which such services or costs pertain:

- A. Brief description of services performed;
- B. The date the services were performed;
- C. The number of hours spent and by whom;
- D. A brief description of any costs incurred;
- E. The Consultant's signature; and
- F. Reference to Authority's Purchase Order Number

In no event shall Consultant submit any billing for an amount in excess of the maximum amount of compensation provided in Section 3, unless authorized pursuant to Section 5 herein.

All such invoices shall be in full accord with any and all applicable provisions of this agreement.

Authority shall make payment for all undisputed portions on each such invoice within forty-five (45) days of receipt, provided, however, that if Consultant submits an invoice which is incorrect, incomplete, or not in accord with the provisions of this agreement, Authority shall not be obligated to process any payment for disputed portions of invoice to Consultant until forty-five (45) days after a correct and complying invoice has been submitted by Consultant.

5. Additional Services

It is understood by Authority and Consultant that it may be necessary, in connection with the project, for Consultant to perform or secure the performance of consulting and related services other than those set forth in Exhibit "B." Authority has listed those additional consulting services that could be anticipated at the time of the execution of the agreement as shown in Exhibit "B." If said additional services are requested by the Authority, Consultant shall advise Authority in writing of the need for additional services, and the cost of and estimated time to perform the services. Consultant shall not proceed to perform any such additional service until Authority has determined that such service is beyond the scope of the basic services to be provided by the Consultant, is required, and has given its written authorization to perform. Written approval for performance and compensation for additional services may be granted by the Authority's Chief Administrative Officer.

Except as hereinabove stated, any additional service not shown on Exhibit "B" shall require an amendment to this agreement and shall be subject to all of the provisions of this agreement.

6. Additional Copies

If Authority requires additional copies of reports, or any other material which Consultant is required to furnish in limited quantities as part of the services under this agreement, Consultant shall provide such additional copies as are requested, and Authority shall compensate Consultant for the actual costs of duplicating such copies.

7. Responsibility of Consultant

- A. By executing this agreement, Consultant agrees that Consultant is apprised of the scope of work to be performed under this agreement and Consultant agrees that said work can and shall be performed in a competent manner. By executing this agreement, Consultant further agrees that the Consultant possesses, or shall arrange to secure from others, all of the necessary professional capabilities, experience, resources, and facilities necessary to provide the Authority the services contemplated under this agreement and that Authority relies upon the professional skills of Consultant to do and perform Consultant's work. Consultant further agrees that Consultant shall follow the current, generally accepted professional standard of care to make findings, render opinions, prepare factual presentations, and provide professional advice and recommendations regarding the project for which the services are rendered under this agreement. Consultant shall have the right to reasonably rely on all information provided by Authority without independent verification.
- B. Consultant shall assign a single project director to have overall responsibility for the execution of this agreement for Consultant. Douglas Nolan is hereby designated as the project director for Consultant. Any changes in the Project Director designee shall be subject to the prior written acceptance and approval of the Authority's General Manager or designated representative.
- C. Recent changes in State law expand the definitions of work, including testing and survey work, for which prevailing wages may need to be paid on construction projects paid for with public funds. It is the Consultant's responsibility to inform itself of, and to comply at its sole expense with, all State law requirements governing the payment of prevailing wages.

8. Responsibility of Authority

To the extent appropriate to the project contemplated by this agreement, Authority shall:

- A. Assist Consultant by placing at his disposal all available information pertinent to the project, including but not limited to, previous reports, and any other data relative to the project. Nothing contained herein shall obligate Authority to incur any expense in connection with completion of studies or acquisition of information not otherwise in the possession of Authority.

- B. Make provisions for Consultant to enter upon public and private property as required by Consultant to perform his services.
- C. Examine all studies, reports, sketches, drawings, specifications, proposals, and other documents presented by Consultant, and render verbally or in writing as may be appropriate, decisions pertaining thereto within a reasonable time so as not to delay the services of Consultant.
- D. The Chief Administrative Officer or authorized designee shall act as Authority's representative with respect to the work to be performed under this agreement. Such person shall have the complete authority to transmit instructions, receive information, interpret, and define Authority's policies and decisions with respect to the materials, equipment, elements, and systems pertinent to Consultant's services. Authority may unilaterally change its representative upon notice to the Consultant.
- E. Give prompt written notice to Consultant whenever Authority observes or otherwise becomes aware of any defect in the project.
- F. Furnish approvals and permits from all governmental authorities having jurisdiction over the project and such approvals and consents from others as may be necessary for completion of the project.

9. Acceptance of Work Not a Release

Acceptance by the Authority of the work performed under this agreement does not operate as a release of Consultant from professional responsibility for the work performed.

10. Indemnification and Hold Harmless

Contractor shall indemnify and hold harmless and defend Authority, its directors, officers, employees, or authorized volunteers, and each of them from and against:

- A. Any and all claims, demands, causes of action, damages, costs, expenses, losses or liabilities, in law or in equity, of every kind and nature whatsoever for, but not limited to, injury to or death of any person including the Authority and/or Contractor, or any directors, officers, employees, or authorized volunteers of the Authority or Contractor, and damages to or destruction of property of any person, including but not limited to, the Authority and/or Contractor or their directors, officers, employees, or authorized volunteers, arising out of or in any manner directly or indirectly connected with the work to be performed under this agreement, to the extent caused by the negligence, recklessness and willful misconduct of the Consultant, its employees or subcontractors, and except the negligence or willful misconduct or active negligence of the Authority or its directors, officers, employees, or authorized volunteers;.
- B. Any and all actions, proceedings, damages, costs, expenses, penalties or liabilities, in law or equity, of every kind or nature whatsoever, arising out of, resulting from, or on account of the violation of any governmental law or regulation, compliance with which is the responsibility of Contractor;

- C. Any and all losses, expenses, damages (including damages to the work itself), reimbursement of reasonable attorneys' fees, and other costs, which any of them may incur to the extent caused by the negligent failure of Contractor to faithfully perform the work and all of the Contractor's obligations under the Contract.

With regard to any claim alleging Contractor's negligent performance of professional services, Contractor's defense obligation under this indemnity paragraph means only the reimbursement of reasonable defense costs to the proportionate extent of its actual indemnity obligation hereunder.

Contractor shall pay and satisfy any judgment, award, or decree that may be rendered against the Authority or its directors, officers, employees, or authorized volunteers, in any such suit, action or other legal proceeding that relates to indemnified acts to the extent of Contractor's responsibility therefor, and to the extent they are not covered by Contractor's insurance.

11. Insurance

- A. Consultant shall procure and maintain for the duration of the contract insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder by the Consultant, its agents, representatives, or employees.
- B. Coverage shall be at least as broad as:
1. Commercial General Liability (CGL): Insurance Services Office Form CG 00 01 or equivalent form covering CGL on an "occurrence" basis for bodily injury and property damage, including products-completed operations, personal injury and advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 aggregate.
 2. Automobile Liability: Insurance Services Office Form Number CA 0001 or equivalent form covering, Code 1 (any auto), or if Consultant has no owned autos, Code 8 (hired) and 9 (non-owned), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
 3. Workers' Compensation insurance as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.

C. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

Additional Insured Status

The Authority, its officers, officials, employees, and volunteers are to be covered as additional insureds on the auto policy with respect to liability arising out of automobiles owned, leased, hired or borrowed by or on behalf of the Consultant; and on the CGL policy with respect to liability arising out of work or operations

performed by or on behalf of the Consultant including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Consultant's insurance (at least as broad as ISO Form CG 20 10, 11 85 or both CG 20 10 and CG 23 37 forms if later revisions used).

Primary Coverage

For any claims related to this contract, the Consultant's insurance coverage (except professional liability) shall be primary insurance as respects the Authority, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the Authority, its officers, officials, employees, or volunteers shall be excess of the Consultant's insurance and shall not contribute with it. Any available insurance proceeds in excess of the specified minimum limits and coverage shall be available to the Authority and its indemnified parties. All policies referenced herein shall include primary and non-contributory coverage in favor of the Authority, either within the policy form or via **endorsement.**"

Notice of Cancellation

Each insurance policy required above shall state that coverage shall not be canceled, except with notice to the Authority. All insurance companies affording coverage shall issue an endorsement to their policy, committing them to provide thirty (30) days written notice by mail to the Salinas Valley Solid Waste Authority should the policy be canceled before the expiration date, or ten (10) days for cancellation for non-payment of premium.

Waiver of Subrogation

Consultant hereby grants to Authority a waiver of any right to subrogation which any insurer of said Consultant (except the professional liability insurer) may acquire against the Authority by virtue of the payment of any loss under such insurance. Consultant agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the Authority has received a waiver of subrogation endorsement from the insurer.

Deductibles and Self-Insured Retentions

Consultant shall be solely responsible for any and all deductibles and self-insured retentions.

Acceptability of Insurers

Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A-:VI, unless otherwise acceptable to the Authority.

Claims Made Policies

If any of the required policies provide coverage on a claims-made basis:

1. The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
2. Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of the contract of work.
3. If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Consultant must purchase "extended reporting" coverage for a minimum of five (5) years after completion of contract work.

Verification of Coverage

Consultant shall furnish the Authority with original certificates and amendatory endorsements or copies of the applicable policy language effecting coverage required by this clause. All certificates and endorsements are to be received and approved by the Entity before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Consultant's obligation to provide them. A statement on the insurance certificate which states that the insurance company will endeavor to notify the certificate holder, "but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents, or representatives" does not satisfy the requirements of herein. The Consultant shall ensure that the above-quoted language is stricken from the certificate by the authorized representative of the insurance company. The insurance certificate shall also state the limits of coverage required hereunder.

Consultant shall provide substitute certificate of insurance no later than ten (10) days after to the policy expiration date. Failure by the Consultant to provide such a substitution and extend the policy expiration date shall be considered default by Consultant.

Subcontractors

Consultant shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein.

Maintenance of insurance by the Consultant as specified in the agreement shall in no way be interpreted as relieving the Consultant of any responsibility whatever and the Consultant may carry, at its own expense, such additional insurance as it deems necessary.

The insurer (except the professional liability carrier) shall waive all rights of subrogation against the Authority, its directors, officers, employees, or authorized volunteers.

12. Access to Records

Consultant shall maintain all preparatory books, records, documents, accounting ledgers, and similar materials including but not limited to calculation and survey notes relating to work performed for Authority under this agreement on file for at least three (3) years following the date of final payment to Consultant by Authority. Any duly authorized representative(s) of Authority shall have access to such records for the purpose of inspection, audit, and copying at reasonable times during Consultant's usual and customary business hours. Consultant shall provide proper facilities to Authority's representative(s) for such access and inspection.

13. Assignment

It is recognized by the parties hereto that a substantial inducement to Authority for entering into this agreement was, and is, the professional reputation and competence of Consultant. This agreement is personal to Consultant and shall not be assigned by it without the prior express written approval of Authority. If the Consultant is a corporation or other business entity, a change of control (meaning a transfer of more than 20% of

the voting stock or equity interest in the entity) shall constitute an assignment requiring the Authority's prior consent.

Authority may assign this agreement, and its assignee shall have all of the rights, and be subject to all of the obligations, of Authority hereunder, and whenever an officer of Authority is referred to in this agreement, then the representative of the assignor exercising similar duties shall be deemed to be the person referred to.

14. Changes to Scope of Work

Authority may at any time and, upon a minimum of ten (10) days written notice, seek to modify the scope of basic services to be provided under this agreement. Consultant shall, upon receipt of said notice, determine the impact on both time and compensation of such change in scope and notify Authority in writing. The rate of compensation shall be based upon the hourly rates shown in Exhibit "C" of this agreement. Upon agreement between Authority and Consultant as to the extent of said impacts to time and compensation, an amendment to this agreement shall be prepared describing such changes.

Execution of the amendment by Authority and Consultant shall constitute the Consultant's notice to proceed with the changed scope.

15. Compliance with Laws, Rules, and Regulations

Services performed by Consultant pursuant to this agreement shall be performed in accordance and full compliance with all applicable federal, state, and local laws and any rules or regulations promulgated thereunder.

16. Licenses

If a license of any kind, which term is intended to include evidence of registration, is required of Consultant, its employees, agents, or subcontractors by federal or state law, Consultant warrants that such license has been obtained, is valid and in good standing, and that any applicable bond has been posted in accordance with all applicable laws and regulations.

17. Fiscal Considerations

The parties to this Agreement recognize and acknowledge that Authority is a political subdivision of the entities which it represents. As such, Authority is subject to the provisions of Article XVI, Section 18 of the California Constitution and other similar fiscal and procurement laws and regulations and may not expend funds for products, equipment or services not budgeted in a given fiscal year. It is further understood that in the normal course of Authority business, Authority will adopt a proposed budget for a given fiscal year.

In addition to the above, should the Authority during the course of a given year for financial reasons reduce, or order a reduction, in the budget for which services were agreed to be performed, pursuant to this paragraph in the sole discretion of the Authority, this Agreement may be deemed to be canceled in its entirety subject to payment for services performed prior to cancellation.

18. Interest of Public Official

No official or employee of Authority who exercises any functions or responsibilities in review or approval of services to be provided by Consultant under this Agreement shall participate in or attempt to influence any decision relating to this Agreement which affects personal interest or interest of any corporation, partnership, or association in which he/she is directly or indirectly interested; nor shall any such official or employee of Authority have any interest, direct or indirect, in this Agreement or the proceeds thereof.

19. Withholding (Form 730)

In accordance with changes in Internal Revenue Law, OASDI (Old Age, Survivors, & Disability Insurance) and income taxes may be withheld from any payments made to Consultant under the terms of this Agreement if Consultant is determined by the Authority not to be an independent contractor.

20. California Residency (Form 590)

All independent Consultants providing services to the Authority must file a State of California Form 590, certifying their California residency or, in the case of a corporation, certifying that they have a permanent place of business in California. The Consultant will be required to submit a Form 590 prior to execution of this agreement or Authority shall withhold seven (7) percent of each payment made to the Consultant during the term of this agreement. This requirement applies to any agreement/contract exceeding \$600.00.

21. Tax Payer Identification Number (Form W-9)

All independent Consultants or Corporations providing services to the Authority must file a Department of the Treasury Internal Revenue Service Form W-9, certifying their Taxpayer Identification Number.

22. Independent Contractor

It is expressly understood and agreed by both parties that Consultant, while engaged in carrying out and complying with any of the terms and conditions of this agreement, is an independent contractor and not an employee of the Authority. Consultant expressly warrants not to represent, at any time or in any manner, that Consultant is an employee, agent, or servant of the Authority.

23. Exhibits Incorporated

All exhibits referred to in this agreement and attached to it are hereby incorporated in it by this reference. In the event there is a conflict between any of the terms of the agreement and any of the terms of any exhibit to the agreement, the terms of the agreement shall control the respective duties and liabilities of the parties.

24. Integration and Amendment

This agreement represents the entire understanding of Authority and Consultant as to those matters contained herein. No prior oral or written understanding shall be of any force or affect with respect to those matters contained herein. No prior oral or written understanding shall be of any force or affect with respect to those matters covered in it. This agreement may not be modified or altered except by amendment in writing signed by both parties.

25. Jurisdiction

This agreement shall be administered and interpreted under the laws of the State of California. Jurisdiction of litigation arising from this agreement shall be in the State of California in the County of Monterey.

26. Severability

If any part of this agreement is found to be in conflict with applicable laws, such part shall be inoperative, null and void in so far as it is in conflict with said laws, but the remainder of the agreement shall continue to be in full force and effect.

27. Notice to Proceed; Progress; Completion

Upon execution of this agreement by both parties, Authority shall give Consultant written notice to proceed with this work. Such notice may authorize Consultant to render all of the services contemplated herein, or such portions or phases as may be mutually agreed upon. In the latter event, Authority shall, in its sole discretion, issue subsequent notices from time to time regarding further portions or phases of the work. Upon receipt of such notices, Consultant shall diligently proceed with the work authorized and complete it within the agreed time period specified in said notice.

28. Ownership of Documents

Title to all documents, drawings, specifications, data, reports, summaries, correspondence, photographs, computer software, video and audio tapes, and any other materials with respect to work performed under this agreement shall vest with Authority at such time as Authority has compensated Consultant, as provided herein, for the services rendered by Consultant in connection with which they were prepared. Authority agrees to hold harmless and indemnify the Consultant against all damages, claims, lawsuits, and losses of any kind including defense costs arising out of any use of said documents, drawings, and/or specifications on any other project without written authorization of the Consultant.

29. Subcontractors

Consultant shall be entitled, to the extent determined appropriate by Consultant, to subcontract any portion of the work to be performed under this agreement. Consultant shall be responsible to Authority for the actions of persons and firms performing subcontract work. The subcontracting of work by Consultant shall not relieve Consultant, in any manner, of the obligations and requirements imposed upon Consultant by this agreement. All subcontractors shall comply with the insurance requirements in Section 11 as if they were the Consultant.

30. Dispute Resolution

A. MEDIATION

In the event of any dispute, claim, or controversy among the parties arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, the parties shall submit the dispute to the Judicial Arbitration and Mediation Service (JAMS) for non-binding mediation. The parties will cooperate with JAMS and with one another in selecting a mediator from the JAMS panel of neutrals, and in promptly scheduling the mediation proceedings. The mediation shall take place in Salinas, California. The parties covenant that they will participate in the mediation in good faith, and that they will share equally in its costs. All offers, promises, conduct and statements, whether oral or written, made in the course of the mediation by any of the parties, their agents, employees, experts and attorneys, and by the mediator or any JAMS employees, are and shall be, confidential, privileged, and inadmissible for any purpose, including impeachment, in any arbitration or other proceeding involving the parties, provided that evidence that is otherwise admissible or discoverable shall not be rendered inadmissible or non-discoverable as a result of its use in the mediation. If the dispute is not resolved within 30 days from the date of the submission of the dispute to mediation (or such later date as the parties may mutually agree in writing), either party may submit the dispute, claim or controversy to binding arbitration as provided in this Agreement, or litigation, as the parties agree. The mediation may continue, if the parties so agree, after the appointment of the arbitrators. Unless otherwise agreed by the parties, the mediator shall be disqualified from serving as arbitrator in the case. The pendency of a mediation shall not preclude a party from seeking provisional remedies in aid of the arbitration from a court of appropriate jurisdiction, and the parties agree not to defend against any application for provisional relief on the ground that a mediation is pending.

B. ARBITRATION

Any dispute, claim, or controversy arising out of or relating to this Agreement or the breach, termination, enforcement, interpretation or validity thereof, including the determination of the scope or applicability of this agreement to arbitrate, shall be determined by binding arbitration in Salinas, California before three arbitrators. The arbitration shall be administered by JAMS pursuant to its Comprehensive Arbitration Rules and Procedures. The provisions of California Code of Civil Procedure, section 1283.05, as well as any amendments or revisions thereto, are incorporated into this agreement. Depositions may be taken and discovery may be obtained in any arbitration under this agreement in accordance with said statute or any amendment thereto. Judgment on the **arbitrator's award may be entered in any court having jurisdiction. This clause** shall not preclude any of the parties from seeking provisional remedies in aid of arbitration from a court of appropriate jurisdiction. This arbitration clause is subject to the limitation in subsection C below.

C. CLAIMS AGAINST THE AUTHORITY; STATUTE OF LIMITATIONS

Any claims for relief against the Authority shall be subject to the claims requirements of Government Code Section 905 *et seq.* **and the Authority's Ordinance Code Article 3.04** and must be submitted to arbitration or litigation within the applicable statutes of limitations governing civil actions in California, or will otherwise be barred. The arbitrators shall be without jurisdiction to hear or

determine claims barred by the statute of limitations. This provision shall be enforced by the Superior Court of Monterey County or any other court of competent jurisdiction.

31. Termination

- A. In the event that it is determined by the Authority to terminate this agreement, the Authority:
 - 1. Shall give Consultant written notice that in the Authority's opinion the conduct of the Consultant is such that the interests of the Authority may be impaired or prejudiced, or
 - 2. Upon written notice to Consultant, may for any reason whatsoever, terminate this agreement.
- B. Upon termination, Consultant shall be entitled to payment of such amount as fairly compensates Consultant for all work satisfactorily performed up to the date of termination based upon hourly rates shown in Exhibit "C," except that:
 - 1. In the event of termination by the Authority for Consultant's default, Authority shall deduct from the amount due Consultant the total amount of additional expenses incurred by Authority as a result of such default. Such deduction from amounts due Consultant are made to compensate Authority for its actual additional cost incurred in securing satisfactory performance of the terms of this agreement, including but not limited to, costs of engaging other consultants for such purposes. In the event that such additional expenses shall exceed amounts otherwise due and payable to Consultant hereunder, Consultant shall pay Authority the full amount of such expense, but only to the extent caused by its negligence. In the event that this agreement is terminated by Authority for any reason, Consultant shall:
 - (a) Upon receipt of written notice of such termination promptly cease all services on this project, unless otherwise directed by Authority; and
 - (b) Deliver to Authority all documents, data, reports, summaries, correspondence, photographs, computer software, video, and audiotapes, and any other materials provided to Consultant or prepared by or for Consultant or the Authority in connection with this agreement. Such material is to be delivered to Authority whether in completed form or in process; however, notwithstanding the provisions of Section 23 herein, Authority may condition payment for services rendered to the date of termination upon Consultant's delivery to the Authority of such material.
- C. In the event that this agreement is terminated by Authority for any reason, Authority is hereby expressly permitted to assume this project and complete it by any means, including but not limited to, an agreement with another party.
- D. The rights and remedy of the Authority provided by under this section are not exclusive and are in addition to any other rights and remedies provided by law

or appearing in any other section of this agreement.

- E. Consultant may terminate this Agreement upon 30 days notice in the event of non-payment or other material breach by Authority.

32. Audit and Examination of Accounts

- A. Consultant shall keep and will cause any assignee or subcontractor under this agreement to keep accurate books of record in account, in accordance with sound accounting principles, which records pertain to services to be performed under this agreement.
- B. Any audit conducted of books and records and accounts shall be in accordance with generally accepted professional standards and guidelines for auditing.
- C. Consultant hereby agrees to disclose and make available any and all information, reports, or books of records or accounts pertaining to this agreement to Authority and any local, State or Federal government that provides support funding for this project.
- D. Consultant hereby agrees to include the requirements of subsection (B) above in any and all contracts with assignees or consultants under his agreement.
- E. All records provided for in this section are to be maintained and made available throughout the performance of this agreement and for a period of not less than three (3) years after full completion of services hereunder, except that any and all such records which pertain to actual disputes, litigation, appeals, or claims shall be maintained and made available for a period of not less than three (3) years after final resolution of such disputes, litigation, appeals, or claims.

33. Extent of Agreement

This agreement represents the entire integrated agreement between Authority and Consultant and supersedes all prior negotiations, representations, understandings, or agreements between the parties either written or oral.

Notices

- A. Written notices to the Authority hereunder shall, until further notice by Authority, be addressed to:

Via Mail
Salinas Valley Solid Waste Authority
Attn: Mr. R. Patrick Mathews,
General Manager/CAO
128 Sun Street, Suite 101
Salinas, CA 93901

Hand Delivered
Salinas Valley Solid Waste Authority
Attn: Mr. R. Patrick Mathews,
General Manager/CAO
128 Sun Street, Suite 101
Salinas, CA 93901

- B. Written notices to the Consultant shall, until further notice by the Consultant, be addressed to:
Company: Rock Steady Juggling
Name: Douglas Nolan
Address: PO Box 662, El Granada, CA 94018
- C. The execution of any such notices by the Chief Administrative Officer or Assistant General Manager representative of the Authority shall be effective as to Consultant as if it were by resolution or order of the Authority Board, and Consultant shall not question the authority of the Chief Administrative Officer or Assistant General Manager to execute any such notice.
- D. All such notices shall either be delivered personally to the other party's designee named above, or shall be deposited in the United States Mail, properly addressed as aforesaid, postage fully prepaid, and shall be effective the day following such deposit in the mail.

34. Nondiscrimination

During the performance of this agreement, Consultant shall not discriminate against any employee or applicant for employment because of race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years), or disability. Consultant shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, ancestry, creed, sex, national origin, familial status, sexual orientation, age (over 40 years), or disability.

35. Conflict of Interest

Consultant warrants and declares that it presently has no interest, and shall not acquire any interest, direct or indirect, financial or otherwise, in any manner or degree which will render the services required under the provisions of this agreement a violation of any applicable state, local, or federal law. Consultant further declares that, in the performance of this agreement, no subcontractor or person having such an interest shall be employed. In the event that any conflict of interest should nevertheless hereinafter arise, Consultant shall promptly notify Authority of the existence of such conflict of interest so that Authority may determine whether to terminate this agreement. Consultant further warrants its compliance with the Political Reform Act (Government Code section 81000 et seq.) that apply to Consultant as the result of Consultant's performance of the work or services pursuant to the terms of this agreement.

36. Headings

The section headings appearing herein shall not be deemed to govern, limit, modify, or in any manner affect the scope, meaning, or intent of the provisions of this agreement.

37. Multiple Copies of Agreement

Multiple copies of this agreement may be executed but the parties agree that the agreement on file in the office of the Clerk of the Authority Board is the version of the

agreement that shall take precedence should any differences exist among counterparts of the documents.

IN WITNESS THEREOF, the parties hereto have made and executed this Agreement on the date first above written.

SALINAS VALLEY SOLID WASTE AUTHORITY:

APPROVED AS TO FORM:

R. Patrick Mathews
General Manager/CAO

Thomas M. Bruen
Authority General Counsel

ATTEST:

Erika J. Trujillo
Clerk of the Board

CONSULTANT: AdManor, Inc.

Signature

Printed Name

Title

Attachments:

Exhibit B Scope of Work and Services
Exhibit C Fee Schedule

Exhibit B - Scope of Work and Services

Communications are a vital part of the agency's ability to serve you and understand your evolving needs. We do not charge by the hour for regular communications so you are not inhibited from sharing openly with us. In fact, we have been providing monthly in-person consultations and bi-monthly phone consultations regularly without charge.

3. Scope of Work and Services

1.0 SCOPE OF WORK

1.1 – 1.2 Research & Development of Outreach Plan

AdManor, Inc. will work with the Marketing Committee and Diversion/Recycling group to develop and implement multi-media concepts and promotions that support strategic goals and provide the highest opportunity for waste reduction and recycling.

We will seek and study available data to develop an effective outreach plan that identifies target audiences and analyzes their motivations related to your desired outcomes, to create messages and strategies that increase community participation and behavior changes. This includes but is not limited to your Market Research Survey, media research and ratings, cultural data, consumer trends and our knowledge of other public agency approaches to identify the most effective methods of media and public outreach, and audience attitudes toward waste reduction, recycling and solid waste services in the Salinas Valley.

Once resources, audiences and goals have been identified, we will develop an integrated media and communications plan to maximize all available resources (such as budget for media and campaign development, hauler relationships/outreach outlets, truck fleets for signage, social audiences, lists, community and business relationships, staff, Board members, scheduled events, etc.). It will outline the annual marketing strategies and tactics that may be implemented to achieve the marketing objectives delineated in adopted Strategic Goals, fulfillment of CalRecycle grant-funded programs, integrate principles of Community Based Social Marketing, and desired outcomes, actions and behaviors to utilize SVSWA services.

We will issue RFPs to media, evaluate the opportunities provided, and present recommendations to the decision-makers. Based on your

feedback, we will negotiate final contracts with added value, build calendars/schedules, and proactively implement the adopted plan. We approach the annual plan as a dynamic document, adjusting to meet changes in the marketplace, SVSWA programs, changes initiated by SVSWA and its Board of Directors, and partner organization developments.

All work will be done contingent upon receiving explicit approval of messages, methods and expenditures from SVSWA (authorized decision-makers).

Wherever possible, measures of success will be identified to help in the evaluation of the marketing efforts, and gauge return on investment. They may include:

- Visits to the website www.SalinasValleyRecycles.org, and click-through activity to specific pages
- Direct responses to a specific call to action such as:
 - Recycle your tires
 - Recycle your Christmas/holiday tree
 - Bring us your HHW
 - Recycle e-waste, metal or other commodities
 - Sign a pledge
 - Redeem a coupon
 - Drop and swap
 - Sort and save
 - Recycle right (measured through contamination)
 - Visit our website
 - Download our app
 - Bring your recycling and disposal items to one of our three facilities
- Inquiries; phone calls, emails, web forms
- Participants in events or activities
- Impressions in media
- Tons, other measures (recycling diversion, self-haul, etc.)
- Reduced contamination
- Increased HHW drop off
- Increased traffic (car count) at facilities

AdManor will continue to build and reinforce a consistent and positive brand image of SVSWA for name recognition, locations and awareness

about the services offered, while indicating how the organization benefits the communities it serves.

1.3 Print Media

Print media may be utilized for publicizing articles, and advertising to inform and engage participation in SVSWA programs. Other types of print may include collateral such as flyers, brochures, signage and other tangible materials that support SVSWA's messaging needs.

AdManor will develop content and copy/themes, translate to Spanish, design and deliver to meet deadlines and goals. As needed, we will also develop print specifications and manage print production from conception to completion. Production may include acquisition of stock photos, staging of professional photography, graphic illustration, graphic design/layout, formatting and exporting for the proper deliverable(s).

1.4 Digital Media

AdManor will work with you to develop digital media content and strategies that engage audiences with SVSWA programs and messages. Digital media is particularly effective for targeting messages to specific audiences and identifying measure of interest for the messages.

Traditional media such as radio, print and television often have digital extensions that may be combined as a media mix to help reach their respective audiences with consistent messaging. For example, TV has on-demand TV options (over-the-top OTT TV) and mobile apps; newspapers have online publications and e-news; radio offers online streaming and mobile apps. Traditional TV and radio are still highly viable media, offering large audiences passive consumption and exposure to your messages. A combination of traditional and digital media can ensure your message is delivered to the greatest numbers of your audience.

We will create new content and utilize/adapt existing content when practical for all of your multi-media outreach needs; deliver to media according to the approved media plan and to meet all deadlines.

AdManor will develop content and copy/themes, translate to Spanish, design and deliver to meet deadlines and goals. Production may include

acquisition of stock photos, staging of professional photography, graphic illustration, graphic design/layout, video production, audio production, formatting and exporting for the proper deliverable(s).

For higher quality and higher concept video production, we will develop concepts/copy, scripts in English/Spanish and shot lists; identify locations and pre-production needs such as equipment, props, crew and talent; schedule shoots and coordinate talent; identify and develop all graphic needs; record audio (voice over, on-camera, sound effects, music); and post-production editing. Stock footage may be utilized when practical and available.

Graphic animation approaches may be utilized in lieu of (or in addition to) live action video. Similar approach will be utilized, replacing a video shoot/crew and talent with illustrated scenes and stories.

For social media and lower concept video production, a modified approach will be utilized to meet the needs of the campaign and budget constraints.

Some digital media partners can provide rich-media animation as added value, as they have for many of the SVSWA digital campaigns in FY 17-18. To take advantage of those resources, AdManor provides content/assets and direction to ensure a high-quality end result.

1.5 Press Releases

News stories published by news media can help deliver a more expansive message and information than many paid media options. There is an added implication of credibility and legitimacy that respected news outlets lend to your story, as well as being a cost-effective way to deliver complete who/what/where/why/how/when information to the news audience.

Proactively, AdManor can help you identify potential newsworthy stories, craft compelling news releases and schedule PR as an element of your outreach plan. We will utilize media relationships and free media opportunities (community calendars, etc.) to educate the public, promote positive messages about recycling and waste reduction, and SVSWA's image in the community.

Reactively, we can respond to timely events and developments in the news as opportunities or needs arise, to ensure the SVSWA perspective is

delivered along with information and news that helps the community.

Proactively or reactively, we will write Media Alerts, Press Releases, Calendar postings, Public Service Announcements (PSAs), etc. and create a timely newsworthy angle to appeal to editors, submit/pitch to the proper news media, and follow up as needed. Stories will be translated to Spanish and pitched to Spanish-language media.

1.6 Board Presentations

We will prepare and deliver compelling updates to your Board members and community to share the campaign efforts, impacts and outcomes.

When possible, we will compare current year to previous year information for consistent tracking and reporting of return on marketing investment.

1.7 Completion of Work July 2018-June 2020

We can approach the 2-year period with an overview plan, as well as breakdown each year into annual plans. Media is most effectively planned in 1-year periods to secure the best media rates and still remain flexible to adapt to SVSWA's evolving needs.

With the SVSWA goal of achieving a 75% diversion rate by 2020, it is a critical milestone for campaign and outreach activities leading to its culmination.

2.0 SCOPE OF SERVICES

2.1 Estimating

For each element of the outreach plan, we will provide a cost estimate to include project services and hours for each task required for completion.

A standard 2-3 revision and review cycles will be included in the estimated hours needed for completion, and accounted for in a project timeline designed to meet the goals and deadlines of the assignment.

2.2 Spanish Translation

All production projects will include Spanish translation and implementation unless otherwise indicated by SVSWA at the onset of the project.

Our approach is to finalize content (copy/message) in English before

AdManor, Inc. Response to RFP: Multi-Media Marketing Services

Printed on recycled post-consumer waste paper

completing a translation. This helps to minimize the translation review/editing process and associated costs. If the project is for a timed item such as a 30-second radio or television production, the original content may be edited (shortened) for time, and/or adapted for terminology that will be consistent with the SVSWA intent in Spanish.

We provide a localized translation for review, which in turn is reviewed and edited by SVSWA bilingual staff. If needed, we confirm the edited content with the translator prior to implementing into final production. Finalizing the translation before implementing into the production minimizes multiple editing to streamline the timeline and costs.

2.3 Draft Review/Approval

AdManor is committed to your satisfaction. We will provide draft proofs of scripts, layouts, etc. and revise as needed until we meet your final approval.

2.4 Final Files

Upon achieving your final approval via written response, we will export the final format(s) for deliverables appropriate to the medium, and deliver a copy to SVSWA and the media or printer.

2.5 Project Requirements

AdManor is practiced at meeting project specifications. We welcome your provided content and will pay close attention to requirements. We are familiar with recycled content paper stocks. When applicable we encourage printing the recycled content statement and FSC certified emblem on projects to raise awareness of our clients' sustainable purchasing practices.

Exhibit C - Fee Schedule

Authority Proposal Form and Fee Schedule

The undersigned offers and agrees to furnish all work, materials, equipment or incidentals which are subject to this Requests for Proposals at the prices stated, and in conformance with all plans, specifications, requirements, conditions and instructions of the Authority's Request for Proposals.

Service or Product Description	Hrs./Qty.	Cost Per Hr./Qty	Total Cost
Creative Development		\$125/hr.	
Copywriting / Editing		\$95/hr.	
Art Direction		\$125/hr.	
Graphic Design		\$95/hr.	
Illustration		\$110/hr.	
Graphic Animation		\$250/hr.	
Photography - Location Shoot		\$750/day	
Web Design / Programming		\$95/hr.	
Radio/Audio Production - Studio		\$175/hr.	
Voice Talent		\$250/spot/person	
Video Production - Editing		\$225/hr.	
Video Location Shoot		\$300/hr.	
Translation to Spanish		\$175/page	
Press Relations / Media Relations		\$125/hr.	
Market Research		\$75-125/hr.	
Market Study		Cost +10%	
Print Production		Cost +10%	
Media Buying - Commissioned Media		Gross Media Cost	
Media Buying - Non-Commissioned		\$125/hr.	
Strategic Planning		\$125/hr.	
Board Presentation / Travel		\$0	
Regular Meetings with SVSWA		\$0	
Subtotal			
Sales Tax			
TOTAL			

Optional Services:



Report to the Board of Directors

ITEM NO. 7

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Mandy Brooks, Resource Recovery Manager

Title: A Resolution Approving Amendment No. 2
Authorizing a One-Year Extension to the
Professional Services Agreement with ECS
Refining for the Hauling and Recycling of
Electronic Waste

RECOMMENDATION

Staff recommends that the Board adopt the resolution authorizing a professional services agreement with ECS Refining.

STRATEGIC PLAN RELATIONSHIP

The recommended action will assist the Authority in supporting the three-year Strategic Goal to fund and implement 75% diversion of waste from landfills and comply with SB 20.

FISCAL IMPACT

In FY 16/17, the Authority collected and recycled over 597 tons of electronic waste (TV and computer monitors, laptops, printers, keyboards, fax machines, etc.). For FY 17-18 year-to-date, the Authority has collected approximately \$95,713 in revenue from this contract with ECS Refining.

This continues to be one of the few contracts where revenue is consistently generated from the recovery of materials. The only revisions to the payment and fee schedule include the new handling and transportation fees for Johnson Canyon Landfill and Jolon Road Transfer Station. All other pricing and fees will remain the same over the next year of the contract.

DISCUSSION & ANALYSIS

The current amendment with ECS Refining terminates June 30, 2018 and there are two, one-year extensions remaining from the original agreement. The Authority has elected to exercise a one-year extension to guarantee payment and fee costs.

In May, the Authority was informed that ECS Refining's ownership filed for protection and restructure under Chapter 11 on April 24, 2018 to eliminate a hostile takeover from their investment bankers. ECS confirmed that all business after April 24, 2018 will not be affected by the restructure but the Authority does have one payment that is affected by the restructure.

Based on the Chapter 11 notice, staff contacted and met with two other qualified electronic waste recyclers. The release of a formal, competitive bid process was not feasible due to the timing of Chapter 11 filing notice and contract termination date. One of the vendors submitted an informal proposal and based on the evaluation of the services and payment and fee schedules, staff has determined that ECS Refining continues to be the preferred vendor to handle the Authority's electronic waste recycling needs. ECS has continued to provide services without interruption but staff will continue to closely monitor the program and payments considering ECS's restructuring.

