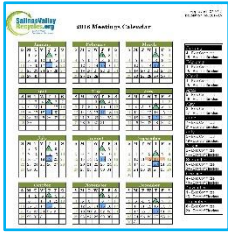




BOARD OF DIRECTORS

MEETING HIGHLIGHTS

October 19, 2017



2018 MEETINGS CALENDAR APPROVED

As the new year quickly approaches the Board of Directors approved its Regular scheduled meetings and the Executive Committee's regular scheduled meetings Calendar for 2018. To view or download the calendar visit our website at www.SalinasValleyRecycles.com

MOTOR VEHICLE EMISSION REDUCTION GRANT - APPROVED

Monterey Bay Air Resources Board awarded SVR \$379,335 as part of its FY18 AB 2766 Emission Reduction Grant Program under the Clean Air Management Program. Seven eligible applications were scored based on calculated emissions reductions. Four of those applicants were awarded, including SVR, which received the second highest ranking under this category. SVR's Board of Directors accepted the grant and appropriation of funds. This will allow the replacement of two 1999 Peterbilt Day Cab transfer trucks (models 378 and 384) with two new 2018 Peterbilt 567 three axle fuel efficient Compressed Natural Gas Chassis Day Cab transfer trucks that will reduce air pollutant emissions, while improving fuel efficiency for recycling and waste management fleet operations. These two new trucks will have the ability to use three fuel sources, compressed natural gas, liquid natural gas, or bio-thane. They will reduce the diesel exhaust particulate matter, 2.5 micron, which has been designated a toxic airborne contaminant by the California Air Resources Board.

SVR has received over \$1.8 million in awarded grant funds in the last couple of months, splendid work from SVR staff.

2016 FRANCHISE WASTE HAULERS PERFORMANCE REPORT

SVR administers the solid waste franchise agreements between the Cities in the Salinas Valley and their respective franchised waste haulers. It oversees contract adherence, conducts quarterly meetings, monitors education and outreach requirements, analyzes monthly and quarterly reports, reviews annual rate increase request, and presents the hauler's collection and diversion data for the previous year. Both Republic Services serving the City of Salinas, and Tri-Cities Disposal & Recycling serving the Cities of Gonzales, Soledad, and Greenfield are fulfilling their contractual obligations. The City of King approved SVR to administer its agreement with Waste Management beginning January 2017; however, Waste Management was able to provide their 2016 tonnage data and staff was able to include it in the report. This year Republic Services achieved an overall diversion rate of 26%, Tri Cities Disposal 32% overall diversion rate, and Waste Management 24% overall diversion rate. It is important to note that the hauler's diversion rates do not reflect each Cities' total diversion as there are many businesses that handle their own diversion through self-haul, third-party recyclers, and/or other reuse outlets. Not all diversion data is captured through the hauler's collection service.



ANNUAL DIVERSION RATES BY FRANCHISE HAULER			
	TCDR	Republic	WM
RESIDENTIAL	42%	42%	37%
COMMERCIAL	20%	15%	12%
TOTAL OVERALL	32%	26%	24%

FINANCIAL REPORT FOR MONTH ENDED AUGUST 2017 (16.67 % OF THE FISCAL YEAR)

Revenue collected	\$ 3,696,418 (20.1% of Estimated Revenue of \$18,364,750)
Expenditures for operations	\$ 3,602,879 (21.57% of Operating Budget of \$16,720,000)
Cash balance	\$ 21,804,082

REDUCE REUSE RECYCLE

"To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service, and education."