



BOARD OF DIRECTORS

MEETING HIGHLIGHTS

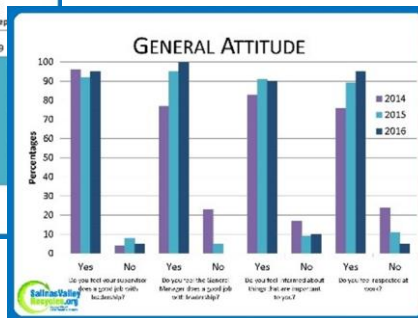
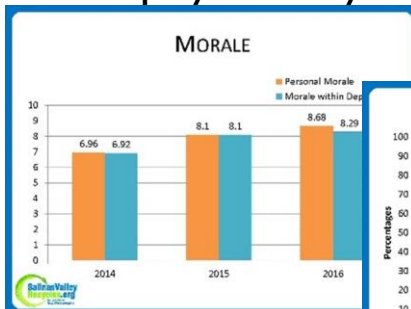
January 19, 2017

Long Term Facility Needs Project Public Outreach Materials

Once again the Board of Directors reviewed the public outreach material providing more comments and suggestions. The Board directed staff to present it to the Board once the revisions are completed by the publisher.



2016 Employee Survey Results



This yearly survey measures employees' engagement, moral, and satisfaction levels, as well as collects ideas for improvement and determines any trends. The results reflected an increase in positive attitude for the third year in a row and a 100% agreement of all employees that the General Manager, Patrick Mathews is doing a great job in his leadership. Congratulations Mr. Mathews!

Self-Funding Programs

Staff was directed by the Board as part of the Strategic Plan to analyze current programs to ensure that they generate enough revenue to support the cost of the program without relying on landfill fees. Staff analyzed the fees for three programs; Franchise Transportation, Green Waste, and Construction and Demolition. The results determined that the Franchise Transportation Surcharge is slightly below actual cost, Green Waste Disposal fees are generally recovering the full cost of processing, and Construction and Demolition generates extra revenue that could be used to better process and divert the material from the landfill.

Preliminary Budget for Fiscal Year 2017-18

Payroll Increases	\$ 230,450
Madison Lane Transfer Station Increase	80,000
New C&D Driver	109,000
New Diversion Worker	80,900
Debt Service Increase	143,400
Total Increase	\$ 643,750

As staff prepares to present the FY 2017-18 Preliminary Budget to the Board in February, they provided information to the Board regarding potential increases to be included, requesting feedback from the Board. The Board discussed the increases and the effect to the customer rates, providing feedback that will help guide staff in the preparation of the preliminary budget. The preliminary budget will be presented at the regular February Board of Directors meetings.

Financial Report for Month Ended November 2016 (41.67% of the Fiscal Year)

Revenue collected	\$ 8,448,866 (48.7% of Estimated Revenue of \$17,354,800)
Expenditures for operations	\$ 6,166,031 (41.67% of Operating Budget of \$15,902,000)
Cash balance	\$ 18,839,479

REDUCE REUSE RECYCLE

"To manage Salinas Valley solid waste as a resource, promoting sustainable, environmentally sound and cost effective practices through an integrated system of waste reduction, reuse, recycling, innovative technology, customer service, and education."