To ensure continuous collection of electronic waste, it is recommended that the Board adopt the resolution authorizing amendment No. 2 of the Professional Services Agreement to ECS Refining for a one-year extension and will terminate June 30, 2019.

BACKGROUND

In August of 2001, the California Department of Toxic Substances classified computers and television sets as hazardous materials and placed a ban on the landfilling of these electronic items. As with other hazardous materials, the Household Hazardous Waste staff continues to collect the material and Hope Services palletizes the television and monitors to prepare the materials for shipment.

Since June 2011, the Authority has had a professional service agreement with ECS Refining for electronic waste hauling and recycling at each of the Authority's three facilities. In March 2015, a competitive Request for Proposal (RFP) was released and awarded to ECS Refining. Staff is satisfied with ECS's performance and pricing as they continue to be able to accommodate our larger volumes of materials and unique processing requirements at our more-remote facility locations.

ATTACHMENTS

1. Resolution
2. Exhibit A – Amendment No. 2
3. Exhibit B – Payment & Fee Schedule

RESOLUTION NO. 2018 -

A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING AMENDMENT NO. 2 AUTHORIZING A ONE-YEAR EXTENSION TO THE PROFESSIONAL SERVICES AGREEMENT WITH ECS REFINING FOR ELECTRONIC WASTE HAULING AND RECYCLING SERVICES

WHEREAS, on May 20, 2015 the Salinas Valley Solid Waste Authority Board of Directors adopted Resolution No. 2015-05 approving the professional services agreement with ECS Refining for electronic waste hauling and recycling, terminating June 30, 2016; and,

WHEREAS, the agreement allows for four (4) one (1) year extensions to the contract; and,

WHEREAS, the Authority exercised two (2) of the one (1) year extensions; and,

WHEREAS, the Authority wishes to exercise one (1) of the one (1) year extensions remaining; and,

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY that the Chief Administration Officer is hereby authorized and directed for and on behalf of the Salinas Valley Solid Waste Authority to execute amendment No 2 authorizing a one-year extension to the professional services agreement with ECS Refining for Electronic Waste Hauling and Recycling attached hereto and marked "Exhibit A".

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority this 21st day of June 2018 by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

Simón Salinas, President

ATTEST:

Erika J. Trujillo, Clerk of the Board



EXHIBIT A

AMENDMENT NO. 2
FOR PROFESSIONAL SERVICES BETWEEN
SALINAS VALLEY SOLID WASTE AUTHORITY AND
ECS REFINING
TO PROVIDE ELECTRONIC WASTE HAULING
AND RECYCLING SERVICES

This amendment, made and entered into this 21st day of June, 2018 by and between the Salinas Valley Solid Waste Authority, a joint powers authority organized under the laws of the State of California (hereinafter "Authority"), and ECS Refining Texas, LLC dba ECS Refining (hereinafter "Consultant").

The Authority and Consultant entered into an Agreement on May 20, 2015. The initial term of the agreement expired June 30, 2016 and Amendment No. 1 expires on June 30, 2018. All terms of the aforementioned agreement will continue in force with the exception of the following changes:

1. Completion Schedule

The Authority and Consultant hereby mutually agree to extend the agreement for an additional one-year term effective July 1, 2018 and ending June 30, 2019. This schedule may be extended by mutual agreement of both parties for one (1) additional one (1) year extension.

2. Compensation

Authority hereby agrees to pay Consultant for services rendered to Authority pursuant to this agreement from and after July 1, 2018 in an amount not to exceed the amount indicated in the payment schedule in, and in the manner indicated and in accordance with, "Exhibit B."

IN WITNESS THEREOF, the parties hereto have made and executed this Amendment No. 2 on the date first above written.

SALINAS VALLEY SOLID WASTE AUTHORITY:

APPROVED AS TO FORM:

R. Patrick Mathews
General Manager/CAO

Thomas M. Bruen
Authority General Counsel

ATTEST:

Erika Trujillo
Clerk of the Board

CONSULTANT: ECS Refining Texas, LLC dba ECS Refining

Signature

Printed Name

Title

Attachment:
Exhibit B Payment & Fee Schedule

Exhibit B - Payment & Fee Schedule

ECS REFINING

Recycling & Asset Management Solutions

STATEMENT OF WORK FOR:

Salinas Valley Solid Waste

PURCHASER CODE 121
COLLECTOR # n/a Under ECS # 113109
HANDLER n/a

Dated: May 4, 2018
Account Executive: Deborah Gullette

CUSTOMER INFORMATION

Type of Client: Collector/Recycler **ECS Location:** ECS CA

PICK-UP LOCATION

NAVISION ACCT #: ECR21957/ECR21958/ECR21959
ADDRESS 1
ADDRESS 2
CITY
STATE **ZIP**

BILLING ADDRESS

NAVISION PAY-TO ACCT #: ECRE# 21955
ADDRESS 1 128 Sun Street, Suite 101
ADDRESS 2
CITY Salinas
STATE CA **ZIP** 93901

PICK-UP CONTACT:

NAME: David Roel
PHONE #: 831-424-5520
FAX #: 831-424-5522
EMAIL: davidroel@svswa.org

MAIN CONTACT:

NAME: Mandy Brooks
PHONE #: 831-775-3004
FAX #: 831-755-1322
EMAIL: mandyb@svswa.org

There are multiple pick-up addresses for this billing address: Yes

To Receive Automatic Receiving Acknowledgements list email addresses:

davidroel@svswa.org, mandyb@svswa.org

PRICING TERMS:

Pricing is based on the State recovery fees and fair market value. ECS Refining reserves the right to change pricing based on changes in both statewide recovery fees and fair market value at any time. ECS Refining reserves the right to apply a commodity surcharge/discount to all end-of-life materials.

ECS REFINING SUSTAINABLE RECYCLING MANAGEMENT POLICY - DATA SECURITY SERVICES:

If an electronic device is to be remarketed for reuse, data stored in the device will be sanitized in accordance with the NIST 800-88 Guidelines for Media Sanitation. Depending upon the device, this service may be provided by an audited third party vendor. Data storage devices that are deemed unmarketable or fail operational tests will be destroyed. Data storage devices contained in electronic scrap shipped to ECS Refining with specific written instructions for destruction and recycling will be destroyed by shredding. Liability for data security services is limited to the coverage provided by our liability insurance policy.

PROVISIONS:

This agreement supercedes any and all other agreements, whether oral, written or implied, between parties and constitutes the entire agreement between them with respect to the subject matter. No modification or amendment of the Agreement shall be binding unless executed in writing by all of the parties.

Customer has binding contract terms and/or MSA's in addition to this signed SOW:

AGREED TO:

CLIENT

NAME:
TITLE/POSITION:
DATE:

ACCEPTED BY:

ECS REFINING, LLC

NAME:
TITLE/POSITION:
DATE:

SIGNATURE

SIGNATURE

Salinas Valley Solid Waste

[illegible]

NET 30

NOTES:

Pricing is valid for 2 years starting on date SOW is signed.

Pick up Service Fee:	
Pallet Service Fee:	NA
Gaylord Service Fee:	NA
Shrink Wrap Price:	NA

Client may sort material into gaylords, pallets or other approved container by one material type per container
ECS Refining will pick-up material in this contract from client's location
ECS Refining will provide client w/ necessary data to complete Annual DTSC Report & Net Cost Report for CIWMB
Client may sort material into gaylords, pallets or other approved container by one material type per container
Client must provide e-waste material training to all employees handling this type of equipment

Transportation Fees: 53ft trailers (only in Salinas): \$39.95
53ft trailers (at Gonzales or King City): \$89.95
Bobtail service (at Gonzales or King City): \$250
Rolloff: \$250.00
Trailer fee \$125.00 month for those not turning at least 2 months
Sorting Fee \$75.00 hour



Report to the Board of Directors

ITEM NO. 8

Finance and Finance
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Patrick Mathews, General Manager/CAO

Title: A Resolution Approving Temporary Increase in General Manager/CAO Spending Limits to Facilitate Ongoing Construction of Organics Infrastructure July/August 2018

RECOMMENDATION

The Executive Committee recommends that the Board adopt the resolution authorizing a temporary increase in the General Manager/CAO spending limits to \$150,000 per contract for the period of Board recess of June 21-August 16, 2018, for construction or purchase related to the Expanded Organics Facility Project.

STRATEGIC PLAN RELATIONSHIP

The recommended action supports SVRs goal to "Select and Implement Facilities and Programs that lead to Achievement of at least 75% Waste Diversion".

FISCAL IMPACT

This action has no fiscal impact and is funded through a grant from CalRecycle to expand and enhance our organics recovery efforts under SB 1383.

DISCUSSION & ANALYSIS

The Board is on recess for the month of July and does not reconvene until August 16, 2018. Construction of the expanded organics processing infrastructure needs to be complete before the beginning of the rainy season and requires a temporary amendment to section 3.01.130 of the Authority Code to extend spending authority during the Board's recess.

The attached resolution temporarily authorizes the Chief Administration Officer or his delegate to enter into such contracts where the amount of the contract does not exceed \$150,000 subject to the following conditions:

- The contract is for construction or purchase of any or all portions of the expanded organics processing infrastructure.
- The competitive bid requirements outlined in the Authority Code have been followed.
- There is adequate funding remaining in the CalRecycle Grant for this project.
- The award must happen prior to the August 16, 2018 Board meeting to keep the project on schedule.
- Any contracts awarded using this amendment must be reported to the Board at the August 16, 2018 Board Meeting.

BACKGROUND

Section 3.01.130 of the Authority Code authorizes the Chief Administrative Officer to enter into such contracts where the amount of the contract does not exceed \$50,000.00, provided there existed an unencumbered appropriation in the fund account against which the expense is to be charged. Section 3.01.150 of the Authority Code allows for waiving any provision of this Article when deemed in the best interests of the Authority. As the Board of Directors will be in recess from June 22 to August 16, 2018, a temporary increase in the spending limit is needed to keep project on schedule during the recess and to allow completion of construction before the winter season.

ATTACHMENT(S)

1. Resolution

RESOLUTION NO. 2018-

A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE APPROVING TEMPORARY INCREASE IN GENERAL MANAGER/CAO SPENDING LIMITS TO FACILITATE ONGOING CONSTRUCTION OF ORGANICS INFRASTRUCTURE JULY/AUGUST 2018

WHEREAS, Section 3.01.130 of the Authority Code authorizes The Chief Administrative Officer to enter into such contracts where the amount of the contract does not exceed \$50,000.00, provided there existed an unencumbered appropriation in the fund account against which the expense is to be charged; and

WHEREAS, the Authority needs to ensure that construction for the expanded organics processing infrastructure occurs before the beginning of the rainy season; and

WHEREAS, the Board is on recess for the month of July and does not reconvene until August 16, 2018; and

WHEREAS, Section 3.01.150 of the Authority Code allows for waiving any provision of this Article when deemed in the best interests of the Authority; and,

NOW, THEREFORE, BE IT RESOLVED, by the Board of Directors of the Salinas Valley Solid Waste Authority, that the construction for the expanded organics processing infrastructure needs to occur before the beginning of the rainy season and requires a temporary amendment to section 3.01.130 of the Authority Code; and,

BE IT FURTHER RESOLVED, that the Chief Administration Officer or his delegate is hereby authorized to enter into such contracts where the amount of the contract does not exceed \$150,000 subject to the following conditions:

- The contract is for construction of any or all portions of the expanded organics processing infrastructure.
- The competitive bid requirements outlined in the Authority Code have been followed.
- There is adequate funding remaining in the CalRecycle Grant for this project.
- The award must happen prior to the August 16, 2018 Board meeting to keep the project on schedule.
- Any contracts awarded using this amendment are reported to the Board at the August 16, 2018 Board Meeting.

BE IT FURTHER RESOLVED, that the amendment of this section of the Authority Code expires effective August 16, 2018, and any contracts awarded on or after this date must adhere to the Authority Code.

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority at a regular meeting duly held on the 21st day of June 2018, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

ATTEST:

Simon Salinas, President

Erika J. Trujillo, Clerk of the Board



Report to the Board of Directors

ITEM NO. 9

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Ray Hendricks, Finance Manager

Title: A Resolution Approving Amendment No. 2 to the Professional Services Agreement with CH2M Hill Engineers, Inc. for the Long-range Financial Model

RECOMMENDATION

Staff recommends that the Board adopt the resolution.

STRATEGIC PLAN RELATIONSHIP

The recommended action partially completes the objective, "Provide the Board with Recommendations to Restart the Long-Term Facility Needs Environmental Impact Report and other due diligence activities," under goal B, "Select and implement facilities and programs that lead to the achievement of at least 75% waste diversion.

FISCAL IMPACT

The updated scope of work is for \$66,615, an increase of \$10,560. A contingency had been included in the original requested budget, and is sufficient to cover the additional work.

DISCUSSION & ANALYSIS

On June 16, 2016, the Board approved an agreement in the amount of \$56,055 to retain CH2M Hill to provide a Long-range Financial Model. When added to the Environmental Impact Report of the Long-Term Facility Needs and the Economic Impact Study, it will provide the Board with the information necessary to make decisions on the long-term path of Salinas Valley Solid Waste Authority.

The initial contract had a scope of work of \$56,055. Much of the work had been completed, and the project was on hold awaiting information from CEQA. However, the elimination of Sala Road and subsequent change to the scope for CEQA requires additional consultant time. The updated scope of work is for \$66,615, an increase of \$10,560. A contingency had been included in the original requested budget amount, and is sufficient to cover the additional expense.

BACKGROUND

In 2005, the Board of Directors set the goal to divert 75% of landfill waste from the waste stream by 2015. The State of California has since adopted a similar diversion goal of 75% diversion from landfills by 2020 as enacted by AB 341 in 2011.

At the July 30, 2015 retreat, SVR Board of Directors directed staff to prepare a Request for Proposals (RFP) for long range Financial Modeling of all the approved project options currently under environmental review. The RFP documents were approved by the Board at the December 17, 2015 Board Meeting. At the February 29, 2016 retreat, SVR Board of Directors directed staff to release the RFP and select a vendor to complete the work. Staff received one proposal from CH2M Hill Engineers on April 28, 2016. The Board approved an agreement in the amount of \$56,055 on June 16, 2016 to retain CH2M Hill to provide a Long-range Financial Model. Much of the work had been completed, and the project was on hold awaiting information from CEQA. However, the elimination of Sala Road and subsequent change to the scope for CEQA requires additional consultant time.

ATTACHMENT(S)

1. Resolution
2. Exhibit A

RESOLUTION NO. 2018 -

A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING
AMENDMENT NO. 2 TO THE PROFESSIONAL SERVICES AGREEMENT WITH
CH2M HILL ENGINEERS, INC. FOR THE LONG-RANGE FINANCIAL MODEL

WHEREAS, on June 16, 2016, the Board of Directors approved a professional services agreement with CH2MHill Engineers, Inc. for a long-range financial; and,

Whereas, on June 22, 2017, Amendment No. 1 was executed to extend the initial term of the agreement from June 30, 2017 to December 31, 2018 to allow sufficient time to complete the services; and,

WHEREAS, on December 21, 2017 the Board terminated the Option and Purchase Agreement for the Sala Road property and subsequent change to the scope for the California Environmental Quality Act and requires additional consultant time; and,

WHEREAS, the contingency included in the original budget is sufficient to cover the updated scope of work; and,

NOW THEREFORE, BE IT RESOLVED, BY THE BOARD OF DIRECTORS OF THE SALINAS VALLEY SOLID WASTE AUTHORITY, that the General Manager/CAO is hereby authorized and directed for, and on behalf of, the Salinas Valley Solid Waste Authority to execute Amendment No. 2 to the Professional Services Agreement with CH2M HILL Engineers, Inc. for a Long-Range Financial Model as attached hereto and marked "Exhibit A,"; and,

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority at its regular meeting duly held on the 22nd day of June 2018, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

ATTEST: _____
Erika J. Trujillo, Clerk of the Board

Simón Salinas, President



AMENDMENT NO. 2
OF THE PROFESSIONAL SERVICES AGREEMENT BETWEEN
SALINAS VALLEY SOLID WASTE AUTHORITY AND
CH2M HILL ENGINEERS, INC.
FOR
ECONOMIC IMPACT/BENEFITS STUDIES

This amendment is made and entered into this 21st day of June 2018, by and between the Salinas Valley Solid Waste Authority, a joint powers authority organized under the laws of the State of California (hereinafter "Authority"), and CH2M Hill Engineers, Inc. (hereinafter "Consultant").

All terms of the aforementioned agreement will continue in force with the exception of the following changes:

1. Completion Schedule

The Authority and the Consultant hereby mutually agree to extend the agreement term to June 30, 2019.

2. Compensation

The Authority and the Consultant hereby mutually agree to amend the payment schedule in an amount not to exceed the amount indicated in, and in accordance with, Exhibit "B."

IN WITNESS THEREOF, the parties hereto have made and executed this Agreement on the date first above written.

SALINAS VALLEY SOLID WASTE AUTHORITY:

APPROVED AS TO FORM:

R. Patrick Mathews, General Manager/CAO

Thomas M. Bruen, Authority General Counsel

ATTEST:

Erika J. Trujillo, Clerk of the Board

CONSULTANT: CH2M Hill Engineers, Inc.

Signature

Date

Printed Name/Title

Attachment:
Exhibit B - Fee Schedule

Exhibit B

PROPOSAL: LONG-RANGE FINANCIAL MODEL AND CUSTOMER RATE PROJECTIONS FOR SALINAS VALLEY SOLID WASTE AUTHORITY

5. Financial

Exhibit 2 provides a list of key project milestones for each task, assigned staff for each task with time allocation and hourly rates, and total costs for each task. The grand total of all task costs matches the total lump sum.

Exhibit 2. Staff Time Allocation, Hourly Rates, and Cost by Task

Task	Assigned Staff	Time Allocation	Hourly Rate	Task Costs
1 – Kick-off Meeting	Kevin McCarthy	12 hours	\$215	\$2,580
	Dan Pitzler	16 hours	\$215	\$3,440
	Lyndsey Lopez	4 hours	\$150	\$600
<i>Milestones for this task: Project Kick-off meeting.</i>				
2 – Data Collection and Analysis	Lyndsey Lopez	20 hours	\$150	\$3,000
	Kevin McCarthy	20 hours	\$215	\$4,300
	Dan Pitzler	8 hours	\$215	\$1,720
	Alex Shannon	4 hours	\$135	\$540
<i>Milestones for this task: No specific deliverable.</i>				
3 – Financial Model Development and Forecasting	Dan Pitzler	40 hours	\$215	\$8,600
	Alex Shannon	100 hours	\$135	\$13,500
	Kevin McCarthy	16 hours	\$215	\$3,440
	Lyndsey Lopez	4 hours	\$150	\$600
<i>Milestones for this task: One project meeting to review draft model, walk client through how to use tool, and identify any needed refinements to the model.</i>				
4 – Final Report	Kevin McCarthy	20 hours	\$215	\$4,300
	Dan Pitzler	24 hours	\$215	\$5,160
	Lyndsey Lopez	4 hours	\$150	\$600
	Alex Shannon	8 hours	\$135	\$1,080
<i>Milestones for this task: Attend SVSWA Board Meeting to make a presentation or assist with making a presentation on the final financial model and financial forecasts.</i>				
Amendment No. 2 – Update Scenarios and FY 18/19 Budget	Fatuma Yusuf	2 hours	\$180	\$360
	Dan Pitzler	20 hours	\$215	\$4,300
	Alex Shannon	40 hours	\$135	\$5,400
	Contract Support	2 hours	\$210	\$430
	Accounting/Contracts	1 hour	\$70	\$70
<i>Milestones for this task: No specific milestones.</i>				
Project Administration:	Accounting	16 hours	\$70	\$1,120
Project Expenses:				\$1,475
GRAND TOTAL (Lump-Sum Cost)				\$66,615



Report to the Board of Directors

ITEM NO. 10

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

General Counsel

Date: June 21, 2018

From: C. Ray Hendricks, Finance and Administration
Manager

Title: A Resolution Approving the Disposal and Service
Fees Effective July 1, 2018, Rescinding Resolution
No. 2018-11, and Approving the Use of the Rate
Stabilization Fund to Offset Green Waste Costs

RECOMMENDATION

The Executive Committee recommends Board discussion regarding the service fees effective July 1, 2018.

STRATEGIC PLAN RELATIONSHIP

This is a routine operational item. It does not directly relate to the Board's Strategic Plan.

FISCAL IMPACT

Approval of the proposed rate schedule will result in no increase in solid waste tipping fees due to an increased projected tonnage, an increase in organics, and an increase to the Transfer Station Surcharge of \$ 0.25. These items were all approved at the March 15, 2018 meeting. In addition to these increases, AB939 fees will need to increase by \$118,150 to fund the shortfall of expected revenue from Republic Services green waste processing rates.

DISCUSSION & ANALYSIS

Adjustment of AB939 Fee (Non-Disposal Programs)

The rates approved on March 15, 2018 were contingent on the City of Salinas allowing Republic Services to pass through the full cost of the Board approved organics program expansion and equalizing rates for all members. This would require phasing out the 2004 contract with Republic Services that provided for discounted green waste processing rates, set at a time when organics management was much simpler and lower cost, with fewer regulatory cost impacts. The City of Salinas decided not to allow for these pass throughs at this time pending review of the rate setting methodology for Republic Services.

To fully fund the green waste program and the budget, an increase of \$118,150 in AB939 fees is necessary. The discounted green waste contract with Republic Services has an escalator of 75% of CPI. The estimated revenue is calculated using the FY 2016-17 green waste tons. The rate stabilization fund was previously used to reimburse Republic for the additional costs of direct hauling to the landfill. This reimbursement provision is no longer in place, freeing up this one-time fund balance allocation to help reduce the AB 939

increase for FY 2018-19. The \$24,324 is the remaining balance in the fund. Following is the calculation for the green waste shortfall.

FY 2017-18 Rate	\$ 18.05
FY 2018-19 CPI (2.67%)	<u>0.48</u>
FY 2018-19 Rate	18.53
FY 2018-19 Proposed Rate	<u>28.00</u>
Subsidy Amount	9.47
FY 2016-17 greenwaste tons	<u>15,047</u>
	142,466
Less Rate Stabilization Fund	<u>(24,324)</u>
Revenue Shortfall	<u>\$ 118,142</u>

The following table represents the updated AB939 fees. This table includes the reallocation due to tonnage shifts as approved on March 15, 2018, as well as the additional \$118,142 in added AB939 fees.

	FY 2014-15	FY 2015-16	FY 2016-17	Total Tonnage FY 2015-17	Allocation Percentage	Annual AB939 Fee	Monthly AB939 Fee
Gonzales	2,953	3,191	3,412	9,557		50,859	4,238
Greenfield	6,030	6,233	6,604	18,867		103,121	8,593
Soledad	<u>6,493</u>	<u>6,836</u>	<u>7,136</u>	<u>20,465</u>		<u>110,830</u>	<u>9,236</u>
Tri Cities (Combined)	15,476	16,260	17,153	48,889	10.9%	264,810	22,068
King City	7,439	7,643	8,485	23,567	5.2%	127,652	10,638
Monterey	30,154	32,367	34,791	97,312	21.6%	527,096	43,925
Salinas	<u>91,950</u>	<u>91,518</u>	<u>96,838</u>	<u>280,306</u>	62.3%	<u>1,518,292</u>	<u>126,524</u>
	<u>145,019</u>	<u>147,789</u>	<u>157,267</u>	<u>450,074</u>		<u>2,437,850</u>	<u>203,155</u>

BACKGROUND

The rates and budget were approved on March 15, 2018 were contingent on the City of Salinas allowing Republic Services to pass through costs for a phase-out termination of their contract for discounted green waste rates. The City of Salinas decided not to allow for these pass throughs at this time.

ATTACHMENT(S)

1. Resolution
2. Exhibit A – Disposal Fees and Rates Schedule

RESOLUTION NO. 2018 –

A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY APPROVING THE DISPOSAL AND SERVICE FEES EFFECTIVE JULY 1, 2018, RESCINDING RESOLUTION NO. 2018-11, AND APPROVING THE USE OF THE RATE STABILIZATION FUND TO OFFSET GREEN WASTE COSTS

WHEREAS, the Board of Directors of the Salinas Valley Solid Waste Authority held a public hearing on March 15, 2018 to review the disposal fees and rates for FY 2018-19; and,

WHEREAS, on March 15, 2018 the Authority Board adopted Resolution No. 2018-11 approving the Disposal and Service Fees effective July 1, 2018; and,

WHEREAS, the rates approved on March 15, 2018 were contingent on the City of Salinas allowing Republic Services to pass through costs for a phased out ending of their contract for discounted green waste rates; and,

WHEREAS, the City of Salinas decided not to allow for these pass throughs at this time; and,

WHEREAS, the rate stabilization fund was created to help offset costs for Salinas waste delivery to Johnson Canyon, and the transportation fees now fund this service; and,

WHEREAS the Board of Directors of the Salinas Valley Solid Waste Authority held a second public hearing on May 17, 2018 to review the disposal fees and rates for FY 2018-19 which was deferred to June 21, 2018; and,

WHEREAS the Board of Directors of the Salinas Valley Solid Waste Authority held a third public hearing on June 21, 2018 to review the disposal fees and rates for FY 2018-19; and,

WHEREAS said AB939 fee will be calculated as the full cost of AB939 services, less offsetting revenue and will be allocated to franchise haulers based upon their proportionate share of landfilled tonnage in the previous three fiscal years; and,

WHEREAS, a \$0.25 per ton increase in the Franchise Transportation Surcharge is necessary to pay for the transportation of Franchise Waste; and,

WHEREAS, other minor adjustments are necessary to the rate schedule; and,

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Salinas Valley Solid Waste Authority that the Disposal Fees and Rates Schedule attached hereto as "Exhibit A" is hereby approved to become effective July 1, 2018, and Resolution 2018-11 is hereby rescinded; and,

BE IT FURTHER RESOLVED that the funds remaining in the rate stabilization fund will be transferred to help offset green waste costs in fiscal year 2018-19.

BE IT FURTHER RESOLVED that the General Manager/CAO is hereby authorized to make adjustments to the Disposal Fees and Rates Schedule on a case by case basis for recyclable/diverted materials where there is a clear benefit to the Authority or when there is an instance or a situation not covered by the Disposal Fees and Rates Schedule. In such instances, the Board of Directors will be notified at the next scheduled meeting.

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority at a meeting duly held on the 21st day of June 2018, by the following vote:

AYES: BOARD MEMBERS:

NOES: BOARD MEMBERS:

ABSENT: BOARD MEMBERS:

ABSTAIN: BOARD MEMBERS:

ATTEST:

Simón Salinas, President

Erika J. Trujillo, Clerk of the Board

Exhibit A

SALINAS VALLEY SOLID WASTE AUTHORITY

PROPOSED DISPOSAL AND SERVICE FEES

Effective July 1, 2018

Note: Usefulness and suitability of materials is subject to scale house personnel's discretion.

	<div>Current Fee or Rate</div>			<div>Proposed Changes</div>
<u>LANDFILLED MATERIALS</u>				
<u>Franchise Haulers (Class III Solid Waste)</u>	\$	68.50	Per Ton	
<u>Self Haul Loads at all Sites</u>				
Minimum charge per load (up to 500 lbs.)	\$	16.00	Per Load	\$ 17.00 Per Load
Loads weighing between 501 and 999 lbs.	\$	32.00	Per Load	\$ 34.00 Per Load
Loads weighing 1,000 lbs. and above	\$	68.50	Per Ton	
<u>Fumigation or Mulch Plastic/Drip Tape - Johnson Canyon only</u>				
Loads weighing 500 lbs. or less	\$	18.75	Per Load	
Loads weighing between 501 and 999 lbs.	\$	37.50	Per Load	
Loads weighing 1,000 pounds and above	\$	75.00	Per Ton	
<u>Nonfriable Asbestos</u>	\$	90.00	Per Ton	
Up to 1 cubic yard w/o pre-approval) wetted and double bagged				
<u>Special Handling Charge (in addition to cost per ton) - Johnson Canyon only</u>				
Remediated Soil Handling	\$	100.00	Each	
Certified Burials (under 20' trailer)	\$	105.00	Each	
Certified Burials (20' and over trailer)	\$	210.00	Each	
<u>Special Handling Charge (in addition to cost per ton)</u>				
Unloading Assistance (Per Person, 1 hour minimum)	\$	75.00	Hour	
Pull Off / Push Off Assistance	\$	50.00	Each	
<u>Tarps</u>	\$	10.00	Each	
Untarped Loads		Additional 50% of the Required Fee		
<u>Compost Bins</u>	\$	49.95	Each	
<u>*Soil (Loaded by the Customer) - Johnson Canyon</u>	\$	1.00	Per Cubic Yard Up to 500 C.Y.	

AB939 Fees

AB939 Fees Total \$ 2,319,700 Annual \$ 2,437,850 Annual

Fee is charged to franchise haulers based on prior three years of tonnage:

Fee allocation is as follows:

	FY 2014-15	FY 2015-16	FY 2016-17	Total Tonnage FYE 2015-17	Allocation Percentage	Annual AB939 Fee	Monthly AB939 Fee
Gonzales	2,953	3,191	3,412	9,557		50,859	4,238
Greenfield	6,030	6,233	6,604	18,867		103,121	8,593
Soledad	6,493	6,836	7,136	20,465		110,830	9,236
Tri Cities (Combined)	15,476	16,260	17,153	48,889	10.9%	264,810	22,068
King City	7,439	7,643	8,485	23,567	5.2%	127,652	10,638
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Salinas	91,950	91,518	96,838	280,306	62.3%	1,518,292	126,524
	<u>145,019</u>	<u>147,789</u>	<u>157,267</u>	<u>450,074</u>		<u>2,437,850</u>	<u>203,155</u>

SALINAS VALLEY SOLID WASTE AUTHORITY

PROPOSED DISPOSAL AND SERVICE FEES

Effective July 1, 2018

Note: Usefulness and suitability of materials is subject to scale house personnel's discretion.

	Current Fee or Rate	Proposed Changes
<u>SOURCE SEPARATED DIVERTIBLE MATERIALS</u>		
<u>Cardboard</u>	No Charge	
<u>Recyclable plastic and glass containers, aluminum and paper</u>	No Charge	
<u>Metal including appliances without Freon</u>	No Charge	
<u>Construction and Demolition materials</u>		
Clean Construction & Demolition	\$ 58.00 Per Ton	
Minimum charge per load (up to 500 lbs.)	\$ 14.50 Per Load	
Loads weighing between 501 and 999 lbs.	\$ 29.00 Per Load	
Loads weighing 1,000 lbs. and above	\$ 58.00 Per Ton	
<u>Mattresses and box springs (in recyclable condition)</u>		
Mattresses and Box Springs (5 or less)	No Charge	
Mattresses and Box Springs (6 or more)	\$ 5.00 Each	
<u>Green Waste and Wood</u>		
Minimum charge up to 500 lbs.	\$ 10.00 Per Load	
Loads weighing between 501 and 999 lbs.	\$ 17.00 Per Load	\$ 18.00 Per Ton
Loads weighing 1,000 lbs. and above	\$ 33.50 Per Ton	\$ 36.25 Per Ton
Wood Stumps (3 feet and over in diameter) & Tree limbs	\$ 68.50 Per Ton	
<u>Franchise Organics</u>		
Loads weighing 1,000 lbs. and above	\$ 33.50 Per Ton	\$ 38.25 Per Ton
<u>Green Waste Contamination</u>		
Curbside Truck, 2-3.5 cubic yards of contamination	\$ 125.00 per load	
Curbside Truck, 3.6-6 cubic yards of contamination	\$ 210.00 per load	
Curbside Truck, more than 6 cubic yards of contamination	\$ 255.00 per load	
Transfer Truck, 7-8.5 cubic yards of contamination	\$ 125.00 per load	
Transfer Truck, 8.6-10 cubic yards of contamination	\$ 210.00 per load	
Transfer Truck, more than 10 yards of contamination	\$ 255.00 per load	
<u>Soil and Aggregate (Johnson Canyon Landfill only)</u>		
Clean Fill Dirt (up to 10 c.y. without pre-approval) (Outside SVR Service Area)	New Rate	\$ 28.00 Per Ton
Clean Fill Dirt (up to 10 c.y. without pre-approval) (SVR Service Area)	\$ 14.00 Per Ton	\$ 16.00 Per Ton
Asphalt (suitable for road base)	\$ 1.00 Per Ton	
Concrete (suitable for road base - no rebar)	\$ 1.00 Per Ton	
Concrete with rebar/pipe	\$ 10.00 Per Ton	
<u>Biosolids/Alternative Daily Cover (Johnson Canyon Landfill only and subject to pre-approval)</u>	\$ 28.00 Per Ton	
<u>Tires (without rims only)</u>		
Auto/Light Truck Tires less than 42"	\$ 2.00 Each	
Auto/Light Truck Tires more than 42"	\$ 10.00 Each	
Commercial Tires	\$ 75.00 Each	
Equipment Tires	\$ 150.00 Each	
Altered Tires (split, sliced, quartered)	\$ 68.50 Per Ton	

Exhibit A

SALINAS VALLEY SOLID WASTE AUTHORITY

PROPOSED DISPOSAL AND SERVICE FEES

Effective July 1, 2018

Note: Usefulness and suitability of materials is subject to scale house personnel's discretion.

	Current Fee or Rate	Proposed Changes
<u>HOUSEHOLD HAZARDOUS WASTE AT COLLECTION FACILITIES</u>		
All commercial customers		
Households outside the Authority's service area		
Minimum charge \$1.50 per lb.		
Absorbent	\$ 1.50 Per Lb.	
Absorbent	\$ 8.00 Per Bag	
Acids/Bases	\$ 1.50 Per Lb.	
Aerosols	\$ 1.25 Per Can	
Antifreeze	\$ 1.50 Per Lb.	
Environmentally Hazardous Substances (Reactive and Solvents)	\$ 5.00 Per Lb.	
Flammable Liquids	\$ 1.50 Per Lb.	
Flammable Sludge	\$ 1.50 Per Lb.	
Motor Oil - contaminated	\$ 1.50 Per Lb.	
Oil Filters (autos and small trucks)	\$ 1.50 Each	
Oil Filters (trucks and equipment)	\$ 10.00 Each	
Oxidizers	\$ 1.50 Per Lb.	
Paint and Paint Related Materials	\$ 1.50 Per Lb.	
Pesticides	\$ 1.50 Per Lb.	
Toxic Solids	\$ 1.50 Per Lb.	
Household Hazardous Waste (HHW) Clean-up Service Fee (1 hour minimum)	\$ 75.00 Per Hour of Labor	
Household Hazardous Waste (HHW) Sorting Fee	\$ 25.00 Per customer	
<u>Appliances and Air Conditioners</u>		
Without refrigerant	No Charge	
With refrigerant	\$ 15.00 Each	
<u>Gas Cylinders (Propane, helium, fire extinguishers only)</u>		
Must be empty with valve open		
1 liter	\$ 1.50 Each	
5 gallons	\$ 8.00 Each	
<u>Sharps Disposal (from residences only)</u>		
Used needles and lancets (in an approved container)	No Charge	
<u>Sharps Containers (for household use)</u>		
3 Quart Container	\$ 5.00 Each	

SALINAS VALLEY SOLID WASTE AUTHORITY

PROPOSED DISPOSAL AND SERVICE FEES

Effective July 1, 2018

Note: Usefulness and suitability of materials is subject to scale house personnel's discretion.

