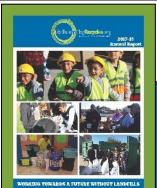


# BOARD OF DIRECTORS MEETING HIGHLIGHTS September 20, 2018



#### SALINAS VALLEY RECYCLES ANNUAL REPORT FOR FISCAL YEAR 2017-18

The report proudly highlighted the accomplishments, events, and activities of the past fiscal year. It includes statistics on last fiscal year's finances, waste landfilled, diverted tonnage, and a five-year comparison of customer trip count



that demonstrates a 61.5% increase since 2013. Some highlighted accomplishments include: obtaining \$1,879,555 in grant funding to expand programs and provide more services throughout the Salinas Valley; the results of the market research survey that demonstrates that SVR's brand is healthy and strong; the extensive community outreach conducted to inspire the public to take initiative to become more resourceful, reduce waste and take part in creating a better environment; and the expansion of the Organics program that will help reduce organic and agricultural waste in the Salinas Valley. To view the full report, click SVR 2017-18 Annual Report.

#### 2017 Franchise Haulers Performance Report

In 2017 SVR administered the franchise hauler contracts for the City of Salinas (Republic Services), the Cities of Gonzales, Soledad, and Greenfield (Tri-Cities Disposal), and the City of King (Waste Management). The data demonstrated an overall increase in trash collection from all the haulers. The haulers actively assisted commercial businesses to comply with new

| TCDR | Republic | WM | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017 | 2017



mandates AB 341 and AB 1826; mandatory commercial recycling and organics recycling. The three haulers fulfilled their contract obligations.

# 2018-19 GRANTS AND CAPITAL IMPROVEMENT PROJECTS BUDGET

The Grants and Capital Improvement Projects Budget for fiscal year 2018-19 was approved by the Board. The budget adjustments will help Capital/Operational Improvements needed such as constructing the next landfill module, concrete grinding at the Johnson Canyon Landfill, a Waste Characterization Study to better understand the types of materials still being landfilled and their origin, and landfill gas replacements/improvements, all without incurring additional debt or raising rates.

## COLLABORATION BETWEEN THE MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT AND SVR

The Board opted to conduct a stakeholder meeting to include the member agency's City Managers, Mo. Co. staff, and Executive staff from both the Monterey Regional Waste Management District (District) jurisdictions and SVR to provide input on the Memorandum of Understanding (MOU) between the agencies.

### FINANCIAL REPORT FOR MONTH ENDED JULY 2018 (8.33% OF THE FISCAL YEAR)

Revenue collected \$ 1,844,099 (9.4% of Estimated Revenue of \$19,720,275) Expenditures for operations \$ 966,567 (5.1% of Operating Budget of \$18,860,000)

Cash balance \$ 27,996,128

REDUCE REUSE RECYCLE