



BOARD OF DIRECTORS MEETING HIGHLIGHTS May 17, 2018



Ron Mondo, partner of Ippolito International, Nikki Rodoni, founder and CEO of Measure to Improve, and Mandy Brooks, Resource Recovery Manager

RECYCLING RECOGNITION AWARD FOR EARNING TWO ZERO WASTE CERTIFICATIONS

Ippolito International the First Grower/Shipper in Monterey County to achieve TWO Gold Total Resource Use and Efficiency (TRUE) Zero-Waste Certifications for their two facilities in the Salinas Valley. TRUE is administered by Green Business Certification Inc. and helps facilities define, pursue and achieve zero waste goals while becoming more resource efficient. In collaboration with **Measure to Improve**, Ippolito achieved a diversion rate of 90% between the two facilities for 12 consecutive months. Measure to Improve, a full-service sustainability consulting firm for the fresh produce industry guided Ippolito's two facilities surpassing the standard and achieving Gold certification with a combined average diversion rate of 94%. Over the past year Ippolito recycled 590 tons of mixed cardboard and plastic and diverted 10,000 tons of organic bi-product through animal feed and composting. **Excellent Work!**

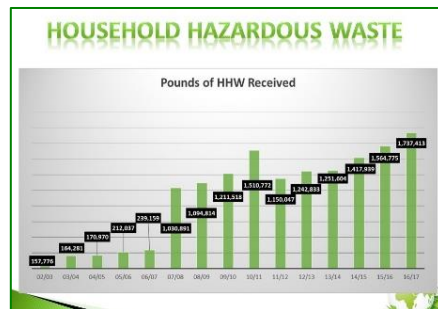
GOING INTERNATIONAL TO HELP EDUCATE VIEWERS ON FOOD WASTE

The Board was presented with an eight-minute clip of the documentary series called Food Exposed with Nelufar Hedayat. The documentary seeks to reveal the true cost of food to people, animals, and the planet. Cesar Zuñiga, Asst. General Manager/Operations Manager was interviewed to discuss food waste received at the Salinas Transfer Station and Johnson Canyon Landfill for the documentary. To watch the full episode aired on Fusion TV Network, visit <https://fusion.tv/video/588644/ep-1-waste/>



SALINAS VALLEY RECYCLES STATE OF OPERATIONS

The presentation received by the Board demonstrated an overall increase of 62% in customer trip count and a 40% increase in tonnage handled by SVR since 2013. The Household Hazardous Waste collection facility was established in 1998 and has seen an astonishing 626% increase in tonnage received since 2007. Since taking over the operations at Johnson Canyon Landfill in



2014, tonnage handled has increased by 54%. Jolon Road Transfer Station has increased 42% in tonnage handled since 2016.

DISPOSAL AND SERVICE FEES EFFECTIVE JULY 1, 2018

A Public Hearing was held to consider amendments to the rates for fiscal year 2018-19 approved by the Board in March. The City of Salinas did not support the phased-in Organics processing rate adjustment between SVR and Republic Services at this time. In response, an increase in the AB 939 fees to all member agencies was proposed to subsidize Salinas green waste processing. Unable to come to agreement, the Board directed staff to bring the item back at the June meeting to allow the City of Salinas time to address their concerns with the agreement and possibly identify a different solution. A Public Hearing has been scheduled for the June 21st Board of Directors meeting to reconsider revised rates.

FINANCIAL REPORT FOR MONTH ENDED MARCH 2018 (75% OF THE FISCAL YEAR)

Revenue collected	\$ 16,451,560 (86.7% of Estimated Revenue of \$18,364,750)
Expenditures for operations	\$ 12,124,329 (70.4% of Operating Budget of \$16,720,000)
Cash balance	\$ 25,741,660

REDUCE REUSE RECYCLE

"To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost-effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service, and education."