	Current Fee or Rate	Proposed Changes
<u>UNIVERSAL WASTE AT HHW COLLECTION FACILITIES</u>		
	Minimum charge \$1.50 per pound	
Batteries		
Alkaline or Rechargeable A, AA, AAA, B, C, D and 6 volt Nickel-Cadmium, Lithium, Silver Oxide-Hydride Cells, Lead Gel Cells, Nickel-Metal, and Lithium	\$ 1.50 Per Lb.	
UPS/Automobile and Light Truck Batteries	No Charge	
CRT (televisions and computer monitors)	No Charge	
Cell Phones	No Charge	
Computers, keyboard and printers	No Charge	
Copiers, mimeographs, facsimile machines	No Charge	
Compact Fluorescent Bulbs	\$ 1.50 Per Lb.	
Fluorescent Lamps	\$ 1.50 Per Lb.	
Halogen, High Pressure Sodium Tubes	\$ 1.50 Per Lb.	
Fluorescent Ballasts (PCB)	\$ 2.00 Per Lb.	
Kitchen appliances: microwaves, toaster, toaster ovens	No Charge	
Mercury	\$ 7.00 Per Lb.	
Mercury thermostats, thermometers or switches	\$ 1.00 Each	
Toner, developer, ink cartridges (office use)	\$ 1.50 Per Lb.	
Toner and developer (industrial use)	\$ 1.50 Per Lb.	
<u>ADMINISTRATIVE & SPECIAL FEES</u>		
Franchise Transportation Surcharge	\$ 17.50 Per Ton	\$ 17.75 Per Ton
Agenda Packets for Board or Executive Committee	\$ 116.00 Annually	
Agendas Only	\$ 26.00 Annually	
Agendas Only for Public Agencies	\$ 18.00 Annually	
Reproduction of Public Records	\$ 0.10 Per Page	
Copies of Weight Tags	\$ 20.00 Each	
Returned Check Fee	\$ 25.00 Each	
Finance Charge on accounts 30+ Days Past Due	1.5% per mo., 18% annually	
Media duplication for disks, cds, tapes	Actual Cost \$5.00 Min. Each	
Plans & Specifications for Construction Projects	Actual Cost \$15.00 Min. Per Set	
Full Size Plans for Construction Projects	Actual Cost \$15.00 Min. Per Set	



Fiscal Year 2018-19 Supplemental Rate Hearing

June 21, 2018

1

Published 6/19/18

AB939 FEE INCREASE CALCULATION

FY 2017-18 Rate	\$ 18.05
FY 2018-19 CPI (2.67%)	<u>0.48</u>
FY 2018-19 Rate	18.53
FY 2018-19 Proposed Rate	<u>28.00</u>

Subsidy Amount	9.47
FY 2016-17 greenwaste tons	<u>15,047</u>
	142,466
Less Rate Stabilization Fund	<u>(24,324)</u>
Revenue Shortfall	<u>\$ 118,142</u>



2

AB939 FEES

	FY 2014-15	FY 2015-16	FY 2016-17	Total Tonnage FYE 2015-17	Allocation Percentage	Annual AB939 Fee	Monthly AB939 Fee
Gonzales	2,953	3,191	3,412	9,557		50,859	4,238
Greenfield	6,030	6,233	6,604	18,867		103,121	8,593
Soledad	6,493	6,836	7,136	20,465		110,830	9,236
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Salinas	91,950	91,518	96,838	280,306	62.3%	1,518,292	126,524
	<u>145,019</u>	<u>147,789</u>	<u>157,267</u>	<u>450,074</u>		<u>2,437,850</u>	<u>203,155</u>



3

Residential Rate Comparison

Hauler	Service Level	Approved in March	With AB939 Subsidy for Salinas Green Waste	Increase / (Decrease)
Republic	32 gal	\$.13	\$.07	(.06)
Tri Cities	48 gal	\$.21	\$.28	.07
WM- County	35 gal	\$.14	\$.22	.08
WM- King City	35 gal	\$.12	\$.20	.08

- Does not include jurisdiction fees (i.e. franchise fees) outside of SVSWA control



4

Commercial Rate Comparison

Hauler	Service Level	Approved in March	With AB939 Subsidy for Salinas Green Waste	Increase / (Decrease)
Republic	1 cy	\$.43	\$.22	(\$.21)
Tri Cities	1 cy	\$.10	\$.55	\$.45
WM- County	1 cy	\$.56	\$.96	\$.40
WM- King City	1 cy	\$.51	\$.80	\$.29

- Does not include jurisdiction fees (i.e. franchise fees) outside of SVSWA control



5

Questions/Comments



6



Report to the Board of Directors

Date: June 21, 2018
From: Mandy Brooks, Resource Recovery Manager
Title: Social Media Progress Report

ITEM NO. 11

N/A

Finance and Administration
Manager/Controller-Treasurer

N/A

General Counsel

N/A

General Manager/CAO

A PRESENTATION WILL BE GIVEN
AT THE MEETING

Social Media Progress Report



Jehan Valera
June 21, 2018

1

Published 6/19/18

Goals

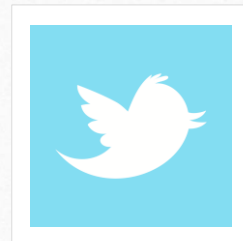
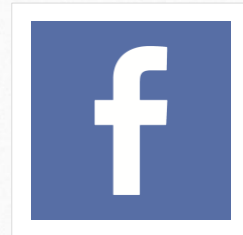
- Increase SVR's presence on social media
- Increase public awareness
- Encourage behavioral change
- Educate



2

Strategies

- Polish social media outlets
- Push quality posts
- Constantly be active on social media



3

Projects

- Time Lapse Video
- Garden Video
- Composting Brochure
- Earth Day Wally
- Photograph Events
- Earth Day Giveaway
- Site Map (WIP)
- Mural Painting (WIP)



4

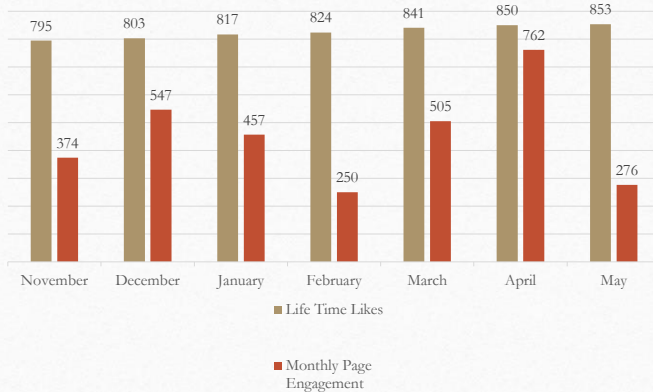
Social Media

- Verified Facebook page
- Changed Facebook page name
- Added a few services on Facebook
- Compared our page to other solid waste agencies.
- Started following more related social media pages
- Created yelp account
- Corrected Facebook analytics
- Started tracking analytics for Instagram



Social Media Statistics

Facebook



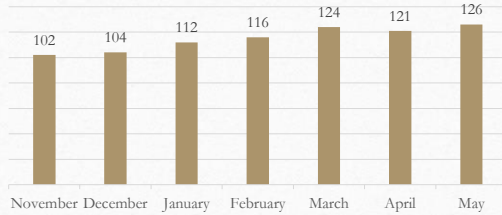
Two popular posts in April



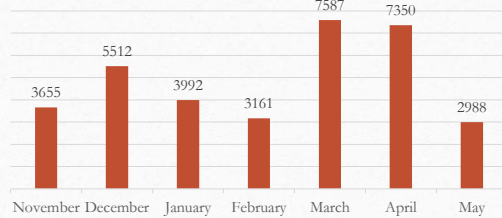
Social Media Statistics



Followers 17 - 18



Impressions 17 - 18



Popular tweets of April and May

FREE Composting Workshops in the Salinas Valley

Backyard, Worm & Bokashi Method of Composting

Learn how to turn your kitchen scraps and yard trimmings into a nutrient rich soil amendment. Bokashi method of composting uses meat and dairy products in addition to plant material. Workshops are FREE and bilingual.

Date	Time	Location
April 14 (Saturday)	10AM - 1:30PM	Jardin El Sol, 1500 Sun Street, Salinas
May 19 (Saturday)	10AM - 1:30PM	Local Urban Gardeners, 1000 Nager Drive, Salinas
June 23 (Saturday)	10AM - 12:30PM	Pavilion School, 402 4th Street, Corcoran

Register at www.SalinasValleyRecycles.org or call 831-775-3000. Available to Salinas Valley residents only. Families are welcome! Se habla español.

SalinasValleyRecycles.org

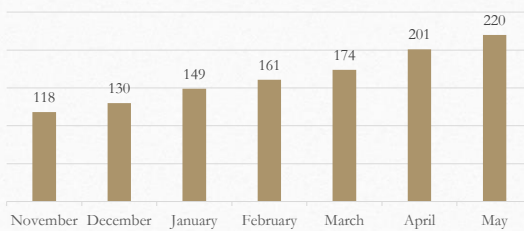
Impressions – The total number of times your post has been seen

7

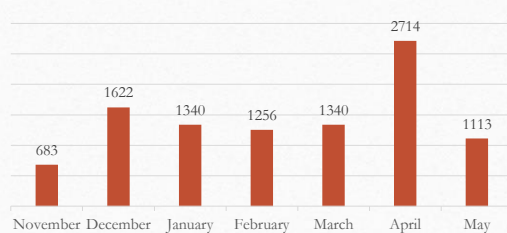
Social Media Statistics



Followers 17 - 18



Impressions 17 - 18



Popular posts in May



8

Social Media Campaigns

Earth Day Survival Kit Giveaway

- Increase social media followers and engagement
- Social media audience were asked to follow, comment and tag a friend.
- Partnered with local social media influencer
- Kit included items to start a waste reducing lifestyle



9

Lessons and Outcomes

- Increased followers and more engagement
- Don't over advertise
- Don't boost Instagram post through Facebook
- Getting people interested



Facebook

Posts	Reach		Engagement
	organic	paid	
Earth Day Giveaway Alert!	341		84
Earth Day Giveaway	638	517	159
Who would like to win	300	423	72
Do you still want to win	204	168	31

Page Likes

Before Giveaway	842
End of Giveaway	851
Page likes after giveaway	15

10



Report to the Board of Directors

Date: June 21, 2018
From: Mandy Brooks, Resource Recovery Manager
Title: Community Service Recognition

ITEM NO. 12

N/A

Finance and Administration
Manager/Controller-Treasurer

N/A

General Counsel

N/A

General Manager/CAO

A VERBAL REPORT WILL BE PROVIDED
AT THE MEETING



Report to the Board of Directors

ITEM NO. 13

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Patrick Mathews, General Manager/CAO

Title: Funding Request from Monterey County to Support Increased Litter and Illegal Dumping Abatement Services

RECOMMENDATION

The Executive Committee recommends that the Board consider the County funding request for increased County Litter and Illegal Dumping Abatement Services and direct staff to: 1) return with a joint program funding MOU with the County and Monterey Regional Waste Management District (MRWMD); 2) return with a supplemental funding request after year-end closing and audit certification for FY 2017-18; and 3) include an incremental tipping fee increase in the FY 2019-20 budget for ongoing funding of this program.

STRATEGIC PLAN RELATIONSHIP

The recommended action partially supports SVR's goal to "Promote the Value of SVR Services and Programs to the Community" by contributing to our community's environmental health through financial contributions to the County's Litter and Illegal Dumping clean-up efforts.

FISCAL IMPACT

The fiscal request from the County is \$100,000 per year for each the Authority and MRWMD funded through an incremental tipping fee increase, which staff estimates to be approximately \$0.50 per ton for the Authority's share. As the Authority's FY 2018-19 budget has already been adopted, the General Manager has communicated to the County Administrative Officer that this request is best handled after close of books and audit for FY 2017-18 when the ending operating fund balance is known, and a mid-year supplemental funding request can be considered by the Board. At that time, the Board can consider funding the Authority's prorated share of the program costs for FY 2018-19. It is not known how much time the County will need to establish the expanded program, develop the joint funding MOU with the Authority and MRWMD, and secure the necessary operating contracts and equipment to begin the program.

If directed by the Board, an incremental tipping fee increase of approximately \$0.50 per ton would be included in the FY 2019-20 budget to memorialize this program funding going forward.

DISCUSSION & ANALYSIS

Several options for providing enhance clean-up efforts were explored by the County including:

- 1) Use of Enforcement and Community Service Labor from Litter/Dumping Citations, and
- 2) Use of individuals receiving General Assistance/Temporary Social Services Aid

Both options were determined by the County to be unfeasible due to legal or administrative reasons. A copy of the follow-up review of options by the County is attached for reference.

The County determined the most reasonable and cost-effective route was to provide additional funding (through the Authority and MRWMD tipping fees) to hire interested local non- profits groups, such as Hope Services or Rancho Cielo, to staff permanent clean-up crews for year-round litter and illegal dumping clean-ups.

BACKGROUND

This funding request **was the result of joint meeting coordinated by the County's** Administrative Officer in February of 2018 including SVR, MRWMD, Grower Shippers Association and the Farm Bureau. The concerns were primarily the notable increase in illegal disposal and litter in and around our rural farm areas. The purpose of the meeting was to explore concepts for improving outreach efforts around litter and illegal dumping and to discuss possible ideas for addressing the immediate issue of enhancing current clean-up efforts and enforcement.

The Authority currently funds approximately \$234,000/year for various activities and contracts that support education, prevention and clean-up of litter and illegal dumping. A summary of these expenses can be found in the attached presentation.

ATTACHMENT(S)

1. Meeting follow-up Communications from County Administrative Officer, April 26, 2018
2. Illegal Dumping and Litter Control Funding Request for County Administrative Officer, May 15, 2018

Attachment 1

Patrick Mathews

From: Bauman, Lew x5113 <baumanl@co.monterey.ca.us>
Sent: Thursday, April 26, 2018 10:23 AM
To: Timothy Flanagan (tflanagan@mrwmd.org); Patrick Mathews
Cc: norm@montereycfb.com; James W. Bogart (jim@growershipper.com); Ramirez, John x4539; Atkins, Shawn x4929
Subject: Illegal Dumping

Follow Up Flag: Flag for follow up
Flag Status: Flagged

Patrick and Tim: I wanted to follow up on our meeting last February with both of you, Farm Bureau, Grower Shipper, stakeholders, and staff to review illegal dumping. Since that time we have researched the potential options we discussed to fund and staff additional litter pick-up crews and enhance enforcement. We found the following Options:

- 1) Enforcement and Community Service Labor from Littering/Dumping
Citations: As you know, state and local codes provide for penalties associated with littering and dumping, but enforcement would require diversion of very limited Sheriff/DA resources from even more serious crimes; and the court process is lengthy, and will require much effort to potentially redirect a limited number of those cited/convicted to serve on community service, and then we would need to ask court bench to enforce litter/dumping penalties and charges and petition judges to focus that community service penalties would be directed specifically toward litter abatement.
- 2) General Assistance: Staff explored directing folks receiving General Assistance – temporary social services aid - (primarily homeless individuals) having work service requirements. After discussions with legal and social services staff, the complications with this segment indicate that litter crew service is not compatible.
- 3) Contract Services with non-profits for Litter Crews: Staff contacted Hope Services and Rancho Cielo that can provide staffing for litter crews. Rates between the quotes average about \$80/crew-hr. These crews could be

managed and transported with existing funded RMA-Public Works litter guard staff and vans up to 5 days a week. Estimated full time annual cost of \$166,400 (would recommend budgeting at \$200,000) would dramatically enhance county-wide clean-ups.

As you can see, Option 3 is really the only viable solution identified. As discussed in our February meeting, if MPRWMD and SVR would be willing to finance \$200,000 through incremental tipping fees, and split this cost, we have a good mitigation alternative. To ensure oversight, the your agencies could retain the funds, and contract with Hope/Rancho Cielo annually to provide litter crews, and the County could manage and administer the program through an MOU. Cities might want to use those crews as well.

Let me know if you both would consider such a proposal.

Much appreciated, Lew

MONTEREY COUNTY



COUNTY ADMINISTRATIVE OFFICE

LEW C. BAUMAN
COUNTY ADMINISTRATIVE OFFICER

168 W. ALISAL STREET, 3RD FLOOR
SALINAS, CA 93901-2680
(831) 755-5115
FAX (831) 757-5792
www.co.monterey.ca.us

May 15, 2018

Patrick Mathews, General Manager
Salinas Valley Recycles
128 Sun Street, Suite 101
Salinas, CA 93901

Subject: Illegal Dumping and Litter Control Funding

Dear Mr. Matthews:

I appreciate your invitation for the County to present to your Board of Directors at their June 2018 meeting a proposal for a joint funding agreement toward enhancing the county-wide illegal dumping and litter control program. The proposal requests under agreement a contribution of \$100,000 from Salinas Valley Recycles toward the County's Litter and Environmental Control Services Program, matched by an equal contribution from Monterey Regional Waste Management District.

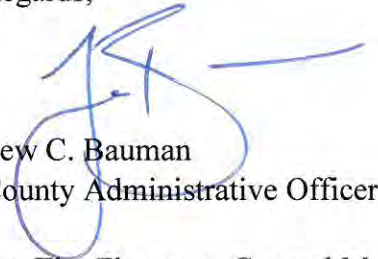
As you know, this proposal emerged from a meeting with you, and representatives of the Monterey Regional Waste Management District, the County Health Department, Grower-Shipper Association, Farm Bureau, the County Administrative Office, and several community members to explore options to mitigate illegal dumping and littering. At that meeting, a range of alternatives were explored including enhanced litter enforcement, enhanced litter crew staffing from: 1) the Work Alternative program; 2) General Assistance recipients; or 3) by contract with non-profits such as Hope Services and Rancho Cielo. After exploration of these options, it was determined that contracting with non-profit organizations to enhance litter crew staffing levels to full time was the most feasible and cost-effective solution. It is estimated that this cost would be approximately \$200,000/year, ostensibly financed by incremental tipping fee increases at both MRWMD and Salinas Valley Recycles.

By way of background, the County funds and operates a Litter Control and Environmental Control Program, providing management, litter guards, and trucks that provide litter and hazardous materials pick-up and disposal at a cost of approximately \$378,400. Litter crews have been historically staffed through the Work Alternative program (individuals serving sentences through community service). However, with changes in legislation, and demand for these individuals from a variety of entities, available staffing for litter crews has been dramatically reduced. Litter Crew staffing with non-

profits would permit the Litter Control Program to cost-effectively operate at full capacity year-round.

To implement this alternative, a simple Memorandum of Understand between Salinas Valley Recycles, MRWMD, and the County would provide for funding and include covenants to ensure funds are designated solely to contracting with non-profit entities for litter crew staffing.

Regards,



Lew C. Bauman
County Administrative Officer

cc: Tim Flanagan, General Manager, Monterey Regional Waste Management District



Memorandum

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

DATE: June 15, 2018
TO: Board of Directors
FROM: General Manager
SUBJECT: Monterey County Litter Abatement Program Funding

RECOMMENDATION: That the Board approve a one-time allocation expenditure of \$100,000.00 to support activities of the Monterey County litter abatement program and a collection event within the District's boundary.

BACKGROUND

As documented in the Weekly and Herald articles of the past several months, rural Monterey County, in most areas, has had numerous locations with illegal dumping of trash and both commercial and household hazardous waste (HHW). Similar discussions have occurred with Big Sur representatives in recent years regarding the limited capacity of HHW collection in that area. Monterey County Administrative Officer (CAO), Lew Bauman, at the behest of several agricultural owners and agricultural business representatives, recently convened a meeting with SVR CEO Patrick Matthews and myself to solicit ideas about and approaches to stemming occurrences of illegal dumping in the county. Several discussions with the Monterey County CAO prompted the issuance of his May 15, 2018 letter described below as an action item for the District's Board review. With the conditions outlined below, this item was addressed by the District at the June Finance Committee meeting where it was recommended to staff that the item be brought forward to the Board for approval.

DISCUSSION

Enclosed for your information is the May 15, 2018 letter from CAO Lew Bauman, that was provided to the full Board at the May Board meeting, requesting financial assistance from both the District and Salinas Valley Recycles (SVR) to assist with the illegal dumping problem in the county. The request from Monterey County is for \$200,000 in financial assistance to be split equally between the District and SVR by way of a memorandum of understanding for use in their respective service areas. District staff is inclined to recommend \$100,000 of funding for a county area collection event and other financial support to the Monterey County's Litter Control and Environmental Control Program. Staff's recommendation is made with the following suggested stipulations:

- That the District's funding of \$100,000 is for one-year (i.e., FY 18/19).
- That the District's funds be for a collection event in the Big Sur area not-to-exceed \$50,000 and expenditure of \$50,000 to address illegal dumping activities within the District's boundary. In the event that the costs of the Big Sur collection event are less than the \$50,000 budget limit, then the unexpended portion of the \$50,000 budget would be allocated to supplement the \$50,000 funding commitment of financial assistance to the County's illegal dumping activities in the District's boundary area

- That the program shall be reviewed and evaluated by the District's Litter Advisory Task Force during the fiscal year. The Task Force shall make recommendations for improvements of activities that address the illegal dumping problem and whether or not to continue the District's financial assistance prior to next year's budget development.
- That the County of Monterey endeavor to establish alternative funding sources for the illegal dumping activity and other like activities (such as community HHW events, public education and outreach events and programs that reduce illegal dumping and littering) by supporting regional cooperation around solid waste management and diversion activities that yield service efficiencies and cost savings for the community.

FINANCIAL IMPACT

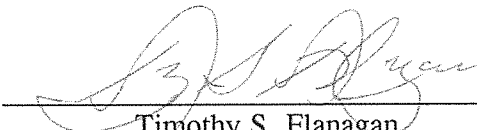
This item will have a no-cash impact on the FY 18/19 Budget. Funds totaling \$100,000 are included in the proposed Final Budget as: 1) a \$50,000 not-to-exceed amount for a Big Sur HHW and clean-up event, and 2) \$50,000 for financial assistance to the County's illegal dumping activities in the District's boundary, which has been added to operating expenses and offset by an equivalent reduction in the Capital Budget for the Compost Site Infrastructure project.

STRATEGIC PLAN

This action would support our "Pillars of Sustainability" under the categories of both "Community" and "Environment".

CONCLUSION

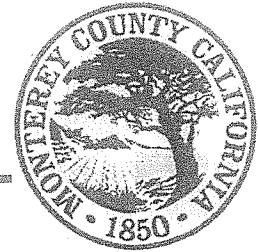
It is therefore recommended that the Board approve a one-time allocation expenditure of \$100,000.00 to support activities of the Monterey County litter abatement program and a collection event in the District's boundary.



Timothy S. Flanagan

Attachment

MONTEREY COUNTY



COUNTY ADMINISTRATIVE OFFICE

LEW C. BAUMAN
COUNTY ADMINISTRATIVE OFFICER

168 W. ALISAL STREET, 3RD FLOOR
SALINAS, CA 93901-2680
(831) 755-5115
FAX (831) 757-5792
www.co.monterey.ca.us

May 15, 2018

Timothy Flanagan, General Manager
Monterey Regional Waste Management District
P.O. Box 1670
Monterey, CA 93933

Subject: Illegal Dumping and Litter Control Funding

Dear Mr. Flanagan:

I appreciate the opportunity to present to your Board of Directors a proposal for a joint funding agreement toward enhancing the county-wide illegal dumping and litter control program. The proposal requests under agreement a contribution of \$100,000 from the Monterey Regional Waste Management District toward the County's Litter and Environmental Control Services Program, matched by an equal contribution from Salinas Valley Recycles.

As you know, this proposal emerged from a meeting with you, and representatives of Salinas Valley Recycles, the County Health Department, Grower-Shipper Association, Farm Bureau, the County Administrative Office, and several community members to explore options to mitigate illegal dumping and littering. At that meeting, a range of alternatives were explored including enhanced litter enforcement, enhanced litter crew staffing from: 1) the Work Alternative program; 2) General Assistance recipients; or 3) by contract with non-profits such as Hope Services and Rancho Cielo. After exploration of these options, it was determined that contracting with non-profit organizations to enhance litter crew staffing levels to full time was the most feasible and cost-effective solution. It is estimated that this cost would be approximately \$200,000/year, ostensibly financed by incremental tipping fee increases at both MRWMD and Salinas Valley Recycles.

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ILLEGAL DUMPING & LITTER CONTROL FUNDING REQUEST

SVR Board of Directors

June 21, 2018

Published 6/19/18

COUNTY REQUEST

- ▶ \$100,000 EACH PER YEAR FROM SVR AND MRWMD
- ▶ PROPOSED FUNDING: INCREMENTAL TIPPING FEE INCREASES
- ▶ PAYS FOR YEAR-ROUND, CONTRACTED NON-PROFIT ABATEMENT SERVICES THROUGH GROUPS SUCH AS HOPE SERVICES OR RANCHO CIELO
- ▶ SUPPLEMENTS PORTION OF CURRENT FEES PAID BY SVR/MRWMD TO ENVIRONMENTAL HEALTH FOR LITTER AND ILLEGAL DUMPING ABATEMENT

SVR'S CURRENT ANTI- LITTER/DUMPING PROGRAMS & FINANCIAL CONTRIBUTIONS

▶ Hope Services (SSTS Neighborhood Litter Patrols)	\$ 75,000
▶ Social Vocational Services (JCLF Litter Patrols)	\$ 30,000
▶ Adopt-a-Highway, near Gonzales (2 Sections)	\$ 6,600
▶ Clean-up disposal voucher program, Env. Health	\$ 5,000
▶ KeepMontereyClean.org 18/19 contribution	\$ 5,000
▶ SVRs Contribution to CCRMC anti-litter/dumping campaign:	\$ 4,200
▶ SVRs anti-litter/dumping direct promotions:	\$ 20,000
▶ Johnson Canyon Landfill open Sundays: (only landfill open Sundays in Tri-County region)	\$ 65,000
▶ Env. Health Regional Fee (SVR ~\$121,000/yr.)	~\$ 24,000
supports existing Illegal Dumping & Litter Abatement efforts by Co.	

3

MRWMD PROPOSED FUNDING ALLOCATION

- ▶ One-year funding approval only with recommendation for future funding pending review of program success and benefits
- ▶ \$50,000 offset for existing budgeted expenditure for clean-up event in County
- ▶ Only \$50,000 direct contribution to County's proposed expanded effort
- ▶ Requires County efforts to establish regional collaborative efforts around various clean-up, education and abatement efforts to control costs.

4


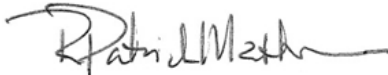
QUESTIONS?

Next: Funding Request Presentation

Carl Holm, Director

Resource Management Agency

County of Monterey

 <p>Report to the Board of Directors</p>	ITEM NO. 14
	N/A
	Finance and Administration Manager/Controller-Treasurer
	
Date: June 21, 2018	General Manager/CAO
From: Patrick Mathews, General Manager/CAO	
Title: Long-Term Facility Needs Project Environmental Impact Report Revised Project Description	N/A
	General Counsel

RECOMMENDATION

Staff recommends the Board approve the revised Long-Term Facility Needs (LTFN) **"Project Description"** (Attachment A) and direct staff to prepare the Notice of Preparation to re-start Environmental Impact Report (EIR) preparation and public outreach for Madison Lane Transfer Station as the preferred Project.

STRATEGIC PLAN RELATIONSHIP

This project relates to Goal A, Select and Implement Facilities (e.g. Salinas Area Materials Recovery Center) and Programs that Lead to Achievement of at Least 75% Waste Diversion and Objective 2, Provide to the Board quarterly progress reports on the Long-Term Facility Needs Environmental Impact Report (EIR). This issue has remained a primary goal for the Authority since its formation in 1997: establishment of a permanent public and franchise service center for the greater Salinas Area and North County.

FISCAL IMPACT

The revised costs/scope of work for AECOM and Authority staff time will be finalized after final Board direction is received to commence the revised EIR process. The revised scope of work and updated budget will be presented to the Board for consideration at its August 2018 meeting. At this time, staff does not anticipate a significant increase in the cost to complete the revised EIR process with some savings available from incomplete study work on the eliminated project options. However, AECOM has indicated the worst-case scenario would be an increase of up to \$30,000 but will work to keep the cost revisions as close as possible to neutral.

DISCUSSION & ANALYSIS

At its December 21, 2017 meeting, the Board eliminated one of the project sites (Harrison/Sala Road site) before the draft EIR was completed which now requires re-noticing and scoping for a revised project. In addition, staff informed the Board that the Crazy Horse project option was no longer feasible due to building site constraints and would be better suited as a satellite organics processing facility. These changes created a new opportunity to revisit siting and public/franchise facility needs with the City of Salinas and County administrations and other interested stakeholders.

Both administrations agreed that a fresh look at the existing Madison Lane Transfer Station (MLTS) was warranted and recommended that site be included in the revised project

description along with continued consideration of utilizing Monterey Regional Waste Management District (MRWMD) processing/landfilling services. Authority staff concurs and has historically felt MLTS was always the best approach to utilize an existing facility that already has all the necessary infrastructure to support Authority operations and the City franchise hauler's corporation yard. In addition, this site offers flexibility to move various recovered materials and wastes to multiple markets, processors (such as MRWMD) and landfills based on the best mix of environmental benefits, economic attributes and services for the public and our franchise collection providers.

The recommendation to re-consider MLTS also addresses the public demand for convenient, local services, as well as the Salinas franchise's often stated desire to maintain efficiency and productivity by having a local drop off point for curbside collected materials vs. the more costly and inefficient direct hauling to landfills or processors outside the Salinas area using franchise collection trucks. This recommendation also addresses the City administration's prior request to consider sites outside City limits (MLTS is in unincorporated county).

As part of the Strategic Planning objectives last year, a consultant was hired to conduct a market research survey of residents in the Salinas Valley to gauge demand for our services. There was overwhelming support for maintaining local recycling and waste management services in the Salinas Area and strong opposition to requiring Salinas area residents and businesses to go directly to the Monterey Peninsula Landfill for all their services with the closure of Sun Street and no replacement Salinas area facility. The full survey results were presented at the January 18, 2018 Board meeting by market research consultant, EMC Research, Inc.

The Citizen's Advisory Group (CAG) reviewed and commented on the proposed project description revisions at its June 11, 2018 meeting. The CAG is fully supportive of this approach to identify MLTS as the preferred project and to utilize the facility to continue the Authority's public services in the area and maintain flexibility in movement of materials efficiently.

Financial/Rate Impact and Economic Benefits Reports

Draft finance/rate model preparation is nearly complete and awaiting information from the CEQA studies and MRWMD negotiations to populate the various model components. This work remains ongoing for the project options remaining.

The Economic Benefits Report utilizes a standard economic development planning model called "Implan" and does not take long to prepare once all the CEQA and financial input information is known. No work will be completed on this task by CH2M Hill until the draft EIR and Financial/Rate Impact Analysis are near completion.

BACKGROUND

On June 17, 2008, the City of Salinas approved agreement with Cooley Development Partners, and Bristol Group Inc. for proposed development of the Alisal Market Place (AMP). Attachment B includes the City of Salinas report that outlines specific conditions related to relocation of both the Sun Street Transfer Station and the adjacent City's franchise collector corporation yard operated by Republic Services (previously known as BFI) to Work Street properties. Both activities were identified as operations that would need to be relocated as part of the potential redevelopment project developer conditions. At that time, the relocation efforts were anticipated to be coordinated with the developer's assistance. On September 18, 2008, the Authority approved a resolution to assist the City with AMP development by relocating to City owned properties on Work Street. A copy of that report is included as Attachment C.

Since the 2012 passing of Sean Cooley, principal and lead negotiator with Cooley Development Partners, and the ending of Redevelopment Agencies in California, Authority staff has not had any further contact from the AMP group regarding relocation assistance or acquisition of the Sun Street properties.

In 2013, the City of Salinas began expressing a desire for the Authority to look at other options besides their Work Street properties with a preference for sites outside the City limits. This request of the Authority eventually led to the formation of our Citizens Advisory Group who undertook a new siting study to identify other potential sites for a Salinas Area Material Recovery Center and Transfer Station.

Based in part on the recommendation made by the Citizens Advisory Group, the Board of Directors at its November 19, 2015 meeting approved five Project Scenarios to be studied under the California Environmental Quality Act (AECOM contract), as well as through Economic Benefits/Impacts and Long Range Financial/Rate Impact Studies (CH2M Hill contracts). As additional background attached is a copy of the most recent Long-Term Facilities Project update presented to the Board at its February 15, 2018 meeting (Attachment D). Also included (Attachment E) is staff's Strategic Planning Presentation from April 19, 2018, that outlined the revised project recommendation to make MLTS the preferred project for CEQA purposes. The Board concurred with this approach in concept and directed staff to return at its June 21, 2018 meeting with the revised project description (Attachment A) for final consideration and direction.

Based on the recommendation made by staff and the CAG to the Board of Directors at their November 19, 2015 meeting, five Project Scenarios were approved for study under the California Environmental Quality Act or CEQA (AECOM contract), as well as Economic Benefits/Impacts and Long Range Financial/Rate Impact Studies (CH2M Hill contract). Below you will find a summary and status of the original projects list and the most current recommend revisions from the Board's April 19, 2018 meeting.

- 1) Madison Lane Transfer Station and Salinas Franchise Corporation Yard
 - a) Madison Lane, unincorporated Monterey County immediately west of Salinas (preferred project Board, Executive Committee, CAG and staff recommended approach)
- 2) Transfer Station/Materials Recovery Center and GOE Clean Fiber OrganicS Recovery System
 - a) Harrison Road at Sala Road (eliminated from further consideration at Board direction, December 2017 meeting)
- 3) Transfer Station/Materials Recovery Center only
 - a) Sun Street Transfer Station (project alternative with two improvement options)
 - b) Harrison Road at Sala Road (eliminated from further consideration at Board direction December 2017 meeting)
 - c) Crazy Horse Landfill (eliminated, through preliminary site design and engineering review. Staff has concluded the site is too small for a full-scale transfer station and may be better suited as a small satellite organics and recycling drop-off facility to support more immediate program needs)
- 4) GOE Clean Fiber OrganicS Recovery System only
 - a) Harrison Road at Sala Road (eliminated from further consideration at Board direction December 2017 meeting)
 - b) Johnson Canyon Landfill (separate EIR or EIR amendment)

- 5) No Salinas Area Facility
 - a) Direct all North county and Salinas area waste to Johnson Canyon Landfill or Monterey Peninsula Landfill (MPL) for public services and burial or processing of waste materials (project alternative)
- 6) No Project
 - a) Sun Street transfer station remains with minor improvements (project alternative, CEQA required)

As the Authority and our industry's historic experience reminds us, all options for any solid waste/recycling facility or relocation of waste to another community facilities will come with challenges and local concerns. Staff strongly supports the re-consideration of the Madison Lane Transfer Station and Salinas Franchise Corporation Yard as the preferred project, and the due diligence processes underway that will provide solid and transparent supporting facts and information to help the Board, our customers, franchise haulers and our community make good decisions.

Attachments:

- A. Revised LTFN Project Description
- B. Alisal Market Place Development Report, June 17, 2008
- C. Staff Report, Resolution Committing to Relocation of Sun Street Transfer Station, September 18, 2008
- D. Staff Report, LTFN Project Update, February 15, 2018
- E. Staff Presentation, LTFN Strategic Plan, April 19, 2018

INTRODUCTION

The Salinas Valley Solid Waste Authority (Authority), a Joint Powers Authority between the County of Monterey (County) and the cities of Salinas, Gonzales, Soledad, Greenfield, and King, is a public agency and utility service that is responsible for providing long-term and cost-effective resource recovery and solid waste disposal services to its members.

The Authority is considering a new site for a permanent materials recovery and transfer station and co-location of a corporation yard for the City of Salinas franchise collection service provider that would serve the existing and long-term needs of its members and current and future collection franchisees. The proposed project would involve the permanent closure of the current transfer station at Sun Street in the City of Salinas (City), relocation of the adjacent current franchise corporation yard, and the subsequent purchase of the Madison Lane Transfer Station (MLTS) in unincorporated Monterey County. The Authority would utilize the MLTS site on Madison Lane as the new materials recovery and transfer station site and lease the existing corporation yard at MLTS to the Salinas collection franchisee.

This project description provides information about the Project Objectives, Background, Project Location, Project Components and Project Alternatives.

PROJECT OBJECTIVES

The Authority's objectives for the Project are to:

1. Maintain and operate a permanent municipal solid waste and materials recovery center to ensure that local residents and local collection franchises have a safe and convenient place to drop off waste, organics, recyclables, and household hazardous waste (HHW).
2. Provide an adequate and appropriately located public municipal solid waste (MSW) facility to avoid or minimize illegal dumping.
3. Minimize traffic, greenhouse gases and other impacts associated with direct haul of materials to landfills and secondary processing facilities through selective and consolidated transfer and delivery in larger transfer trucks.
4. Upgrade recycling facilities to increase recycling and reduce waste going to landfills.
5. Minimize the impact of recycling and waste disposal services to local water quality.
6. Continue to provide municipal solid waste recovery and disposal services to the jurisdictions and member agency franchises served by the Authority.

7. Provide an adequate and appropriately sized space for a corporation yard for the City of Salinas franchisee.
8. Minimize land use conflicts and environmental impacts.

BACKGROUND

The Authority has been looking for a site to house a permanent materials recovery and transfer station since 1998 when the Authority Board directed staff to study several locations for such a facility in both Salinas and King City. A 1999 Site Report identified fifteen possible sites, of which five Salinas area sites were selected for inclusion in the Regional Solid Waste Facilities Project Environmental Impact Report (SCH #2000021027) (Regional Facilities EIR). The sites evaluated in that EIR were: (1) northeast corner of South Sanborn Road and Abbott Street; (2) 1120 Madison Lane (an existing Salinas Transfer Station operated by Waste Management); (3) northeast corner of John Street and Abbott Street; (4) Boronda Road/Southern Pacific Railroad; and (5) Highway 101 and Somavia Road.

After the EIR was certified, a materials recovery and transfer station was instead pursued at 135 and 139 Sun Street with City concurrence following unsuccessful negotiations to purchase the Madison Lane site. The Sun Street properties were well suited for the Authority's needs because of its central location for the convenience of the City's franchise collector and the public, as well as Highway 101 access. The City's current franchise collector's corporation yard and offices are located immediately adjacent to the Sun Street properties. The site had previously served as an agricultural produce cooling, packing, and shipping site and the area had experienced the volume and type of truck traffic generated by a transfer station.

The Authority authorized the lease purchase of this property in 2002, contingent upon completion of CEQA compliance and permitting. An Initial Study/Mitigated Negative Declaration was adopted and the Sun Street Transfer Station and Materials Recovery Facility was approved in two phases by the Authority's Board of Directors in 2003. Phase I work to establish for interim operations was completed in 2005 with permitted operations for 100 tons per day. While in pursuit of design and permitting work for the Phase II full-scale project at Sun Street, the City began discussions and planning for redevelopment of the area, also known as the Alisal Market Place. The City took implementing actions in June 2008 related to the Alisal Market Place and identified relocation of the Sun Street Transfer Station and Materials Recovery Facility and the City's franchise collector corporation yard as key actions needed to meet the developer conditions. The City continues to consider long-range plans to redevelop the area for mixed uses including residential and commercial. Because of this change in direction for the area, the City requested the Authority and the City's franchise collector to consider re-locating their respective operations to another suitable site outside the proposed redevelopment area.

In 2008, a Memorandum of Understanding was executed between the City and the Authority to relocate. A City owned site on Work Street was identified and offered by the City as the preferred relocation site for Authority operations and City franchisee corporation yard. The Authority then initiated discussions with the City and their redevelopment partner to establish terms, conditions and needs associated with the relocations. Between 2008 and 2013, the focus of these discussions revolved solely around the City-owned site at 721 Work Street. The City and the Authority investigated a possible property swap; the Authority would take the Work Street site in exchange for the Sun Street site. In 2013, the City determined that the Work Street site's current use as a leased property housing a privately-owned asphalt batch plant was the higher and better use for the City.

