



# BOARD OF DIRECTORS

## MEETING HIGHLIGHTS

### February 20, 2020

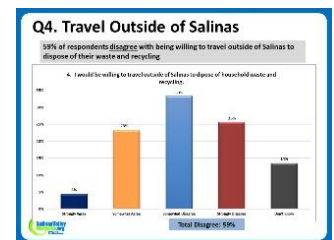
#### MODERN TRANSFER STATION DESIGN REVIEW

Staff presented existing Materials Recovery Center/Transfer Station designs and architecture ideas. The designs included modern covered-enclosed buildings and focused on recycling and recovery in convenient one-stop public service centers. The original design idea for the fully enclosed Sun Street Material Recovery Center that was developed in 2007 was also presented. The Authority's Salinas area service goals remain unchanged, including continued services for more than 100,000 customers visits, assisting in meeting new and increasing State mandates, a reuse retail store, and meeting the public's expressed desires, demands, and needs.



#### 2019 CUSTOMER SERVICE SURVEY RESULTS FOR THE SUN STREET TRANSFER STATION

The Authority has conducted quarterly customer service surveys to measure customer service satisfaction, program effectiveness, use of services, quality of service, and geographic origins since 2014. With the City of Salinas submitting their one-year notice of intent to withdrawal in December of 2018, the survey was revised with the help of EMC Research to include questions related to possible impacts to the customers. The online/in person survey was conducted throughout several months with a total of 207 completed surveys. From the surveys completed, 66% were City of Salinas residents and 34% from unincorporated Monterey County. The results reflected that 94% strongly agree that a facility like the Sun Street Transfer Station (SSTS) should exist within the Salinas area; 94% strongly agree they visit the SSTS because of its convenient location within the Salinas area; 59% disagree they would be willing to travel outside of Salinas to dispose of household waste and recycling; 69% agree they would recycle fewer items if they had to travel outside of Salinas to properly dispose of waste; 32% don't know what facility they would go to; and 21% would use neither Gonzales nor Marina facilities.



#### COLLABORATION BETWEEN THE AUTHORITY AND THE MONTEREY REGIONAL WASTE MANAGEMENT DISTRICT

Staff continues to meet with the Monterey Regional Waste Management District (District) staff to identify new collaboration opportunities, most recently discussed was the program planning work around SB 1383 and the use of Recyclist as reporting management database system, the same system the Authority's Resource Recovery department uses now; the Authorities composting capacity; and the opportunity of using the District's future mixed-waste processing capacity. The District is considering an additional \$30-\$50 million investment (public or private) for an Anaerobic Digestion system to process mixed organics and recycling from the mixed-waste processing system. Staff expressed the importance of considering the economic extent of collaboration as some of the collaboration opportunities could reduce revenue from the Authority to obtain a higher recycling percentage causing rate increases, as is common when increasing recycling levels.

#### CITY OF SALINAS NOTICE OF INTENT TO WITHDRAWAL UPDATE

Per the Board's request, staff presented the rate impacts to the remaining members if the City of Salinas would withdrawal from the Joint Powers Agreement and the Sun Street Transfer Station would close. The report was based on the 2020-21 fiscal year projected budget and demonstrated a 65% rate increase or just over \$44.00 per ton and includes a minimum of 19 layoffs. At this meeting the Board was informed by the Salinas Board members that the City of Salinas' study conducted by R3 Consultants has not been completed and it will be released once it is completed.

|  |             |
|--|-------------|
| Operating Expenditures                                     | 13,437,300  |
| Post Closure   | 1,055,000   |
| CIP Budget/Set-Asides                                      | 1,245,000   |
| Total Budget   | 15,737,300  |
| Salinas Liability Payment                                  | (2,542,000) |
| Non Solid Waste Revenues                                   | 13,758,478  |
| Net Solid Waste Revenue Needed                             | 9,486,822   |
| Per Ton (84,000)   | \$ 112.94   |
| Increase   | \$ 44.44    |
| Eliminate 19 (net) full time positions and 5 Hope Services |             |

#### FINANCIAL REPORT FOR MONTH ENDED DECEMBER 2019 (50% OF THE FISCAL YEAR)

|                             |  |
|-----------------------------|--|
| Revenue collected           | \$ 11,995,514 (58.9% of Estimated Revenue of \$20,369,805) |
| Expenditures for operations | \$ 9,352,242 (50.7% of Operating Budget of \$18,458,000)   |
| Cash balance                | \$ 28,441,090  |

REDUCE REUSE RECYCLE

"To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service, and education."