In 2013-2014, a Citizens Advisory Group was formed to review past efforts to find new, suitable locations for a Salinas area materials recovery center. Various sites were studied, including additional locations identified in a Monterey County Juvenile Hall Site Study. The locations were discussed and reduced to six potential sites: 721 Work Street (Asphalt Batch Plant); 156 Hitchcock Road (City and County Animal Shelter); 1120 Madison Lane (Waste Management Transfer Station); 139 Sun Street (existing Authority Transfer Station); South Boronda at Highway 183; and 855 East Laurel Drive (adjacent to County Corporation Yard). The group identified 721 Work Street as the preferred site and the Hitchcock Road, Sun Street, and Madison Lane sites were identified as alternative sites.

The Authority Board considered the results of the Citizens Advisory Group study. However, as the City had recently determined that they wanted the Work Street site to remain as an asphalt batch plant and therefore would no longer consider it a viable location for the Authority's public service facilities, this site was dropped from further consideration. The Board reviewed the remaining alternative locations and determined that the Madison Lane site would be considered the next best option at that time for the Project, as it was currently permitted and operating as a transfer station since the early 1980s, and had sufficient space to accommodate the Authority's public service facilities and the Global Organics Energy (GOE) clean fiber and organics recovery system (CFORS). The County's zoning standards for this type of use changed in 1990, however the facility is allowed as a nonconforming use.

Several issues were raised the first time the Authority considered the Madison Lane site in 1999-2001. At the recommendation of City staff, Madison Lane was again looked at in 2013-14 with these same issues still in mind.

An alternate commercial entrance (a.k.a. the Rossi Street extension) was considered to reduce commercial traffic impacts to the adjacent Boronda community and Laurel/Davis intersection. City staff proposed that funding for this commercial access road could be shared between all the benefitting parties; the Authority, County of Monterey, City of Salinas, and benefitting commercial businesses in the south Boronda area. The City

agreed to take the lead in developing the roadway funding agreement. The Authority needed to purchase the property at a fair market price, which was the final issue that was not resolved in the original attempt to acquire this site in 2001 and again in 2013-14. In addition, the City or its Alisal Market Place developer would need to purchase Sun Street properties at fair market value. No valid offer was ever made.

The Authority's staff ultimately confirmed through public comments that the City administration might no longer support any public service facility sites within the City limits, and that neither the County nor City was capable of funding their share of construction of the Rossi Street extension to the Madison Lane site. Neither the City nor its developer has entered into any agreement to purchase the Sun Street properties at a price acceptable to the Authority. Additionally, a study called "Evaluation and Analysis of Monterey County's Solid Waste Management System" concluded that a materials recovery center/transfer station in the Salinas area may not be preferred and that waste from the City and northern Authority service area could simply be direct hauled to the Monterey Peninsula Landfill for landfill burial, resulting in slightly reduce rates (R3 Consulting Group, Inc. July 7, 2015). Authority staff has raised many environmental, regulatory and economic concerns that were not addressed in this study or considered in arriving at the conclusion.

On November 19, 2015 the Authority Board directed staff to go forward with the preparation of an EIR, Economic Impact Analysis, and a Long-Range Financial/Rate Analysis evaluating multiple scenarios and sites for a materials recover center and/or a clean fiber recovery system, as well as one or more scenarios from the R3 study identified above. The Authority considered sites at Harrison Road, Sun Street, Crazy Horse Landfill and Johnson Canyon Landfill. A Notice of Preparation (NOP) of an EIR was sent out on April 6, 2017. The EIR has not been completed due to circumstances around the elimination of the Harrison Road site, explained below. A new NOP will be required to consider additional options for the Sun Street Transfer Station and Materials Recovery Facility relocation. The sites considered but not chosen are described in more detail, below.

Harrison Road

The Harrison Road property, located on a 17.9-acre parcel in unincorporated Monterey County is directly bounded by Interstate 101 to the west, Harrison Road to the east, a towing and transport business to the north and Sala Road to the south. The surrounding area is mainly used for agricultural production. The site was considered in the 2017 NOP as a project site option for the Authority's 1,500 tons per day (tpd) transfer station facility and the GOE CFORS facility. It was ultimately determined by the City of Salinas that the site would not be a desirable location to house the transfer station based on its conceptual future growth plans and the Authority Board removed this site from further consideration.

Based on this determination, the pursuit to have the transfer station at the Harrison Road site was abandoned and was removed from the project description.

Crazy Horse Landfill

The Crazy Horse Landfill is located at 350 Crazy Horse Canyon Road on Assessor's parcels #125-271-063-000, 125-491-012-000 and 125-271-058-000, totaling approximately 180 acres. This site was also considered for the Authority's transfer station in the 2017 NOP. However, the Authority ultimately determined that the site was undesirable due to space constraints on the closed landfill property and its location from the City limits. The Authority still may wish to use the site for a satellite green waste and/or recycling station, which would have minimal trips and activities as compared to the previous landfill operation.

Johnson Canyon Landfill

The Johnson Canyon Landfill site was also considered in the 2017 NOP for the GOE CFORS facility. The site is located at 31400 Johnson Canyon Road in Monterey County, 2.5 miles east of the City of Gonzales, about 15 miles south of Salinas. The Landfill is bounded by Johnson Canyon Road to the north, and agricultural lands to the south, east and west.

The Authority is still considering a CFORS at this site as part of a separate and independent project. GOE would build and finance the CFORS processing plant on leased land at Johnson Canyon Landfill. The CFORS would focus on mixed waste recovery of paper fiber (pulp) for Bay area paper manufacturing, organics for anaerobic digestion/energy production and miscellaneous recyclables. The system would have a processing capacity of 600 tpd and would reduce MSW landfilled waste by an estimated 70 to 80 percent.

Revised Project Description

In April 2018, the Authority received concurrence from the Board to consider CEQA under a revised project description, in which a transfer station at Madison Lane site is their preferred project. Additionally, several project alternatives would be considered at their current Sun Street Transfer Station and/or the Monterey Peninsula Landfill. The revised proposed project is described in more detail, below.

PROJECT SITE LOCATION AND EXISTING LAND USES

The proposed project site is at 1120 Madison Lane in unincorporated Monterey County. Access to the site is via the Laurel exit on Interstate 101, which turns into Calle Adobe (heading west) to Boronda Road (heading south) to Madison Lane (heading east). The Madison Lane site is in the City's Future Growth Area, located west of Interstate 101 in

the Boronda Neighborhood Improvement District. The 13-acre site is comprised of three APNs including: 261-041-019-000; 261-051-005-000; and 261-051-007-000, owned by Waste Management Inc. It is immediately bounded by industrial uses to the south and west; residential uses to the north; and agricultural uses to the east. The Boronda Meadows Elementary School is located approximately 550 feet to the east.

The Project site is identified in the County's General Plan Land Use Map as General Commercial and within the Boronda Neighborhood Community Area. The site is zoned as Heavy Commercial/Urban Reserve (HC-UR). It is surrounded by areas identified by the County's land use map as HC-UR, Medium Density Residential (MDR), and Open Space (O) (County of Monterey, 1997).

The site is fully developed with some vegetation along the perimeter of the property at the north, south and east. There are presently three entrances, one for commercial vehicles, one for public vehicles, and a third that provide access to the maintenance area that formally housed the corporation yard. A total of nine (9) buildings/structures are on the property. Some of the buildings are being leased to other businesses and are in various stages of use. The front of the property (south side) contains Building A, utilized as a vehicle maintenance shop; the Canopy Building B, utilized as a fuel station; Building H, utilized as a Scale House; and Building I, used by a grading and backhoe company. The east side of the site contains a large open area, providing storage space for large franchise collection carts and dumpsters and Building G, utilized for an office space. The west side of the site contains a large parking area, providing additional storage space for large containers, and Building C, which is a canopy used for storage space. The back of the site (north side) contains a large grouping of buildings including Building D, Building E, and Building F, which are functioning as an existing Salinas Disposal Transfer Station and Recycling Center. The facility is designed for up to 2,000 tpd but currently processes and is permitted for up to 500 tpd of solid waste. HHW, recyclables and other waste streams that the Sun Street Transfer Station handles are not currently being handled at the Madison Lane Transfer Station.

PROJECT CHARACTERISTICS AND COMPONENTS

Project Overview

The Authority is proposing to relocate their current transfer station at 135 and 139 Sun Street to the Madison Lane transfer station at 1120 Madison Lane, just north of the City of Salinas. The Authority is proposing to permanently close their Sun Street Transfer Station, and would remove all temporary buildings from the site and sell it to either the City of Salinas or the City's developer. They would subsequently purchase the Madison Lane Transfer Station from Waste Management Inc. to utilize as their new transfer station site. The City of Salinas franchise would relocate with the Authority to the Madison site from the Sun Street site. The Authority would lease out an existing Corporation Yard at the project site to be utilized by the Franchise.

The current Madison Lane facility has all the necessary infrastructure, except an administration office, for the Authority. Existing buildings on the site would be utilized for the Authority's operations with a number of modifications and repairs. A new administration building would be constructed at some point, but in the near future the Authority would stay at their current office at the Sun Street location. The facility would be permitted to accept up to 1,000 tpd of solid waste, and would process approximately 800 to 1,000 peak tpd, with about 500 to 700 customers per day. No direct haul of self-haul or franchise waste streams to landfills or processing facilities would be needed.

The Project site will be accessible from Madison Lane at two separate entrance and exit points for commercial and public waste drop-off, both with appropriate scales facilities. The front of the proposed site would contain an HHW building with drop-off areas for different types of waste including carpet, mattresses, e-waste, and tires; and a building for the Franchise which would include a Vehicle Maintenance Facility, a Paint Shop, a Container Shop and an Administrative Office. The east portion of the site would contain a Resale Store, the Authority's Administration Building, a small office space, and parking areas. The west portion would contain Canopy Building C, an Organic Sales area, a franchise fueling area, and a franchise parking area. The north portion of the site would contain the fully enclosed transfer station with 2,000 tpd design, public drop-off, and commercial tipping floor (see site plan).

Waste that is not recyclable would be transferred to either Johnson Canyon Landfill or Monterey Peninsula Landfill for disposal. The Authority is also proposing to send selective parts of the commercial construction and demolition (CC&D) waste stream to Johnson Canyon Landfill and/or Monterey Peninsula Landfill for recycling and further processing. CC&D recovered waste would focus on cardboard, wood, sheetrock, and metal. Approximately 100-200 peak tpd would be transferred with 5-10 round-trips per day, or optionally direct hauled by individual generators with 25-50 round trips per day.

Table 1, provides details of Proposed Project.

Table 1 – Proposed Project Descriptions		
Facility Description		Site Location
Proposed Project	<p>Proposed Madison Lane Project</p> <ul style="list-style-type: none"> Utilize existing property and structure previously/currently operated by Waste Management Inc. at 1120 Madison Lane Interior and exterior of existing facility would be updated for SVSWA operations and to approve appearances Full sized, modern fully enclosed transfer station (facility receives, sorts/processes, and transfers collection materials; no on-site disposal or on-site waste treatment) Permitted maximum of 1,000 peak tpd facility Anticipated estimated 800 – 1000 peak tpd 500-700 customers per day 	<ul style="list-style-type: none"> Madison Lane

Table 1 – Proposed Project Descriptions		
Facility Description		Site Location
	<ul style="list-style-type: none"> • Materials processed: Commercial (high value commercial recovery and waste materials), C&D, municipal solid waste, yard waste, recyclables, HHW • Processed materials transferred to Johnson Canyon Landfill and MPL. • No direct haul needed • Relocate existing franchise corporation yard/facility from Rianda Street (next to Sun Street Transfer Station) to Madison Lane Project Site • Vacate and sell/transfer SVSWA ownership at Sun Street 	

Major components of the transfer facility are explained in more detail in the Facility Descriptions, below.

FACILITY DESCRIPTIONS

Commercial and Public Scales and Scale House

There would be two separate entrances/exits from Madison Lane with separate scales for commercial and public drop off. These two entrances/exits currently exist on the Project site. Prior to and after dumping wastes at the facility, vehicles will be load checked and weighed using a new scale system. This system of scales would be used to determine the amount of wastes unloaded at the facility.

Transfer Station

The transfer station would be fully enclosed with a 2,000 tpd design, but initially permitted at 1,000 tpd to meet projected growth needs for the next 10-20 years. Solid waste would be brought to the transfer station, unloaded onto the tipping floor, and may be initially hand segregated for further processing off-site. There would be separate tipping floors for commercial and residential waste. Sorted waste would be moved to the next processing step or loaded onto transfer trucks that deliver the materials to either Johnson Canyon Landfill or the Monterey Peninsula Landfill.

Materials Recovery Center

The Materials Recovery Center would contain Clean Wood, Greenwaste, Franchise MSW, Select Waste and CC&D drop-off areas. The transfer station would receive all wastes from commercial vehicles and self-haul public vehicles. Recovered CC&D waste would include: wood, cardboard, sheetrock, metal and other highly recyclable commercial waste.

Household Hazardous Waste Area

The Household Hazardous Waste (HHW) area would consist of a collection facility that would receive, identify, store, and process HHW delivered by the public, businesses, and other waste generators. Shipment of processed and packaged material would be in accordance with California Department of Toxic Substances Control standards and would occur approximately every 30 days.

Administration Offices/Staff Facilities

The administration offices would include business offices, washrooms, locker rooms, and a break room for the Authority's administration staff. It is also very common to have a staff facilities building on site for the operations staff built closer to the actual operations. Both of these structures would include HVAC systems.

Corporation Yard for the Franchise

Corporation Yard for the Franchise would consist of a building containing the vehicle maintenance facility, an administrative office, a paint shop and container shop. The vehicle maintenance facility would provide for the maintenance and repair of Franchise vehicles and other equipment on site. The building may store maintenance equipment needed by the staff for operation and care of the facility. To the northeast of this building, there would be a parking lot and refueling station for the Franchise.

Other Site Improvements

The site is currently aged and in some disrepair. In addition to the above facility components, installation of a more secure and attractive sound and visual barrier between the facility and adjacent residential areas to the north will be required, paint and exterior improvements will be added to improve visual appearances, stormwater management systems will be upgraded as needed to comply with NPDES requirements, and asphalt and concrete surfaces will need rehabilitation due to excessive wear.

ALTERNATIVE SCENARIOS

There are four (4) project alternatives that are being considered by the Authority. Three of which involve continuing operations at their current transfer station on Sun Street and one alternative where Sun Street Transfer Station would close and there would be no Salinas Area Facility. These alternatives are described in more detail below and in Table 1.

Alternative 1: New Facility

Alternative 1 assumes that the Authority would continue their operations at their current site on Sun Street. The site is located on Assessor's parcels #003-051-086-000 and #003-051-087-000,

and is designated for commercial and industrial use. It is less than a mile from the City's downtown area and is bounded by properties being used for industrial and commercial purposes. Vehicular access to the site is from Sun Street to the west and Griffin Street to the east.

The Sun Street site was purchased in 2004, to provide waste drop off and transfer operations, recycling, HHW drop-off, and a material recovery center. Currently, up to 400 peak tons of solid and green waste from the Salinas franchise collector and general public is received at the Sun Street facilities per day. The HHW collection facility is located within the property and is part of the transfer facility. The waste received at this site is transferred to Johnson Canyon Landfill for further processing or landfill burial.

This alternative would add a new facility to the site, providing a full sized and fully enclosed transfer station. The facility would accommodate up to 1,000 peak tons and 500-700 customers per day. Materials processed would include municipal solid waste, yard waste, recyclables and HHW. No direct haul would be required.

Alternative 2: Expansion of Existing Infrastructure

Alternative 2 assumes that the Authority would contain their operations at their current site on Sun Street with an improved and expanded transfer facility. Waste handling activities would change from an open environment to taking place in existing buildings with a modest expansion. The facility would accommodate up to 700 peak tons and 450-600 customers per day. A direct haul to Johnson Canyon Landfill and/or Monterey Peninsula Landfill would occur for any tonnage above the permitted amount.

Alternative 3: No Project

The No Project assumes that no changes would be made to the location or current operations at the transfer station. Waste would continue to be sorted in the open environment, with 400 peak tons and 300-500 peak customers per day. A direct haul to Johnson Canyon Landfill and Monterey Peninsula Landfill would occur for tonnage above the permitted amount.

Alternative 4: No Salinas Area Facility

Alternative 4 assumes that the Sun Street transfer station permanently shuts down. Any temporary buildings would be removed and land would be sold to the City or its developer in advance of the facility shut down. All solid waste would be directly hauled to Johnson Canyon Landfill and/or Monterey Peninsula Landfill for sorting and/or disposal.

Table 2, provides details of each project alternative.

Table 2 – Project Alternatives Descriptions		
Alternative	Facility Description	Proposed Location(s)
1	<p>New Facility</p> <ul style="list-style-type: none"> • Full sized, modern fully enclosed transfer station • Up to 1,000 peak tpd facility • 500-700 customers per day • Materials processed: municipal solid waste, yard waste, recyclables, HHW • No direct haul needed 	<ul style="list-style-type: none"> • Sun Street
2	<p>Expansion of Existing Infrastructure</p> <ul style="list-style-type: none"> • Encloses waste handling activities in existing buildings with modest expansion • Up to 700 peak tpd • 450-600 customers per day • Municipal solid waste, yard waste, recyclables, HHW • Direct haul to Johnson Canyon Landfill and Monterey Peninsula Landfill for over-flow or tonnage above permit 	<ul style="list-style-type: none"> • Sun Street
3	<p>No Project</p> <ul style="list-style-type: none"> • No increase in current permitted capacity • 400 peak tpd • 300-500 customers per day • Over-flow or tonnage over permit limits directed to Madison Lane Transfer Station, or direct hauled to Johnson Canyon Landfill and Monterey Peninsula Landfill 	<ul style="list-style-type: none"> • Sun Street
4	<p>No Salinas Area Facility</p> <ul style="list-style-type: none"> • Sun Street closes • Direct haul to Johnson Canyon Landfill and/or Monterey Peninsula Landfill 	<ul style="list-style-type: none"> • Monterey Peninsula Landfill Johnson Canyon Landfill

**SALINAS REDEVELOPMENT AGENCY
AND
CITY COUNCIL**
City of Salinas, California

Agenda Item Number
4:00 pm CC-3

Department Director Approval
Finance Review
Attorney Review
City Manager Approval

DATE: June 17, 2008
FROM: Dave Mora, City Manager
BY: Alan Stumpf, Redevelopment Director

SUBJECT: PROJECT PLANNING AND NEGOTIATING RIGHTS AGREEMENT WITH COOLEY DEVELOPMENT PARTNERS AND BRISTOL GROUP, INC. FOR PROPOSED DEVELOPMENT OF THE ALISAL MARKETPLACE

BACKGROUND

Alisal Marketplace

The "Alisal Marketplace" development proposal has as its focus a 52-acre commercial and industrial area in the center of the City, that has long been an area of disinvestment and blight (see attached Location Map). The project would involve most of the properties bounded by Commission Street to the north, Union Pacific Railroad tracks to the west, John Street to the south, and Griffin Street to the east. Cooley Development Partners and Bristol Group, Inc. have identified the area as having great potential for redevelopment as a master planned, mixed-use residential and commercial development, with high quality architecture and uniquely themed and designed retail that would be a regional destination. While final plans are still to be developed and will be further vetted in community forums, Cooley and Bristol anticipate approximately 1,000,000 square feet of new development. Of this total square footage, about one third, or 350,000 square feet, would be devoted to retail use and another third to residential use (approximately 400 residential units). The balance of the development would be earmarked for commercial, manufacturing, medical, office and civic uses.

The proposal would require acquisition by the development entity of some 41 parcels, both public and privately owned, with many currently occupied by a wide variety of industrial, heavy commercial, and retail commercial uses and businesses currently operating. Sean Cooley, representing Cooley and Bristol, has contacted nearly all of the property owners and has as part of his proposal plans to relocate all uses and businesses requiring relocation. Major properties for acquisition include the Salinas Valley Solid Waste Authority's (SVSWA) Sun Street Transfer Station, Monterey County's vacant, former Public Works yard, the City of Salinas Maintenance

Yard and Facilities, and the PG&E yard and office building. Notable properties excluded from the proposal include the Granite Rock property on Work Street, and the Arco Service Station on East Alisal Street.

Project Planning and Negotiating Rights Agreement

Cooley and Bristol have approached the Salinas City Council and Redevelopment Agency, as well as the community, about the proposal, and responses have been almost universally positive. At a Study Session of the City Council, held on November 27, 2007, the Alisal Marketplace proposal was well-received and discussions between Cooley and Bristol and City staff have since taken place to create a formalized agreement – the “Project Planning and Negotiating Rights Agreement - Alisal Marketplace” (“Agreement”, attached), for consideration by the City Council and Redevelopment Agency.

The Agreement provides for a period of time in which Cooley and Bristol and the City/Agency would move forward through extensive processes to gain approvals for all City/Agency development entitlements and agreements. The proposed project will require major changes to the Salinas General Plan, Zoning Code, and the Sunset Avenue Redevelopment Plan. The General Plan and Zoning designations for the area are predominantly General Commercial and Industrial, with a small area of Retail Commercial on the north side of East Alisal Street. It is anticipated that these would be amended and a Specific Plan would be prepared to reflect the proposed master planned retail, office, and residential developments. The proposed development area is located at the western edge of the Sunset Avenue Redevelopment Area (SARA), which is also at the eastern edge of the Central City Redevelopment Area (see Redevelopment Areas Map). However, more than half of the proposed development is outside of either redevelopment area. To effectively utilize the resources and powers of the Redevelopment Agency for the development, as requested by Cooley and Bristol, the SARA Plan will need to be amended to: expand SARA to encompass all of the proposed development project, increase tax increment limits, extend SARA Plan time limits, and reinstate eminent domain authority.

In addition to the aforementioned Specific Plan and amendments to the General Plan, Zoning Code, and Redevelopment Plan, it is anticipated that an Environmental Impact Report would be prepared, and an Owner Participation Agreement negotiated between the developer and the City and Agency. Each of these will require extensive City staff time and consultant expertise to satisfy applicable laws and regulations, as well as to move the project forward in a timely manner. The Agreement assumes a very aggressive 18-months to complete the required approval processes, with a 180-day administrative extension provided at the discretion of the Agency Executive Director. It is expected that the equivalent of a full-time, contract position in the Redevelopment Department will be required to assist with this and other pending projects in both Redevelopment Areas. In addition, the City/Agency would be expected to contract with a consultant on Redevelopment Plan and financial matters, and with an EIR consultant. The Developer has agreed to compensate the City for all key staff and consultant costs required to complete the approval processes.

SVSWA Transfer Station

The Alisal Marketplace project anticipates the relocation of the SVSWA Salinas Transfer Station, currently located on a 7-acre parcel at the southern end of Sun Street, and the relocation of the City's franchised solid waste and recycling collector, BFI, currently located on approximately two acres on Rianda Street. These current sites are inadequate to accommodate Salinas' long-term solid waste and recycling needs, and Cooley and Bristol been in negotiations with SVSWA and BFI to provide larger, more suitable sites for permanent facilities. The preferred site is located off of Work Street (see Location Map), and is owned in part by the City of Salinas, and partly by the Ottone Family, which operates Salinas Tallow Works. The Ottone Family would either cease operations of Salinas Tallow, or it would be relocated to a site close to its current location. Approximately 13 acres would be available for SVSWA operations and 4 acres for BFI, roughly double the sizes of their current locations. SVSWA staff has evaluated the relocation site and indicates that it could potentially accommodate a new, state-of-the-art transfer station, large enough to process all of the City's solid waste, well into the future. Because the proposed Alisal Marketplace project would trigger the SVSWA relocation, it is anticipated that the Environmental Impact Report would analyze the potential environmental impacts of both the Marketplace and the transfer station projects, with the City being Lead Agency for compliance with the California Environmental Quality Act. This EIR would also serve the SVSWA for all of its required approvals for relocating its facility.

Cooley and Bristol

The joint venture team of Cooley Development Partners and the Bristol Group reflects complementary experience and resources in real estate and development, and both have as their focus significant "urban infill" projects. Based in Walnut Creek, Sean Cooley and partners (cooleypartners.com) have focused on turning around older assets in existing neighborhoods and business locations to create greater value and improved urban environments. The Bristol Group and its principals James Curtis and Jeffrey Kott, are based in San Francisco and have a nationwide development portfolio that includes current urban infill projects in Washington, D.C. (NoMa Station - 2,200,000 s.f.), Los Angeles (Los Angeles Center Studios Entertainment campus - 900,000 s.f.), Marlborough, Massachusetts (Solomon Pond campus - 1,000,000 s.f.), and Honolulu, Hawaii (Pilipino Life Style Center - 280,000 s.f.), among others. The combined experience of the development team and the noted projects reflect the levels of complexity, challenge and financial resources required for the Alisal Marketplace to be successful.

THE ISSUE

Shall the Agency approve the attached City and Agency Resolutions, which would authorize execution of a Project Planning and Negotiating Rights Agreement for the Alisal Marketplace?

FISCAL IMPACT

Under the Agreement, the Developer will place funds on deposit in advance, to be drawn upon for City personnel and consultant costs. Thus, there will be no fiscal impact on City or Redevelopment budgets.

ALTERNATIVES AVAILABLE TO COUNCIL/AGENCY; IMPLICATIONS OF ALTERNATIVES

1. The Council and Agency may adopt their respective resolutions approving the Agreement.
2. The Council and Agency may modify conditions of the Agreement.
3. The Council and Agency may reject the Agreement, which would cease further relations with Cooley and Bristol.

CONCLUSIONS AND RECOMMENDATIONS

Over an extended period of approximately two years, Mr. Cooley and his partners have patiently contacted and negotiated with numerous property and business owners, have convened community meetings, and met innumerable times with City staff and Councilmembers to create a development proposal that would provide much-needed revitalization of a major section of the City's core redevelopment area. The 52-acre, master planned development could also send positive economic ripples through surrounding areas such as the East Alisal and East Market Street corridors, the downtown, and even Chinatown. During the 18-month period of the Agreement, the City and Agency will be compensated for costs to achieve development approvals, thereby limiting its risk in moving forward with the proposal. Finally, Cooley and Bristol, as partners in this venture, have the successful redevelopment experience and financial resources that provide confidence in the ultimate success of the project. Staff therefore recommends that the City Council and Redevelopment Agency adopt their respective resolutions approving the Project Planning and Negotiating Rights Agreement for the Alisal Marketplace, with Cooley Development Partners and Bristol Group Inc.

Distribution

City Manager
City Attorney
Clerk
Finance Director
Sean Cooley

Back Up Pages

Location Map
Redevelopment Areas Map
City Council Resolution
Agency Resolution
PPNRA



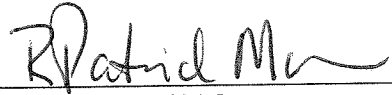
Alisal Marketplace & SVSWA / BFI Study Sites



LOCATION MAP

-  Salinas Valley Solid Waste Authority
Transfer Station & BFI Relocation
Study Site
-  Alisal Marketplace Study Site

Attachment C

	SALINAS VALLEY SOLID WASTE AUTHORITY	ITEM NO. 12
<i>Report to the Board of Directors</i>	 Finance Manager/Controller-Treasurer	
Date: September 18, 2008 From: Patrick Mathews, General Manager/CAO Title: A Resolution Approving Authority Commitment to Relocate the Sun Street Transfer Station and to Investigate and Enter into Negotiations for the Acquisition of the City Only Properties on Work Street	<i>T. Bruen by pm</i> Legal Counsel  General Manager/CAO	

RECOMMENDATION

Staff recommends that the Board of Directors discuss and provide staff direction on the Authority's commitment to relocate the Sun Street Transfer Station to a location outside the Alisal Marketplace development zone and direct staff to work with the City of Salinas to consider both the City developer's proposed relocation sites on Work Street and an Alternate Relocation Plan on the City owned Work Street properties proposed by staff.

The Executive Committee tabled this item until additional financial information is provided.

BACKGROUND

The Authority's primary public service facilities for the City of Salinas (transfer station, recycling center and household hazardous waste facility) and the Authority's administrative offices are located at 131 and 128 Sun Street in Salinas. After closure of the Crazy Horse Landfill in mid-2009, this facility will also serve as the primary public service center for the entire unincorporated north Monterey County area served by the Authority, with some North-County self-haul waste likely going to Waste Management's Madison Lane Transfer Station. The greater Salinas Service area (Salinas and north Monterey County) encompasses a population of 176,000, which represents 78% of the Authority's service population with the balance located in south Monterey County service areas.

Development of a full-scale public transfer station and recycling center to support the greater Salinas area is an essential public service element of the Authority's long range strategic plan and one of its highest identified priorities. As background, we have attached a summarized history of the Authorities efforts to site and develop a permanent public transfer station and materials recovery operation in the greater Salinas Area.

In the Authority's initial search for a permanent Salinas area transfer station and recycling center, we considered the purchase of the Madison Lane Transfer Station owned by the County's franchise hauler, Waste Management (WM). The Madison Lane Transfer Station was fully studied in the Regional Facilities Environmental Impact Report certified by the Board in 2002. This facility was the first choice but had several development issues that resulted in this option being considered less favorable than the Sun Street option offered by the City of Salinas. WM's requested price was determined by the Board to be too high. There were a number of unknown costs associated with

County roadway and other mitigation requirements that the County was unable to define without further study; and, there were local concerns about potential impacts due to increased traffic and tonnage.

As a result of the above concerns, the Sun Street location was chosen by the Authority Board as the Authority's permanent Salinas area transfer station and recycling center with the full concurrence of the City of Salinas. The Authority then completed development plans and certified environmental review documents for the long range facilities at Sun Street including an interim plan utilizing the existing buildings and infrastructure while the plans for the replacement transfer station and recycling center were finalized and the facilities are permitted and built. Approximately, \$2.1 million in development and design costs, improvements and repairs have been made to the transfer station property since the acquisition in 2005. As of today, we are still utilizing the interim plan for only basic public and franchise hauler services.

In 2007, approximately two years after the Board's commitment to consolidation of the Authority's Salinas operations at the Sun Street location, the City of Salinas identified a major redevelopment project in and around the Authority's Sun Street facilities. The redevelopment project is known as the "Alisal Marketplace". Both the City of Salinas and their developers, Cooley Development Partners (CDP) and the Bristol Group (Bristol), are very eager to fast track this project with minimum administrative delay.

The Alisal Marketplace is a mixed use development consisting of residential, retail and commercial uses. The Authority's Sun Street service facilities, along with the adjacent BFI corporation yard, are located within the development envelope for the Alisal Marketplace and have been designated for relocation and of top priority. The development group has identified four private parcels owned by the Ottone family and a City owned parcel on Work Street for the relocation of the Authority's Sun Street facilities and the City's franchise hauler corporation yard (currently BFI). A parcel map and aerial photo of the proposed Work Street relocation site is attached for your reference.

DISCUSSION & ANALYSIS

Authority Commitment to Relocate Sun Street Transfer Station Operations

As outlined above, plans and environmental review for development of the full scale transfer station and recycling center at the Sun Street location were previously approved by this Board and the City of Salinas. However, progress on the Sun Street plans has temporarily been halted in order to evaluate the proposed relocation plan to assist the City of Salinas with the Alisal Marketplace project.

The Board has taken no formal action to defer the ongoing activities associated with the approved Sun Street Transfer Station project. Therefore, staff is now seeking formal direction from the Board to defer development of a full scale transfer station at the Sun Street project, but to maximize the utility of the site for short term use until Sun Street activities can be relocated.

If the Board approves this approach, staff will present to the Board a report detailing recommended improvements and changes at Sun Street that will enhance the operations at Sun Street with minimal capital and operational costs while the relocation project is implemented over the next three to five years.

Alternate relocation site on City owned Work Street Properties

Following discussions with Mayor Donahue and representatives of the City of Salinas, staff has identified an alternate relocation site in the same industrial area as the proposal by Cooley Development Partners. The alternate site would encompass two City of Salinas owned parcels adjacent to the Ottone parcels offered by CDP. One parcel is mostly vacant land except a sanitation district pump station and a small aggregate stockpile area leased by Granite Construction. The second City parcel is under a short term lease to Granite Construction for a portable asphalt batch plant. The leases are set to expire in December 2010.

Based on staff's initial analysis of these two relocation options on Work Street (CDPs offer regarding the Ottone property and the City sites), the City sites are larger, and their acquisition would involve fewer troublesome negotiating issues. The City sites also appear to involve fewer environmental issues, and offer better and safer ingress and egress options for the expected truck and public traffic. The City sites also have less potential to be impacted by the adjacent flood zone, and may have lesser mitigation requirements. Ongoing discussions with the City of Salinas and further due diligence on the Authority's part are necessary to determine the feasibility of this alternative relocation site.

Conclusion

Therefore, staff requests that the Board of Directors take the following actions:

1. Affirm the Board's position on relocation of the Sun Street Transfer Station Operations to facilitate the City's desire to support the proposed Alisal Marketplace Project.
2. Direct staff to investigate the City-only properties on Work Street and to enter into discussions with the City regarding the terms of acquisition of the City parcels. [Staff will be assisted in these negotiations per the prior Board action by the Board's Work Street Acquisition Subcommittee.]

FISCAL IMPACT

Unknown at this time due to ongoing negotiations. Staff's projected assumptions at this point are that standard relocation practices dictate that the relocation will not increase the Authority's costs beyond those that were already anticipated for development of the permanent Sun Street facilities. However, based on ongoing discussions with the City's developer CDP and the City of Salinas, and staff's evaluation of the business points associated with the relocation, additional costs (above those already anticipated for construction of the permanent transfer station) to the Authority are likely and will be presented in closed session as part of staff's real property negotiations report.

ATTACHMENT(S)

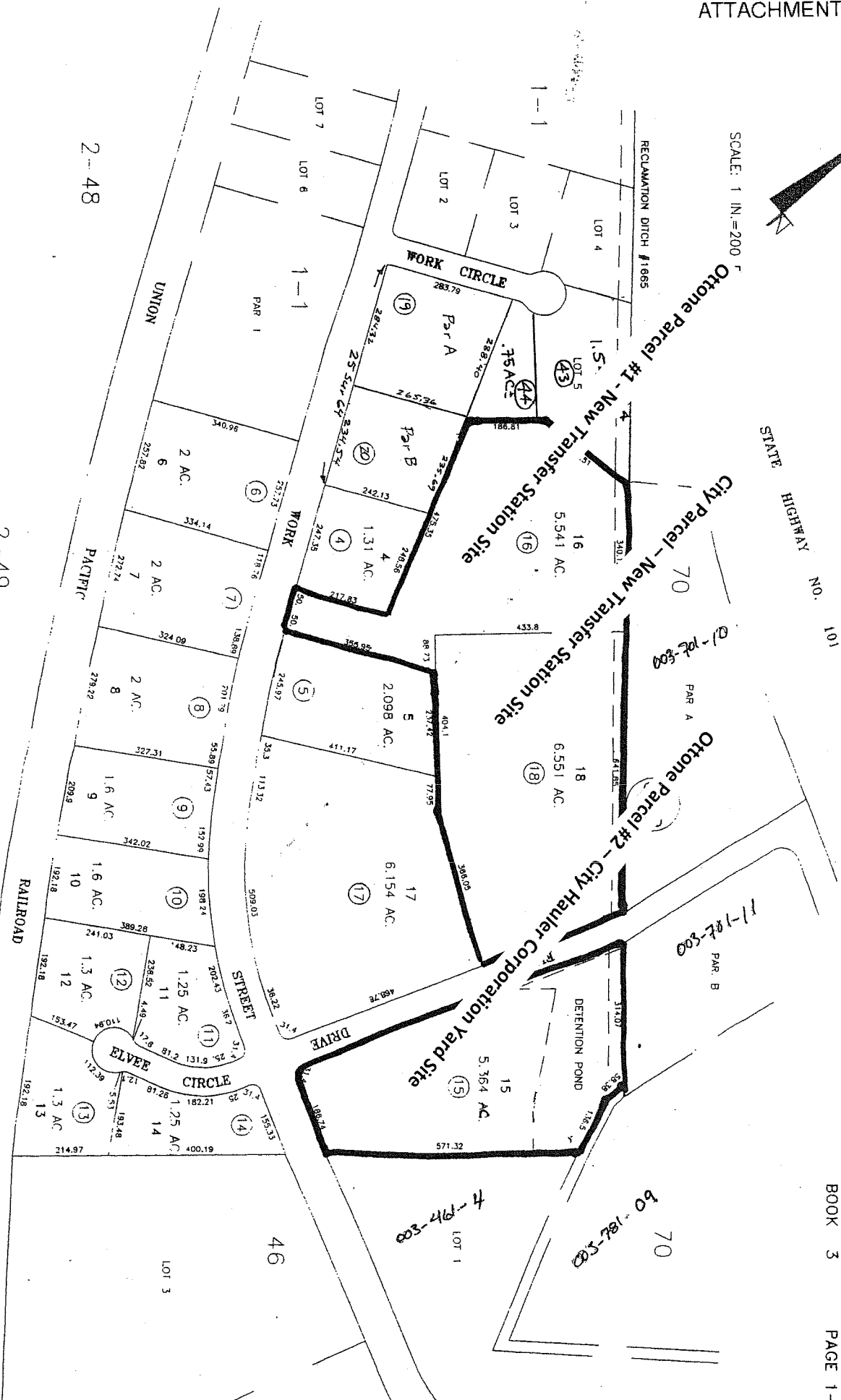
1. Work Street Relocation Parcel Maps
2. Work Street Relocation Aerial Photo
3. Resolution committing to fund environmental review costs
4. Development History for Greater Salinas Area Transfer Station



SCALE: 1 IN. = 200'

TAX CODE AREA

COUNTY OF MONTEREY
ASSESSOR'S MAP
BOOK 3 PAGE 1-2



THIS PLAT IS PRESENTED AS A MATTER OF INFORMATION ONLY, AND WHILE THE SAME

TRAC NO. 1328
ATTORNEY RICHARD B. BROWN

Figure 2 - Aerial Photo

ATTACHMENT 2



RESOLUTION NO. 2008 – 46

**A RESOLUTION OF THE SALINAS VALLEY SOLID WASTE AUTHORITY
APPROVING AUTHORITY COMMITMENT TO RELOCATE THE SUN STREET
TRANSFER STATION AND TO INVESTIGATE AND ENTER INTO NEGOTIATIONS
FOR THE ACQUISITION OF THE CITY ONLY PROPERTIES ON WORK STREET**

WHEREAS, the City of Salinas has selected Cooley Development Partners and the Bristol Group to redevelop the Alisal area in and around the Authority's Sun Street Transfer Station, also known as the Alisal Marketplace; and

WHEREAS, the proposed Alisal Marketplace redevelopment would require the relocation of the Sun Street Transfer Station operations to a site outside the redevelopment area; and

WHEREAS, Authority staff, based on discussions with the City of Salinas, have identified an alternative location for the Sun Street Transfer Station located on two City-owned parcels in the Work Street area (APN #s 003-701-017 and 003-017-018),

THEREFORE, BE IT RESOLVED, by the Board of Directors of the Salinas Valley Solid Waste Authority, that

1. It is the Board's position that, subject to receiving adequate compensation for the Sun Street Transfer Station property and improvements and the successful acquisition of an alternate location for the Transfer Station on term's satisfactory to the Board, the Authority shall relocate the Sun Street Transfer Station Operations to facilitate the City's desire to support the proposed Alisal Marketplace Project.
2. Staff is hereby directed to investigate the City-only properties in the Work Street area (APN #s 003-701-017 and 003-017-018), and to enter into discussions with the City of Salinas regarding the terms of acquisition of the City parcels. Staff will be assisted in these negotiations, per prior Board action, by the Board's Work Street Acquisition Subcommittee.

PASSED AND ADOPTED by the Board of Directors of the Salinas Valley Solid Waste Authority this 18th day of September, 2008 by the following vote:

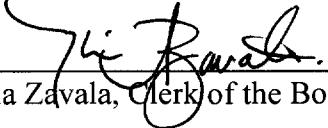
AYES: BOARD MEMBERS: ARMENTA, BARNES, DE LA ROSA, DONOHUE,
MORENO, ORTIZ, WORTHY

NOES: BOARD MEMBERS: NONE

ABSENT: BOARD MEMBERS: CAMPOS

ABSTAIN: BOARD MEMBERS: NONE

ATTEST:


Elia Zavala, Clerk of the Board


George Worthy, President

BRIEF HISTORY OF THE SEARCH FOR A SALINAS AREA TRANSFER STATION 1997-2007

Since the inception of the Authority in 1997 it has been a primary goal to own and operate a transfer station/materials recovery facility (MRF) in the Salinas area.

The following is a chronological accounting of the major Board actions which resulted in the selection of Sun Street as the site for the Salinas Area transfer station/MRF.

October 1997 Policy 97 2 Transfer Station Responsibility

"The Authority shall be responsible for providing solid waste disposal and transfer capacity to all Member Agencies...."

August 1998 -The Board directed staff to study a number of locations in both Salinas and King City. Included in the original Salinas area study was the Madison Transfer station as well as the Georgia Pacific site on Spence Road.

April 1999- The Board broaden the search beyond properties listed for sale and directed staff to reopen the site search for anew Salinas area transfer station considering all potentially suitable properties not just commercially available properties as had been the focus earlier.

December 1999 The Board Transfer Station Subcommittee felt that selection of five Salinas area sites for inclusion in the Regional Facilities EIR would provide reasonable assurance that at least one site would continue to be a viable alternative following CEQA evaluation. The sites recommended were:

Site 2 Northeast Comer of South Sanborn Road and Abbott Street
 Site 11 Salinas Transfer Station (Madison Lane)
 Site 1 Northeast Comer of John Street and Abbott Street
 Site 15 Highway 101 and Somavia Road
 Site 7 Boronda Road South of the reclamation ditch

1999-2003 The Regional Facilities EIR studied numerous landfill sites to the project level to allow the Authority Board flexibility and selecting a final site. It also studied two transfer station sites in the King City area to a project level; Industrial Way and Jolon Road Transfer Station. However, at direction of the Board, only Madison Lane Transfer Station was included in the final CEQA project description. The other four Salinas area sites were deemed unacceptable by Salinas Board members and withdrawn from further action.

July –August 2002 The Board opted to renew the operating agreement with Waste Management only to 2004 because the cost of purchasing the Madison Lane site was too expensive (\$9.5M) and the additional cost of County CUP improvements (\$1-3M) to the area could never be clearly established. In addition, the only new operating agreement (beyond the existing contract) which Waste Management would accept was a long term contract with no exit clause and would commit the Authority to long term high cost operation.

BRIEF HISTORY OF THE SEARCH FOR A SALINAS AREA TRANSFER STATION 1997-2007

February 2003 The Board approved lease purchase option for Sun Street for \$3.6M and a monthly lease until it exercised the option to purchase. The Board condition to purchase was the CEQA studies were successful and that there was no City opposition to the project.

November 2003, The Board certified the Sun Street Mitigated Negative Declaration and Mitigation Monitoring plan and directed staff to file the Certified Notice of Determination. It also approved the Sun St Transfer Station/MRF project in two phases with the Phase II to be completed prior to the closing of Crazy Horse landfill.

January 2005 Sun Street Transfer Station opens operated by Norcal. Initial daily tonnage limit is 100 tons.

April 2005 The Board directed staff to solicit request for Proposals for the Integrated Material Recovery Plan and the Sun Street Transfer Station Design.

May 2005 Notice of Completion for the Sun Street Convenience Station construction project (CIP 9199) is filed for a total amount of \$638,000.

July 2005 Board awarded contract for conceptual design of Sun Street facilities

August 2005 A public hearing was held to Subsequent Mitigated Negative Declaration clarifying the Sun Street Transfer Station and Material Recovery Facility project description to assist in obtaining a revised Solid Waste Facility Operating Permit.

October 2006 The board approves the RFP for design service for the Su Street Transfer Station/MRF

June 2007 The Board authorizes Professional Services Agreement with URS Corporation. Instead of full design services, the proposed agreement was reduced to providing pre-project activities prior to the design of the Sun Street Transfer Station. The tasks were:

- A. Stakeholders Interviews and Summary
- B. CEQA approach
- C. Salinas Conditional Use Permit Requirements
- D. Alternative Project Analysis
- E. Fiscal Impact Analysis
- F. Recommendations

It was from the URS stakeholder study that the pubic and private sentiment either against the transfer station development or in favor of the Alisal Market Place became very clear and shortly thereafter the Authority began discussions with Cooley development and the City of Salinas on alternative locations.



RE: Item No. 12

**THE FOLLOWING SLIDE
WAS PRESENTD**

**AT THE
MEETING OF**

**THE
BOARD OF DIRECTORS**

ON

September 18, 2008

1. Picture Slide – Work Street Options
From: General Manager/CAO Mathews



*Promoting the environmental health
of the Salinas Valley...*

Work Street Options



RECONVENE

President Worthy reconvened the meeting to open session at 7:08 p.m. Counsel Bruen reported the following action taken in closed session on Item No. 9:

Board Action: Director Donohue made a motion 1) to authorize the Board President to execute a settlement agreement with the Internal Revenue Service for \$411,490, relating to an audit of the Authority's 2002 Bond issue, 2) that any unspent bond proceeds of the 2002 Bond issue are to be placed on an escrow account, established pursuant to the settlement agreement, and 3) that the Authority can spend funds in the escrow account for a period of one year from its establishment on authorized projects; and, after the one-year establishment, any unexpended funds are to be used to redeem 2002 Bonds at the next call date, August 2012. Director Barnes seconded the motion. The motion passed unanimously.

CONSIDERATION ITEMS

11. RESOLUTION NO. 2008-45 AUTHORIZING THE RELEASE OF A REQUEST FOR PROPOSALS FOR A QUALIFIED COMPANY TO DESIGN, CONSTRUCT AND OPERATE THE JOHNSON CANYON LANDFILL GAS TO ENERGY PROJECT, AND APPROVING THE SELECTION OF ORRICK, HERRINGTON & SUTCLIFFE LLP AND DE LA ROSA AS THE FINANCE TEAM FOR FINANCING THE PROJECT

General Manager/CAO Mathews provided a report.

Public Comment: None

Board Discussion: The Board expressed support for the project.

Board Action: Director Donohue made a motion to adopt the resolution as presented. Director Armenta seconded the motion. The motion passed unanimously.

12. RESOLUTION NO. 2008-46 APPROVING AUTHORITY COMMITMENT TO RELOCATE THE SUN STREET TRANSFER STATION AND TO INVESTIGATE AND ENTER INTO NEGOTIATIONS FOR THE ACQUISITION OF THE CITY ONLY PROPERTIES ON WORK STREET

General Manager/CAO Mathews provided a report.

Public Comment: None

Board Discussion: Director Donohue stated that there was a sense of urgency from the City of Salinas economic development to move forward with the project, and stated that he believed the Salinas Council would not support that the transfer station remain at Sun Street. Director Barnes was concerned that the Authority's relocation expenses would not be covered. Counsel Bruen stated that the resolution is a statement of intent and does not commit the Authority to the relocation. President Worthy requested separate votes on Resolution Section 1 and Resolution Section 2.

Board Action: Director Armenta made a motion to approve Resolution Section 1. Director Donohue seconded the motion. The motion passed unanimously.

Director Armenta made a motion to approve Resolution Section 2. Director Barnes seconded the motion. The motion passed unanimously.

By two separate unanimous votes, the Board adopted Resolution No. 2008-46 as presented.

13. REVISED INTERIM SUN STREET TRANSFER STATION OPERATIONS PLAN

General Manager/CAO Mathews provided a report and mentioned that the interim project would not require capital investments but some expenses that would be transferable to the new location, such as trucks and drivers and a sorting line for more recovery of recyclable materials. If the Board approves the project, staff would return with more cost details in November.

Public Comment: Doug Kenyon, representing BFI, expressed his support for the plan.


Board Discussion: The Board expressed support for the project.

Board Action: Director Armenta made a motion to approve the Interim Sun Street Transfer Station Operations Plan. Director Barnes seconded the motion. The motion passed unanimously.

ADJOURNMENT

President Worthy adjourned the meeting at 7:41 p.m.


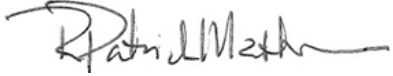
APPROVED: _____


George Worthy, President

ATTEST: _____


Elia Zavala, Clerk of the Board

Attachment D

 Report to the Board of Directors	ITEM NO. 12
	N/A Finance and Administration Manager/Controller-Treasurer
	 General Manager/CAO
Date: February 15, 2018	N/A General Counsel
From: Patrick Mathews, General Manager/CAO	
Title: Update on Long-Term Facility Needs (LTFN) Project Environmental Impact Report (EIR) and other Due Diligence Studies/Activities	

RECOMMENDATION

Staff recommends the Board accept the report.

STRATEGIC PLAN RELATIONSHIP

This project relates to Goal A, Select and Implement Facilities (e.g. Salinas Area Materials Recovery Center) and Programs that Lead to Achievement of at Least 75% Waste Diversion and Objective 2, Provide to the Board quarterly progress reports on the Long-Term Facility Needs Environmental Impact Report (EIR).

FISCAL IMPACT

The costs for AECOM and Authority staff time are fully encumbered and costs are shared between the Authority (67%) and Global OrganicS Energy (33%). GOE has provided regular reimbursements for their portion of the costs.

DISCUSSION & ANALYSIS

This update report was provided to the Board at its January 18, 2018 meeting and the item was deferred to the February 2018 meeting due to the pending meeting between the City of Salinas and the Authority which could result in the inclusion of additional project locations.

AECOM - CEQA Activities

AECOM has completed and submitted 10 administrative draft chapters for internal review and comment in advance of completing the full draft EIR for public release. Other EIR sections are in various states of preparation.

At its December 21, 2017 meeting, the Board of Directors decided to terminate the purchase option agreement on the Harrison Road property (1 of 5 proposed project sites), effectively eliminating this project option from further consideration. As a result, all California Environmental Quality Act (CEQA) related work has been temporarily suspended pending Board direction and re-noticing of a revised CEQA project description. A copy of the Harrison Road Option Agreement termination notice is included as Attachment A.

With this site eliminated and renewed discussions on what the project should include, a re-noticing through issuance of a revised Notice of Preparation will be required so the CEQA process can be completed. Over the next 2- 3 months, the Board and staff will discuss the

remaining and any potential new project options to incorporate into a revised Project Description and update the CEQA completion schedule.

City of Salinas Collaboration on Long Term Facility Needs Studies (LTFN) Project

The Authority General Manager (GM) and Salinas City Manager (CM) met on January 24, 2018 at the Authority's offices to re-engage and collaborate on ideas to support the LTFN project due diligence process going forward. During that meeting, the Authority GM provided the Salinas CM with status of the due diligence study process and some of the recent findings and information that has been developed through the process. The discussion ranged across several topics including the recent Market Research Survey results specific to the LTFN project options, mitigation measures for a new facility, project options remaining after removal of the Harrison Road site option, discussion of other potential sites to include in the revised project description, and timelines.

Both agreed that a second meeting was in order to bring in staff and other primary partners to have a more detailed discussion around next steps and alternative sites to include in the re-noticing of the EIR. This meeting was hosted at the City offices on February 7, 2018, and included the GM, CM, County CAO, Environmental Health, City Planning and Development, City Public Works and the Authority's Project Management Team. After a briefing on the status of the Authority's due diligence, we discussed a number of alternative sites including, Firestone Business Park, future industrial development sites along Abbott Street (south of Salinas), shared use of the original proposed relocation site on Work Street, and the Madison Lane Transfer Station. While almost all of these sites have been previously considered by the Authority in the past, there was a sense of willingness among the group to re-look at current conditions associated with each of these sites to see if they are worthwhile adding to the revised project study list.

The Authority concluded the alternative sites discussion with a request to both the City and the County that their respective staff consider our siting needs and forward additional site suggestions. Of the specific sites discussed, the Authority staff is reviewing current data, site conditions, new entitlements and basic feasibility for these potential sites and will report back to the group with our findings and recommendations on which sites to add back into the LTFN due diligence process and how this may affect the schedule and costs. The results of this discussion, our follow-up site reviews and group consensus will be presented to the Board as part of our April retreat process for Board direction.

The meeting concluded with a general discussion of timelines to restart the EIR and the other due diligence studies underway.

Monterey Regional Waste Management District (District)

Discussions between the agencies is ongoing with individual department level manager meetings being scheduled for January and February to discuss questions and policy clarifications previously submitted to the District in April 2016 and June 2017. On behalf of the due-diligence team of consultants and staff, questions to the District include requests for clarification of the District's waste acceptance policies, projected waste recovery performance/financial metrics for the Materials Recovery Facility (MRF) upgrades, and issues related to their long-term landfill and operational capacities. Copies of the previously submitted questions and clarifications are included as Attachment B.

The District's MRF upgrades are anticipated to be completed in February 2018, followed by a 3-6 month start-up and system optimization period. After completion of the start-up activities and

materials marketing plan, the District will be in a better position to negotiate contracted delivery conditions, processing rates, and services for select materials.

In addition to the new facility start-up activities going on this month, the District staff and Board are also engaged in a long-term financial strategic planning process to address long-term capital and programmatic funding and revenue generation needs. Select summary slides from the initial phase of the District's planning process are attached (Attachment C) and include key financial take-aways, summary findings and a range of financial solutions. Further detail from their staff presentation can be found in their Board's November 2017 agenda at the following link:

http://www.mrwmd.org/archives/2017%20Board%20Packets/November/Nov2017_1_long_term_Financial_Planning.pdf.

The District will be following up their November 2017 presentation with a day-long retreat on February 28, 2018 to fully evaluate their financial options and long-range funding plan. Authority management staff will be in attendance.

Public Outreach

Based on the Board discussion and direction at its October 2017 meeting, staff released a Request for Proposal (RFP) soliciting a public relations (PR) firm to assist with the outreach and education related to the anticipated release of the draft EIR for the Long-Term Facility Needs (LTFN) project in Spring 2018. The purpose of the RFP was to prepare for the second phase of the LTFN outreach plan to share and discuss the draft EIR and other due-diligence study outcomes with the public, stakeholders, customers, and regulators to support the Board's final project(s) decision. A report back on the RFP outcome and budget needs was scheduled for the November 2017 Board meeting.

Based in the temporary suspension of the CEQA process to reconsider options and re-notice a revised project, staff is not recommending moving forward and selecting a PR vendor at this time. Once the Board completes its discussions and revision of the project description and timelines, an updated outreach plan and schedule will be proposed, and the PR component can be reconsidered.

Marketing Research Study

As part of the Strategic Planning objectives for this last 6-month period, staff was asked to conduct and present the results of a marketing and branding survey. We took this opportunity to pole residents of the Salinas Valley on their knowledge of our current disposal and recycling systems and opinions on the various components/options of the Long-Term Facility Needs project to gauge demand for our services. A key finding from the survey was the support for upgrading the Sun Street Transfer Station (80% support or strongly support); the convenience of a transfer station in Salinas is important and valued by the community, as a majority oppose or strongly oppose (52%) the proposal that requires Salinas area waste to be taken to Marina with the closure of Sun Street. A staff report summarizing the study and a presentation of the full survey results was provided during the January 2018 board meeting by market research consultant, EMC Research, Inc.

Financial/Rate Impact and Economic Benefits Reports

Draft finance/rate model preparation is nearly complete and awaiting information from the CEQA studies and District negotiations to populate the various model components. This work remains ongoing for the project options remaining.

The Economic Benefits Report utilizes a standard economic development planning model called "Implan" and does not take long to prepare once all the CEQA and financial input

information is known. No work will be completed on this task by CH2M Hill until the draft EIR and Financial/Rate Impact Analysis are near completion.

Other Activities

Staff continues to evaluate and update financial components of the due diligence studies as new information becomes available.

BACKGROUND

Based in part on the recommendation made by the Citizens Advisory Group, the Board of Directors at the November 19, 2015 meeting approved the following five Project Scenarios to be studied under the California Environmental Quality Act (AECOM contract), as well as through Economic Benefits/Impacts and Long Range Financial/Rate Impact Studies (CH2M Hill contract).

- 1) Transfer Station/Materials Recovery Center and GOE Clean Fiber OrganicS Recovery System
 - a) Harrison Road at Sala Road (**eliminated from further consideration at the Board's** December 2017 meeting)
- 2) Transfer Station/Materials Recovery Center only
 - a) Sun Street Transfer Station
 - b) Harrison Road at Sala Road (eliminated from further consideration at the Board's December 2017 meeting)
 - c) Crazy Horse Landfill (through preliminary site design and engineering, staff has concluded the site is too small for a full-scale transfer station and may be better suited as a small satellite organics and recycling drop-off facility to support more immediate program needs)
 - d) Transfer services to stand-alone with or without GOE facility at Johnson Canyon or other site (TBD)
- 3) GOE Clean Fiber OrganicS Recovery System only
 - a) Harrison Road at Sala Road
 - b) Johnson Canyon landfill
- 4) No Salinas Area Facility (City Manager's Study Recommendation)
 - a) All North county and Salinas area waste to Monterey Peninsula Landfill (MPL) for burial or processing
 - b) All public services for Salinas area would be shifted to MRWMD Landfill and/or Johnson Canyon Landfill
- 5) No Project
 - a) Sun Street transfer station remains with minor improvements
 - b) Continue discussion with Monterey Regional Waste Management District for processing options on select materials such as Construction and Demolition Processing

Board approved agreements are in place with AECOM for preparation of the Environmental Impact Report, and with Global OrganicS Energy (GOE) to fund 33% of the cost of the environmental review costs. The cost sharing formula is under discussion with GOE due to the elimination of the Harrison Road property option.

Supplemental studies approved by the Board to support the EIR include a Long Range Financial/Rate Impact Study and an Economic Benefits/Impacts Study for each of the approved scenarios.

The full public outreach plan was presented to the Board at its June 2016 Board meeting. Preparation of a project informational publication was completed with the final draft approved by the Board for distribution at its March 2017 Board meeting. The intent of this first major outreach effort was to engage the public, explain the options under consideration and provide information to all stakeholders on how to participate in the various study processes. A second major outreach effort will be undertaken upon completion of all the studies, providing an overview of the various study results, findings and outcomes in advance of the decision process.

As the Authority and our industry's historic experience reminds us, all options for any solid waste/recycling facility or relocation of waste to another community will come with challenges and local concerns. Staff strongly supports the multi-pronged, due diligence process underway that will provide solid and transparent supporting facts and information to help the Board, our customers and our community make good decisions, in light of the expected challenges ahead.

Attachments:

- A. Harrison Road Option Payment Agreement Termination Letter, January 9, 2018
- B. Due Diligence Studies Correspondence with MRMWD (April 2016-December 2017)
- C. MRWMD Financial Planning Presentation, select summary slides from November 2017 Board meeting

Attachment A

Mission

To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer services and education.

Vision

To reduce the amount of waste by promoting individual and corporate responsibility.
To recover waste for its highest and best use while balancing rates and services.
To transform our business from burying waste to utilizing waste as a resource.
To eliminate the need for landfills.

Innovation • Integrity • Public Education • Efficiency • Fiscal Prudence • Resourcefulness • Customer Service • Community Partnerships

January 9, 2018

Subject: Termination Notice of Option and Purchase Agreement for APN 113-091-017, Dated February 1, 2016

Sellers and Old Republic Title Company,

In accordance with Article 6.6 of the above referenced Option and Purchase Agreement, the Salinas Valley Solid Waste Authority (Buyer) hereby gives notice that it is terminating this agreement and will not be making the Second Extension Payment due on or before January 26, 2018.

We appreciate your efforts and consideration of our agency's endeavors. If you have any further questions related to this matter, please feel free to contact our offices at (831) 775-3000.

Sincerely,

R. Patrick Mathews
General Manager/Chief Administrative Officer
Salinas Valley Solid Waste Authority



Recipients:

Keith Anderson
c/o Anderson Accountancy Corp.
762 Rio Del Mar Boulevard
Post Office Box 460
Aptos, California 95003
e-mail: keitha@andersonaccountancycorp.com

Johnny Schot Martins
204 Alhambra Avenue
Santa Cruz, California 95062
e-mail: john.vw@hotmail.com

www.svswwa.org

PO Box 2159, Salinas CA 93902-2159 • 128 Sun Street, Ste. 101, Salinas CA 93901
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Old Republic Title Company
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greg.findley@cushwake.com



Monterey Regional Waste Management District

Turning Waste Into Resources

Since 1951

Overview of District's Business Model

November 17, 2017

Board of Directors

11/20/2017

1

Key take-aways

1. Highly dependent on disposal revenue

- Future tonnage likely to decline due to organics diversion, economic corrections and other waste reduction efforts

District Goal: Continue pursuit of revenue diversification, increase rates

RISK LEVEL



HIGH

2. Highly dependent on potentially volatile Out-of-District revenue

- Significant, yet unpredictable, revenue stream

District Goal: Reduce dependence; be prepared for downturn, increase rates



HIGH

11/20/2017

3

Key take-aways (cont.)

3. Personnel costs make up >50% of Operating Expenses; subject to cost increases even with no staff growth

- Cost escalation due to COLAs/CPI, Health Care costs, & CalPERS are not subject to District control
- CalPERS: not an existential risk

District Goal: Manage carefully staff levels, workers' comp & other operating costs

RISK LEVEL



MEDIUM

4. Funding of capital Improvement projects represents biggest risk to financial stability

District Goal: Forecast needs & develop multiple methods to ensure adequate funds; create capital reserves



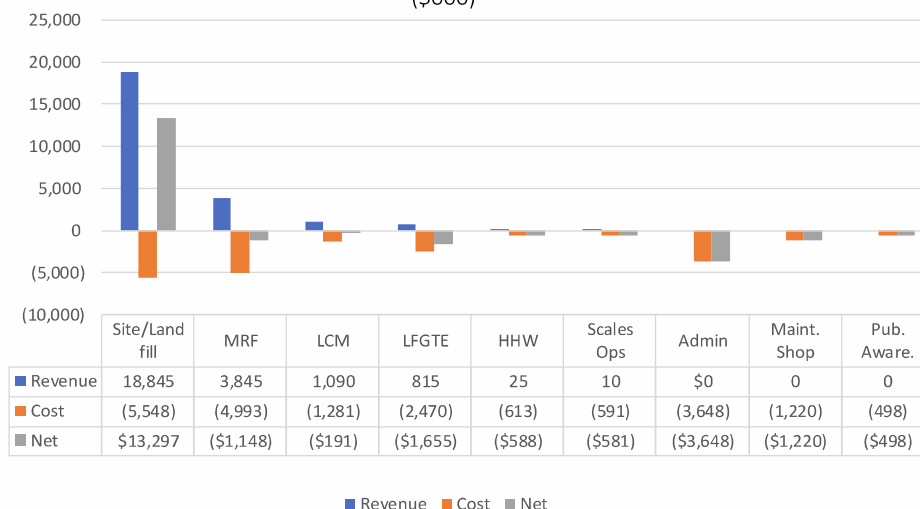
HIGH

11/20/2017

4

Line of business analysis - most service areas are not supported by related revenue

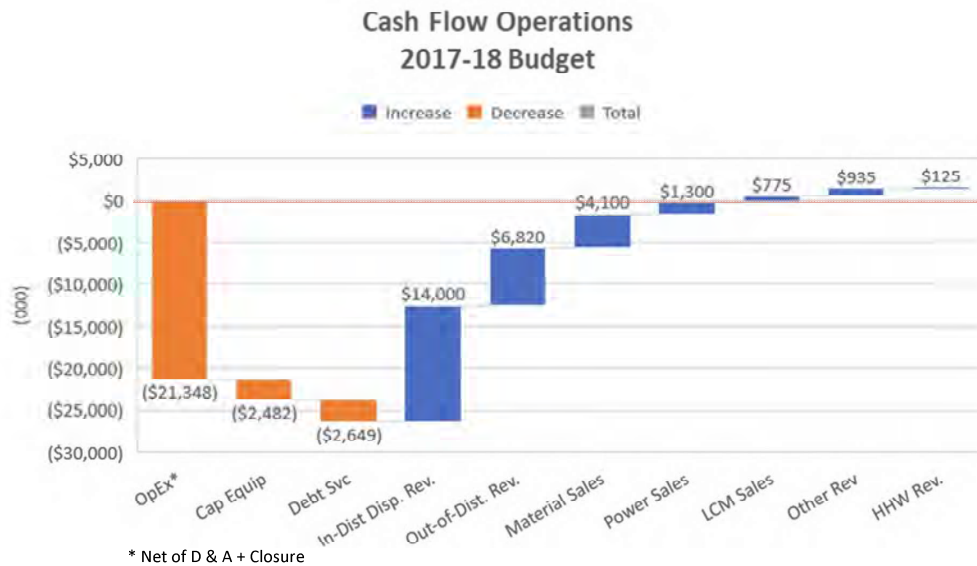
Business Unit Financials
(\$000)



11/20/2017

18

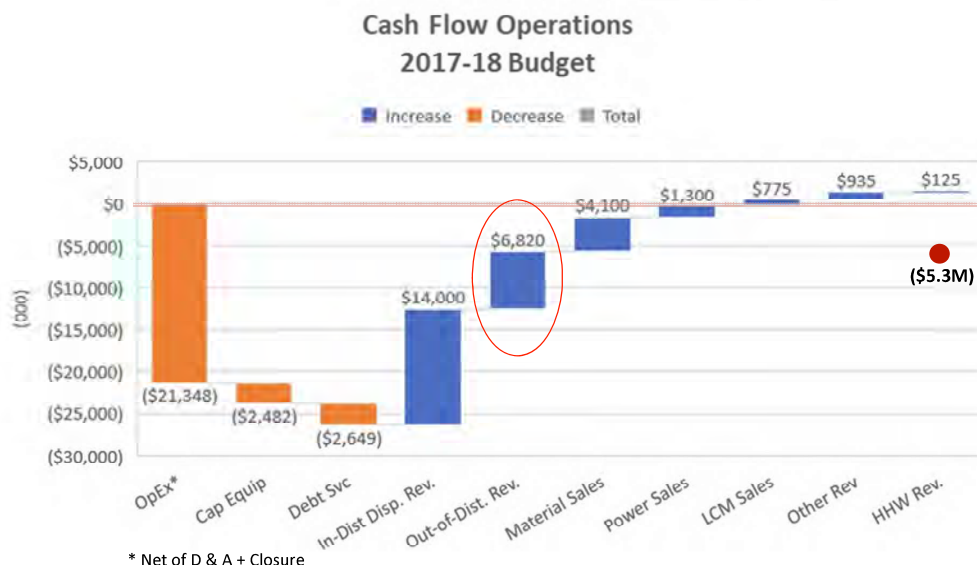
Operations generates positive cash flow before capital improvement projects (CIP) ~ \$1.6M



11/20/2017

20

Eliminating Out-of-District waste would yield negative cash flow before CIP - (\$5.3M)



11/20/2017

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Capital Improvements Costs – Preview of Next 10 Years

Current Facilities

- **1.0 EXISTING FACILITY INFRASTRUCTURE CARE**
 - On the order of \$8 - \$14 Million in Capital Expenditures
- **2.0 LANDFILL DEVELOPMENT**
 - On the order of \$20 - \$32 Million in Capital Expenditures

Potential Future Facilities

- **3.0 ORGANICS DEVELOPMENT**
 - Ranges from \$0 to \$40 - \$50 Million in Capital Expenditures
- **4.0 ENERGY DEVELOPMENT**
 - Ranges from \$5 - \$35 Million in Capital Expenditures

PEOPLE, FINANCE, ENVIRONMENT, COMMUNITY, INNOVATION

Strategies for long-term financial sustainability

1. Growing revenue through market-based service delivery

No.	Item	Description	Purpose
a	Increase disposal rates	Systematic rate increases tied to cost inflation and market rates	Timely service cost recovery
b	Rebalance disposal rates by material types	Increase rate for yard waste and food waste to reach 90% of MSW rate	More accurately align with processing costs
c	Optimize recycling returns	Manage MRF processing to align with commodity price fluctuations	Maximize profitability of operation
d	Optimize power and gas revenue through M1W partnership	Sell renewable power to M1W; RNG to hauler through M1W digester gas partnership	Align revenue with market value of asset
e	Raise Truck Yard lease rate to market	Increase lease rate to more closely match market rates	Align revenue with market value of asset

Potential impact

1. Growing revenue through market-based service delivery

No.	Item	Potential Impact
a	Increase disposal fees	>\$1M based on 3% increase across all material types coming from non-contract waste customers
b	Rebalance disposal fees by material types	>\$800k/year at current material volumes. Over twice that if food waste volumes grow as expected
c	Optimize recycling returns	Both revenue and cost impacts, which will vary depending upon market conditions
d	Optimize power and gas revenue through M1W partnership	>\$2M/year increase in electricity sales ~>\$500k/year reduction in CNG gas supply cost Renewable energy credits
e	Raise Truck Yard lease rate to market	\$250k - \$750k above current \$250k annual lease agreement

11/20/2017

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Strategies for long-term financial sustainability

2. Marketing excess capacities to out-of-District customers

No.	Item	Description	Purpose
a	Monterey County & Cities	Utilization of existing infrastructure – MRF, AD, HHW, Compost, Landfill	Generate additional revenue, diversify sources
b	Santa Cruz County & Cities	Utilization of existing infrastructure – MRF, AD, HHW, Compost, Landfill	Generate additional revenue, diversify sources
c	San Benito and southern Santa Clara	Utilization of existing infrastructure – MRF, AD, HHW, Compost, Landfill	Generate additional revenue, diversify sources

11/20/2017

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Strategies for long-term financial sustainability

3. Modifying financial policies & funding structure

No.	Item		Purpose
a	Establish Capital Replacement Reserves	Create 2 reserves: – Capital Equipment Reserve – Capital Improvement Projects Reserve	Enable 'pay-as-you-go' investing
b	Create Capital Equipment Surcharge on collection bill	Fund Capital Equipment Reserve through collection bill, exclusively for use in meeting on-going operating capital needs. Target: up to \$3M/year	Generate non-volume based revenue tied to capital used for on-going operations
c	Establish county-wide HHW parcel tax	Use a county-wide parcel tax to cover HHW services costs for use by all county HHW service providers	Capture true cost of service
d	Utilize debt when necessary	Leverage available borrowing capacity to supplement CIP Reserve	Manage capital spending peaks

11/20/2017

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Strategies for long-term financial sustainability

3. Modifying financial policies & funding structure

No.	Item		Purpose
a	Establish Capital Replacement Reserves	Create 2 reserves: – Capital Equipment Reserve – Capital Improvement Projects Reserve	Enable 'pay-as-you-go' investing
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d	Utilize debt when necessary	Leverage available borrowing capacity to supplement CIP Reserve	Manage capital spending peaks

11/20/2017

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Possible Option for Revenue Bond

- The District has incurred additional costs of up to \$10 million associated with the 2015 Projects
- While the District has been able to fund these costs from internal reserves, another option would be to issue a new revenue bond

	Prior 2015 Revenue Bond	New 2018 Revenue Bond
Amount:	\$31,150,000	\$10,580,000
Term:	20 years	20 years
Final Maturity:	4/1/2035	4/1/2038
TIC:	3.68%	3.07%
Average Annual Debt Service:	\$2,198,571	\$729,223

Attachment B

Patrick Mathews

From: Patrick Mathews
Sent: Wednesday, December 13, 2017 10:52 AM
To: 'Tim Flanagan'
Cc: Cesar Zuñiga; 'Becky Aguilar'; 'Tim Brownell'; 'Guy Petraborg'; 'Peter Skinner'; 'Jeff Lindenthal'; 'attys@wellingtonlaw.com'; 'David Ramirez'; Adrianna Escobar; Brian Kennedy; Mandy Brooks; Ray Hendricks; Tom Bruen (tbruen@tbsglaw.com)
Subject: RE: SVR/District Due Diligence Discussions
Attachments: MRWMD Collaboration Communications 2016-17.pdf

Follow Up Flag: Follow up
Due By: Monday, December 18, 2017 8:00 AM
Flag Status: Flagged

Tim,
In advance of our meetings, I've attached the compilation of correspondence from 2016-current for the group to consider in advance of our group discussions. We are particularly in need of the information requested in our April 15, 2016 and June 15, 2017 letters that is necessary for completion of our various due diligence studies and to support our material processing negotiations. We look forward to the upcoming group discussions and seeing your new facilities come on-line early next year. Based on staff scheduling limitations around the upcoming holidays, we will shoot for early January to set up the inter-staff meetings. Thanks, P-

Patrick Mathews, General Manager/CAO
PO Box 2159, Salinas, CA 93902
Tel. 831.775.3005 | Fax 831.755.1322 | Cell 831.682-4340



Please consider the environment before printing this e-mail

From: Patrick Mathews
Sent: Tuesday, December 12, 2017 1:15 PM
To: Tim Flanagan <tflanagan@mrwmd.org>
Cc: Cesar Zuñiga <cesarz@svswa.org>; Becky Aguilar <baguilar@mrwmd.org>; Tim Brownell <TBrownell@mrwmd.org>; Guy Petraborg <gpetraborg@mrwmd.org>; Peter Skinner <pskinner@mrwmd.org>; Jeff Lindenthal <jlindenthal@mrwmd.org>; attys@wellingtonlaw.com; David Ramirez <dramirez@mrwmd.org>; Adrianna Escobar <adriannae@svswa.org>; Brian Kennedy <briank@svswa.org>; Mandy Brooks (mandyb@svswa.org) <mandyb@svswa.org>; Ray Hendricks (rayh@svswa.org) <rayh@svswa.org>; Tom Bruen (tbruen@tbsglaw.com) <tbruen@tbsglaw.com>
Subject: RE: SVR/District Due Diligence Discussions

Thanks Tim

Patrick Mathews, General Manager/CAO
PO Box 2159, Salinas, CA 93902
Tel. 831.775.3005 | Fax 831.755.1322 | Cell 831.682-4340



Please consider the environment before printing this e-mail

From: Tim Flanagan [<mailto:tflanagan@mrwmd.org>]
Sent: Tuesday, December 12, 2017 12:05 PM
To: Patrick Mathews <patrickm@svswa.org>
Cc: Cesar Zuñiga <cesarz@svswa.org>; Becky Aguilar <baguilar@mrwmd.org>; Tim Brownell <TBrownell@mrwmd.org>; Guy Petrabor <gpetrabor@mrwmd.org>; Peter Skinner <pskinner@mrwmd.org>; Jeff Lindenthal <jlindenthal@mrwmd.org>; attys@wellingtonlaw.com; David Ramirez <dramirez@mrwmd.org>
Subject: RE: SVR/District Due Diligence Discussions
Importance: High

Good afternoon Patrick

I figure I will see you at the County meeting today , but I wanted to get back to you . I agree with you in that I think it would be more beneficial to have smaller group operational meetings designed to get answers for your questions. I can have Becky work on setting those meetings up with your staff and ours. As far as CEQA concerns go, I can have David Ramirez and Guy work with you on those questions.

As far as our contracts go, I think we would re-structure those agreements anyway since those are no longer in place (we sent termination notices) and they are just for disposal services only. That being said, I have copied Rob Wellington's office on this and have him look to what structure for an agreement he would want us to use.

Let me know if this start works for you and your team. I will probably see you today at the County.

Take care

Tim

From: Patrick Mathews [<mailto:patrickm@svswa.org>]
Sent: Wednesday, December 6, 2017 3:02 PM
To: Tim Flanagan <tflanagan@mrwmd.org>
Cc: Cesar Zuñiga <cesarz@svswa.org>
Subject: SVR/District Due Diligence Discussions

Tim,

I just wanted to follow up on our conversation from last month and thank you for the time you committed to working with us. We appreciate your openness and willingness to work together with our respective staffs to answer our previously submitted questions related to SVRs due diligence process. Adrianna will be contacting Becky to discuss times and places to meet. Should we do this as a large group or have the respective managers within the same departmental disciplines meet independently? The latter approach may be more efficient and offer more opportunity for creative ideas, but we'll defer to your preference.

As we discussed, our most significant needs are to 1) understand what the District's contract costs to SVR will be in the future for various waste processing services and 2) define the basic contract terms, performance expectations and policies for delivery of materials. You were clear that in your separate discussions with the City of Salinas that no "special deals" were being offered and that the City was informed that they would pay the same as District customers for any services provided. Thank you for that clarification.

SVR staff has attended your recent Board meetings where you were focusing on strategic planning preparations, with significant focus on long term programmatic costs, financing and capital needs. You are also preparing to begin operations of your newly renovated and upgraded MRF. From our discussion and your recent Board presentations, we fully understand that some uncertainties on final staffing needs and system costs need to be worked out during the initial 6-12 months of operations before the District will have certainty on long-term contract rates. We can however, begin to discuss contract terms, conditions and related permit/CEQA considerations as the District works through its MRF start-up and agency Strategic Planning process. Per our discussion, SVR would like to first request a draft Word version of the Districts standard agreement for acceptance of out-of-district waste. Our plan is to start with a staff review and comments/questions on the draft agreement's basic terms and begin to build from there for some of the different material we may consider delivering to the District for processing in the future. Rates and escalation indices can be added at a later date as the District's long term financial planning objectives are addressed next year.

You also requested a copy of our mandatory recycling ordinance for the District's consideration. A copy is attached with the staff report and resolution.

We also briefly discussed LEA fees and IWM related County costs and I've attached the presentation provided by EHB in 2010 when this issue was last reviewed by SVR. If you have any questions about this issue or the 2010 presentation, please let me know.

We all look forward to discussing opportunities with you and your staff in our upcoming meetings and will keep you informed of SVR progress on our due diligence studies as well. Thanks Tim. P-

Patrick Mathews, General Manager/CAO
PO Box 2159, Salinas, CA 93902
Tel. 831.775.3005 | Fax 831.755.1322 | Cell 831.682-4340



Please consider the environment before printing this e-mail



SalinasValleyRecycles.org

SALINAS VALLEY WASTE AUTHORITY

Mission

To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer services and education.

Vision

To reduce the amount of waste by promoting individual and corporate responsibility.
To recover waste for its highest and best use while balancing rates and services.
To transform our business from burying waste to utilizing waste as a resource.
To eliminate the need for landfills.

Innovation • Integrity • Public Education • Efficiency • Fiscal Prudence • Resourcefulness • Customer Service • Community Partnerships

June 15, 2017

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT
ATT: TIM FLANAGAN, GENERAL MANAGER
14201 DEL MONTE BLVD
MARINA, CA 93933

SUBJECT: SALINAS VALLEY RECYCLES LONG TERM FACILITY NEEDS
ENVIRONMENTAL IMPACT REPORT AND DUE DILIGENCE STUDIES –
MRWMD INFORMATION REQUEST

Tim
Dear Mr. Flanagan,

I want to thank you for your June 2, 2017 response to our Long-Term Facility Needs Study, Environmental Impact Report Scoping meeting and the previous transmittals of the District's environmental and permitting documents to support our study efforts. The outline of services you have offered in your comment letter are very helpful to our process.

We have attached a series of follow-up questions we hope you can assist us with, so we can better focus our studies and collaborative efforts. Your letter offers some new opportunities that to-date were not clear to SVR due to MRWMDs previously adopted "Guiding Principles for Acceptance of Regional Waste". As you know, I previously participated in your Board's deliberation on these principles and negotiations of one of your agency's first waste importation agreements in my prior role working for Santa Cruz County. We are happy to see that your Board is open to adjusting some of their principles to accommodate our project options that include contracted use of your landfill, expanded processing facilities and/or services.

Our attached questions focus on three areas of our due diligence process:

1. Clarification of changes to MRWMD Guiding Principles for the Acceptance of Regional Waste
2. Material Recovery Facility (projected) Performance Metrics
3. Long-term Landfill Capacity

www.svswd.org

PO Box 2159, Salinas CA 93902-2159 • 128 Sun Street, Ste. 101, Salinas CA 93901
tel. (831) 775-3000 • fax (831) 755-1322

If you have any question or need clarification on our information request, please feel free to reach out any time. We look forward to the collaborative opportunities your MRF upgrades provide and ongoing discussions between our agencies.

Sincerely,

A handwritten signature in cursive script, reading "Patrick Mathews", followed by a horizontal line.

Patrick Mathews, General Manager/CAO
Salinas Valley Solid Waste Authority

Attachments: Guiding Principles for Acceptance of Regional Waste, September 16, 2005

MRWMD DUE DILIGENCE QUESTIONS - SVR LONG-TERM FACILITY NEEDS STUDY

Waste Acceptance Principles (copy attached for reference)

1. Principle 2 – Please clarify how this principle would be applied to contract processing and landfilling of SVR wastes directed to MRWMD facilities? Would SVR use of MRWMD's facilities be limited to only short to intermediate 20-year agreements or until MPL reaches its 75-year landfill reserve limit?
2. Principle 4 - Will MRWMD continue its policy of retaining 75 years of reserve landfill capacity for its members? If yes, what happens to import waste agreements when MPL approaches its 75-year reserve limit?
3. Principle 5 – What is the standard for diversion that MRWMD will apply for future waste brought to the landfill for disposal? 75% or a specified higher level of pre-processing similar to the current GWR delivered waste?
4. Principle 7 – Will MRWMD allow Salinas and North County self-hauler customers to be re-directed to MPL to utilize all its public services such as Landfill, HHW and public recycling center? (250-350 round-trips per day)
5. Principle 9 – Will MRWMD allow direct haul of all Salinas and north county franchise collection trucks to MPL (80-100 trips per day) in lieu of requiring use of large transfer trucks (28-32 per day)?

Materials Recovery Facility Performance Metrics

1. The expectant recovery rate on the new Construction and Demolition (C&D) line is 70+%. What are the projected recovered materials on a percentage basis (i.e. wood, metal, sheetrock, ADC unders, etc.)?
2. The expectant recovery rate on the mixed waste/single stream line is 65%. Relative to mixed waste processing only, what are the projected recovered materials on a percentage basis (i.e. glass, plastics, organics (food and greenwaste), paper materials (mixed and OCC), wood, metal, sheetrock, ADC unders, etc.)?
3. What are the primary processing objectives for use of the mixed waste processing capacity; mixed commercial and multi-family wastes only? Does MRWMD intend to process mixed wet, residential MSW?
4. Are any future financial challenges anticipated associated with market conditions for conventional recyclables such as fibers, plastics and glass? Could poor market conditions be an added cost driver for contract waste processing outside of normal cost-of-living adjustments?
5. Are greenhouse gas reduction calculations available for the upcoming MRF improvements? We are most interested in the GHG reductions associated with the C&D and mixed waste lines (excluding the single stream operations).
6. Can you provide an estimate of how many and what classifications of additional MRF related employees would be needed to accommodate processing an additional 50-60,000 tons per year of C&D and mixed commercial waste?

Long-Term Landfill Capacity

1. How much soil is used on average for daily and intermediate cover per year?

2. Does MRWMD anticipate ending or reducing landfill waste and ADC importation in the future? If known, what are the estimated end dates and amounts anticipated to be reduced from current levels?
3. How much has the landfill life been reduced because of the construction of the Franchise Corporation Yard and CNG fueling station infrastructure (approx. Module 13 footprint)? What is the calculated reduction (in CY) of permitted landfill airspace associated with this permanent infrastructure project?
4. With the increased regulatory mandates to improve composting infrastructure to address water quality issues, does the District anticipate keeping the current composting operation intact (modules 14-16) or relocating to an area that does not occupy space associated with current permitted landfill capacity area? If the current composting operation is to remain as permanent infrastructure, what is the anticipated reduction of permitted landfill airspace?
5. With worst-case climate change induced sea level rise projections as high as 6-10 feet by 2100 and potentially much greater beyond 2100, what steps will MRWMD be considering to reduce impacts to the MPL design and operations to protect against rising coastal groundwater levels and increasing peak flood projections in the adjacent Salinas River basin? Could any proposed changes in design result in a reduction of MPL waste disposal capacity or potential changes in future waste acceptance policies?

GUIDING PRINCIPLES FOR ACCEPTANCE OF REGIONAL WASTE

September 16, 2005

The "Guiding Principles for the Acceptance of Regional Waste" were developed to address the parameters for offering certain limited, excess landfill capacity to public agencies for the disposal of regional ("out-of-District") waste at the Monterey Peninsula Landfill. Two potential buyers of this excess landfill capacity include the Salinas Valley Solid Waste Authority (SVSWA) and the County of Santa Cruz. The purpose of the sale of excess capacity is to stabilize disposal rates to the Monterey Regional Waste Management District (MRWMD) member agencies, provide funding for future expansion of the MRWMD's diversion and recycling programs, and to permit the SVSWA and the County of Santa Cruz adequate time to identify and develop additional long-term disposal capacity within their respective jurisdictions.

Guiding Principles for Acceptance of Regional (Out-Of-District) Waste

1. Regional waste received will be from public agencies only, by written agreement.
2. The primary need of the public agency will be for short to intermediate-term landfill space while they work to find a long-term solution to their solid waste disposal needs.
3. The sale of the MRWMD excess landfill capacity will be subject to a contract approved by the MRWMD Board of Directors.
4. A "reserve landfill capacity" shall be established to provide an initial 75 year landfill life which will serve projected waste streams generated by the MRWMD member agencies to at least the year 2080. In other words, the amount of regional waste to be accepted will not reduce the MRWMD's certified landfill capacity below 75 years (to 2080). Certified landfill capacity exceeding 75 years would be considered to be "excess landfill capacity", which could be made available for sale to public agencies, such as the County of Santa Cruz and the SVSWA.
5. The regional waste brought to the MRWMD will have been subject to recycling and diversion programs acceptable to meet the State-mandated diversion goals.
6. The MRWMD will have the ability to shorten the contract term should the public agency not demonstrate adequate progress in meeting its long-term solution to solid waste disposal.
7. The acceptance of regional waste will utilize only MRWMD landfill operations and airspace. The regional waste will not require the use of any of the following MRWMD services: materials recovery facility, public recycling drop-off facility, Last Chance Mercantile reuse facility, household hazardous waste collection program, composting facility, and public awareness program.
8. The negotiated landfill disposal fee will include an escalation clause to compensate the MRWMD for future annual increases in costs.
9. The regional waste will be transported to the MRWMD in large transfer-trailer-type loads to minimize the impact on public roads and maximize the efficiency of transportation and landfill operations.



ACCEPTANCE OF REGIONAL (OUT OF DISTRICT) SOLID WASTE
BY THE
MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

QUESTIONS AND ANSWERS

September 16, 2005

The Monterey Regional Waste Management District's (MRWMD's) Monterey Peninsula Landfill has a remaining capacity in excess of 40,000,000 tons, yielding a site life of well over 100 years for its member agencies. The MRWMD is evaluating the possibility of accepting regional solid waste, defined as waste from outside its existing service area. **Acceptance of any regional solid waste would only be approved if the MRWMD has an initial reserve capacity that will give its member agencies a landfill site life in excess of 75 years (to at least the year 2080).** The additional revenues from the sale of excess landfill capacity can be used to stabilize future disposal fee increases to MRWMD member agencies, allowing for more stable and predictable fees, and to implement new waste diversion and recycling programs.

The following is a list of questions and answers regarding some of the key issues surrounding acceptance of regional waste at the Monterey Peninsula Landfill:

1. What is meant by "Regional Waste"?

Regional waste is solid waste which originates from outside the MRWMD's existing service area.

2. What is the existing MRWMD service area?

The MRWMD service area includes the cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Monterey, Pacific Grove, Sand City, Seaside, Pebble Beach Community Services District, and unincorporated areas of Monterey County. The MRWMD service area covers about 853 square miles and serves approximately 170,000 residents. The District provides a number of services to residents in the District's service area. These services include the composting of the majority of Monterey County's biosolids, the processing and recovery of commercial and demolition waste, a comprehensive Public Education and Outreach program for the member jurisdictions and schools, composting of organic materials, the Household Hazardous Waste Collection Facility and public recycling "drop-off" station, and the Last Chance Mercantile reuse store.

3. Why should the MRWMD consider acceptance of regional waste? Why is this a regional issue?

With a current landfill site life of over 100 years and on-going improvements in solid waste diversion and disposal technologies, the MRWMD is in a position to make available **excess solid waste disposal capacity** at the Monterey Peninsula Landfill to other regional public agencies for the benefit of MRWMD member agencies. This type of regional planning and cooperation is consistent with many other forms of regional coordination and cooperation such as transportation, emergency response mutual aid (medical care and fire fighting), air quality management, and water quality management.

4. How much waste disposal capacity does the MRWMD currently have?

Currently the Monterey Peninsula Landfill has over 40,000,000 tons of remaining waste capacity, with an estimated site life of well over 100 years at the current rate of fill (plus a 1% per year growth factor). The California Integrated Waste Management Board presently mandates that every city and county in the State divert 50% of its solid waste from landfill disposal.

Additional landfill capacity can be developed through the implementation of new technology and processes. (See Question 7). Indications are that the State may increase the mandatory diversion rate to 70% or even higher in the next few years. Achieving this higher diversion rate would increase the site life of the Monterey Peninsula Landfill to approximately 150 years. This amount of capacity far exceeds any prudent projections of disposal needs into the future.

The MRWMD's goal is to provide an initial long-term solid waste disposal capacity of 75 years for its member jurisdictions (to at least the year 2080). This 75-year "reserve capacity" requires that the MRWMD set aside for its member agencies an initial reserve of 25,700,000 tons out of the 40,100,000 tons of remaining capacity. Therefore, approximately 14,400,000 tons of capacity is considered to be "excess capacity".

The status of the MRWMD's disposal capacity is such that it could theoretically accept all of the waste from north SVSWA and Santa Cruz County (over 320,000 tons per year) for over 45 years and still retain an initial reserve capacity of 75 years for the MRWMD. This would give the SVSWA and Santa Cruz County sufficient time to develop and implement their own long-term solutions to their solid waste disposal needs.

5. Would the MRWMD consider acceptance of solid waste from outside the region?

The MRWMD would only consider acceptance of solid waste from Monterey Bay Area jurisdictions that are in compliance with all State waste management regulations and have met all their requirements mandated through their Source Reduction and Recycling Elements (SRRE).

6. What would be the anticipated environmental impacts, if any, (e.g. traffic/noise/litter) etc.- from acceptance of regional waste?

Regional waste would be delivered to the Monterey Peninsula Landfill in large transfer trailers. The importation of between 300 tons per day (tpd) to 1,000 tpd of additional solid waste would increase truck traffic by only 15-50 vehicle trips per day – between 3% and 8% of the current total vehicle trips per day at the MRWMD site. No significant additional increases in litter- would be anticipated since incoming waste would be delivered in covered transfer trailers. Noise impacts would be nominal because the additional vehicle trips would conform to current hours of operation. The recently revised Solid Waste Facility Permit (SWFP) and California Environmental Quality Act ("CEQA") documents for the Monterey Peninsula Landfill provide sufficient capacity relative to peak daily waste tonnage and traffic volume to allow for the proposed acceptance of the regional waste.

7. What would the revenue from the sale of the excess capacity be used for?

The MRWMD anticipates charging a landfill disposal fee for regional waste that would be reflective of covering the total cost borne for the additional handling and straight disposal of the incoming waste. No other MRWMD services would be provided for the regional waste (such as the processing or recycling of the incoming waste, public education programs, HHW services, composting, etc.). The net revenue from the sale of the excess capacity could be used for two distinct purposes:

- (a) Stabilization of disposal fees to MRWMD member agencies, allowing for more stable and predictable fees ("rate stabilization"), and
- (b) Implementation of new waste management technologies and recycling processes designed to create additional landfill capacity. Examples of potential new waste management technologies and processes include:
 - New waste conversion technology
 - Enhanced recycling and re-use technology
 - Enhanced public education and outreach
 - Food waste composting
 - Implementation of landfill bioreactor technology to increase the rate of waste decomposition and landfill gas generation, resulting in increased landfill airspace due to greater waste stabilization, settlement, and in-place waste densities.
 - Reclamation of landfill airspace by the mining of solid waste already in place for recovery of metals, wood, tires, inert material, soils, organic waste, etc.

BOARD OF DIRECTORS
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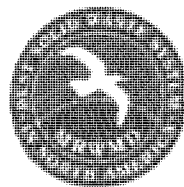
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JUN 6 2017

SVSWA



MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Home of the Last Chance Mercantile

TIMOTHY S. FLANAGAN
General Manager

GUY PETRABORG, P.E., G.E.
Director of Engineering/Compliance

JEFF LINDENTHAL
Director of Communications/Sustainability

PETER SKINNER
Director of Administration/Finance

TIM BROWNELL
Director of Operations

ROBERT WELLINGTON
Legal Counsel

June 2, 2017

Via Electronic and Regular Mail

Patrick Matthews
Salinas Valley Solid Waste Authority
PO Box 2159
Salinas, CA 93902

Subject: Monterey Regional Waste Management District (MRWMD) Comments Regarding SVSWA Notice of Preparation of an Environmental Impact Report for the Long Term Facility Needs Study Project

Patrick

Dear Mr. Matthews:

I appreciate the opportunity to submit comments on behalf of the Monterey Regional Waste Management District (MRWMD) regarding the Salinas Valley Solid Waste Authority (SVSWA) Environmental Impact Report for the Long Term Facility Needs Study Project. I am specifically providing information about the capacity and capability of our operations to help inform the process about the services available to SVSWA in the existing and developing facilities at the MRWMD.

MRWMD has several operating facilities at its location two miles North of Marina, which is approximately 12.5 miles from Salinas city-center. These facilities include yard-waste grinding and composting, anaerobic digestion and composting of food scrap organics, municipal solid waste (MSW) and single stream materials processing for recycling and recovery for diversion, construction and demolition waste (C&D) processing for recycling and recovery for diversion, household hazardous waste (HHW) materials receiving and handling, CRV beverage container buyback center, landfill-gas-to-energy renewable energy production, CNG vehicle fueling station, Last Chance Mercantile retail store for reusable goods receiving, processing and sale, and landfill disposal.

MRWMD will entertain extending the full scope of its recovery and disposal service options to all Monterey County sources of materials.

MRWMD is currently installing new equipment in the Materials Recovery Facility (MRF) that significantly expands our capacity to process single stream recyclables, mixed C&D materials, and MSW streams to recover both recyclable and organic materials. When complete by year-end, the MRF will provide compliance with the CalGreen 65% C&D diversion requirement. It will also have the capacity to recover organics that have not been separated at the source to support compliance with the mandatory organics diversion requirements of AB1826 and SB1383. The publicly-owned facility will also be processing single stream recyclables received from all Monterey Peninsula jurisdictions except the City of Monterey.

Mr. Patrick Mathews
June 2, 2017
Page 2

The performance specifications and estimated surplus capacity at the MRWMD MRF when construction and system testing is complete in December includes:

- C&D operations will have an expected recovery/diversion rate of approximately 70+ %, and will have the capacity to process an additional 100,000 tons a year of materials beyond our current operational needs.
- MSW processing operations will have an expected recovery/diversion rate of approximately 65 %, The processing operations includes the recovery of recyclable paper and containers, and the recovery of organic materials including food-waste and non-recyclable paper. It will have the capacity to process an additional 80,000 tons a year of materials beyond our current operational needs.
- Single Stream recycling operations will have an expected recovery/diversion rate of greater than 90%, and will have the capacity to process an additional 30,000 tons a year of materials beyond our current operational needs.

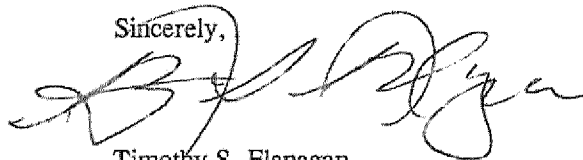
In addition, the MRWMD has excess yard-waste processing capacity of approximately 50,000 tons a year to grind and compost materials.

MRWMD, as part of its operating permit, can accept up to 3,500 tons/day of waste and up to 2,000 vehicle trips/day for disposal, which provides ample capacity to meet the needs of all or part of the SVSWA's service area.




The MRWMD staff is willing to provide additional information, facility tours, and to respond to any questions the SVSWA may have as you proceed through the environmental review process.

Thank you for your consideration of our comments.

Sincerely,



Timothy S. Flanagan
General Manager

 <p>Report to the Board of Directors</p>	<p>ITEM NO. 16</p>
<p>Date: June 16, 2016</p> <p>From: Patrick Mathews, General Manager/CAO</p> <p>Title: Update on Interagency Collaboration with Monterey Regional Waste Management District</p>	<p> Finance Manager/Controller-Treasurer</p> <p> General Manager/CAO</p> <p>N/A Legal Counsel</p>

RECOMMENDATION

Staff and the Executive Committee recommend that the Board of Directors accept this status report and provide any additional direction it feels is relevant at this time.

The attached May 20, 2016 letter from the Monterey Regional Waste Management District (District) concurs with this Board's interest (included in SVR's attached April 15, 2016 letter to District General Manager) in considering further discussion with SVR board members through formation of ad hoc committees. The Board will need to establish its goals and objectives for the ad hoc meetings.

STRATEGIC PLAN RELATIONSHIP

Evaluation of all SVR's potential options under the "Long Term Facility Needs" studies currently underway are consistent with the SVR's Mission, Vision and Values.

The recommended action further helps support SVR Goals to:

- Fund and Implement 75% diversion from landfills and,
- Complete Fact finding Process for Salinas Area Materials Recovery Center

FISCAL IMPACT

There is no immediate fiscal impact for this action and full financial modeling for all study scenarios is included in the California Environmental Quality Act (CEQA) process currently underway to fully assess both short and long term cost impacts and economic benefits to SVR and its customers. The attached correspondence and information requests to the District are specific to the needs of the CEQA process and related studies.

DISCUSSION & ANALYSIS

Staff continues to support a multi-pronged approach of studying multiple options for the long term community needs for solid waste and resource recovery services, as requested by the City of Salinas in its August 13, 2013 letter (attached). To this effect, the response from the District is a great first step in developing the necessary facts needed to fully evaluate a number of collaborative options along with all the project scenarios/sites recommended by our Citizen's Advisory Group (CAG) and approved by the Board.

It is important to note that solid waste facilities are often complex in nature and have both pros and cons with regards to location and community impact (both actual and perceived). All of the options under consideration will have challengers and supporters.

This is typically the case with solid waste facilities and an often discussed topic in papers and articles within our industry.

Completion of the Board authorized CEQA, financial and economic studies are essential to the selection of the specific path or project option(s) based on a solid set of facts. Premature notions or decisions of a preferred path or project option or consideration to eliminate sites before completion of the studies, will potentially expose the Board to more criticism than is necessary. SVR's history of pursuing a singular project path has not resulted in success as referenced under the background information referenced below. In response to this concern, staff continues to engage the respective City and County Economic Development staff in identifying any other site options that could be added to the Board alternatives.

By completing the comprehensive and transparent fact gathering process already underway, the Board will have a solid set of facts, options and findings to consider when making their final decisions. All stakeholders, supporters and those with concerns (current and future) to any particular option will have an open opportunity to participate in the process.

BACKGROUND

Please refer to the October 15, 2015 staff report on the preparation of the Long Term Facility Needs CEQA documents and related studies for a full history of SVR's efforts to site a permanent facility and relocate or enhance the Sun Street Public Service Facility.

The attached letter from the City of Salinas restated their desire to see SVR's Sun Street operations relocated, requesting re-evaluation of multiple alternative sites and commencement of the CEQA process. As a result of this request from the City of Salinas, the CAG was formed to participate in the evaluation of alternative sites. The work and recommendations of the CAG were the basis for the final site options selected by the Board for further study including CEQA, long range financial modeling, and economic benefits studies.

ATTACHMENT(S)

1. August 13, 2013 City of Salinas letter regarding CEQA process for relocation of Sun Street Public Service Facilities
2. May 13, 2016 District staff report and response to SVR letter of April 15, 2016
3. Draft letter to MRWMD acknowledging desire to negotiate shared services



City of Salinas

OFFICE OF THE CITY COUNCIL • 200 Lincoln Avenue • Salinas California 93901 • (831) 758-7201 • Fax (831) 758-7368

August 19, 2013

Salinas Valley Solid Waste Authority
ATTN: Patrick Matthews, General Manager
128 Sun Street, Suite 101
Salinas, CA 93901



RECEIVED

AUG 22 2013

SVSWA

Re: City of Salinas Response Regarding Relocation of Sun Street Transfer Station to Work Street and Request for Property Exchange Agreement.

Mr. Matthews,

We have reviewed your e-mail communications to Salinas City Manager Ray Corpuz of August 5 and 6 and have spoken to staff regarding their concerns about your request for the City to provide the Salinas Valley Solid Waste Authority (SVSWA) with a land swap agreement for the relocation of the transfer station prior to completion of CEQA documentation. This request raises concerns for us as both City representatives to the SVSWA Board and as three of the City Council Members responsible for making the final decision about the relocation site.

(*) We believe that the best decisions can only be made after we have received complete data that fully evaluates all alternatives for possible relocation. Until we have information that evaluates the difference between Work Street (with and without the Granite Asphalt Plant), Hitchcock Road and the Waste Management site, we cannot fully understand the issues associated with our decisions. We also believe that it is essential that all agencies, organizations and community interests be heard on the relocation options so that we can weigh all perspectives before deciding.

We recognize that a lot of effort has gone into previous discussions about the Work Street site, but have been made aware of a number of community and staff concerns about this location. We therefore request, as representatives from the City of Salinas, that you immediately resume the CEQA process that will provide us the information we need to advance this important decision. This action will allow everyone to move closer to resolution of this long standing matter. Should you require more direction than this letter provides, we request that you place this item on the first available agenda for consideration by the full SVSWA Board.

Finally, we want to state clearly that the City of Salinas has a need for the Sun Street Transfer Station to be relocated so that we can advance development of the Alisal Market Place and associated facilities. We also recognize that the Solid Waste Study that will be undertaken by multiple jurisdictions in Monterey County may have implications that create uncertainty about

August 19, 2013
Salinas Valley Soled Waste Authority
Patrick Matthews, General Manager

the relocation plans as they are developing. However, we again believe that the best way forward for all parties is for the EIR to be completed so that we all have solid data on which to base our development and property agreement decisions.

We want to be clear that we understand that you are seeking assurances that the City of Salinas will negotiate in good faith for a location that is desirable for the transfer station. We can direct staff to prepare an MOU to that effect if you believe that is necessary. However, until full details are provided, we would find it difficult to prepare a property agreement for the relocation.

Should you have questions or wish clarification on our recommendations, please contact Gary Petersen, Director of Public Works at 831-758-7390.

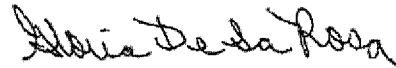
Regards,



Tony Barrera
Council Member District 2



Jyl Lutes
Council Member District 6



Gloria De La Rosa
Council Member District 4

cc: Ray Corpuz, City Manager
Vanessa Vallarta, City Attorney
Gary Petersen, Director of Public Works
City of Salinas - Council



Mission

To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer services and education.

Vision

To reduce the amount of waste by promoting individual and corporate responsibility.
To recover waste for its highest and best use while balancing rates and services.
To transform our business from burying waste to utilizing waste as a resource.
To eliminate the need for landfills.

Innovation • Integrity • Public Education • Efficiency • Fiscal Prudence • Resourcefulness • Customer Service • Community Partnerships

June 21, 2016

Tim Flanagan, General Manager
Monterey Regional Waste Management District
14201 Del Monte Blvd.
P.O. Box 1670
Marina, CA 93933

Subject: Response to Inter-Agency Collaboration letter of May 20, 2016

Dear Tim,

Thank you and your Board for your agency's timely response to our April 15, 2016 letter. The response to your question posed to SVR in the subject letter is yes, we are interested in negotiating terms and conditions for the various disposal and/or processing services outlined in our referenced letter. Our Board discussed this letter at its April 21, 2016 meeting and again at its June 16, 2016 meeting and provided direction to staff to move forward with these discussions. We are in the process of conducting CEQA required analyses on a number of project scenarios focused on long term facility needs for our agency, including use of various District services. Development of clear costs and terms for any future agreements with the District are critical for completion of our CEQA, economics and financial impacts studies that will be used by our Board to make these long range decisions. We look forward to these discussions over the coming months.

Your truly,

Patrick Mathews, General Manager/CAO
Salinas Valley Recycles

Copy to: SVR Board of Directors

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MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Home of the Last Chance Mercantile

May 20, 2016

RECEIVED



MAY 24 2016

Mr. Patrick Mathews, General Manager/CAO
Salinas Valley Recycles (SVR)
PO Box 2159
Salinas CA 93902-2159

SVSWA

Re: Inter-Agency Collaboration; Your Letter of April 15, 2016

Dear Patrick:

This letter is in response to your letter to me dated April 15, 2016, with questions related to issues and informational needs to assist in your evaluation of various collaborative options under consideration by SVR in its Long Term Needs Environmental Impact Study. The District's Board of Directors reviewed and discussed this letter in its meeting today and authorized me to send it to you. The District's response to the primary questions raised in your letter are as follows:

Merger and Joint Governance. You/SVR asked "Is the District interested in exploring merger and joint governance of a countywide agency with Salinas Valley Recycles (SVR)?"

The position of the District Board has been for some time now, and remains, that it is not interested in merger or joint governance. Since that is the District's position, the Board believes that discussions of this matter "at the elected level" would be inappropriate, and that any discussions of this nature should be official, open and on-the-record, as modeled in our present letters to each other. However, our Board has indicated that it is open to discuss other options for our joint collaboration.

Shared or Contracted Services. You (for SVR) have inquired about three options in this regard.

- (1) *Clean Fiber and Organics Recovery System* – Is the District interested in participating in this project?
The District Board is not interested in participating in this project at the present time. The District could certainly reevaluate this position, but that would depend upon the outcome of considerable further exploration and understanding of this project on our part.
- (2) *Contracted Landfill Disposal Only* or
- (3) *Contracted Waste Processing Services* – Would the District under contract (i) accept SVR waste for landfill disposal or (ii) extend processing services to one or both of SVR's waste streams identified in its letter (i.e., mixed commercial waste and C&D materials)?

Mr. Patrick Mathews
May 20, 2016
Page 2

Our answer to each of these questions is the same – The District will certainly consider and discuss providing either or both of the services to SVR mentioned above, by contract on negotiated terms mutually agreed upon and beneficial to both parties. A full set of services could be discussed and possibly made available to SVR, including recycling services at our MRF, an HHW program, food and green waste processing, E-waste and drop-off recycling, Last Chance Mercantile reuse and retail sales, and others.

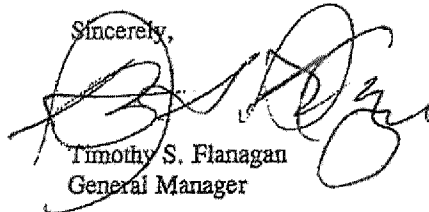
Before we proceed further to review and provide answers to the questions you have posed regarding the above-two services, we have a question of SVR: Is the SVR interested in either or both of such services, and in negotiating with the District regarding same?

If so, then I am authorized to meet with you as soon as mutually convenient to begin discussions, outline the issues involved and start on a negotiating process to reach an agreement between SVR and the District on these matters, subject to review and approval of our respective boards, of course. District staff would also commence the efforts necessary to try to answer all of the services-related questions posed to us in your April 15th letter.

Additionally, the District Board believes that further discussions at the board level may well be in order, and would suggest a future meeting between ad hoc committees of our two boards on these matters, including the several recommendations set forth in the countywide solid waste study of last year.


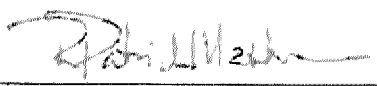
We look forward to hearing back from you on this matter and continuing with our joint collaborative efforts.

Sincerely,



Timothy S. Flanagan
General Manager

cc: SVR Board of Directors
District Board of Directors

 SalinasValleyRecycles.org Report to the Board of Directors	ITEM NO. 13
	N/A
	Finance Manager/Controller-Treasurer
	 General Manager/CAO
Date: April 21, 2016 From: Patrick Mathews, General Manager/CAO Title: Collaborative Discussions between Salinas Valley Recycles and Monterey Regional Waste Management District (MRWMD)	N/A Legal Counsel

RECOMMENDATION

Staff recommends that the Board accept this report and provide staff and Board with any added direction regarding collaborative discussions beyond those currently underway with the SVR and MRWMD General Managers and staff.

STRATEGIC PLAN RELATIONSHIP

This status report provides support for SVRs goal to "Complete the Fact Finding Process for the Salinas Area Materials Recovery Center and Clean Fiber and Organics Recovery System" and all other alternatives approved for consideration under the California Environmental Quality Act (CEQA) environmental review process currently underway.

FISCAL IMPACT

This report has no immediate fiscal impact, but may lead to future system recommendations that may alter diversion, public services and/or costs for future SVR activities and public service programs.

DISCUSSION & ANALYSIS

Since summer 2015, the General Managers and key staff from SVR and MRWMD have met and communicated periodically regarding each agency's long range plans and activities. The purpose of these meetings, as directed by the Board, is to determine what levels of collaboration can occur between the agencies to improve delivery of services and manage system costs. These meetings are ongoing and have been very informative.

Attached you will find a letter to the MRWMD that begins outlining the specific details needed to support our CEQA and fiscal review processes for the varying options under consideration by SVR. This letter requests more detailed information and responses to a number of important policy questions that are necessary for the two agencies to begin substantive discussions on future areas of collaboration.

BACKGROUND

SVR and MRWMD General Managers have and will continue to meet periodically to stay abreast of each agency's activities, progress and advancements in providing improved

public and franchise services. Our collective goal is to find areas of mutual benefit and cooperation that can assist both agencies in achieving higher waste recovery, increased green energy production, improved public services and a more sustainable waste management system in Monterey County. This item is a follow-up to Board's discussion on this topic at its March 2016 meeting and the January 2016 staff report updating the Board on inter-agency discussions.

ATTACHMENT(S)

1. Letter to MRWMD regarding Interagency Collaboration and CEQA Analysis, April 13, 2016
 - a. SVR Board report "Update on Inter-Agency Collaborative Discussions", 1/21/2016
 - b. Solid Waste Study, Scenario 7 Projected Traffic and Routes
 - c. MRWMD "Guiding Principles for Acceptance of Regional Waste", 8/12/2005



Mission

To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer services and education.

Vision

To reduce the amount of waste by promoting individual and corporate responsibility.
To recover waste for its highest and best use while balancing rates and services.
To transform our business from burying waste to utilizing waste as a resource.
To eliminate the need for landfills.

Innovation • Integrity • Public Education • Efficiency • Fiscal Prudence • Resourcefulness • Customer Service • Community Partnerships

April 15, 2016

Tim Flanagan, General Manager
Monterey Regional Waste Management District
14201 Del Monte Blvd., PO Box 1670
Marina, CA 93933-1670

Subject: Inter-Agency Collaboration and CEQA Analysis

Dear Tim,

Per our discussions over the last few months, our Board of Directors has asked that we provide you with an outline of the issues and informational needs that will assist us in evaluating the various collaborative options under consideration in our Long Term Facilities Needs Environmental Impact Study (EIR). As several of the options under study include varying levels of shared or collaborative services between our agencies, we would like to outline the higher-level questions and information that will be important for our analysis and will form the agenda for our respective Board's ongoing discussions. As reference, attached is a copy of the update report on agency General Manager discussions provided to our Board in January 2016.

Merger and Joint Governance

This is a question that has been raised many times over the years dating back to the formation of SVR in 1997 and remains an often-raised topic of discussion and speculation.

- Is the District interested in exploring merger and joint governance of a countywide agency with Salinas Valley Recycles (SVR)?

Firm resolution of this question will help to guide our future discussions and Board processes. As we discussed, there is some interest in having further discussion at the elected level regarding this issue. We will keep you informed as our Board provides formal direction.

Shared or Contracted Services

As outlined in the attached update to our Board, there are a number of options under study from development of SVR's public/private partnership with Global OrganicS Energy for recovery of clean paper fiber, organics and recyclables from the mixed waste stream (landfilled waste) to the simple movement of all North County and Salinas refuse to the Marina Landfill for disposal only and closure of SVR's public service facilities in Salinas. This was the recommendation coming from the City Manager's Solid Waste Study last year (study scenario no. 7).

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tel. (831) 775-3000 • fax (831) 755-1322

Inter-Agency Collaboration and CEQA Analysis

The following questions and information requests will assist us in clarifying the options being studied, define the appropriate paths forward to complete our EIR process, and provide a strong supporting fact set for our Board to consider when it deliberates the EIR outcomes.

Clean Fiber and Organics Recovery System

1. Would the District be interested in participating in this project for advanced processing of waste already destined for your landfill such a residential packer truck waste? For clarification, we are not interested in securing waste already dedicated to your current or future materials recovery facility, only mixed curbside waste or unmarketable recovered paper products (waxed cardboard, food contaminated paper...) destined for landfilling. District interest in participating at this time would not be binding and would of course be subject to successful completion of SVR's EIR process, inter-agency rate and service negotiations, and final commercial demonstration of the fiber recovery plant scheduled for next year.
2. Would the District be interested in jointly hosting this project at its Marina landfill as an added siting option that SVR can consider in our EIR process? If yes,
3. What level of additional California Environmental Quality Act (CEQA) analysis do you believe would be required to facilitate such a project on your property?

Contracted Landfill Disposal Only

4. Per the City Manager's study recommendation, would the District accept SVR waste for landfill disposal only (no MRF processing), under contract? If yes,
5. Would the District extend SVR its premium disposal rate offered to Greenwaste Recovery for residues coming from its San Jose processing facilities and what is that rate currently? What contractual conditions would come with the premium rate, such as "put-or-pay"?
6. Will the District need to update its CEQA documents to accept SVRs additional out-of-district waste? We have attached a map showing the likely traffic and routing associated with the Solid Waste Study recommendation for your reference.
 - a. Please forward the most current CEQA documents/amendments governing your acceptance of out-of-district waste for our study reference.
7. How will the District's landfill life be affected with an increase of 120,000-170,000 tons per year from SVR in addition to its current importation tonnage contracts, plus expected future annual growth projections in the SVR service region of 1-3%?
8. Would any of the current importation contracts or a future SVR contract retain any future (but currently unknown) financial liabilities for waste once it is accepted for landfilling by the District, either during or after termination of the agreement?
9. Have your "Guiding Principles for Acceptance of Out-of-District Waste" been modified or changed since adoption in 2005 (copy attached)? If yes, please forward your most current Guiding Principles, but if not:
 - b. Would the policy limitation for short to medium term contracts only still be applicable?
 - c. Would SVR have to consolidate waste and use transfer trucks only to deliver waste?
 - d. Can the district handle an additional 200-300 self-haul customers per day, and all the ancillary services (HHW, drop-off recycling, organics,...) if the SVR facilities

Inter-Agency Collaboration and CEQA Analysis

- in Salinas are closed per the Solid Waste Study recommendation? The 2005 Guiding Principles indicate this may be prohibited.
- e. How many added employees would the District need to accommodate full service of SVR customers and franchisee waste delivery proposed in the Solid Waste Study? And would the District give priority to hiring any displaced SVR employees to fill these positions if its Salinas facilities are closed?
 - f. Any new or expanded capital improvements or heavy equipment needed to accommodate increases in tonnage and traffic associated with SVR waste?
 - g. Are there any other significant conditions for delivery of waste to the District's landfill, contractual obligations or provision related to public self-haul services that SVR should be aware of for its CEQA studies?

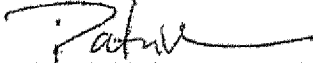
Contracted Waste Processing Services

- 10. We understand the District is enhancing its Materials Recovery Facility (MRF) processing capabilities for construction and demolition materials and mixed commercial waste. Would the District be willing to extend processing services to SVR for one or both of these waste streams? If yes,
- 11. What are the conditions for delivery of waste for processing? Would your guiding principles apply here or can select franchise vehicles be instructed to deliver waste directly to your MRF?
- 12. Any anticipated limitations or standards for what types of materials can be delivered for processing?
- 13. Do you anticipate market conditions could alter current or future recovered materials categories, costs and/or recovery rates for the enhanced MRF facilities? Example, will processing rates go up or down conditioned upon current market conditions for recyclables? Would the District be open to sharing some portion of the recycling revenues when markets are very good?
- 14. If SVR decided to maintain its public self-haul and AB 939 services in the Salinas area, would the District offer a lower rate for processing only that does not include your cost recovery for onsite public services such as drop off recycling, AB 939 services or HHW collection?
- 15. As above, in the event there is a future decision that results in any reduction of SVR staff, would the District give priority to hiring displaced SVR employees to fill positions necessary to accommodate increased processing of SVR materials at its facility?
- 16. Please provide a list of your stakeholder groups and organizations (Chambers, Rotaries, environmental organizations, ...) near the landfill and in the District service area that should be notified or engaged in our CEQA processes that involve moving materials to District facilities.

We appreciate the opportunity to continue and build upon our current discussions. While we do not expect you can immediately answer all of the broader questions posed above, we hope to begin addressing as many as reasonably possible in the near future to allow our EIR consultant to better frame and evaluate some of the options under consideration. Please forward any questions you may have as they arise and we will do the same on our end. Our goal is to fully define each option under consideration, evaluate short and long-term rates and costs, consider economic benefits and impacts, and create a clear and transparent dialogue between our agencies that facilitates sharing of services and programs where it makes most sense for our respective operations.

Inter-Agency Collaboration and CEQA Analysis


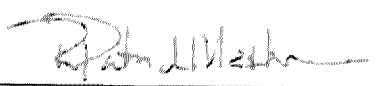
Sincerely,



Patrick Mathews, General Manager/CAO
Salinas Valley Recycles

Attachments: SVR Board report "Update on Inter-Agency Collaborative Discussions", January 21,
2016
Solid Waste Study, Scenario 7 Projected Traffic and Routes
MRWMD "Guiding Principles for Acceptance of Regional Waste", August 12, 2005

Copy: Citizens Advisory Group
AECOM, Jeff Zimmerman

 Report to the Board of Directors	ITEM NO. 8
	N/A
	Finance Manager/Controller-Treasurer
	 General Manager/CAO
Date: January 21, 2016 From: Patrick Mathews, General Manager/CAO Title: Update on Collaborative Discussions between Salinas Valley Recycles and Monterey Regional Waste Management District (MRWMD)	N/A Legal Counsel

RECOMMENDATION

Staff recommends that the Board accept this report.

STRATEGIC PLAN RELATIONSHIP

The status report provides information that supports Goal A, Fund and Implement 75% Diversion of Waste from Landfills. The Board provided specific instruction under its July 2015-Jan 2016 Strategic Planning objectives to have the General Manager facilitate meetings with the new MRWMD General Manager on the feasibility of sharing future processing capacities as they are developed.

FISCAL IMPACT

This report has no fiscal impact, but may lead to future system recommendations that improve diversion, public services and/or reduce costs for SVR activities.

DISCUSSION & ANALYSIS

In September both General Managers and their immediate staff met at SVR offices to review the proposed Clean Fiber and Organics Recovery Technology Center proposal by Global OrganicS Energy (GOE) and to discuss how this proposed technology could be developed and potentially shared by both agencies in the future.

In October 2015, both General Managers and their immediate staff met at the MRWMD offices to review and discuss the district's planned Materials Recovery Facility Improvements and how their updated facility could also be shared with SVR. Both facilities have primary focuses on specific waste streams that could be complementary and not competitive in nature, achieving a very high collective waste recovery rate and a long term sustainable system for the entire County.

To advance the discussions around possible future shared or joint programs/projects under evaluation in our Environmental Impact Study for future facility needs, the General Manager is preparing a letter to the MRWMD outlining areas of discussion and informational needs associated with:

1. MRWMD interest in merger and joint governance of the agencies
2. MRWMD interest in shared use of the potential future Clean Fiber and Organics Recovery System for processing mixed residential wastes destined for landfill
3. Contracted rates, terms, conditions and limits associated with:
 - a. SVR delivery of refuse for landfilling at MRWMD

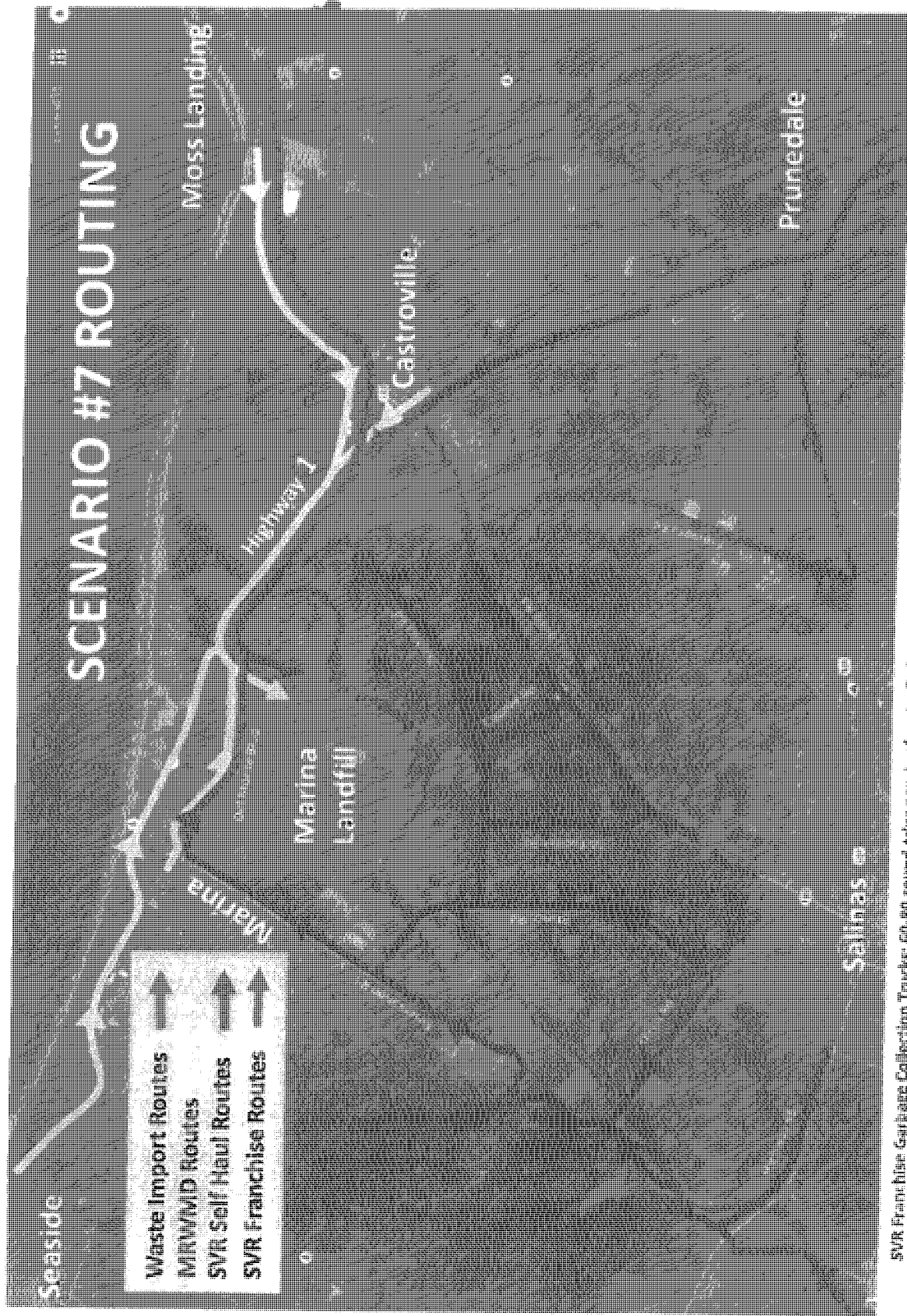
- b. SVR delivery of select materials for processing at MRWMD
- c. Designation of MRWMD as the direct haul site for Salinas and North County franchise and self-haul wastes
- 4. Other shared program services such as household hazardous waste disposal contracting, cooperative organics management programs and expanding shared public education services
- 5. Impacts associated with limiting waste importation into Monterey County

BACKGROUND

SVR and MRWMD General Managers have and will continue to meet periodically to stay abreast of each agency's activities, progress and advancements in providing increased waste recovery services with new or expanded technologies. Our collective goal is to find areas of mutual benefit and cooperation that can assist both agencies in achieving higher waste recovery, increased green energy production, improved public services and a more sustainable waste management system in Monterey County.

ATTACHMENT(S)

None



SVR Franchise Garbage Collection Trucks: 60-80 round trips per day (controlled routes)
SVR Self Haul Customer Vehicles: 250-350 round-trips per day (uncontrolled routes)

Johnson Cyn Landfill Comparison Transfer Trucks: 28-32/day,
Franchise Trucks: 20-24/day, Self-haul Vehicles: 20-30/day



Memorandum

MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

DATE: August 12, 2005
TO: General Manager
FROM: Assistant General Manager and Senior Engineer
SUBJECT: Policy Regarding Acceptance of Regional Waste (Out-of-District) for Disposal at the Monterey Peninsula Landfill

RECOMMENDATION: That the Board of Directors take the following action:

- * Consider and provide direction on the draft "Guiding Principles for Acceptance of Regional Waste" for Disposal at the Monterey Peninsula Landfill, and
- * Set a Public Hearing for September 16, 2005 to Adopt the "Guiding Principles for Acceptance of Regional Waste" and Adopt a Disposal Fee for Acceptance of Regional Waste.

BACKGROUND

The Monterey Regional Waste Management District (MRWMD) is in the enviable position of owning a landfill with a remaining capacity in excess of 40,000,000 tons, yielding a site life of well over 100 years for its member agencies. This enormous capacity places the Monterey Peninsula Landfill in the top 20 landfills in the entire United States with respect to remaining waste capacity, and probably within the top 2 or 3 with respect to the estimated site life.

The MRWMD is evaluating the possibility of accepting regional solid waste, defined as waste from outside its existing service area. Acceptance of regional waste would be done on a case-by-case basis by agreement in accordance with the MRWMD's adopted "Guiding Principles for Acceptance of Regional Waste". Strict environmental, operational, and financial standards would be built into any agreement to accept such waste. Regional cooperation for waste disposal would be given a high priority. The District intent at this time is to offer only short and/or intermediate capacity (defined as 20 to 30 years disposal capacity) to importing jurisdictions. Acceptance of any regional solid waste would only be approved as long as the MRWMD can maintain a reserve disposal capacity at the Monterey Peninsula Landfill that will give its member agencies a site life in excess of 75 years (to the year 2080).

GUIDING PRINCIPLES FOR ACCEPTANCE OF REGIONAL WASTE

In July 2004, an Ad Hoc Advisory Task Force was formed and discussions on the "Guiding Principles" for the MRWMD were initiated. One of the guiding principles is on landfill capacity and service area. This principle addresses parameters for offering certain limited, excess landfill capacity to neighboring public agencies for the disposal of regional ("out-of-District") waste at the Monterey Peninsula Landfill. Two immediate potential buyers of this excess landfill capacity include the Salinas Valley Solid Waste Authority (SVSWA) and Santa Cruz County. The proposed 2004 Guiding Principle regarding landfill capacity and service area is as follows:

"Consider a policy establishing a minimum 75 year landfill life to serve projected waste streams exclusively generated by the MRWMD member agencies to the year 2080. Certified landfill capacity exceeding 75 years would be considered excess capacity, which could be considered for sale to the County of Santa Cruz and the Salinas Valley Solid Waste Authority (SVSWA). The purpose of the sale of the excess capacity is to mitigate further disposal fee increases to the MRWMD member agencies and to permit the SVSWA and the County of Santa Cruz adequate time to identify and develop additional long-term disposal capacity within their respective jurisdictions."

At its October 15, 2004 Board meeting, the Board agreed on the Guiding Principles that were proposed by the MRWMD Advisory Task Force. Since then, the Guiding Principles have been further developed. The Board Finance Committee met on July 6, 2005 and discussed the acceptance of regional (out-of-District) waste. A draft "Guiding Principles for Acceptance of Regional Waste" is presented below for the Board's consideration:

Guiding Principles for Acceptance of Regional (out-of-District) Waste

1. Regional waste received will be from public agencies only, by agreement.
2. The primary need of the public agency will be for short to intermediate (20 to 30 years)-term landfill space while they work to find a long-term solution to their solid waste disposal needs.
3. The sale of the MRWMD excess landfill capacity will be subject to a contract approved by the Board.
4. The amount of waste to be accepted will not reduce the MRWMD's certified landfill capacity below 75 years (to 2080).
5. The waste brought to the MRWMD will have been subject to recycling and diversion programs acceptable to meet the State-mandated diversion goals.
6. The MRWMD will have the ability to shorten the contract term should the agency not demonstrate adequate progress in meeting their long-term solution to solid waste disposal.
7. The acceptance of Regional waste will utilize only District landfill operations and airspace. The waste will not require the use of any of the following MRWMD services: materials recovery facility, public recycling drop-off facility, Last Chance Mercantile, household hazardous waste collection program, and public awareness program.
8. The agreed-to disposal fee will include an escalation clause to compensate the MRWMD for future annual increases in costs.
9. The waste will be transported to the MRWMD in large transfer-trailer-type loads to minimize the impact on public roads and maximize the efficiency of transportation and landfill operations.

After approving the 2004 Guiding Principles, the Board authorized staff to meet with the SVSWA and the County of Santa Cruz to discuss the parameters for the possible acceptance of their waste at the Monterey Peninsula Landfill.

NEIGHBORING AGENCY NEED FOR DISPOSAL CAPACITY

The SVSWA and the County of Santa Cruz have both short and long-term needs for the safe, environmentally sound and fiscally responsible disposal of their solid waste.

The siting of a new sanitary landfill is an extremely difficult proposition for any public or private entity. It has been over 15 years since the last landfill was sited in California. (The last landfill sited in California is the Keller

Canyon Landfill in Contra Costa County, owned by Allied Waste). The SVSWA and County of Santa Cruz face a daunting task in siting and developing a new landfill in Monterey County or Santa Cruz County. These neighboring regional agencies have indicated interest in the potential utilization of the District's excess landfill capacity for their disposal needs.

ENVIRONMENTAL REVIEW

Staff will be evaluating the appropriate CEQA documentation needed to accompany the Board's approval of the proposed agreements to accept regional waste. The likely main issues are air quality and traffic. Loads of waste to the Monterey Peninsula Landfill from the regional waste sources would not exceed the MRWMD's peak daily trip volume or waste tonnage that have been included in the revised Solid Waste Facility Permit (SWFP) (August 2005). Therefore, we do not anticipate traffic or tonnage to be an issue. Air quality may be of concern because the total trip lengths are increased relative to the disposal options that the regional waste generators now have for disposal locations (Crazy Horse Landfill and Buena Vista Landfill). It is possible that compliance with CEQA may be achieved by preparing an addendum to the SWFP Negative Declaration that specifically addresses acceptance of regional waste. The analysis of the traffic/air quality issues most likely will result in a conclusion that the proposed agreements would not result in significant environmental impacts. Such an addendum would not require a public review period.

BENEFITS OF ACCEPTING REGIONAL WASTE

The adoption of the Guiding Principles for Acceptance of Regional Waste would have the following benefits to the MRWMD and the neighboring regional public agency:

Value to the MRWMD

- * The funds could be used for new waste diversion and recycling programs such as new conversion technologies, enhanced public education and outreach, food waste composting, and/or new methods of operation such as the bioreactor landfill and landfill mining. Each of these programs would reduce the disposal capacity needed by the MRWMD and in effect replace a portion of the excess landfill capacity proposed for sale. Additional recycling efforts may be mandated in the future due to a proposed increase in the current 50% diversion rate to 70%, which is currently proposed on the 2005 Legislative Calendar.
- * The additional revenue from the sale of excess landfill capacity could be used to mitigate future disposal fee increases to MRWMD member agencies, allowing for more stable and predictable fees.

Value to the Public Agency

- * The purchase of a certain amount of MRWMD's excess landfill capacity will provide the jurisdiction additional time to develop long-term solutions to their solid waste disposal needs. Possible solutions include increased diversion, new methods of operations, and development of new recycling programs.

QUESTIONS AND ANSWERS REGARDING IMPORTATION OF REGIONAL WASTE


Staff has developed a list of questions and answers regarding the issues surrounding the importation of regional waste. This Q&A list is intended to provide interested parties with information on the key issues. A copy is attached.


SOLID WASTE DISPOSAL FEE EVALUATION

At the March 18, 2005 Board meeting, the Board authorized EMCON/OWT to prepare a solid waste disposal fee evaluation for the Monterey Peninsula Landfill. The purpose of the study was to outline issues related to acceptance of regional waste for landfilling, to determine the MRWMD's cost for developing and utilizing the existing landfill waste capacity and to evaluate a potential fee that the MRWMD could charge should it elect to accept regional waste for disposal. Rich Haughey from EMCON will attend the August 19th Board meeting to make a presentation to the Board and answer questions.

CONCLUSION

Staff is requesting that the Board provide comments and direction regarding the "Guiding Principles for Acceptance of Regional Waste" and then set a public hearing for September 16, 2005 to adopt the Guiding Principles for Acceptance of Regional Waste and adopt a disposal fee for acceptance of regional waste.



Timothy S. Flanagan
Assistant General Manager

Richard D. Shedden, P.E.
Senior Engineer

Attachment



IMPORTATION OF REGIONAL (OUT OF DISTRICT) SOLID WASTE
BY THE
MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

QUESTIONS AND ANSWERS

August 2005

The Monterey Regional Waste Management District's (MRWMD's) Monterey Peninsula Landfill has a remaining capacity in excess of 40,000,000 tons, yielding a site life of well over 100 years for its member agencies. The MRWMD is evaluating the possibility of accepting regional solid waste, defined as waste from outside its existing service area. The District would look to provide short or intermediate landfill capacity (ranging from 20 to 30 years) to any importing jurisdiction. Acceptance of any regional solid waste shall only be approved as long as the MRWMD can maintain a reserve capacity that will give its member agencies a landfill site life in excess of 75 years (to the year 2080). The additional revenues from the sale of excess landfill capacity can be used to implement of new waste diversion and recycling programs and to mitigate future disposal fee increases to MRWMD member agencies, allowing for more stable and predictable fees.

The following is a list of questions and answers regarding some of the key issues surrounding the importation of regional waste to the Monterey Peninsula Landfill:

1. What is meant by "Regional Waste"?

Regional waste is solid waste from outside the MRWMD's existing service area.

2. What is the existing MRWMD service area?

The MRWMD service area includes the cities of Carmel-by-the-Sea, Del Rey Oaks, Marina, Monterey, Pacific Grove, Sand City, Seaside, Pebble Beach Community Services District, and unincorporated areas of Monterey County. The MRWMD service area covers about 853 square miles and serves approximately 170,000 residents. The District provides a number of services to residents in the District's service area. These services include the composting of the majority of Monterey County's biosolids, the processing and recovery of commercial and demolition waste, a comprehensive Public Education and Outreach program for the member jurisdictions and schools, composting of organic materials, the HHW "drop-off" program, and the Last Chance Mercantile.

3. Why should the MRWMD consider regional waste importation? Why is this a regional issue?

With a current reserve capacity of 100 years and on-going improvements in solid waste disposal, the MRWMD is in a position to make available excess solid waste disposal capacity at the Monterey Peninsula Landfill to other regional governmental entities for the benefit of MRWMD member agencies. The direction of the District at this time is to provide short and/or intermediate disposal capacity, defined as twenty to thirty years capacity, for any importing jurisdiction. This type of regional planning and cooperation is consistent with many other forms of regional coordination and cooperation, such as transportation, emergency medical care, fire fighting mutual aid, air quality management, and water quality management.

4. How much waste disposal capacity does the MRWMD currently have?

Currently the Monterey Peninsula Landfill has over 40,000,000 tons of remaining waste capacity, with an estimated site life of well over 100 years at the current rate of fill (plus a 1% per year growth factor). The California Integrated Waste Management Board presently mandates that every city and county in the State divert 50% of its solid waste from landfill disposal.

Additional landfill capacity can be developed through the implementation of new technology and processes. (See Question 7). Indications are that the State may increase the mandatory diversion rate to 70% or even higher in the next few years. Achieving this higher diversion rate would increase the site life of the Monterey Peninsula Landfill to approximately 150 years. This amount of capacity far exceeds any prudent projections of disposal needs into the future.

The MRWMD's goal is to secure a minimum long-term solid waste disposal capacity of 75 years for its member jurisdictions. This 75-year "reserve capacity" requires that the MRWMD set aside for its member agencies a minimum of 25,700,000 tons out of the 40,100,000 tons of remaining capacity. Therefore, approximately 14,400,000 tons of capacity is considered to be "excess capacity".

The status of the MRWMD's disposal capacity is such that it could theoretically accept all of the waste from north SVSWA and Santa Cruz County (over 320,000 tons per year), with out any increase in diversion or recycling, for over 45 years and still have in excess of 75 years of capacity for the MRWMD. This 45-year period would give the SVSWA and Santa Cruz County sufficient time to develop and implement their own long-term solutions to their solid waste disposal needs.

5. Would the MRWMD consider importation of solid waste from outside the region?

The MRWMD would only consider acceptance of solid waste from those neighboring Monterey Bay Area jurisdictions which are in compliance with all State regulations and have met all their requirements mandated through their Source Reduction and Recycling Elements (SRRE).

6. What would be the anticipated environmental impacts, if any, (e.g. traffic/noise/litter) etc.- from regional waste importation?

Imported regional waste would be delivered to the Monterey Peninsula Landfill in large transfer trailers. The importation of between 300 tons per day (tpd) to 1,000 tpd of additional solid waste would increase truck traffic by only 30-50 vehicle trips per day - between 5% and 8% of the total vehicle trips per day into the MRWMD site currently. No significant additional increases in litter would be anticipated since incoming waste would be delivered in covered transfer trailers. Noise impacts would be nominal because the additional vehicle trips would conform to current hours of operation. The recently revised Solid Waste Facility Permit (SWFP) and California Environmental Quality Act ("CEQA") documents for the Monterey Peninsula Landfill provide sufficient capacity relative to peak daily waste tonnage and traffic volume to allow for the importation of the proposed regional waste.

7. What would the revenue from the sale of the excess capacity be used for?

The tipping fee the District anticipates charging for regional importation would be reflective of covering the total cost borne for the additional handling and straight disposal of the incoming waste. No other District services such as the processing or recycling of the incoming waste, public education programs, composting, etc. would be anticipated being provided to the incoming waste material. The additional revenue from the sale of the excess capacity could be used for two distinct purposes: implementation of new waste management technologies and recycling processes designed to create additional landfill capacity, and rate stabilization for the MRWMD member agencies. Examples of potential new waste management technologies and processes include:

- * New waste conversion technology.
- * Enhanced recycling and re-use technology.
- * Enhanced public education and outreach.
- * Food waste composting.
- * Reclamation of landfill airspace by the mining of solid waste already in place for recovery of metals, wood, tires, inert material, soils, organic waste, etc.
- * Implementation of landfill bioreactor technology to increase the rate of waste decomposition and landfill gas generation, resulting in increased landfill airspace due to greater waste stabilization, settlement, and in-place waste densities.

LONG TERM FACILITIES STUDY REVISED PROJECT OPTIONS

Board of Directors – April 19, 2018



1 Published on 4/17/18

Long-Term Facilities Needs (LTFN) Project Goals

- Complete LTFN Environmental, Long-Range Financial and Economic Impacts Studies
- Conclude LTFN 20-year decision process on permanent location of public service facility(s) for greater Salinas area
- Establish commitment to a LTFN Project pathway
- Control costs needed to meet mandates
- Increase regional agency diversion to at least 75%
- Maintain waste flow control for bond and liability funding



2

Decision Stakeholders

- Customers
- General Public
- Board of Directors
- Employees
- Citizen's Advisory Group
- Franchise Haulers
- Business and Agriculture
- Environmental/Sustainability Organizations
- Developers



3

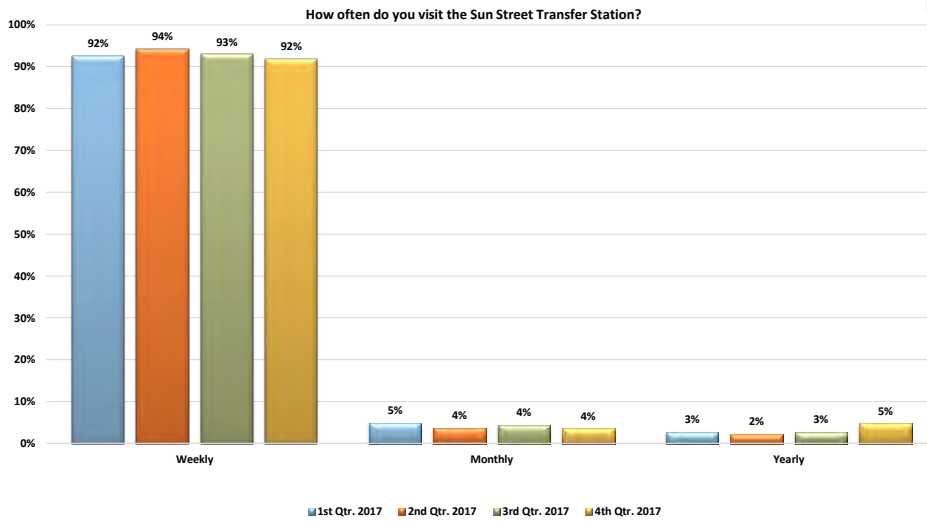
Stakeholder Survey Information

- Customer Surveys
 - Conducted monthly and reported quarterly and annually
- Public Marketing Survey
 - Conducted November 2017, presented January 2018
- Employee Survey
 - Conducted December 2017, presented January 2018
- Board Priorities Survey
 - Conducted and presented March 2018
- CAG and Employee Priorities Survey
 - Conducted and presented April 2018



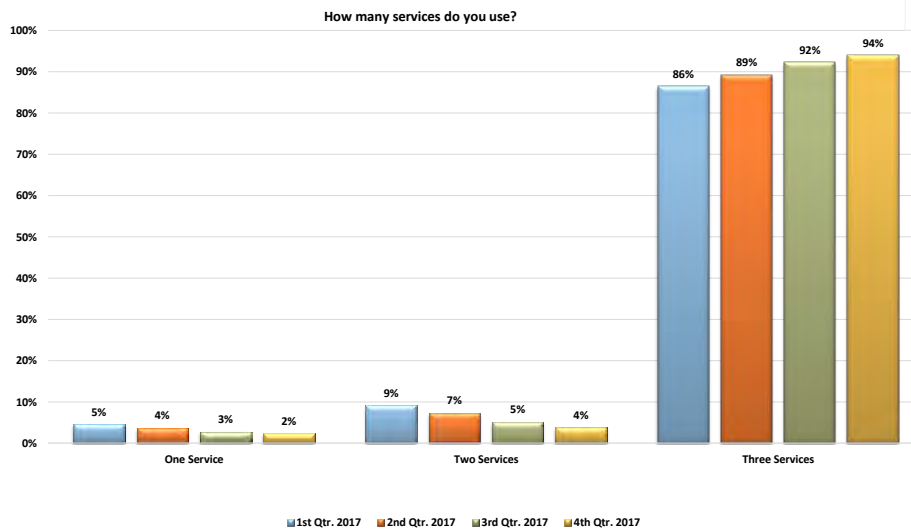
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Customer Survey



5

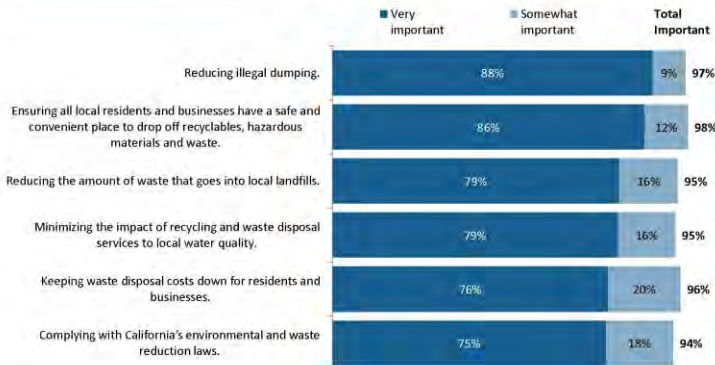
Customer Survey



6

SVR Priorities

Reducing illegal dumping is the top priority for residents, followed closely by ensuring all residents and business have a safe and convenient place to drop off waste, but each of these priorities for SVR is considered to be important by the residents of the service area.



23-34. I'm going to read you a list of priorities that Salinas Valley Recycles considers when providing services to the community. After each one, please tell me if it is very important, somewhat important, not too important, or not at all important to you.

EMC
17-6547 SVSWA | 16

Public Marketing Survey



7

SVR Priorities, cont'd.

*Least important to residents, but still rated **very important** by a majority are issues related to anticipating the impact of climate change, greenhouse gas emissions, and the impact on residents who are local to waste transfer and disposal facilities.*



23-34. I'm going to read you a list of priorities that Salinas Valley Recycles considers when providing services to the community. After each one, please tell me if it is very important, somewhat important, not too important, or not at all important to you.

EMC
17-6547 SVSWA | 17

Public Marketing Survey

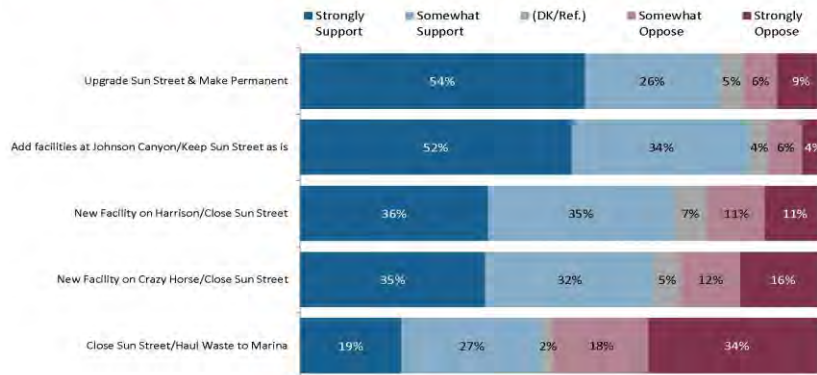


8

Facility Proposals Support

Public Marketing Survey

Support is highest for the two proposals that keep the Sun Street Transfer Station open. A majority **strongly support** upgrading and making the Sun Street facility permanent.



35-39. I am going to read you some proposals that are being discussed for waste management and disposal in the Salinas Valley in the future. For each one, please tell me if you strongly support, somewhat support, somewhat oppose or strongly oppose that proposal.

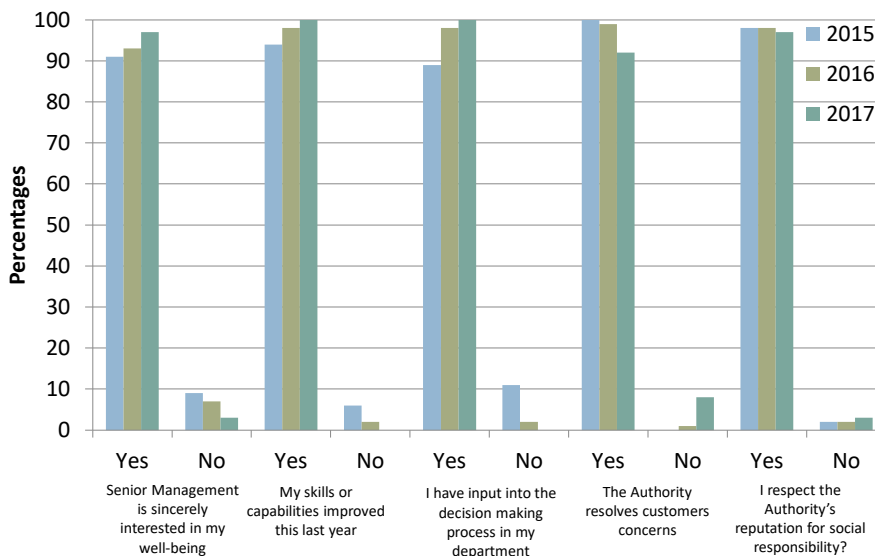
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17-6547 SVSWA | 22



9

EMPLOYEE ENGAGEMENT

Employee Survey



10

EMPLOYEE MORALE

Employee Survey



Question: How would you rate your morale?



11

More than two-thirds of Board Members indicate that reducing illegal dumping is the top priority.

Board Priorities Survey

■ 1 - Not At All Important ■ 2 ■ 3 ■ 4 ■ 5 ■ 6 ■ 7 - Extremely Important



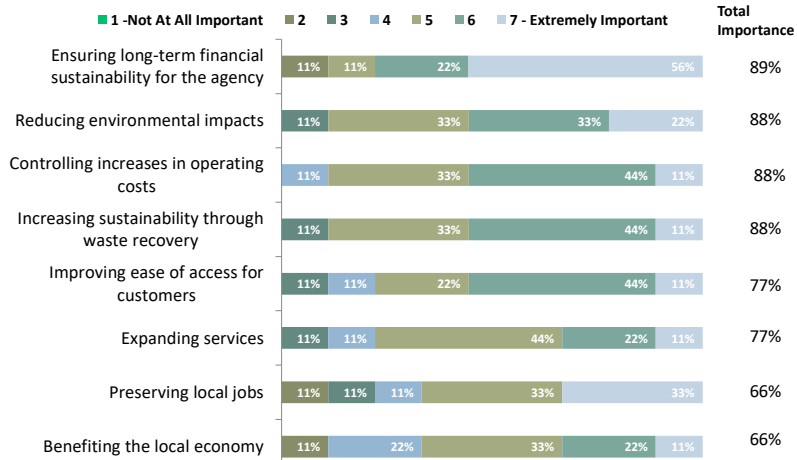
Q3. Please rate how important you as an SVR Board Member think it is for the agency to focus on each of the following priorities in planning for the future of the organization. Please rate each priority on a 1 to 7 scale, with 1 being not at all important, and 7 being extremely important.



12

Ensuring long-term financial sustainability for the agency is the top priority when considering options for future facilities planning

Board Priorities Survey



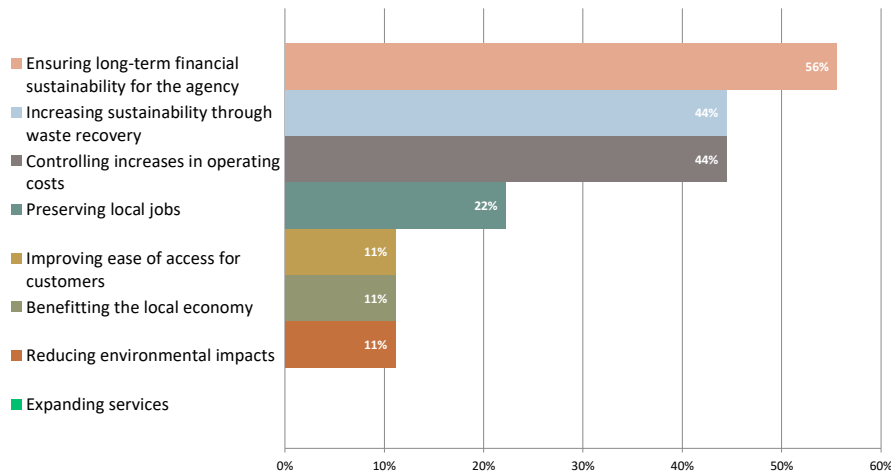
Q5. As SVR considers options for future facilities, there are a number of factors that may impact your thinking about what options to support for the future of the agency. For each of the following, how important is it for you as an SVR Board Member, when thinking about future facilities planning? Please rate each option on 1 to 7 scale, with 1 being not at all important, and 7 being extremely important.



13

A majority of the Board Members indicate that ensuring long-term financial sustainability for the agency is a top priority for facilities planning.

Board Priorities Survey



Q6. Now, thinking of that same list, if you had to choose the top two priorities for facilities planning, which two would you choose? (select only two)



14

STAKEHOLDER PRIORITIES SURVEY SUMMARY

In terms of Percentage (%)	Board of Directors	SV Residents (Market Research)	Citizen Advisory Group (CAG)	Employees
1 st Highest Priority	Reducing Illegal Dumping	Reducing Illegal Dumping	Reducing Illegal Dumping	Ensuring local residents and businesses have a safe and convenient place to drop off recyclables, HHW and waste
2 nd Highest Priority	Reducing the amount of waste that goes into local landfills by upgrading recycling facilities so they can recycle more materials	Ensuring all local residents/businesses have a safe and convenient place to drop-off recyclables, HHW and waste	Ensuring all local residents/businesses have a safe and convenient place to drop-off recyclables, HHW and waste	Reducing Illegal Dumping
3 rd Highest Priority	Maintaining adequate funding for environmental control systems for closed & active facilities to manage risk for the public and the environment	Reducing the amount of waste that goes into local landfills by upgrading recycling facilities so they can recycle more materials	Reducing the amount of waste that goes into local landfills by upgrading recycling facilities so they can recycle more materials	Reducing the amount of waste that goes into local landfills by upgrading recycling facilities so they can recycle more materials
4 th Highest Priority	Ensuring local residents /businesses have a safe and convenient place to drop-off recyclables, HHW and waste	Minimizing the impact of recycling and waste disposal services to local water quality	Designing and locating waste disposal and management facilities that anticipate the impacts of climate change and greenhouse gas emissions	Minimizing the impact of recycling and waste disposal services to local water quality
5 th Highest Priority	Minimizing the impact of recycling and waste disposal services to local water quality	Keeping waste disposal costs down for residents and businesses	Minimizing the impact of recycling and waste disposal services to local water quality	Maintaining adequate funding for environmental control systems for closed & active facilities to manage risk for the public and the environment



15

LTFN Project Options

SALINAS AREA SERVICE FACILITIES

- Remain at Sun Street – NO CHANGES
- Remain at Sun Street – EXPAND USING EXISTING INFRASTRUCTURE
- Remain at Sun Street – NEW FACILITY
- Re-purpose - MADISON LANE TRANSFER STATION & CORP YARD
- Close Sun Street – DIRECT HAUL TO JOHNSON CANYON LANDFILL
- Close Sun Street – DIRECT HAUL TO MONTEREY PENINSULA MRF-LANDFILL



16

LTFN Project Options

CONVERSION TECHNOLOGY

- Johnson Canyon Landfill – CLEAN FIBER & ORGANICS RECOVERY SYSTEM

CONSTRUCTION AND DEMOLITION PROCESSING

- Johnson Canyon Landfill – TRANSFER AND PROCESS ON NEW SORT LINE
- Johnson Canyon Landfill – DIRECT HAUL AND PROCESS ON NEW SORT LINE
- Monterey Peninsula Landfill – TRANSFER AND PROCESS AT MRF
- Monterey Peninsula Landfill – DIRECT HAUL AND PROCESS AT MRF



17

Remain at Sun Street – NO CHANGES

- No increase in current permitted capacity
- 400 tons/day.
- 350-500 peak customers/day
- Over-flow or tonnage over permit limits directed to Madison Lane Transfer, or direct hauled
 - Sun Street Transportation \$17.75/ton
 - Madison Lane Transfer \$25.73/ton
 - Direct Haul to Johnson Canyon or Marina Landfills est. \$22.36/ton



18

Remain at Sun Street – EXPAND USING EXISTING INFRASTRUCTURE

- Increases current permitted capacity to handle all current Salinas materials only with no Madison Lane Transfer
- Encloses waste handling activities in existing buildings w/modest expansion
- 550-700 peak tons/day
- 450-600 customers/day
- Over-flow or tonnage above permit limits is direct hauled to landfill by Republic or self-haul customers, peak waste/recycling flows only
 - Sun Street Transportation \$17.75/ton
 - Direct Haul to Johnson Canyon or Marina Landfill est. \$22.50/ton



19

Remain at Sun Street – NEW FACILITY

- Increases current permitted capacity to handle all Salinas area and north county materials, and provides for peak waste/recycling flows and future growth needs
- Full size, modern fully enclosed Transfer Station (original plan)
- 800-1,000 peak tons/day
- 500-700 customers/day
- No direct haul needed
 - SVR Transportation \$17.75/ton



20

Purchase - MADISON LANE TRANSFER STATION & CORP YARD

- Sell Sun Street to City of Salinas or developer
- Increases current permitted capacity to handle all Salinas area and north county materials, and provides for peak waste/recycling flows and future growth needs
- Existing full size, fully enclosed Transfer Station with 2,000 tons/day design
- Corporation yard for re-location of Republic franchise yard out of Alisal Market Place development area
- 800-1,000 peak tons/day
- 500-700 customers/day
- No direct haul needed
 - SVR Transportation \$17.75/ton



21

Close Sun Street – DIRECT HAUL TO MONTEREY PENINSULA MRF/LANDFILL

- Close down Sun Street facilities and services
- Sell Sun Street to City of Salinas or developer
- Public directed to MPL for all disposal, HHW and recycling services
- Salinas franchise collection trucks direct haul waste to MPL
- 800-1,000 peak tons/day
- 500-700 customers/day
- Direct haul required
 - Direct Haul to Marina Landfill est. \$22.50/ton



22

Close Sun Street – DIRECT HAUL TO JOHNSON CANYON LANDFILL

- Close down Sun Street facilities and services
- Sell Sun Street to City of Salinas or developer
- Public directed to JCL for all disposal, HHW and recycling services
- Salinas franchise collection trucks direct haul waste to JCL
- 800-1,000 peak tons/day
- 500-700 customers/day
- Direct haul required
 - Direct Haul to Johnson Canyon est. \$22.50/ton



23

Develop Johnson Canyon Landfill – CLEAN FIBER & ORGANICS RECOVERY SYSTEM

- Public-Private Partnership using waste already being received at Johnson Canyon LF
- Focus on mixed waste recovery of paper fiber (pulp) for Bay area paper manufacturing, organics for anaerobic digestion/energy production and misc. recyclables
- Global Organics Energy (GOE) builds & finances processing plant on leased land at Johnson Canyon Landfill
- SVR pays fee for processing mixed waste (\$39-\$45/ton) & receives 15% of net GOE profits
- 70%-80% projected reduction in residential MSW landfilled
- 600 tons/day processing capacity



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C&D to Johnson Canyon Landfill – TRANSFER AND PROCESS ON NEW SORT LINE

- Predominantly focused on wood, sheetrock and metal recovery
- Requires simple, lower tech sort line
- Potential for private labor partnership through Social Vocational Services of Soledad
- Already receiving all SVR C&D materials via existing transfer
- 100-200 peak tons/day
- 5-10 transfers/day



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C&D to Johnson Canyon Landfill – DIRECT HAUL AND PROCESS ON NEW SORT LINE

- Predominantly focused on wood, sheetrock and metal recovery
- Requires simple, lower tech sort line
- Some Sun Street employees could be re-assigned
- All SVR C&D materials would arrive via direct haul, if Sun Street is closed
- 100-200 peak tons/day
- 25-50 customers/day



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C&D to Monterey Peninsula MRF/Landfill – TRANSFER AND PROCESS AT MRF

- Focuses on all C&D material recovery including wood, sheetrock and metal
- Higher tech sort line with ability to recover other less predominant C&D materials
- Would receive all SVR C&D materials via transfer from existing Sun Street and Madison Lane transfers, and from Johnson Canyon Landfill transfer (new) and Jolon Road transfer (existing)
- 100-200 peak tons/day
- 5-10 transfers/day



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C&D to Monterey Peninsula MRF/Landfill – DIRECT HAUL AND PROCESS AT MRF

- Focuses on all C&D material recovery including wood, sheetrock and metal
- Higher tech sort line with ability to recover other less predominant C&D materials
- Would receive all SVR C&D materials via direct haul from all franchise operations, or consolidation and transfer of south county materials from Johnson Canyon Landfill (new) and Jolon Road Transfer (existing)
- 100-200 peak tons/day
- 25-50 customers/day



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MRWMD Updates/Opportunities

▪ **Ending unprocessed landfill waste only contracts**

- MRF focus, waste import termination notices sent to Santa Cruz County Cities
- Imported post-process residues only to landfill (GWR contract waste)

▪ **MRF Improvements 2.0**

- Replaced old C&D Line and expanded capacity/improved technology
- Added Single-Stream Curbside Recycling Line w/mixed commercial waste processing capabilities
 - **Committed flows:**
 - All MRWMD flow controlled waste
 - All Peninsula jurisdictions curbside recycling, except City of Monterey (Tri-Cities/Monterey Disposal MRF)
 - **Potential New flows:**
 - Curbside Recycling from Waste Management franchises (County/King City)
 - City of Watsonville Curbside Recycling
 - Other Santa Cruz County Wastes?



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MRWMD Updates/Opportunities

▪ **Financial Challenges**

- Accelerated landfill construction capital needs due to increased imported waste
 - 3 new landfill cells projected over next 10 years
- Deferred capital needs not fully covered by current rates/revenues
 - \$10 million in deferred capital plus new year capital funding needed in FY 18/19 (\$16M total)
- Future capital
 - \$46 million identified as essential capital over next 10 years
- Recycling markets
 - China's National Sword effecting revenues and operations of all CA curbside recycling systems
 - \$40/ton curbside recycling reimbursement commitment to member cities
- Cash Flow and Reserves
 - Very constrained without significant rate adjustments and new revenue sources
- Operational reliance on imported waste
 - \$45+/ton increase would be needed to replace budgeted expenses covered by proposed FY 18/19 waste import revenues
- Organics management capital and/or contract expenses
 - Large capital expense needed and/or export to external processor(s)



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MRWMD Updates/Opportunities

Financial Solutions (Proposed 18/19)

- 10% per year landfill fee increase for 3 years, 30% total increase by FY 20/21
 - Then fixed 3% CPI each year for 20 years
- 23.1% proposed increase in yardwaste processing rate for FY 18/19
- 18.7% proposed increase in foodwaste processing rate for FY 18/19
- \$3.0 million per year capital assessment/fee to rate payers, phased in over 3 years at \$1.0 million/year (starting in FY 19/20), similar to our AB 939 fee
- New \$10+ million bond in FY 18/19 to address deferred capital
- 28% increase in budgeted imported landfill waste revenues
- Consider use of digester at Monterey One Water for increased Organics recovery needed by 2025 (SB 1383)
- Consider contracting out for some or all organics processing to avoid/reduce capital investment needed to comply with new water quality regulations



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SVR Historic-Projected Landfill Tip Fees & Cost of Service

Imported Waste Revenues

Fiscal Year	SVR Published Landfill Tipping Fee (\$/ton)	Budgeted Agency Tonnage	Budgeted AB939 Program Revenues	AB 939 Program Cost of Service (\$/ton) ^{1,2}	SVR Customer Cost of Service (\$/ton) ^{3,4}	Budgeted Waste Import Revenues ¹	Waste Import Tipping Fee Equivalent (\$/ton)	SVR Total Cost of Service (\$/ton)
2008-09	\$63.00	214,200			\$63.00	\$2,305,500	\$10.76	\$73.76
2009-10	\$63.00	189,700			\$63.00	\$2,377,800	\$12.53	\$75.53
2010-11	\$64.00	176,720			\$64.00	\$2,147,600	\$12.15	\$76.15
2011-12	\$64.00	166,000			\$64.00	\$2,243,300	\$13.51	\$77.51
2012-13	\$67.00	162,600			\$67.00	\$2,340,900	\$14.40	\$81.40
2013-14	\$67.00	166,500	\$1,732,000	\$10.40	\$77.40	\$2,318,800	\$13.93	\$91.33
2014-15	\$67.00	164,500	\$1,732,000	\$10.53	\$77.53			\$77.53
2015-16	\$67.00	165,000	\$2,166,100	\$13.13	\$80.13			\$80.13
2016-17	\$68.50	170,000	\$2,228,900	\$13.11	\$81.61			\$81.61
2017-18	\$68.50	177,500	\$2,319,700	\$13.07	\$81.57			\$81.57
2018-19	\$68.50	185,000	\$2,319,700	\$12.54	\$81.04			\$81.04
2019-20	\$68.50	185,000	\$2,412,200	\$13.04	\$81.54			\$81.54
2020-21	\$68.50	185,000	\$2,504,700	\$13.54	\$82.04			\$82.04
2021-22	\$68.50	185,000	\$2,689,700	\$14.54	\$83.04			\$83.04
2022-23	\$68.50	185,000	\$2,874,700	\$15.54	\$84.04			\$84.04
Increase since 08/09:	8.7%				33.4%			13.9%

Note 1: Added AB 939 Program Fees in FY 13-14 for \$1.7 million to begin partially funding non-disposal related diversion programs

SVR voluntarily ended Santa Clara Co. waste importation in 2013-14 to reduce long-term liabilities and preserve landfill space

Note 2: AB 939 Program Cost of Service (tipping fee equivalent) = budgeted AB 939 program revenues/budgeted agency waste tonnage

Note 3: Customer Cost of Service (tipping fee equivalent) = Published tipping Fee + AB 939 Program Cost

Note 4: Includes an estimated \$17/ton to cover cost of Legacy Liabilities (closed landfill care and related debt service)

MRWMD does not carry Legacy Liabilities for old, closed landfills



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MRWMD Historic-Projected Landfill Tip Fees & Cost of Service

Imported Waste Revenues

Fiscal Year	MRWMD Published Landfill Tipping Fee (\$/ton) ⁴	Budgeted Agency Tonnage	Proposed Capital Assessment Revenues	Capital Assessment Cost of Service (\$/ton) ¹	MRWMD Customer Cost of Service (\$/ton) ²	Budgeted Waste Import Revenues ^{3,4}	Waste Import Tipping Fee Equivalent (\$/ton)	MRWMD Total Cost of Service (\$/ton)
2008-09	\$45.00	232,000			\$45.00	\$697,250	\$3.01	\$48.01
2009-10	\$46.25	205,000			\$46.25	\$564,000	\$2.75	\$49.00
2010-11	\$47.00	190,000			\$47.00	\$2,780,600	\$14.63	\$61.63
2011-12	\$47.00	195,000			\$47.00	\$3,470,100	\$17.80	\$64.80
2012-13	\$48.00	190,000			\$48.00	\$3,420,000	\$18.00	\$66.00
2013-14	\$51.75	180,000			\$51.75	\$2,727,500	\$15.15	\$66.90
2014-15	\$51.75	183,000			\$51.75	\$4,587,500	\$25.07	\$76.82
2015-16	\$51.75	187,000			\$51.75	\$4,451,875	\$23.81	\$75.56
2016-17	\$51.75	190,000			\$51.75	\$5,268,125	\$27.73	\$79.48
2017-18	\$56.00	200,000			\$56.00	\$6,480,000	\$32.40	\$88.40
2018-19 ⁴	\$61.60	200,000			\$61.60	\$9,059,000	\$45.30	\$106.90
2019-20	\$67.76	200,000	\$1,000,000	\$5.00	\$72.76	\$9,330,770	\$46.65	\$119.41
2020-21	\$74.54	200,000	\$2,000,000	\$10.00	\$84.54	\$9,610,693	\$48.05	\$132.59
2021-22	\$76.77	200,000	\$3,000,000	\$15.00	\$91.77	\$9,899,014	\$49.50	\$141.27
2022-23	\$79.08	200,000	\$3,000,000	\$15.00	\$94.08	\$10,195,984	\$50.98	\$145.06
Increase since 08/09:	75.7%				109.1%			202.2%

Note 1: Capital Assessment Cost of Service (tipping fee equivalent) = budgeted Capital Assessment revenues/budgeted agency waste tonnage

Proposed to begin in 19/20 at \$1.0 million/year and increase to fixed \$3.0 million/year by 21/22, 3/27/18 Board Retreat

Note 2: Customer Cost of Service (tipping fee equivalent) = Published tipping Fee + Capital Assessment Program Cost

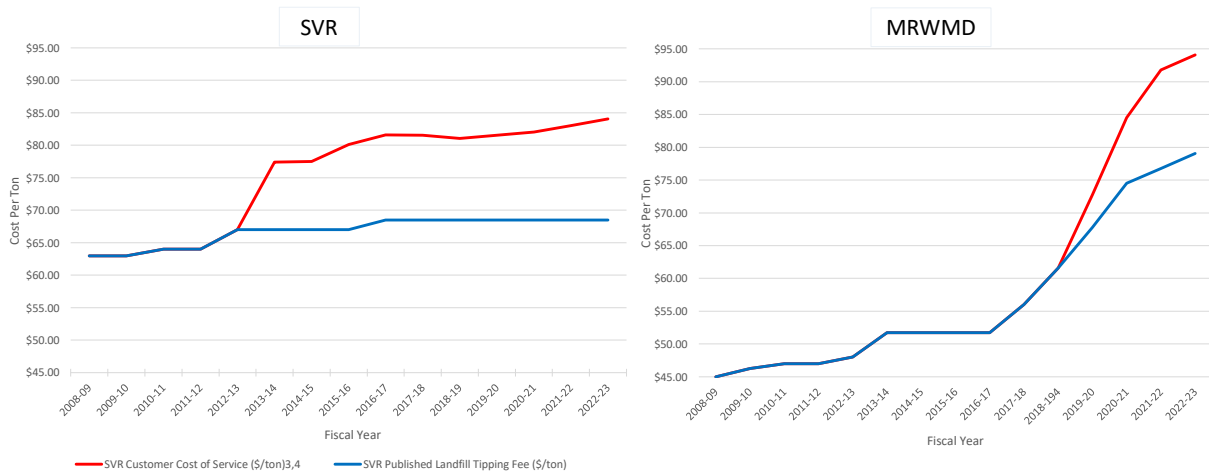
Note 3: Began Green Waste Recovery/Zanker Road/Z-Best waste & ADC importation for supplemental revenue in FY 2010-11, began importing Santa Cruz County and Cities waste in 2006-09

Note 4: MRWMD proposed FY 18-19 tipping fee increase of 10% (1st of 3, proposed 10% increases then a flat 3% CPI going forward), and increased waste import revenue allocation for 18/19, then flat tonnage and 3% CPI going forward, 3-27-18 Board Retreat



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PUBLISHED LANDFILL TIPPING FEES vs. CUSTOMER COST OF SERVICE



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City of Salinas Supplemental R3 Study

- Presented to SVR staff April 16, 2018
- Recommends development of a Cooperative MOU between SVR and MRWMD for collaboration of services
- Focused on closure of Sun Street and direction of waste to MRWMD for processing
- Considers consolidation of organics processing at Johnson Canyon
- Recommends unified recycling and resource recovery messaging
- Considers unified, county-wide franchise agreement in 2030

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STAFF RECOMMENDATION

- Designate Madison Lane as preferred project for purposes of CEQA
 - Site added to project options at recommendation of County CAO and Salinas City Manager
 - Addresses need to relocate City's current franchise corporation yard out of Alisal Market Place development area
 - Co-location of franchise yard and SVR operations is a smart, efficient choice and Franchise corporation yard infrastructure exists on-site
 - Existing facility is designed for up to 2,000 tons/day operation, but only 1,000 tons/day needed for near term and regional growth
 - Flexible option and location for moving materials to multiple markets or facilities
 - IT ALREADY EXISTS and can continue serving community needs and desire for local service facility



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STAFF RECOMMENDATION

- Designate Madison Lane as preferred project for purposes of CEQA (cont.)
 - Still allows for option of shared/contracted services with MRWMD, but reduces potential for increased illegal dumping, and road impacts to their surrounding farmlands and communities (Marina - Castroville)
 - Still allows for development of Clean Fiber and Organics project at Johnson Canyon Landfill, if project is selected after completion of CEQA studies
 - Facility needs many improvements and repairs, but much of this work can be done more cost effectively by spreading out expenses over several fiscal years
 - Facility has all the necessary infrastructure, except an administration office
 - SVR can continue to lease local office space or consider construction of new administrative offices on-site, at the appropriate time



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Status and Actions Needed

- Current LTFN EIR, Long-Range Financial and Economic Impact Studies are temporarily on hold pending Board decision on revised project (s) description
- Consider remaining options and decide on staff recommended “Preferred Project” or previous “Multiple Project” approach
- Prepare and present revised CEQA project description(s) to Board in June
- Continue to evaluate opportunities/costs for various contracted services with MRWMD through the proposed MOU, as they resolve their short and long-term financial challenges
- Restart and complete LTFN EIR and supporting studies



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Tentative Schedule

- June 2018 - Present revised project description(s) to Board for consideration
- Summer 2018 – Reschedule EIR scoping meetings
- Summer 2018 – Re-start EIR for existing project options and new project(s)
- Summer/Fall 2018 - Make final decision on Construction and Demolition processing program
- Spring/Summer 2019 – Complete LTFN Draft EIR



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QUESTIONS?



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Long-Term Facilities Project Update: Salinas Area Materials Recovery Center

SVR Board of Directors
June 21, 2018

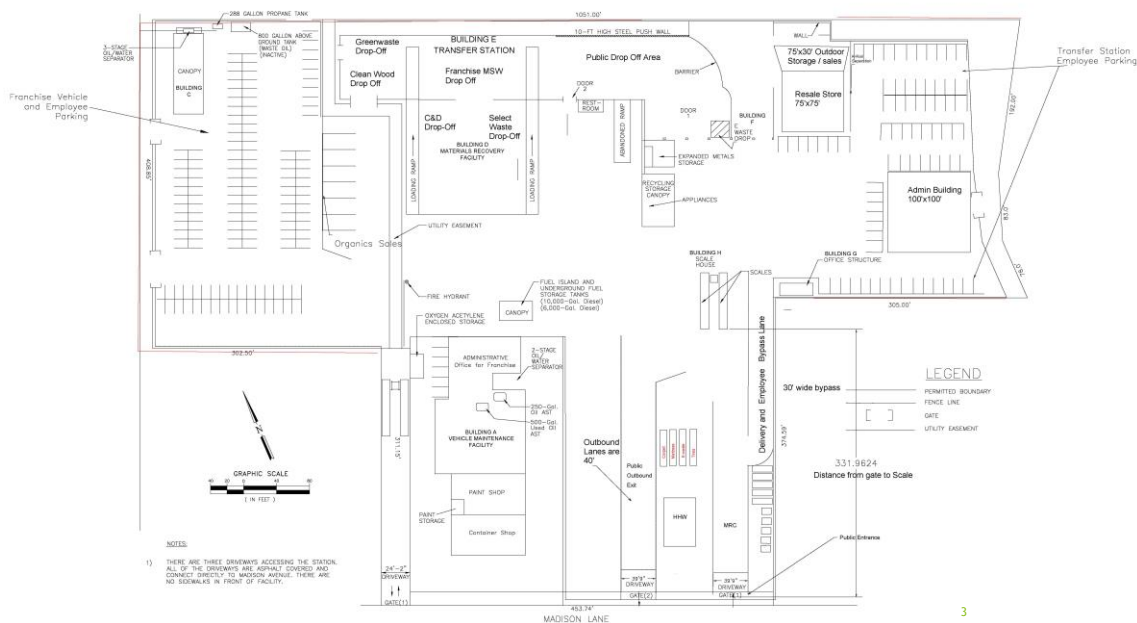
ITEM NO. 14

Published 6/19/18



Project Description Elements

- ▶ Commercial and Public Scales and Scale House (EXISTING)
- ▶ Automated Speed Scale for Franchise Trucks (NEW)
- ▶ Recyclables and Waste Transfer Station (EXISTING)
 - ▶ Waste, Curbside Recyclables, C&D, Organics, Select high recovery value Commercial Loads
- ▶ Materials Recovery Center (SPACE AVAILABLE to RELOCATE bins, boxes, equip from SSTs)
- ▶ Household Hazardous Waste Collection Facility (EXISTING BLDG, RELOCATE equip from SSTs)
- ▶ Compost and Materials Resale Area (SPACE AVAILABLE to RELOCATE compost bunkers from SSTs, OPTIONAL NEW re-sale store)
- ▶ Salinas Franchise Corporation Yard (EXISTING)
 - ▶ Offices, repair shop, paint booth, container shop, wash rack, fuel station, waste oil storage, truck parking, and relocation of CNG fueling station from current yard
- ▶ Administrative Offices
 - ▶ Continue to lease local space, or build OPTIONAL NEW Administrative Offices when cost appropriate



Revised Project Description for Re-start of Environmental Impact Report

- ▶ Revised Project per Board's April 2018 Directive: Designate Existing Madison Lane Transfer Station as the "Preferred Project" for CEQA
 - ▶ Site supported by County CAO and Salinas City Manager
 - ▶ Includes flexible material transfer scenarios to reduce/control greenhouse gas impacts vs direct hauling
 - ▶ Addresses developer's need to relocate City's current franchise corporation yard out of Alisal Market Place development area
 - ▶ Co-location of franchise yard and SVR operations is a smart, very efficient choice and Franchise corporation yard infrastructure already exists on-site
 - ▶ Existing facility is designed for up to 2,000 tons/day operation, but only 1,000 tons/day needed for near term and regional service growth
 - ▶ Flexible option and location for moving materials to multiple markets or facilities
 - ▶ IT ALREADY EXISTS and can continue serving community needs and desire for local service facility

Revised Project Description for Re-start of Environmental Impact Report

► Designate Existing Madison Lane Transfer Station as the “Preferred Project” for CEQA (cont.)

- Still allows for option of shared/contracted services with MRWMD, but reduces potential for increased illegal dumping, increased traffic and road impacts to surrounding farmlands and communities (Marina - Castroville)
- Still allows for development of Clean Fiber and Organics project at Johnson Canyon Landfill, if project is selected after completion of CEQA studies
- Madison Lane Facility is aged and needs many improvements and repairs, but much of this work can be done more cost effectively by spreading out expenses over several fiscal years
- Facility has all the necessary infrastructure, except an administration office
- SVR can continue to lease local office space or consider construction of new administrative offices on-site, at the appropriate time

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Additional Actions Needed

- Prepare and present revised CEQA project description to Board in June
- Continue to evaluate opportunities/costs for various contracted services with MRWMD through the proposed collaborative MOU
- Restart and complete LTFN EIR
- Complete supporting financial models and economic impact studies
- Initiate Real Property actions:
 - Negotiations for possible acquisition of Madison Lane Transfer Station
 - Negotiations for possible sale of Sun Street Properties (City or Developer?)
 - No decision until after certification of CEQA and controlling issues are known

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Tentative Schedule

- ▶ June 2018 - Present revised project description(s) to Board for consideration
- ▶ Summer 2018 - Re-start EIR for preferred project: Madison Lane Transfer Station
- ▶ Summer 2018 - Reschedule EIR scoping meetings
- ▶ Fall 2018 - Complete draft Financial Models and Economic Impact Studies
- ▶ Spring/Summer 2019 - Complete LTFN Draft EIR and finalize Financial Models and Economic Impact Studies

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Report to the Board of Directors

ITEM NO. 15

Finance and Administration
Manager/Controller-Treasurer

General Manager/CAO

N/A

Legal Counsel

Date: June 21, 2018

From: Patrick Mathews, General Manager/CAO

Title: Crazy Horse Landfill Satellite Organics Facility Lease

RECOMMENDATION

The Executive Committee recommends that the Board direct staff to begin environmental review and negotiations with Vision Recycling for lease of land on the closed Crazy Horse Landfill to establish a satellite organics facility and report back to the Board no later than October 18, 2018.

STRATEGIC PLAN RELATIONSHIP

The recommended action supports SVRs goal to "Select and Implement Facilities and Programs that lead to Achievement of at least 75% Waste Diversion". This action would also support the goal to "Reduce Landfill Disposal Fee Dependence through Self-Funded Programs and New Revenue Sources" through a lease of the closed landfill property.

FISCAL IMPACT

This action has an estimated fiscal impact of \$6,000 - \$8,000 associated with staff time to conduct environmental review for the project and negotiate the terms and conditions for lease of the property. The lease associated with this action will generate new revenues for the Authority that can assist in offsetting long term legacy liability costs for the closed Crazy Horse Landfill. Funds are available for this purpose.

DISCUSSION & ANALYSIS

Vision Recycling is seeking additional space in the north county area to expand collection and processing of organics into mulch products. Vision Recycling maintains diverse markets for sale of their products including finished compost, compost feedstocks for other composters, biomass fuels, mulch and landscaping products. Maintaining diverse markets for the Authority's expanding organics recovery efforts mandated under SB 1383 is important and supports the multi-faceted demand for differing product applications.

Staff has requested, as a condition of a lease, that Vision Recycling provide for public drop off of residential and commercial organics at the site. By expanding these services to a north county Authority facility, we reduce some of the processing burden on the new Johnson Canyon Compost facility and provide for more system capacity and diversity as additional organics are recovered from our integrated organics recovery system.

This proposal is for a "Chip and Grind" operation only, with no composting on site and a regulatory storage limit of seven days. Vision will accept materials at the site, grind and screen into mulches and compost feedstocks, and transport directly to markets. No long-

term or excessive storage of products or feedstock will be allowed. As Vision Recycling has good markets from North Monterey County to Santa Clara County for landscaping mulches and chips, this site is strategically located closer to those outlets.

The location of the site is on the closed landfill near the original landfill entrance and includes a 2.5 acre, paved area that can accommodate this operation. See attached site plan for facility layout details. Vision Recycling would be responsible for permitting, facility maintenance, site improvements, mitigation measures and stormwater compliance for the leased site. They would also staff and run the site to meet **the Authority's** program service needs and be responsible for the marketing of all materials received.

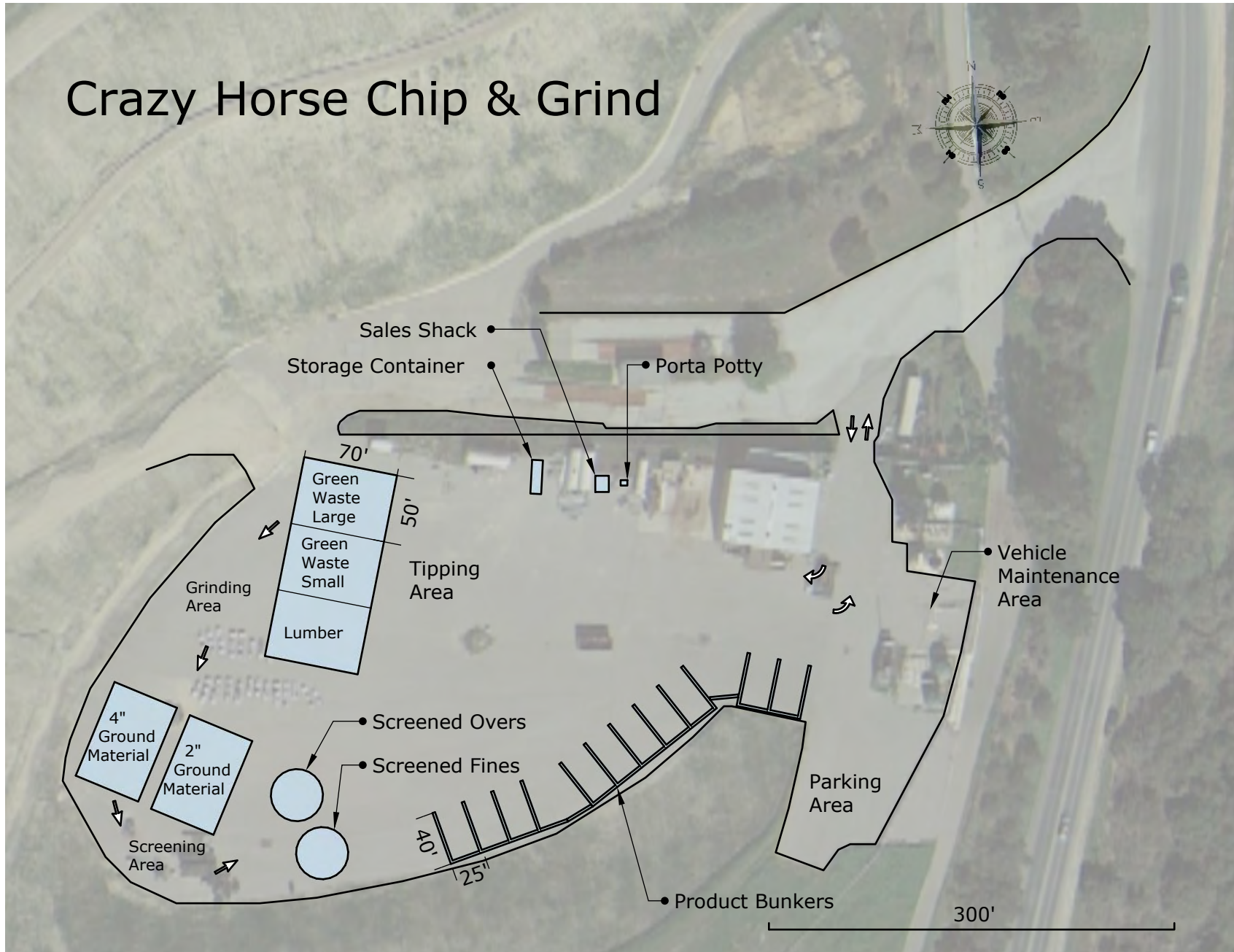
BACKGROUND

SB 1383 requires among other things that the Authority and its member agencies reduce the amount of organic material going into our landfills by 50% in 2020 and by 75% in 2025. In addition to this new regulatory burden, the Authority is beginning to see increases in organic wastes from the evolving cannabis industry and the return of agricultural cull waste previously sent to feed lots for dairy and cattle operations. With new regulations impacting both agricultural packing and feedlot operations, more of this cull material is remaining in Monterey County and has the potential to impact existing organic processing capacity without program expansion. Expansion of organics processing capacity and maintaining diversity of markets for these materials is critical to future success of this program.

ATTACHMENT(S)

1. Crazy Horse Landfill Satellite Organics Facility Site Plan

Crazy Horse Chip & Grind



SVR Agenda Items - View Ahead

	Jul	Aug	Sep	Oct	Nov	I-Dec
A				<i>Start Time 5 p.m.</i>		
1	MEETINGS RECESS	Minutes	Minutes	Minutes	Minutes	Minutes
2		May Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)	Claims/Financials (EC)
3		QTE June Cash & Investments	Member Agencies Activities Report	Member Agencies Activities Report/BD Public Outreach Participation (sp)	Member Agencies Activities Report	Member Agencies Activities Report
4		June Claims/Financials (EC)	Strategic Plan Update	QTE September Cash & Investments	3rd Qtr Tonnage & Diversion Report	Strategic Plan Update
5		Member Agencies Activities Report	CCPP Supplemental Appropriations (EC)	3rd QTE Facilities Customer Survey	Fund Balance Reserves (EC)	Annual County Used Oil Report
6		2nd Qtr Tonnage & Diversion Report	Tire Amnesty Grant Supplemental Appropriation (EC)	BD/EC Meetings Schedule	COI Code updates	LTFN EIR Qtrly Update (sp)
7		3rd Qtr Facilities Customer Survey	LTFN EIR Qtrly Update (sp)	CAG Annual Report	Strategic Plan Approval	New Officers Nominating Committee
8		QTE CAG Update	2017-2018 SVR Annual Report	Legacy Liabilities Funding Options (sp)	Audit Report Previous FY (EC)	GM Evaluation
9		Recycling Recognition	Expanded Organics Program Update (sp)	5 pm - 10 pm RETREAT STRATEGIC PLAN 6-MONTH OBJECTIVES	Board Policy Updates (EC)	
10		Annual Tonnage & Diversion Performance Report	MOU Collaboration & Communication w/MRWMD (sp)		GM Evaluation (EC)	
11		Annual Franchise Haulers Performance Rpt	New FY Grants & CIP Budget			
12		Employee of the Year Recognition	C&D Recycling Program (EC) (sp)			
13		Resale of Reusable Items / Materials Options (sp)	Report on Grant Opportunities / Consultant Needs (sp)			
14		Cannabis Waste Acceptance Policy				
15						
16						

Consent

Presentation

Consideration

Closed Session

[Other] (Public Hearing, Recognition, Informational, etc.)

(EC) Executive Committee

(sp) Strategic Plan Item